Ref: KRBL/SE/2026-27/54 **November 2, 2026**

The General Manager **Department of Corporate Services** **BSE Limited** **Floor 25, Phiroze Jeejeebhoy Towers** **Dalal Street, Mumbai – 400 001** **Scrip Code: 530813**	**National Stock Exchange of India Limited** **"Exchange Plaza", C-1, Block-G** **Bandra-Kurla Complex** **Bandra (E), Mumbai-400051** **Symbol: KRBL**
ISIN: INE001B01026	

Sub: Investor Presentation on Unaudited Financial Results of the Company for the second quarter (Q2) and half year ended September 30, 2026

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 read with Para A of Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation on Unaudited Financial Results of the Company for the second quarter (Q2) and half year ended September 30, 2026.

The above information will also be available on the Company's website at www.krblrice.com under the head 'Investor Relations'.

You are requested to kindly take the same on record.

Thanking you,

Yours Faithfully,

For KRBL Limited

Shubham Kandhway
Digitally signed by Shubham Kandhway
Date: 2026.11.02 18:13:35 +05'30'

Shubham Kandhway
Company Secretary & Compliance Officer
M. No.: F10757


INVESTOR PRESENTATION
Q2 FY2027

KRBL Limited

WORLD'S LARGEST RICE MILLERS & BASMATI RICE EXPORTERS

LEADING RICE COMPANY





6,098 cr
FY 26 Total Income

8,734cr
Market Cap. as on 30th Sep '26#

36.2%*
Highest GT Market Share

39.6%*
Highest MT Market Share

15.8%
FY 26 EBITDA

12 million
Household reach in India @

10.5%
FY 26 PAT

90+ countries
Leading Exporter to 90+ Countries

*All figures in ₹. crore and are based on consolidated financials. * MAT Sep'26 Market share of basmati packaged rice in India as per Nielsen # Source: NSE @ Source: Kantar Household Panel (MAT Jun'26) – 13 Major Markets (Urban)*





Market Leadership

Highlights

Unparalleled processing capacity with the **Largest Rice Milling Plant** in Punjab





Robust domestic network supported by over **850+ distributors**



Underpinned by a **Strong Financial Position** with substantial internal accruals and minimal debt reliance

KRBL has **Largest Contact Farming Network** coverage for rice

Pricing Power

On the back of Strong Brand & Superior Product

Basmati Realization (per MT)*



KRBL enjoys significant premium, reflecting strong brand and superior product.

**KRBL FY26 Basmati Export Realisation per MT compared with India's export realization. Latter is as per APEDA export data of FY26.*

