



INDUSTRIES LIMITED
(Formerly known as DOMS INDUSTRIES PVT. LTD.)

Ref. No. DOMS/SE/26-27/12

Date: May 18, 2026

To,

The Manager
Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East),
Mumbai - 400 051

BSE Symbol - DOMS
BSE Scrip Code - 544045

NSE Symbol - DOMS

Subject: Investor Presentation in relation to the Audited (Standalone and Consolidated) Financial Results for the financial year ended March 31, 2026

Dear Sir/ Madam,

In continuation to our letter dated May 13, 2026 and pursuant to Regulation 30 read with Para A of Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, ('**SEBI LODR Regulations**'), please find enclosed herewith the Investor Presentation in relation to Audited (Standalone and Consolidated) Financial Results for the financial year ended March 31, 2026.

The Investor Presentation is available on the website of the Company at www.domsindia.com.

The above is for your kind information and record.

Thanking you,
Yours faithfully,
For DOMS Industries Limited

Mitesh Padia
Company Secretary and Compliance Officer
Membership No.: A58693

Encl.: As above

Registered Office:

J-19, Opp. Telephone Exchange,
G.I.D.C., Umbergaon- 396171,
Dist. Valsad, Gujarat, India.

Website:

www.domsindia.com

Corporate Office:

Plot No. 117, G.I.D.C., 52, Hector Expansion
Area, Umbergaon- 396171,
Dist. Valsad, Gujarat, India.

Tel: (+91) 7434888445 / 446

E-mail: info@domsindia.com

Mumbai Office:

17th Floor, C-Wing, Kailas Business Park,
Hiranandani Link Road, Vikhroli (W)
Mumbai- 400079, Maharashtra, India.

Tel: (+91) 7069028500 / 600

Email: asst.admin@domsindia.com



EVERY AMBITION NEEDS PREPARATION



















DOMS INDUSTRIES LIMITED INVESTOR PRESENTATION

← Q4 & FY2026 →



DOMS : Scaling across Kids-centric Consumer Ecosystem



Established Brand Portfolio	     			
Products & Market Presence	 9 Product Categories	 4,700+ SKUs	 28 States and 8 UTs PAN India Presence	 55+ Export Countries
Manufacturing Infrastructure & Expertise	 55+ acres/ 2.00+ mn sq.ft Operations Area	 18 Facilities across 5 Locations	 14,000+ Workforce	 58+ acres Future Expansion Area
Consistent Growth Trajectory	 Revenue Growth ~20% CAGR (FY 2016 - 2026)	 Sustained Profitability 17%+ EBITDA Margin	 Prudent Leverage 0.02 x Net Debt to Equity	 Asset Utilization 2.7 x Gross Fixed Asset Turnover

Note : All the datapoints are as of March 31, 2026 unless mentioned otherwise

Q4 & FY26 PERFORMANCE HIGHLIGHTS





Q4

Revenues

↑ ₹ 604.0 Cr

Y-o-Y Growth: 18.7%

EBIDTA

↑ ₹ 100.9 Cr

Y-o-Y Growth: 14.4%

Margin: 16.7%

PAT

↑ ₹ 58.2 Cr

Y-o-Y Growth: 13.5%

Margin: 9.6%

FY

Revenues

↑ ₹ 2,326.4 Cr

Y-o-Y Growth: 21.6%

EBIDTA

↑ ₹ 402.6 Cr

Y-o-Y Growth: 15.5%

Margin: 17.3%

PAT

↑ ₹ 239.6 Cr

Y-o-Y Growth: 12.2%

Margin: 10.3%

Key Highlights

- **New Launches Strengthen Portfolio** : Tin based pencil boxes, fresh designs across school bags and paper stationery, new range of pens, stamp pads, attractively designed mechanical pencils, erasers and wide range of kits & combos, office supplies and scholastic stationery products
- **Strong Domestic Demand** : Demand buoyancy sustained in domestic market, supported by onset of back-to-school season
- **Capacity Expansion on Track** : Foundation for Future Growth progressing - first phase construction nearing completion at ~45 acre land parcel; first building commercial production expected by the end of Q2 FY27
- **Operational Resilience Amid Volatility** : Managed raw material cost volatility and supply chain disruptions from crisis in West Asia through prudent sourcing and calibrated decisions, ensuring uninterrupted operations
- **Dividend Payout**: Board recommends final dividend of ₹ 3.65 per share, aggregating to ~10% of standalone PAT, reinforcing commitment to shareholder returns

