

Date: September 24, 2026

To,
**Department of Corporate Services,
BSE Limited**
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400001
Scrip Code: 543333

To,
**Listing Department,
National Stock Exchange of India Limited**
Exchange Plaza, Plot No. C/1, G Block
Bandra Kurla Complex, Bandra East,
Mumbai – 400051
Scrip Symbol: CARTRADE

ISIN: INE290S01011

Dear Sir(s)/Madam(s),

Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 -Investors Presentation.

Pursuant to Regulation 30 (read with Para A of Part A of Schedule III) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclosed herewith the copy of Investor Presentation.

The same is also made available on the website of the Company at <https://www.cartradetech.com/>

The above is for your information and records.

Yours faithfully

For CarTrade Tech Limited

Lalbahadur Pal
Company Secretary and Compliance officer
Mem. No. A40812

Enclosed: a/a

CarTrade Tech Limited

Reg. Off. & Corp. Off.: 1st Floor, Plot No. D-507, Shree Sawan Knowledge Park, TTC MIDC Ind. Area, Turbhe, Navi Mumbai – 400703.

W: cartradetech.com | T: +91 22 6739 8888 | E: investor@cartrade.com | CIN: L74900MH2000PLC126237

CarTradeTech

Investor Presentation

September 24, 2026

 carwale

 bikewale

CarTrade.com

 **SHRIRAM**
automall
THE POWER OF CHOICE

 **ADROIT AUTO**TM

 **olx**
INDIA

DRIVE A *Smile*

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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

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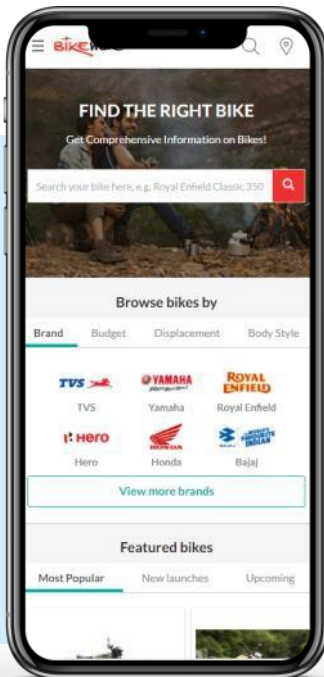
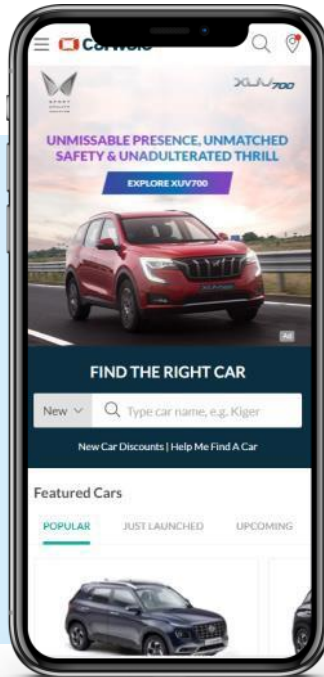
The Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Consumer Group



New & Used Cars

Two Wheelers



Online platforms for customers, dealers, and OEMs to buy and sell new and used vehicles seamlessly. Powered by tech-enabled ERP and CRM solutions.

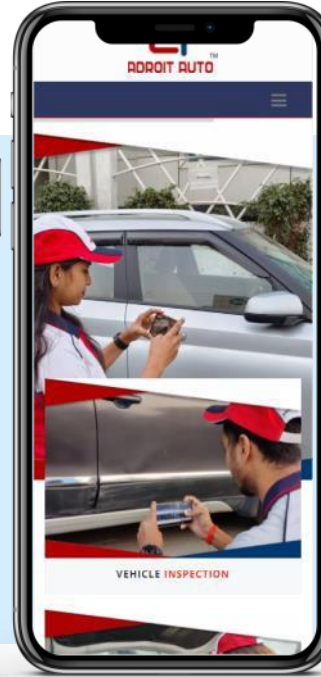
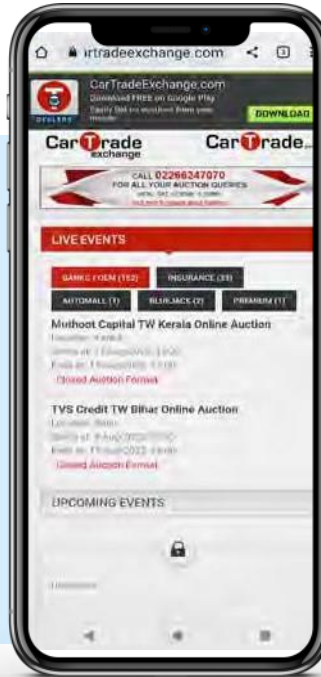
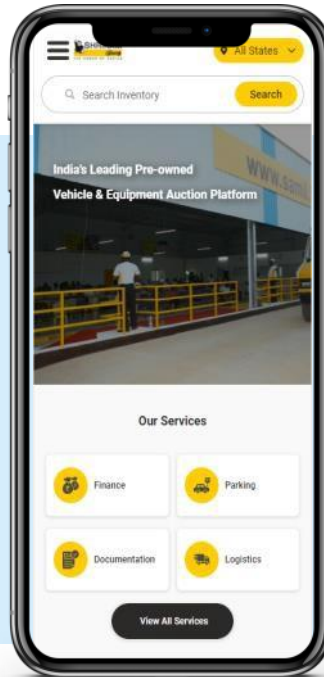
Remarketing Group



Phygital Auction Services

Online Auction Services

Inspection Services



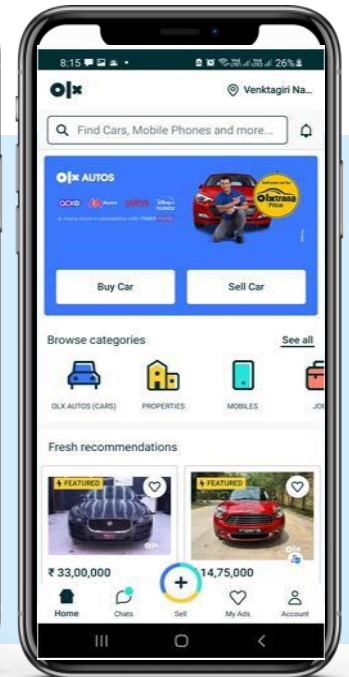
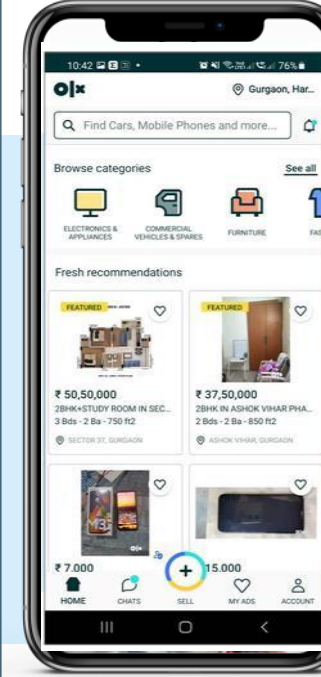
Online-offline auction platform used by consumers, business sellers, dealers, and fleet owners

Inspection and valuation services

OLX India



Used Classifieds Business



Online classifieds platform across 12 categories (include Auto, Real estate, Mobiles/ Electronics, Furniture, etc).

45%+ EBITDA growth delivered for 16 consecutive Quarters

🚩 Founded in 2010

🚀 Listed in 2021

Growth Story [FY 2023 to FY 2027*]

