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To,
The Manager,
Department of Corporate Services
BSE Limited
Floor 25, P. J. Towers,
Dalal Street, Mumbai – 400 001.

September 6, 2026

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Outcome of Participation in Alpha Ideas SME Stars 2026 Edition along with Investor Presentation.

Ref: Scrip Code: 544518 (L. T. ELEVATOR LIMITED)

Dear Sir / Madam,

Pursuant to **Regulation 30** of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform you that the officials of the Company participated in the Alpha Ideas SME Stars 2026 Edition, held on today i.e. Sunday, September 06, 2026.

We request you to take on record the details of meeting which was held as per the details provided below:

Date & Day	Type of meeting	Time	Mode of Meeting	Location
Sunday, September 06, 2026	Alpha Ideas SME Stars 2026: One-to-one Meetings	09:00 A.M. to 04:30 P.M.	Physical	Pracharya B.N. Vaidya Sabhagriha, 2nd Floor, IES Raja Shivaji Vidya Sankul, Gate No 12, Hindu Colony, Dadar East, Mumbai-400014

Notes: a) No unpublished price sensitive information pertaining to the Company was shared during the aforesaid meeting/conference with analysts or investors.

Also please find enclosed herewith the presentation of the company used in "**Alpha Ideas SME Stars 2026 Edition**" today.

We request you to kindly take the same on record.

Thanking You,

FOR, L. T. ELEVATOR LIMITED

ARVIND GUPTA
MANAGING DIRECTOR
(DIN: 00253202)

Date: 06th September, 2026

Place: Kolkata

ALPHA IDEAS SUMMIT

L.T. ELEXTOR®

East India's engineering-led lift maker — now a
diversified vertical mobility platform going global

Kolkata, India

AT A GLANCE

Incorporated 2008

355+ employees

ISO 14001:2015 certified operations

21+ offices across India

BUSINESS VERTICALS

Core Elevators

D2C Residential Elevators

Global Automated Car Parking

Safe-Harbour Statement

This presentation has been prepared by L.T. Elevator Limited (BSE: 544518) solely for informational purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities of the Company. Nothing in this presentation shall form the basis of or be relied upon in connection with any contract or binding commitment whatsoever.

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Such statements are not a guarantee of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict.

These risks include, but are not limited to, the performance of the Indian economy, competition, the Company's ability to successfully implement its strategy, changes in revenue, income or cash flows, and the Company's exposure to market risks. The Company's actual results could differ materially from results expressed or implied in this presentation.

The Company assumes no obligation to update any forward-looking information contained in this presentation. All financial data presented is based on information available as of the presentation date. Past performance is not indicative of future results. Investors are advised to consult their own advisors before making any investment decisions.

Three Large Markets. *One Positioned Company.*

L.T. Elevator operates at the intersection of three fast-growing, white-space opportunities

ENGINE 1 · CORE BUSINESS

Commercial & Institutional Elevators

₹35,000 Cr+

India elevator market · 12–15% CAGR · Government infra push driving large-ticket contracts · LT targets hospitals, smart cities, real estate

ENGINE 2 · D2C HOME LIFTS

Premium Residential Lifts — Ricardo

~₹3,000+ Cr

Early-stage adoption · Fragmented & unorganised · Untouched by MNCs · Ricardo leads with multiple experience centres and digital-first D2C

ENGINE 3 · AUTOMATED PARKING

Mechanical Parking — India & Global via DYPC

Global: \$5 Bn+

Urban density driving demand · DYPC Korea: 20+ years, SMART PARKING® · US pipeline and accelerating India demand

NON RESIDENTIAL ELEVATORS

Turnkey Lifts, *End-to-End*

L.T. designs, manufactures, installs and maintains elevators for real estate developers, hospitals and government institutions via certified manufacturing facility in West Bengal.

