

Date: July 25, 2026

**The National Stock Exchange of India Limited,**  
Exchange Plaza,  
Bandra-Kurla Complex,  
Bandra (E), Mumbai 400 051  
Symbol: FIVESTAR

**BSE Limited**  
Listing department,  
First floor, PJ Towers,  
Dalal Street, Fort Mumbai 400 001  
Scrip code: 543663,974905,975246,975598

**Sub: Investor Presentation on the unaudited financial results for the quarter ended June 30, 2026.**

Dear Sir/ Madam

In terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the Investor Presentation of the Company on the un-audited financial results for the quarter ended June 30, 2026.

This Investor Presentation is also available on the website of the Company at <https://fivestargroup.in/investor-presentation/>

Kindly take the above information on record.

**For Five-Star Business Finance Limited**

**Vigneshkumar SM**  
**Company Secretary & Compliance Officer**

**Five-Star Business Finance Limited**

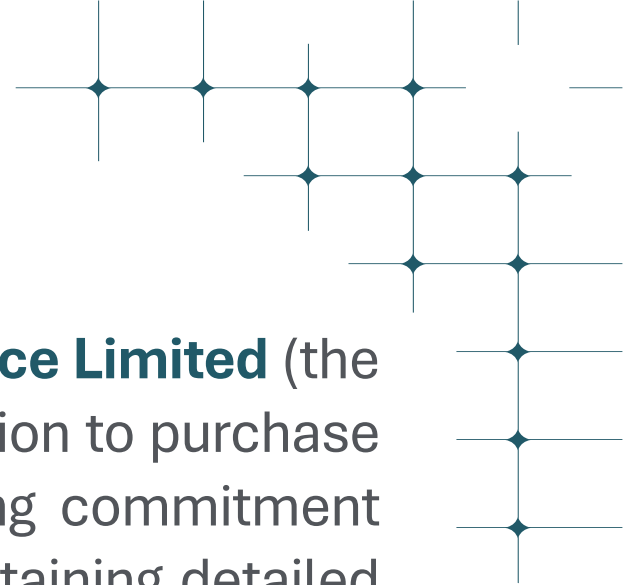
Registered Office : New No. 27, Old No. 4, Taylor's Road, Kilpauk, Chennai - 600 010.  
Phone : 044 - 4610 6200, e-mail : [info@fivestargroup.in](mailto:info@fivestargroup.in), Website : [www.fivestargroup.in](http://www.fivestargroup.in)  
CIN : L65991TN1984PLC010844

# Five-Star Business Finance Limited

*Onwards & Upwards*

Investor Presentation | Q1FY2027

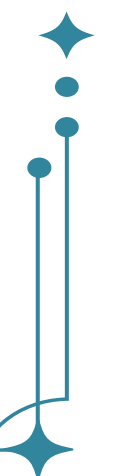


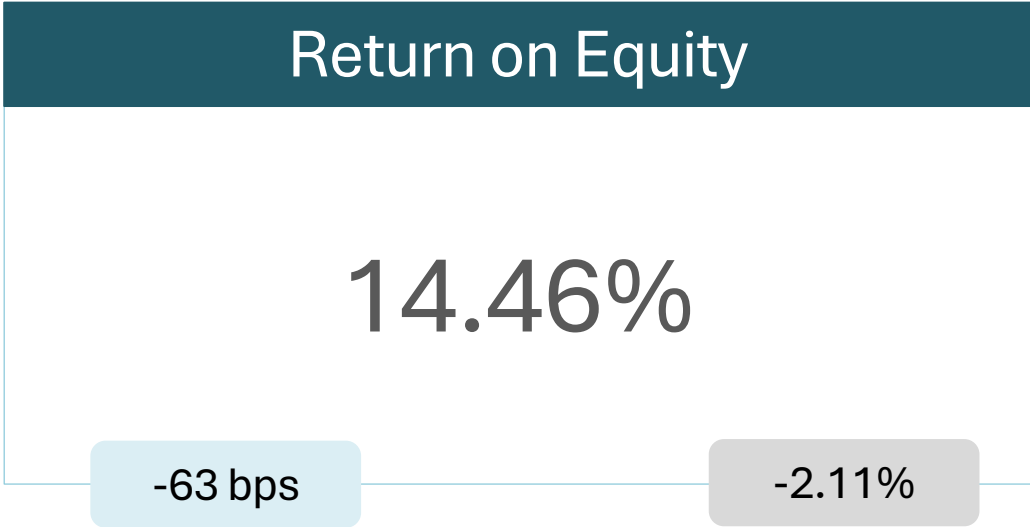
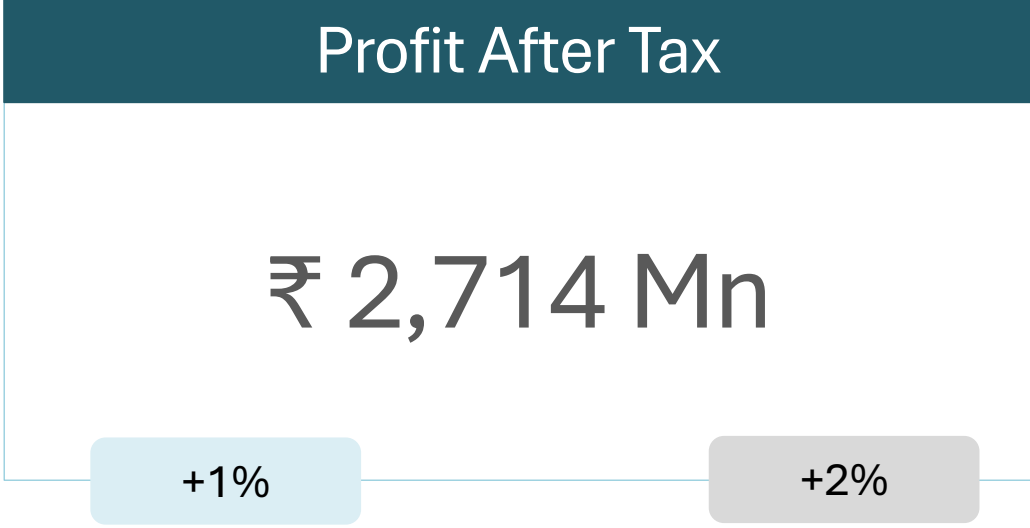
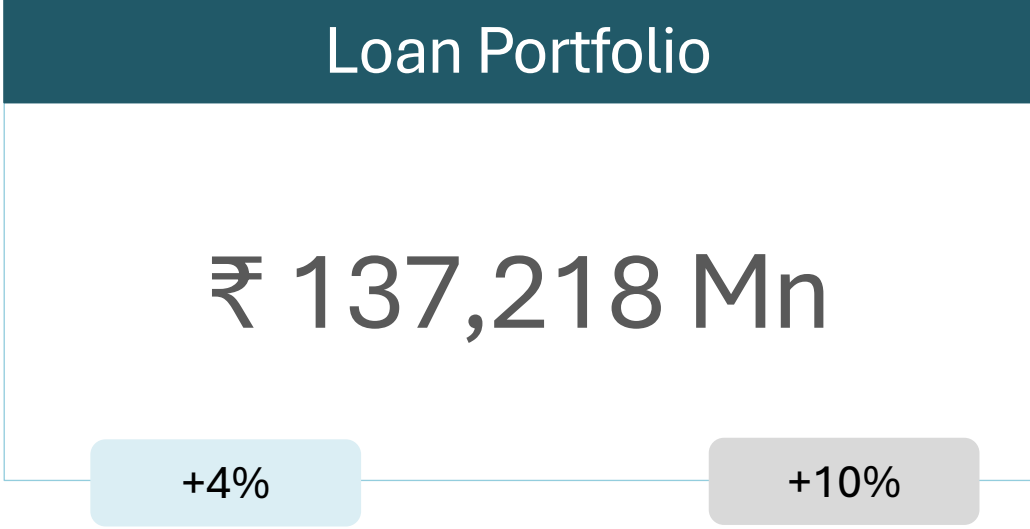
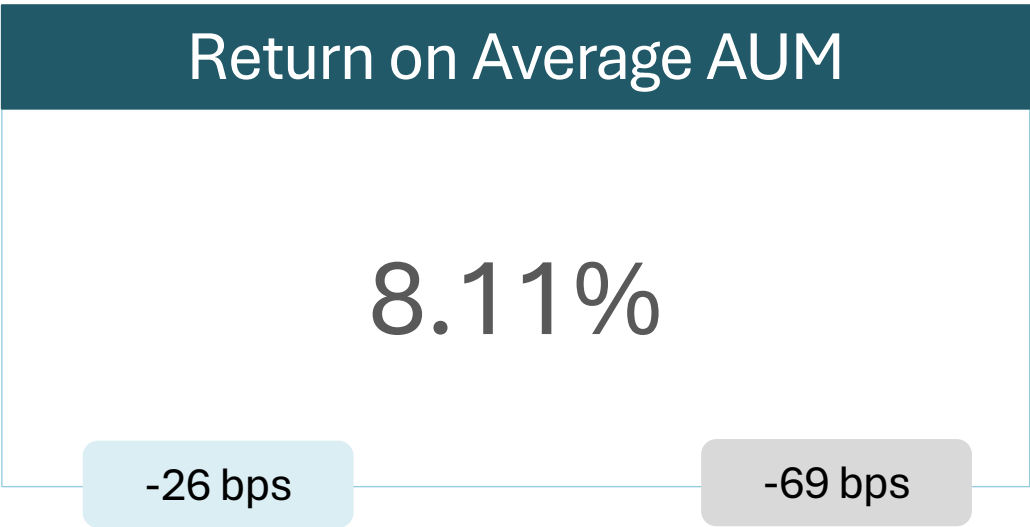
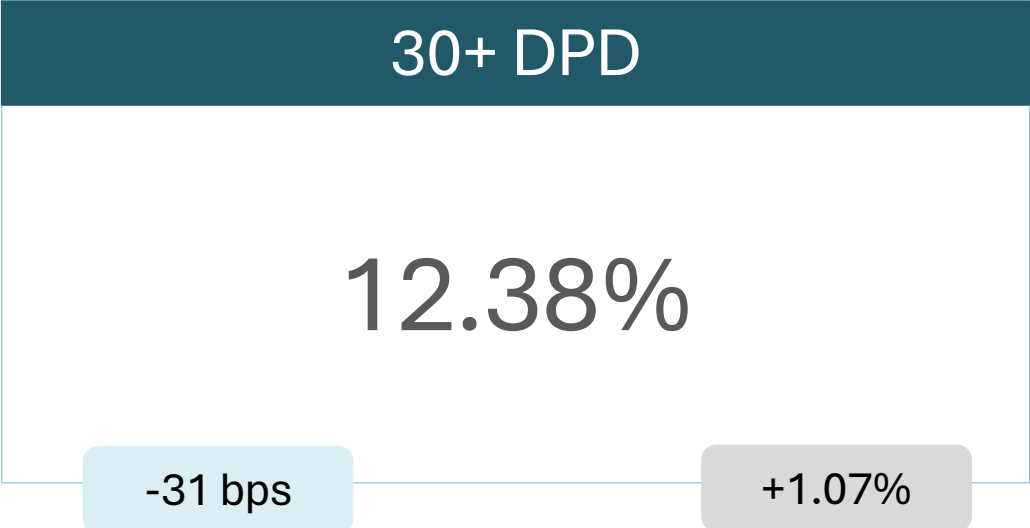
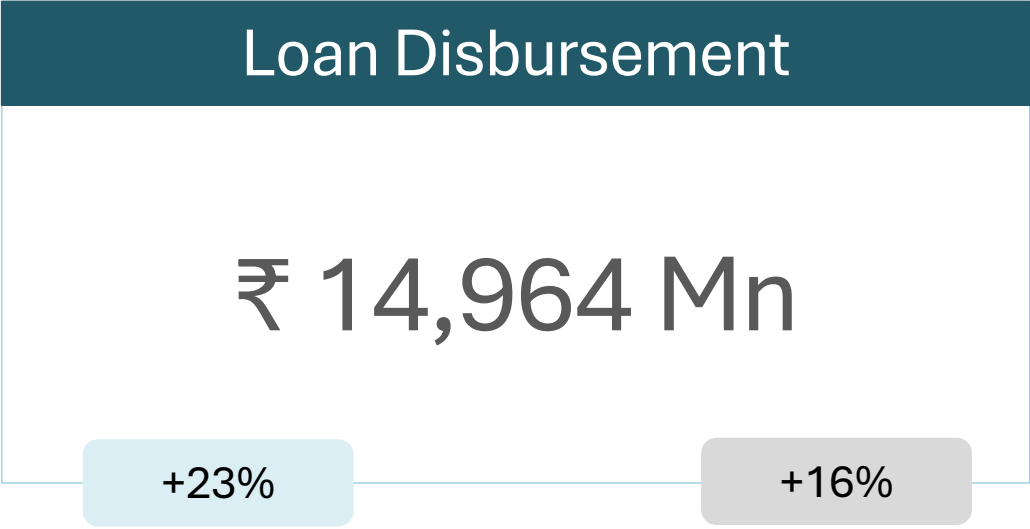
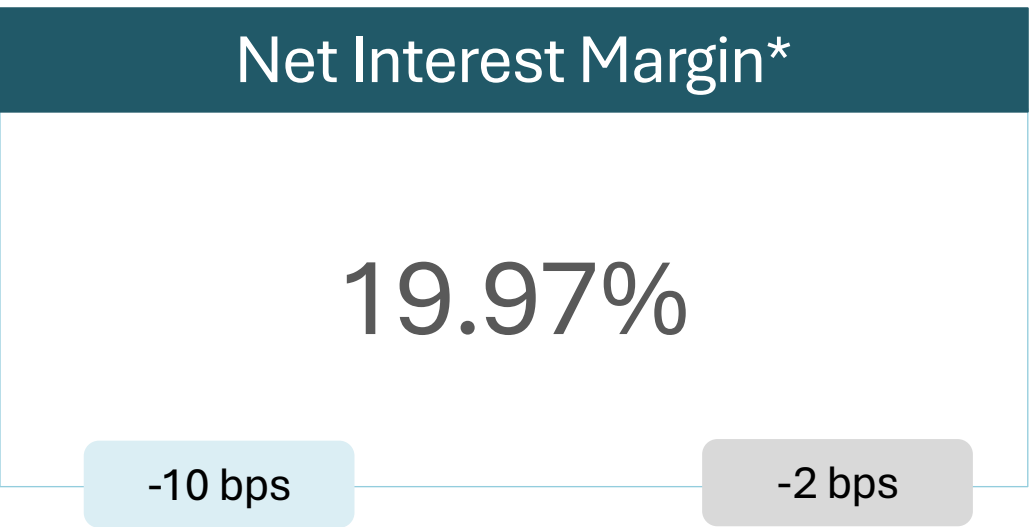
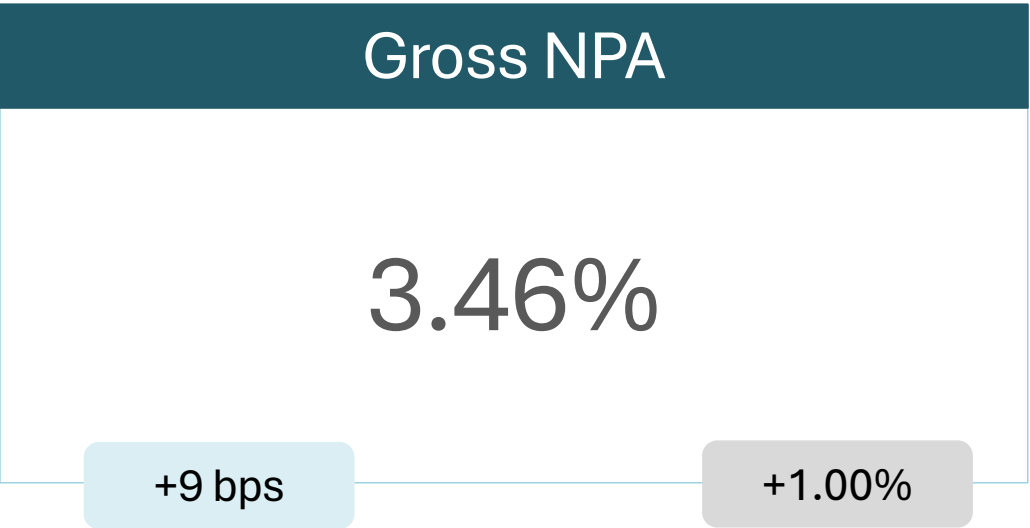
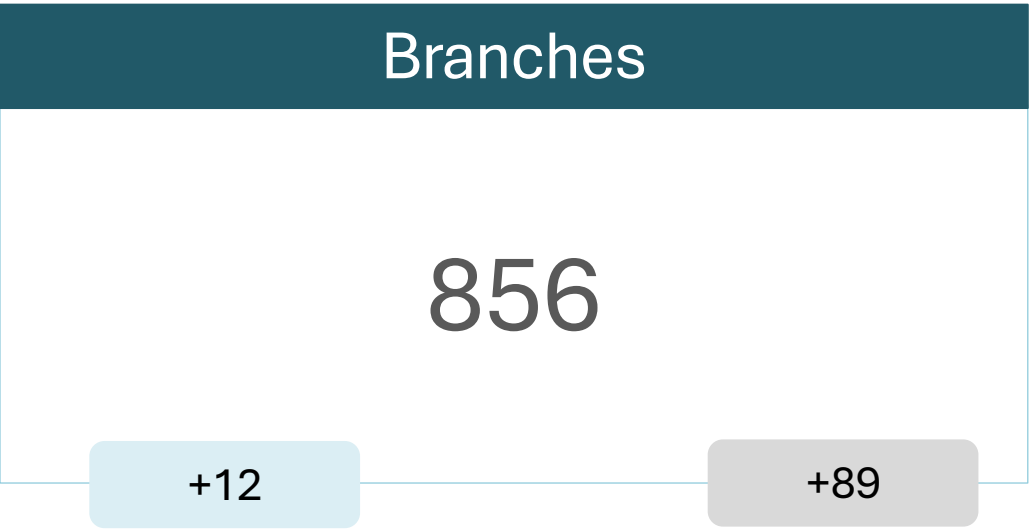


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This Presentation contains certain forward-looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost overruns on contracts, our ability to manage our international operations, government policies and action regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statement become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company.





q-o-q

y-o-y

\* NIM computed as a % of average AUM



**Lakshmipathy D**  
*Managing Director*

It is with great delight that I present the performance of Five-Star Business Finance Limited (“Five Star” or “Company”) for the quarter ended June 30, 2026. The quarter panned out in line with our expectations, which vindicated the actions we undertook to overcome the challenges we faced.

The most heartening facet of this quarter is the strong traction in disbursements that we achieved. We clocked our historical best in disbursements with quarterly disbursements coming in at INR 14,964 Mn, a growth of 23% over the previous quarter and 16% over the previous year. We ended the quarter with an AUM of INR 137,218 Mn, which is a sequential growth of 4% for the quarter. This clearly shows that Five Star is back on the growth trajectory and at this pace of quarterly growth (which will only improve in the coming quarters), we should be able to achieve our full year growth guidance very comfortably.

Collections continue to remain robust despite this being the seasonally weakest quarter; for the quarter ended June 30, 2026, we clocked a unique customer collection efficiency (excluding NPA loans) of 97.9% (98.1% in Q4FY26), with our x-bucket collections coming in at 99.2% (99.3% in Q4FY26). Our current book continues to improve and stood at 83.30% as compared to 82.69% as of the previous quarter. We also saw a good improvement in our 30+ book which reduced to 12.38% as compared to 12.69% in the previous quarter. With our strong collections, we should see asset quality metrics consistently improving in the quarters to come.

Our slippages (defined as increase in NPAs + write offs as a % of the opening standard AUM) remained flat at 0.70% compared to the previous quarter, and despite the seasonally weak nature of the quarter, our credit cost dropped sequentially to 1.85% for Q1FY27 from 1.88% for Q4FY26.

On the borrowings front, we borrowed INR 4,500 Mn at an all-inclusive cost of 8.33%, despite not so favourable liquidity conditions. This has also helped bring down our COF on the book from 8.95% for Q4FY26 to 8.80% for Q1FY27. Not only did this ensure our spreads to remain intact (despite drop in yields) but it also shows the strength of the franchise from the perspective of external stakeholders.

On the whole, it has been a great and satisfying quarter for Five Star, and sets the platform for the Company to achieve a strong trajectory across the facets of Growth, Profitability and Quality in the quarters to come.

# Who We are

- ★ NBFC providing secured financial solutions to Small Business customers and Self-employed Individuals who are largely cut-off from formal lending ecosystem
- ★ Deep understanding of customer behavior and strong knowledge of market and regional dynamics, having been operating in this segment for over the last 2 decades
- ★ Proprietary Underwriting & Collections model fine-tuned over 2 decades of experience



## Target Customer Segment

Customers with informal income derived from everyday ‘services’

## Ticket Size & Income Profile

Average Ticket size of ₹3 – 5 lakhs  
Household gross income of ₹25,000 – 40,000



## Target Geography

Currently Southern India (TN, AP, Telangana & Karnataka), and MP, Maharashtra, UP, Chhattisgarh, Rajasthan, Gujarat

## Property Backed Collateral

All loans are secured against borrower property – usually self occupied residential property



**856**  
Branches

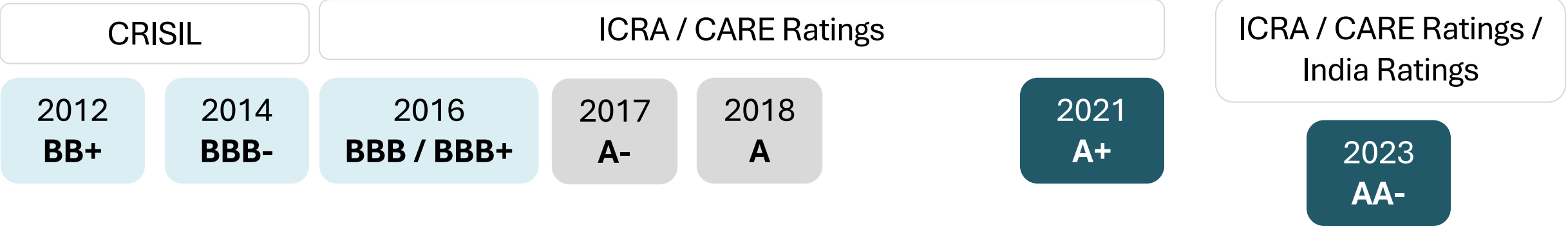
**11**  
States / UT

**502,884**  
Loans

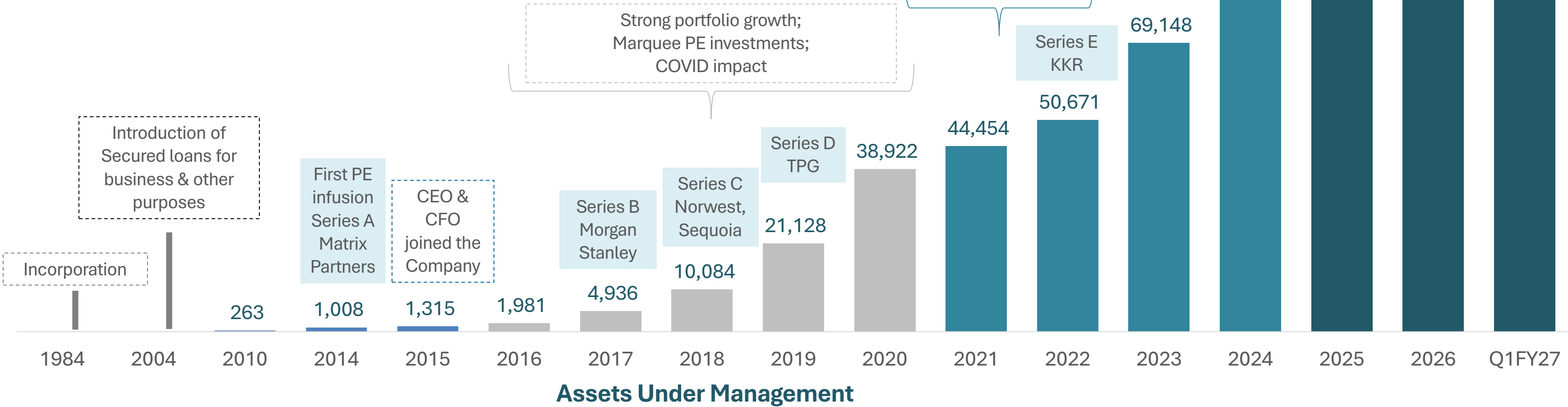
**14,497**  
Employees



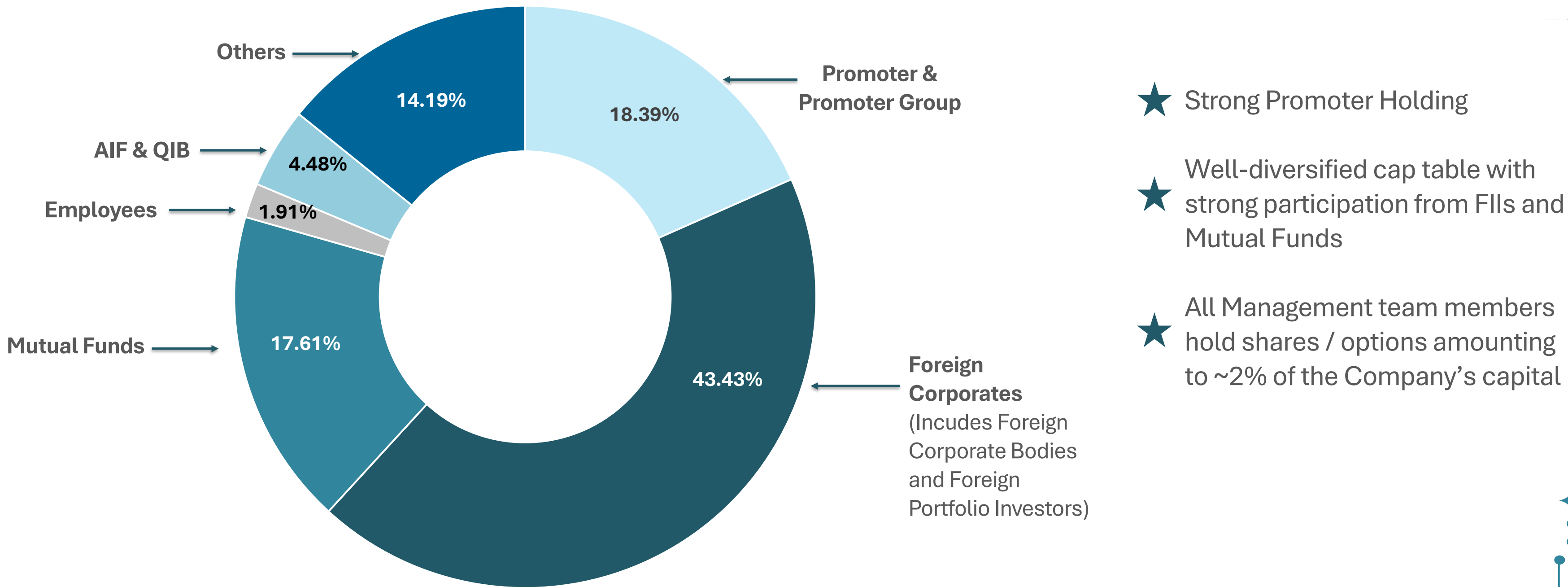
Our Journey



**₹ 137,218 Mn**  
Assets Under Management



# Shareholding – June 30, 2026



- ★ Strong Promoter Holding
- ★ Well-diversified cap table with strong participation from FIIs and Mutual Funds
- ★ All Management team members hold shares / options amounting to ~2% of the Company’s capital

*% holding computed on a fully diluted basis, including ungranted, unvested and vested but unexercised options*





## Who are our Customers

Small Business Owners and Self-employed individuals involved in everyday cash and carry businesses with a service bias

Need funds to refinance borrowings from unorganised sources, which were originally taken to set up businesses

Need funds for other purposes such as business expansion, home renovation / improvement and other mortgage purposes (marriage, education, emergency etc)

## What are the challenges

Given minimal banking habits, traditional underwriting methods are inadequate to establish the income stream

Inability to provide documentation required by traditional lenders

Lack of credit bureau footprint makes it necessary to carry out ecosystem checks

Expensive & time consuming underwriting process

## Five Star's Capabilities

Credit appraisal of informal income with minimum documentation; Surrogates (lifestyle, ownership of assets, trade checks, etc) used to evaluate borrower cashflows, in the absence of verifiable income documents

Proprietary underwriting model developed to utilise ecosystem checks (neighbourhood / trade checks) as proxies for formal records

‘On the ground’ presence - ability to conduct physical verifications – mechanism has been created to ensure maker-checker controls in inspection process and operate at scale

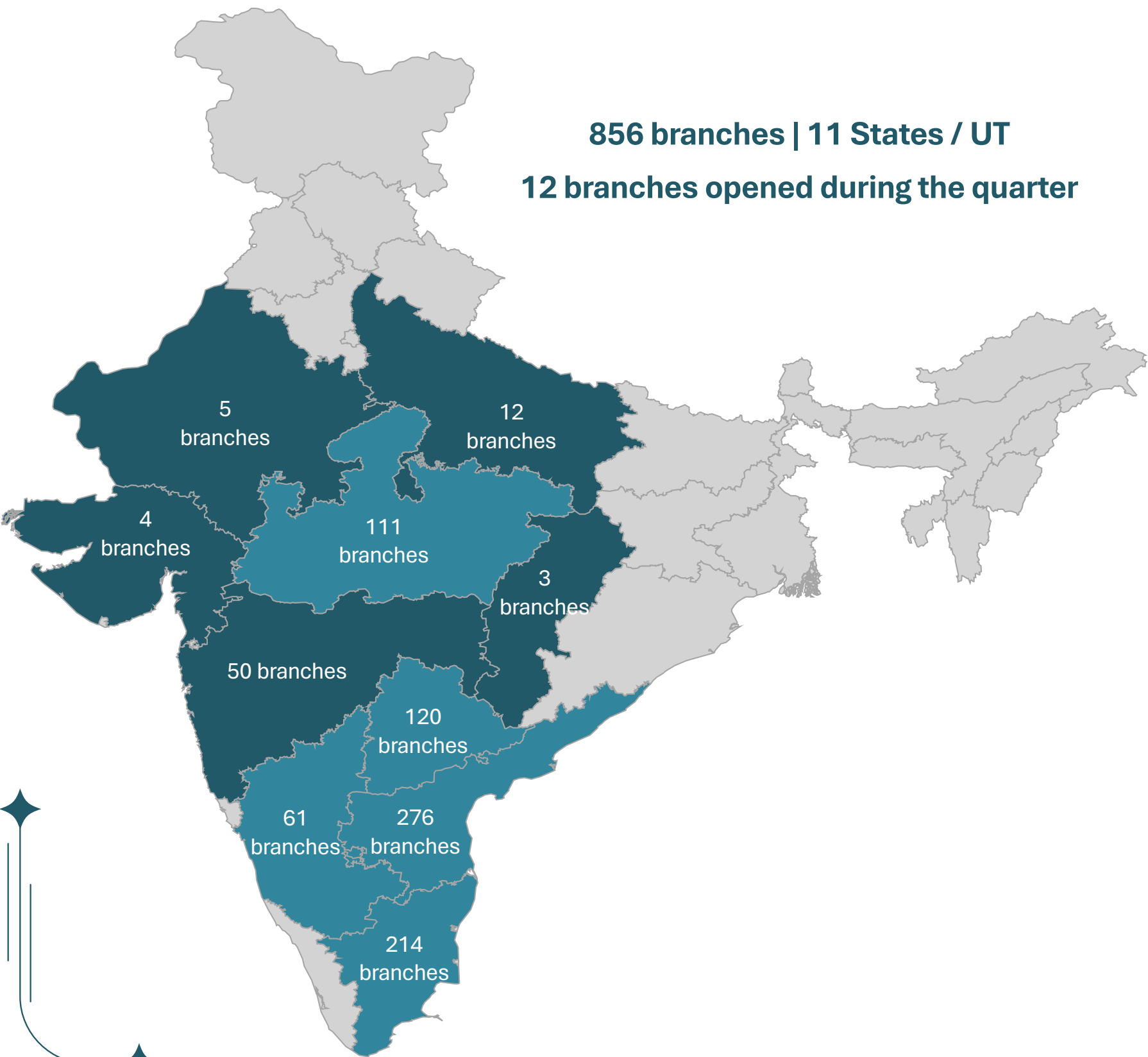
Fully in-house underwriting model done by qualified, competent & well-trained staff



# Distribution



Strong distribution network driven by contiguous branch expansion



## State-wise portfolio break-up

| State          | Branches | Q1FY27 | FY26 | FY25 | FY24 | FY23 | FY22 |
|----------------|----------|--------|------|------|------|------|------|
| Tamil Nadu     | 214      | 28%    | 28%  | 29%  | 31%  | 35%  | 39%  |
| Andhra Pradesh | 276      | 36%    | 36%  | 38%  | 37%  | 33%  | 29%  |
| Telangana      | 120      | 19%    | 19%  | 19%  | 19%  | 20%  | 19%  |
| Karnataka      | 61       | 5%     | 5%   | 6%   | 6%   | 7%   | 7%   |
| Madhya Pradesh | 111      | 9%     | 9%   | 7%   | 5%   | 5%   | 5%   |
| Maharashtra    | 50       | 3%     | 2%   | 1%   | 1%   | 1%   | 1%   |
| Others         | 24       | 1%     | 1%   | 0%   | 0%   | 0%   | 0%   |
| Total          | 856      |        |      |      |      |      |      |

Tamil Nadu includes branches and portfolio from the union territory of Puducherry



**Branch level inspection**

**Pre-login assessment by the branch**

Basic verification of business, residence and background check on borrower

**Relationship Officer Inspection**

Visit to applicant's business / residence to assess business traction / income level through proxies

**Final assessment by Branch Manager**

Complete inspection undertaken across the 3 Cs – Character, Cashflow and Collateral and report submitted to the approval team

**Credit Appraisal**

**Field Credit Inspection**

Independent visit to applicants' residence and business for detailed inspection; independent report submitted to the approval team

**Approval Credit**

Loan sanctioned / rejected basis branch appraisal and field credit appraisal reports. Only team with approval powers

**Legal Appraisal**

Validation of the property documents done by Internal and External legal counsels

**Risk Mitigants**

**Service-oriented businesses**

Last impacted by macro down-cycles and first to emerge back

**Loans to family / household**

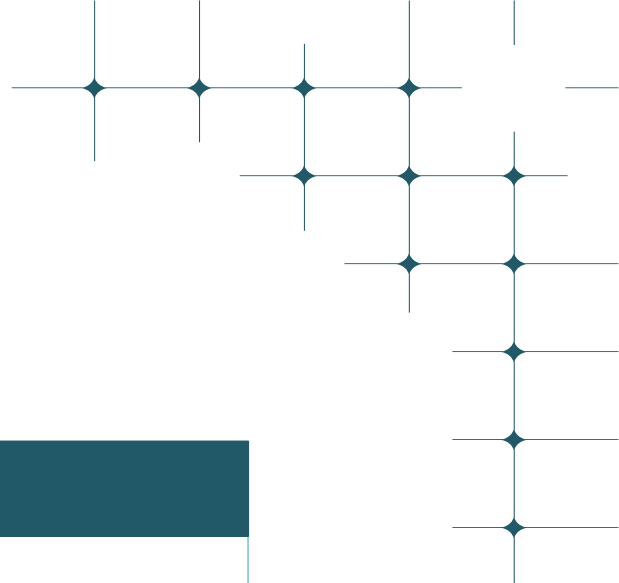
Ensures collective decision-making and avoids potential problems

**Independent approval**

Approval powers only with the Credit team; no approval powers with the Business team

**Registered Mortgage**

Mortgage registered with the Sub-registrar office; helps avoid multiple loans against the same property



Tech supported Business Model

Robust Loan Origination System

A seamless LOS that integrates with banks, bureaus, account aggregators, and data providers to streamline loan processing

Secure API Ecosystem

Multiple, high-security API integrations that automate the capture of high-fidelity data across all touchpoints

Scalable Cloud Architecture

A resilient, secure, and highly scalable cloud infrastructure designed for 24/7 availability

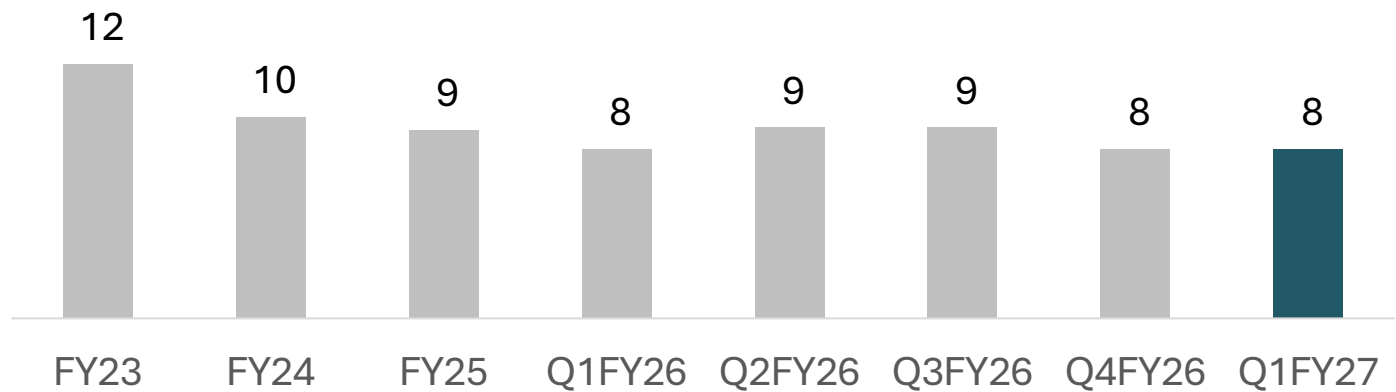
Data-Driven Risk Analytics

A solid data lake foundation that powers advanced ML models to deliver precise predictive behavior and risk scoring

