

July 27, 2026

Listing Compliance & Legal Regulatory
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001
Stock Code: 543227 & 975101

Listing & Compliance
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai 400 051
Stock Code: HAPPSTMNDS

Dear Sir/Madam,

Sub: Earnings Presentation on the financial results of Q1 for FY'27

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the Earnings Presentation on the financial results of the Company for the quarter ended June 30, 2026, that will be circulated to the Investors/ Analysts for the Earnings Call scheduled on July 28, 2026, at 10:00 A.M. (IST).

This is for your information and records.

Thanking you,

Yours faithfully,

For **Happiest Minds Technologies Limited**

Praveen Kumar Darshankar
Company Secretary & Compliance Officer
Membership No. F6706



Investor Presentation

Q1 FY27



Happiest Minds

AI First customer-obsessed digital engineering and Mindful IT company

300+ Active Clients 90+ Fortune2000 / Forbes200 Billion \$ Corporations 94.4% Repeat Business	 Great Place To Work® • Top 100 India's Best Workplaces™ in IT & IT-BPM for 2024 • Top 100 India's Best Workplaces™ for Women 2024 • Top 50 India's Best Workplaces™ in Health & Wellness 2024	 AVTAR The Power of Diversity  seramount part of EAB
Mission Statement Happiest People Happiest Customers SMILES Values Sharing, Mindful, Integrity, Learning, Excellence, Social Responsibility	6,500+ Happiest Minds across 16 Countries 27% Gender Diversity	 top EMPLOYER भारत India 2026 FOR A BETTER WORLD OF WORK Top Employers Happiest Minds Recognized as Top Employer India 2026 for People-First Practices
 IPO - In September 2020 • Completed 15 years in March 2026 • ~700,000 shareholders		 Golden Peacock Corporate Governance Award 2022 Business Excellence Award 2021  50 BEST FIRMS FOR DATA SCIENTISTS TO WORK FOR 2024 CIM

AI First. Agile Always.

Built for the AI-Native Enterprise



AI-First by Design

GenAI and Agentic AI are core to how we design, build, and deliver solutions.



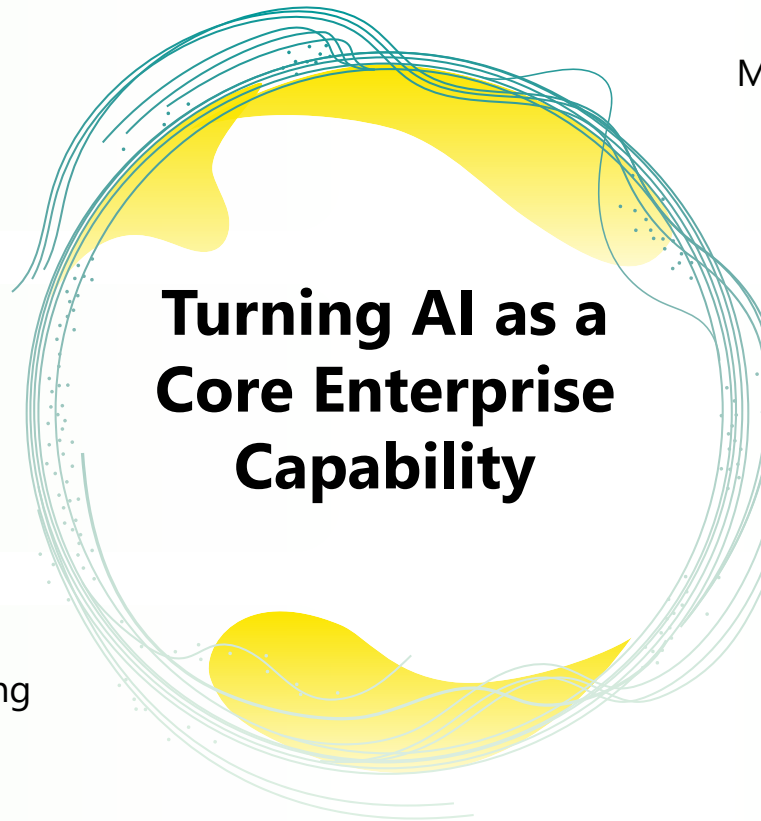
AI-Native Delivery Model

Our AI Services Delivery Platform enables human and AI to work together to deliver faster, better, and at lower cost.



Agentic AI Leadership

End-to-end Agentic AI capabilities spanning AI assistants, domain copilots, AI-native platforms, ITSM, cybersecurity, and operations.



Turning AI as a Core Enterprise Capability

Proven at Scale

Multiple GenAI & Agentic AI use cases have moved from early prototypes to live, repeatable solutions for clients.



Responsible and Ready

Responsible AI by default, with 75%+ GenAI-enabled developers & testers and a talent base with 600 AI specialists

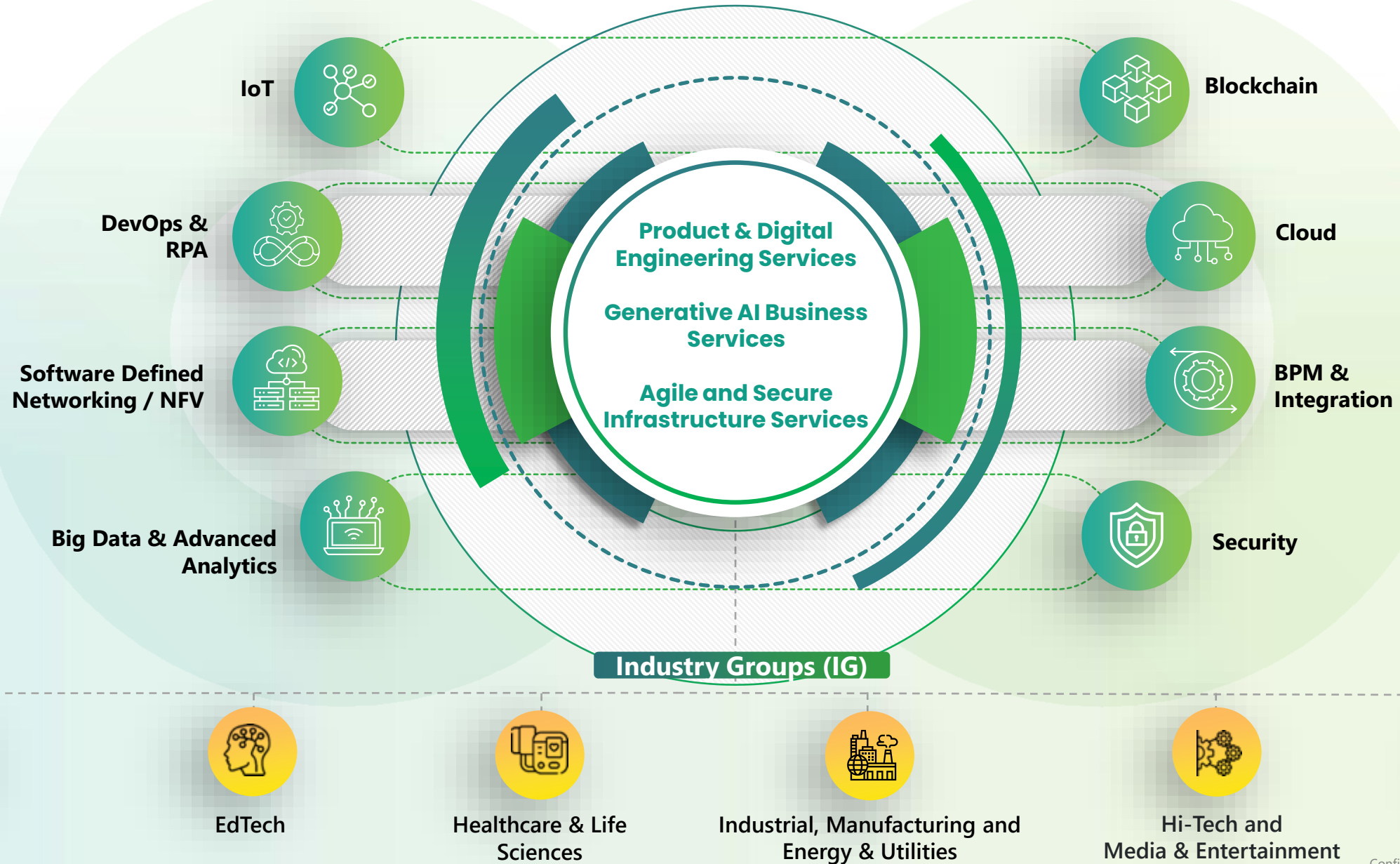


Industry AI Innovation

Building AI solutions and accelerators to improve business efficiency across Business domains



