PRIME

PRESS RELEASE

UNAUDITED FINANCIAL RESULTS (CONSOLIDATED)
(Q1 FY27)

Solid Investment Banking Revenues
Higher Number of Deals; Larger Deal Size
Enhancing Investments in Prime Trigen Wealth
Trigen Wealth rapidly expanding, geographically and in AUM/AUA

- **Consolidated Revenues**

  INR 3,368 lakhs vs **INR 3,078 lakhs (Q4 FY26)** and **INR 4,691 lakhs (Q1 FY26)**

- **Consolidated PBT (Pre-Exceptional Items)**

  INR 639 lakhs vs **loss of INR 594 lakhs (Q4 FY26)** and **INR 1,646 lakhs (Q1 FY26)**

  The current quarter had a higher employee expense of INR 938 lakhs compared to Q1 FY26, on account of the ramp up in **Prime Trigen Wealth**

- **The consolidated numbers include Prime Trigen Wealth,** which reported a **PBT loss of INR 1,082 lakhs** vs **loss of INR 441 lakhs (Q1 FY26)**

- **Consolidated PAT**

  INR 236 lakhs vs **loss of INR 1,292 lakhs (Q4 FY26)** and **INR 1,088 lakhs (Q1 FY26)**

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- The establishment of the wealth management vertical, Trigen Wealth, will entail **fixed expenses of approx. INR 60 Cr. in FY27. Due to regulatory change in trail income recognition, the revenues have been deferred by a year**

- **The AUM / AUA as on June 30, 2026 has crossed INR 5,000 Cr; the generation of income on this should start from Q2/Q3 FY27. The expenses, however, have been fully recognised and are being expensed out**

  Trigen Wealth has onboarded 1,400+ clients and 750+ families as of today and operates from 14 locations with over 105 employees

  We envisage Trigen Wealth to break-even in about five/ six quarters

- **Cash plus Investments** as on **June 30, 2026**, stood at approx. **INR 270 Cr**

- **Total head count in the Group** stands at **147**

- **While investors should note that the advisory business does not lend itself to quarterly or annual comparisons, much less extrapolation, it is equally important to highlight that both the number and size of deals, have been steadily rising. The management remains optimistic on the prospects of the Company over the next few years**

- Prime's growth strategy involves the creation of annuity revenue flows through franchise businesses like Trigen Wealth, to smoothen out the lumpiness in the episodic nature of the Investment Banking business

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