Strategic Digital Collections

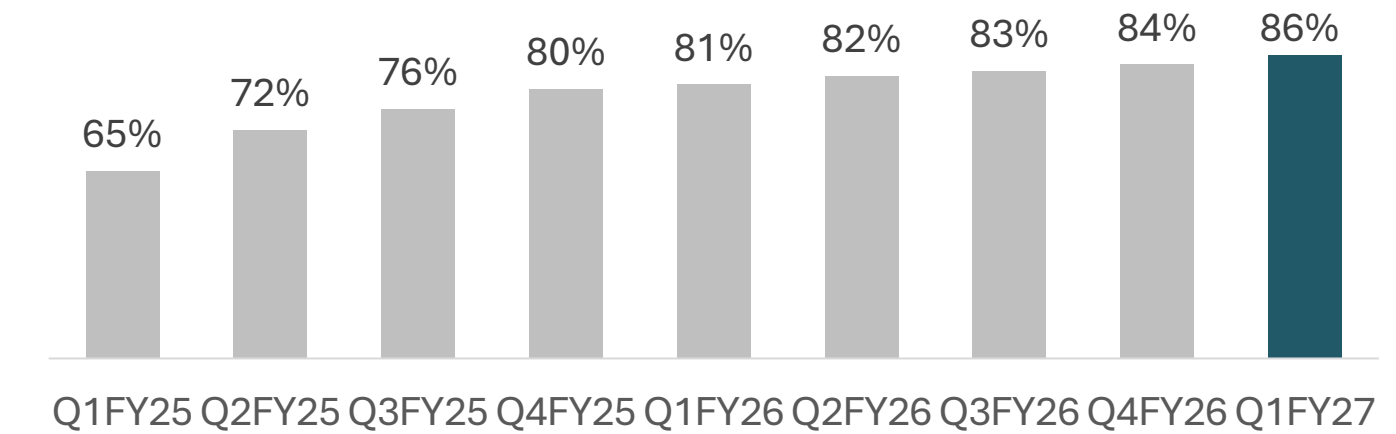
Tech-enabled collections utilizing strategy builder integrations to maximize recovery efficiency and performance

Turnaround Time (# days)



TAT is a function of the time needed to carry out necessary ecosystem checks combined with tech led efficiencies to sanction the loans faster

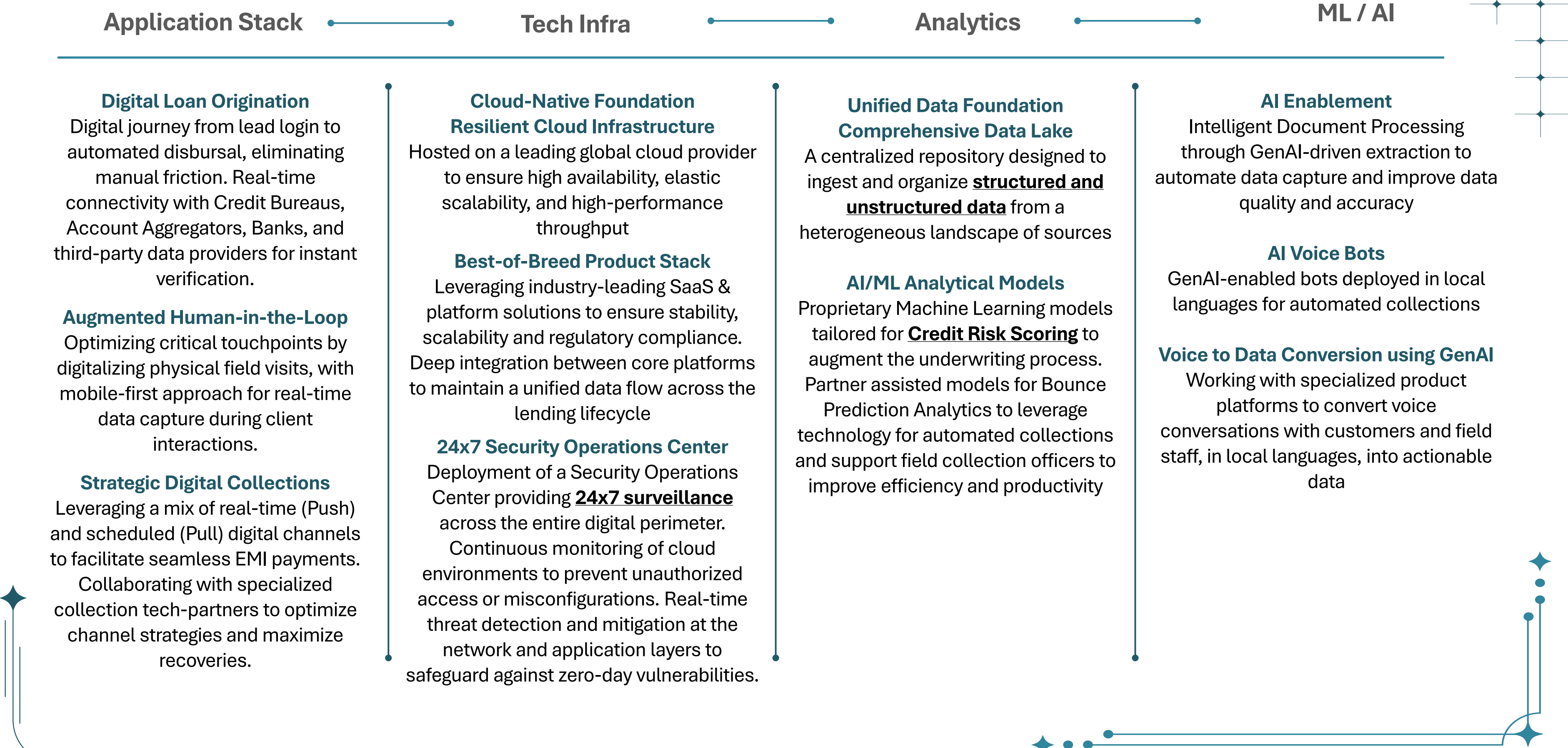
Proportion of Digital Collections



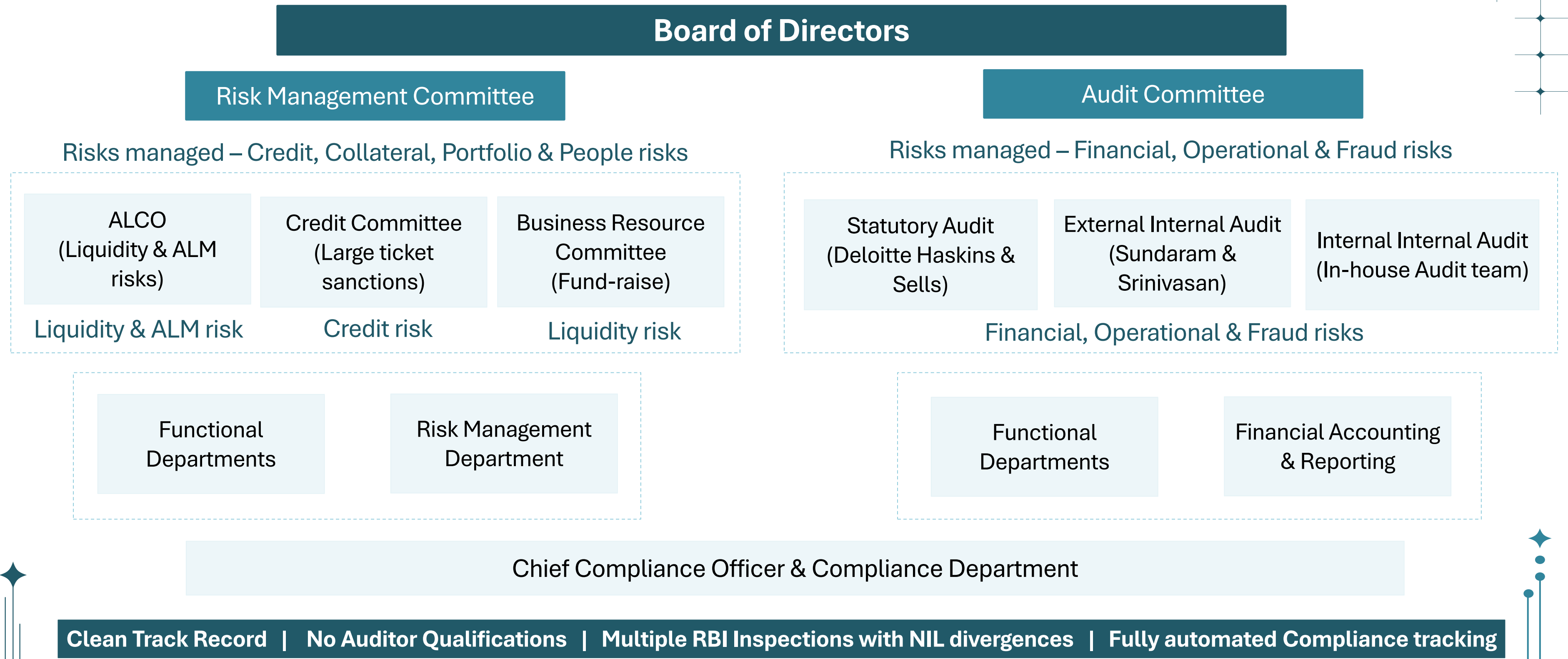
Tech led strong digital adoption leading to a significant proportion of digital collections even amongst small shopkeepers / earn & pay customers



# Holistic Technology Usage



# Strong Risk & Audit Oversight





ESG @ Five Star primarily revolves around the aspects of “S” (Social impact) and “G” (Governance)





Financial Inclusion – Reaching the Unreached

Company Vision

Reaching the Unreached through suitable credit solutions

Mission Statement

Provide appropriate credit solutions to the hitherto unreached segment of the market by developing a niche underwriting model, built towards evaluating the twin strengths of the borrowers’ intention to repay and ability to repay, with the ultimate objectives of increasing customer satisfaction and maximizing stakeholder returns

Financial Inclusion

- Caters to the underserved market of small business loans
- Meets demand which is majorly catered by informal sources
- Employment opportunities in semi-urban and rural areas, since the focus is on hiring local talent

Catering to LIG customers

- Majority of AUM is provided to Low-income group customers, thereby fostering financial inclusion
- Loans for business and other purposes are provided at lower interest rates

Corporate Social Responsibility

- Significant spends are made towards CSR
- CSR objectives are tailored towards improving education, healthcare and livelihood
- Right implementation partners are onboarded, and a strong monitoring mechanism is in place to ensure proper utilisation of funds



# Social Impact Indicators



## Branch Presence

Significant branch presence in Tier 3 to Tier 6 towns

## Customers ignored by banks / larger FIs

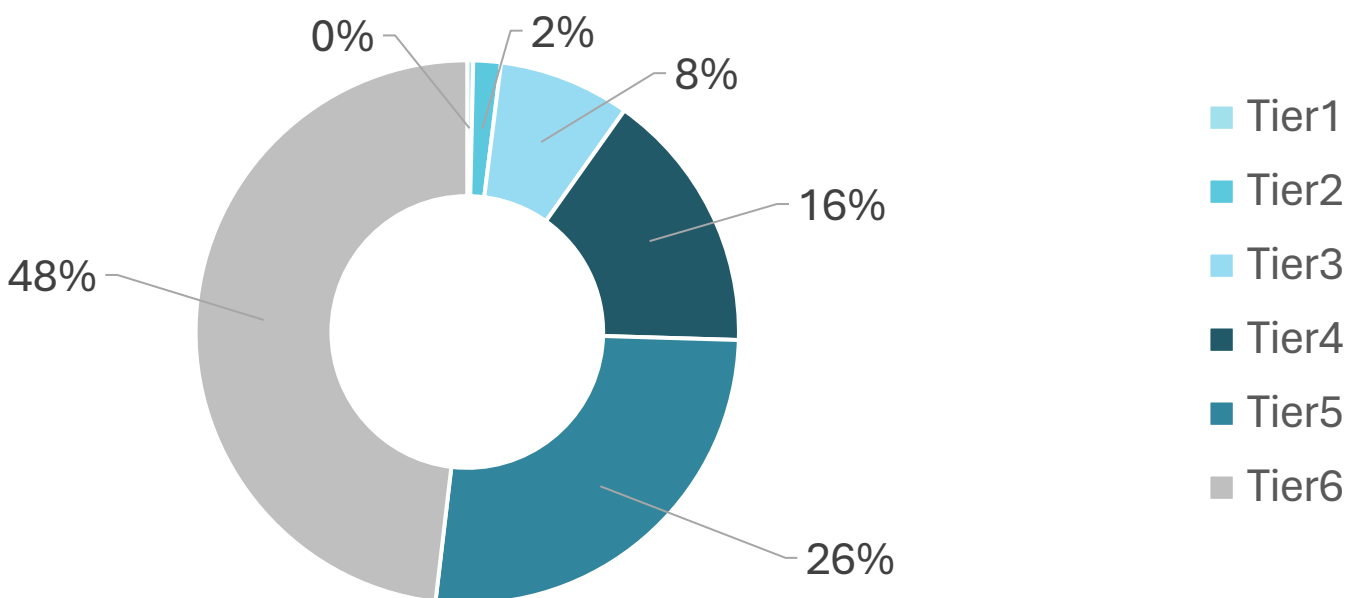
- Low-income borrowers
- Customers with strong incomes from everyday services but lacking the documentary evidence of such incomes
- Fully Collateralized loan

