PROSPECT

Date: 18/11/2026

To,
Department of Corporate Services,
BSE Limited
P.J. Towers,
Dalal Street, Fort,
Mumbai - 400 001

Security ID: PCL **Security Code: 543814**

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

Dear Sir/Madam,

In compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of Investor Presentation.

This is for your information and record.

Thanking you,

Yours faithfully
For, PROSPECT CONSUMER PRODUCTS LIMITED

BHARGAVI JAY PANDYA
Digitally signed by BHARGAVI JAY PANDYA
Date: 2026.11.18 14:39:16 +05'30'

Bhargavi Pandya
Company Secretary

Encl: As above

PROSPECT CONSUMER PRODUCTS LIMITED
(Formerly known as PROSPECT COMMODITIES LIMITED)

Office Address :
417, Sun Orbit, B/h. Rajpath Club,
Rajpath Rangoli Road,
Bodakdev, Ahmedabad,
Gujarat, India-380054

Factory Address :
Plot No. 4 & 5, New Ahmedabad
Industrial Estate, B/h Zydus Research
Centre, Moraiya-Sanand,
Ahmedabad, Gujarat, India-382213

CIN NO : L01400GJ2022PLC128482
FSSAI NO : 10020021005807
PAN NO : AAMCP5811D
GST NO : 24AAMCP5811D1ZM

Tel: 91 7948000696; Email id: info@prospectconsumer.com; website: www.prospectconsumer.com

PROSPECT

PROSPECT

CONSUMER PRODUCTS LIMITED

H1 FY27

INVESTOR PRESENTATION





COMPANY OVERVIEW

About The Company

- Established in 2022, Prospect Consumer Products Limited (formerly known as Prospect Commodities Limited), specializes in processing, exporting, and supplying natural cashew kernels to wholesalers in the B2B market, operating in Gujarat.
- Under the brand name DRIFRUTZ, Prospect has earned recognition for its commitment to delivering premium quality cashew kernels across domestic and international markets.
- In addition to their core product line, the company also offers various by-products derived from cashew nuts, including cashew husk, cashew husk pellets, and cashew shell.
- With a dedication to maintaining rigorous quality standards, the company operates a state-of-the-art facility that ensures an end-to-end process geared towards meeting customer requirements.
- Their sourcing strategy involves procuring the finest raw cashew nuts from trusted suppliers in African countries, South Asian countries, and within India.

Vision

To ascend as an industry leader, penetrating the retail sector and achieving excellence in both B2C and B2B markets



Mission

Drive evolution and expansion, delivering unparalleled products and services to retail and business clientele, fostering strong partnerships, and championing our unique brand identity.

As a customer-centric organization, Prospect Consumer prioritizes excellence in product quality and supply chain efficiency, making them a preferred choice for businesses seeking reliable cashew solutions.



Mr. Vimal Mishra
Promoter & Managing Director

"In H1 FY27, Revenue from operations grew 4.85% to ₹31.07 Crore and Total Income grew 4.75% to ₹31.10 Crore. Derived EBITDA was ₹3.40 Crore at a 10.93% margin, below the 13.56% of a year ago, and PAT was ₹1.45 Crore. We acknowledge this moderation in profitability and are focused on improving it as volumes scale.

Our facility has been upgraded from 1,200 MT to 4,800 MT, and is fully modernised and automated. Capacity utilisation, currently approximately 2,500 MT, is expected to reach 3,500 to 4,000 MT this year and 4,000+ MT in the next financial year, which should improve fixed cost absorption and efficiency.

On the FMCG side, DriFrutz gifting products are now available on Blinkit across Gujarat, Maharashtra, including Nagpur, and Madhya Pradesh, including Indore. We will continue to widen our quick-commerce and digital reach alongside Amazon, JioMart and ONDC.

Looking ahead, we are targeting a 45 to 50% revenue CAGR over the next three years and a sustained EBITDA margin of 11 to 14%, driven by operational efficiency, with B2C contributing an additional 10% over the next two years. These are our aspirations, not guarantees, and we remain committed to financial discipline and sustainable profitability."

Year of Experience

15+

Current Capacity

4,800 + MT

Machinery

New Hi-tech

Delivers excellence

Nation wide

Revenue : ₹ 30.99 Cr
EBITDA : ₹ 4.18 Cr
PAT : ₹ 2.14 Cr

FY25

Products Available

35+

Quality Standards

International

Launched New Products

B2C

FY26

Revenue : ₹ 57.54 Cr
EBITDA : ₹ 6.31 Cr
PAT : ₹ 2.46 Cr

Paving the Way to Success

2015

Founded a partnership firm named "M/s Fortune Exports"

2016

Started Imports of Agro Products, focusing on international trade

2017

Expanded operations by importing Cashew Husk from Vietnam and selling it to various tanning industry units in India

2018-20

- Established a cashew processing plant near Ahmedabad with an initial capacity of 150 MTPA.
- Achieved 107% growth over FY20.
- Expanded processing capacity to 600 MTPA to meet rising demand.

2021

- Diversified into fresh fruits and dry fruits, including bananas, dragon fruits, watermelons, muskmelons, walnuts and cashews.
- Imported dragon fruits and cashew husk from Vietnam for pan-India distribution.

2022

Company got listed on BSE SME

2023

Transitioned Partnership into Pvt Ltd.

2024-25

- Doubled Manufacturing capacity from 1200 MT to 4800 MT through a modernized centralized facility.

2026

- Aggressively expanding consumer presence through retail and emerging digital platforms.
- Strengthening the corporate gifting segment to drive higher business volumes.



कृषि और प्रसंस्कृत खाद्य उत्पाद निर्यात विकास प्राधिकरण
AGRICULTURAL AND PROCESSED FOOD PRODUCTS EXPORT DEVELOPMENT AUTHORITY
(वाणिज्य एवं उद्योग मंत्रालय, भारत सरकार)
(Ministry of Commerce and Industry, Govt. of India)
पंजीकरण-सह-सदस्यता प्रमाण–पत्र
REGISTRATION-CUM-MEMBERSHIP CERTIFICATE

मैं / M/s. PROSPECT COMMODITIES LIMITED
417, SUN ORBIT, BEHIND RAJPATH CLUB, RAJPATH RANGOLI ROAD, BODAKDEV
AHMEDABAD
Gujarat
380054

यह प्रमाणित किया जाता है कि यह निर्यातक निम्नलिखित विवरणों के साथ कृषि और प्रसंस्कृत खाद्य उत्पाद निर्यात विकास प्राधिकरण में पंजीकृत है :
This is to certify that the firm is registered with the Agricultural And Processed Food Products Export Development Authority, as per the following particulars :

1) उत्पाद जिसके लिए पंजीकृत है (उत्पादों का विवरण पीछे दिया गया है)/Product for which registered (Products details given overleaf): 0203.0701,
2) आई.ई. कोड / IECODE: AAMCP5811D
3) स्थापना तिथि / Date of establishment: 1/6/2022 12:00:00 AM
4) पंजीकरण संख्या / Registration No.: 227931
5) उत्पादक निर्यातक/व्यापारी निर्यातक / Manufacturer Exporter /Merchant Exporter: Manufacturer
6) मालिक/भागीदारों निदेशकों के नाम / Name(s) of Proprietor/Partner (s)/Director(s): VIMAL SURESHBHAI MISHRA, PRIYANKA VIMAL MISHRA, RIDDHI BHARATKUMAR VASITA

यह प्रमाण-पत्र एपीडा अधिनियम 1985 (1986 का अधिनियम संख्यांक 2) में निर्धारित शर्तों के अधीन जारी किया गया है।
This certificate is issued subject to the conditions laid down in APEDA ACT 1985 (No. 2 of 1986) of this Authority.