Our Business



Our Business

PDES

Product and Digital Engineering Services



- Digital Foundry
- Startup Technology Acceleration
- Platform Engineering
- Device Engineering
- Quality Engineering
- Consulting and Domain-led Offerings

GBS

Generative AI Business Services



- Generative AI Applications
- Generative AI Custom Models
- Full-Scale Generative AI Offerings
- Text Based LLM's (CoE) for Generative AI
- Generative AI Security
- Generative AI Quality Testing
- Generative AI infrastructure management & support services

IMSS

Infrastructure Management and Security Services



Infrastructure

- Cloud & DC Infrastructure
- Digital Workspaces
- Networks
- ITSM, ITOM Tools & Platforms

Security

- Cyber, Infrastructure & Data Security
- Data Privacy, Governance, Risk & Compliance
- Identity & Access Management

CoEs

AI / Analytics

- Modern Data Warehouse, AI & Data Science
- Data Lakes
- Stream Analytics

Internet of Things

- Connecting Manufacturing
- Connecting Supply Chain & Distribution
- Connecting Product
- Connecting Services

Digital Process Automation

- Digital Automation Consulting for Applications / Infrastructure

Next-Gen Technologies

- Blockchain & Web 3.0
- Metaverse & AR/VR
- Drones & Robotics

Key Project Wins

For a **N. American energy infrastructure company**

Happiest Minds has been selected as the strategic Data & AI partner to take over production support across data platforms, data pipelines, and the Power BI/reporting estate

For a **N. American wireless services provider**

Happiest Minds is leveraging AI led ELLIPSE platform to deliver Managed Infrastructure services

For a **N. American solutions provider**

Happiest Minds is delivering Managed Infrastructure services

For a **global technical consulting company**

Happiest Minds is building their Salesforce based MVP

For an **Australian Insurance provider**

Happiest Minds is building their AI-powered, platform-driven test automation platform

For an **Indian MNC CPG company**

Happiest Minds is helping them transition to a more scalable, flexible, and experience-led commerce platform, while also laying the foundation for broader digital ecosystem enhancements including Commerce, PIM, DAM, CMS, and UX

For a **Middle Eastern retailer**

Happiest Minds has secured a multi-year, multi-million-dollar Managed Security Services deal

Awards & Accolades

AIM 100: INDIA'S MOST INFLUENTIAL PEOPLE SHAPING
AI IN 2026

Ashok Soota

Founder and Executive Chairman, Happiest Minds
Technologies



Ashok Soota has been recognized in the AIM 100
under the **Specialist Forces** category.

THE TOP 24 WOMEN ENTERPRISE AI LEADERS IN INDIA

Preeti Menon

Chief Operating Officer, Product & Digital
Engineering and Services, Happiest Minds



Preeti Menon has been recognized among the AIM
Top 24 Women Enterprise AI Leaders in India.

Analyst Mentions

EVEREST



Top 50™ Store Services
Providers 2026 List

ISG



ISG's **Digital Engineering Services (Midsize) 2026**

US Region:

- **Product Challenger** in Augmented Design and R&D Services & Integrated Platform and Application Services.
- **Contender** in Intelligent Operations and Connected Experiences

Europe Region:

- **Product Challenger** in Augmented Design and R&D Services, Intelligent Operations and Connected Experiences & Integrated Platform and Application Services.
- 

AVASANT



Disruptors in Higher
Education Digital Services
2026 RadarView™

AVASANT



Challenger in High-Tech
Digital Services 2026
RadarView™

AVASANT



Challenger in Banking
Digital Services 2026
RadarView™

AVASANT



Challenger in
Manufacturing Digital
Services 2026



Financial and Operational Performance

Q1 FY 27



Results Q1 FY27

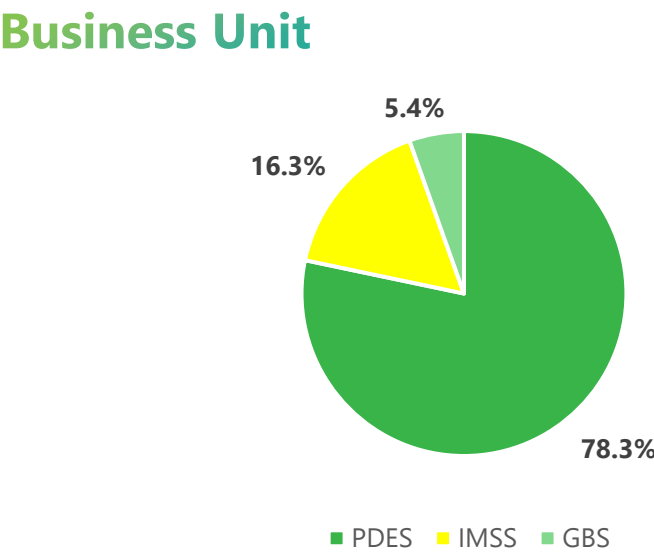
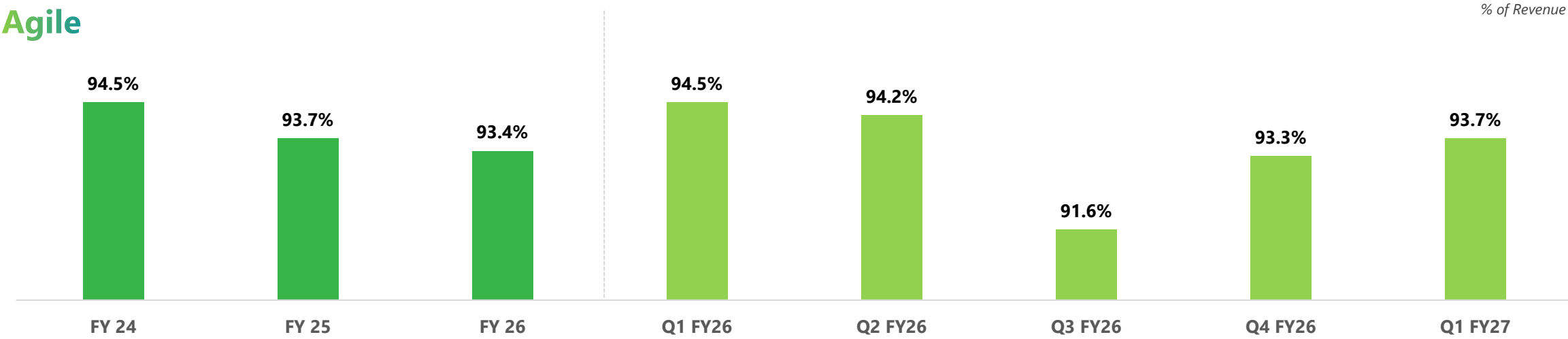
All amounts in ₹ Lakhs unless stated otherwise