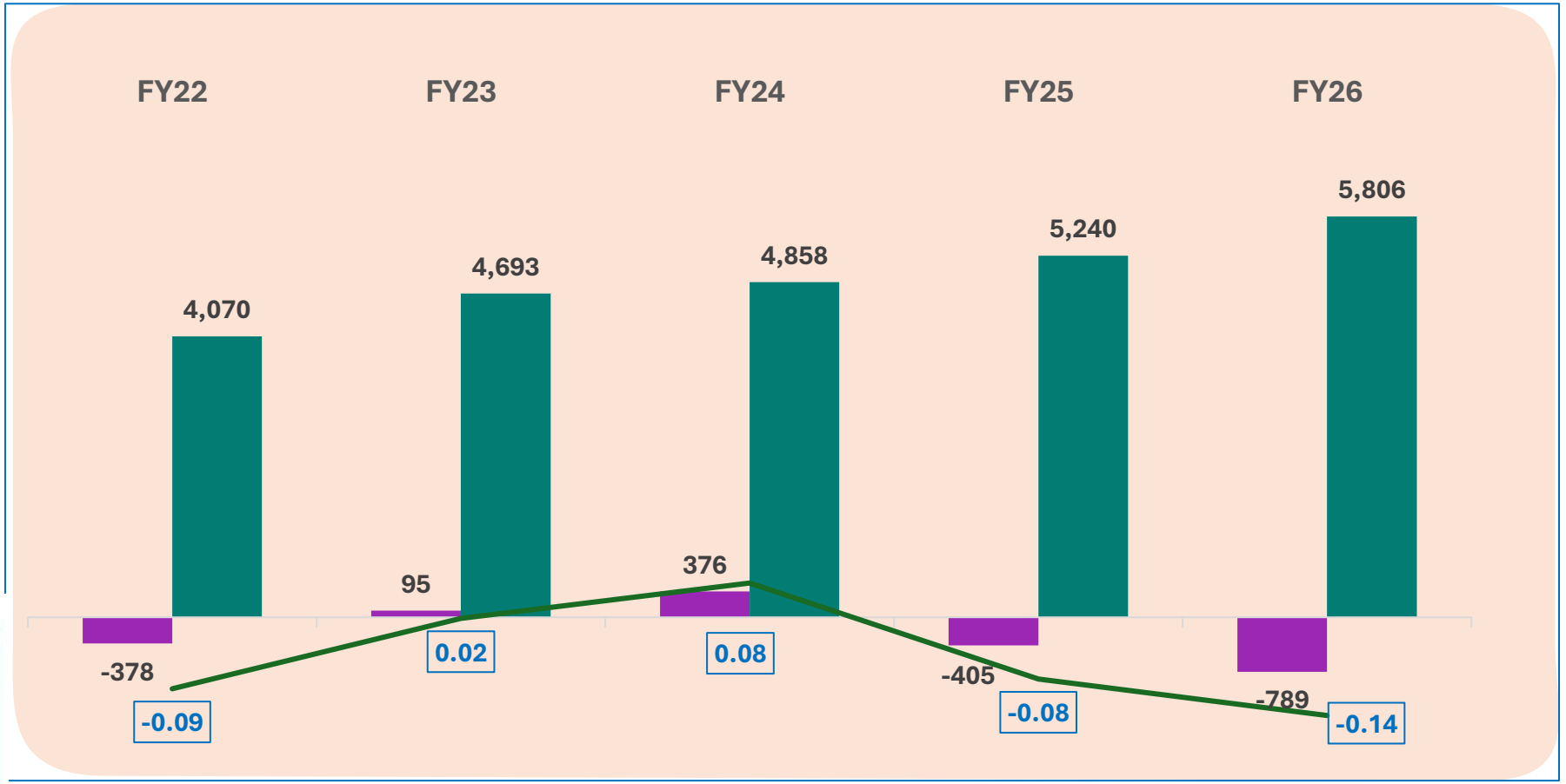






ROBUST CASH FLOW

Low Debt Dependence



All figures in ₹. crore and are based on consolidated financials

STRATEGICALLY LOCATED FACILITIES

Strategically located manufacturing and procurement facilities



DHURI, PUNJAB

ALIPUR, DELHI

SONIPAT, HARYANA

G B NAGAR, UTTAR PRADESH

ANJAR, GUJARAT

Q2 FY27

Consolidated Performance Highlights

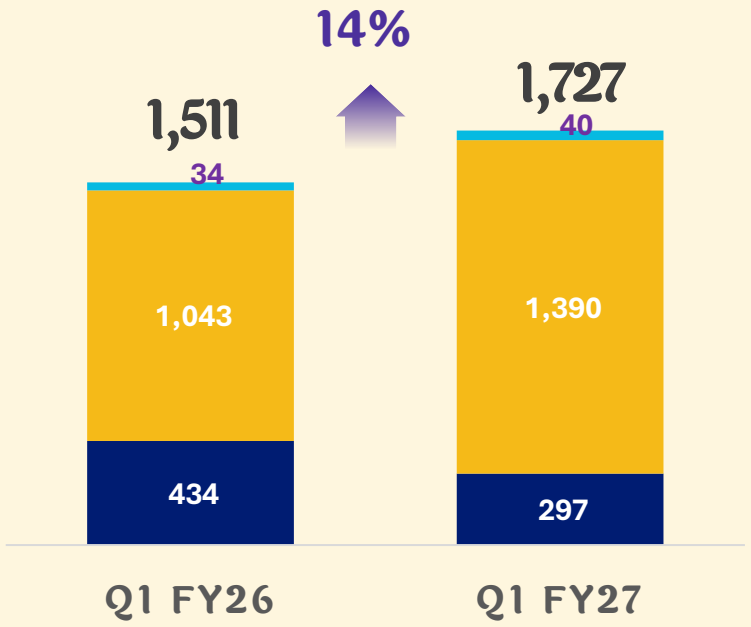
1,768 Total Income	**2,895** Cash & Bank balance*
609 Gross Profit	**(2,895)** Net Bank Borrowings
373 EBITDA	**6,229** Net worth
259 PAT	**2,203** Total Inventory

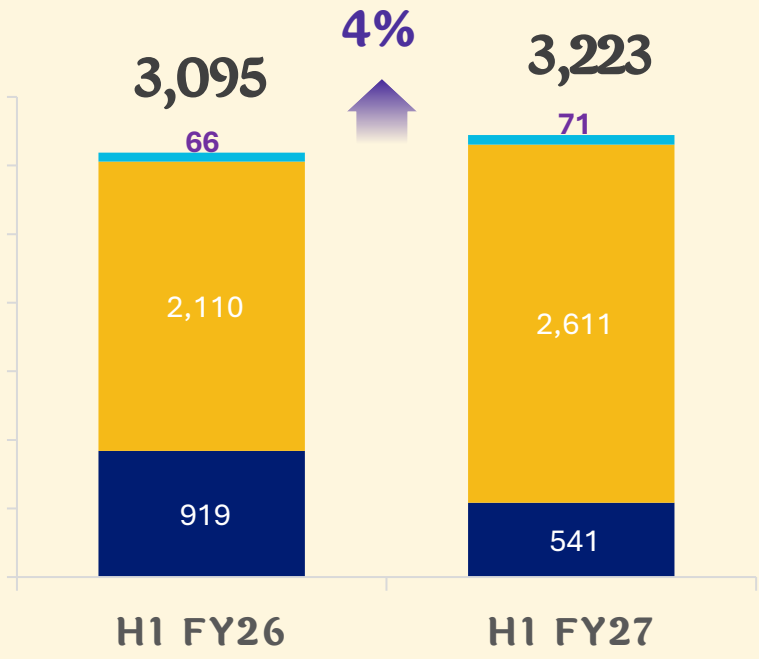
All figures in ₹. crore and are based on consolidated financials.

**Includes Other Bank balances and Investments (excluding Investment in Equity Shares)*

Revenue

Performance Overview





Exports
Domestic
Power



- **Q2 FY 27 revenue is highest ever quarterly revenue.**
- In Q2 FY27, overall revenue increased by 14% on YoY basis mainly due to higher domestic revenue partially offset by lower export revenue.
- In H1 FY27, overall revenue increased by 4% on YoY basis mainly due to higher domestic revenue partially offset by lower export revenue.



