

May 08, 2026

To
The Compliance Manager
BSE Limited
Corporate Relationship Dept.,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400001.

To
The Manager, Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai 400 051.

Scrip Code: 544419

Symbol: ARIS

Sub: Announcement under Regulation 30-Press Release

Dear Sir/ Madam,

In terms of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith press release titled “ARIS Crosses ₹10,000 Mn Revenues in FY26 with a 10x surge in Profitability”.

The said press release will be simultaneously posted on the Company’s website at <https://aris.in/pages/investor-relations-disclosures>

You are requested to take the above information on record.

Thanking you,

Yours sincerely,

For Arisintra Solutions Limited

Bhavik Jayesh Khara
Whole Time Director & CFO
DIN: 09095925

Place: Mumbai
Encl.: As mentioned above

FOR IMMEDIATE RELEASE

Mumbai, India | May 08, 2026

ARIS Crosses ₹10,000 Mn Revenues in FY26 with a 10x surge in Profitability

Mumbai, May 8, 2026 – Arisinfra Solutions Limited (NSE/BSE: ARIS) today reported its fourth quarter and full-year results for FY26, marking what the company calls its most consequential year since inception. Revenue crossed ₹10,000 Mn — up 39% year-on-year — while profit after tax surged more than ten-fold to ₹603 Mn. Most strikingly, a business that carried net debt just twelve months ago ended the year in a net cash positive position.

Key Highlights: FY26

FY26 marked the year wherein ARIS' inherent business operating leverage significantly kicked in:

- **Revenue:** ₹10,675 Mn, up 39% year-on-year
- **Profit After Tax:** ₹603 Mn — a 10x surge from FY25
- **EBITDA Margin:** 9.43%, expanded from 6.53% in FY25
- **Balance Sheet:** Turned net cash positive; Net Debt/Equity moved from 1.25x to (0.09x)
- **Cash Flow from Operations:** Crossed ₹1,000 Mn — confirming the business generates real cash, not just accounting profit
- **Working Capital:** Net Working Capital days reduced from 110 to 66 — a 44-day improvement

The ₹1,000 Mn plus cash flow from operations is perhaps the most defining metric of the year. Combined with the 44-day compression in working capital and the net cash positive balance sheet, the company has built a sustainable engine capable of financing its own next phase of growth.

Q4 FY26: The Strongest Quarter in the Company's History

If the full-year numbers tell a story of transformation, the final quarter tells a story of momentum. Q4 revenue hit ₹3,434 Mn — up 55% year-on-year — while EBITDA nearly tripled to ₹305 Mn, expanding margins from 4.57% to 8.88%. Q4 FY26 delivered a profit of ₹217 Mn vis-à-vis a loss of ₹5 Mn.

The Q4 performance is significant not just for the numbers but for what it signals about operating leverage. Revenue grew 55% — yet EBITDA grew more than 200%. The gap between those two growth rates is where the business model's scalability becomes visible: fixed costs are not growing at the same pace as revenues, and the platform's network effects are beginning to compound.

FY26 Business & Operational Highlights

Three-Stream Network Delivers at Scale

- **B2B Supply:** The network's entry point — direct supply of construction materials to contractors, developers, and project sites, generating relationship density and pricing intelligence across the platform
- **Contract Manufacturing:** The network's supply engine — secured 9 million MTPA reserved capacity across 10+ partner plants under exclusive long-term agreements with zero fixed asset ownership
- **Developer-as-a-Service (DaaS):** The network's highest-yield output operating at 55-60% EBITDA margins with 9 active projects and ₹12,674 Mn estimated Gross Development Value under execution

A Strategic Pivot Gaining Speed

While overall revenue grew 39%, the company's higher-margin segments grew considerably faster. Contract Manufacturing — where ARIS earns better returns by securing reserved capacity at partner factories — nearly doubled, up 95% to ₹4,989 Mn. Its Developer-as-a-Service vertical more than doubled, rising 109% to ₹980 Mn. Together, these two segments now account for 56% of total revenue, up from less than 40% a year ago.

This mix shift explains why profitability is expanding faster than revenue — a pattern the company expects to continue as it targets new categories including tiles, plumbing, electricals, and sanitaryware in the year ahead.

AI in the Engine Room

Two proprietary AI tools sit at the heart of the platform's operating efficiency. CARA AI handles credit assessment and document processing — cutting invoice turnaround from over 20 days to under two hours and driving dispute rates below 1%. ArisGPT allows sales and operations teams to pull live data on deliveries, margins, and receivables through a WhatsApp interface, with automated alerts for anomalies.

The company believes its technology layer is a key structural advantage — one that becomes more valuable as transaction volumes scale, without a proportional increase in headcount or cost.

Management Commentary:

Mr. Ronak K. Morbia, Chairman and Managing Director, said:

"FY26 marks a defining year for ARIS," said Ronak Morbia, Chairman and Managing Director. "We completed our IPO, repaid substantial debt, deepened our Contract Manufacturing footprint, and significantly scaled our Developer-as-a-Service vertical — all while delivering a structural improvement in working capital efficiency. These results validate our asset-light, network-led model."

Looking Ahead

For FY27, ARIS has outlined plans to expand its contract manufacturing capacity by 20–25% through additional plant partnerships, deepen its DaaS footprint with more developer clients, and continue its push into higher-margin material categories. The company says its current technology infrastructure can support ten times the current transaction volume without material incremental cost.

About ArisInfra Solutions Limited:

ArisInfra Solutions Limited (NSE: ARIS, BSE: ARIS) is a tech-enabled B2B company focused on simplifying procurement of construction materials across India. Operating an asset-light, aggregator-led model with no inventory risk and minimal fixed assets, the Company integrates sourcing, quality control, logistics, and documentation into a unified digital supply-chain network.

Founded in 2021 with the vision of building a 'digital orchestration layer' for India's construction sector with a diversified portfolio spanning aggregates, RMC, steel, cement, construction chemicals, asphalt, walling solutions, and value-added services.

ARIS' three-stream network — B2B Supply, Contract Manufacturing, and Developer-as-a-Service — is powered by its proprietary AI suite (CARA AI and ArisGPT), creating compounding network effects with every transaction. The Company was listed on NSE and BSE on June 25, 2025.

For more information, visit Company Website: www.aris.in

Or please contact:

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Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause

actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstance.