

CARYSIL

GERMAN ENGINEERED

CARYSIL 2.0

| A BOLDER VISION



BRAND DEVELOPMENT
TALENT ACQUISITION
INNOVATION

GLOBALISATION
DIVERSIFICATION
EXPANSION

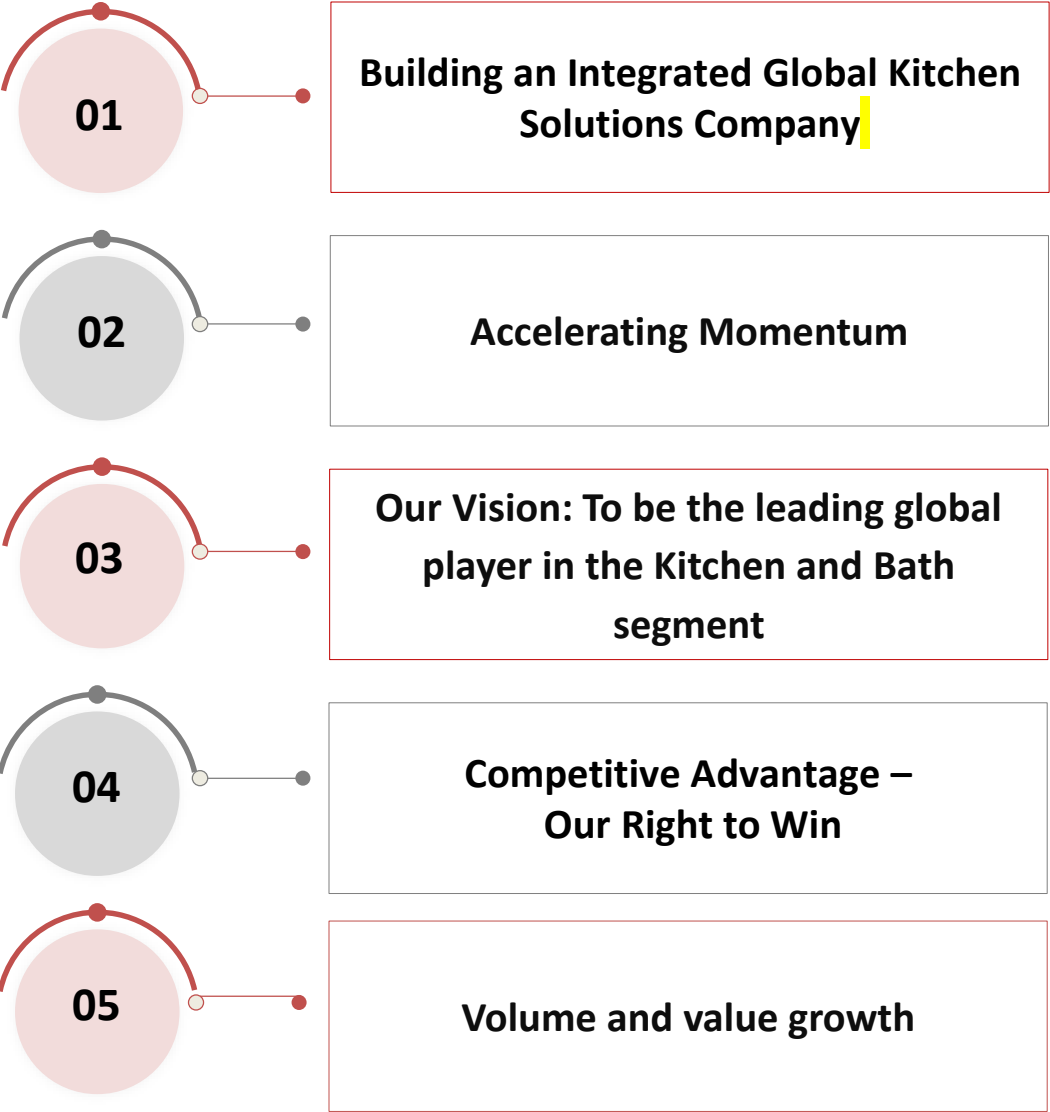
CARYSIL LIMITED

FY26-Annual General Meeting

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Building an Integrated Global Kitchen Solutions Company

