

BSE Scrip Code : 536264
NSE Symbol : TIGERLOGS



28th May 2026

To,
BSE Ltd.,
P J Tower, Dalal Street,
Mumbai 400001.

To,
National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai 400051

Sub: Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015.

Dear Sir,

Pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015 and all the other applicable provisions thereto, please find attached Investor Presentation for the period ended 31st March 2026.

Kindly take on record the above.

Thanking You

For Tiger Logistics (India) Limited

Vishal Saurav
Company Secretary & Compliance Officer



Q4 & FY26 —
**INVESTOR
PRESENTATION**

**NSE: TIGERLOGS
BSE: 536264**



This presentation has been prepared by Tiger Logistics (India) Limited (the “Company”) solely for informational purposes and does not take into account the specific objectives, financial situation, or needs of any particular person.

This presentation does not constitute or form part of any offer, invitation, or solicitation to sell, issue, or subscribe to any securities of the Company in any jurisdiction, including India. It should not be relied upon as the basis for any investment decision or contractual commitment.

The material may contain forward-looking statements, including statements regarding the Company’s expectations, plans, and financial condition. Such statements are based on current assumptions and involve known and unknown risks and uncertainties, including but not limited to fluctuations in earnings, growth management, competition, international operations, and regulatory changes.

Actual results may differ materially from those expressed or implied. The Company undertakes no obligation to update or revise any forward-looking statements to reflect future events or developments.

PRESENTATION CONTENT



1 Q4 & FY26 Financials

2 Operational Overview

3 Corporate Profile

4 Growth Strategy

5 Historical Data



Commenting on the results, Mr. Harpreet Singh Malhotra, Chairman & MD of Tiger Logistics (India) Limited, said,

"During Q4 FY26, revenue from operations increasing 42.0% YoY to ₹16,255 lakhs compared to ₹11,451 lakhs in Q4 FY25. Sequentially, revenue grew 16.9% over Q3 FY26, supported by steady momentum across freight forwarding and logistics operations. For the full financial year FY26, the Company reported revenue of ₹57,282 lakhs, registering a growth of 6.8% over FY25. The Company continued to strengthen its operational capabilities, customer base, and technology-led logistics initiatives while maintaining focus on long-term scalable growth.

Despite robust revenue performance, profitability was impacted by elevated operating costs and prevailing market conditions. EBITDA for Q4 FY26 stood at ₹168 lakhs with EBITDA margin at 1.0%, while Profit After Tax was ₹222 lakhs with PAT margin of 1.4%. For FY26, the Company reported EBITDA of ₹2,633.1 lakhs and PAT of ₹2,151.5 lakhs. As we advance, Tiger Logistics remains focused on operational efficiency, digital transformation initiatives including FreightJar, TiGreen & Cubox, margin improvement, and strengthening integrated logistics solutions to drive sustainable long-term growth and create long-term value for its shareholders."



Q4 & FY26 Financials

1 Q4 & FY26 Financials

- ◆ Q4 FY26 Financial Performance
- ◆ FY26 Financial Performance
- ◆ Volume Performance
- ◆ Income Statement
- ◆ Balance Sheet Statement

Q4 FY26 Financial Performance

Revenue

₹16,255 Lakhs

EBITDA

₹168 Lakhs

EBITDA Margin

1.0%

EBIT

₹432 Lakhs

EBIT Margin

2.7%

PAT

₹222 Lakhs

PAT Margin

1.4%

Revenue

₹57,282 Lakhs

EBITDA

₹2,633 Lakhs

EBITDA Margin

4.6%

EBIT

₹3,372 Lakhs

EBIT Margin

5.9%

PAT

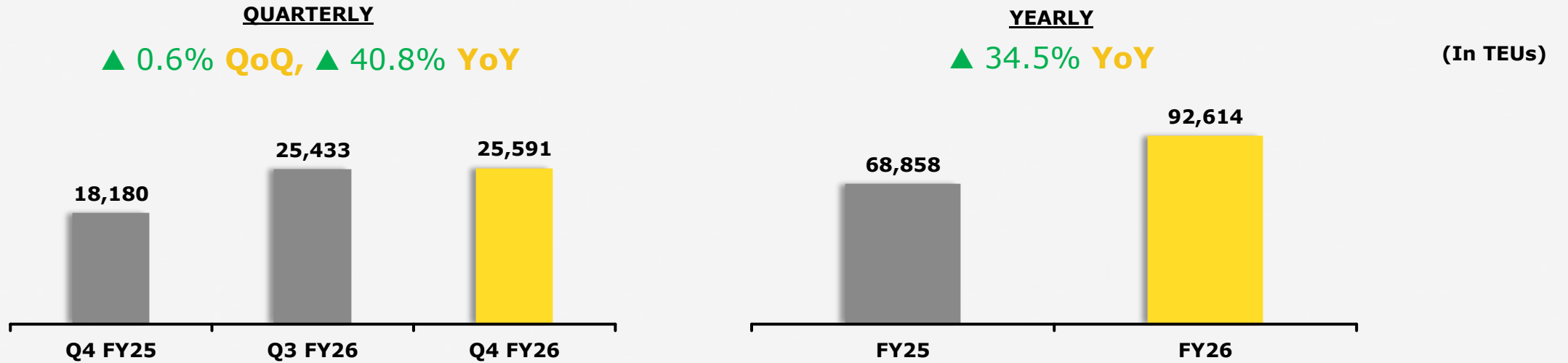
₹2,152 Lakhs

PAT Margin

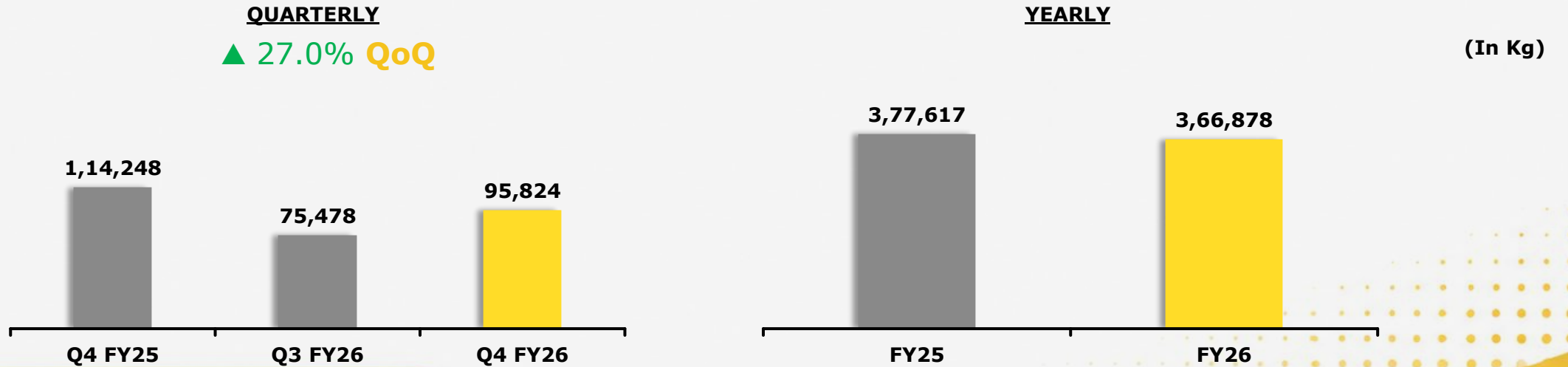
3.8%

Volume Financial Performance

TEU's Volume



Air Transport



Income Statement

(₹ in Lakhs)