Key Financial Metrics – Reflecting Business Resilience

Networth

₹ 1,302.1 Cr



Healthy Balance Sheet

Cash Balance

₹ 61.8 Cr



Strong Liquidity

Debt:Equity Ratio

0.02 x



Comfortable Debt Coverage

Cash Flow from Operations

₹ 254.3 Cr



Positive Operational Profile

Working Capital Days

65 Days



Prudent Efficiency

ROE / ROCE

20.1% / 23.9%



Attractive Return Profile

CAPEX

₹ 292.8 Cr



Growth Driven – Investing in Future

Gross Fixed Asset Turnover

2.7 x



Improving Asset Turns

Consolidated P&L Highlights : Q4 & FY26

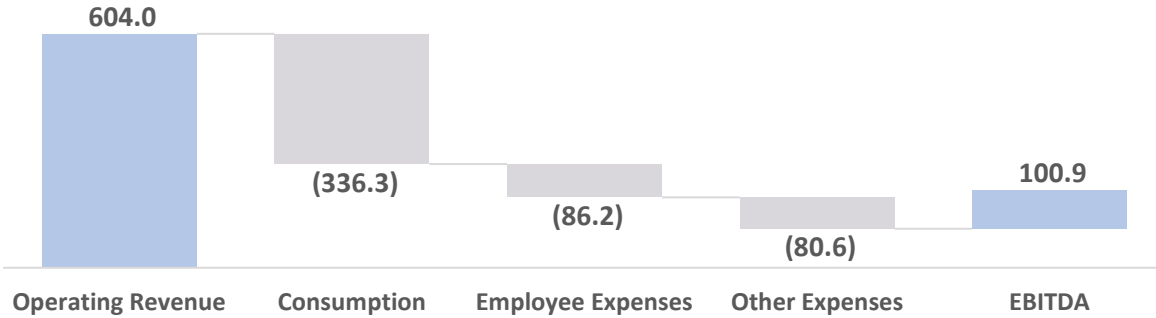


Particulars (₹ Cr)	Q4'FY26	Q4'FY25	Y-o-Y % Change	Q3'FY26	FY26	FY25	Y-o-Y % Change
Revenue from Operations	604.0	508.7	18.7%	592.2	2,326.4	1,912.6	21.6%
Consumption Expenses	336.3	285.3		330.4	1,311.3	1,080.6	
Gross Profit	267.7	223.5	19.8%	261.8	1,015.1	832.0	22.0%
Gross Profit Margin (%)	44.3%	43.9%		44.2%	43.6%	43.5%	
Employee Benefits Expense	86.2	72.4		84.8	328.9	265.2	
Other Expenses	80.6	62.8		73.6	283.6	218.3	
EBITDA	100.9	88.3	14.4%	103.4	402.6	348.4	15.5%
EBITDA Margins (%)	16.7%	17.3%		17.5%	17.3%	18.2%	
Other Income	4.1	4.8		3.5	18.6	22.6	
Depreciation & Amortisation	23.2	20.8		22.5	88.1	69.2	
EBIT	81.9	72.3	13.3%	84.4	333.1	301.9	10.3%
EBIT Margins (%)	13.6%	14.2%		14.3%	14.3%	15.8%	
Finance Costs	3.0	3.6		2.2	10.8	15.0	
Share of Profit / (Loss) of Associates	0.0	0.0		0.0	0.0	0.0	
Profit Before Tax (PBT)	78.9	68.6	15.0%	82.2	322.3	286.8	12.4%
PBT Margins (%)	13.1%	13.5%		13.9%	13.9%	15.0%	
Tax Expenses	20.7	17.4		20.8	82.7	73.3	
Profit / (Loss) After Tax	58.2	51.3	13.5%	61.4	239.6	213.5	12.2%
PAT Margins (%)	9.6%	10.1%		10.4%	10.3%	11.2%	



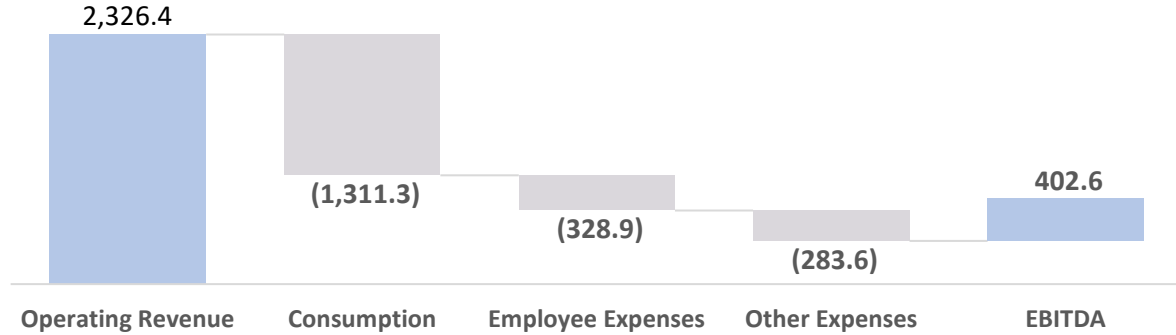
Q4'FY26 – Operational Analysis

% of Op. Revenue >> 55.7% 14.3% 13.4% 16.7%

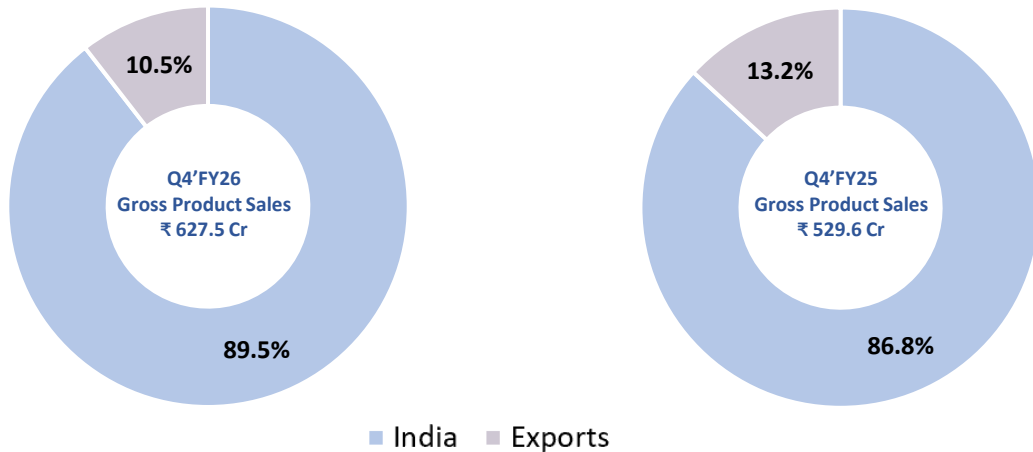


FY26 – Operational Analysis

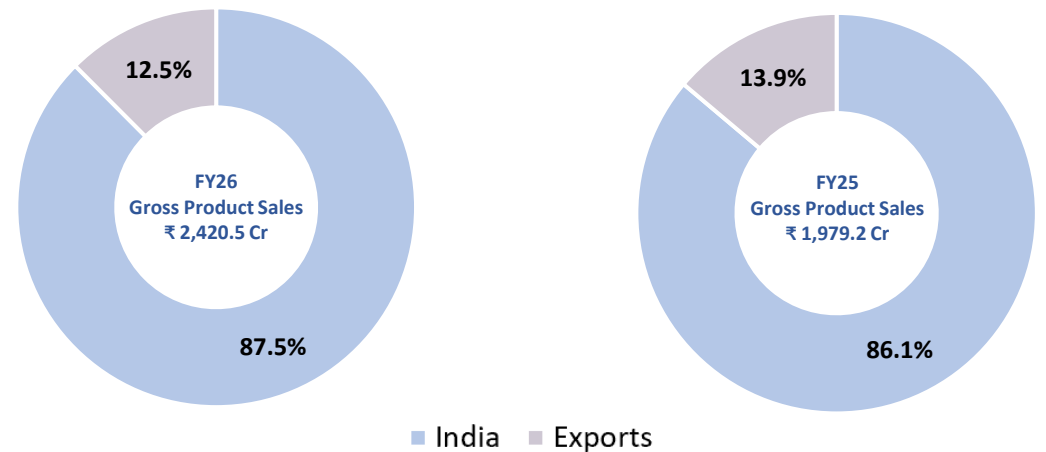
% of Op. Revenue >> 56.4% 14.1% 12.2% 17.3%