प्रमाण-पत्र मान्यता तिथि / This certificate is valid till : 04/08/2024
पंजीकरण की तिथि / Date of Registration : 05/07/2023

यह आर.सी.एम.सी इलैक्ट्रानिक रूप से जेनरेट किया गया है।
This RCMC is electronically generated

शर्तें एवं निबंधने अगले पृष्ठ पर
Terms & Conditions are mentioned on the next page.

पंजीकृत प्राधिकारी के हस्ताक्षर
Signature of Registering Authority

Signature valid
Digitally signed by CHANDRA SHEKHAR DUBE
Date: 2023.07.05 06:50 IST
Reason: RCMC certificate
Location: APEDA GUJARAT



Form C
Government of India
Food Safety and Standards Authority of India
License under FSS Act, 2006

अनुज्ञप्ति संख्या / License Number: 10020021005807

1.	Name & Registered Office address of Licensee / अनुज्ञप्तिधारी के पंजीकृत कार्यालय का नाम और पता:	PROSPECT COMMODITIES LIMITED 417, SUN ORBIT, B/H RAJPATH CLUB ROAD, BODAKDEV , Ahmedabad, Gujarat-380054
2.	Address of Authorized Premises / प्राधिकृत परिसरो का पता:	SHED NO. 8, SADBHAV INDUSTRIAL PARK, VILLAGE - DHAMATVAN, TALUKA - DASKROI, DasKroi, Ahmedabad, Gujarat-382433
3.	Kind of Business / कारोबार का प्रकार:	Manufacturer - General Manufacturing Trade/Retail - Trader/Merchant - Exporter Trade/Retail - Importer Trade/Retail - Wholesaler
4.	Dairy Business Details / डेयरी कारोबार विवरण हेतु :	No
5.	Category of License / अनुज्ञप्ति का वर्ग:	**Central License**

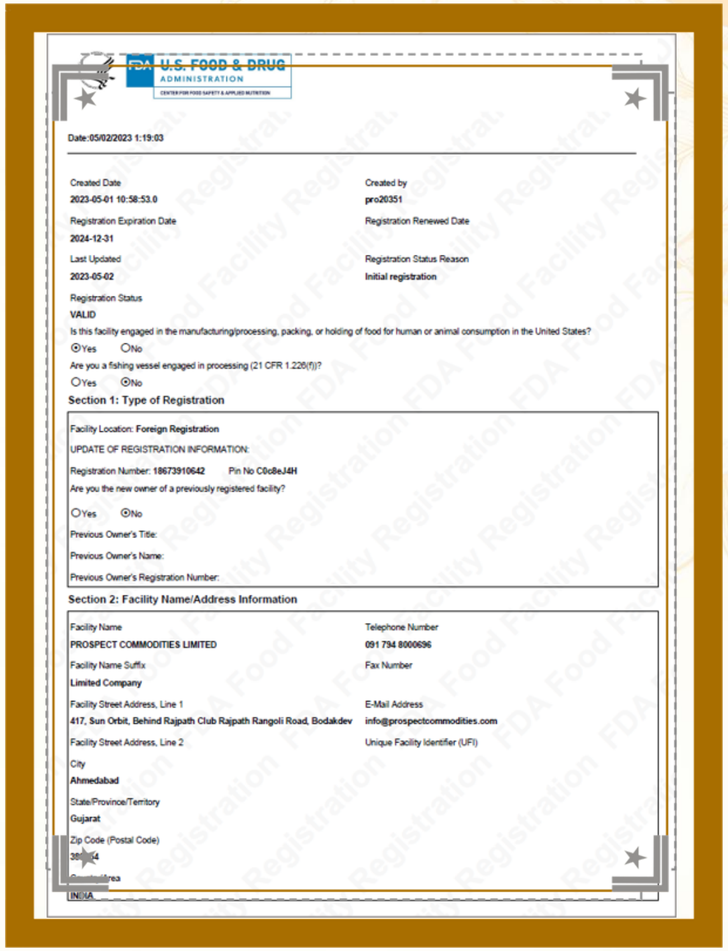
This license is granted under and is subject to the provisions of FSS Act, 2006 all of which must be complied with by the licensee. / यह अनुज्ञप्ति खाद्य संरक्षा और मानक अधिनियम, 2006 के अधीन अनुदत्त की गई और यह अधिनियम के उपबंधो के अध्यधीन है जिनका अनुज्ञप्तिधारी द्वारा अवश्य पालन किया जाना चाहिए.

Place / स्थान: FSSAI Mumbai
Issued On / दिनांक: 06-04-2023 (Modified License)
Valid Upto: / वैधता: 04-08-2024 (For details, refer Annexure)

Designated Officer
Date : 06-04-2023 15:32:41
User Id : 108464
Verified through Mobile : 96XXXXXX29
License Issued On : 06-04-2023 15:32:41

Annexures:
1. Product Annexure
2. Validity Annexure
3. Non-Form C Annexure
4. Conditions Of License

Note:
1. **Application for renewal of License can be filed as early as 180 days prior to expiry date of License. You can file application for renewal or modification of License by login into FSSAI's Food Safety Compliance System(https://foscos.fssai.gov.in) with your user id and password or call us at 1800112100 for any clarification.**
2. **This License is only to commence or carry on food businesses and not for any other purpose.**
3. **This is computer generated license and doesn't require any signature or stamp by authority.**



U.S. FOOD & DRUG ADMINISTRATION
CENTER FOR FOOD SAFETY & APPLIED NUTRITION

Date:05/02/2023 1:19:03

Created Date 2023-05-01 10:58:53.0	Created by pro20351
Registration Expiration Date 2024-12-31	Registration Renewed Date
Last Updated 2023-05-02	Registration Status Reason Initial registration
Registration Status VALID	

Is this facility engaged in the manufacturing/processing, packing, or holding of food for human or animal consumption in the United States?
(•) Yes ( ) No
Are you a fishing vessel engaged in processing (21 CFR 1.226(f))?
( ) Yes (•) No

Section 1: Type of Registration

Facility Location: **Foreign Registration**
UPDATE OF REGISTRATION INFORMATION:
Registration Number: **18673910642** Pin No **C0c8eJ4H**
Are you the new owner of a previously registered facility?
( ) Yes (•) No
Previous Owner's Title:
Previous Owner's Name:
Previous Owner's Registration Number:

Section 2: Facility Name/Address Information

Facility Name PROSPECT COMMODITIES LIMITED	Telephone Number 091 794 8000696
Facility Name Suffix Limited Company	Fax Number
Facility Street Address, Line 1 417, Sun Orbit, Behind Rajpath Club Rajpath Rangoli Road, Bodakdev	E-Mail Address info@prospectcommodities.com
Facility Street Address, Line 2	Unique Facility Identifier (UFI)
City Ahmedabad	
State/Province/Territory Gujarat	
Zip Code (Postal Code) 38[illegible]4	
[illegible]rea	
INDIA	

How Does Prospect Stand Out: What Sets Them Apart?

Investment in technology and product development

Commitment to Quality

Strategic Financial Management

Customer-Centric Approach



Hi-Tech Infrastructure

Optimized Operations

On schedule delivery

Competitive Strengths:

Strategically located manufacturing facilities with modern machines

Experienced Promoter



Existing client relationship

Quality Assurance

Business Strategy:

Improving operational efficiencies & enhancing the Installed capacity

Branding the finished product

Entering in to B2C business and online selling

Enhance customer base by entering new geographies to establish long-term relationships



BUSINESS OVERVIEW

Experience the Majestic Luxury of Delicious Cashew Nuts

Their product line features a range of premium-grade cashews packed in 10 KG tin pack, Bucket, vaccume, etc. offering various sizes and colors based on the nuts' grade.

“Majestic” is the King of Cashew



160-180 cashews per pound.

Higher grade indicates healthier nut.

Higher grade enhances taste and nutrition.

"Luxurious" grade is popularly known as "Jumbo" nuts.’



190-210 cashew nuts per pound.

Scientifically nutritious, ideal for premium food

High protein and essential minerals.
0% Cholesterol.

"Delicious" grade is a large, beautiful, white, whole cashew



220-240 cashews nuts/pound.

Scientifically nutritious, ideal for premium food.

Provides protein, essential minerals, and 0% cholesterol.

Experience the Majestic Luxury of Delicious Cashew Nuts

"Everyday" Cashew the most Popular & highly demanded globally.



Highest availability among cashew kernels.

Scientifically nutritious, ideal for premium food production.

Provides protein and essential minerals.

Contains 0% Cholesterol.

Cashew Split



Cashew kernels split into two parts.

Retains original properties, taste, and flavor.

Used in desserts, cookies, chocolates, meals, or snacks.

Can be toasted, salted, or raw.

Cashew By-Products

The company also sells cashew husk processed RCN and cashew nut shell, raw materials for CNSL Oil, used in industries like paint, oil, and laminates.

Cashew Husk



By-product of cashew nut kernel processing.

High fat and protein content.

Useful in animal feed, pigment industry, leather tanning, fuel burning, fertilizer and composting.

Cashew Husk Pellets



Processed using specialized machines to produce pellets.

Condensed into thick, cylindrical pieces for easy storage and transport.

High nutritional value makes them popular for animal feeds.

Cashew Nut Shell Liquid



Features a 1/8 inch thick shell with a soft honey comb structure.

Inside is a dark reddish brown viscous liquid.

Known as the pericap fluid of the cashew nut.

Brand Presence At Golf & Corporate Events

Official Sponser for Gulmohar Green- Go Golf 2026







Sponser at 15th August- Flag Tournament Kensville Golf & Country Club

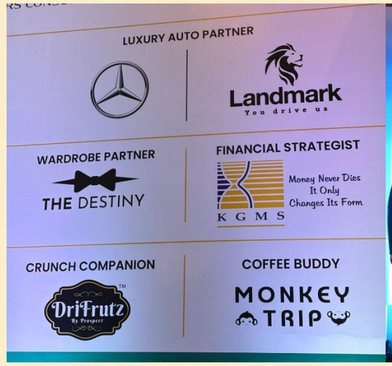








Sponsered as Crunch Companion







Ratan Tata Memorial Lecture: Organized by Knowledge Chamber of Commerce

Unveiling New Products: Innovations At It's Best

ROASTED & SALTED CASHEWS

Crunchy and satisfying, these roasted and salted cashews are a timeless favorite.



Net Weight : 25g

Net Weight : 100g

PERI PERI CASHEWS

A spicy twist on classic cashews, bursting with peri peri flavor for those who love spicy.



Net Weight : 25g



Net Weight : 100g

CHEESE CASHEWS

Savory cashews coated in a cheesy flavor, perfect for a gourmet snack.



Net Weight : 25g

Net Weight : 100g

PERI PERI ALMONDS

Bold and spicy, these almonds add excitement to your snacking routine.



Net Weight : 25g



Net Weight : 100g

ROASTED & SALTED ALMONDS

A classic snack, perfectly roasted and lightly salted for a crunchy bite.



Net Weight : 250g

Net Weight : 25g

Net Weight : 100g

ROASTED & SALTED PISTACHIOS

A crunchy delight, these pistachios are roasted to perfection and lightly salted.



Net Weight : 250g

Net Weight : 25g

Net Weight : 100g

CALIFORNIA ALMONDS

Naturally delicious and nutrient - rich, these almonds are a wholesome snack option.



Net Weight : 250g

Net Weight : 100g

DELICIOUS CASHEWS

Premium - grade cashews, perfectly roasted for a smooth, indulgent taste experience.



Net Weight : 400g

Net Weight : 250g

EVERDAY CASHEWS

Enjoy the wholesome goodness of our classic selected cashews, perfect for daily snacking.



Net Weight : 400g

Net Weight : 250g

EVERDAY ALMONDS

Nutritious almonds, great for a healthy snack or culinary addition to any meal.



Net Weight : 400g

Net Weight : 250g

LUXURIOUS CASHEWS

Premium - grade cashews, perfectly roasted for a smooth, indulgent taste experience.



Net Weight : 400g

Net Weight : 250g

MAJESTIC CASHEWS

Our finest, handpicked cashews, offering unmatched quality and rich flavor for the most discerning tastes.



Net Weight : 250g

Net Weight : 400g

Net Weight : 100g

EVERDAY PISTACHIOS

Fresh and flavorful pistachios, ideal for snacking or adding a delightful crunch to your dishes.



Net Weight : 400g

Net Weight : 250g

MIX DRY FRUITS

A wholesome blend of various dry fruits, perfect for snacking or as an ingredient in recipes.