Parameters	Quarterly					Yearly		
	Q4 FY26	Q3 FY26	QoQ	Q4 FY25	YoY	FY26	FY25	YoY
Revenue	16,254.7	13,902.5	16.9%	11,450.5	42.0%	57,282.1	53,630.5	6.8%
Operating Expenses	15,182.9	12,288.9		10,008.0		51,406.9	47,964.8	
Employee Expenses	627.5	573.8		446.5		2,195.1	1,701.2	
Other Expenses	276.2	282.5		276.5		1,047.0	873.0	
EBITDA	168.1	757.3	(77.8%)	719.5	(76.6%)	2,633.1	3,091.5	(14.8%)
EBITDA Margins	1.0%	5.4%	(441 bps)	6.3%	(525 bps)	4.6%	5.8%	(117 bps)
Other Income	290.7	195.8		234.6		835.6	886.8	
Depreciation	26.4	24.3		21.7		96.4	84.7	
EBIT	432.4	928.8	(53.4%)	932.4	(53.6%)	3,372.2	3,893.6	(13.4%)
EBIT Margins	2.7%	6.7%	(402 bps)	8.1%	(548 bps)	5.9%	7.3%	(137 bps)
Finance Cost	132.4	147.2		85.4		458.9	284.5	
PBT	300.0	781.6	(61.6%)	847.0	(64.6%)	2,913.3	3,609.1	(19.3%)
Tax	78.0	187.8		203.4		761.8	908.3	
PAT	222.0	593.8	(62.6%)	643.6	(65.5%)	2,151.5	2,700.8	(20.3%)
PAT Margins	1.4%	4.3%	(291 bps)	5.6%	(426 bps)	3.8%	5.0%	(128 bps)

Balance Sheet Statement

(₹ in Lakhs)

Assets	FY26	FY25	Liabilities	FY26	FY25
Non-current Assets	3,845.2	2,259.5	Shareholders' Fund	15,998.0	13,830.1
Fixed Assets	982.2	889.2	Equity Share Capital	1,057.3	1,057.2
Investments	1,298.6	1,201.9	Other Equity	14,940.7	12,772.9
Trade Receivables	326.1	72.9	Non-current Liabilities	505.7	476.5
Other Non-current Assets	1,238.3	95.5	Long Term Borrowing	49.1	47.0
			Other Non-current Liabilities	465.6	429.5
Current Assets	22,417.1	17,309.8	Current Liabilities	9,758.6	5,262.6
Trade Receivable	16,102.8	10,267.6	Short Term Borrowing	4,979.1	3,354.3
Other Current Assets	2,168.8	1,925.9	Other Current Liabilities	4,779.5	1,908.3
Cash & Bank Balance	4,145.5	5,116.3			
Total Assets	26,262.3	19,569.3	Total Liabilities	26,262.3	19,569.3



Operational Overview

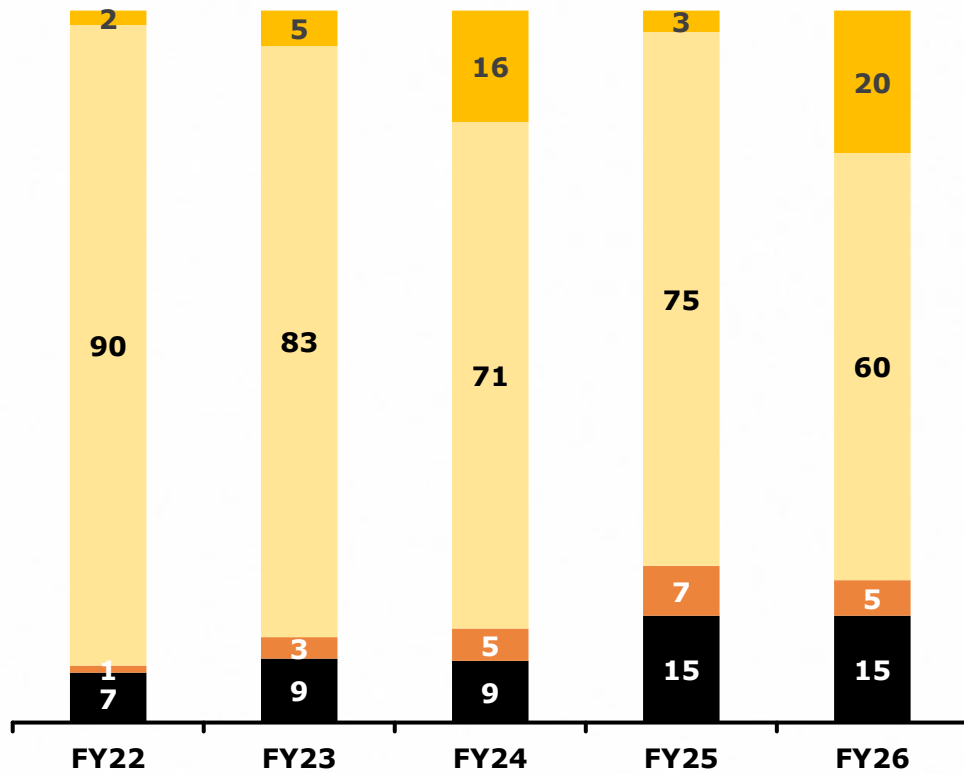
2 Operational Overview

- ◆ Industry Wise Revenue Composition
- ◆ Top 5 Customer Revenue Composition
- ◆ Segment Wise Revenue Composition
- ◆ Working Capital Limit & Fixed Assets

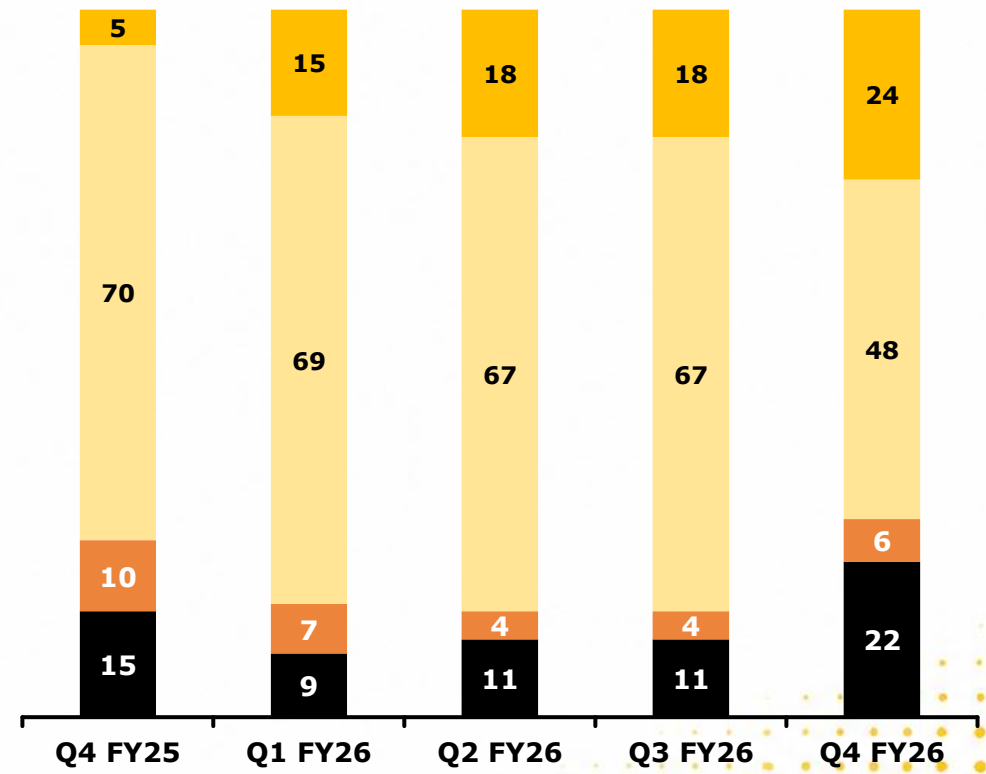
Industry Wise Revenue Composition

- Project
- Automobile
- Commodities
- Others

Yearly Revenue Composition (%)