Q4 - Geographic Sales Break up

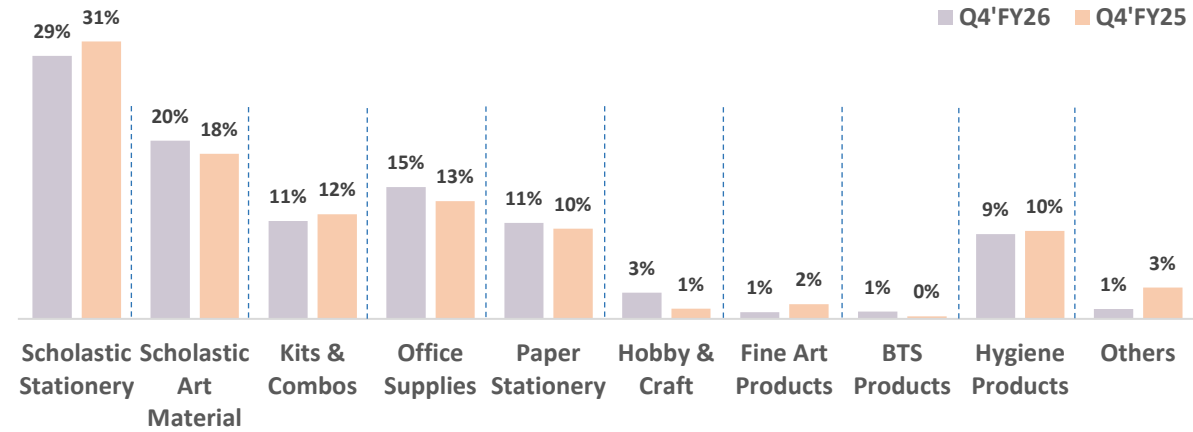


FY - Geographic Sales Break up

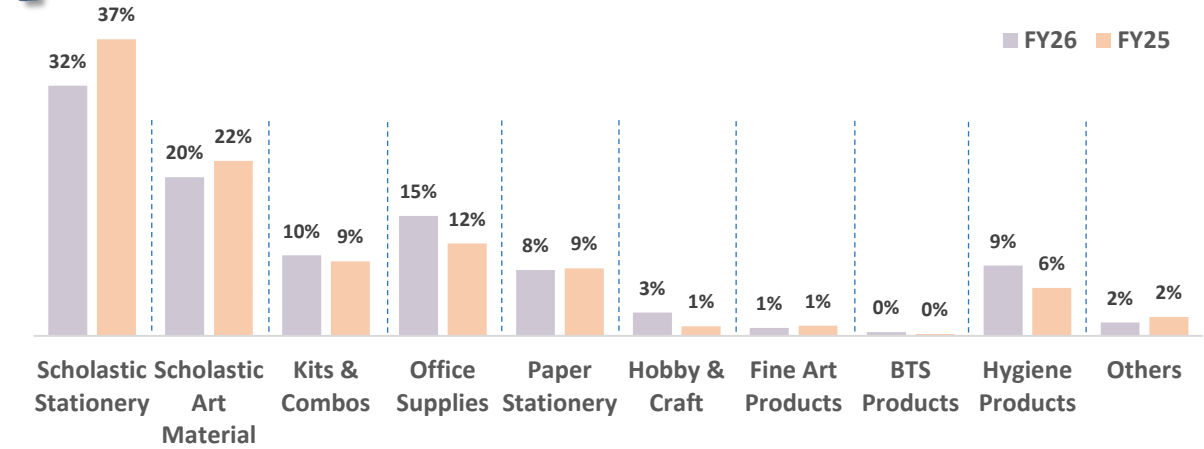




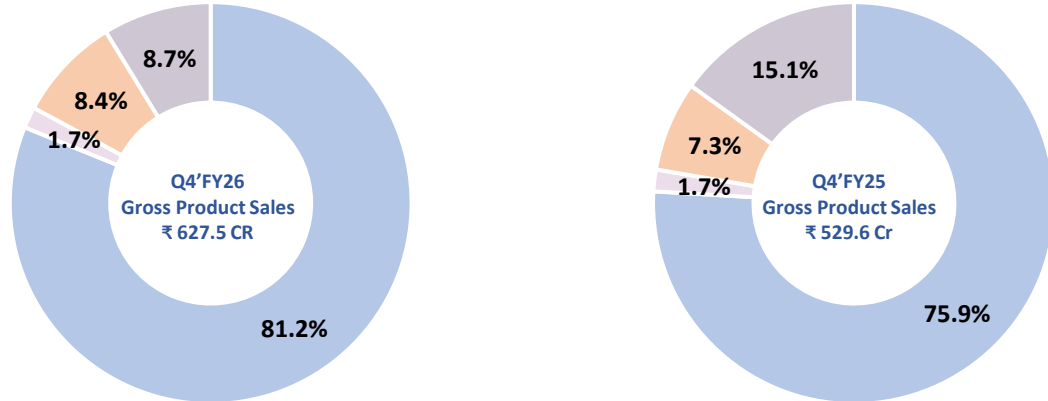
Q4 - Product Category wise Sales Break up



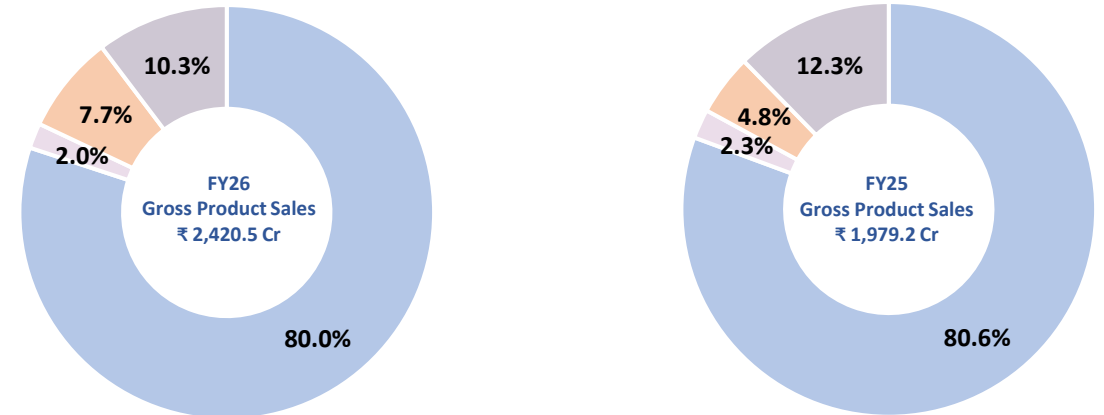
FY - Product Category wise Sales Break up



Q4 - Brand wise Sales Break up



FY - Brand wise Sales Break up



DOMS C3 Wowper Others

DOMS C3 Wowper Others

RECENT PRODUCT LAUNCHES & MARKETING INITIATIVES



Strengthening Portfolio : Recent Product Launches





Republic Day Celebrations



Makar Sankranti Celebrations



Creative Activity



Holi Celebrations



START – Setup & Beginning

MIDDLE – Designing in Progress

FINAL – Mini Fashion Wall Display

World Art Day



Interactive Activities





Artist Engagement & Programme



DOMS
EVERY AMBITION NEEDS PREPARATION

ACRYLIC PAINT MARKERS

Painting

COME EXPERIENCE DOMS ACRYLIC MARKERS WITH ARTIST **MS. POOJA DUBEY**

DATE : 14th of March, 2026 | TIME: 4:00 pm – 5:00 pm
Location : KidZania Theatre

The eligibility to participate in the Calligraphy Workshop requires the purchase of a DOMS product.