Particulars	Q1 FY27	Q4 FY26	QoQ	Q1 FY26	YoY
Revenues	62,851	60,408	4.0%	54,990	14.3%
<i>Other Income</i>	2,369	1,761		3,003	
Total Income	65,220	62,169	4.9%	57,993	12.5%
Operating Margin	10,868	10,621	2.32%	9,722	11.8%
%	17.5%	17.5%		17.6%	
EBITDA	14,129	12,120	16.6%	12,405	13.9%
%	21.7%	19.5%		21.4%	
<i>Finance Cost</i>	2,846	2,167		2,387	
<i>Depreciation</i>	1,208	1,102		1,183	
Profit before Non Cash/Exceptional	9,020	7,703	17.1%	7,687	17.3%
%	13.8%	12.4%		13.3%	
<i>Amortization/Unwinding Interest ¹</i>	1,055	1,150		1,148	
<i>Exceptional Item - New wage code cost</i>		(344)			
PBT	9,020	8,048	12.1%	7,687	17.3%
%	13.8%	12.9%		13.3%	
Tax	2,260	1,931		1,974	
%	3.5%	3.1%		3.4%	
PAT	6,760	6,117	10.5%	5,713	18.3%
%	10.4%	9.8%		9.9%	
Adjusted PAT ²	8,052	7,135	12.9%	7,020	14.7%
%	12.3%	11.5%		12.1%	
Adjusted EPS	5.34	4.74		4.56	

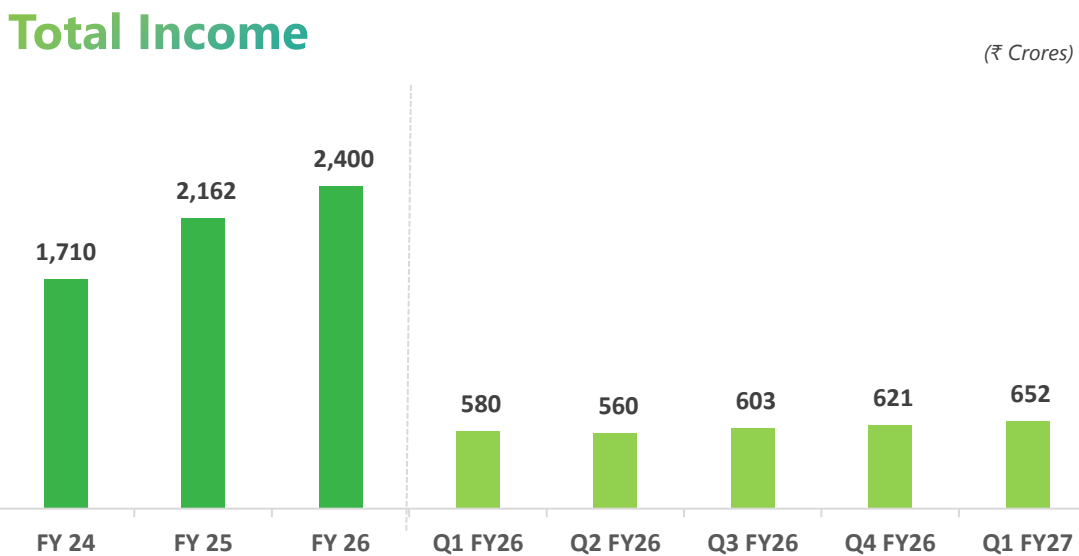
Note:

1. Amortization/Unwinding interest are non-cash items related to acquisitions
2. Adjusted PAT is Adjusted for exceptional items and amortization of intangibles

Revenues



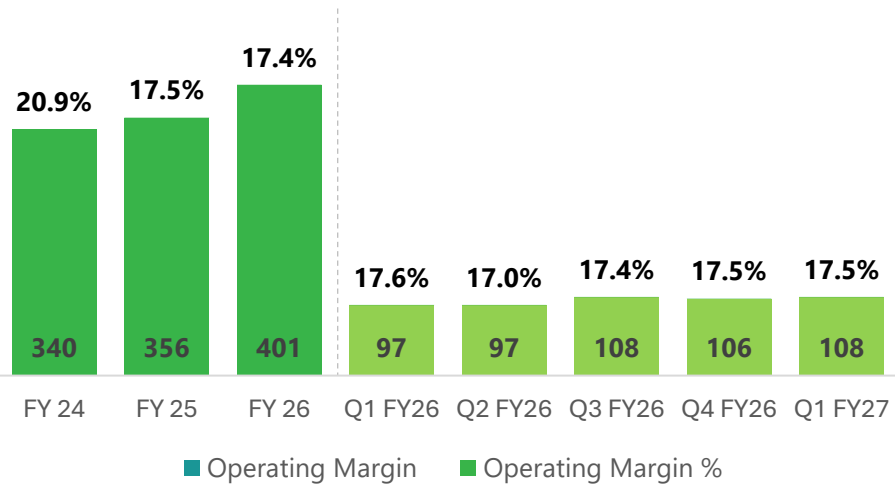
PDES : Product & Digital Engineering Services; GBS : Generative AI Business Solutions; IMSS : Infrastructure Management and Security Services



Profitability

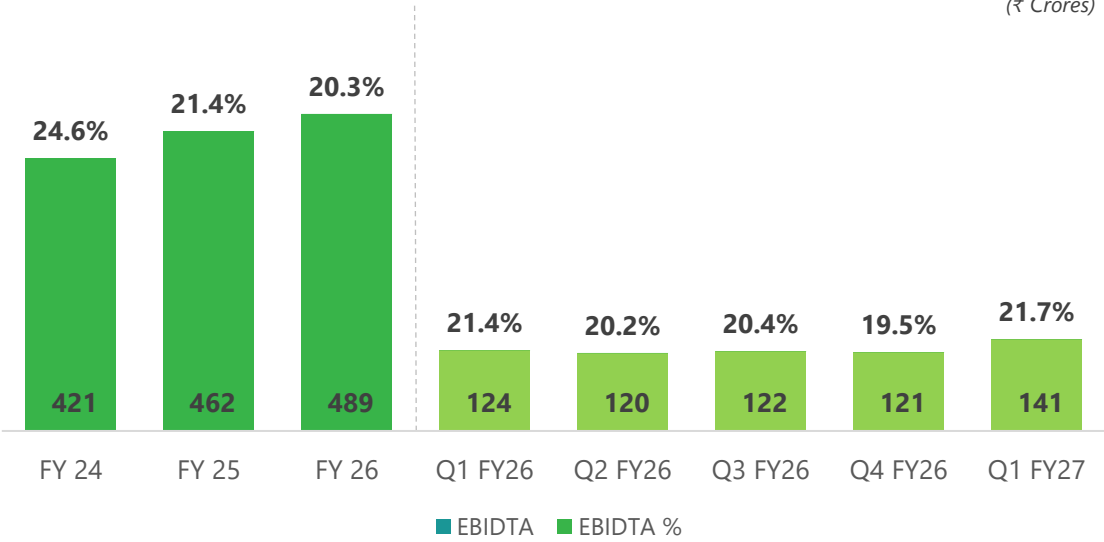
Operating Margin

(₹ Crores)

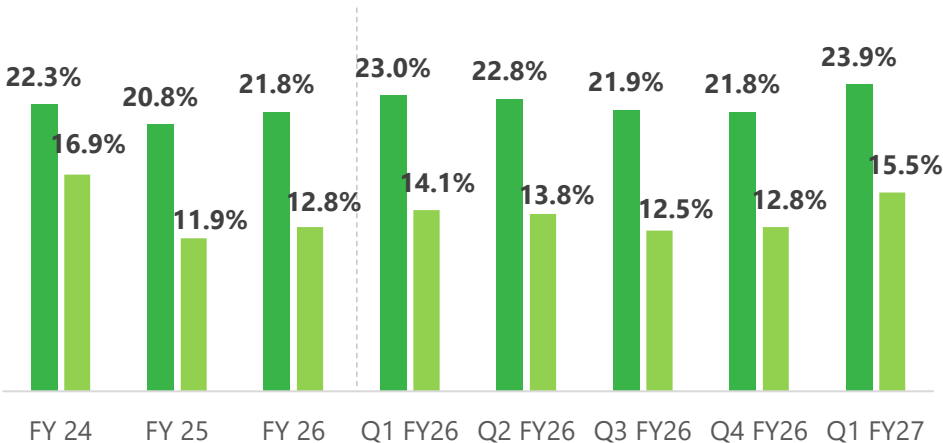


EBITDA

(₹ Crores)