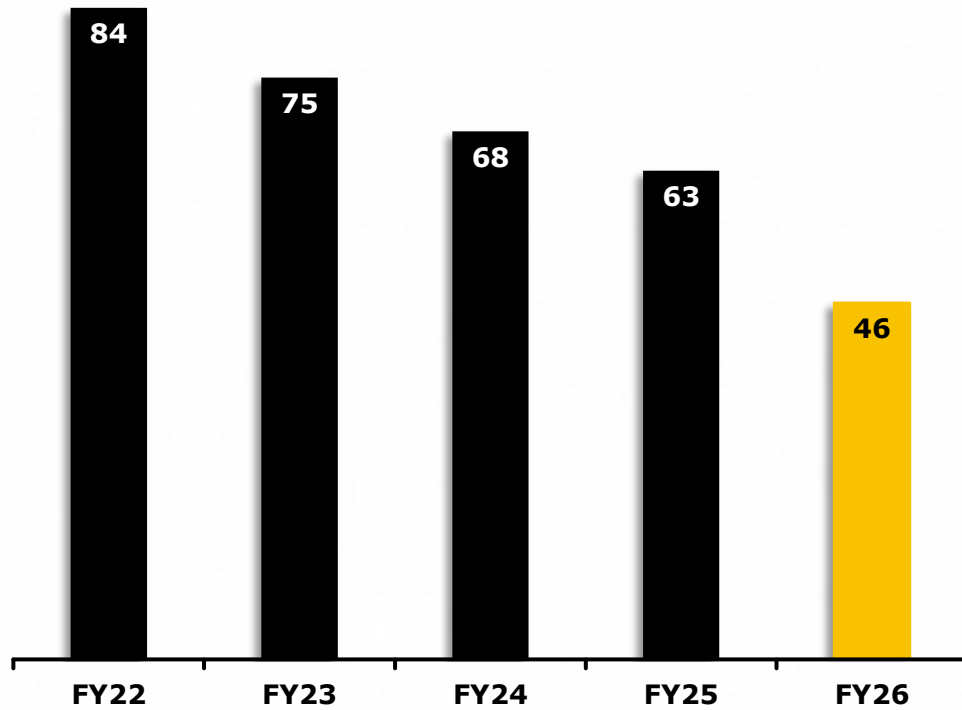


Quarterly Revenue Composition (%)

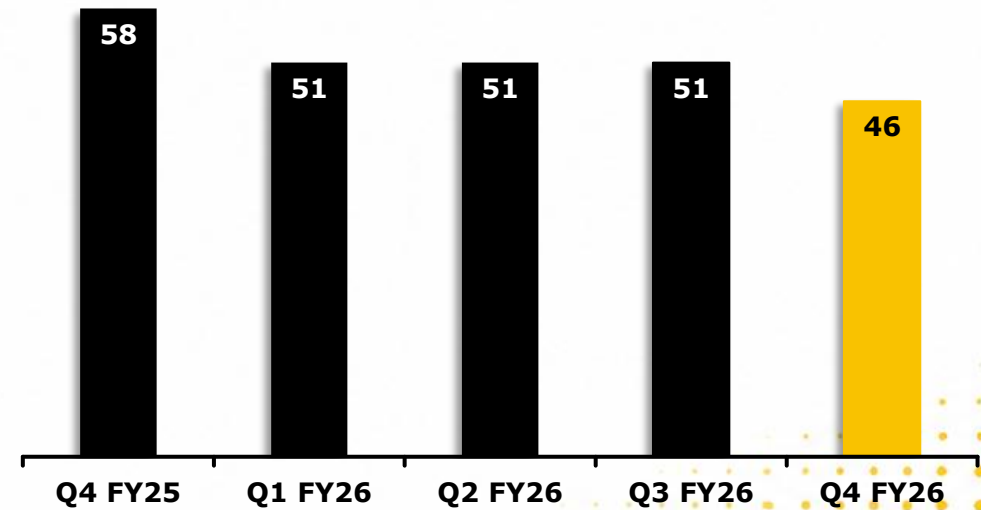


Top 5 Customer Revenue Composition

Yearly Revenue Composition (%)

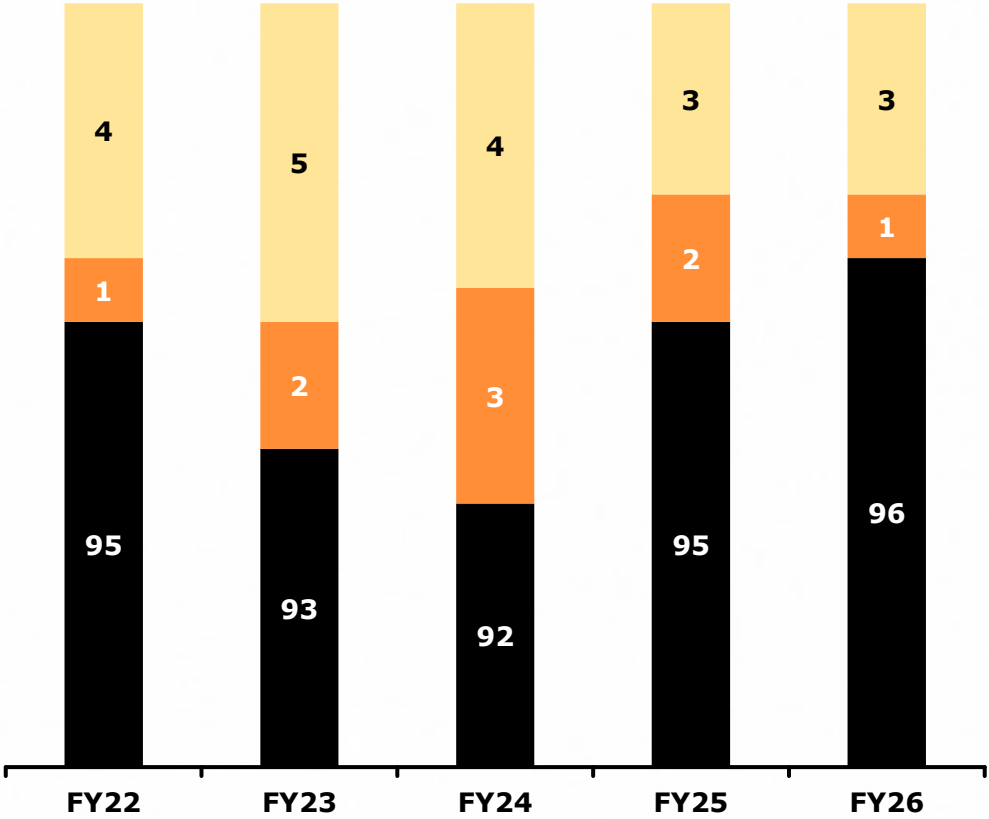


Quarterly Revenue Composition (%)