Engineering
1st

Installation
2nd

O&M
3rd

GROSS MARGINS

(B2B / B2G)

~50%

NET MARGINS

(B2B / B2G)

13-15%



Passenger & Goods Elevators

Commercial complexes, residential towers, warehouses

Core



Hospital & Healthcare Lifts

Stretcher-grade, infection-control specification, 24x7 uptime SLAs

Specialised



Government & Smart City Projects

Institutional tenders, metro stations, public infrastructure

High-Value



Annual Maintenance Contracts

Recurring AMC revenue — sticky, high-margin annuity stream across all installed base

Recurring

RICARDO ELEVATORS

Selling Lifts Like *Luxury Goods*

India's home elevator market is ~₹3,000+ Cr — fragmented, unorganised, untouched by MNCs. Ricardo enters with a design-led D2C brand: Indo-Italian aesthetics and digital-first discovery. LT provides the factory backbone.

GROSS MARGINS

(B2C)
58–60%

NET MARGINS

(LONG TERM)
~20%

ARR ORDER BOOKINGS — MILESTONE HIT EARLY

₹100 Crore⁺

Achieved 6 months ahead of targets · New facility orders already confirmed

International:

Australia / Malaysia / Thailand / UAE / Oman

RICARDO
ELEVATORS

FROM THE HOUSE OF
L.T. ELEVATOR LIMITED



21+ EXPERIENCE CENTRES · TARGET 40 BY DEC 2026

PARK SMART (INDIA) + DYPC INC. (SEOUL, KOREA)

From Contractor to *Global Tech Co.*

Park Smart executes automated parking in India. In August 2026, LT signed an SPA to acquire **DYPC Inc.** — creators of SMART PARKING®, 20+ years of global deployments, USA, UK, Canada, Thailand and more. **12 patents.**

Global client base.

- **Intellectual Property** — in-house control over global automated parking tech, no third-party dependence
- **Cross-Selling Opportunity:** LT Elevator gives DYPC access to the Indian market, while DYPC opens export routes.
- **Manufacturing synergy:** New integrated facility (Q4 FY27) will produce DYPC systems domestically, reducing imports

NET MARGINS
(PARKING)
13-16%

DYPC
(NEAR TERM REVENUE)
30 CRORES



SMART PARKING® PRODUCT RANGE

- Rotary carousel-type · Tower elevator-type
- Compact circulating · Grand shuttle-type
- Compact footprint · Smartphone-integrated operation

DYPC'S PROVEN GLOBAL FOOTPRINT



2.5× Capacity by *Q4 FY27*

2,500

ELEVATOR UNITS/YR

8,000

PARKING SPACES/YR

CONSTRUCTION TIMELINE

JUL 13, 2026

Bhoomi Pujan — groundbreaking ceremony, formal site commencement in West Bengal

FY27 ONGOING

Civil construction, machinery installation, equipment commissioning

Q4 FY27

Commissioning — confirmed orders from new facility already in hand



NEW INTEGRATED MANUFACTURING FACILITY · WEST BENGAL · UNDER CONSTRUCTION
2026

KEY EQUIPMENT BEING DEPLOYED



CNC Press Brake Bending Machine — 135 Tons / 4000mm

High-precision sheet metal fabrication for elevator cabin and structural components



1.5 kW Hand-Held Fibre Laser Welding System

Clean, high-strength welds — structural components across all elevator segments



TRUMPF TruPunch 1000 + TruBend 3120

Globally recognised precision metal forming — enables complex institutional project specs

The Investment Case — *Three Engines, One Platform*

01

Scale Without Ceiling

New integrated facility delivers 2.5× capacity in Q4 FY27. Brownfield land provides expansion runway beyond FY28 without fresh capex.

02

D2C Brand Breakout

Ricardo hits ₹100 Cr ARR milestone 6 months early. Home elevator TAM of ₹3,000+ Cr barely touched by organised players. Ricardo commands first-mover infrastructure advantage

03

Global IP Acquisition

DYPC brings 12 patents, SMART PARKING® brand, 20+ years of proven global deployments, and a ₹700 Cr bid pipeline. LT formally enters the US market — ₹550 Cr in US bids alone.