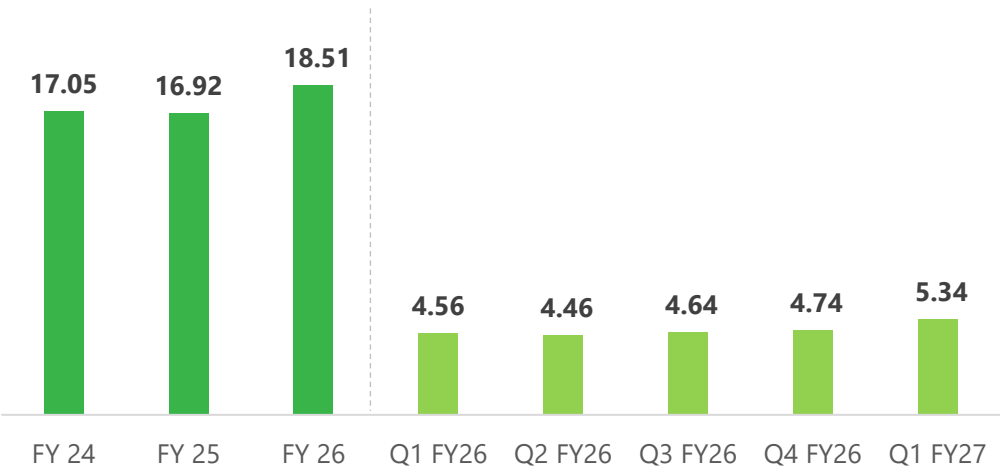


RoCE/RoE*



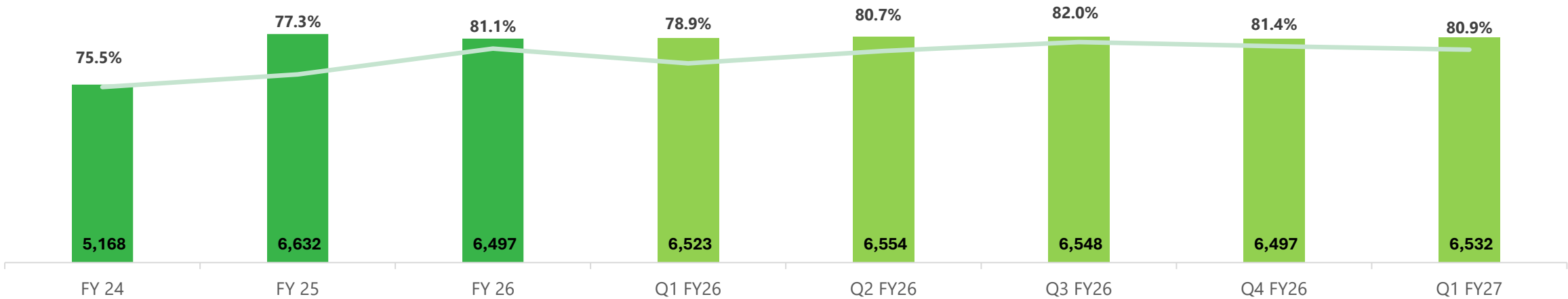
Adjusted EPS

(₹)