Pen Paper & Stationery Expo



Stationery, School & Office Supply Expo Hyderabad



Anime India – Kolkata Edition





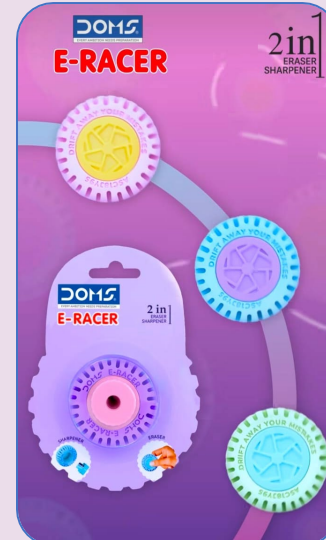
4.00 Mn+
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FOLLOWERS

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COMPANY OVERVIEW



Our Journey - Built on Trust, Driven by Commitment



1973
R.R. Industries was founded as a partnership firm



2005
'DOMS' Trademark registered



2006
Incorporation of Writefine Products Pvt. Ltd.



2012
Strategic partnership with F.I.L.A.



2011
Acquired businesses of R.R. Industries & S. Tech Industries



2023
Acquired 30.0% stake in Clapjoy Innovations Pvt. Ltd. (Toys)



2015-16
Acquired 51% stake in Pioneer Stationery Pvt. Ltd. (Paper Stationery)



2023
Acquisition of 75.0% in Micro Wood Pvt. Ltd. (Tin & Paper Packaging Business)



2024
Acquired 51.0% in Skido Industries Pvt Ltd (Bags & Related Items)



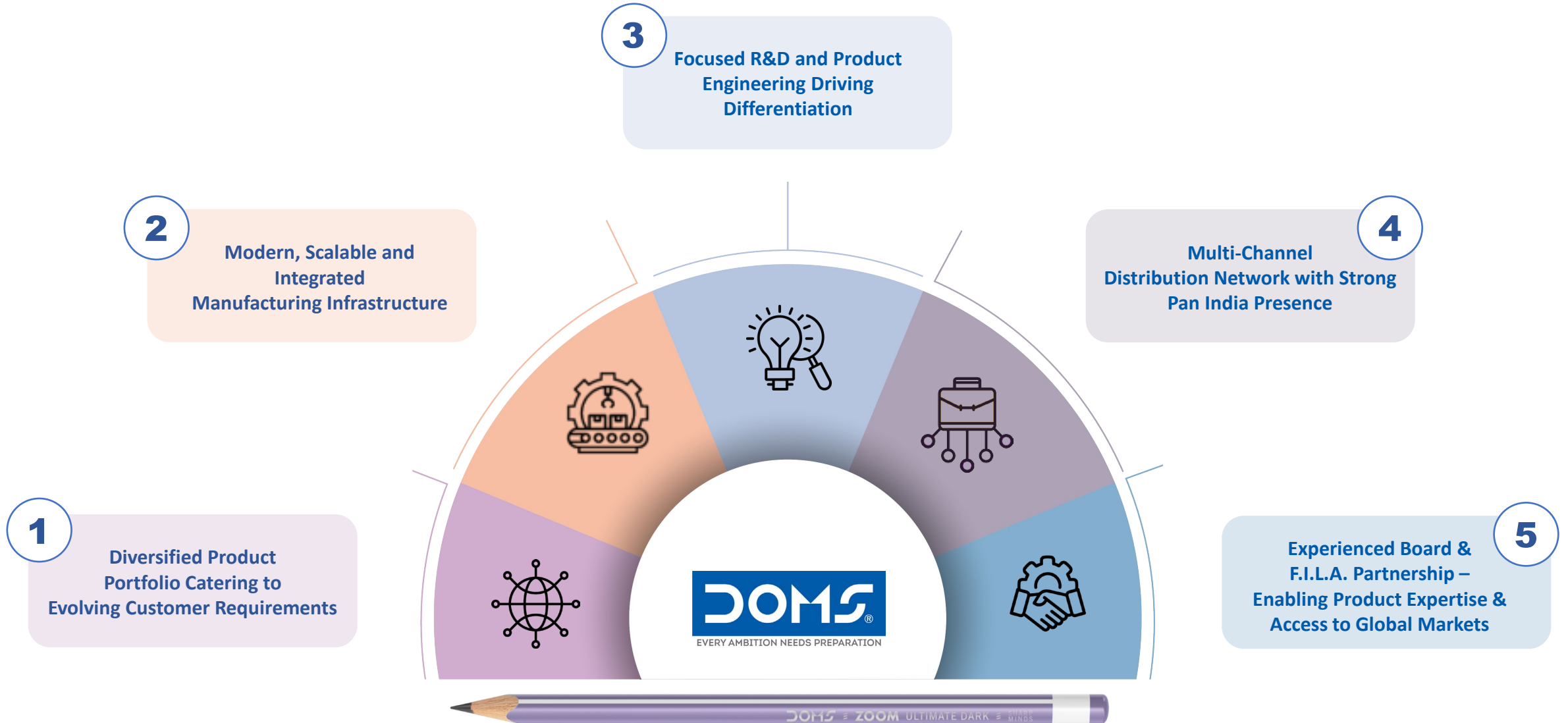
2023
Successful IPO & Listing on BSE and NSE