Net Weight : 25g

Net Weight : 100g

CHOCOLATE CASHEW

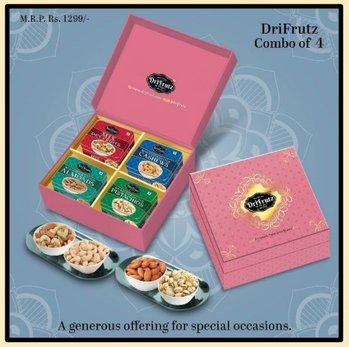


Net Weight : 100g

Introducing; The Perfect Gift Hampers Collection



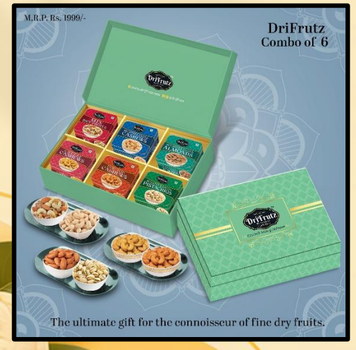
















New Seeds & Berries Exclusively Available On Online Platforms

DRIED BLACKBERRY

A burst of sweet and tangy blackberries — naturally dried to fuel your day with everyday goodness.



Net Weight : 250g

DRIED BLUEBERRY

Nature's candy packed with power — antioxidant-rich dried blueberries to fuel your day, naturally.



Net Weight : 250g

DRIED CRANBERRY

Naturally tangy cranberries with a sweet, fruity bite — to fuel your day, naturally.



Net Weight : 250g

DRIED MIX BERRIES

Naturally tangy and sweet berries mix — to fuel your day, naturally.



Net Weight : 250g

CHIA SEEDS

Small seeds, big health boost — to fuel your day, naturally.



Net Weight : 250g

FLAX SEEDS

Nature's power in every seed — to fuel your day, naturally.



Net Weight : 250g

PUMPKIN SEEDS

Pure energy in every seed — to fuel your day, naturally.



Net Weight : 250g

SUNFLOWER SEEDS

Nature's golden power seeds — to fuel your day, naturally.



Net Weight : 250g

WATERMELON SEEDS

Power-packed watermelon seeds — to fuel your day, naturally.



Net Weight : 250g

MIX SEEDS

Power of many seeds in one crunch — to fuel your day, naturally.

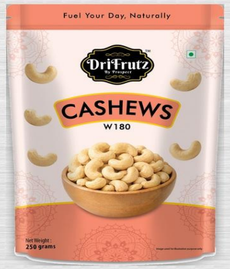


Net Weight : 250g

Variety of Nuts Exclusively Available On Online Platforms

CASHEWS W180

Premium W180 king-size cashews, buttery and wholesome — to fuel your day, naturally.



Net Weight : 250g

CASHEWS W320

Premium W320 whole cashews, buttery and wholesome — to fuel your day, naturally.



Net Weight : 250g

BRAZIL NUTS

Crunchy brazil nuts, pure nutty goodness — to fuel your day, naturally.



Net Weight : 250g

CALIFORNIA ALMONDS

Crunch into nature's goodness with every almond — to fuel your day, naturally.



Net Weight : 250g

CASHEWS W240

Premium W240 whole cashews, buttery and wholesome — to fuel your day, naturally.



Net Weight : 250g

CASHEWS W210

Premium W210 jumbo cashews, buttery and wholesome — to fuel your day, naturally.



Net Weight : 250g

HAZEL NUTS

Crunch into pure hazelnut goodness — to fuel your day, naturally.



Net Weight : 250g

MACADAMIA NUTS

Rich and buttery macadamia nuts — to fuel your day, naturally.



Net Weight : 250g

From Business to Brand : Strategic Entry into B2C

Brand Launch

Prospect introduces “DriFrutz”,a curated line of premium flavored dry fruits, marking its foray into the Direct-to-Consumer (D2C) space.

DriFrutz™
By Prospect

Redefining Premium Snacking for Modern Consumers

Retail Presence

Strategic tie-ups with leading retail chains and expansion across online & offline platforms.

Brand Visibility & Consumer Engagement

- Builds direct relationship with end consumers
- Enhances brand recall through “DriFrutz” identity

Market Diversification

- Expands from B2B exports to domestic retail
- Taps into growing health-conscious snacking segment

Retail Network Leverage

- Collaborations with leading retail chains boost reach
- Validates product-market fit via positive testing feedback

Margin Uplift

- Retail pricing power with wholesale B2B rates
- Value-added products (flavored variants) command premium pricing

Economies of Scale

- Higher production volume lowers per-unit cost
- Better utilization of existing infrastructure and processing units`

Revenue Acceleration

- New Revenue stream beyond cashew B2B exports
- Targets fast-growing FMCG snacking market with high volume potential

Expanding DriFrutz's Presence Through Quick Commerce

Key Highlights

Quick commerce presence
DriFrutz gifting products are now available on blinkit.

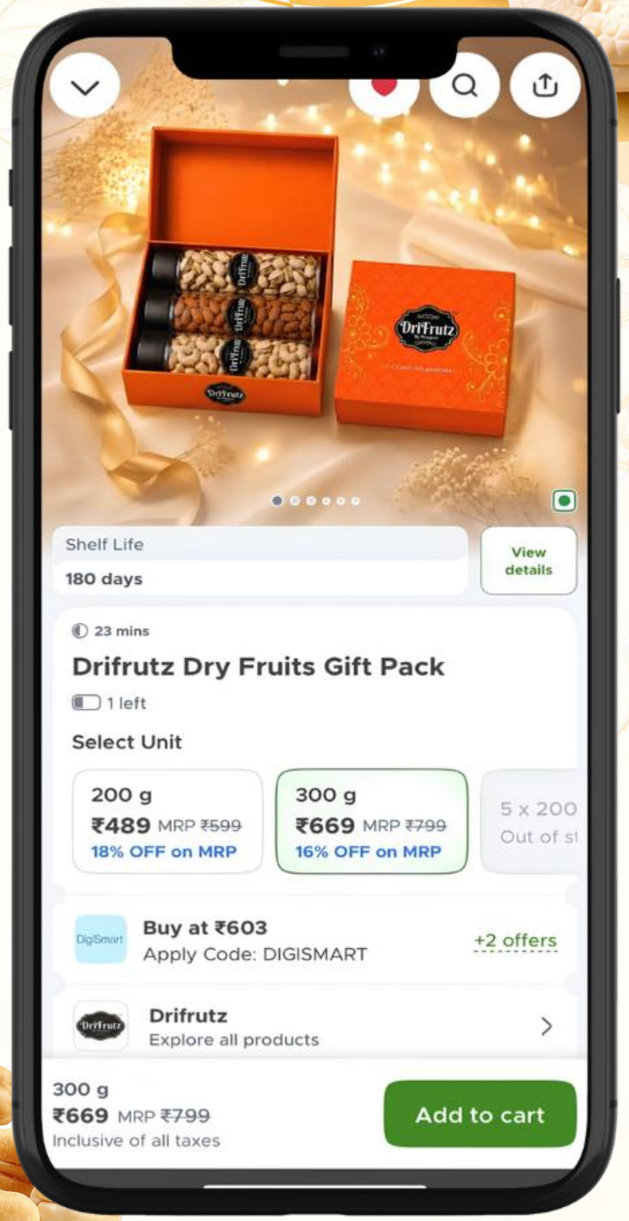
Geographical Expansion
Presence across Gujarat, Maharashtra (Including Nagpur) Madhya Pradesh (Indore)

Product Portfolio
Currently offering Gifting hampers on the platform

Enhance Accessibility
Enables customer to easily access Drifrutz gifting products through quick commerce.