COMPOUNDING AT SCALE

Revenue CAGR **22%**

EBITDA CAGR **66%**

PAT CAGR **54%**

STRUCTURAL MARGIN EXPANSION

9% → **31%**

CAPITAL STRENGTH

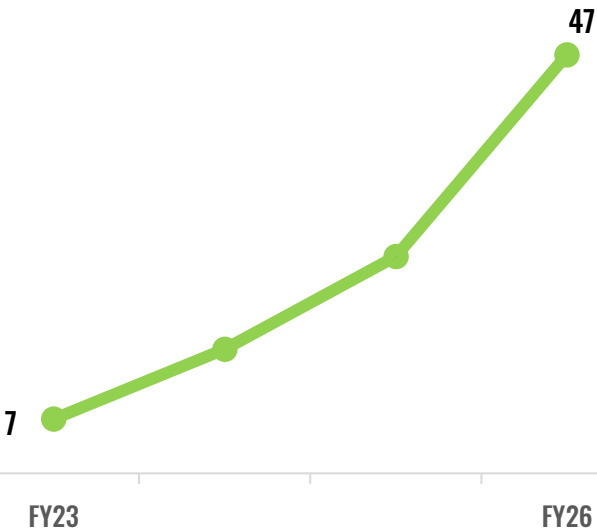
₹1,321 Cr
CASH RESERVES

Debt Profile | Zero Debt

Cash Balance Change | ~ 300 Crores

Return On Equity** → **10%**

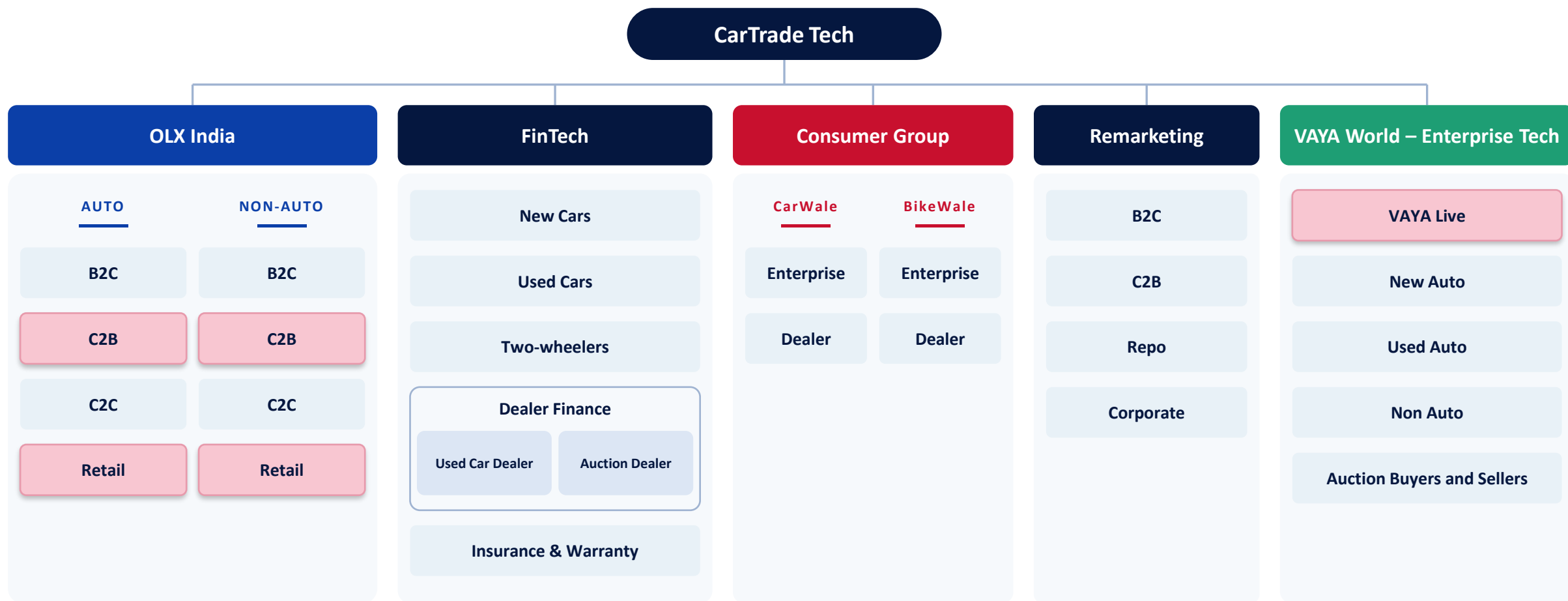
SHAREHOLDER VALUE



● Earnings Per Share

*Q1 FY27 Annualized
**As on year ended 31st March 2026

Profit after tax ₹244 Cr** - Among India's most profitable listed digital platforms



- Intelligence First
- Brand Leadership
- Customer First
- Asset-Light
- Network Effects
- Operating Leverage
- Proprietary data

New Auto

Used Auto

OLX India

CarTrade New Auto



Your Buying Companion

A digital journey that assists every buyer from discovery to delivery



Test drive agent



Loan agent



Trade-in agent



At the showroom agent



Price agent



Delivery agent

TATA NEXON · BUYING GUIDE

Showroom to delivery

17 steps · Tap to expand · Mark done as you go

0 of 17 completed

AT THE SHOWROOM

1

Select your car and dealer

Personalise this guide

▼

2

Walk in and look at the car

First impressions

▼

3

Ask for a test drive

Non-negotiable step

▼

4

Finalise & compare variants

Trim cards · 360° views · Feature differences

★ MOST IMPORTANT DECISION

▼

5

Get the agent's quote

Take your time here

▼

6

Understand the on-road price

Know what you're paying for

▼

7

Negotiate

Know what moves and what doesn't

▼

8

Exchange your old car

Optional

▼

BOOKING AND PAPERWORK

9

Pay booking amount

Commit to your variant

▼

10

Loan and finance

Optional

▼

11

Finalise insurance

Mandatory but flexible

▼

12

RTO and registration

Dealer handles most of this

▼

13

Wait for delivery slot

Typically 2–6 weeks

▼

BEFORE DELIVERY

14

Pre-delivery inspection (PDI)

Inspect before you sign

▼

15

Final payment and signing

Last step before handover

▼

DELIVERY DAY

16

Delivery and handover

You're almost there

▼

17

Drive out

You're done

▼

ALL DONE?

You are ready to drive

DriveSure · Showroom companion

Planning a showroom visit?

Everything you need from visit to delivery

Display car ≠ your variant

Visualise how your variant differs from showroom's.

Know your price

Fixed vs optional vs negotiable — decoded.

Test drive smarter

Checklist + notes across all cars you drive.

Every step covered

Booking to delivery — nothing catches you off guard.

Your Buying Companion ·

New Auto

Used Auto

OLX India

CarTrade Used Auto

A technology-led and asset-light platform across – B2C | C2B | C2C | Retail | FinTech



OUR MISSION

CHANGE THE WAY INDIA BUYS AND SELLS USED CARS

3.4 Mn+

Cars Listed every year

23 Mn+

Car buyers every year





94% research used cars online

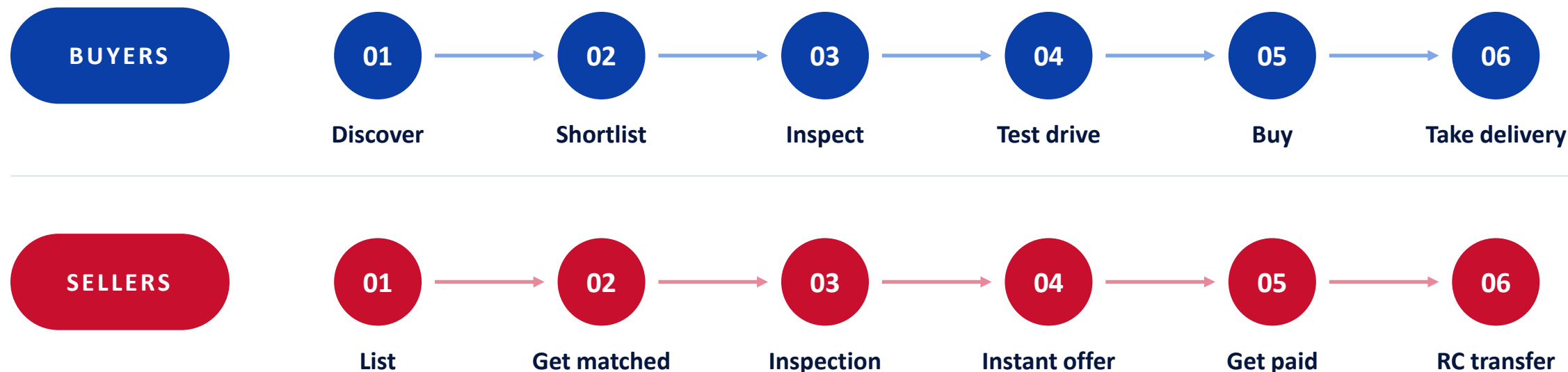


62% would consider purchasing a used car online



58% still want a test drive before buying





Verified inventory

Every car carries the same inspection standard regardless of which partner sourced it.

Transparent pricing

The price on the listing is the price at the counter.

For the seller

One visit instead of six strangers at the gate. A price they can check, money the same day, and no lingering liability on a car they no longer own.

For the partner

A continuous, first-party supply of retail-grade stock — sourced from sellers who came to us, organically

ONE BRAND. ONE EXPERIENCE. **POWERED BY PARTNERS**

THE PLATFORMS

OLX + CarWale

Supplies the demand and the data the brand is built on.

- Traffic & first-party intent
- Pricing and demand data
- Brand equity and reach
- Technology platform

THE BRAND

Owens the customer promise and the standard behind it.

- The customer promise
- Inspection & pricing standards
- Inventory strategy
- Partner selection and scoring

THE OPERATORS

Retail partners

Runs the physical business the promise depends on.

- Inventory procurement
- Stores and infrastructure
- Refurbishment
- Sales, delivery and service

We control the experience. Partners execute the operations.