2025
Acquisition of 51.0% in Super Treads Pvt. Ltd. (Paper Stationery)



2024
Acquired 51.8% in Uniclancare Pvt Ltd (Baby Hygiene)





Diversified Product Portfolio - Kids Focused Ecosystem



1

Scholastic Stationery

2

Scholastic Art Material

3

Office Supplies

4

Paper Stationery

5

Kits & Combos

6

Hobby & Craft

7

Fine Art Products

8

Baby Hygiene

9

Back to School



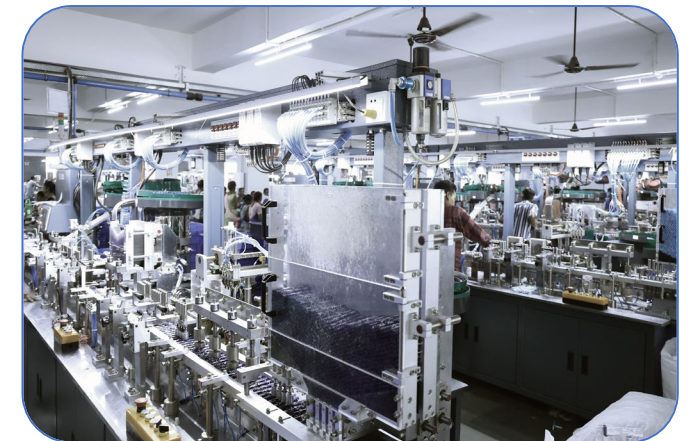
SHOC

Scale and Size of Operations – 18 Manufacturing Facilities Spread Across 2.00+ mn sq.ft. Operating Facility Area



SHOC

Robust & Modern Manufacturing Infrastructure – Enabling End-to-End Operations





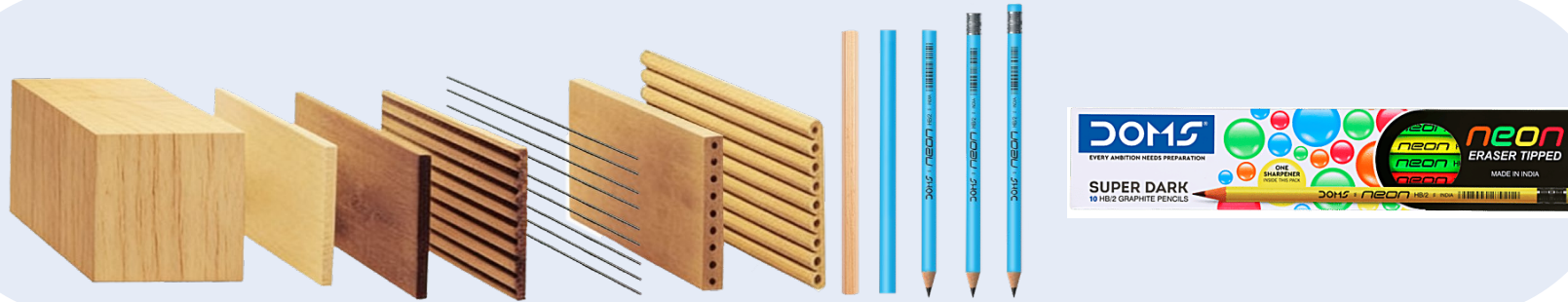
Strategic Land Bank for Future Expansion : (i) ~45+ Acres (ii) 5+ Acres (Adjoining ~45 Acre Parcel) + (iii) 8+ Acres (Adjoining Existing Facility)



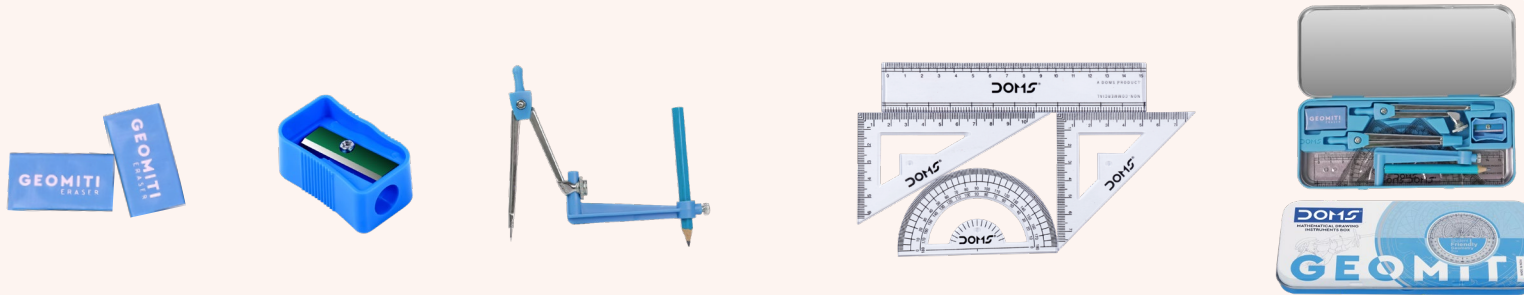
**Foundation for Future Growth - First Phase Construction Nearing Completion at ~45 Acre Land Parcel
(First Building Commercial production Expected by the End of Q2'FY27)**



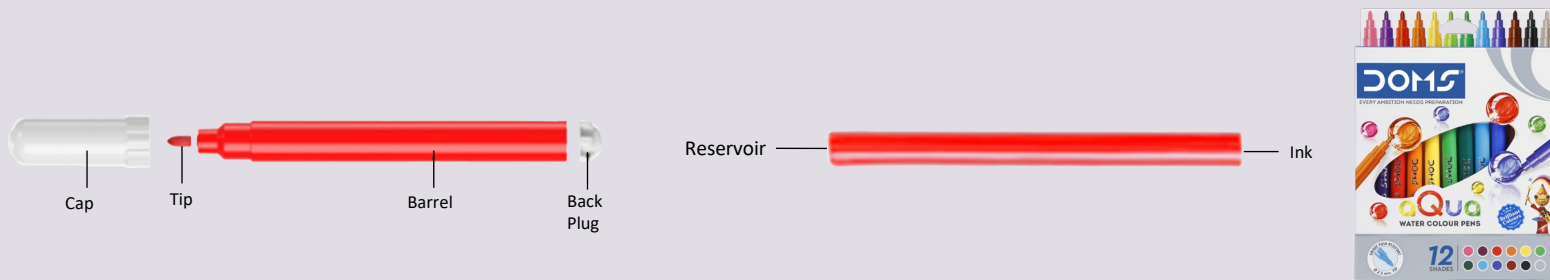
Backward Integrated In-House Manufacturing Infrastructure – Driving Operational Efficiency



From Wood Processing to Finished Pencils - All key components are manufactured in-house



In-house manufacturing of :
 – Tin boxes & Label Printing
 – Mathematical Instruments
 – Other Stationery Materials



From Sketch Pen Caps to Ink & Reservoir to Packaging Material - All are manufactured in-house



State-of-Art R&D Facility and In-House Designing Team



**R&D and Design Team
60+ employees¹**






**Quality Check & Assurance Team
175+ employees¹**



F.I.L.A. Expertise as a Strategic Partner



-  Knowledge sharing arrangement with F.I.L.A.
-  F.I.L.A. partnership augmenting DOMS R&D capabilities
-  Exchanging technical know-how from F.I.L.A.