A globally scaled kitchen solutions platform with integrated manufacturing across key categories

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Global Presence



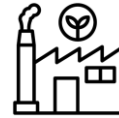
55+ Countries

India Network



5000+ Dealers

Manufacturing Footprint



5 Plants

Integrated Manufacturing Platform



Quartz Sink

10 L



Stainless
Steel Sink

2.5 L



Kitchen
Appliances

0.5 L



Faucets

0.5 L

Installed Capacity P.A.



Accelerating Momentum

Consistent growth, earnings stability, scalable and resilient business model

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(1996 - 2005)

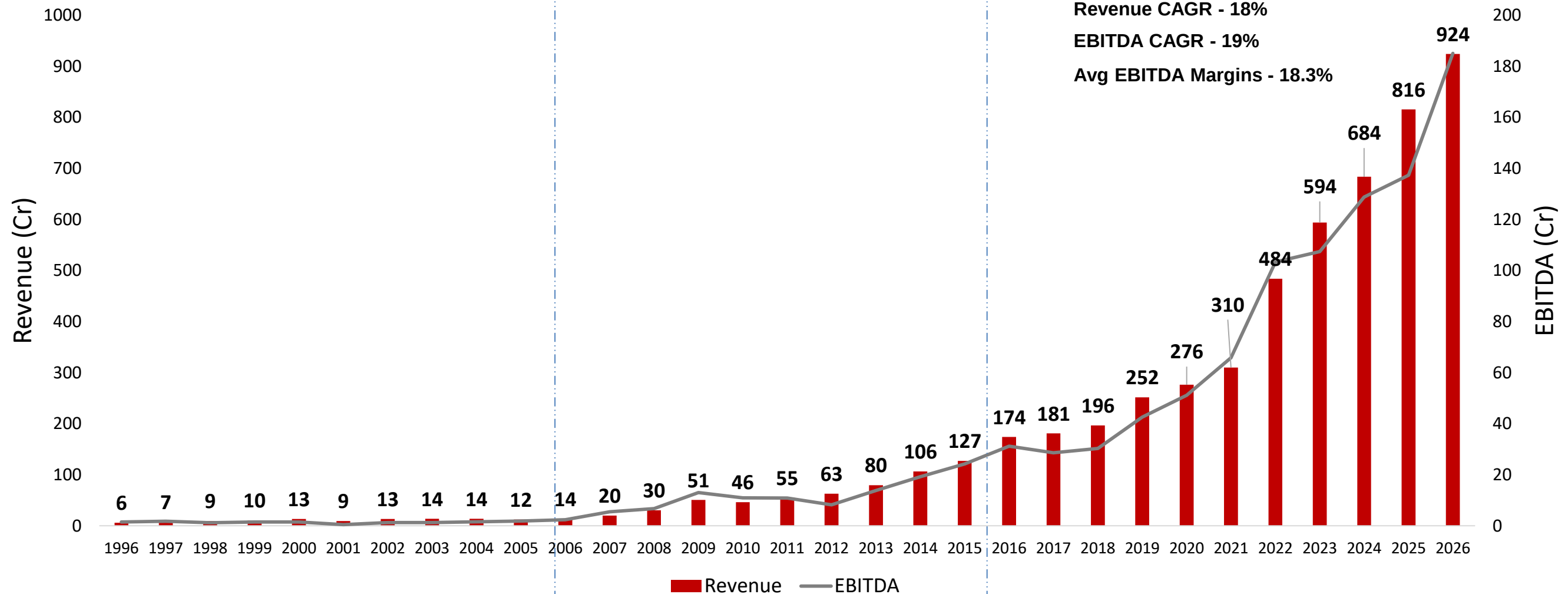
(2006 - 2016)

