

GOPAL SNACKS LIMITED

(Formerly known as Gopal Snacks Private Limited)

Regd. Office/Unit 1 - Plot No. G2322-23-24, GIDC, Metoda,
Tal. - Lodhika, Dist - Rajkot - 360021, (Gujarat), India. Ph : 02827 297060
CIN : L15400GJ2009PLC058781
email : info@gopalsnacks.com | www.gopalnamkeen.com



Ref: **GSL/CS/Q1/2026-27**

Date: **12.05.2026**

BSE Limited

Department of Corporate Services,
Pheroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001

National Stock Exchange Limited

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex,
Mumbai – 400051

Script code: **544140**

Symbol: **GOPAL**

Sub: Press release on financial results for the quarter and year ended 31st March 2026

Dear Sir / Madam,

Pursuant to the requirements of the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time, please find enclosed herewith a copy of the Press Release issued by the Company in relation to the Audited Standalone Financial Results of the Company for the quarter and year ended on 31st March 2026, the content of which is self-explanatory.

The enclosed Press release will be made available on Company's website and the same can be accessed at www.gopalnamkeen.com

Please acknowledge and take on your record. Thanking You.

Yours Faithfully,
For, GOPAL SNACKS LIMITED

CS Mayur Gangani
Head – Legal & Compliance
cum Company Secretary
Membership No. F9980

Encls: as above

Unit 2 : GS:Survey No. 435/1A, 432, Pawaddauna Road, NH-6, Village-Mouda, Nagpur - 441104, (Maharashtra), India.
Unit 3 : G5:Survey. No. 267, 271, 272, 274, Village: Rahiyol - 383310, Taluka - Dhansura, District - Aravalli, (Gujarat), India.





Gopal Snacks Limited

PRESS RELEASE

Rajkot, India, May 12, 2026

Delivers Highest ever Revenue for Q4 and FY25-26 Distribution Network expanded to 953 distributors

Gopal Snacks Limited today announced a strong performance for the year ended March 31, 2026, highlighting steady sequential revenue growth, supported by ongoing recovery from the fire-related disruption and ability to scale operations effectively despite market challenges.

Recorded strong Y-o-Y growth, with Core State grew by 26.4% and Focus State grew by 25.4%. Gathiya segment grew by 20.6% Y-o-Y. Snack Pellets grew by 23.6% YoY, reflecting strong consumer demand and efficient production.

Launched digital TV advertising campaign for Gathiya, aimed at expanding our reach. Additionally, our marketing initiatives expanded through OOH campaigns, transit branding, and digital advertising across premium platforms

Financial Results

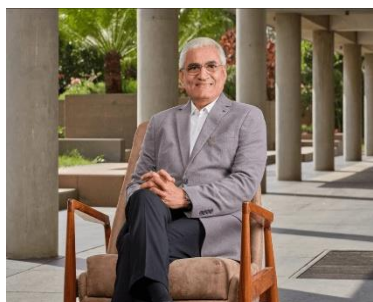
INR Crs	Q4 FY26	Q3 FY26	QoQ%	Q4 FY25	YoY%	FY26	FY25	YoY%
Sales	409.6	400.8	2.2%	317.5	29.0%	1,508.2	1,468.0	2.7%
EBITDA	31.5	30.4	3.7%	2.0	nm	101.3	105.2	(3.8)%
EBITDA % to Sales	7.7%	7.6%		0.6%		6.7%	7.2%	
PBT (excl. Exceptional Item)	22.4	19.0	17.8%	(5.1)	nm	60.1	74.2	(19.0)%
PBT% to Sales	5.5%	4.7%		(1.6)%		4.0%	5.1%	
Exceptional Profit/(Loss)	17.5	0.1	nm	(47.2)	nm	39.3	(47.2)	nm
PAT (incl.Exceptional Item)	29.9	15.5	93.3%	(39.5)	nm	73.7	19.0	nm

Q4 & FY 26 Performance

- Clocked higher ever Quarterly and Yearly Revenue from operation.
- Quarterly EBITDA was higher with a growth of 3.7% at Rs. 31.5 Crs (7.7% of sales) as against Rs. 30.4 Crs (7.6% of sales) in Q3 FY26
- Quarterly Profit Before Tax (before Exceptional Items) was higher with a growth of 17.8% at Rs. 22.4 Crs (5.5% of sales) as against Rs. 19.0 crs (4.7% of sales) in Q3 FY26
- Received amount of Rs. 17.5 Cr shown as exceptional income in current qtr from Insurance company as partially claim settlement. Balance claim amount is in progress. Total amount pertaining to insurance claim is Rs. 39 Crs for full year.
- Quarterly Profit After Tax (with Exceptional item) stands at Rs. 29.9 Cr with a margin of 7.3%
- Advertisement and sales promotional expenses for the year is 1.7% of the revenue

Other Key Operational Highlights:

- Revenue for Focus and other state delivered a strong growth of 12% for full year.
- Wafers and Gathiya recorded 7.5% growth in Focus and other state for full year
- MT and Quick comm revenue increased 3 times as compared to last year.
- 953 distributors were active as on March 26, with steady growth across Core, Focus and New Markets, and 220 micro-distributors under the SSD model
- Modasa and Nagpur plant continue to operate on Bio- coal