## Lending for Business Purposes

- Predominant portion of lending towards business purposes (income generation)
- Displace unorganized institutions (money lenders) – First time borrowers to formal lending

## Sustainable Finance

- The Company has raised funds from domestic DFIs and multi-lateral agencies to support women borrowers, facilitate social impact, etc



Tier 6 – Population < 50K; Tier 5 – Population 50K – 1L; Tier 4 – Population 1L – 2L; Tier 3 – Population 2L – 10L; Tier 2 – Population 10L – 50L; Tier 1 – Population > 50L

- USD 20 Mn raised from Swedfund, to provide funding to small business owners
- USD 60 Mn raised from International Finance Corporation, to provide funding to micro-entrepreneurs and self-employed individuals with women being the primary borrowers
- USD 100 Mn raised from Asian Development Bank, to provide funding to lower-income group women borrowers
- Aailed refinance from NABARD and SIDBI for funding provided to small business owners

Strong Governance Framework

Board of Directors

1  
Promoter Director

4  
Independent Directors  
(including 1 Woman  
Director)

1  
Executive Director

1  
Non-Executive Director

Board  
Committees

Audit  
Committee

Risk  
Management  
Committee

Nomination &  
Remuneration  
Committee

IT Strategy  
Committee

Stakeholder  
Relationship  
Committee

Customer  
Service  
Committee

CSR  
Committee

Business &  
Resource  
Committee

Chaired by Independent Directors

Chaired by Other Directors

Management  
Committees

Asset – Liability  
Committee

Credit  
Committee

Grievance Redressal  
Committee

IT Steering  
Committee

Information Security  
Committee

- High Independent Director representation
- Independent Directors with diverse experience
- High level of Independent Director participation in Committees
- Most Board Committees chaired by Independent Directors

# Distinguished Board



**Lakshmipathy Deenadayalan**  
Chairman & Managing Director



**Anand Raghavan\***  
Independent Director  
Chair – Audit Committee



**T T Srinivasaraghavan**  
Independent Director  
Chair – RMC



**Ramkumar Ramamoorthy**  
Independent Director  
Chair – IT Strategy Committee



**Rajeshwari S**  
Independent Director



**Sreeram Iyer\*\***  
Independent Director



**Thirulokchand Vasan**  
Non-Executive Director



**Srikanth Gopalakrishnan**  
Joint MD & CFO

\* Will cease to be a Director upon completion of 10-year term w.e.f July 27, 2026

\*\* Appointed as Additional Director w.e.f July 25, 2026



# Strong Management Team



**Lakshmipathy D**  
Managing Director



**Srikanth G**  
JMD & CFO



**Vishnuram J**  
Chief Operating Officer



**Parthasarathy S**  
Chief Credit Officer



**Ramesh Kannah**  
Chief Legal Officer



**Vijayaraghavan**  
Chief Compliance Officer



**Vanamali Sridharan**  
Chief Technology Officer



**Prashanth S**  
Chief - Treasury & IR



**Sai Suryanarayana**  
Chief People Officer



**Jayaraman S**  
Chief Risk Officer



# Strong Management Team



**Murali Krishnan**  
Head – Business & Collections



**Seshathri S M**  
Head – Credit



**Daniel Wilson**  
Head – Operations



**Umar Farooq**  
Head – Legal



**Sridharan Vembu**  
Head – Technology Delivery



**Sreenivas K**  
Head – Finance



**Arun Kumar K**  
Head – Accounts



**Shylasree P**  
Head – Administration



**Vinay Kumar C**  
Head – Internal Audit



**Vignesh Kumar S M**  
Company Secretary



**Srikanth Menon**  
Head - Compliance

# 10-Year Financial Snapshot

| Particulars (₹ Mn)  | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 | FY2025  | FY2026  |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|
| Number of branches  | 103    | 130    | 173    | 252    | 262    | 299    | 373    | 520    | 748     | 844     |
| Loan disburseals    | 3,830  | 7,072  | 14,822 | 24,087 | 12,450 | 17,562 | 33,914 | 48,814 | 49,697  | 46,757  |
| AUM                 | 4,936  | 10,084 | 21,128 | 38,922 | 44,454 | 50,671 | 69,148 | 96,406 | 118,770 | 132,246 |
| Number of employees | 737    | 1,290  | 1,971  | 3,734  | 3,938  | 5,675  | 7,347  | 9,327  | 11,934  | 14,159  |

| Financial Information (₹ Mn)     | I-GAAP     | I-GAAP       | IND-AS       | IND-AS       | IND-AS       | IND-AS       | IND-AS        | IND-AS        | IND-AS        | IND-AS        |
|----------------------------------|------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|
| Total Income                     | 871        | 2,082        | 4,089        | 7,873        | 10,513       | 12,562       | 15,289        | 21,951        | 28,660        | 32,460        |
| Interest expenses                | 238        | 578          | 769          | 2,156        | 3,261        | 2,984        | 2,636         | 4,653         | 6,635         | 7,372         |
| <b>Net Interest Income (NII)</b> | <b>633</b> | <b>1,504</b> | <b>3,320</b> | <b>5,717</b> | <b>7,252</b> | <b>9,578</b> | <b>12,653</b> | <b>17,298</b> | <b>22,025</b> | <b>25,088</b> |
| Operating Expenses               | 293        | 625          | 1,060        | 1,731        | 2,136        | 3,081        | 4,405         | 5,585         | 6,830         | 8,297         |
| Loan losses & Provisions         | 28         | 93           | 76           | 493          | 352          | 455          | 201           | 554           | 890           | 2,163         |
| <b>Profit Before Tax (PBT)</b>   | <b>312</b> | <b>786</b>   | <b>2,184</b> | <b>3,493</b> | <b>4,764</b> | <b>6,042</b> | <b>8,047</b>  | <b>11,159</b> | <b>14,306</b> | <b>14,628</b> |
| <b>Profit After Tax (PAT)</b>    | <b>196</b> | <b>558</b>   | <b>1,567</b> | <b>2,620</b> | <b>3,589</b> | <b>4,535</b> | <b>6,035</b>  | <b>8,359</b>  | <b>10,725</b> | <b>10,988</b> |

| Ratios                                 | I-GAAP | I-GAAP | IND-AS | IND-AS | IND-AS | IND-AS | IND-AS | IND-AS | IND-AS | IND-AS |
|----------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Cost to Income (including credit cost) | 50.79% | 47.74% | 34.22% | 38.90% | 34.31% | 36.92% | 36.40% | 35.49% | 35.05% | 41.82% |
| Cost to Income (ex-credit cost)        | 46.31% | 41.54% | 31.94% | 30.06% | 29.28% | 32.17% | 34.82% | 32.29% | 31.01% | 33.21% |
| Return on Average AUM                  | 6.47%  | 7.97%  | 10.42% | 9.12%  | 8.99%  | 9.67%  | 10.42% | 10.18% | 9.96%  | 8.68%  |
| Return on Equity                       | 12.40% | 12.97% | 15.14% | 15.36% | 16.85% | 13.85% | 15.03% | 17.60% | 18.68% | 16.06% |
| Gross Stage 3 assets                   | 2.47%  | 1.43%  | 0.89%  | 1.37%  | 1.02%  | 1.05%  | 1.36%  | 1.38%  | 1.79%  | 3.37%  |
| Net Stage 3 assets                     | 2.08%  | 0.95%  | 0.68%  | 1.13%  | 0.84%  | 0.68%  | 0.69%  | 0.63%  | 0.88%  | 2.00%  |
| Provision Coverage Ratio - overall AUM | 0.79%  | 0.97%  | 0.80%  | 1.58%  | 1.95%  | 2.03%  | 1.61%  | 1.64%  | 1.63%  | 1.84%  |
| Provision Coverage Ratio - Stage 3     | 16.24% | 33.89% | 22.99% | 17.67% | 17.92% | 34.91% | 49.33% | 54.27% | 51.31% | 41.40% |
| CRAR                                   | 43.78% | 58.82% | 64.09% | 52.94% | 58.86% | 75.20% | 67.17% | 50.50% | 50.10% | 51.89% |
| Debt / Equity ratio                    | 2.04   | 0.92   | 0.70   | 1.22   | 1.48   | 0.69   | 0.98   | 1.22   | 1.26   | 1.11   |