US MARKET VISIBILITY

~₹550 Cr+

80% of total DYPC bid pipeline

DYPC BID PIPELINE

~₹700+ Cr

20% expected win rate

COMBINED ORDER BOOK

₹289+ Cr

As of Jan'26. 90% executable in 18 months



The full effect of these moves will show up in FY27 and FY28. Combining DYPC, the new manufacturing plant, and the home-elevator division, we see L.T. Elevator moving into a structurally new chapter. — Mr. Yash Gupta, Director, L.T. Elevator Limited

COMPETITIVE LANDSCAPE

DIMENSION	L.T. ELEVATOR	NIBAV / D2C PLAYERS	JOHNSON / OMEGA	MNCS (OTIS, KONE)	IRON ELEVATORS
Core Elevator (B2B/B2G)	✓ Full lifecycle	✗ No	✓ Yes	✓ Yes	✗ Kits only
D2C / Home Elevator Brand	✓ Ricardo (21+ centres)	✓ Core focus	✗ Traditional only	✗ Not pursuing	✗ No
In-house Manufacturing	✓ ISO 14001 plant	✗ Outsourced	✓ Yes	✓ Yes	✓ Yes (kits)
Automated Car Parking	✓ Park Smart + DYPC IP	✗ No	✗ No	~ Limited	✗ No
Global Parking Technology IP	✓ 12 patents (DYPC)	✗ No	✗ No	~ Third-party	✗ No
US / International Revenue	✓ DYPC pipeline ₹550 Cr	~ Early stage	✗ Domestic focus	✓ Global	✗ No
Digital / D2C Engine	✓ Meta Ads, 2K+ leads/mo	✓ Strong	✗ Traditional	✗ Traditional	✗ No
Revenue Scale (approx.)	₹111 Cr (FY26)	~₹350–400 Cr	₹1,000+ Cr	₹3,000+ Cr	Small scale

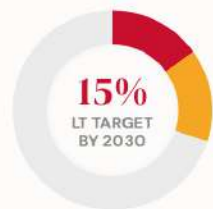
* L.T. Elevator is the only listed Indian SME combining all three vectors: B2B elevators + D2C home lifts + automated parking with global IP.

The Way *Forward*



Home Elevator Market — Target Share by 2030

India D2C Home Lift Market (~₹3,000+ Cr TAM)



- **LT (Ricardo): 15%**
Target by 2030
- **Nibav + Organised: ~15%**
Pioneered D2C; largest player ~₹350-400 Cr
- **Unorganised / Rest: ~70%**
Fragmented regional players; untapped by MNCs

Automated Parking — LT+DYPC Positioning by 2030

Global Mechanical Parking Market (\$5 Bn+ / India: Early Stage)



- **LT+DYPC (India): ~10%**
Target share of India market by 2030
- **Korean / Chinese OEMs: ~40%**
Primary competition; LT cost-competitive
- **DYPC Existing Global: ~5%**
739+ units, active US pipeline
- **Unorganised / Others: ~45%**
Large unaddressed opportunity

FY23 → FY26: *Growth Trajectory*

Consolidated — L.T. Elevator + Park Smart Solutions

YEAR-BY-YEAR SUMMARY (CONSOLIDATED, ₹ CR)

YEAR	REVENUE	PAT	PAT MGN	REV GR.
FY23	₹34.4	₹1.2	3.6%	—
FY24	₹40.1	₹3.2	7.9%	+17%
FY25	₹56.5	₹8.9	15.8%	+41%
FY26	₹111.3	₹17.0	15.3%	+97%

47.9% Revenue CAGR
FY23 → FY26

EBITDA MARGIN EXPANSION (CONSOLIDATED)



PAT JOURNEY

FY23
₹1.2 Cr

FY24
₹3.2 Cr

FY25
₹8.9 Cr

FY26
₹17.0 Cr

FY27 GROWTH DRIVERS

- Core + Park Smart: 40% growth trajectory
- Ricardo adds incremental (outside core growth)
- B2C gross margin 58–60% vs B2B ~50% — margin accretive long-term

ALPHA IDEAS SUMMIT

Thank *You*

INVESTOR RELATIONS

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COMPANY SECRETARY

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COMPLIANCE FILINGS

ltelelevator.com/page/compliances

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