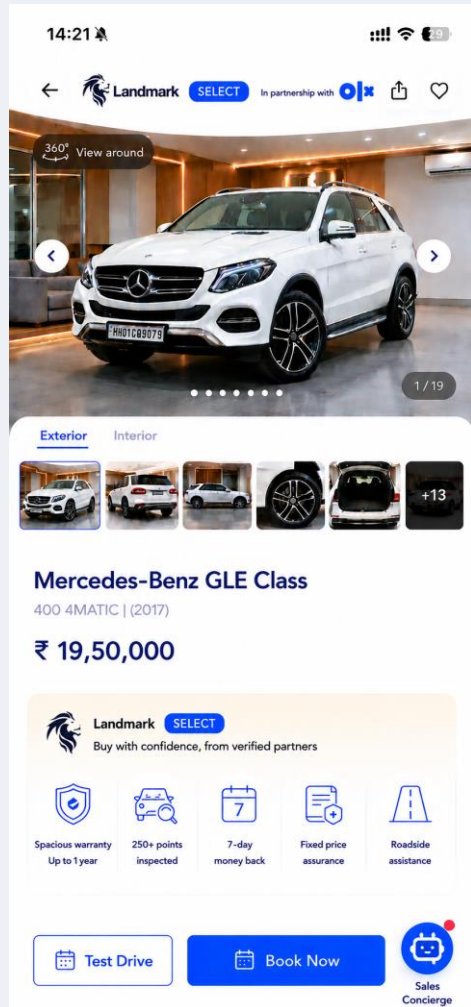


DRIVING THE FUTURE OF
PRE-OWNED MOBILITY

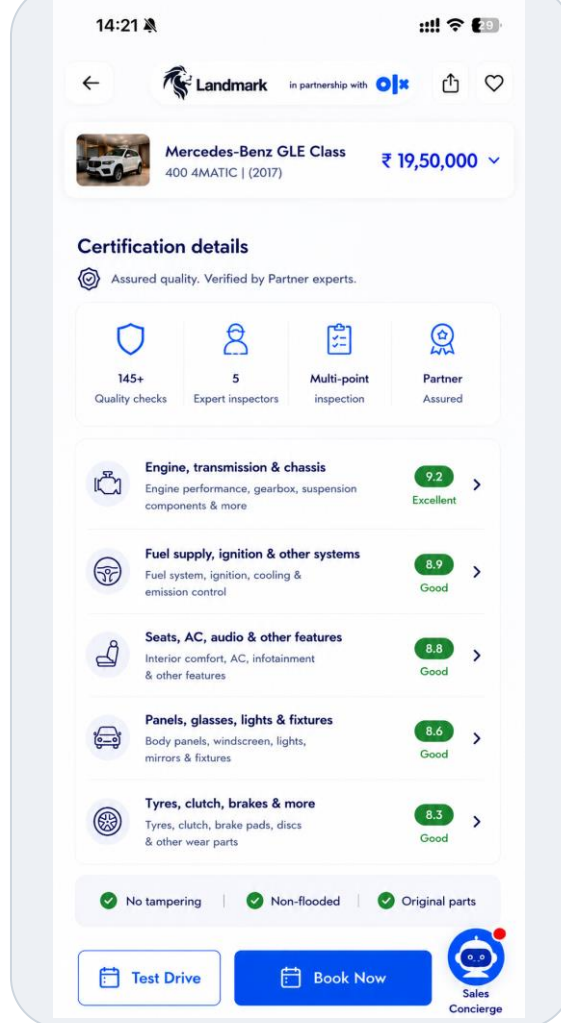
STRATEGIC PARTNERSHIP SIGNING

MUMBAI | SEPTEMBER 2026

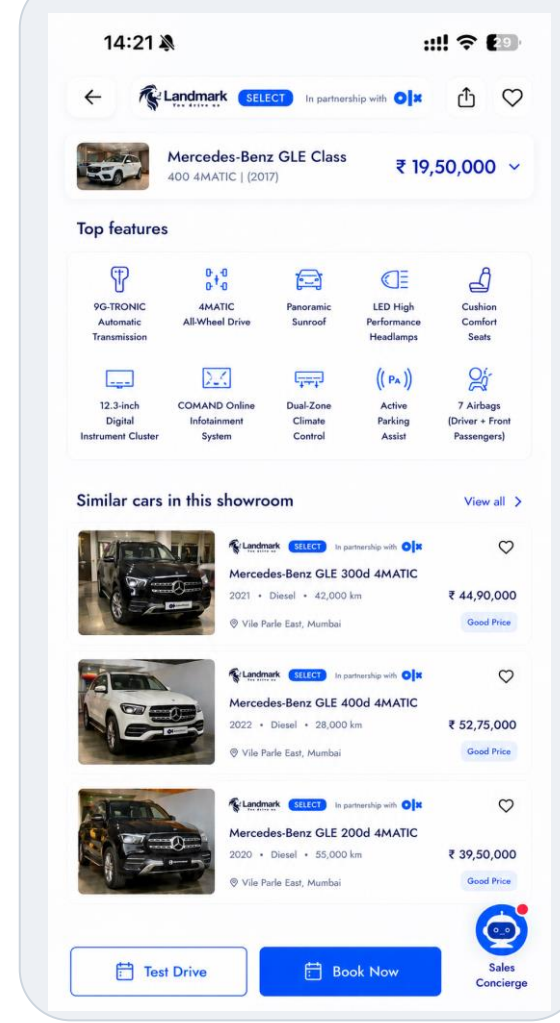




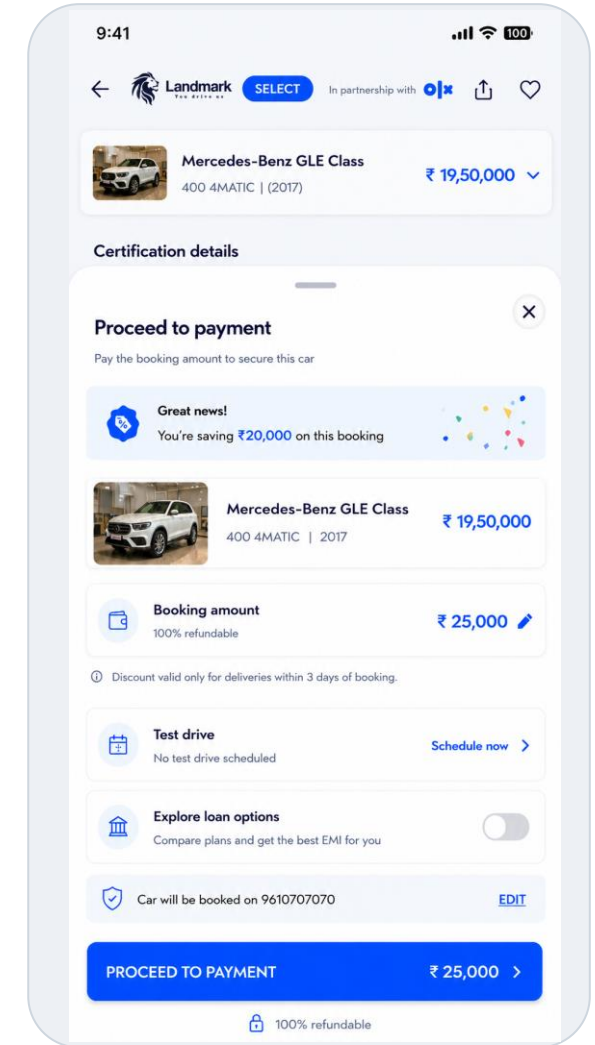
360 views and Sales Concierge