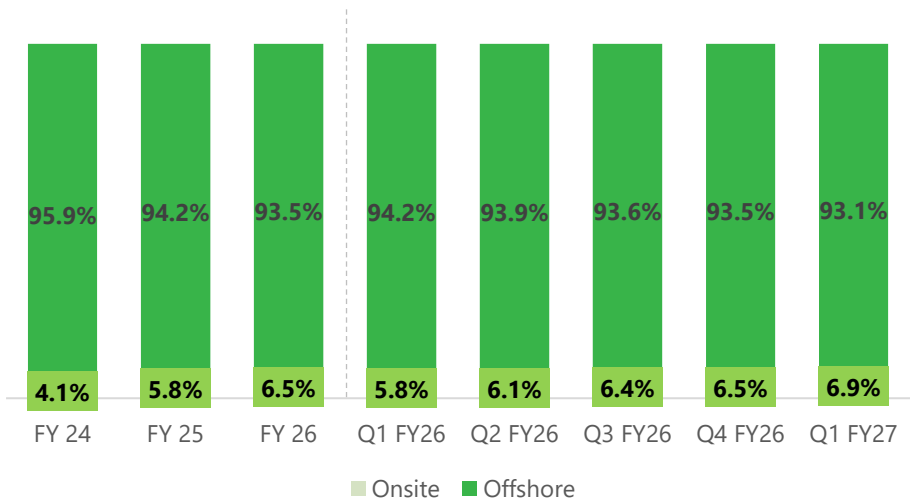


Note: *RoCE & RoE annualized for the quarters

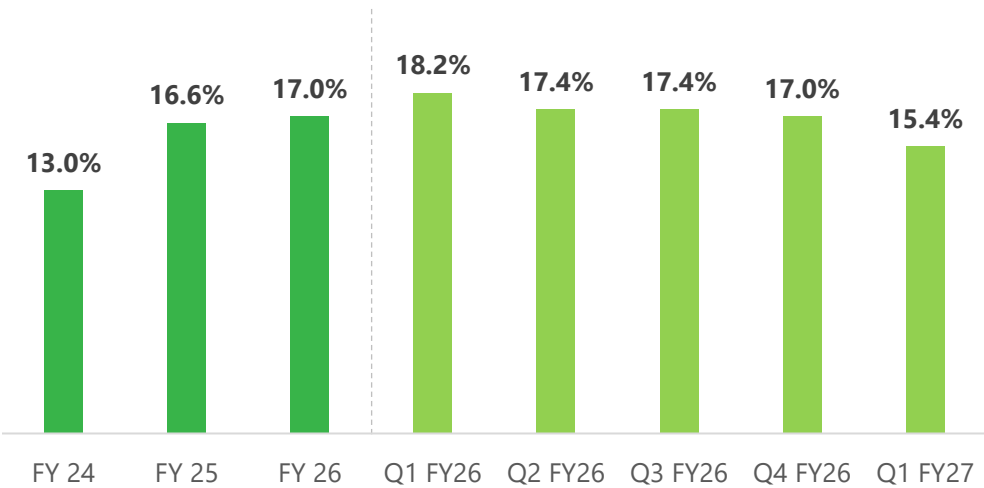
People Utilization



Offshore / Onsite



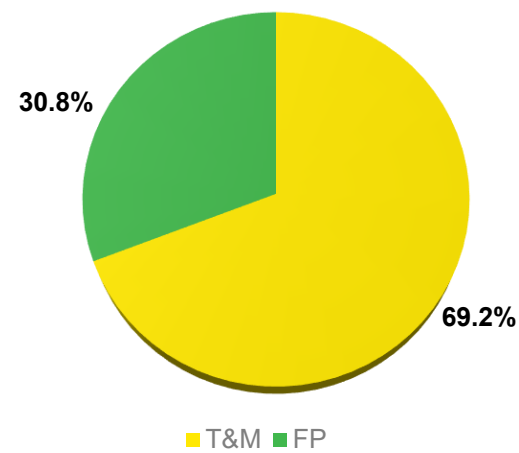
Voluntary Attrition % ¹



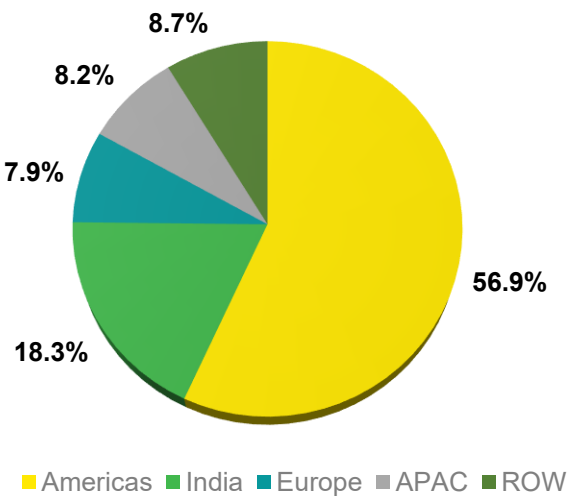
Note 1: TTM

Revenue

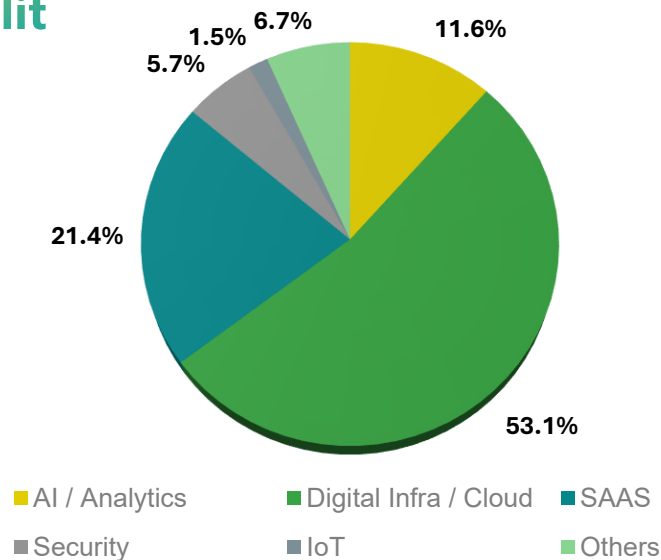
Contract Model



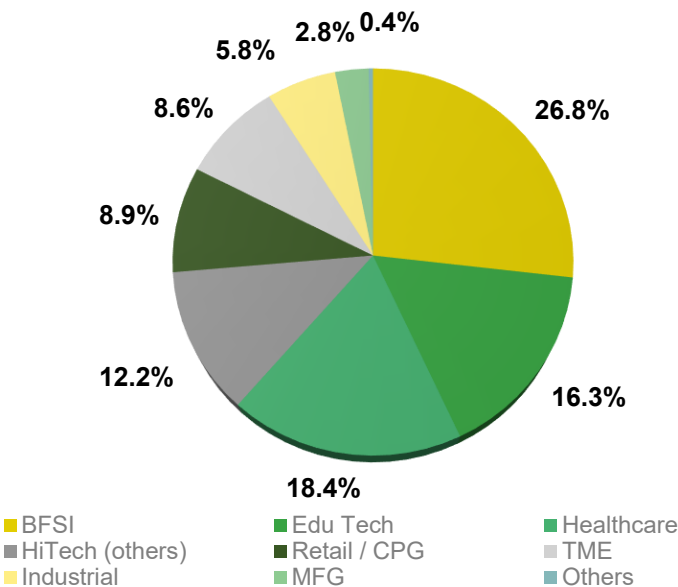
Geography



Tech Split

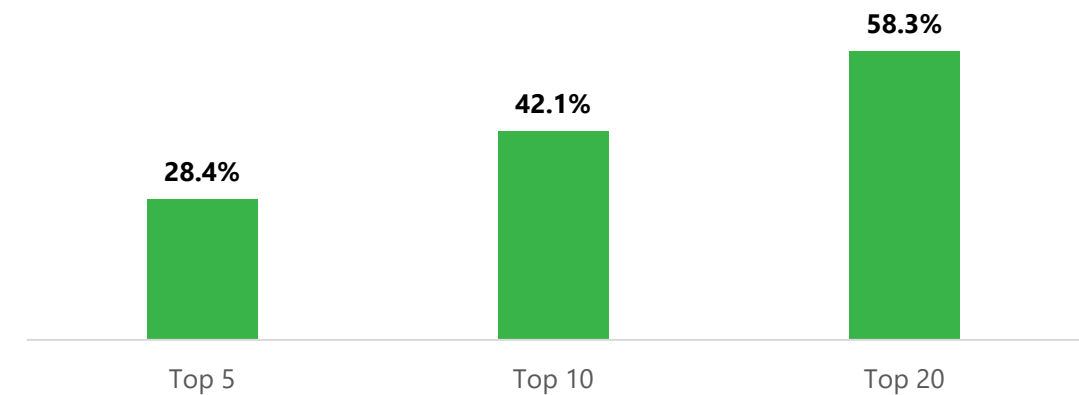


Verticals

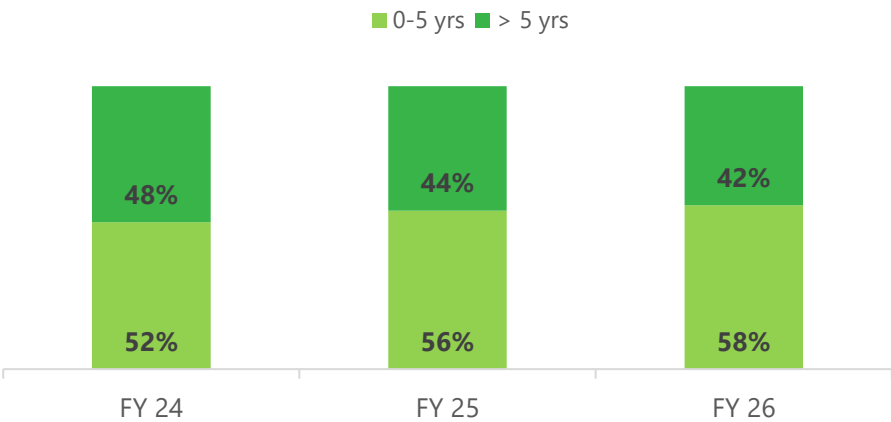


Revenue

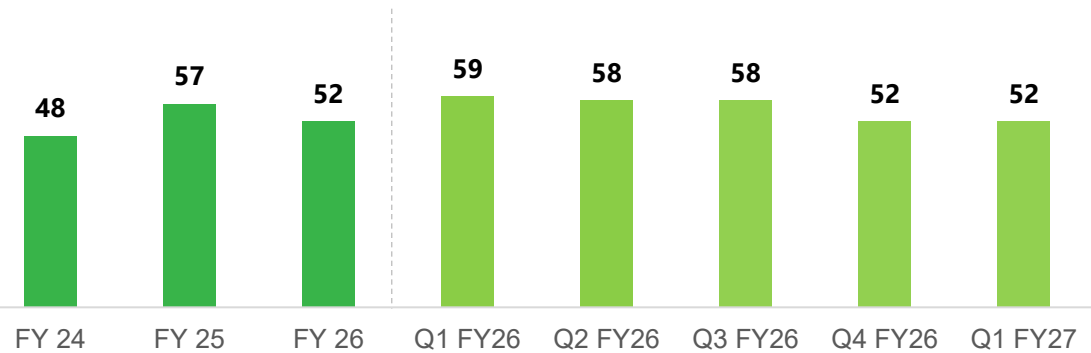
Concentration



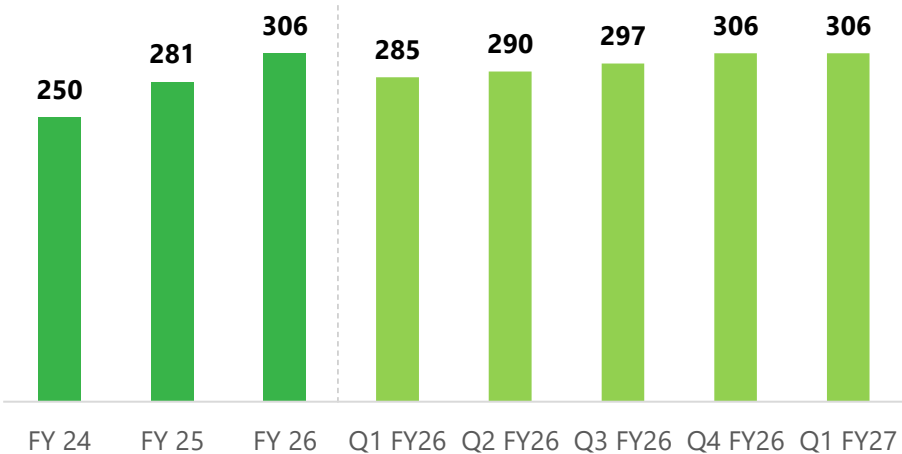
Customer age and Revenue Contribution



Million \$ Customers

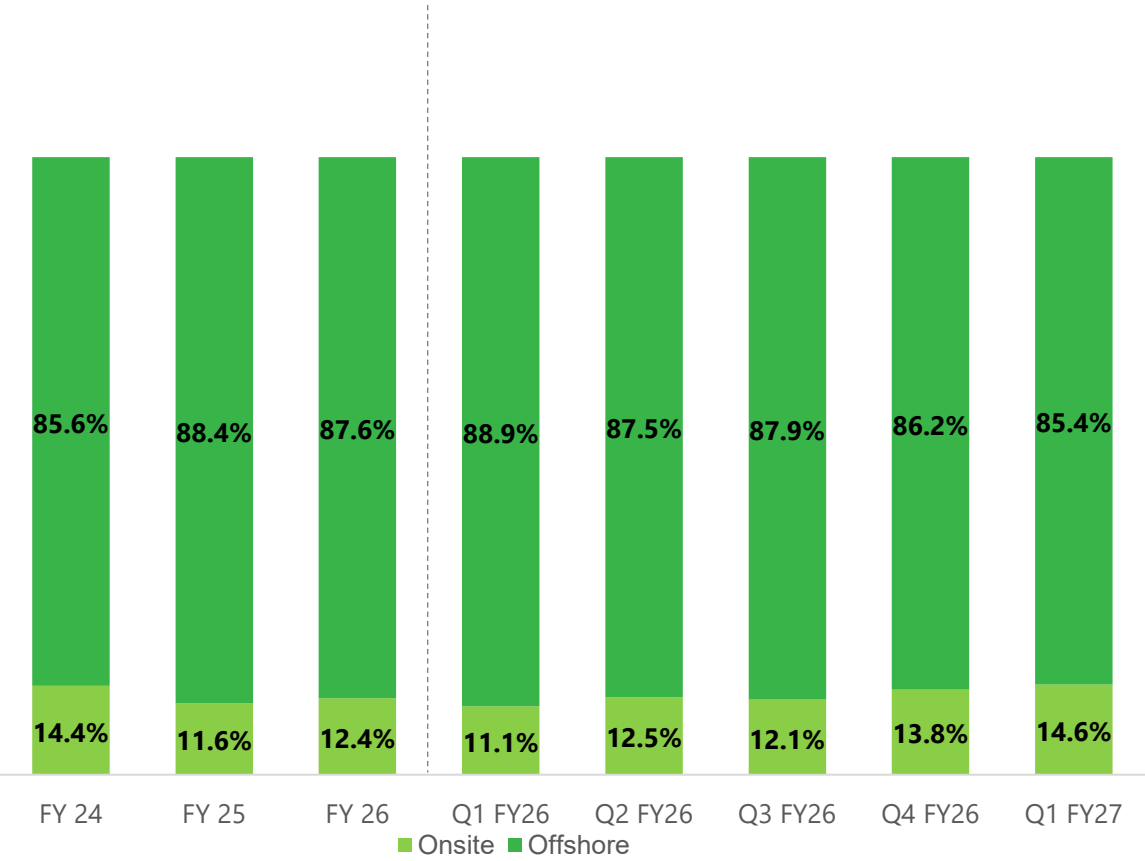


Active Customers



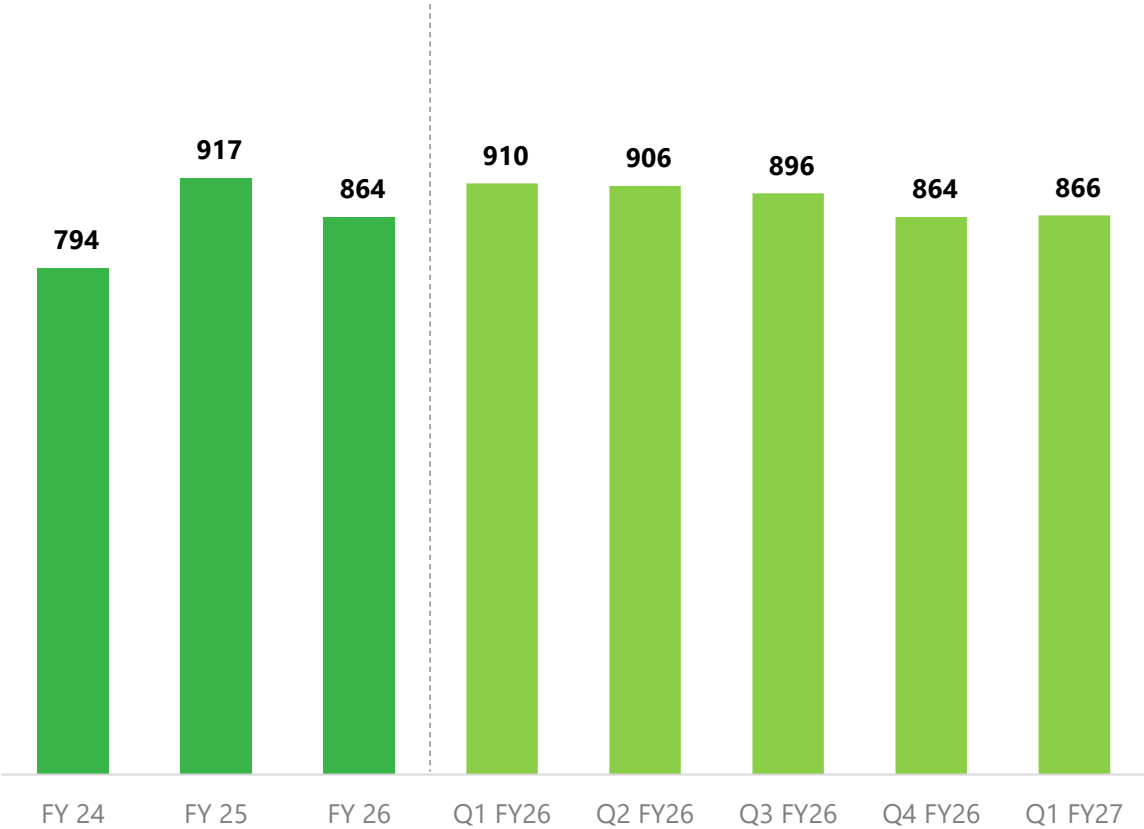
Revenue

Onsite/Offshore



Average Revenue / Active Customer

(USD '000)



Data Sheet

	FY 24	FY 25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	FY 26	Q1 FY27
Verticals								
BFSI	10.9%	22.5%	26.2%	25.3%	26.0%	26.8%	26.1%	26.8%