Distribution Growth
Expanding the company’s consumer reach through emerging digital retail channels

Strategic Outlook
Leverage an expanding multi-channel distribution network to enhance brand visibility, improve customer accessibility and unlock new growth opportunities



State-Of-The-Art: Cashew Processing Infrastructure

Manufacturing Location:
Changodar , Ahmedabad

Area of Manufacturing Unit:
39,000 sq. ft.

Installed Capacity:
4,800+ MTPA

Utilised Capacity:
2,500 MTPA

Capable of processing
15,000 kg/day.

Capacity Expansion:
Double of the Existing capacity



Production Expansion & Automation

Capacity Expansion Highlights

- Production capacity increased from 1,200 MT to 2,500+ MT
- Scalability built-in with potential to expand beyond 4,800+ MT
- Responds to strong domestic and international demand
- Marks a key milestone in the company’s strategic growth roadmap

Automation & Operational Efficiency

- Newly modernized facility equipped with advanced automation systems
- Manual processing requirements significantly reduced
- Achieving an optimized utilization rate of 75–80%
- Workforce allocation optimized without compromising on quality standards



Strategic Outlook & Market Positioning

- Targeting a 40–45% CAGR over the next 3 years
- Backed by sourcing network across Africa, South Asia, and India to ensure raw material consistency.
- Strengthened infrastructure supports long-term market leadership

Financial Impact & B2C Alignment

- Automation leads to lower operational costs and better margins
- Enables leaner operations and stronger cost structure
- Expansion aligns with company’s entry into the B2C segment
- Positions Prospect for higher profitability across segments









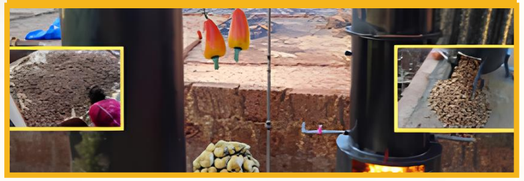


The Artistry of Cashew Processing

Cleaning



Boiling and Cooling



De-shelling



Drying



1 2 3 4 5 6 7

Moisture Control and Peeling



Sorting and Grading



Packing and Dispatch



Final Drying





INDUSTRY OVERVIEW

Over the years, India has emerged as the global processing hub for the cashew industry.

The India Cashew Market size is estimated at USD 2.46 billion in 2026, and is expected to reach USD 3.07 billion by 2031, growing at a CAGR of 4.53% during the forecast period (2026-2031).

In recent years, the cashew market has seen a rapid shift in the consumption pattern across India, primarily owing to flavored assorted cashew products occupying an increased share in the retail market space.

With increasing health consciousness, consumers are choosing to snack healthy, owing to which the demand for flavored cashews is rising in India.

However, the cashew market in the country is likely to be hampered as the local population prefers other lighter snacks, available at lower prices, for on-the-go snacking.

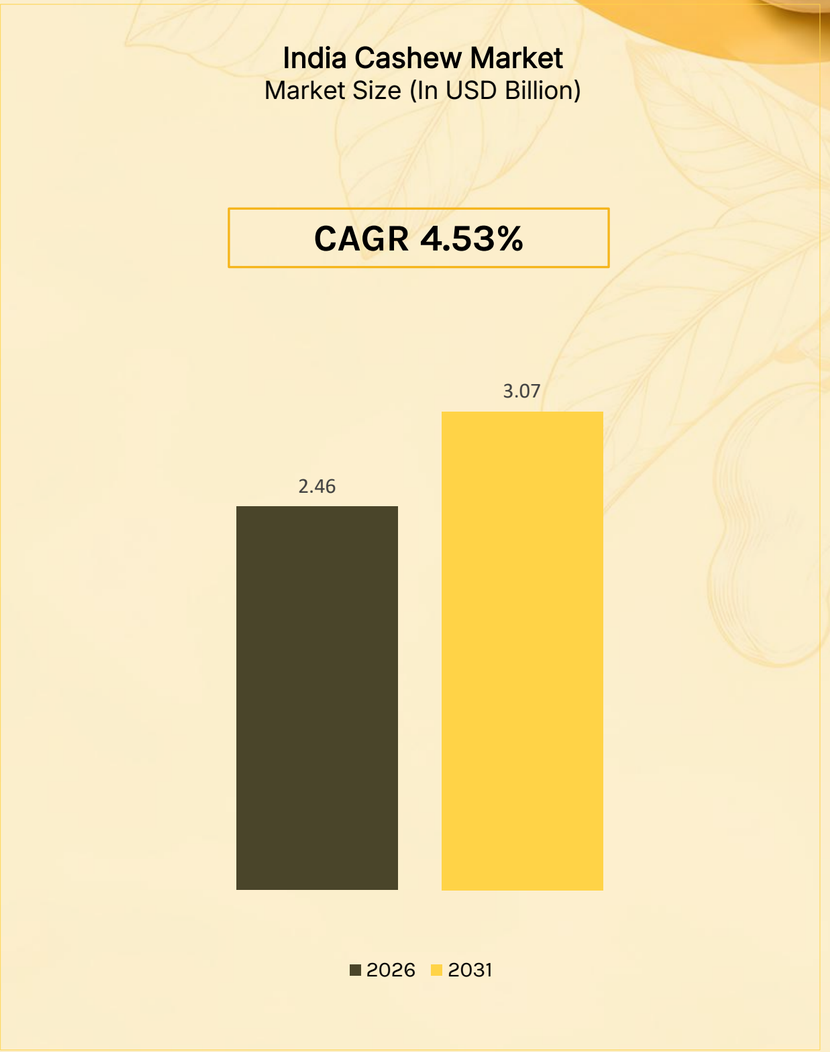
Increasing Demand for Healthy Cashew Snacks

The India Cashew Market is expected to grow due to increasing consumption of cashew-based snacks and ready-to-eat foods.

Cashews are a staple in Indian snacking, sweets, and cooking, particularly in Asian cuisine.

A study suggests consuming nuts can reduce coronary heart disease risk by 37%.

Source: mordorintelligence



In 2018, the Basic Customs Duty on raw cashew nut was reduced to 2.5% from the previous 5%, and the Goods and Services Tax (GST) on the same was reduced to 5% from 12%.

As the cashew industry's domestic demand and exports are heavily dependent on imported raw cashew nuts, the Government of India has taken several steps to support efficient sourcing.