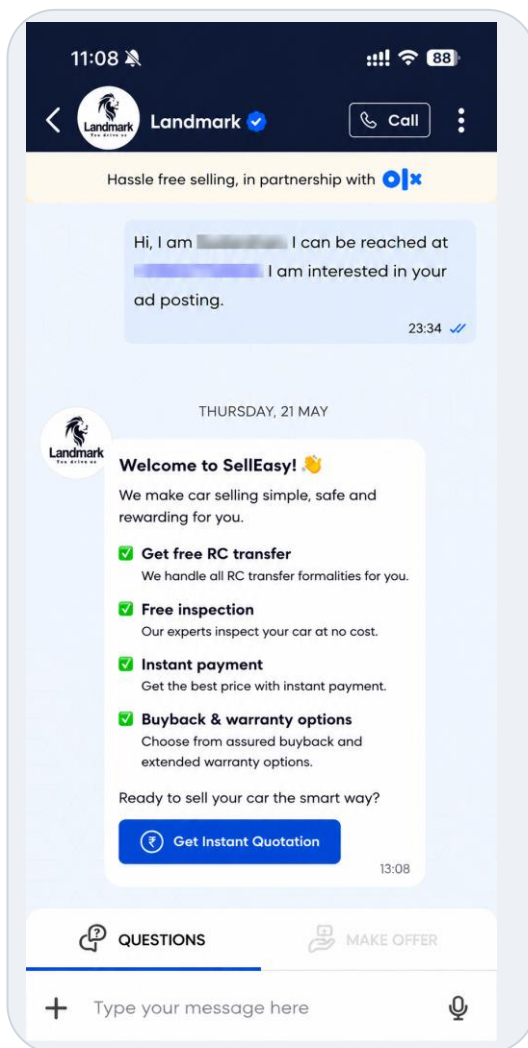
Certification



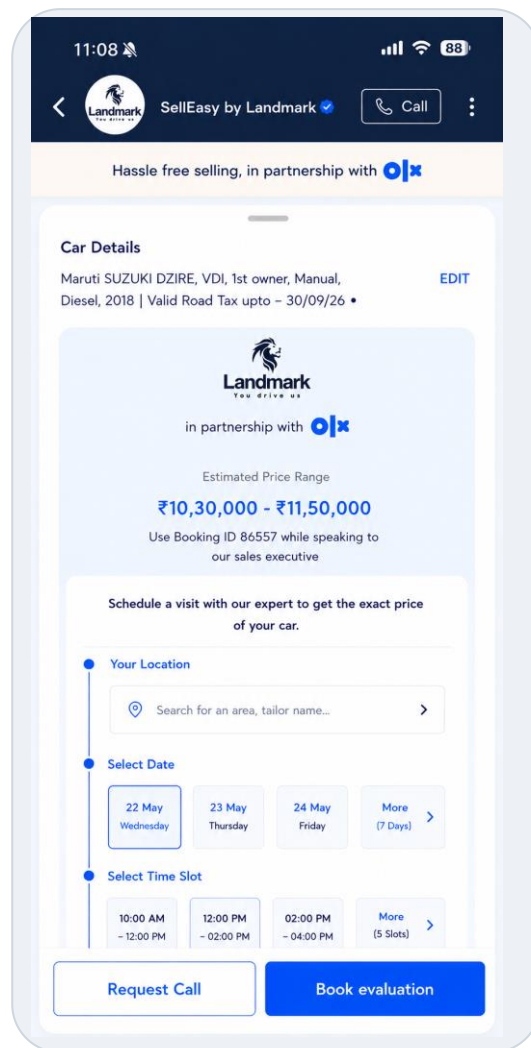
Showroom Catalogue



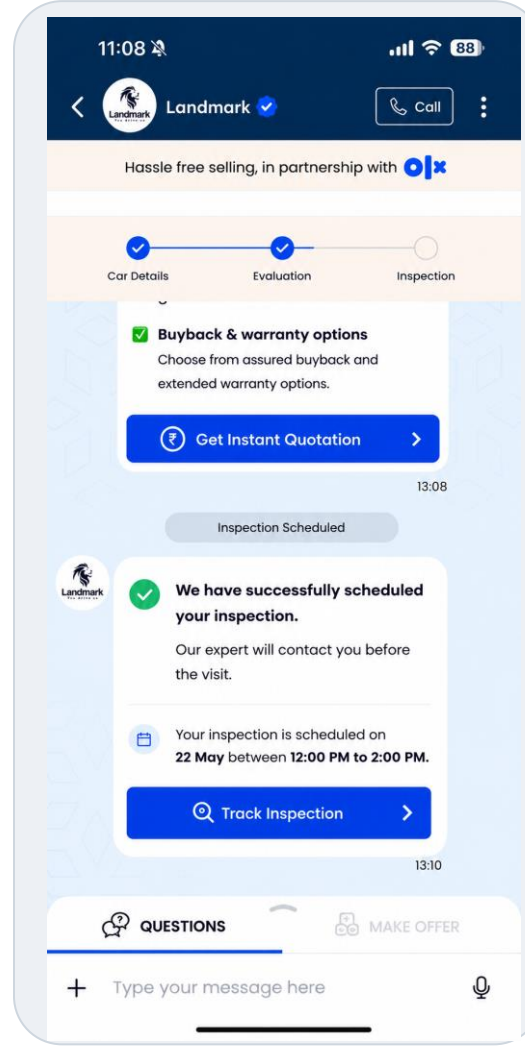
Test Drive and Reservation



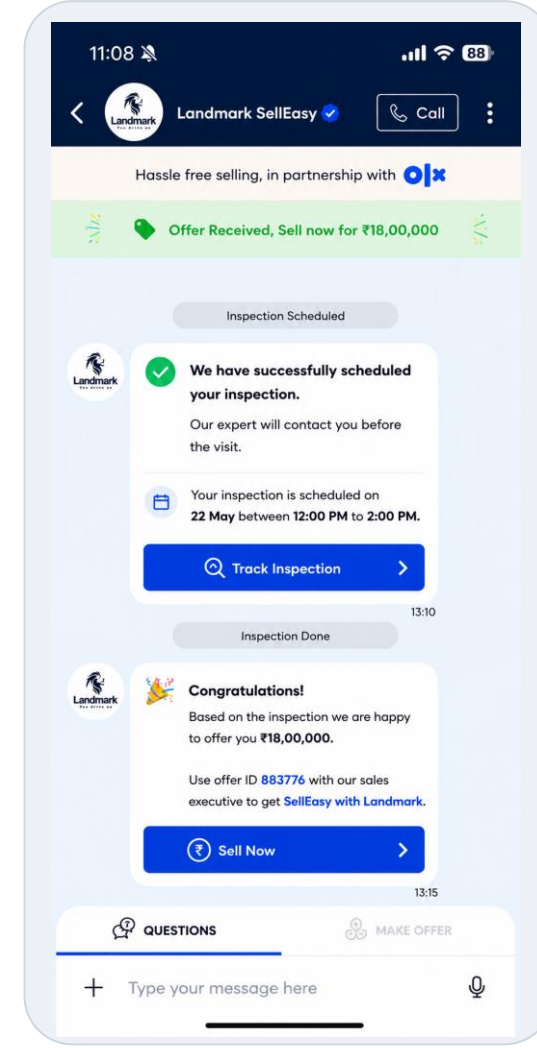
Instant quotation messages



Scheduling flow through chat

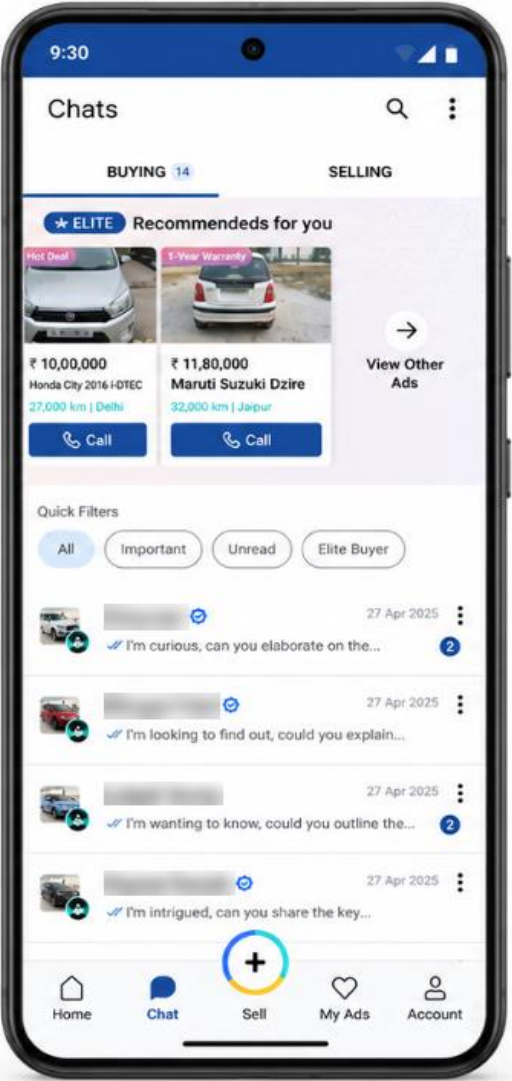