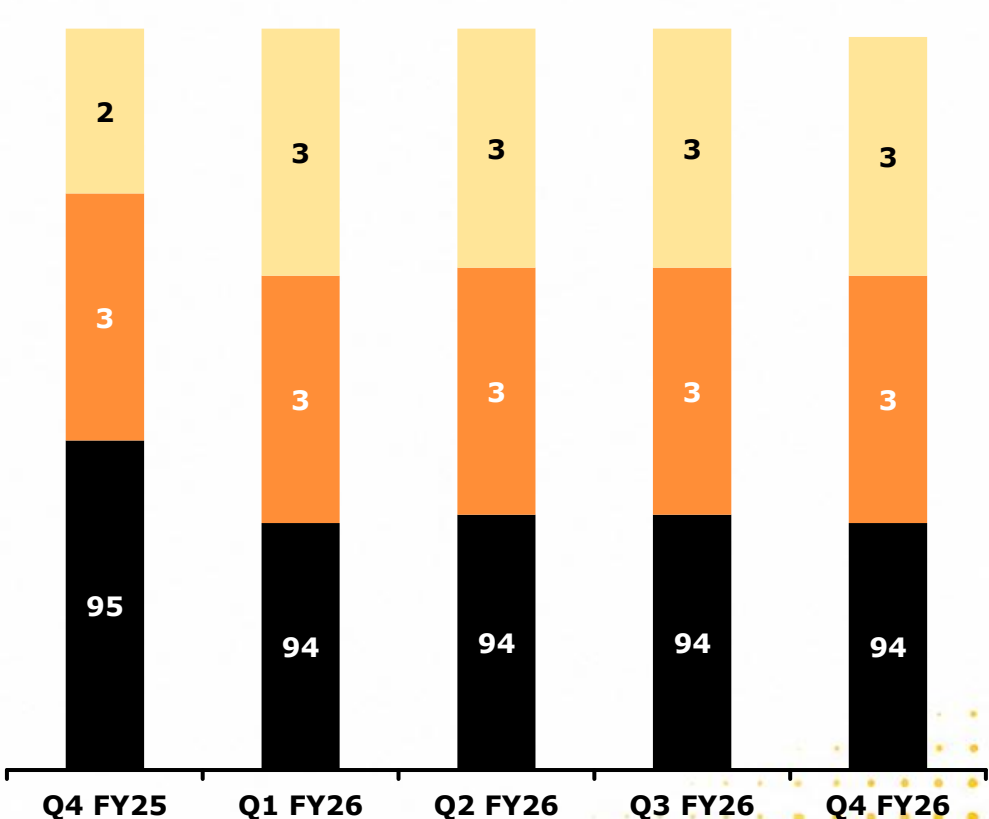


Segment Wise Revenue Composition

Yearly Revenue Composition (%)



Quarterly Revenue Composition (%)



CHA
Transportation
Multimodal

Working Capital Limit & Fixed Assets

(₹ in Cr)

Sanctioned Working Capital Limit (Fund-based) as of 31 st March 2026				
Financial Year	SBI	IDBI	ICICI	Kotak
FY22	16.0	5.0	-	10.0
FY23	16.0	2.0	-	10.0
FY24	16.5	2.0	10.0	-
FY25	16.5	2.0	10.0	-
FY26	23.5	3.5	10.0	-

Cash Reserve	
Financial Year	Net Cash in Hand
FY22	31.6
FY23	52.4
FY24	41.8
FY25	51.2
FY26	41.5

Fixed Assets	
Financial Year	Net Block
FY22	7.8
FY23	7.5
FY24	8.8
FY25	8.7
FY26	9.6



Corporate Profile

3 Corporate Profile

- ◆ Company Profile
- ◆ Promoter Prowess
- ◆ Milestones
- ◆ Footprints
- ◆ Clients
- ◆ Accreditations & Affiliations
- ◆ Recognition & Awards

India's leading end-to-end international logistics solution provider with a strong presence in India, across various industry verticals.



26+ Years in Business

Started in the year 2000 witnessing rapid YoY growth pioneering end-to-end logistics solution for international logistics.



Comprehensive Logistics

A wide spectrum of end-to-end & multimodal solutions from Ocean & Air Freight, Project Logistics, to Road & Rail Transportation and Customs Clearance & Warehousing.



Business Philosophy

Provide Cost Effective, error-free, efficient, seamless and timely services to clients



Pan-India Presence

Strategic presence across major trade cities, ports, ICDs and EXIM in India



200+ experienced workforce

Strong on-ground force and experienced management team constantly thrives for efficiency in end-to-end execution.



Projects Expertise

Recognized for Critical Handling and Project Logistics capabilities across Africa, LATAM, Middle East, US & Asia-Pacific regions.

A Public Listed Entity



Services Offered



FCL
Import & Export



LCL
Import & Export



LCL
Consolidation



Cross-trade
Freight



Air
Import & Export



Rail & Road
Transportation



Cold Chain
Logistics



Project
Logistics



Customs
Clearance



Breakbulk
Cargo



Defence
Logistics

Diverse presence across 12+ key sectors, enabling us to handle a wide range of cargo with expertise and reliability.



Renewable Energy

Solar PV Cells & Modules, Electric Vehicles, Wind Turbines etc.



Automobiles

2 wheelers, 3 wheelers, Cars, tractors, cranes etc.



Government Contracts

Government & PSU Contracts for international shipments.



Auto Components

Tyres, auto parts, engine parts & spare parts etc.



Medical & Health Equipment

Scanners, medical beds, monitors, surgical instruments etc.



Electronics & Household Appliances

TVs, Cellphones, Gadgets, Refrigerators, ACs, Washing Machines etc.



Plastic & Plastic Products

All Plastic Products and PTA powder.



Pharmaceuticals & Chemicals

Drugs formulations & Biologicals, Bulk Drugs & Drug Intermediates and Industrial Chemicals



Textile & Fabrics

Yarn, textiles, home furnishing, raw cotton etc.



Defence & Aerospace

Highly classified and sensitive projects of Defence, DRDO & Indian Airforce etc.



Food- Raw & Perishables

Rice, Fruits and vegetables, meat, seafoods etc.



Building & Construction Materials

Stones, Tiles, Ceramics, Plywood, Machinery for Construction, etc.