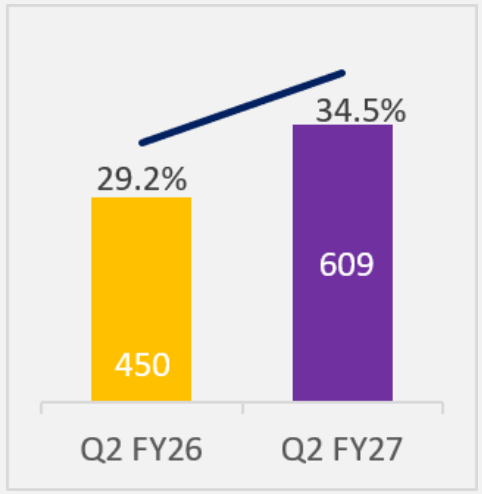


Q2 FY27

Profitability Metrics

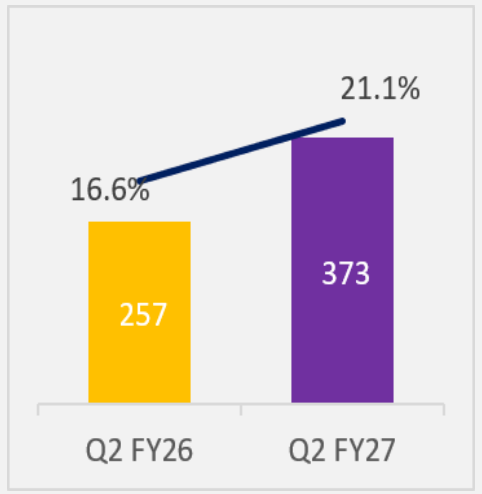


GROSS PROFIT



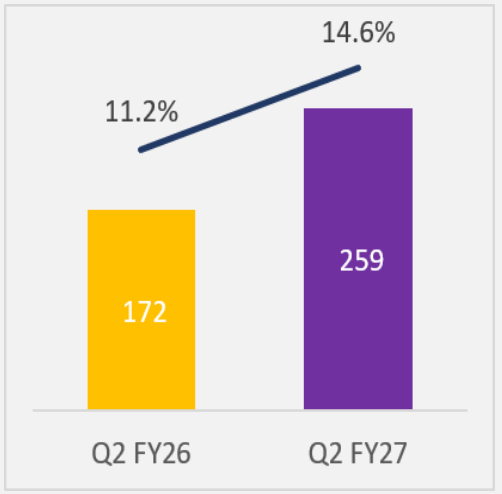
Gross margin increased due to price increase, better sales mix and higher other income.

EBITDA



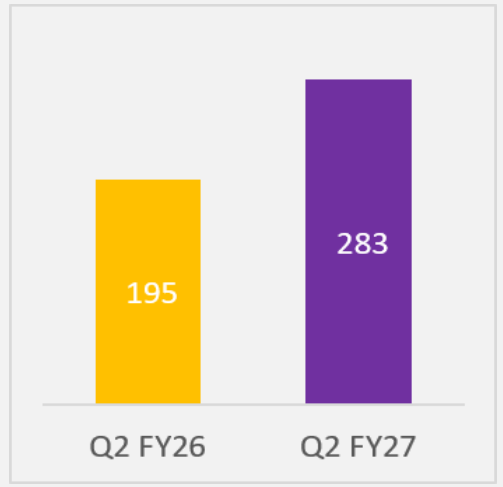
EBITDA followed the Gross margin trend partially impacted by higher proportionate other expenses.

PROFIT AFTER TAX



PAT margin followed the trend in EBITDA.

CASH PROFIT



All figures in ₹ crore and are based on consolidated financials

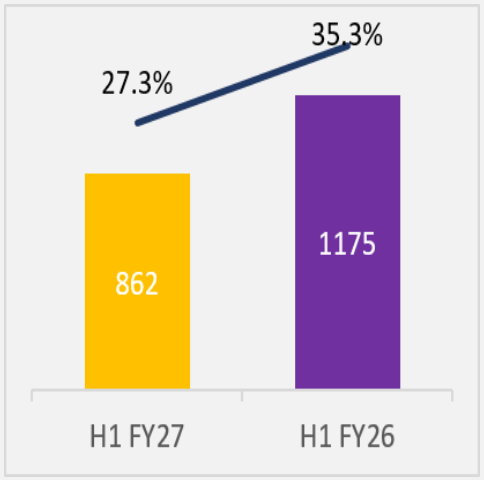


H1 FY27

Profitability Metrics

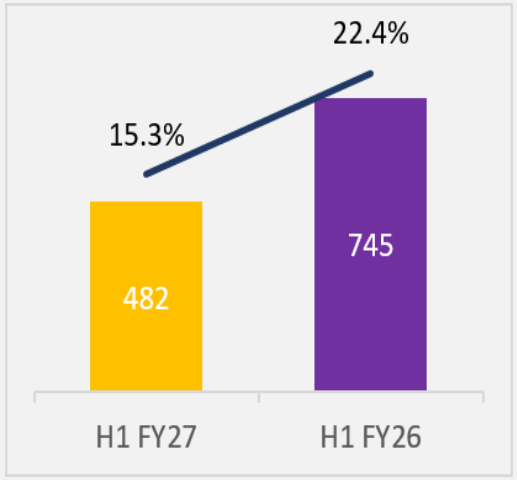


GROSS PROFIT



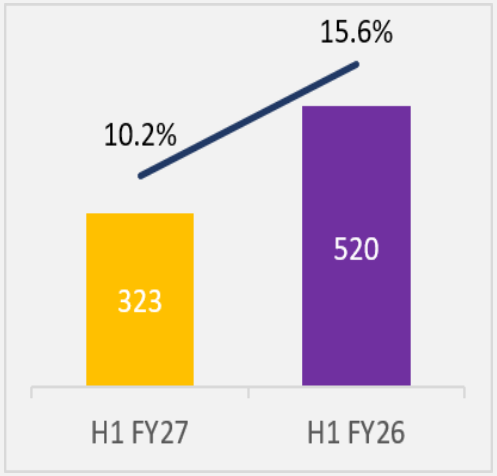
Gross margin increased due to price increase, better sales mix and higher other income.

EBITDA



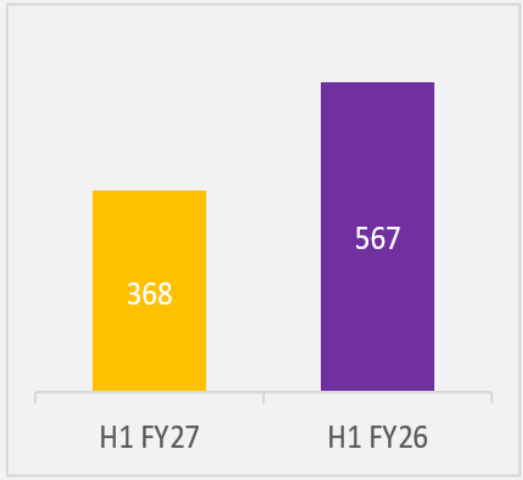
EBITDA followed the Gross margin trend partially impacted by higher proportionate other expenses.