(2016 - 2026)

Developing Capability & Export Foundation

Expanding Global Footprint,
1st Overseas Acquisition in FY 2014

Brand building, Capacity Expansion → Scaling business



Carysil Over the Years

CARYSIL - OVER THE YEARS



Our Vision: To be the leading global player in the Kitchen and Bath segment

Har Bhartiya Carysil Faucet Se Shudh Pani Piyega

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“ To build India's largest kitchen and bathroom hub - offering advanced technology and innovative products as a one-stop solution that delights customers with colour, style, and functionality. ”



CORE PILLARS



Technology-driven at the core

Innovation and R&D embedded in every product we make.



German DNA, built for precision

Engineering standards rooted in decades of German expertise.



Uncompromising commitment to quality

Every product inspected to the highest global benchmarks.

Competitive Advantage - Our Right to Win

Technology-led differentiation, innovation and scale powering our growth

01



India's Only One-Stop Kitchen Solution

The only brand have in house manufacturing of Kitchen sinks, Built-in appliances and Kitchen faucets providing One-Stop Kitchen Solution

02



German Engineering DNA

Precision manufacturing at scale, backed by decades of German engineering DNA embedded in every process.

03



Consistent Product Innovation

Technology-led disruption driving continuous new product development that sets industry benchmarks.

04



Automation & Advanced Processes

Deep focus on automation to optimise costs, enhance productivity, and elevate quality at every stage.

Volume and Value Growth

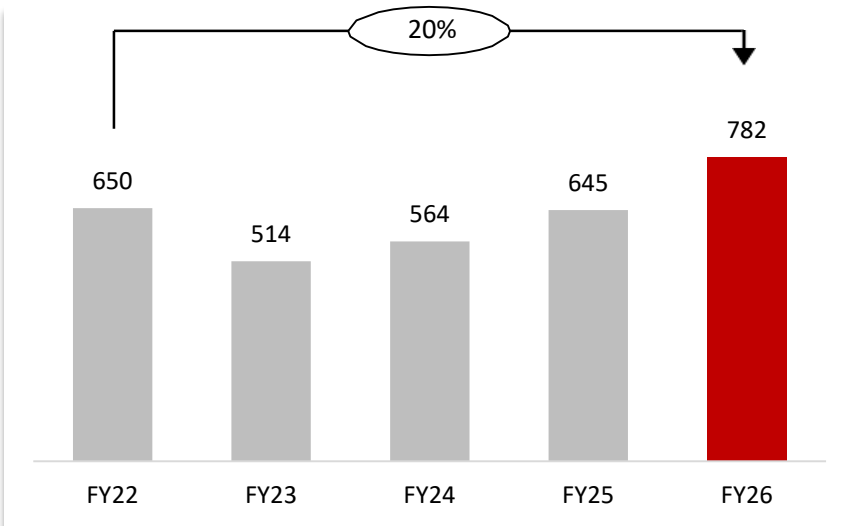
Strong growth across all categories supporting robust earnings growth