Key Innovative Initiatives



Innovative Design

Improved Usability

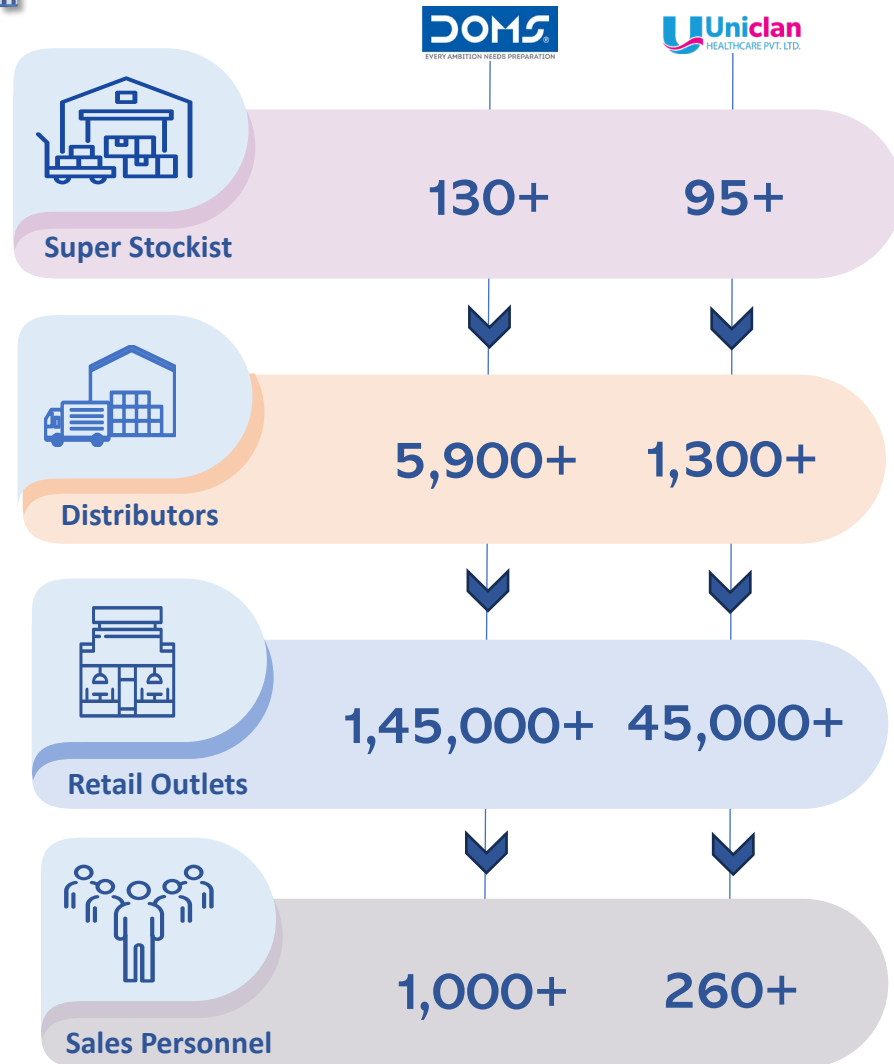
Patented Technology

Note: (1) As of March 31, 2026

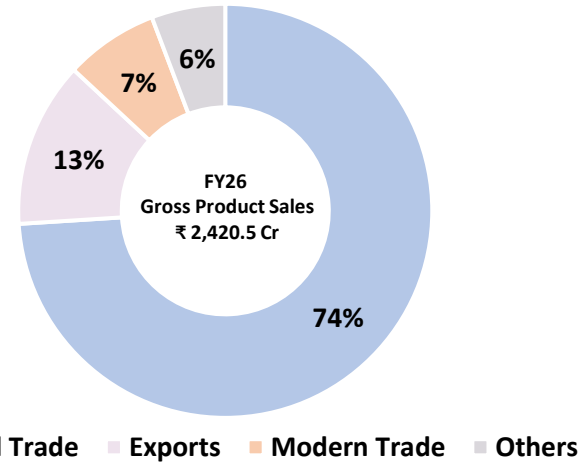
Multi Channel Distribution Network - Key Growth Enabler