PROFIT AFTER TAX



PAT margin followed the trend in EBITDA.

CASH PROFIT



All figures in ₹ crore and are based on consolidated financials







Q2 FY27

Consolidated P&L Summary

Particulars	Q2 FY27	Q1 FY27	Q2 FY26	H1 FY27	H1 FY26	Q2 FY27 Y-o-Y	H1 FY27 Y-o-Y	Q2 FY27 Q-o-Q
Revenue from operations	1,727	1,496	1,511	3,223	3,095	*14%*	*4%*	*15%*
Other income	41	64	30	105	59	*36%*	*77%*	*-36%*
Total Income	1,768	1,560	1,541	3,329	3,155	*15%*	*6%*	*13%*
Cost of goods sold	1,159	995	1,091	2,154	2,292	*6%*	*-6%*	*17%*
Gross Profit	609	566	450	1,175	862	*35%*	*36%*	*8%*
Gross Profit %	*34.5%*	*36.3%*	*29.2%*	*35.3%*	*27.3%*			
Employee benefits expenses	57	55	55	112	103	*4%*	*9%*	*3%*
Other expenses	179	139	139	318	278	*29%*	*14%*	*29%*
EBITDA	373	372	257	745	482	*45%*	*55%*	*0%*
EBITDA %	*21.1%*	*23.8%*	*16.6%*	*22.4%*	*15.3%*			
Finance costs	1	1	1	1	3	*-41%*	*-44%*	*-15%*
Depreciation and amortisation expense	24	23	23	47	45	*3%*	*5%*	*1%*
Profit before tax	349	348	233	697	434	*50%*	*61%*	*0%*
Tax Expenses	90	87	60	177	111	*49%*	*59%*	*4%*
Profit after tax	259	261	172	520	323	*50%*	*61%*	*-1%*
Profit after tax %	*14.6%*	*16.7%*	*11.2%*	*15.6%*	*10.2%*			

All figures in ₹ crore and are based on consolidated financials

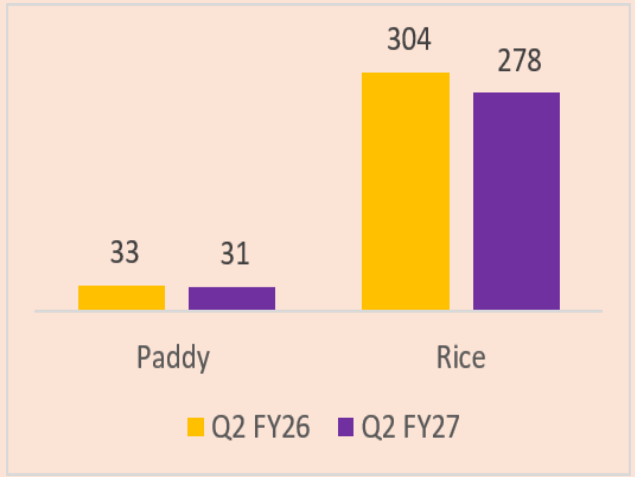


BALANCE SHEET METRICS

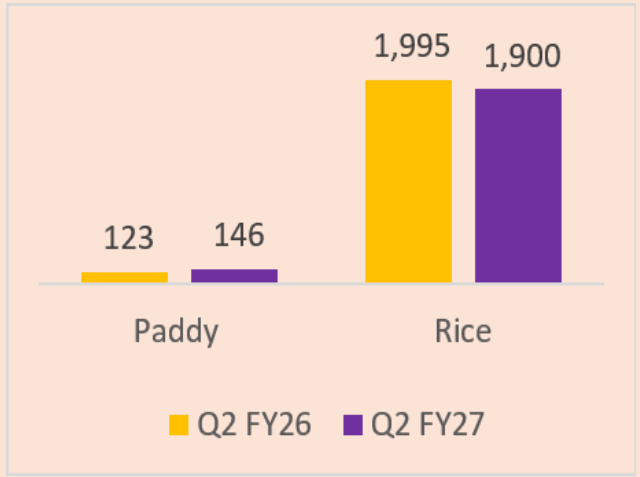
Working Capital Highlights

Total Inventory as on 30th Sep 2026 is Rs. 2,203 Cr vs Rs 2,279 Cr as on 30th Sep 2025.

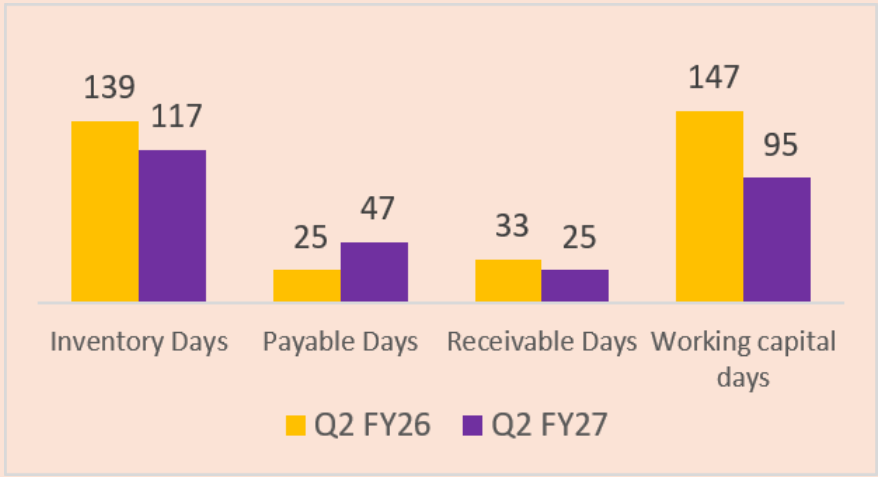
INVENTORY VOLUME (in ´000 MT)



INVENTORY VALUE (In Rs. Cr.)