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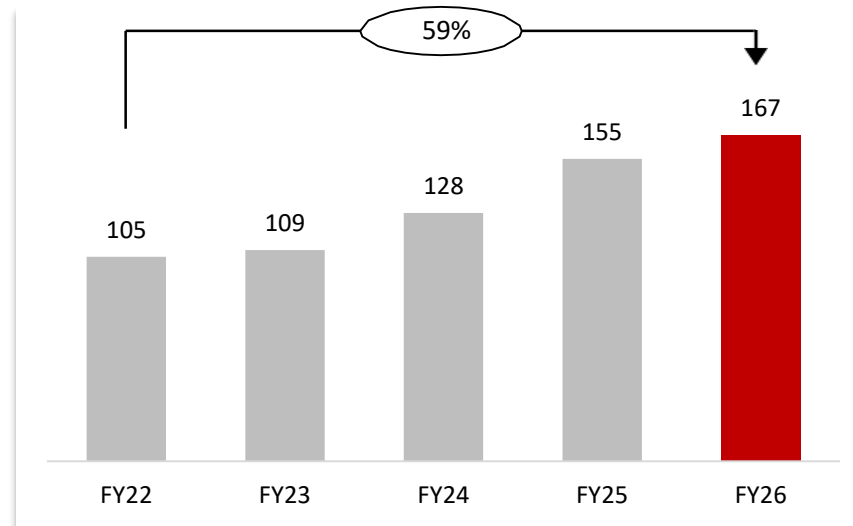
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Quartz Sink Volumes (Units in '000s)

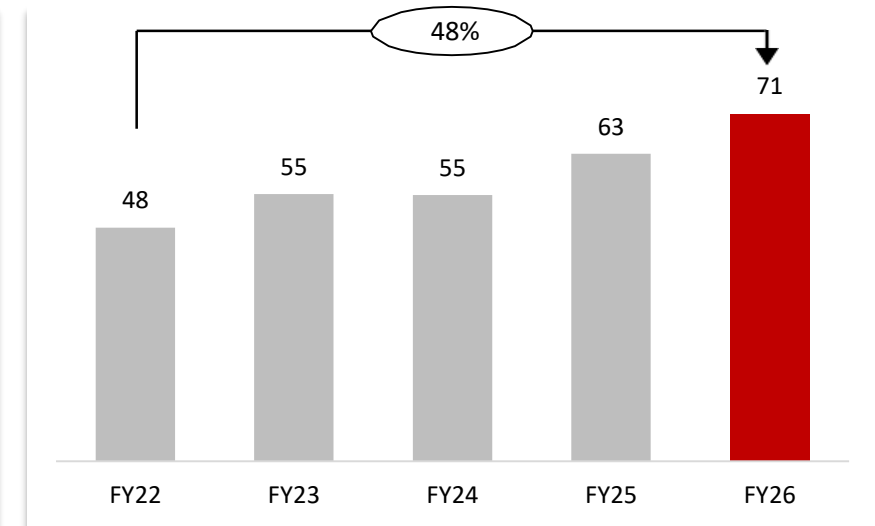
Rs. Crores



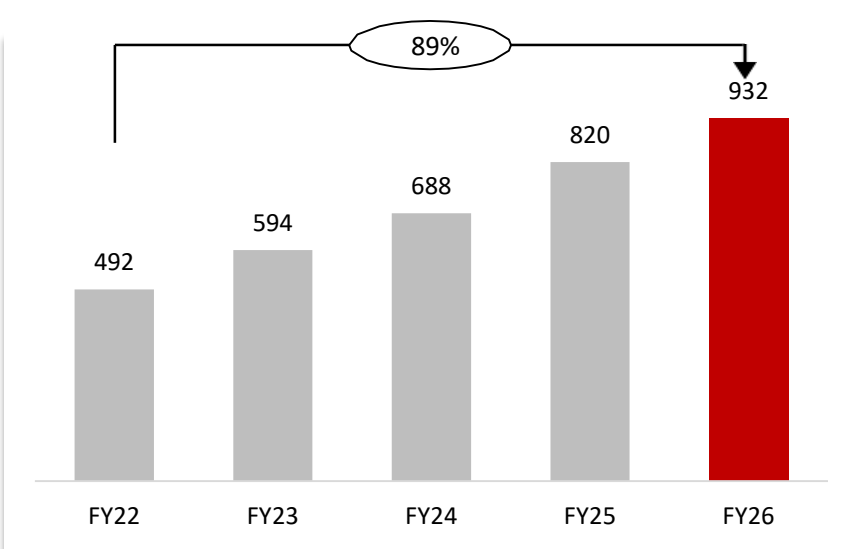
Steel Sink (Units in '000s)