Edutech	23.9%	18.7%	16.1%	15.3%	14.9%	16.3%	15.6%	16.3%
Healthcare	14.4%	16.3%	15.5%	16.3%	18.7%	17.9%	17.1%	18.4%
Hitech	14.5%	14.5%	12.8%	13.4%	12.3%	11.1%	12.4%	12.2%
Travel, Media and Entertainment (TME)	11.9%	9.0%	9.8%	9.6%	9.3%	9.2%	9.5%	8.6%
Retail / CPG	7.4%	8.2%	9.1%	9.8%	8.9%	8.7%	9.1%	8.9%
Industrial	7.5%	7.0%	6.7%	6.6%	6.7%	6.8%	6.7%	5.8%
Manufacturing	6.3%	3.2%	3.1%	3.3%	2.5%	2.3%	2.8%	2.8%
Others	3.1%	0.6%	0.7%	0.4%	0.6%	0.8%	0.6%	0.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Digital Service Offerings								
AI/ Analytics	13.3%	11.2%	12.8%	11.7%	9.8%	10.2%	11.1%	11.6%
Digital infrastructure / cloud	42.9%	51.4%	53.7%	54.0%	52.2%	53.0%	53.2%	53.1%
SaaS	25.7%	23.1%	18.5%	19.7%	23.0%	22.6%	21.0%	21.4%
Security Solutions	9.6%	7.4%	6.4%	6.1%	6.7%	5.9%	6.3%	5.7%
IoT	4.4%	3.2%	3.0%	3.0%	2.4%	2.1%	2.6%	1.5%
Total	95.9%	96.3%	94.4%	94.6%	94.0%	93.8%	94.2%	93.3%
IP Led	10.2%	11.0%	10.9%	10.3%	9.8%	9.6%	10.1%	9.3%
Automation	28.1%	24.5%	28.2%	27.5%	26.4%	25.8%	27.2%	25.7%