# Business Updates

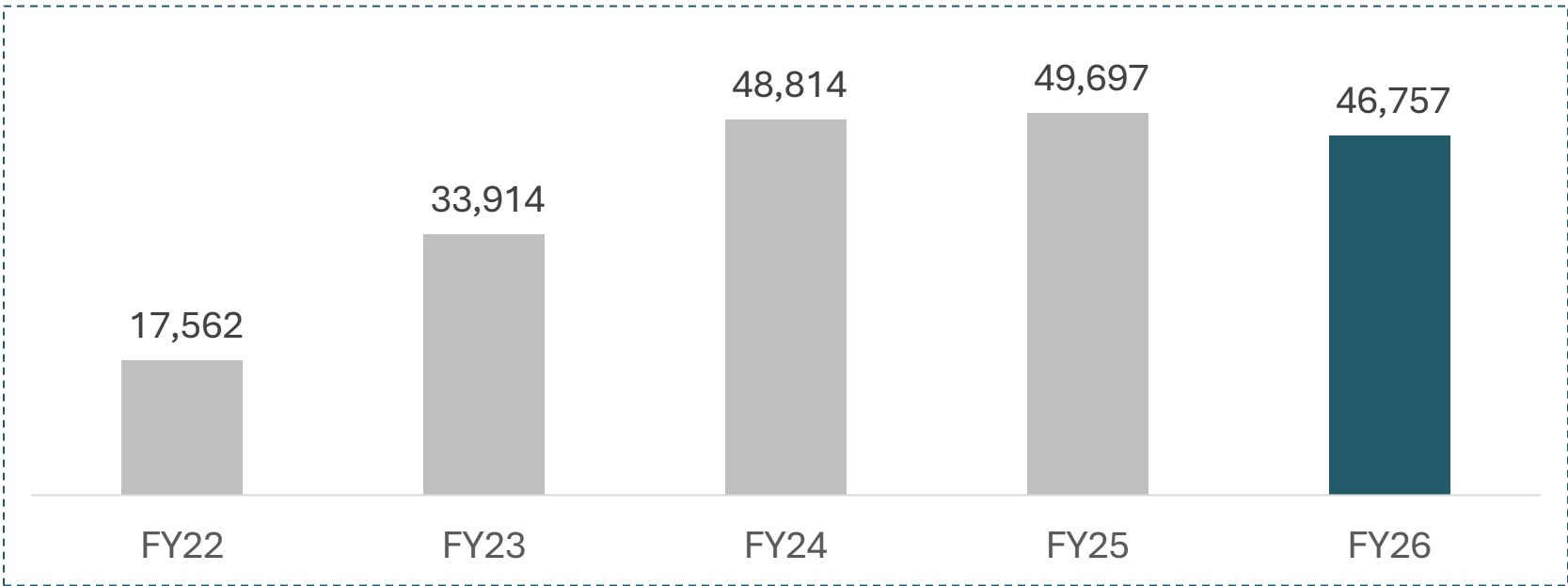


# Loan Book & Disbursements

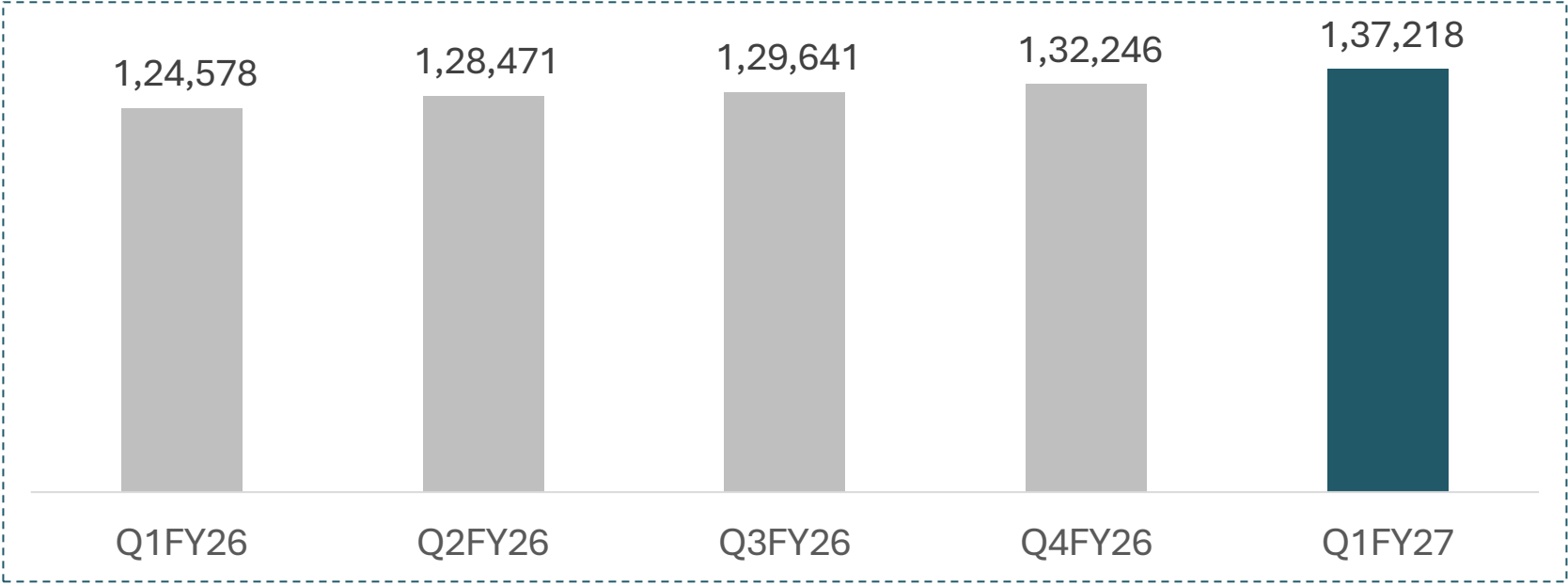
Loan Disbursement – Last 5 qtrs. (₹Mn)



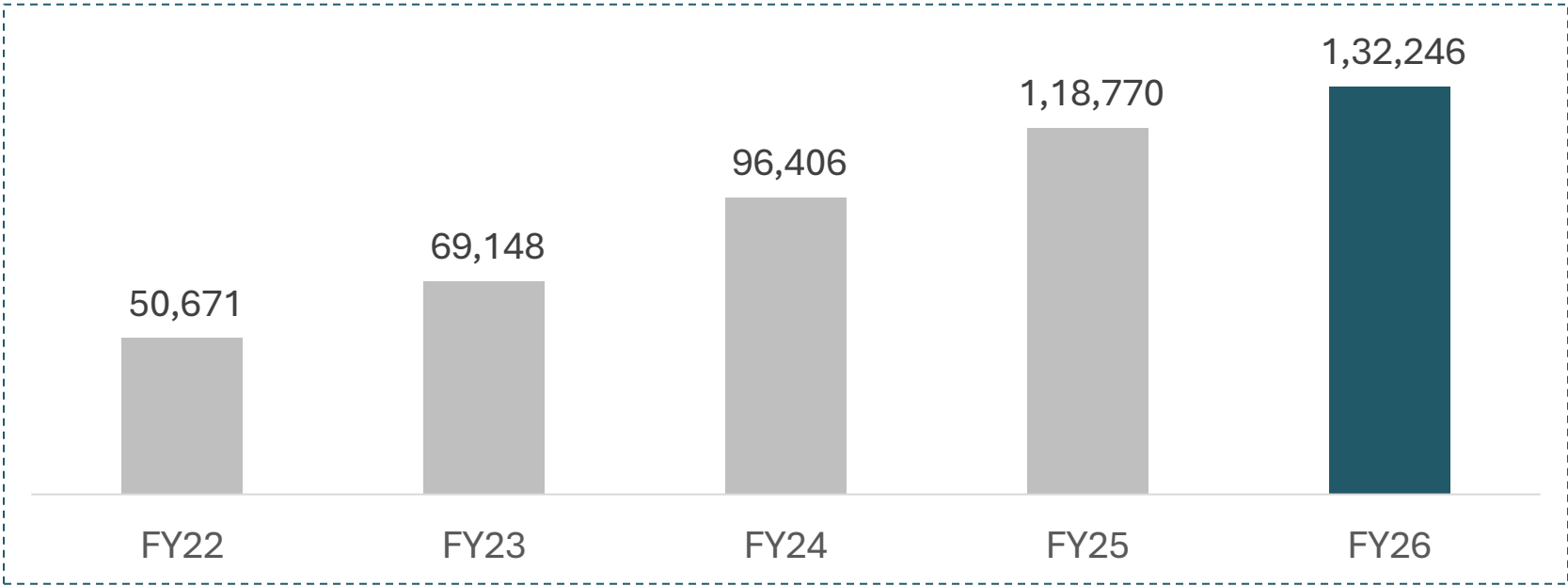
Loan Disbursement – Last 5 years (₹Mn)



Loan Portfolio – Last 5 qtrs. (₹Mn)



Loan Portfolio – Last 5 years (₹Mn)



Y-o-Y Growth – 10%

Q-o-Q Growth – 4%

Last 5-year CAGR ~24%

# Financial Highlights

Total Income – Last 5 qtrs. (₹Mn)



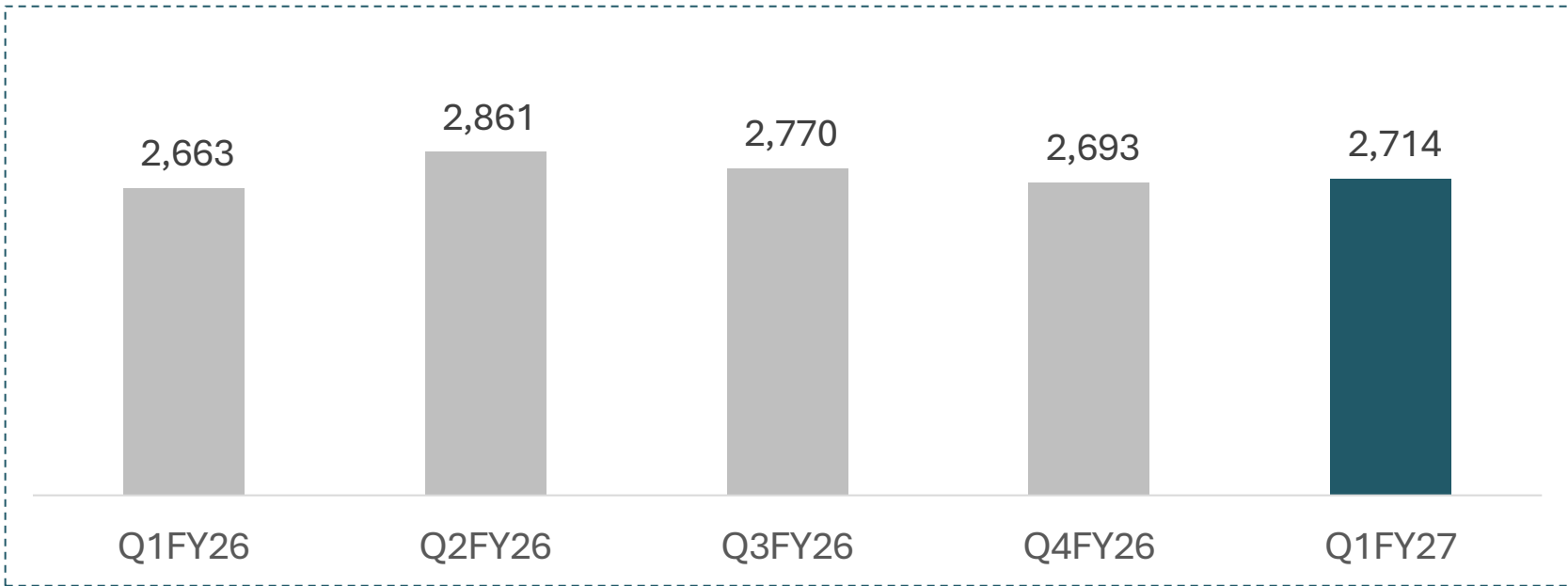
Net Interest Income – Last 5 qtrs. (₹Mn)



Profit Before Tax – Last 5 qtrs. (₹Mn)



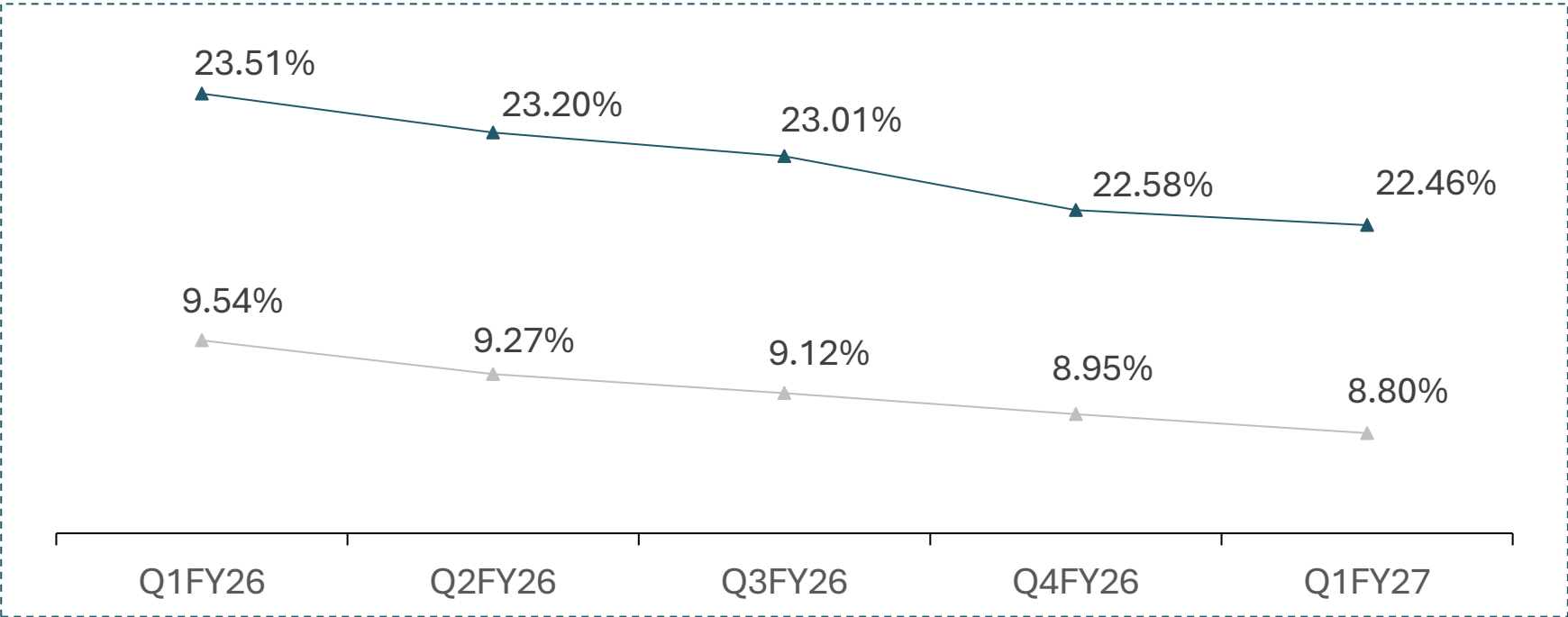
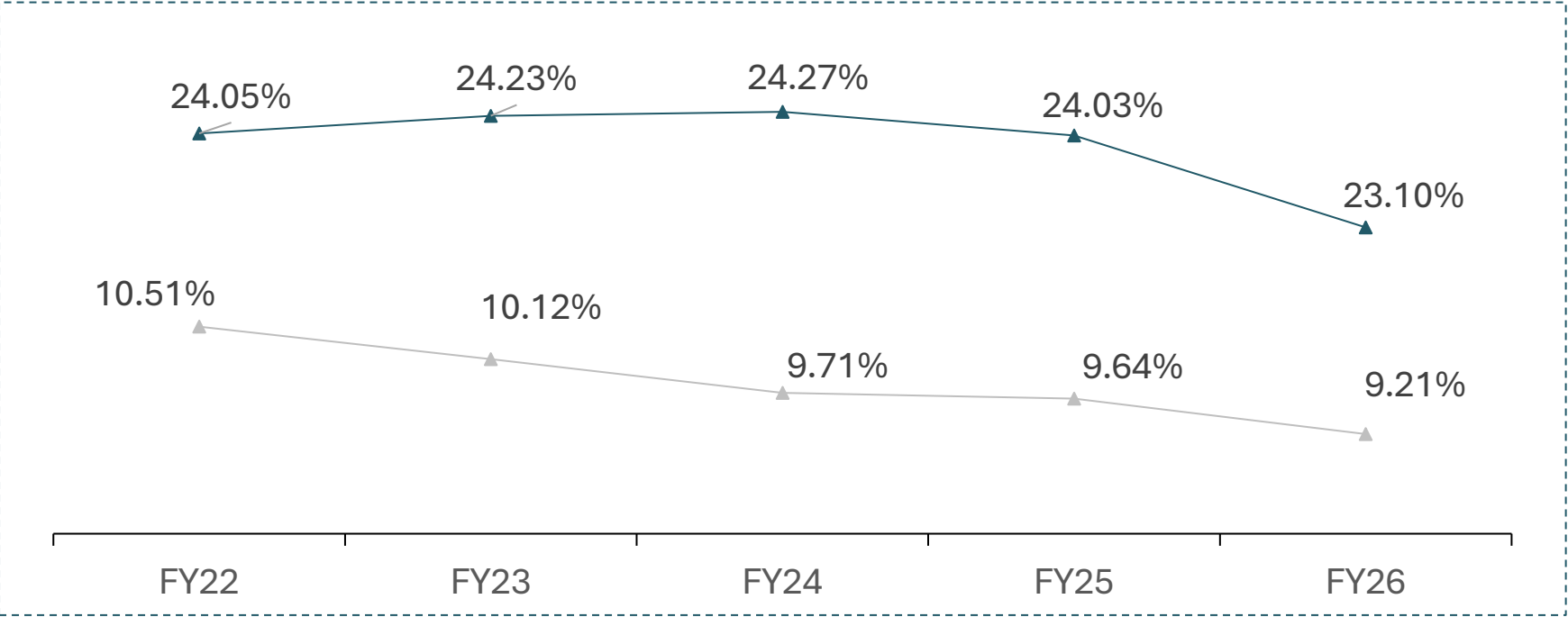
Profit After Tax – Last 5 qtrs. (₹Mn)