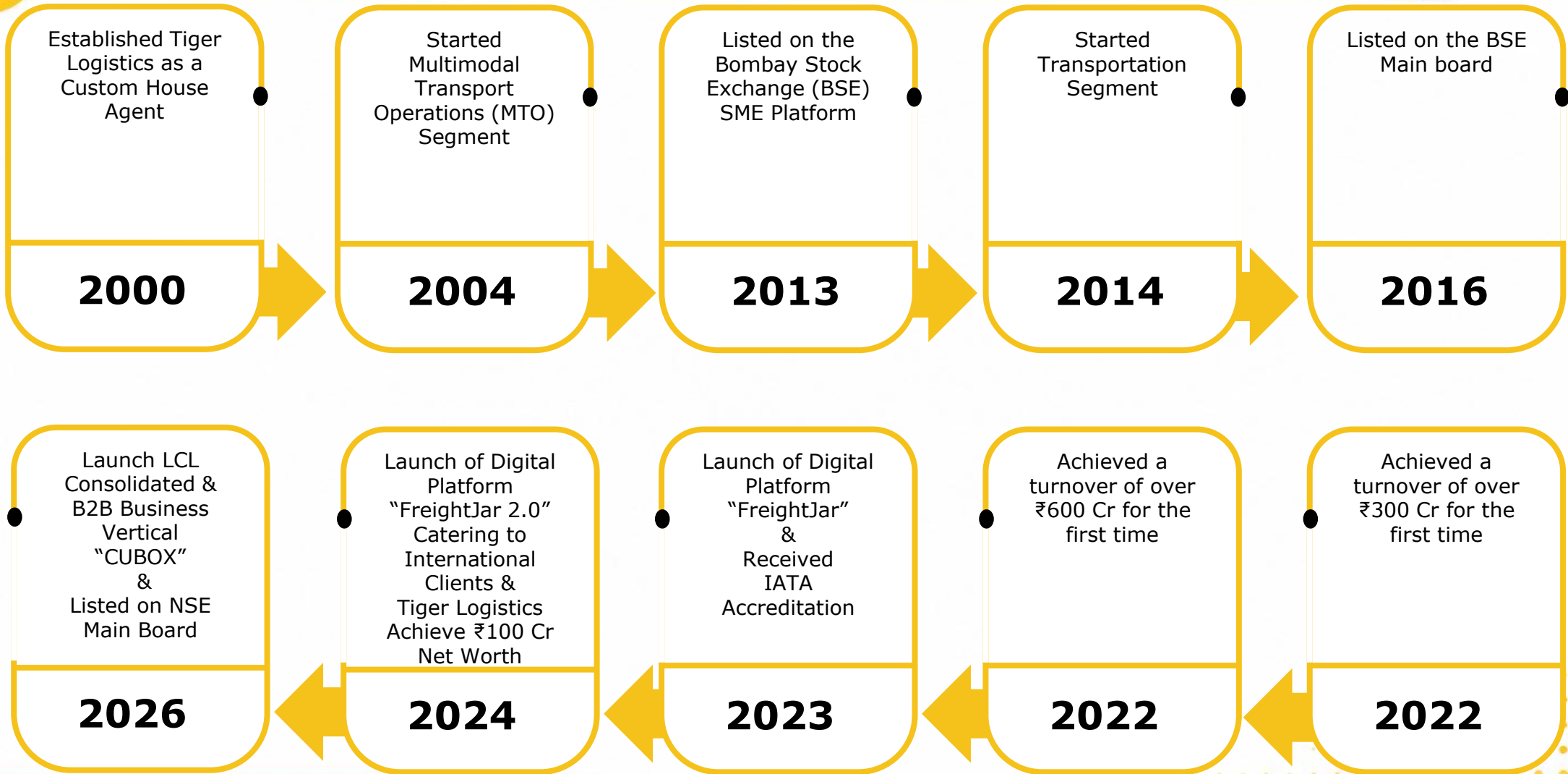
● **First Generation Entrepreneur** Graduate from Delhi University

● **Started Tiger Logistics** Pvt Ltd in 2000 with a **team of 8 People**

● **Previously** involved in the **automotive industry**, with a focus on **international logistics**, played a crucial role in **bringing BMW motorcycles to India.**

● Received **Numerous Awards** Associated with various **NGOs**

Milestone



 **New Delhi** (Corporate HQ)



Mumbai



Chennai



Chandigarh



Ludhiana



Ahmedabad



Mundra



Bengaluru



Gandhidham



Nashik



Pune



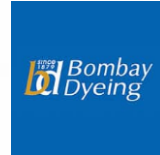
International Footprints



Clients



Clients





Awarded

“25 Years of Logistics Excellence”

- At Conquest 2026, New Delhi



Awarded

“Logistics Champion – Mid-Sized Company”

- By ISCM Logistics Ranking 2026



Awarded

“Logistics Company of the Year”

- At the All India Maritime and Logistics Awards 2026



Awarded

“Business Leader of the Year”

- At Northern India Multimodal Logistics Awards



Awarded

“Digital Startup of the Year”

- At Northern India Multimodal Logistics Awards 2024



Certified

“Great Place To Work”

- Great Place To Work® in India from July 2024 to July 2025



Recipient

“India’s Greatest Brands & Leaders 2015-16 in PRIDE OF THE NATION” (Logistics sector)

- PWC India, & chosen by Consumers & Industry



Awarded

“World’s Greatest Brand & Leader of Asia & GCC in Logistics sector”

- PWC India



Awarded

“Most Diversified Logistics Company of the Year”

- At Northern India Multimodal Logistics Awards, PWC India



Growth Strategy

3 Growth Strategy

- ◆ Logistics Sector Overview
- ◆ Growth Engine
- ◆ Growth Pillar
- ◆ New Business Verticals



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NSE: TIGERLOGS
BSE: 536264



Logistics Sector Size

Indian freight and logistics market is estimated to grow at 8.8% annually to USD 484 billion by 2029 from USD 317 billion in 2024

\$ 484 Bn



Logistics Performance Index

India ranked 44 In the Global LPI in 2018, a Barometer for gauging Trade Logistics Performance

44/160 Rank

Logistics Cost

Total logistics cost is 13% of GDP. Comparative figures for China are 18%, while for the USA they are 8.5%

Infrastructure Boom

Government reforms in Transportation & Digitalisation, increase in Port Capacities, & Railway Traffic aim at improving the logistics sector



Industries Driving Growth

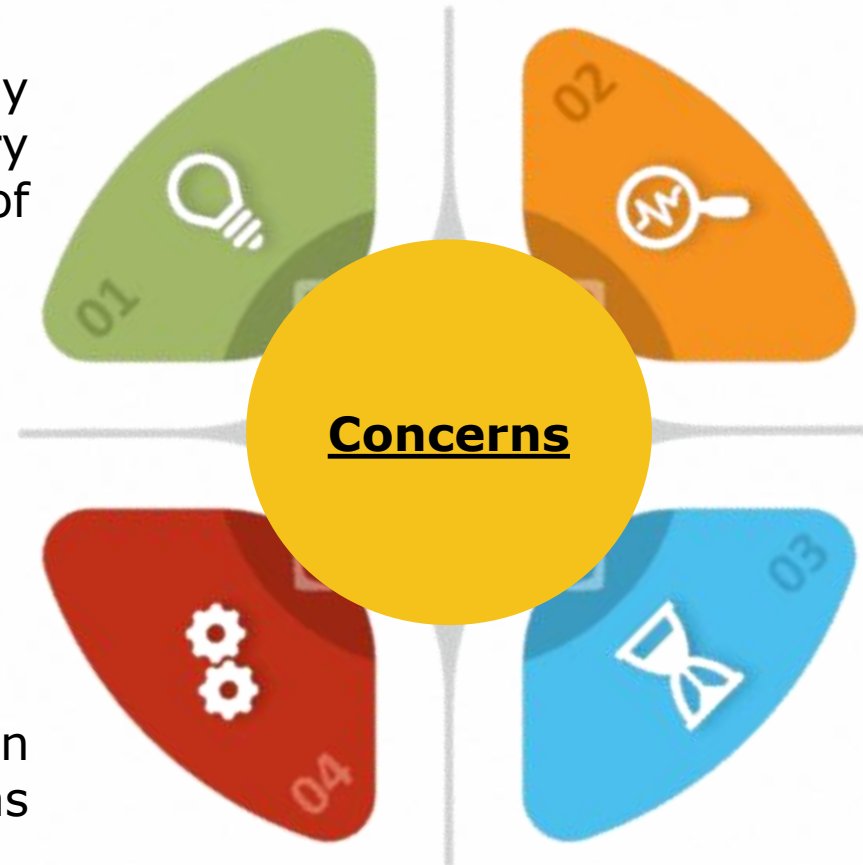
The increase in manufacturing drives an uptick in demand, E-commerce, Automobiles, Pharmaceutical, Textiles & Cement Sector Industry

Infrastructure

Poor road and highway quality increases delivery days, and the cost of operation

Competition

Increasing competition from global as well as domestic players



Trained Staff

Lack of trained and educated staff leads to slower adoption of technology

Transit Loss

Goods are lost or stolen during transit, which leads to operational loss.