These include:

- Changes in import policy for cashew kernel (both broken and whole)
- Revision of the standard inputs output norms (SION) for cashew exports
- Approval of Medium-Term Framework scheme for process mechanization and automation of cashew processing units with a financial outlay of Rs. 60 crore (US$ 8 million)
- Allowing duty-free import of raw cashew nuts under Duty-Free Tariff Preference (DFTP) Scheme from least developed countries (LDCs)
- The government has also extended financial assistance to the Cashew Export Promotion Council of India (CEPCI) for organizing buyer-seller meet (BSM) and participation in international fairs under Market Access Initiative (MAI) scheme, which supports tapping new markets.

Source: mordorintelligence





MANAGEMENT OVERVIEW



Mr. Vimal Mishra

Promoter and Managing Director
17+ Years of Experience

- He has completed Bachelor of Commerce from Gujarat University in the year 2006.
- He has years of experience in different field like sales in charge, project manager and working with the logistic company.
- He is Expertise in Negotiations, handling Operations, team building, Administration & Finance Sectors.
- He handles the overall affairs of the Company



Mrs. Priyanka Mishra

Promoter, Chairman & Non-Executive Director
10+ Years of Experience

- She holds a Post Graduate Diploma in Business Administration, specialized in Finance management from Symbiosis Center for Distance Learning, Pune in the year 2009.
- She has years of experience in the handling the Administration work, monitoring the Marketing and Financing team and motivates them to achieve the target industry in which the company is presently engaged.
- Currently she is looking after Admin / HR Activities of the company along with Financial controller.



Mr. Ketan Patel

Manager (Marketing)
7+ Years of Experience

Ex. Smart Food Industries



Mr. Mittal Rana

General Manager (Plant & Operation)
11+ Years of Experience

Ex. AalidraCashew Industries, Pelican Industries



Mr. Jigar Shah

Manager (Accounts)
20+ Years of Experience

Ex. Vadilal Group
Hobby: Reading



Mr. Nikhil Panagariya

MIS & Reports
15+ Years of Experience

Ex. HDFC Bank Ltd., ICICI Bank LTD., IndusindBank



Mr. Rahul Chaturvedi

Sales & Marketing
2+ Years of Experience

MBA-International Sales & Marketing
Retail Sales, B2C, Digital Sales



Mr. Ronak Khambhati

Finance & Complains
10+ Years of Experience

Ex. Vishakha Renewables Pvt. Ltd.



THE WAY FORWARD

B2C: Retail & E-Commerce Expansion

- Partnered with Amazon, Jio-Mart, and ONDC for strong online presence.
- Expanding to Flipkart, Big Basket, Blinkit and quick commerce apps.
- Targeting ₹20,000Crs.+ health snack market with focused marketing.
- Building an omnichannel retail model to boost repeat sales.

Flavored Healthy Snacking

- Launched 6 premium flavors under the “DriFrutz” brand
- Positioned to serve both gifting and daily snacking categories.
- New Flavors variants planned for FY26, guided by R&D and consumer trends from retail & online feedback.

Revenue & Profitability Targets

- Projected 45 - 50% CAGR for next 3 years
- Sustained EBITDA margin between 11 – 14%, driven by operational efficiency.
- Additional 10% from B2C Segment in next 2 years.

Sourcing Optimization

- Weekly shipments from Africa Improving working capital cycles, enhancing liquidity.
- Further reducing costs by 20% from Direct procurement.

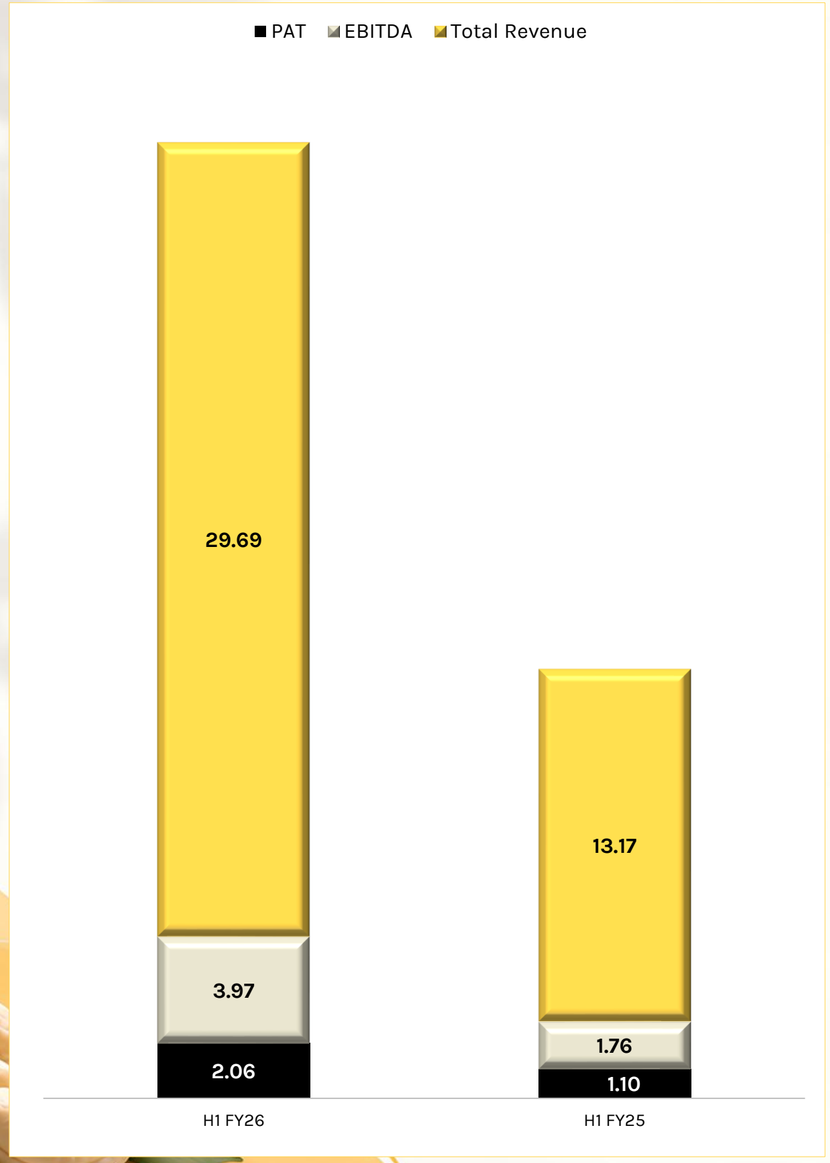
Production Capacity & Automation

- Doubling capacity from 2,500+ MTPA to 4,800+ MTPA within next 12–18 months.
- Full automation expected to reduce labor costs.