WORKING CAPITAL DAYS



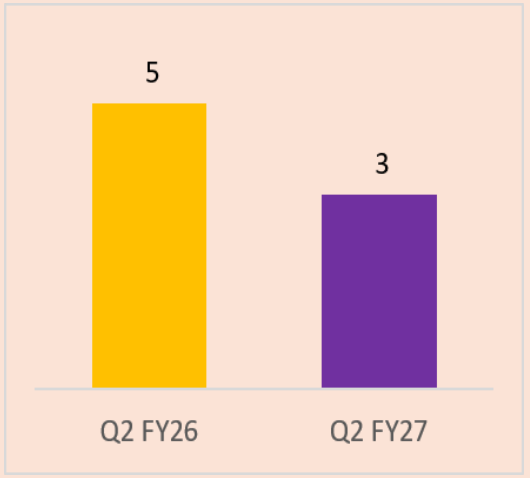
All figures in ₹ crore and are based on consolidated financials



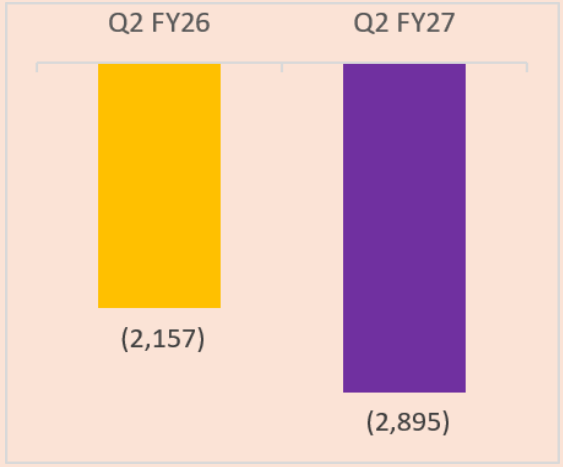
BALANCE SHEET METRICS

Debt Protection Highlights

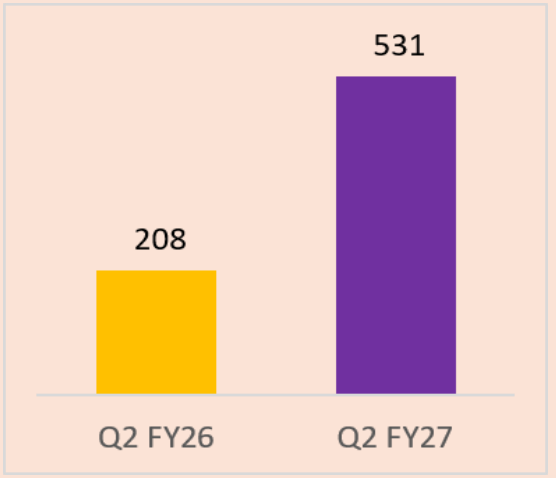
CURRENT RATIO (times)



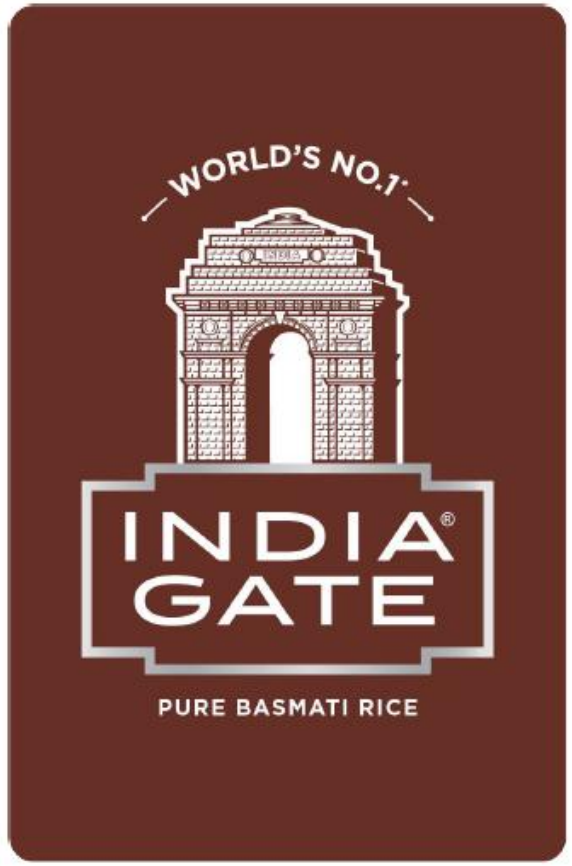
NET BANK BORROWINGS (Rs. Cr)



INTEREST COVERAGE RATIO (days)



- Strong credit ratings from ICRA (AA(Stable)) and [ICRA] A1+ reflect the confidence in KRBL's financial discipline and stability. **ICRA reaffirmed KRBL's rating on 21st October 2026.**
- Net bank debt is lower mainly due to lower net working capital and internal accruals.





All figures are based on consolidated financials

INDIA BUSINESS



Continuing Market Leadership



Revenue* in Rs.

1,390 Cr

For Q2 FY27

Revenue growth

33%

YoY

Q2 FY27 domestic revenue is highest ever, grew by 33 on yoy basis, driven by both strong volume and realization growth.

All figures in Rs . crore and are based on consolidated financials.
**Domestic Revenue excludes power revenue*

KRBL CONTINUES TO LEAD

ACROSS CHANNELS...