Tiger Logistics have been Pioneering End-to-End Logistics Globally

01.

We are a prominent global logistics firm offering comprehensive solutions in freight forwarding, transportation, and customs clearance.

02.

With over 26+ years of industry experience, Tiger Logistics (India) Limited has a robust nationwide presence, serving various **Sectors including**

- **Automotive**
- **Renewable Energy**
- **Engineering**
- **Textiles**
- **Commodities**
- **Pharmaceuticals**
- **FMCG industries**

03.

We operate with an Asset-Light Approach Model, collaborating with partners worldwide to ensure dependable, efficient, and punctual cargo transportation.



TEAM TIGER

United by purpose.
Driven by trust.



MR. HARPREET SINGH MALHOTRA

Chairman & MD



CELEBRATING RECOGNITION & SUCCESS

Honouring milestones.
Inspiring excellence.



ACHIEVING OPERATIONAL EFFICIENCY ON GROUND

Precision in every move.



CORPORATE HEADQUARTERS – DELHI

Where strategy
meets execution.



BRANCH OPERATIONS

A strong network.
A stronger promise.



CUSTOMER SUPPORT EXCELLENCE

Listening. Resolving.
Building loyalty.



STREAMLINED DOCUMENTATION PROCESS

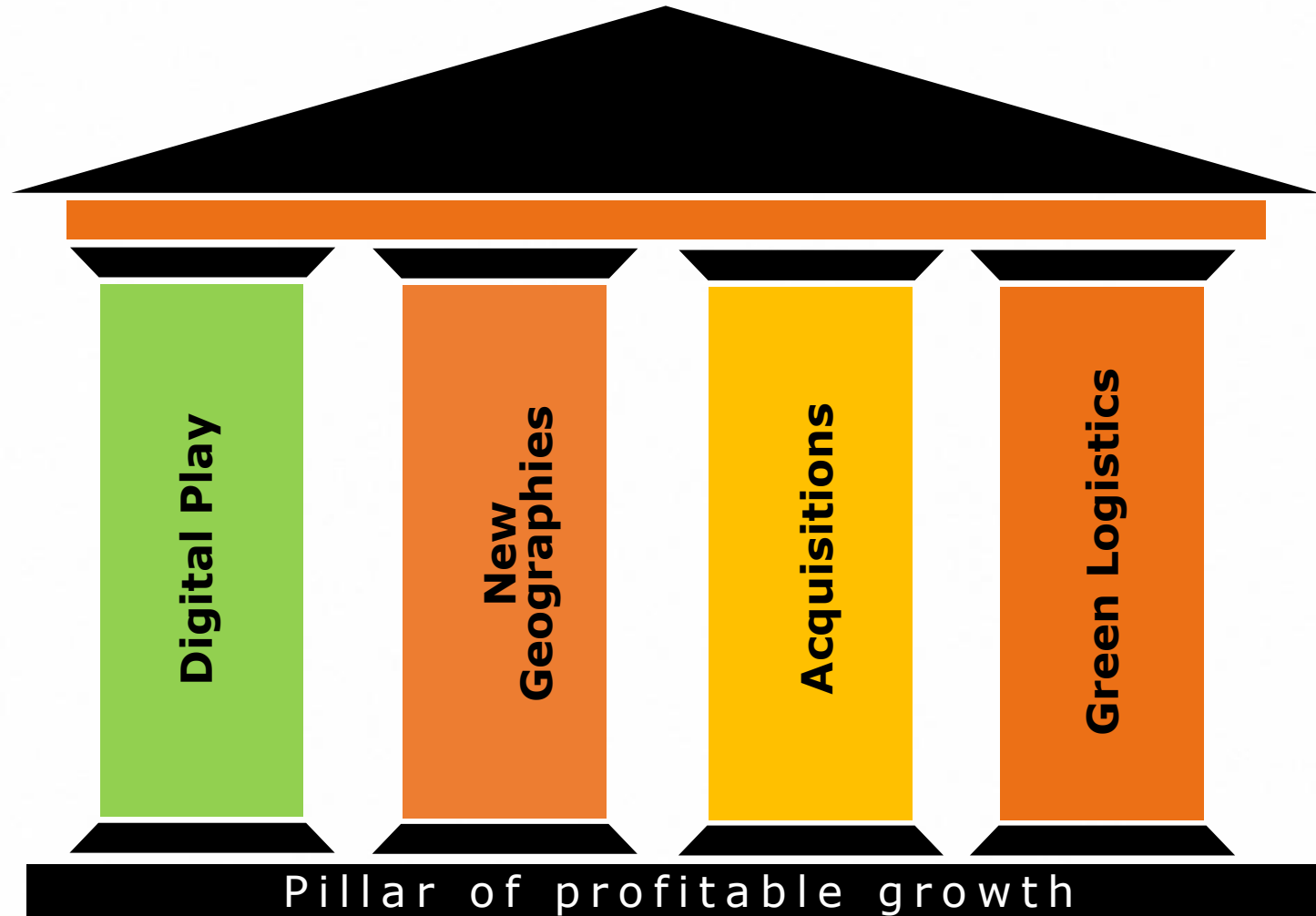
Simplified. Standardized.
Seamless.



DIGITAL WING – FREIGHTJAR

Technology that
powers progress.