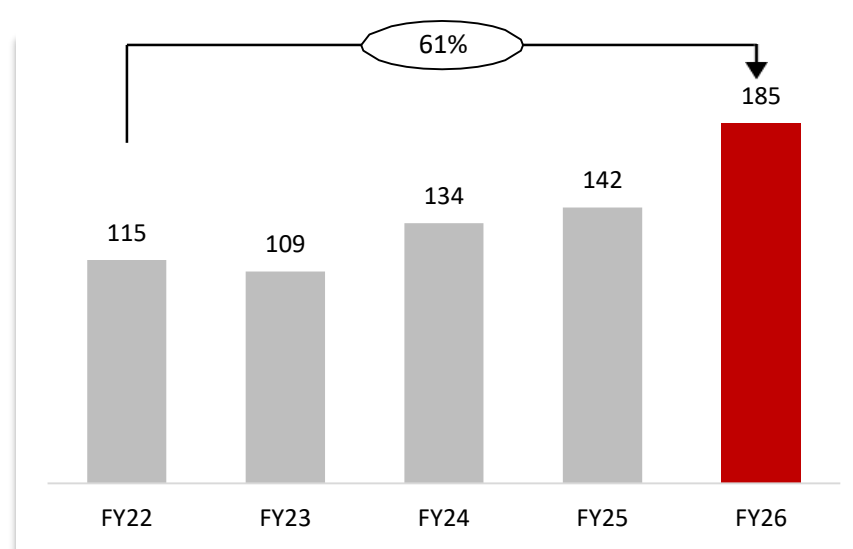
Kitchen Appliances & Others# (Units in '000s)