Net interest income = Total Income less Interest expenses

# Competitive Spreads

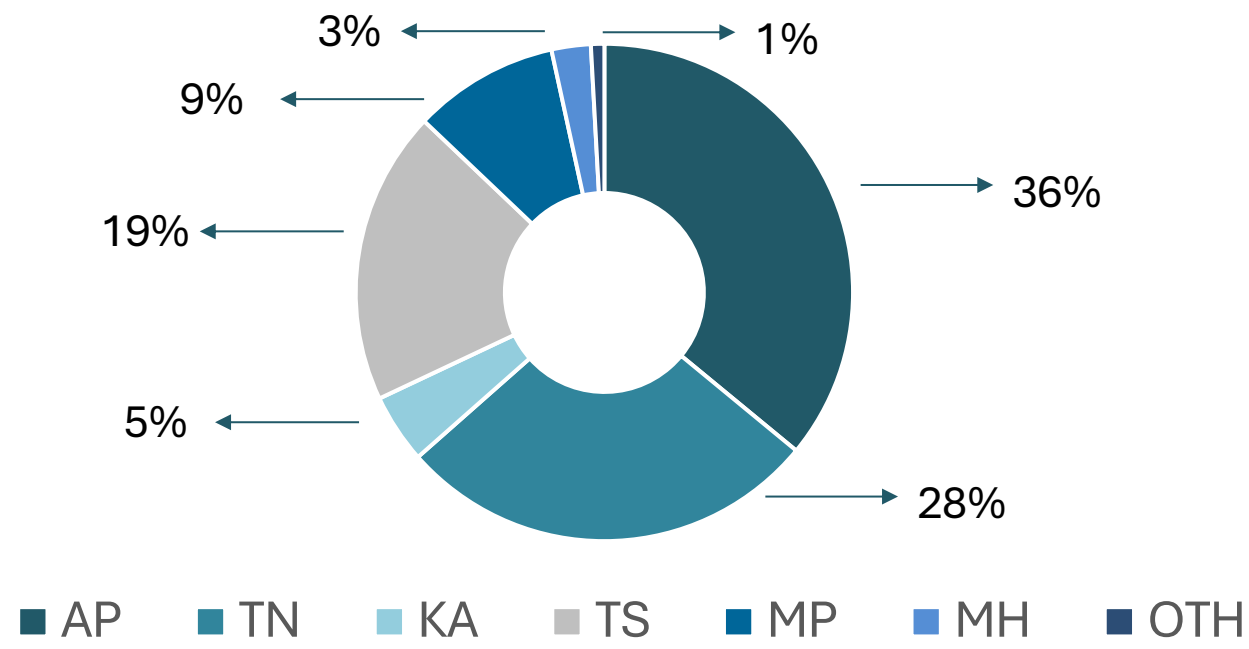
Portfolio Yield   Cost of borrowing   Spread