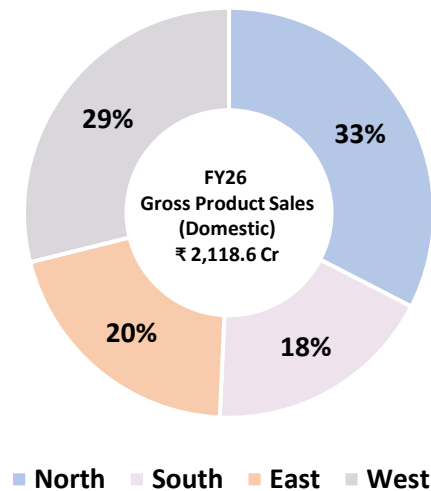
Domestic Distribution Strength



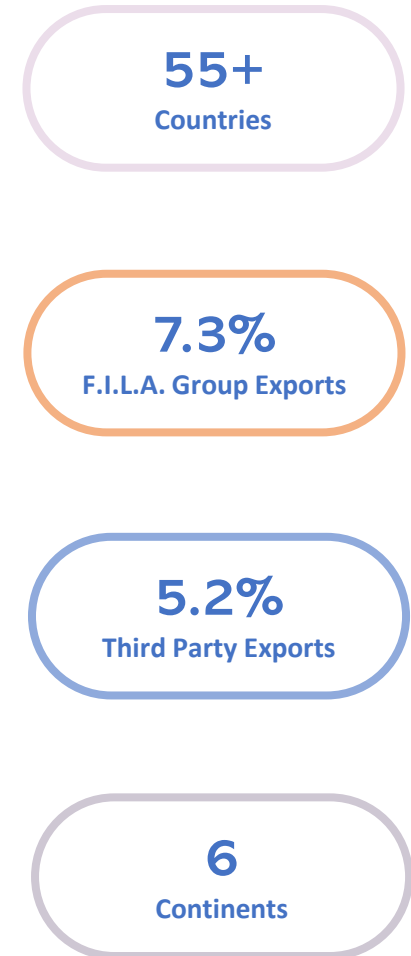
Multi Channel Presence



Balanced Regional Mix



Expanding International Presence



Note: Data for FY26 / as of March 31, 2026, unless otherwise mentioned



Promoter Group Directors



Massimo Candela
Chairman



Luca Pelosin
Non-Executive Director



Annalisa Barbera
Non-Executive Director



Ketan Rajani
Whole Time Director



Santosh Raveshia
Managing Director



Sanjay Rajani
Whole Time Director



Chandni Somaiya
Whole Time Director



Om Raveshia
Whole Time Director

Independent Directors



Gianmatteo Terruzzi
Independent Director



Mehul Shah
Independent Director



Harsh Thakkar
Independent Director



Nitesh Shah
Independent Director



Rajiv Mistry
Independent Director



Darshika Thacker
Independent Director



Rohan Ghalla
Independent Director



Piyush Mehta
Independent Director



Senior Management Team



Harshad Raveshia
*Chief Consultant
Wood Working Division*



Purav Raveshia
*Vice President
Product Development*



Santosh Swain
*Vice President
Purchase & General Affairs*



Suresh Rajani
*Chief Consultant
Colour Pencil Division*



Sumit Rajani
*Vice President
Color Pencil & Graphite Lead*



Rahul Shah
Chief Financial Officer



Vijay Somaiya
Head - Polymer Division



Suraj Raveshia
*Vice President
International Business*



Saumitra Prasad
Chief Marketing Officer

Management Team includes Promoter Group Directors as well as Professional Members

Permanent Employees¹
14,000+

Contracted Employees¹
1,000+

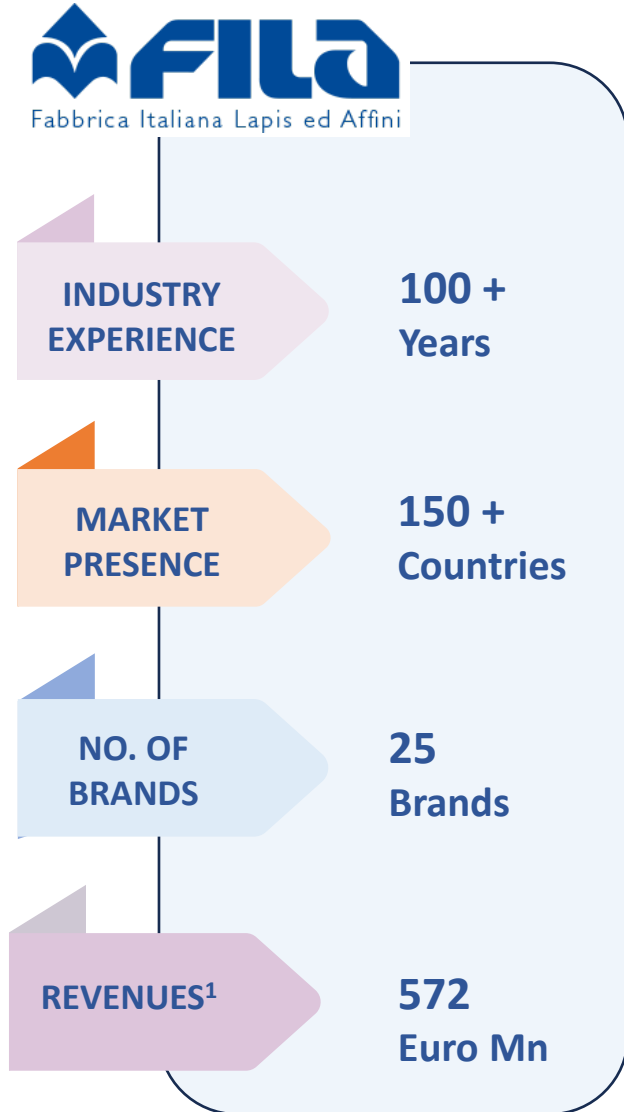


**Better Cost Controls and
Margin Expansion**



**Greater Control on
Product Quality**

Note : (1) As of March 31, 2026



Note : (1) As of FY25 (ending Dec 31, 2025)



Symbiotic Relationship with F.I.L.A. Group

Global Export Distribution

- Exclusive rights for export of DOMS products in FILA's existing areas of presence
- FILA's infrastructure and market expertise combined with DOMS' diverse product range creates a powerful synergy, driving mutual growth and success

Exclusive Marketing Rights - FILA Products

- Access to F.I.L.A. Group's Popular and Premium Brands in the Stationery & Art material Industry
- Exclusive Marketing Rights in 7 countries for such FILA Group Products

Access to Product Know How & Global Trends

- Access to FILA Group's established product formulation and use case
- Knowledge sharing of emerging global trends on account of its presence across 150 countries
- Inputs from FILA Board Members with strong Industry domain experience

DOMS Manufacturing Experience

- With inhouse manufacturing capabilities manufacture (OEM basis) for FILA Group
- Assist in improving ability to source quality products at competitive prices from India for global sales
- Aim to consolidate certain procurement activities across the FILA Group providing an opportunity for us to utilize our manufacturing infrastructure efficiently



Focus on expanding Manufacturing Capacity

01

- Ongoing broad based Capacity Expansion across Product categories in Stationery & Art material segment
- Plan to commercialize operations at ~44+ acres – first phase construction nearing completion
- Regular modernization /upgradation at existing facility leading to improving manufacturing capacities
- Accelerate growth in Baby Hygiene by optimizing capacity utilization in line with evolving market opportunities.

Capitalising Inorganic Growth Opportunities

02

- Explore opportunities across products with key focus around the kids' consumer ecosystem
- Pursue acquisition and partnership opportunities domestically as well as internationally with an aim to fill gaps across manufacturing and distribution

Continue Expanding Product Lines

03

- Recent Expansion of product portfolio - Introduction of mechanical pencils, adhesives, back to school product range and fine art products
- Additionally, continue to focus on increasing depth within products thereby improving ASP
- Seek to expand product lines associated through growing years of kids, children and young adults with an aim to evolve more than just a stationery brand.