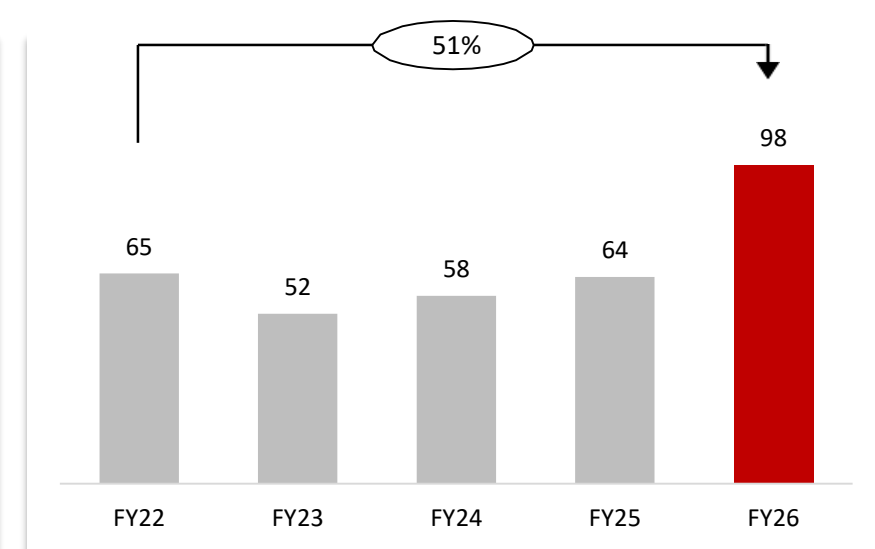
Total Income**



EBITDA^



PAT After MI

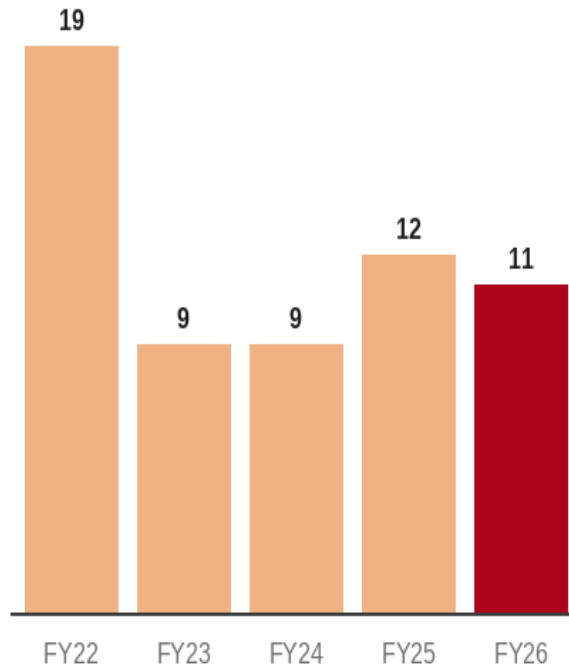


Overseas Subsidiaries Performance

Global subsidiaries continue to strengthen Carysil's international growth platform

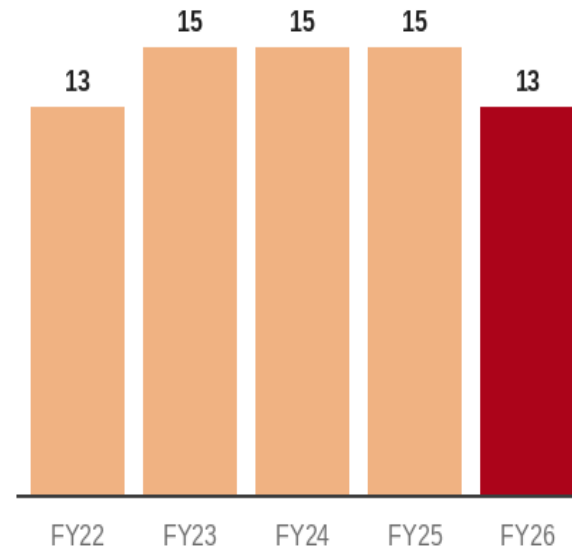
Carysil Products Limited

Revenues (Mn. GBP)



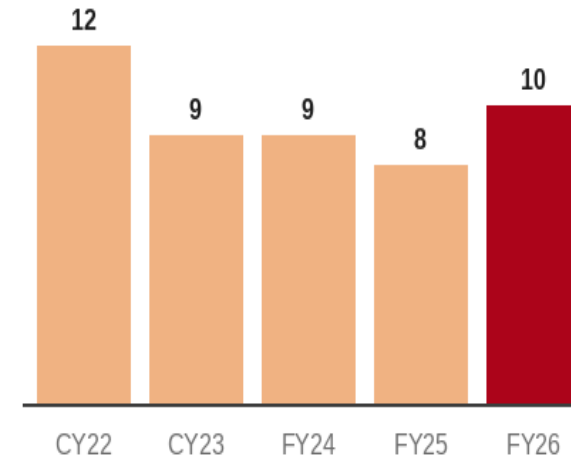
Carysil Surfaces Limited

Revenues (Mn. GBP)



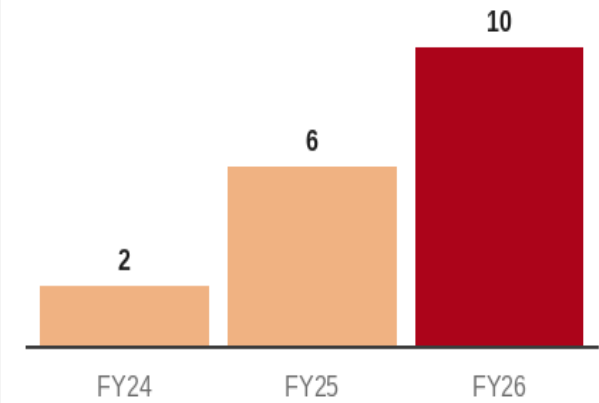
United Granite LLC

Revenues (Mn. \$)