Data Sheet

	FY 24	FY 25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	FY 26	Q1 FY27
Revenue by Geo								
USA	70.7%	64.6%	59.5%	60.0%	59.8%	58.2%	59.3%	56.9%
India	16.3%	15.6%	17.6%	18.3%	17.3%	17.1%	17.6%	18.3%
Europe	8.9%	8.1%	7.4%	8.1%	7.2%	8.3%	7.8%	7.9%
APAC	-	5.3%	7.5%	6.4%	7.4%	7.6%	7.2%	8.2%
ROW	0.04	6.4%	8.0%	7.3%	8.4%	8.9%	8.1%	8.7%
Million \$ Customers								
\$ 10 M +	2	2	2	4	4	4	4	4
\$ 5M to \$ 10M	6	10	9	8	9	7	7	7
\$ 3M to \$ 5M	2	7	9	9	7	9	9	12
\$ 1M to \$ 3M	37	37	38	37	38	32	32	29
Total	48	57	59	58	58	52	52	52
Revenue by contracting Model								
Fixed Price	26.1%	24.1%	23.1%	24.8%	28.5%	29.8%	26.5%	30.8%
Time and Material	73.9%	75.9%	76.9%	75.2%	71.5%	70.2%	73.5%	69.2%
# Active Customers	250	281	285	290	297	306	306	306
# Billion \$ Corporation	61	81	84	86	87	91	91	92

Data Sheet

	FY 24	FY 25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	FY 26	Q1 FY27
Onsite	211	385	378	397	418	423	423	452
Offshore	4,957	6,247	6,145	6,157	6,130	6,074	6,074	6,080
Onsite %	4.1%	5.8%	5.8%	6.1%	6.4%	6.5%	6.5%	6.9%
Offshore %	95.9%	94.2%	94.2%	93.9%	93.6%	93.5%	93.5%	93.1%
Utilization	75.5%	77.3%	78.9%	80.7%	82.0%	81.4%	81.1%	80.9%
Diversity	27.7%	26.6%	27.3%	27.1%	26.9%	26.9%	26.9%	26.7%
DSO								
Billed	57	60	56	53	55	62	62	55
Unbilled	29	28	35	35	36	32	32	37
Total	87	88	91	88	92	94	94	92
Earnings Per Share (EPS) ₹								
EPS	16.7	12.3	3.8	3.6	2.7	4.1	14.1	4.5
Annualized ²			15.2	14.4	10.7	16.2		17.9
Adjusted EPS ³	17.0	16.9	4.6	4.3	4.6	4.7	18.5	5.3
Capital Ratios ¹								
RoCE	22.3%	20.8%	23.0%	22.8%	21.9%	21.8%	21.8%	23.9%
RoE	16.9%	11.9%	14.1%	13.8%	12.5%	12.8%	12.8%	15.5%

Notes:

1. Capital Return Ratios are YTD Annualized

2. Adjusted EPS & EPS has been annualized

3. Adjusted EPS is Adjusted for exceptional items and amortization of intangible

Data Sheet

All figures in ₹ Lakhs

	FY 24			YoY	FY 25			YoY	FY 26			YoY	Q1 FY26		Q2 FY26		Q3 FY 26		Q4 FY 26		Q1 FY27	
Revenue by BU	Revenue	%	Growth		Revenue	%	Growth%		Revenue	%	Growth%		Revenue	%	Revenue	%	Revenue	%	Revenue	%	Revenue	%
IMSS	29,746	17.4%	-3.1%		32,832	15.2%	10.4%		38,909	16.2%	18.5%		9,445	16.3%	9,306	15.6%	9,902	16.4%	10,256	16.5%	10,219	15.7%
PDES	1,32,719	77.6%	18.2%		1,69,691	78.5%	27.9%		1,84,737	77.0%	8.9%		44,192	76.2%	46,457	78.1%	46,466	77.0%	47,622	76.6%	49,207	75.4%
GBS	-	0.0%	0.0%		3,562	1.6%	100.0%		7,866	3.3%	120.8%		1,354	2.3%	1,594	2.7%	2,389	4.0%	2,530	4.1%	3,423	5.2%
Total Revenue	1,62,466	95.0%	13.7%		2,06,085	95.3%	26.8%		2,31,511	96.5%	12.3%		54,990	94.8%	57,357	96.4%	58,757	97.4%	60,408	97.2%	62,850	96.4%
Other Income	8,537	5.0%	-75.3%		10,137	4.7%	18.7%		8,498	3.5%	-16.2%		3,003	5.2%	2,161	3.6%	1,572	2.6%	1,761	2.8%	2,370	3.6%
Total Income	1,71,003	100.0%	17.9%		2,16,222	100.0%	26.4%		2,40,008	100.0%	11.0%		57,993	100.0%	59,518	100.0%	60,328	100.0%	62,169	100.0%	65,220	100.0%

IMSS: Infrastructure Management & Security Services | PDES : Product & Digital Engineering Services | GBS: Generative AI Business Services
*GBS started its operations from Q1FY25 onwards.

Profit & Loss

All figures in ₹ Lakhs

	FY 24	FY 25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	FY 26	Q1 FY27
Income								
Operating revenue	1,62,466	2,06,084	54,990	57,357	58,756	60,408	2,31,511	62,851
Other Income	8,537	10,137	3,003	2,161	1,572	1,761	8,497	2,369
Total income	1,71,003	2,16,222	57,993	59,518	60,328	62,169	2,40,008	65,220
Cost of revenue	99,204	1,31,149	34,834	35,738	36,124	37,694	1,44,390	38,738
Gross Margin	63,262	74,935	20,156	21,619	22,632	22,714	87,121	24,113
%	38.9%	36.4%	36.7%	37.7%	38.5%	37.6%	37.6%	38.4%
SG&A	29,677	38,849	10,754	11,754	11,921	12,355	46,782	12,353
%	18.3%	18.9%	19.6%	20.5%	20.3%	20.5%	20.2%	19.7%
EBITDA	42,122	46,223	12,405	12,027	12,283	12,120	48,836	14,129
%	24.6%	21.4%	21.4%	20.2%	20.4%	19.5%	20.3%	21.7%
Operating Margin	34,042	35,972	9,722	9,732	10,088	10,621	40,162	10,869
%	20.9%	17.5%	17.6%	17.0%	17.4%	17.5%	17.4%	17.5%
Finance cost	3,991	9,115	2,387	2,446	2,356	2,167	9,355	2,846
Depreciation	3,600	4,557	1,183	1,165	1,152	1,102	4,601	1,208
Profit before acquisition related non-cash items	34,531	32,552	8,836	8,416	8,775	8,851	34,880	10,075
%	20.2%	15.1%	15.2%	14.1%	14.5%	14.2%	14.5%	15.4%
Amortisation of intangible assets	1,984	4,313	1,053	1,055	1,055	1,055	4,220	1,055
Unwinding interest cost	240	835	95	95	95	95	380	-
Amortization/Unwinding Interest	2,224	5,148	1,148	1,150	1,150	1,150	4,600	1,055
PBT before exceptional item*	32,307	27,405	7,687	7,266	7,624	7,703	30,280	9,020
%	18.9%	12.7%	13.3%	12.2%	12.6%	12.4%	12.6%	13.8%
Exceptional items* - New wage code cost	(1,402)	1,859	-	-	2,203	(344)	1,859	-
PBT *	33,709	25,546	7,687	7,266	5,421	8,048	28,421	9,020
%	19.7%	11.8%	13.3%	12.2%	9.0%	12.9%	11.8%	13.8%
Total Tax	8,629	7,080	1,974	1,864	1,391	1,931	7,159	2,260
%	5.0%	3.3%	3.4%	3.1%	2.3%	3.1%	3.0%	3.5%
PAT *	24,839	18,465	5,713	5,402	4,031	6,117	21,262	6,760
%	14.5%	8.5%	9.9%	9.1%	6.7%	9.8%	8.9%	10.4%
Adjusted PAT *	25,661	25,474	7,020	6,715	6,991	7,135	27,863	8,052
%	15.0%	11.8%	12.1%	11.3%	11.6%	11.5%	11.6%	12.3%