MARKET SHARE (%)

GENERAL TRADE	MODERN TRADE	E-COMMERCE
36.2%	39.6%	41.1%

Market Share : MAT SEPT'26 as per RMS data | E-commerce as per internal numbers, SEPT'26 Exit

STRATEGIC PILLARS

INDIA

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

STRATEGIC PILLARS

INDIA

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

DEMOCRATIZING OUR DISTRIBUTION

Maintaining strong Retail Footprint, with robust presence across Indian Homes

Strongest Outlet Presence

3.3 Lakh
Retail Outlets

Reaching out to

1.2 Crore
India Households

**All Channels # of outlets of Packaged basmati as per RMS JAS'26*

***Urban Indian Households penetration - KWP (MAT JUNE'26) | All India*

BUILDING A DIGITALLY INTEGRATED ORDER TO CASH SYSTEM

In Partnership with a leading global consulting firm, the extensive O2C Project came to life – digitizing **KRBL's entire distributor journey** across integrated modules, with **efficiency** and **agility**

01

ORDER

Primary Portal
Credit Management

Orders placed online, with credit checked by the system

02

FULFIL

Order Fulfilment
Warehouse stock block

Stock reserved against every confirmed order

03

COLLECT

Payments & Collections

Payments matched to invoices faster

04

SETTLE

Distributor Management
Claims Management

Schemes shared automatically, claims settled on a clear path

WORKFLOW TOOL
Runs underneath it all

STRATEGIC PILLARS

INDIA

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

REMODELLING OUR SUPPLY CHAIN

Ongoing **transformation endeavors**, supporting Distribution democratization

GENERAL TRADE

Going Deeper with Distribution

Establishing direct distribution in non-covered / underpenetrated towns

MT & E-COMM

Driving Servicing & Cost Efficiency

1.

ENSURING WIDER & DEEPER SUPPLY

13 C&Fs **&** **16 SS**

ENABLING COST OPTIMIZATION

BETTER SERVICEABILITY

2.

BUILDING A ROBUST & HEALTHIER GTM PRACTICE

MOVING TOWARDS **'FOR' MODEL**

STRONGER GOVERNANCE ON GTM

SAFEGUARDING AGAINST INFILTRATION

STRATEGIC PILLARS

INDIA

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

INVESTING IN THE BRAND



Staying true & remaining a core part of the culture

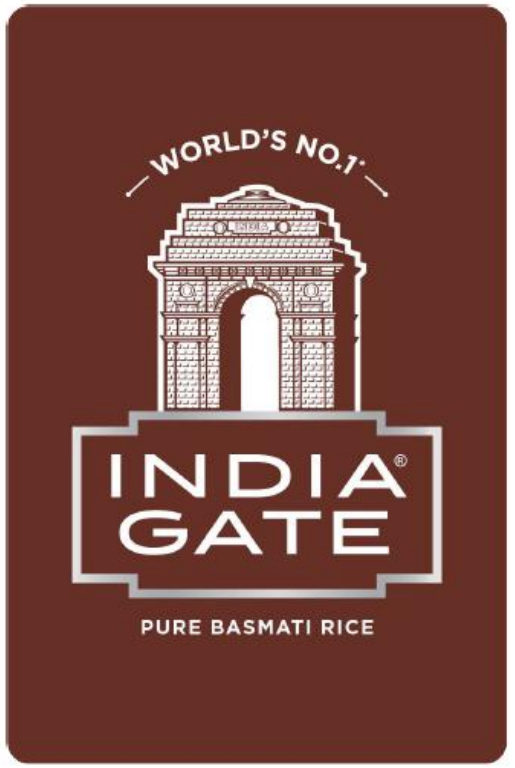
RAKSHA BANDHAN
&
GANESH CHATURTHI



Strengthening Social Impact to build a Hunger-free India, now in its 3rd year running

GRAINS OF HOPE 3.0





INTEGRATING WITH REGIONAL POP CULTURE

Embedding India Gate in the heart of Regional Entertainment and Pop cultural shows

INVESTING IN THE BRAND

GRAINS OF HOPE 3.0

Grains of Hope 'The Nutrition Prayer',

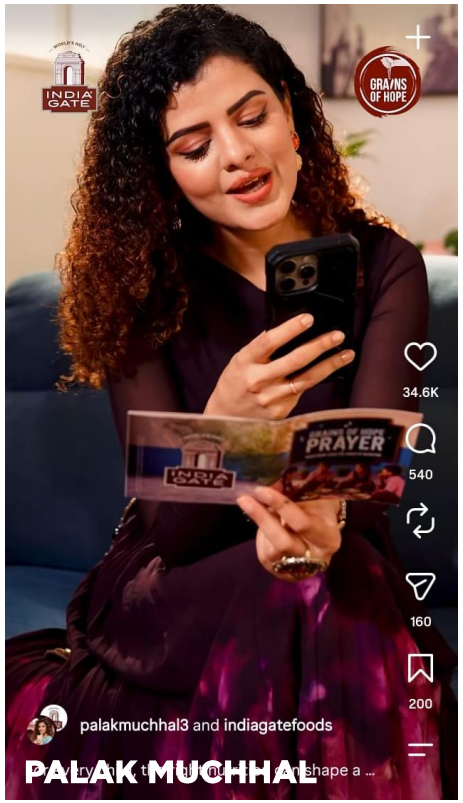
reimagined a familiar school prayer into a Nutrition movement, furthering the cause of creating a Hunger Free India