Step by Step notifications

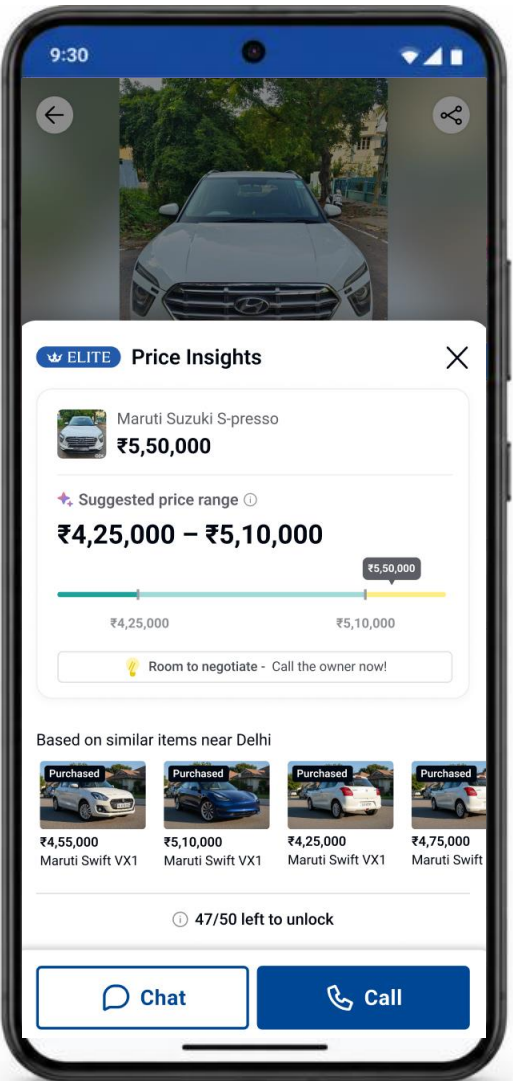


Status tracker

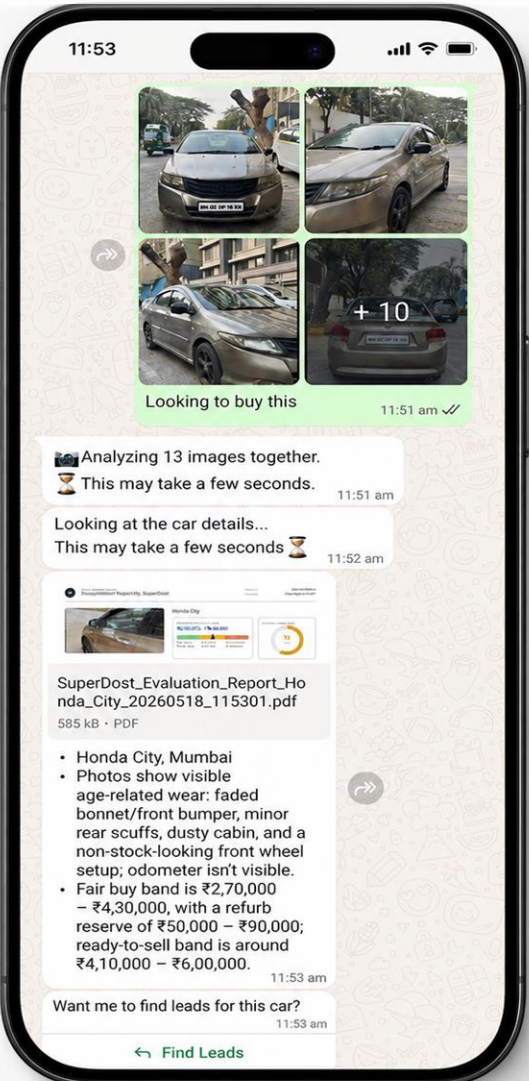
Match Making Agent



Pricing Agent



Condition Agent



New Auto

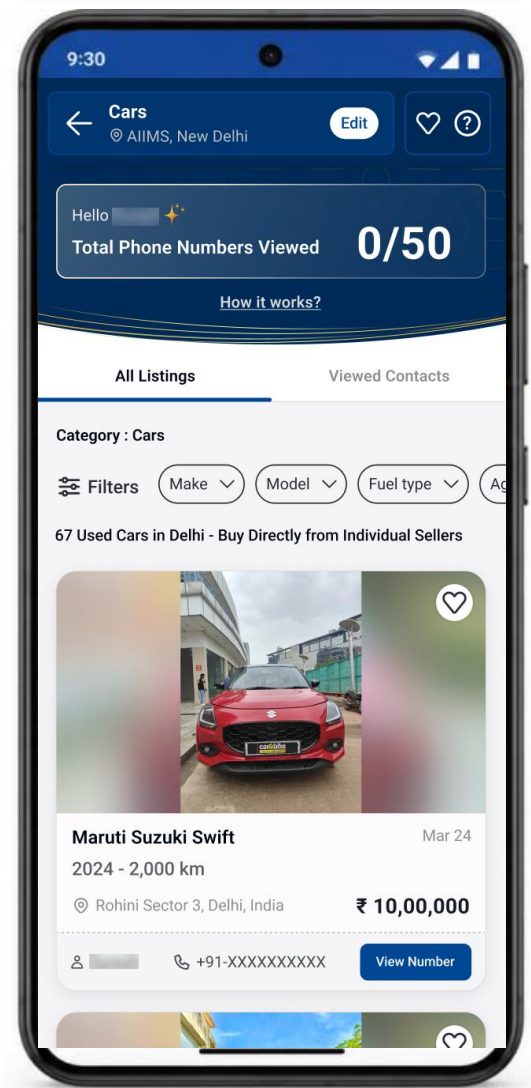
Used Auto

OLX India

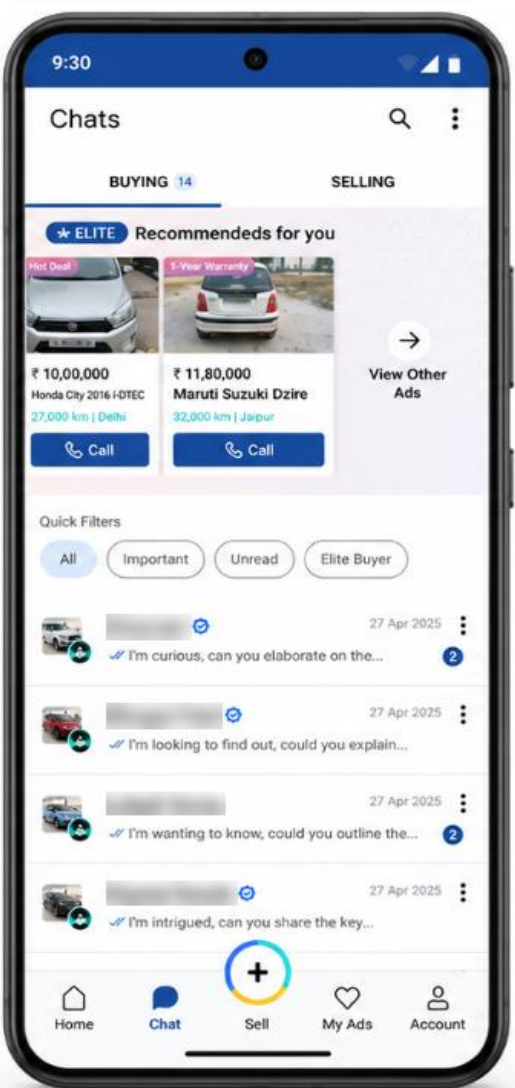