Carysil FZ LLC

Revenues (Mn. AED)



Incorporated 2023 · UAE

Product Categories

Multi-category expansion creating the next leg of growth

Characteristic	Quartz Sink	Stainless Steel Sink	Appliances	Faucets
Market Position	Flagship category	Premium, performance-driven	Elevating everyday living	Design and function
Installed Capacity (P.A)	10 lakh	2.5 lakh	0.5 lakhs	0.5 lakhs
Current Capacity Utilisation (Q1 FY27)	88%	91.6%	0.5 lakhs operational	0.5 lakhs operational
Volume Growth CAGR (2022-2026)	20%	15%	Strong momentum	Rising demand
Capacity Expansion (P.A)	+2.5 lakh units	+1.5 lakhs units	+0.5 lakh units	+0.5 lakh units
Key Differentiators	Lasting quality	Advanced PVD technology	BIS certification	Innovative features

Carysil: Our Products, Presence and Impact



Expanding Global Customer Partnerships

Strengthening relationships with established global brands while adding new customers across key markets

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Exclusive Partnerships

Quartz Sink Segment

- Sole partner for global brands like **Howdens, Karran, and Lowe's**
- Successfully Increased wallet share in **IKEA's** global quartz supply
- New partnership with **Home Depot US and Canada, Amazon USA**

Stainless Steel Sink Segment

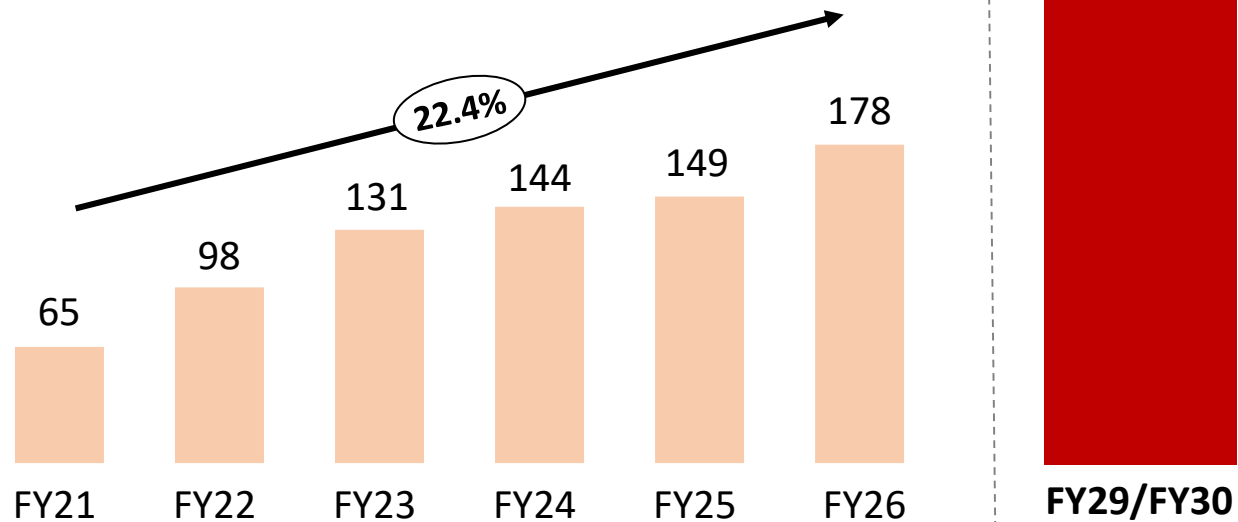
- Initiating OEM supply for **Kohler India** and **Häfele** in the domestic market
- New partnership with **Hafele Australia & New Zealand**
- Added **Bodel, Barwick** and **JJO** as new customers across the UK and Ireland for sinks and tap ranges.