50M
PRAYER REACH

70L+
KIDS REACHED

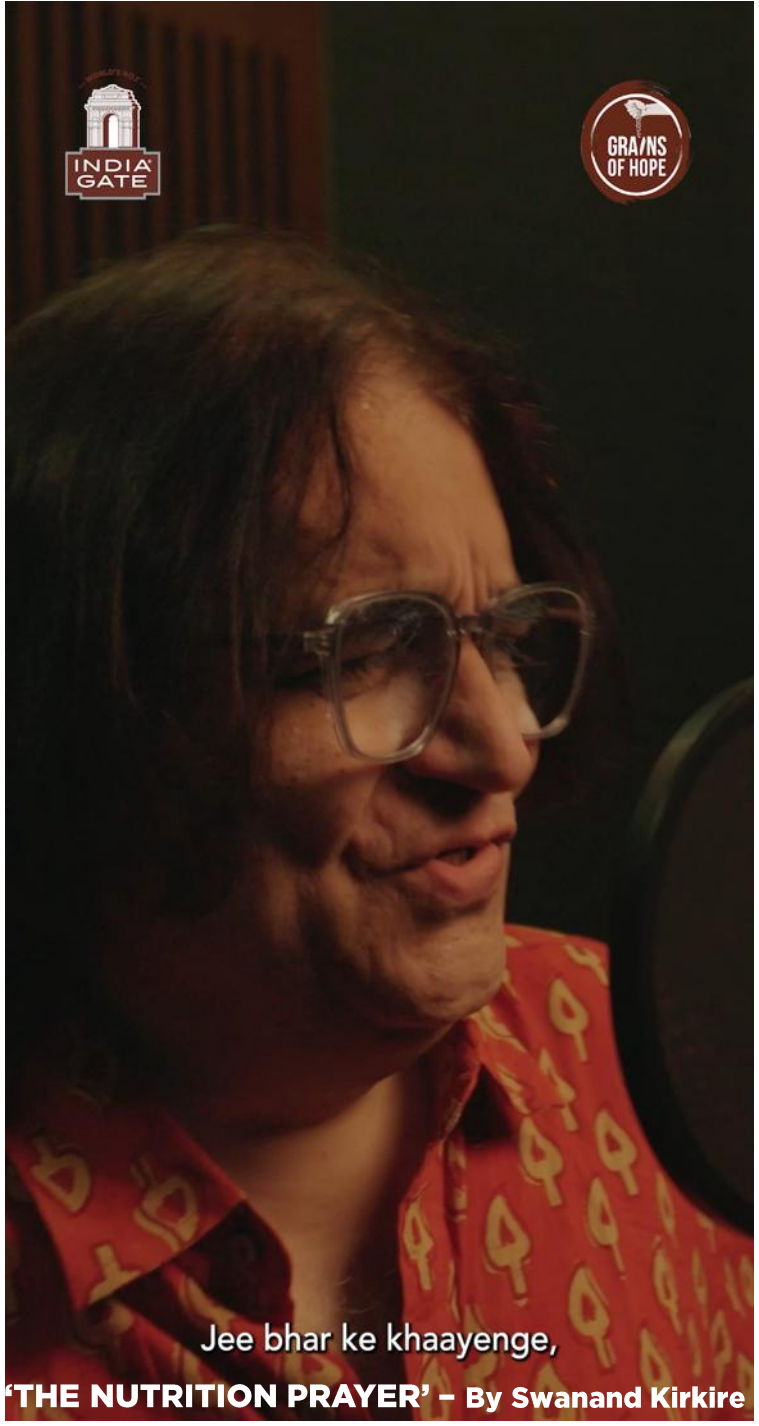
17
INFLUENCERS











INVESTING IN THE BRAND

RAKSHA BANDHAN

GANESH CHATURTHI

Wherever India celebrates, India Gate is on the plate...

RAKSHA BANDHAN

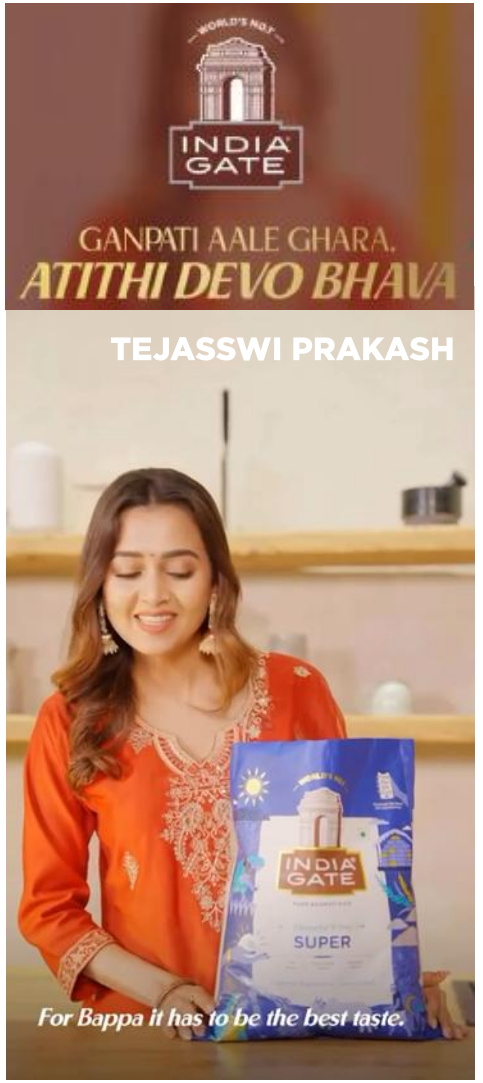
A biryani isn't a Biryani, till it has Elaichi! And that is what the bond with a sibling is all about.



#ElaichiToMyBiryani



ORGANIC VIEWS
14 M+



GANESH CHATURTHI

A celebration of Bappa coming home, togetherness and Food

CUMULATIVE VIEWS
59 M+

INDIA GATE X सकाळ



INVESTING IN THE BRAND

REGIONAL

POP CULTURAL INTEGRATIONS

Building Regional Relevance through Pop Culture & Entertainment

West Bengal DADAGIRI SEASON 11



Tamil Nadu BIG BOSS SEASON 10



Karnataka HALLI POWER RELOADED



INVESTING IN THE BRAND

SHOPPER JOURNEY

Visible on shelf, Considered in store, Tried at home!

Exclusive brand zones to drive visibility, retailer activations to build consideration, and consumer-forward promos to generate trials

CATMAN & IG EXCLUSIVE ZONES

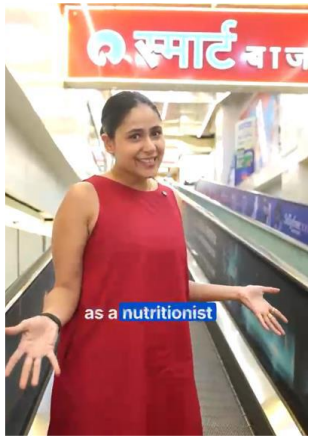


RETAILER ACTIVATIONS & EVENTS

On-ground & Digital









CONSUMER-FORWARD PROMOS







STRATEGIC PILLARS

INDIA

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

FORAYING INTO NEW PROD. & CATEGORIES

Innovating in Format : **India's 1st Oil Control Pack**

NEW LAUNCH



UPLIFE HEART BALANCE

pairs a GO-LESS OIL CONTROL PACK with everyday heart-health benefits.