OLX India



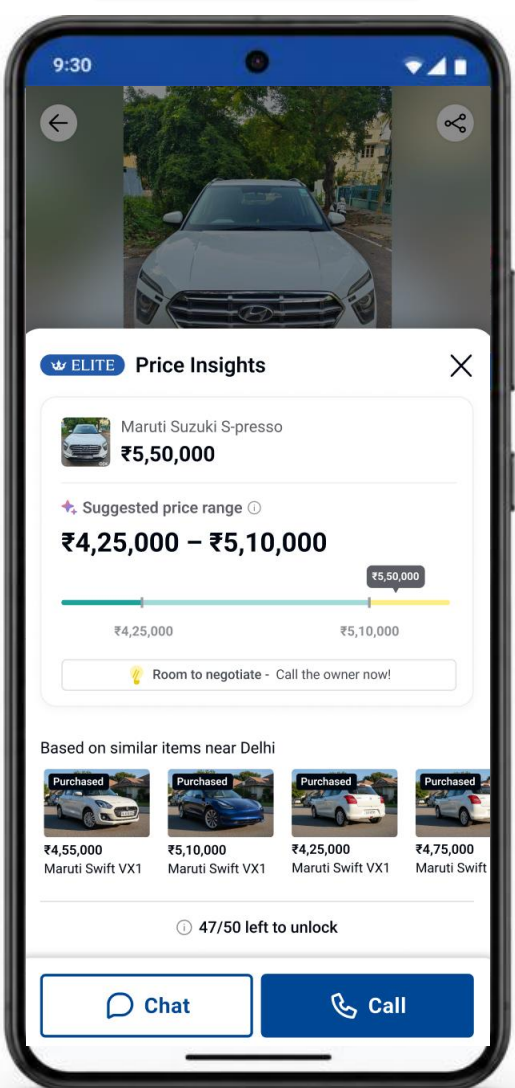
Elite Buyer - Dashboard



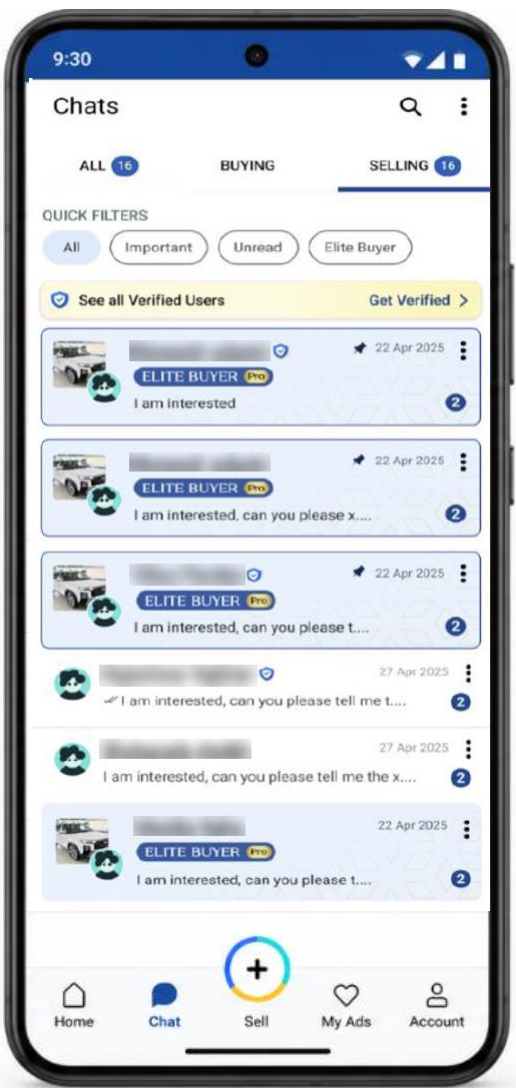
Match Making - Chat

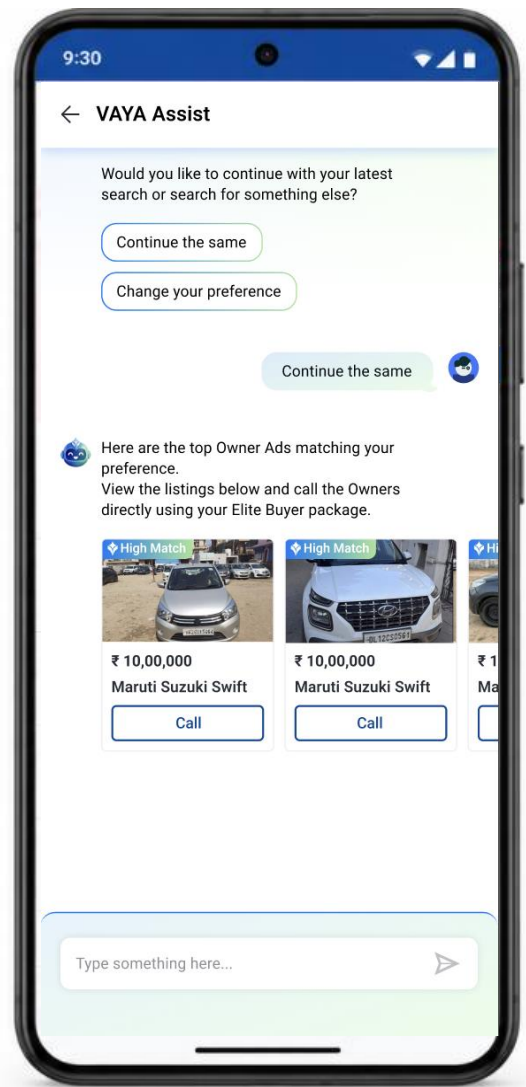
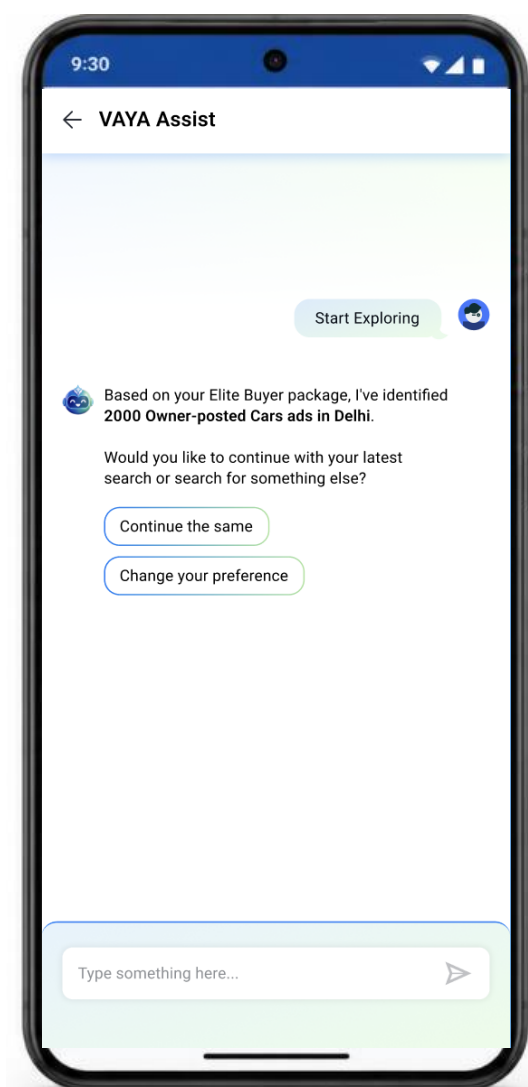
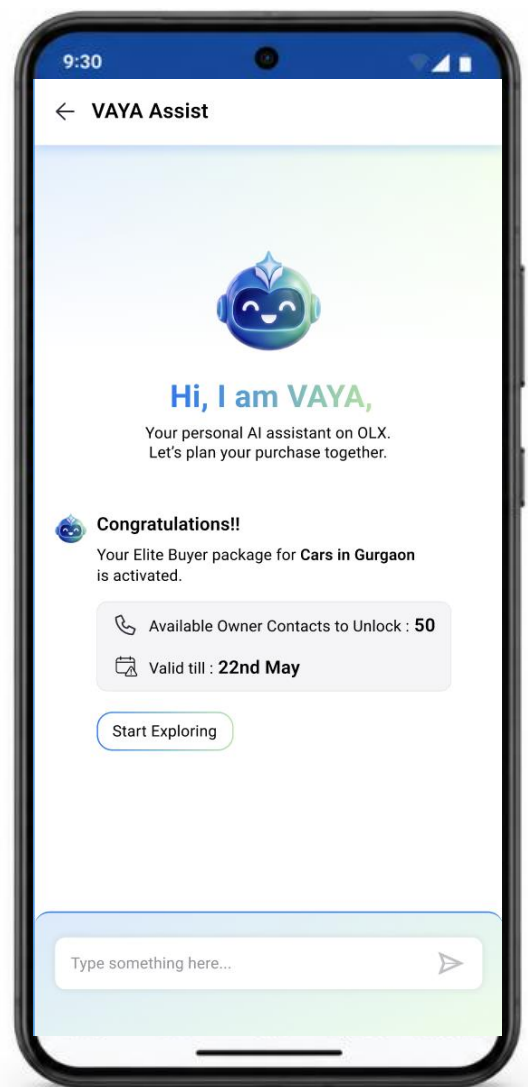
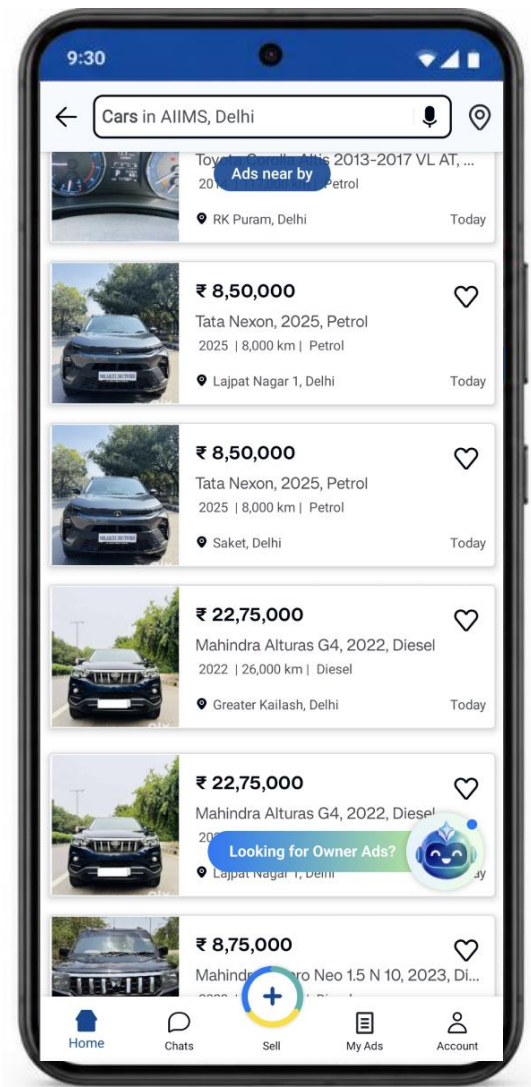