Balance Sheet

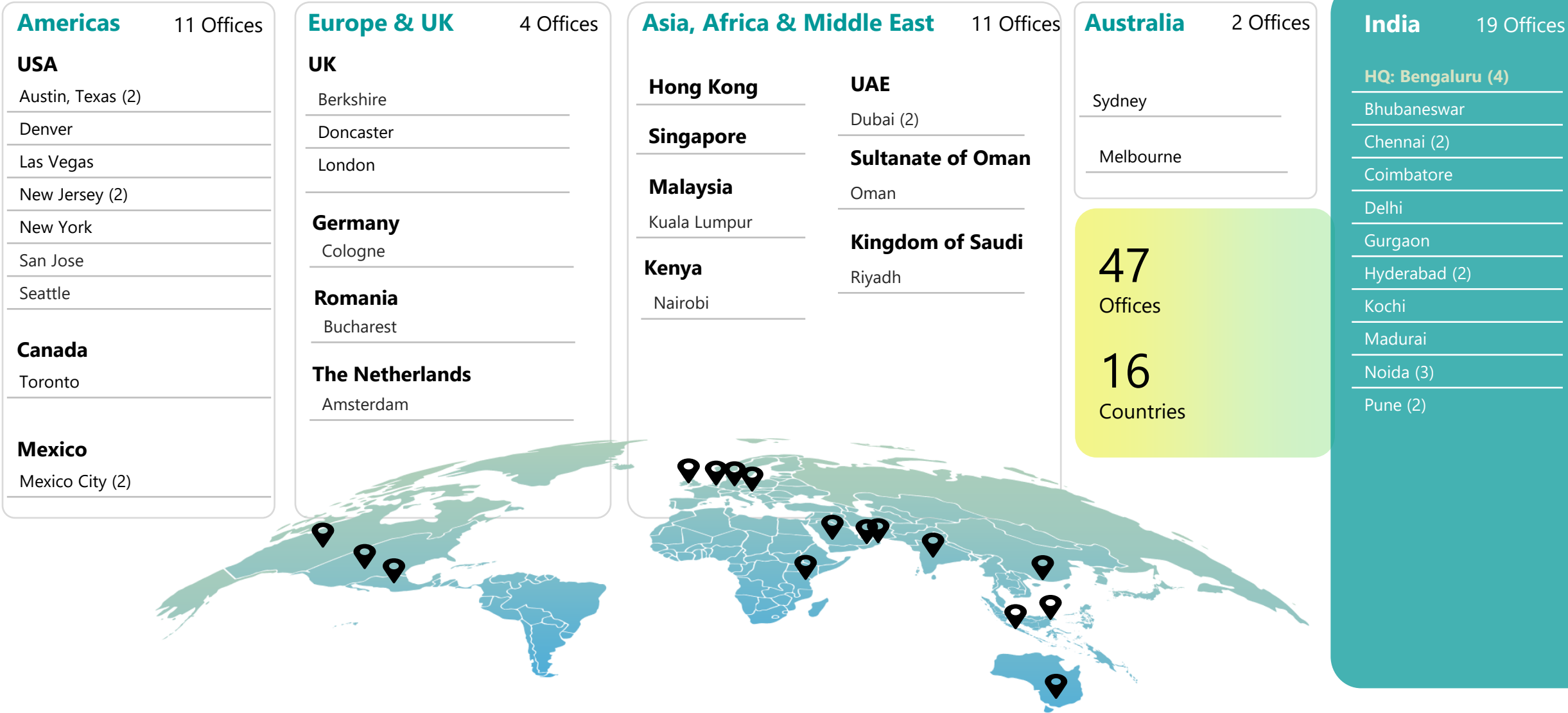
All figures in ₹ Lakhs

	FY 2024	FY 2025	Q1 FY26	Q2 FY26	Q3 FY26	FY 2026	Q1 FY27
Assets							
Non-Current							
Property, plant and equipment	13,778	14,096	13,974	13,806	13,631	13,476	13,408
Goodwill	14,032	76,230	76,273	76,776	76,941	77,728	77,703
Financial & Other assets	19,192	45,485	44,347	45,377	43,539	63,751	52,153
Total Non-Current(A)	47,002	1,35,811	1,34,594	1,35,959	1,34,111	1,54,956	1,43,264
Current							
Financial & Other assets							
i. Trade receivable	25,444	35,813	34,078	32,440	34,339	39,027	37,603
ii. Cash & Cash equivalents, Investments & Other financial assets	1,47,540	1,58,599	1,60,649	1,60,366	1,65,069	1,58,340	1,96,716
iii. Other assets	4,793	5,676	4,246	8,665	10,040	10,188	4,603
Total Current (B)	1,77,777	2,00,089	1,98,974	2,01,471	2,09,448	2,07,555	2,38,923
Total Assets (A + B)	2,24,779	3,35,900	3,33,567	3,37,430	3,43,558	3,62,511	3,82,186
Liabilities							
Total Equity (C)	1,48,024	1,57,457	1,63,431	1,62,800	1,63,518	1,68,949	1,77,550
Non-Current							
Financial liabilities	15,416	46,877	38,449	41,264	46,234	40,529	48,295
Provisions & Deferred tax liability	4,641	10,775	10,719	11,231	12,852	12,854	12,485
Total Non-Current(D)	20,057	57,652	49,168	52,495	59,086	53,383	60,780
Current							
Financial & Contract liabilities							
i. Trade payable	7,915	10,481	9,391	9,328	9,363	9,651	9,299
ii. Others	43,839	1,02,532	1,04,110	1,03,783	1,03,743	1,22,345	1,26,956
Provisions & Other current liabilities	4,944	7,777	7,467	9,024	7,848	8,184	7,601
Total Current Liabilities (C)	56,698	1,20,790	1,20,968	1,22,135	1,20,954	1,40,179	1,43,856
Total Liabilities (D = B + C)	76,755	1,78,443	1,70,136	1,74,630	1,80,040	1,93,562	2,04,636
Total Equity and Liabilities (A + D)	2,24,779	3,35,900	3,33,567	3,37,430	3,43,558	3,62,511	3,82,186

Pertinent Ratios

	FY24	FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	FY 26	Q1 FY27
Debt-Equity	0.35	0.79	0.78	0.78	0.80	0.88	0.88	0.93
Debt Service Coverage (DSCR)	5.25	6.31	5.32	5.01	5.31	5.19	5.26	5.47
Interest Service Coverage (ISCR)	8.97	3.94	4.24	3.99	4.26	4.61	4.26	4.17
Current Assets to Current Liabilities	3.14	1.66	1.64	1.65	1.73	1.48	1.48	1.66
Long-term Debt to Working Capital	0.09	0.42	0.43	0.45	0.46	0.55	0.55	0.38
Bad Debts to Trade Receivable	0.02	0.02	-	-	-	0.04	0.04	-
Current Liability to Total Liabilities	0.74	0.68	0.71	0.70	0.67	0.72	0.72	0.70
Total Debt to Total Assets	0.23	0.37	0.38	0.38	0.38	0.41	0.41	0.43
Trade Receivable Turnover	6.95	6.73	6.29	6.72	6.70	6.59	6.19	6.56
Operating margin (%)	21%	17%	17%	17%	18%	17%	18%	18%
Net profit margin (%)	15%	9%	10%	9%	7%	10%	9%	10%

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