- Achieved & Improving
- Continuous
- Ongoing





Digital Freight Booking & Management



Instant
Quotes



Instant
Booking



End-to-End
Tracking



Fully
Customizable



tigreen

Renewable Energy Logistics



Solar
Energy



Wind
Energy



Hydropower
Logistics



Sustainable
Solutions



by Tiger Logistics

LCL Consolidation & B2B Biz



LCL
Consolidation



B2B
Solutions

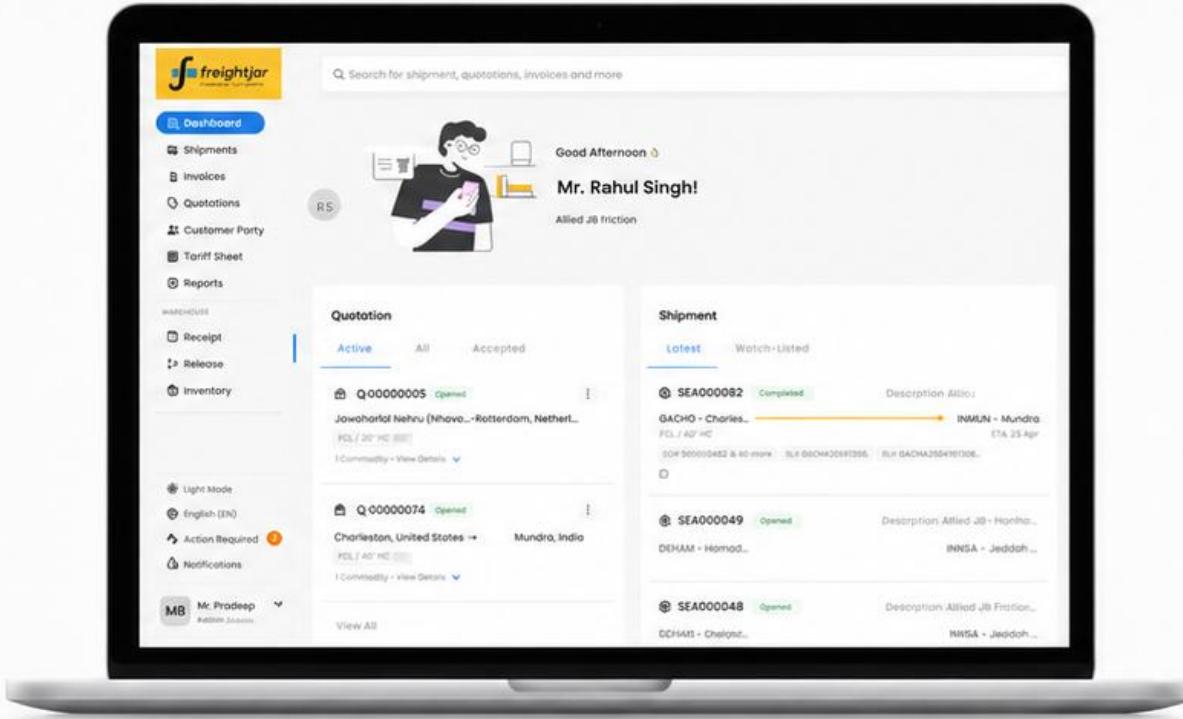


Global
Network



Reliable
Partnerships

Business Verticals - FreightJar



Digital Freight Booking & Management



Instant
Quotes



Automated
Documentation



Enhanced
Interface



Instant
Booking



Relationship
Managers



Multilingual
Options



End-to-End
Tracking



Cargo Value
Financing



Light/Dark
Mode



Fully
Customizable



Digital
Payment



Interactive
Chatbot



FCL



LCL



Air Freight

Seamless Logistics for **Renewable Energies**

TiGreen is a strategic division of Tiger Logistics specialized in providing 3PL international logistics solutions for the global trade of the renewable energy sector. With a keen focus on sustainability, TiGreen is tailored to the unique requirements of Solar Energy, Electric Vehicles, Wind Energy, Hydropower and other emerging renewable technologies.

Leveraging Tiger Logistics' extensive industry experience and global network, TiGreen ensures seamless end-to-end transportation of critical components, equipment, and finished products via sea, air and land across all strategic trade lanes.

Led by Seasoned Professionals

With deep expertise in Renewable Energy Supply Chains from Solar to Wind

Industry Experience

in handling Customs Regulation, Freight Forwarding complexities and transportation

Trade Lane Expertise

Extensive Overseas Agent Network spread across China, Vietnam, Indonesia, Malaysia & Cambodia

ODC Expertise

in handling out of the box cargo like wind turbines and heavy machinery for hydropower projects.



Simplifying LCL Consolidation with Excellence

CUBOX is an LCL (Less-than-Container Load) Consolidation service by forwarders, for forwarders. Built on the foundation of Tiger Logistics' 26+ years of excellence, CUBOX is tailored to address the unique needs of freight forwarders, providing seamless and efficient cargo consolidation solutions across the globe.





Historical Data

5 Historical Data

- ◆ Historical Financial Data
- ◆ Historical Operational Data



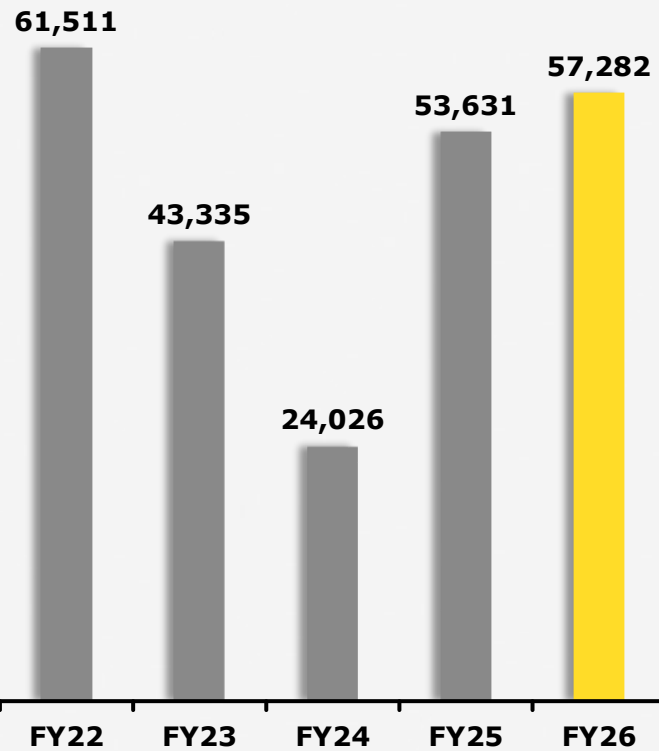
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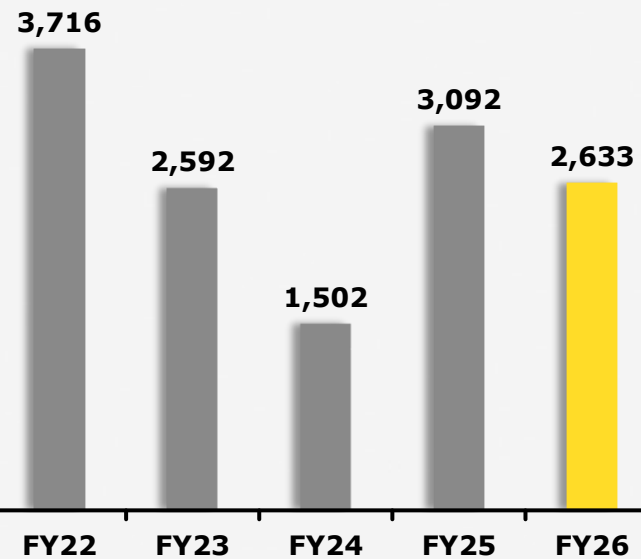
Historical Financial Data

(₹ in Lakhs)