Buyer - Pricing

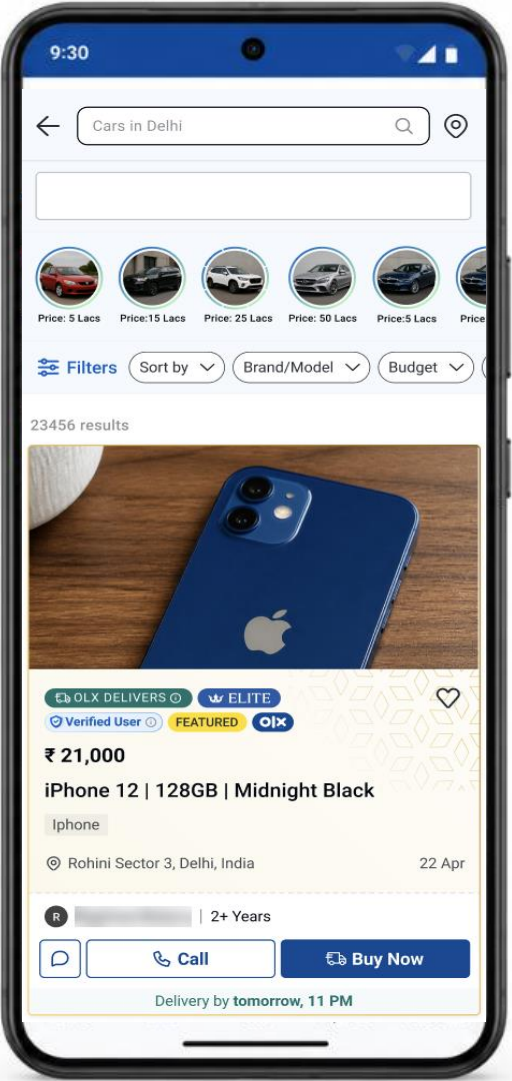


Seller experience

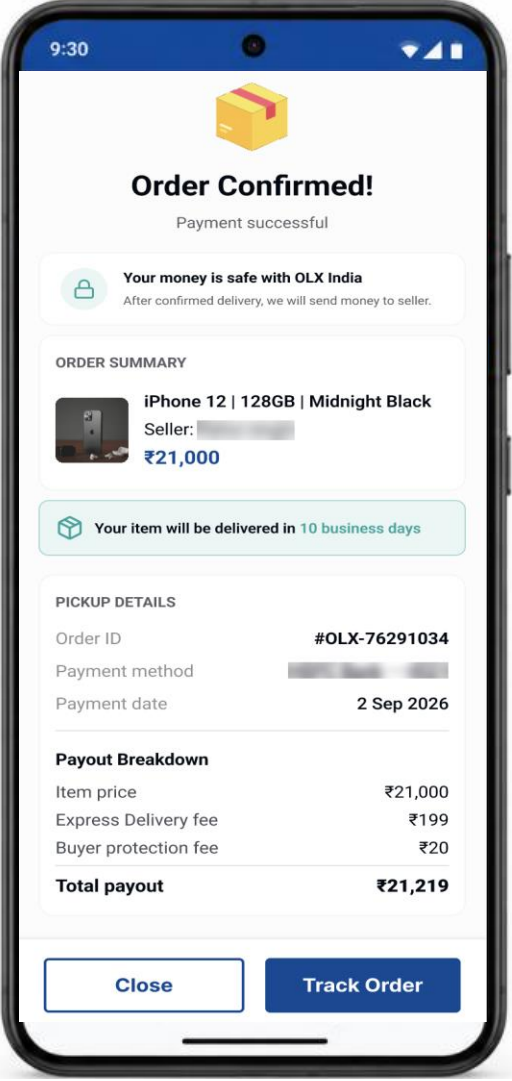




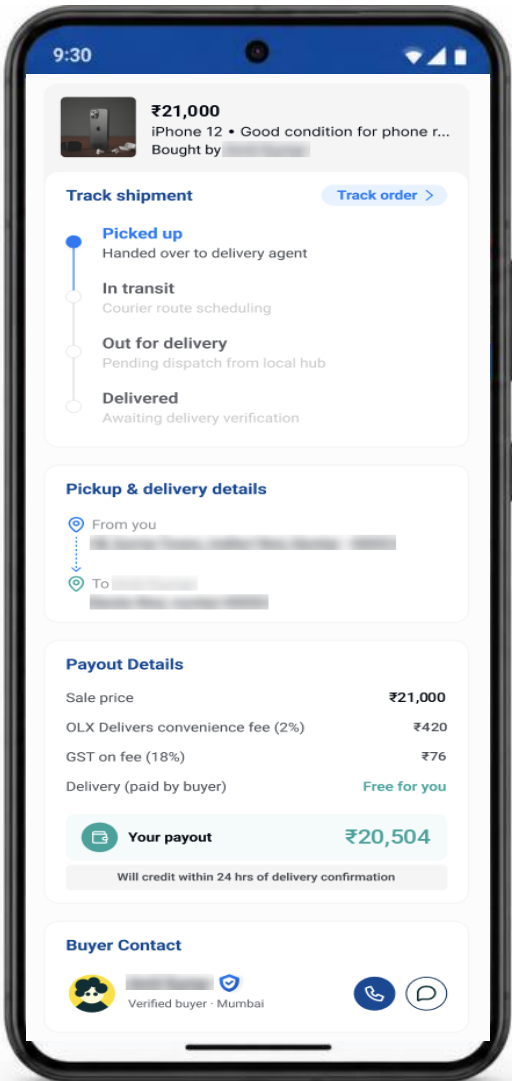
Buy Now



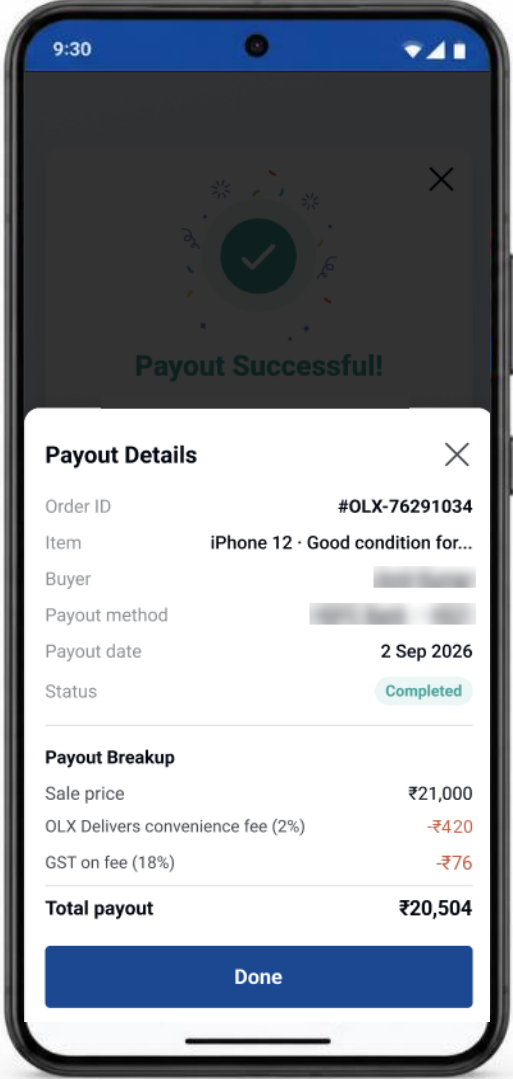
Payment to Escrow



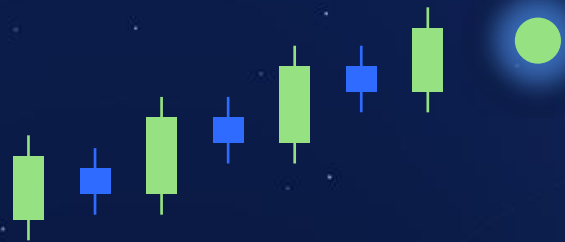
Logistics tracking



Payment release



VAYA **LIVE**



Vision

Become the automotive industry's **always-on** intelligence and action platform for **OEMs, dealers and the wider automotive ecosystem** which allows them to **understand, market, target, connect and deliver an experience** to automotive users.



What is VAYA Live?

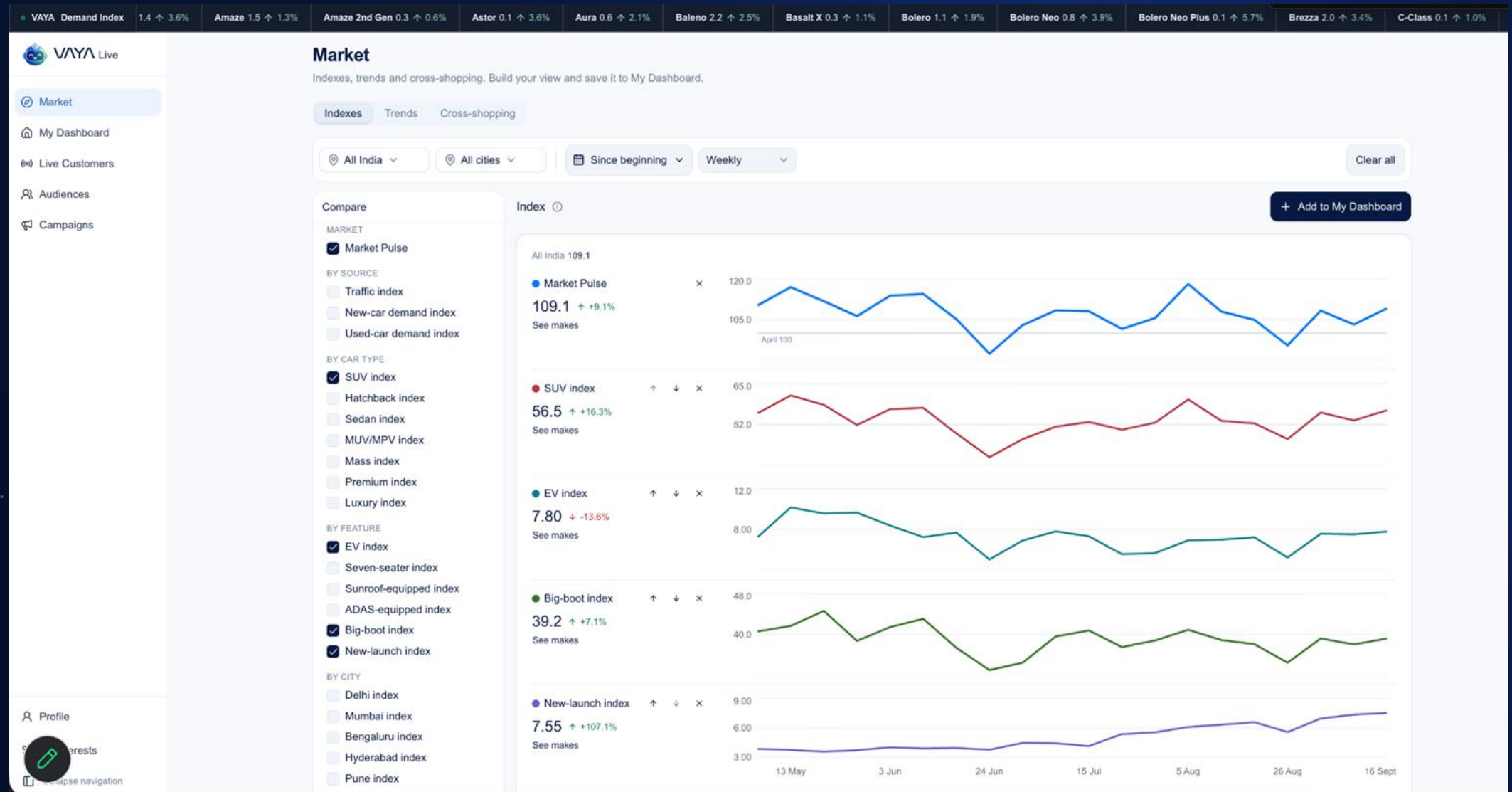


Proprietary Data Foundation

- **Proprietary data** across **OLX, CarWale and BikeWale**
- One of the **largest automotive datasets** in the world
- **Hyperlocal intelligence** across geographies
- Granular insights at **make, model and variant level**