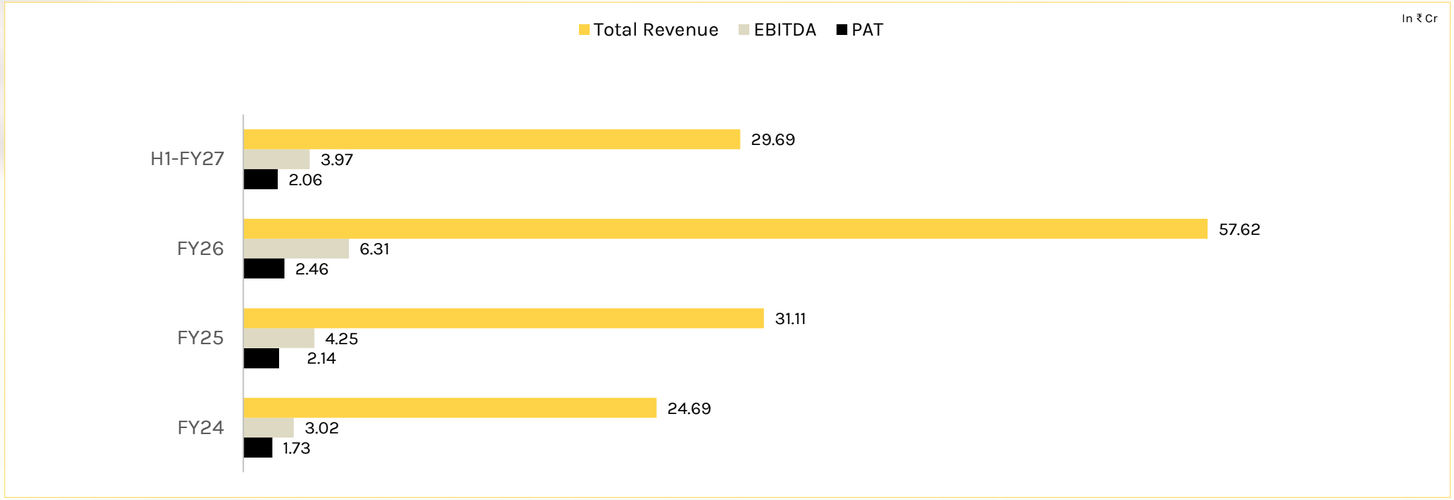
FINANCIAL OVERVIEW

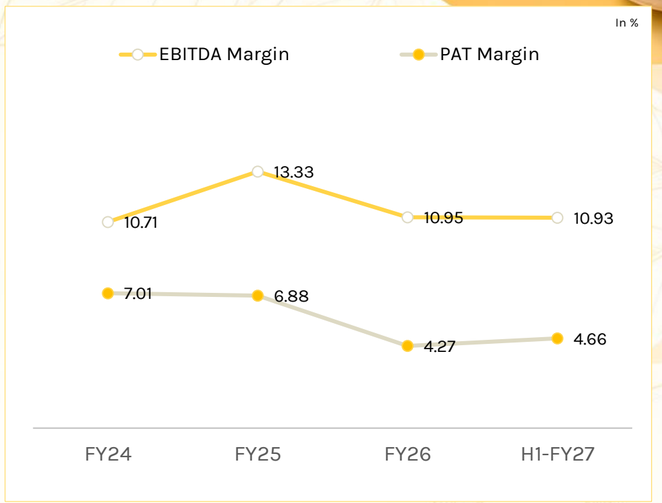
H1FY27 Financial Highlights

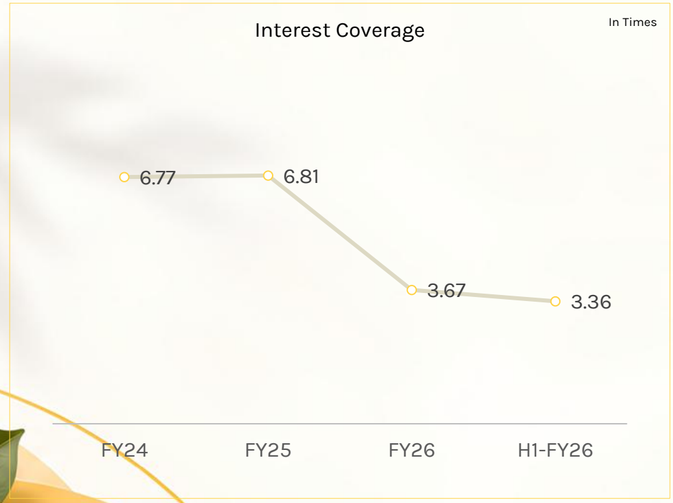


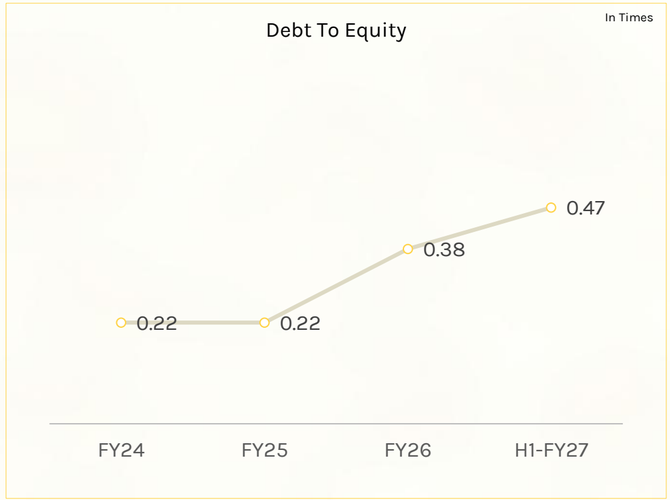
Particulars	H1 FY27	H1 FY26	YoY Growth (%)
Net Sales	31.07	29.63	4.86%
Other Income	2.40	0.05	(55.31)
Total Income	**31.10**	**29.69**	**4.75%**
Total Expenses	29.12	25.66	8.16%
EBIDTA	**3.40**	**3.97**	**(15.53%)**
EBIDTA(%)	10.93%	13.42%	(262 BPS)
Interest	0.84	0.53	60.36%
Depreciation	0.58	0.73	(21.05%)
PBT	1.98	2.77	(28.51%)
TAX Expense (Including Deferred Tax)	0.53	0.70	
PAT	**1.45**	**2.06**	**(29.83%**
PAT (%)	4.65%	6.95%	(229 BPS)
EPS(₹)	2.36	3.43	(31.20%)