Commenting on the performance Mr. Bipinbhai Hadvani, Chairman and MD said

In FY2026, Gopal Snacks demonstrated resilience and operational excellence, delivering a strong performance amidst market dynamics. Revenue from operations was at Rs. 1,508.2 Cr, with a growth of 2.7% compared to the previous year, driven by strong demand across core and emerging markets. Gross margins improved sequentially, reaching 27.0%, supported by strategic cost optimization initiatives and effective management of raw material expenses. EBITDA for the year was Rs. 101.3 Cr, representing an EBITDA margin of 6.7% driven by operational efficiencies.

On the operational front, during this quarter Snacks pallets delivered 23.6% year-on-year growth, supported by strong consumer demand and improved production efficiency. The Gathiya segment also recorded 20.6% year-on-year growth, aided by higher sales and better capacity utilization. These results highlight the effectiveness of our operational initiatives and the continued strength of our product portfolio.

We continued to leverage our vertically integrated approach to ensure product quality and supply chain resilience. Our Modasa and Nagpur plants operated at full capacity, with enhanced automation and production efficiencies ensuring timely deliveries to meet customer expectations. Moreover, the shift to bio-coal at the Modasa and Nagpur plants as an alternative energy source amidst the gas supply shortage allowed us to avoid production disruptions and maintain operational continuity, ensuring we met the growing demand for our products without delays.

Our focus on the core and focus markets remained intact, with the appointment of 125 micro-distributors under the SSD model to deepen our regional penetration. A disciplined approach to capacity planning and market development continues to guide our strategy.

To further strengthen our marketing and brand-building efforts, we have implemented bus stop branding, branded stickers on buses, Out-of-Home (OOH) displays, and advertisements on premium digital platforms such as Jio Hotstar, Sony LIV, and Spotify. These efforts enhance brand recall, deepen consumer engagement and strengthen our presence in both urban and regional markets. By leveraging integrated media strategies, we are driving top-of-mind awareness and positioning Gopal Snacks as a preferred choice in the competitive packaged snacks category.

During the year, we took steps to strengthen our Distribution Management System (DMS), aimed at improving supply chain efficiency and providing real-time insights to our distributors. As a result, we further expanded our distribution network to over 953 distributors, compared with 884 distributors in the previous quarter. This expansion has allowed us to penetrate newer markets and improve product availability across urban and rural regions. The increase in our distribution base has significantly



enhanced our reach and enabled us to respond more swiftly to shifts in consumer demand. The partnership with Procol has streamlined our procurement, enhanced vendor engagement, which results in savings through AI-driven sourcing.

At Gopal Snacks, sustainability is deeply embedded in our business strategy and operations. We are committed to minimizing our environmental impact while maximizing value creation for all stakeholders. Our ESG efforts are focused on addressing key environmental, social, and governance factors, ensuring we not only meet the needs of today's consumers but also contribute positively to the communities and ecosystems in which we operate

Looking ahead, we are optimistic about FY2027 and beyond. By focusing on product innovation, wider distribution, productivity improvements and technology upgrades, we are well-positioned to seize opportunities in the growing packaged snacks market. Supported by our dedicated team, we remain committed to delivering quality, driving innovation, achieving operational excellence, and creating long-term value for all stakeholders.

Q4 and FY2026 Earnings Conference Call:

Conference Call Details: Wednesday, May 13, 2026, at 12:00 PM IST	
Diamond Pass	Click Here
Universal Access Number	+91 22 6280 1325 +91 22 7115 8226
The number listed above is universally accessible from all networks and all countries.	
Toll Free Number	HK: 800 964 448 SG: 800 101 2045 UK: 0 808 101 1573 USA: 1 866 746 2133

For further information, please contact:



Mr. Mayur Gangani

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Churchgate
Investor Relations

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About Gopal Snacks Limited:

Gopal Snacks Limited is a leading manufacturer of packaged snacks in India, offering a diverse portfolio that includes gathiya, namkeen, wafers, snack pellets, extruded snacks, and other products such as papad, besan, spices, and bakery items. With six manufacturing facilities supported by in-house cold storage and a network of ancillary units, the company applies a vertically integrated approach to ensure quality and agility in production. Its products reach consumers through an extensive distribution network of over 950 distributors and nearly 300 owned logistics vehicles, supported by advanced distribution management systems. Gopal Snacks exports to markets including Canada, the UAE, the UK, and the USA, expanding its global footprint. Strategic initiatives focus on strengthening partnerships with retail chains, advancing e-commerce channels, introducing innovative flavors, and deepening market penetration through marketing and branding initiatives. Committed to sustainability through renewable energy adoption and resource efficiency, Gopal Snacks aims to drive growth, enhance its product appeal, and capitalize on evolving consumer preferences in the growing packaged foods industry.

For more details, please visit: <https://www.gopalamkeen.com/>

Disclaimer:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Registered Address:

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