GO LESS PACK

For controlled consumption
For precision pouring

HEART BALANCE

Supports everyday heart health
Powered by Gamma Oryzanol





ALSO RELAUNCHING UNDER ‘UPLIFE’

Quinoa & Black Rice, now each led by a proactive health goal –
Complete Protein & Everyday Vitality



UPLIFE RELAUNCH

QUINOA

PROACTIVE BENEFIT

Complete Protein

- 9 essential amino acids
- Plant protein · Gluten free



UPLIFE RELAUNCH

BLACK RICE

PROACTIVE BENEFIT

Everyday Immunity

- Power of Iron
- Aids cell protection

…BUILDING A COMPLETE HEALTH PLATFORM

Making India Gate Uplife a complete **Health Platform**, with clear health goa
for every need!

INDIA GATE uplife

WEIGHT MANAGEMENT | **GUT HEALTH** | **ACTIVE HEALTH** | **EVERYDAY IMMUNITY** | **COMPLETE PROTEIN** | **HEART BALANCE**




INTERNATIONAL
BUSINESS
WORLD'S NO.1
INDIA GATE
PURE BASMATI RICE

LEADERSHIP BEYOND INDIA

Revenue* in Rs.

297 Cr

For Q2 FY27

Revenue growth

-31%

YoY

Q2 exports lower on YoY basis due to lower export to middle east region.

POSITIVE TRENDS FOR RICE EXPORT FROM INDIA

Global markets offer exciting opportunities for KRBL to drive growth

PRODUCTION

- High yielding varieties boost national surplus
- Farming tech adoption drives produce growth
- Basmati quality focus boosts global demand

EXPORT LEADER

- India is the #1 exporter of rice, holds 85% of basmati market exports and expects to further rise. 8% volume growth in FY26.

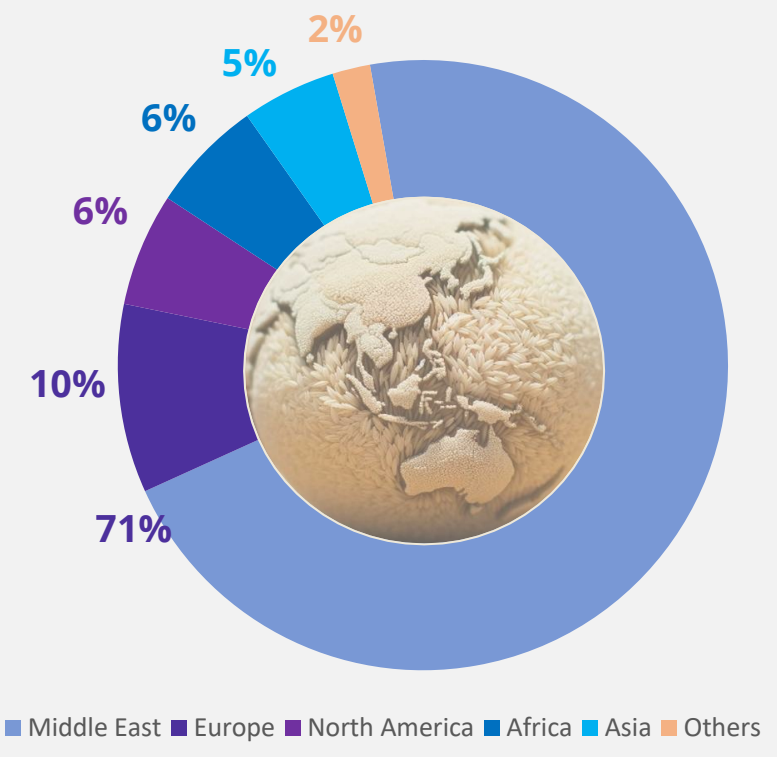
INDIAN PRESENCE GLOBALLY

- Growing US demand for PUSA basmati, commercialized by KRBL
- Indian diaspora abroad fuels rice popularity as both staple and premium restaurant item

DEMAND FROM MIDDLE EAST

- Excellent quality standards have spurred increase in the demand for Indian basmati rice amongst locals
- Middle east accounts for nearly 3/4th India's basmati exports.

BASMATI RICE EXPORTS FROM INDIA FOR FY26 Volume - (%)





STRATEGY

EXPORT

Direct Marketing

- Penetration to locals with Arabic TVC in mainstream channels
-Targeting geo-location customers through social media
-Increasing focus on India Gate HORECA line up to target HORECA customers

Channel Deepening & Diversification

Existing Markets

Acquisition of "Adjacent" Basmati Consumer

New Products

New / Seeded Markets

Direct Marketing

Channel Expansion

Launch of economy variants / small packs to drive penetration

AWARDS & ACCOLADES

WORLD'S NO.1

INDIA GATE

PURE BASMATI RICE

TRANSFORM ASIA AWARDS 2025



ET AWARDS, DESIGN



MULTI WINS FOR CREATIVE, BRAND STRATEGY, BRAND EVOLUTION, VISUAL IDENTITY



BEST MID-DAY MEAL INITIATIVE, '25





India Gate Basmati Rice

THE HUNGERWARE COLLECTION – PLATES THAT SERVE "TRUTH"

WPP Media

India

Best Cause Campaign



GRAINS OF HOPE,FOMA & E4M AWARDS



CLASSIC BIRYANI CAMPAIGN, AA AWARDS



EXCELLENCE IN BARCLAY'S FAMILY BUSINESS AWARDS



LACP AWARDS, ANNUAL REPORT

CONTACT US

Safe Harbor

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to KRBL Limited and its affiliated companies (“KRBL”) future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

KRBL undertakes no obligation to periodically revise any forward-looking statements to reflect future/ likely events or circumstances.

Investor Relations Desk

KRBL Ltd.

Tel: +91-120- 4060 300

Email: investor@krblindia.com




WORLD'S NO.1
INDIA GATE
THANK YOU!