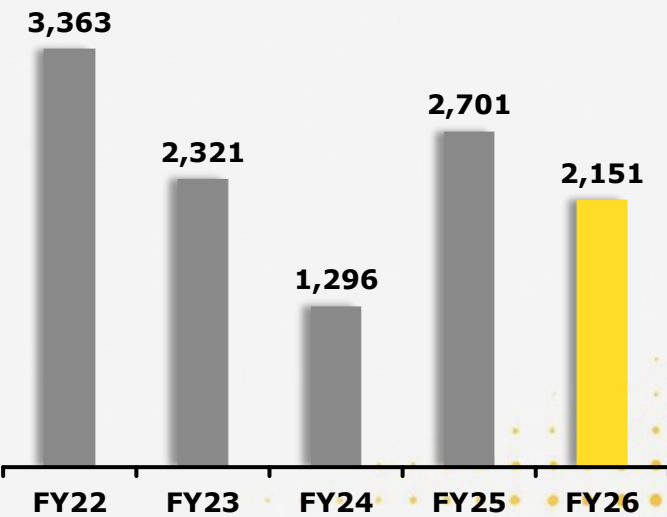
Revenue



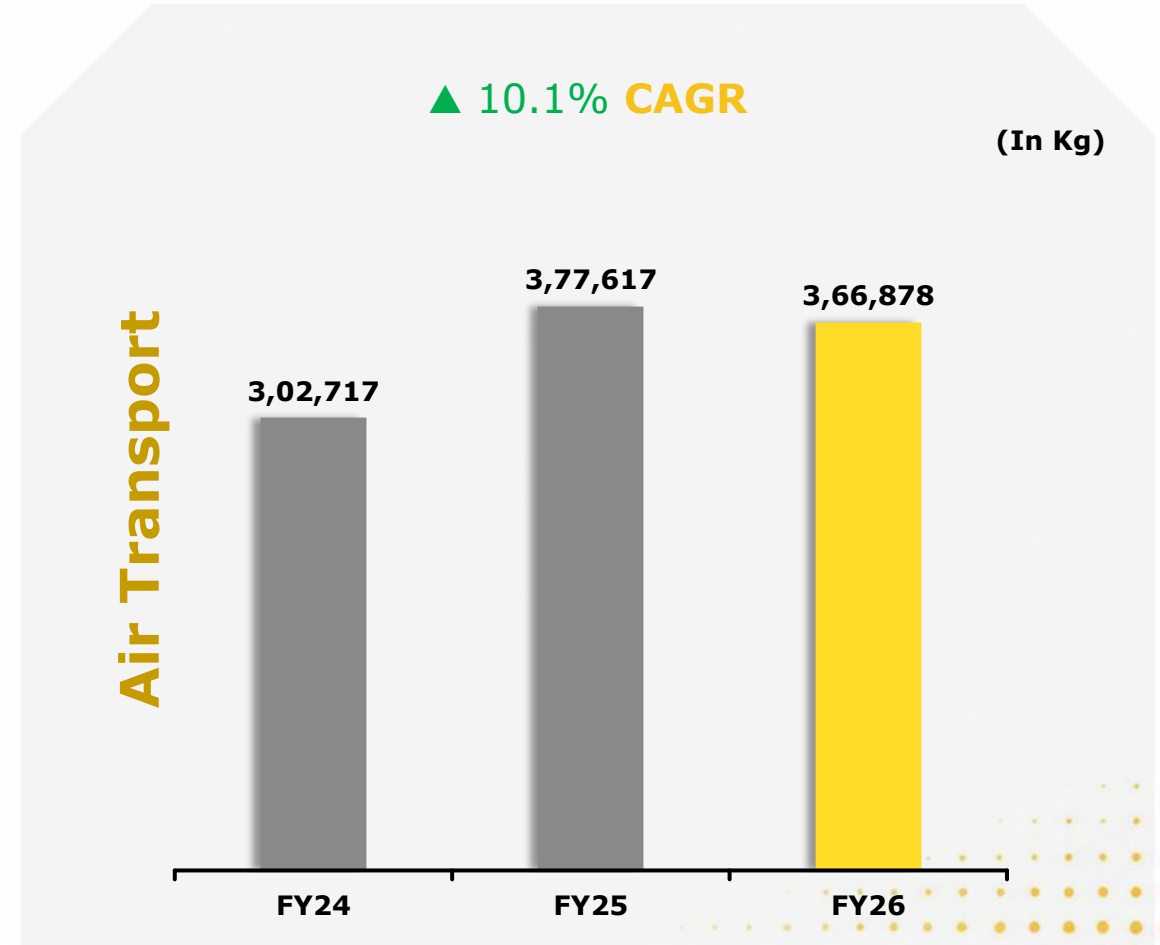
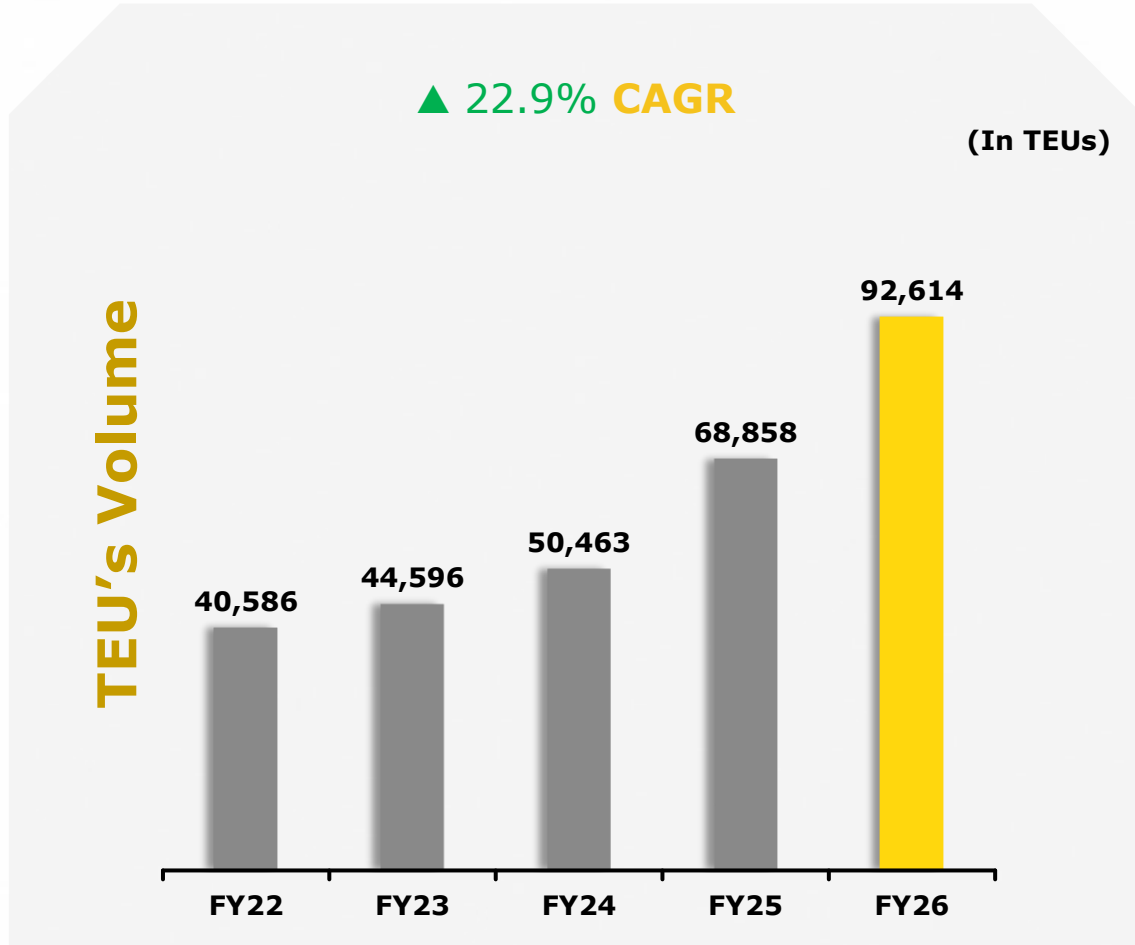
EBITDA



PAT



Historical Operational Data



Thank You

Tiger Logistics (India) Limited

CIN - L74899DL2000PLC105817



Mr. Vishal Saurav Gupta

*Company Secretary &
Compliance Officer*



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Website

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