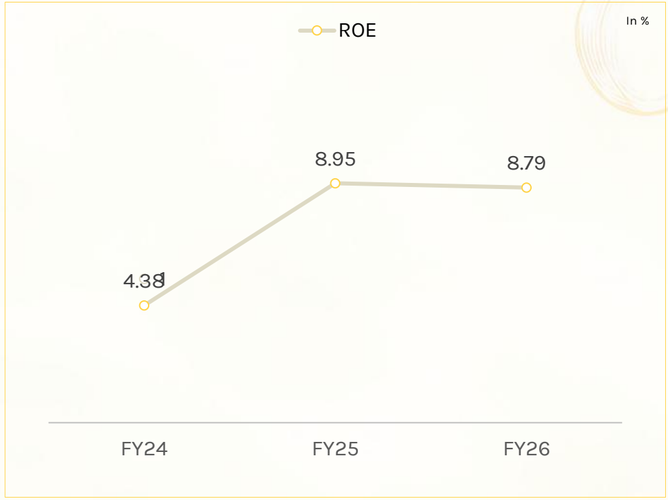
PROSPECT | Key Financial Metrics











Profit & Loss Statement

Particulars	H1-FY27	FY26	FY25	FY24
Revenues	31.07	57.54	30.99	24.27
Other Income	2.40	0.08	0.12	0.42
Total Income	**31.10**	**57.62**	**31.11**	**24.69**
Raw Material Expenses	25.32	26.24	24.75	18.94
Employee costs	0.47	0.89	0.78	0.70
Other expenses	0.97	1.80	1.32	2.03
Total Expenditure	26.76	28.93	26.86	21.68
EBITDA	**3.40**	**6.31**	**4.13**	**2.60**
EBITDA Margin (%)	**10.93%**	**10.95%**	**13.33%**	**10.71%**
Finance Costs	0.84	1.33	0.48	0.39
Depreciation	0.58	1.44	0.98	0.37
PBT	1.98	3.54	2.79	2.26
Tax	0.53	1.08	0.65	0.53
PAT	**1.45**	**2.46**	**2.14**	**1.73**
PAT Margin (%)	**4.66%**	**4.27%**	**6.88%**	**7.01%**
EPS	2.36	4.01	4.03	4.22

Balance Sheet

Equities & Liabilities	H1-FY27	FY26	FY25	FY24
Equity	6.14	6.13	5.32	4.09
Reserves & Surplus	25.62	24.17	17.32	8.52
Money received against share warrants	1.75	1.75		
Net Worth	**33.50**	**32.05**	**23.95**	**12.61**
Non Current Liabilities				
Non Current Borrowings	3.75	1.85	0.35	1.10
Total Non Current Liabilities	**3.75**	**1.85**	**0.35**	**1.10**
Current Liabilities				
Current Borrowings	11.85	10.33	4.88	1.72
Trade Payables	4.13	2.68	1.70	1.71
Short Term Provisions	1.40	1.01	0.60	0.50
Other Current Liabilities	0.66	0.30	0.00	0.01
Total Current Liabilities	**18.05**	**14.32**	**7.18**	**3.94**
Total Liabilities	**55.30**	**48.22**	**31.48**	**17.66**

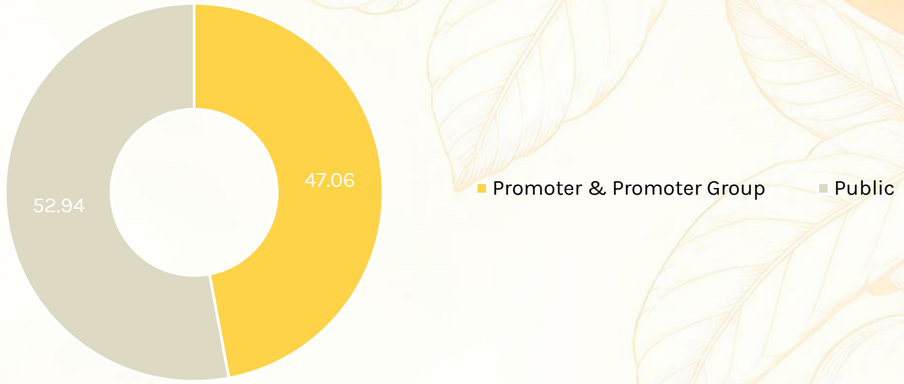
Assets	H1-FY27	FY26	FY25	FY24
Non Current Assets				
Fixed assets	2.57	2.99	3.75	1.06
Non Current Investments	0.43	-	0.27	0.01
Other Non Current Financial Assets	-	0.25	-	-
Deferred Tax Assets (Net)	0.47	0.44	0.27	0.15
Other Non Current Assets	0.46	0.33	0.34	0.19
Long term loans and advances	0.04	0.04		
Total Non Current Assets	**3.97**	**4.06**	**4.36**	**1.40**
Current Assets				
Inventories	20.73	18.30	9.33	5.54
Trade receivables	15.91	15.16	8.72	5.57
Cash & Bank Balance	2.49	0.08	1.67	0.70
Other Current Financial Assets		2.04	6.42	4.04
Other Current Assets	12.12	8.58	0.99	0.42
Short term loans & Advances	0.09	-	-	-
Total Current Assets	**51.33**	**44.16**	**27.12**	**16.26**
Total Assets	**55.30**	**48.22**	**31.48**	**17.66**

As on 05-11-2026

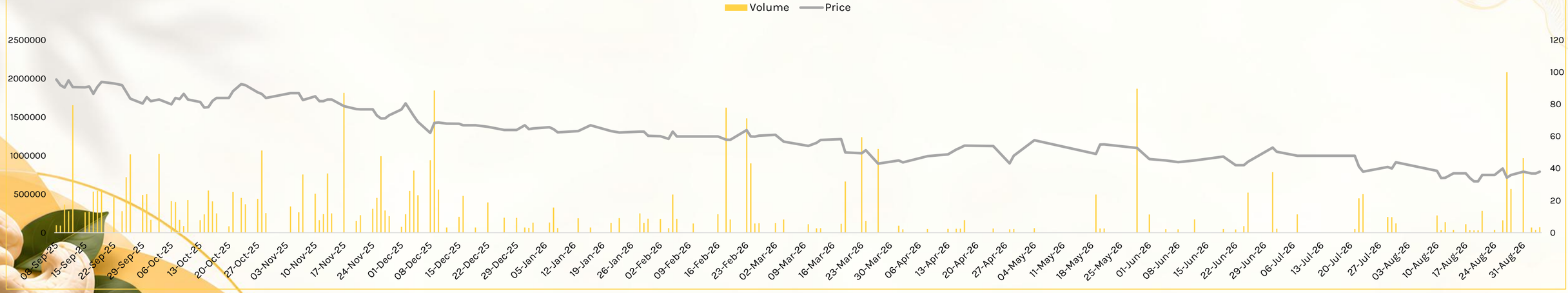
BSE: PCL | 543814 | INE0OKG01017	
Share Price ₹	38
Market Capitalization ₹ Cr	23.31
No. of Share Outstanding	61,35,500
Face Value ₹	10
52 Week High ₹	90
52 Week Low ₹	29.56

As on 05-11-2026

Shareholding Pattern



Share Performance of the last one year (As on 05th Nov 2026)



Source: BSE

As on 31-03-2025

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THANKYOU

PROSPECT

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(formerly known as Prospect Commodities Limited)

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