Strengthen Distribution & Market Reach

04

- Omnichannel distribution network expansion strategy in place
- Aim to build a parallel distribution of general merchant retail universe within the GT segment
- Deepen existing relationship by increasing shelf space for products (new SKUs & Products)
- Strengthening arrangements with super stockiest & distributors to improve reach
- Parallely focus to develop modern trade, e-commerce and quick commerce

Leverage Technology & Data Capabilities

05

- Continue to invest in technology to drive business efficiencies and cross-functional synergies
- Strengthen systems for better production planning & managing distribution operations
- Further strengthen data analytics enabling better understanding of preferences of customers, improve sales and help in scaling operations

SUSTAINED FINANCIAL PERFORMANCE



Consolidated P&L Overview



Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26
Revenue from Operations	683.6	1,211.9	1,537.1	1,912.6	2,326.4
Other Income	2.6	4.6	10.1	22.6	18.6
Total Income	686.2	1,216.5	1,547.3	1,935.2	2,344.9
Cost of Materials Consumed	425.1	742.7	878.4	1,048.9	1,252.8
Purchase of Stock-in-Trade	13.7	26.1	59.1	60.6	79.8
Changes in Inventories of Finished Goods, Stock-in-Trade and WIP	-6.8	-5.5	-44.8	-28.9	-21.3
Employee Benefits Expense	101.4	141.8	213.1	265.2	328.9
Finance Costs	10.3	11.9	17.1	15.0	10.8
Depreciation and Amortization	38.0	40.7	51.2	69.2	88.1
Other Expenses	80.4	120.1	158.6	218.3	283.6
Total Expenses	662.2	1,077.8	1,332.8	1,648.4	2,022.7
Profit / (Loss) Before Tax	24.0	138.8	214.5	286.8	322.3
Tax Expenses	6.9	35.9	54.8	73.3	82.7
Profit / (Loss) After Tax	17.1	102.9	159.7	213.5	239.6

Consolidated Balance Sheet



Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26
Non- Current Assets					
Property, Plant and Equipment	186.1	279.9	374.6	498.4	594.4
Capital Work-in-Progress	4.0	6.9	25.4	60.3	162.1
Right of use Assets	38.2	38.2	61.1	76.5	86.1
Goodwill	2.0	2.0	62.4	74.6	75.8
Other Intangible Assets	0.2	0.1	0.1	40.9	36.5
Investments	-	1.5	1.5	1.5	1.5
Other Financial Assets	10.6	10.9	17.4	20.8	27.3
Deferred Tax Assets	1.2	3.2	5.4	8.2	9.4
Other Tax Assets (Net)	1.1	0.3	0.2	1.5	2.0
Other Non-Current Assets	9.3	17.4	25.3	48.1	77.4
Total Non-Current Assets	252.8	360.4	573.5	830.8	1,073
Current Assets					
Inventories	159.2	184.6	225.1	294.0	377.0
Trade Receivables	49.2	35.6	64.6	134.3	163.6
Cash and Cash Equivalents	9.3	34.3	56.4	60.5	53.5
Bank Balance other than above	6.5	7.4	249.4	164.9	8.3
Other Financial Assets (inc. Loans)	0.6	0.8	3.7	6.5	3.6
Other Current Assets	19.9	16.6	17.1	28.6	33.2
Total Current Assets	244.6	279.4	616.5	688.8	639.2
Total Assets	497.5	639.8	1,190.0	1,519.6	1,711.8

Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26
Equity	0.4	0.4	60.7	60.7	60.7
Equity Share Capital	246.9	337.1	753.7	942.1	1,159.0
Other Equity	10.8	17.9	27.8	79.7	82.4
Non-Controlling Interest	258.1	355.3	842.2	1,082.5	1,302.1
Total Equity					
Non-Current Liabilities					
Borrowings	2.9	15.2	83.7	105.5	38.0
Lease Liabilities	29.4	30.3	43.0	43.2	36.2
Other Financial Liabilities	-	-	-	1.4	5.3
Non-Current Provisions	7.8	9.1	13.2	18.8	26.3
Deferred Tax Liabilities (Net)	-	-	-	11.3	10.0
Total Non-Current Liabilities	40.0	54.5	140.0	180.2	115.9
Current Liabilities					
Borrowings	82.1	84.9	32.2	47.6	51.6
Lease Liabilities	8.7	9.5	13.0	15.4	15.4
Trade Payables	81.1	87.0	89.2	109.1	125.0
Other Financial Liabilities	13.1	17.5	41.1	40.6	48.2
Other Current Liabilities (incl. Provisions)	9.6	23.6	30.7	41.4	49.7
Current Tax Liabilities (Net)	4.8	7.4	1.6	2.8	3.9
Total Current Liabilities	199.3	229.9	207.8	256.9	293.9
Total Equity & Liabilities	497.5	639.8	1,190.0	1,519.6	1,711.8

Consolidated Cash Flow Overview



Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26
Cash flow from Operating Activities					
Profit / (Loss) before tax	24.0	138.8	214.5	286.8	322.3
Adjustments for non-cash items	7.4	43.0	50.9	72.8	93.9
Adjustment for non-operating items	43.4	10.5	10.5	-2.8	5.3
Operating cash inflow before working capital changes	74.8	192.4	275.8	356.8	421.5
Net decrease / (increase) in working capital	-20.7	15.4	-29.0	-97.7	-82.4
Cash generated from Operations	54.1	207.7	246.8	259.1	339.1
Income tax paid (net of refunds)	-3.2	-34.5	-64.3	-75.7	-84.7
Net cash flows generated from Operating activities (A)	50.9	173.3	182.5	183.3	254.3
Cash flow from Investing Activities					
Purchase of property, plant and equipment (including CWIP and capital advances)(net) + Upfront Payment for leasehold land	-34.9	-136.3	-153.5	-213.3	-292.8
Acquisition of subsidiary, net of cash	0.0	0.0	-70.5	-24.9	-15.8
Proceeds from sale of property plant & equipment	0.2	0.8	0.3	0.2	0.3
Other Inflow / (Outflow) from Investing Activities	0.9	-0.5	-233.8	98.4	159.7
Net cash flows used in Investing activities (B)	-33.7	-135.9	-457.5	-139.6	-148.6
Cash flow from Financing Activities					
Proceeds from Fresh Issue of Shares (Net)	-	0.0	334.7	0.0	0.0
Dividends paid	-	-5.6	-9.3	-15.2	-19.1
Finance cost paid	-11.0	-14.0	-12.0	-11.5	-12.0
Payment of lease liabilities	-7.9	-7.4	-14.8	-16.6	-17.2
Proceeds / (Repayments) of borrowings	-11.6	14.6	-1.3	3.5	-64.5
Net cash flows (used in) / generated from Financing activities (C)	-30.6	-12.4	297.2	-39.8	-112.7
Net increase/(decrease) in cash and cash equivalents (A+B+C)	-13.4	25.0	22.2	4.0	-7.0



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