Domestic Market Growth Strategy

Deepening market penetration to unlock the next phase of domestic growth

Revenue (Rs crores)



150+ Galleries in India

100+ Franchise Service Centres

110+ Distributors

5000+ Dealers

Growth Drivers



Expanding dealers network



Separate business heads for each category



Building a strong online presence



Make-in-India drive for appliances and faucets



Continuous innovation in sinks category



Developing a strong L-1 and L-2 leadership pipeline



Enhanced customer service capabilities through chat bots and AI integration



Investment in technology and Driving emerging trend

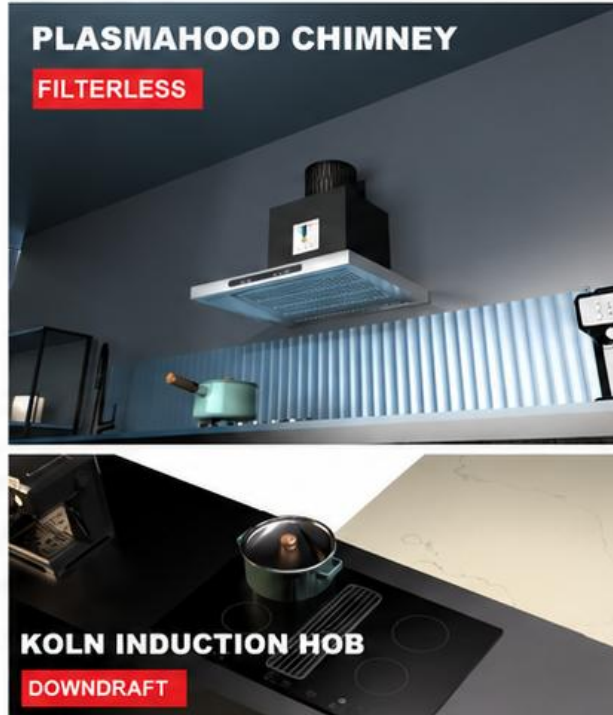
Scaling with Technology & Innovation at the Core

New launches across appliances, faucets, granite sinks and integrated kitchen solutions

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Kitchen Appliances



Faucets & Food Waste



Granite Sinks



Integrated Kitchen and Bath Suites



Integrated Stainless Steel Worktops



Our Core Management Team

Experienced professionals overseeing key business functions

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India Teams

								
Ms. Reena Shah CS & CO	Ms. Rhea Parekh Vice President (International Marketing)	Mr. Manish Thakkar Director (Operations)	Mr. Mitesh Chauhan Director (International Sales)	Mr. Shrenik Chopra Director Sales (Exports)	Mr. Pavan Palkar CSO (Domestic Sales)	Mr. Pradeep Trivedi HR (Head)	Ms. Shveta Sharma VP Sales (Sternhagen & B2B)	Mr. Sumit Kumar Chief Technology Officer

Global Teams



Mr. Marus Smyth
CEO – UK Operations



Mr. Sefa
Operations Head, United
Granite LLC - USA



Ms. Merle Wigger
Business Development and Sales Head - Germany



Mr. Chalie Chu
Sales Operations - China

Carysil's Growth Transformation

Building a platform that can lead the category, earn customer loyalty, and create lasting value for all stakeholders



Trust-First
Brand

**Offering German
quality at Indian
price**



One-Stop
Category
Platform

**Focus on Make
In India initiative**



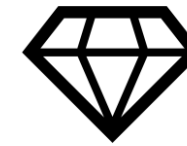
Technology-
Led Scale

**Margin
expansion**



Profitable
Channel
Expansion

**Cross-selling
opportunities**



Premium &
Private Label
Mix

**Providing
volume and
value growth**



High-
Performance
Culture

**Enhance
efficiency and
productivity**

SUSTAINED GROWTH →

ESG Certification



Corporate Social Responsibility Initiatives



Educational Scholarship Programme



Partnership with Ashwanila Charitable Trust



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