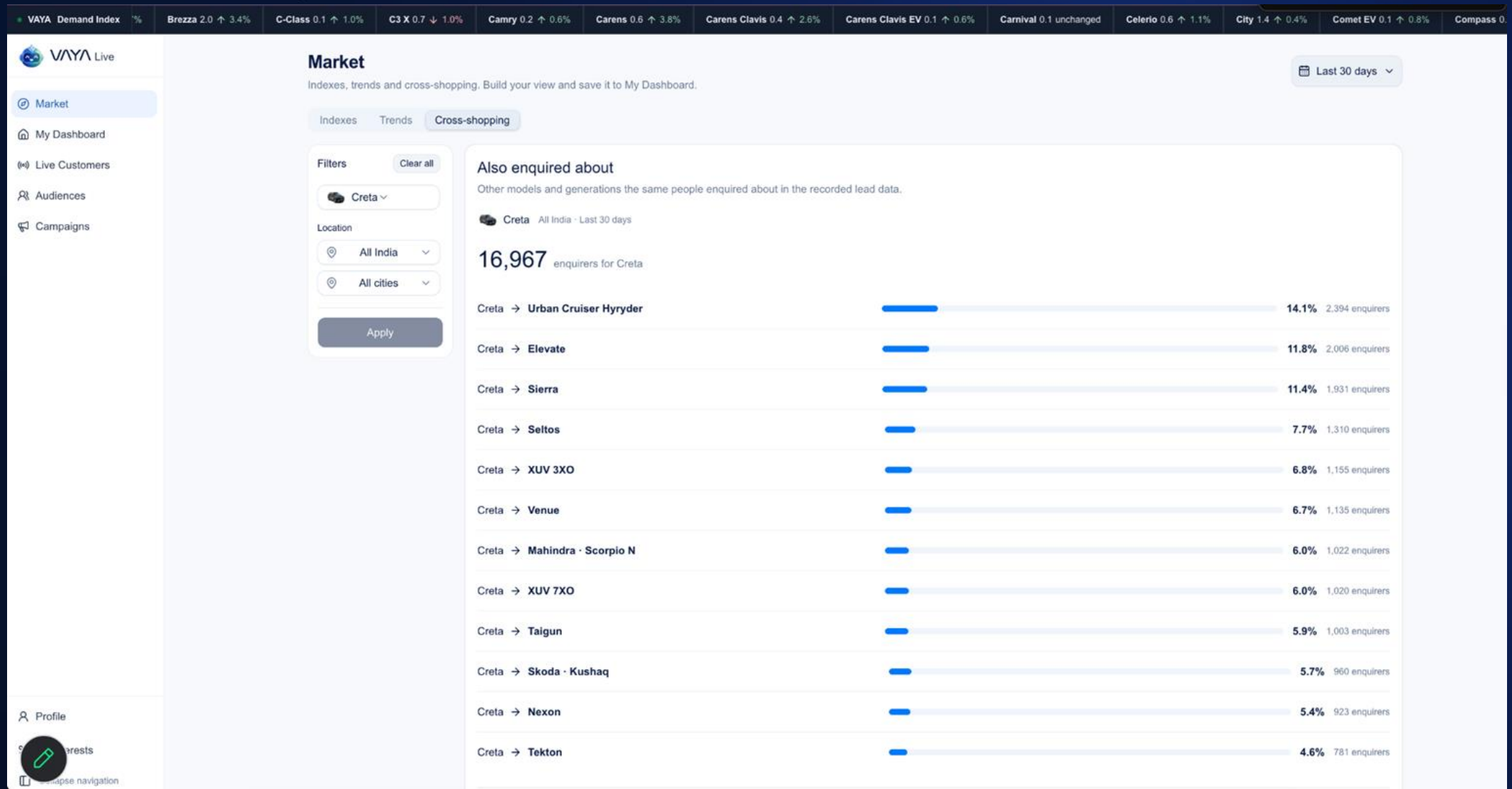


Live Market- *The Indian Auto Stock Exchange*



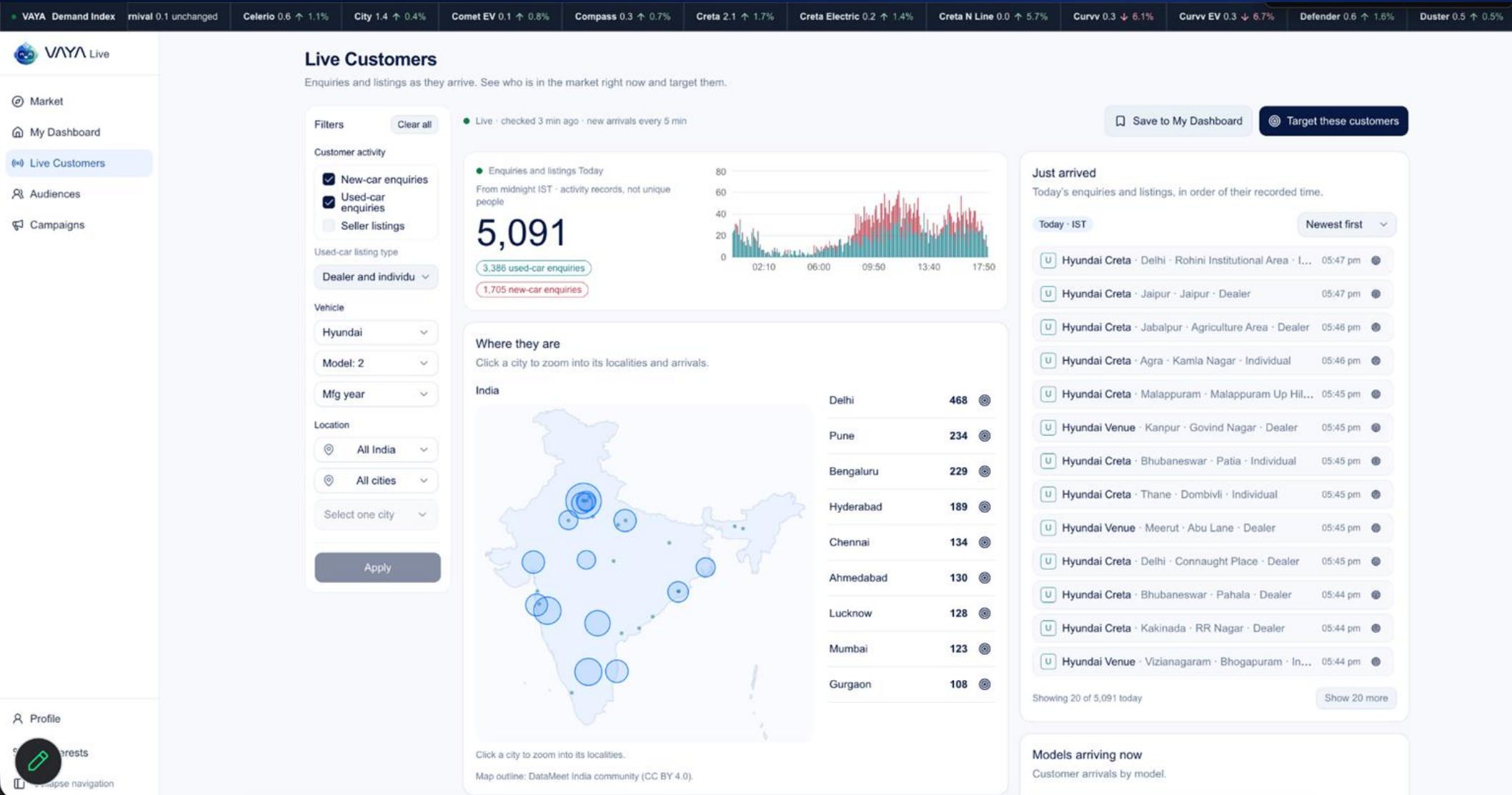
Illustrative screens with sample data, shown for presentation purposes only.

Cross shop

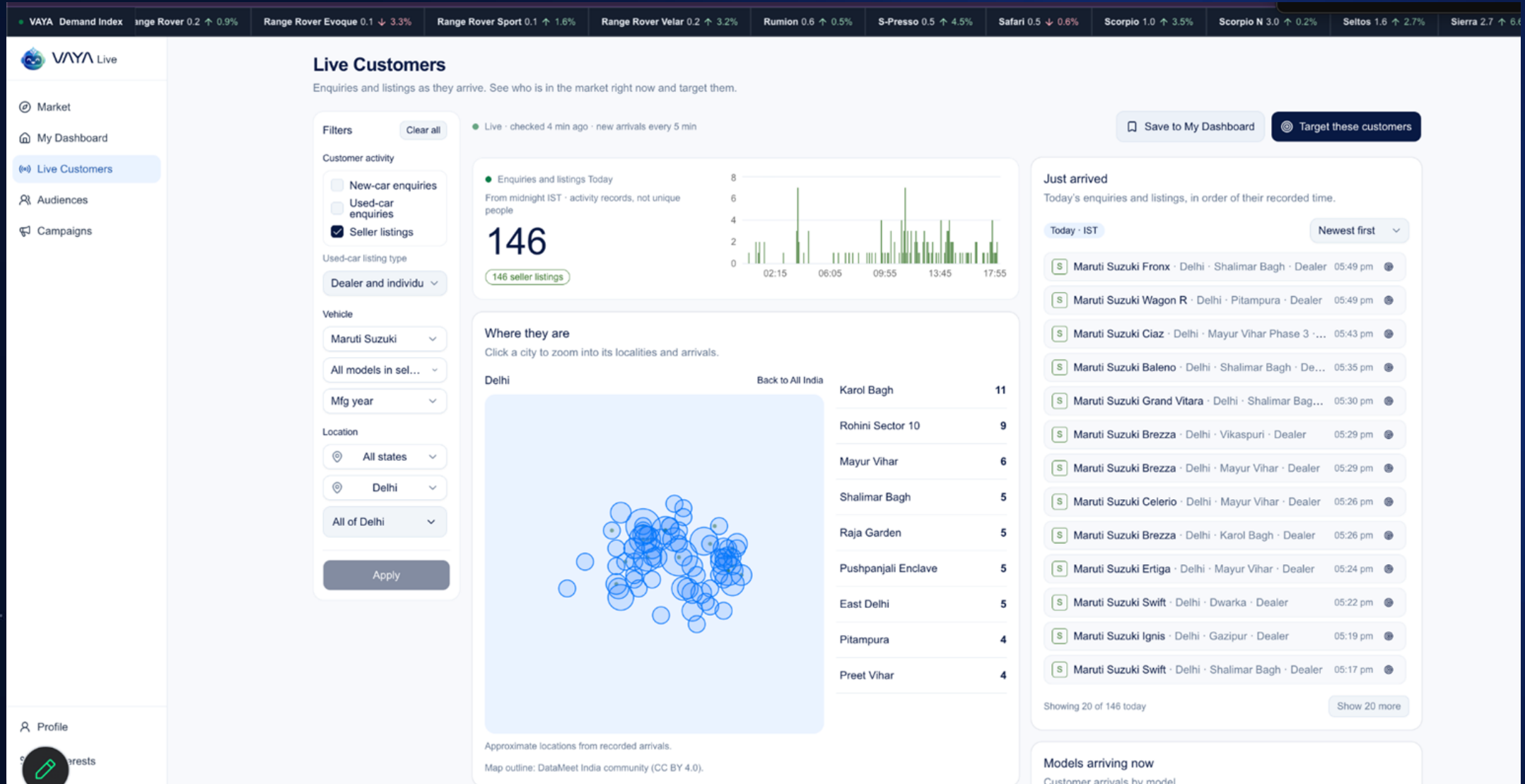


Illustrative screens with sample data, shown for presentation purposes only.

Live Shoppers



The Ability to Trade-In with Live Sellers



Illustrative screens with sample data, shown for presentation purposes only.



THANK YOU !