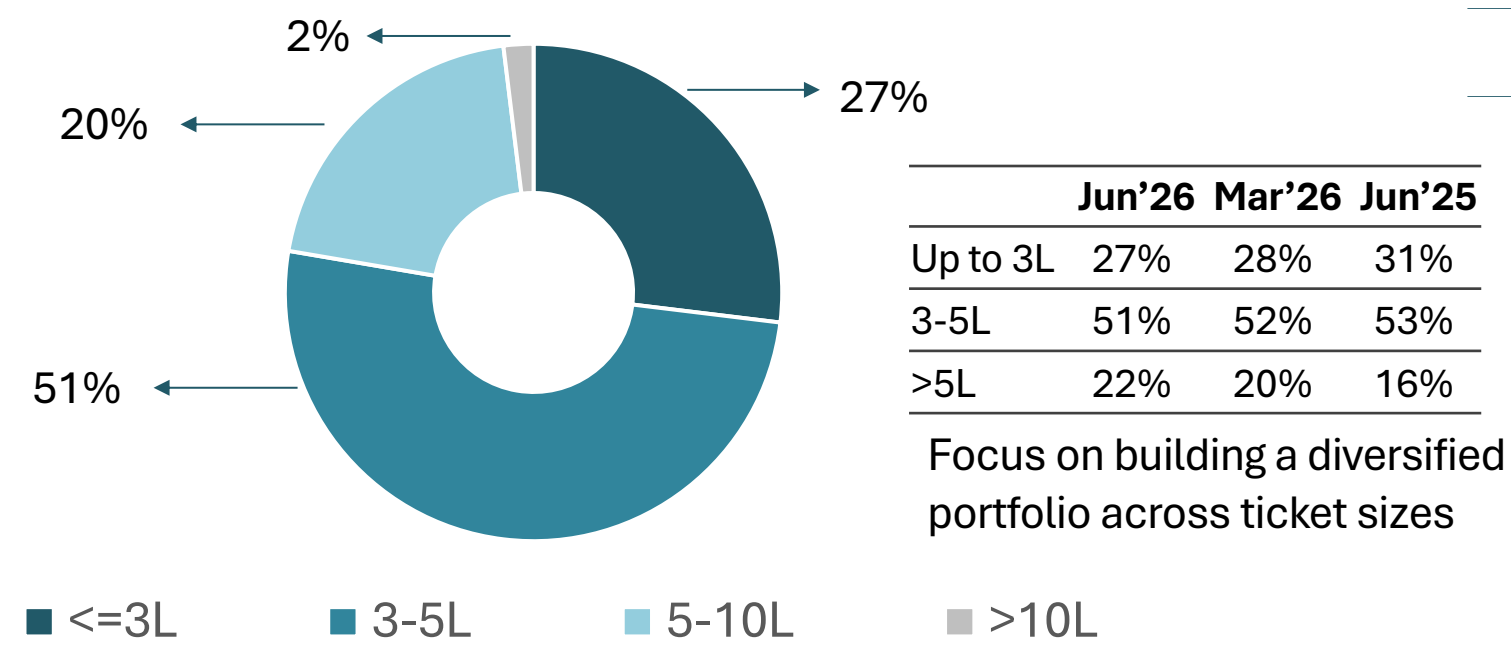


# Well-Diversified Portfolio

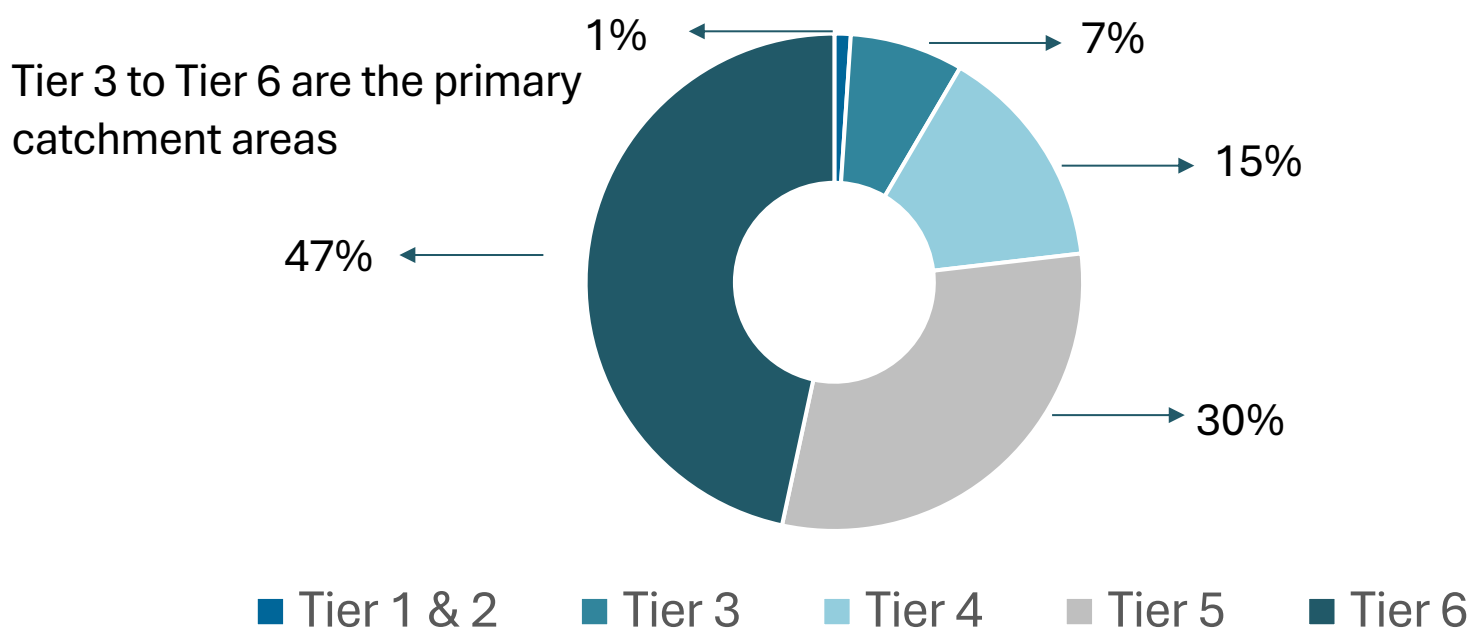
## Low Concentration risk



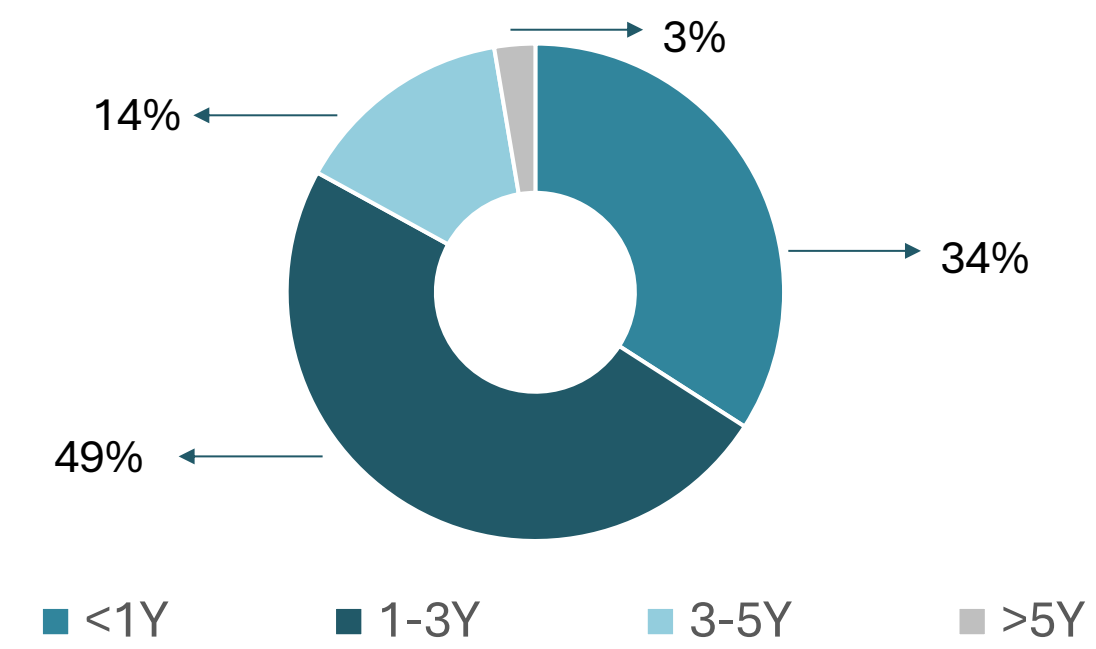
## Diversified across ticket size bands



## Focus on Tier 3 to Tier 6 towns

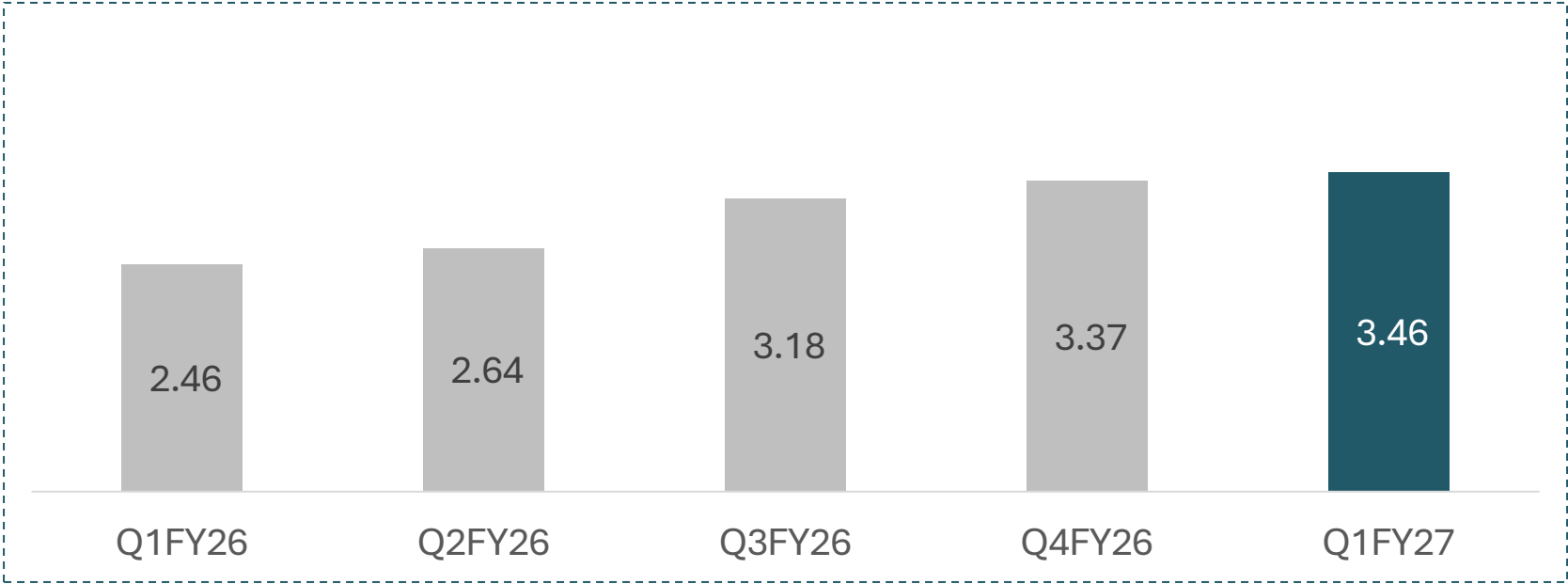


## Sizeable Vintage Portfolio

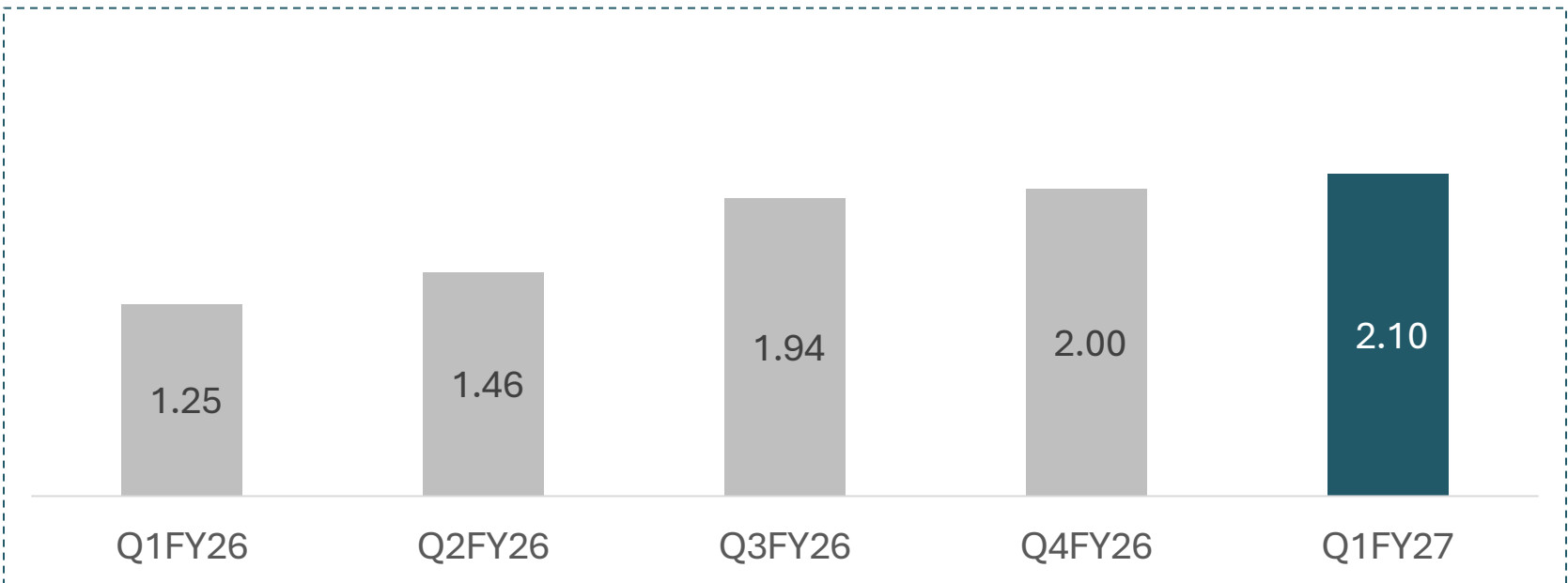


# Asset Quality Indicators

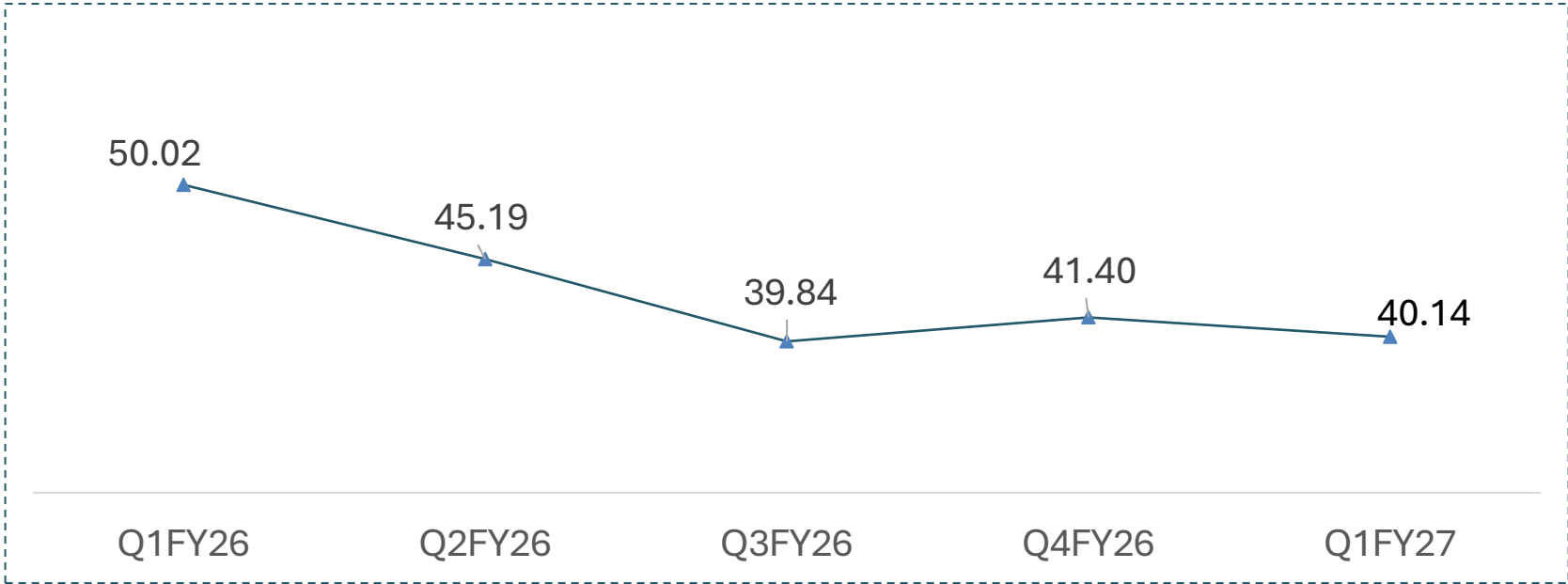
Gross NPA (%)



Net NPA (%)



PCR on GNPA (%)



PCR on Overall AUM (%)

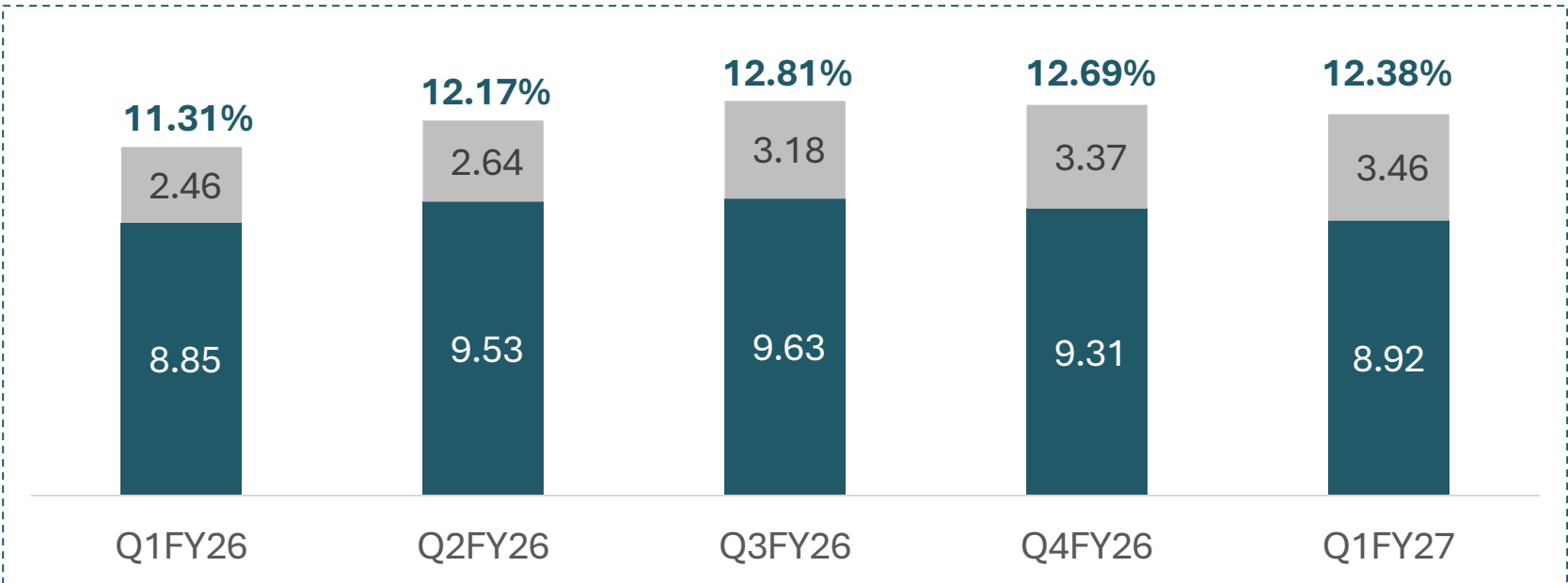


# Asset Quality Indicators

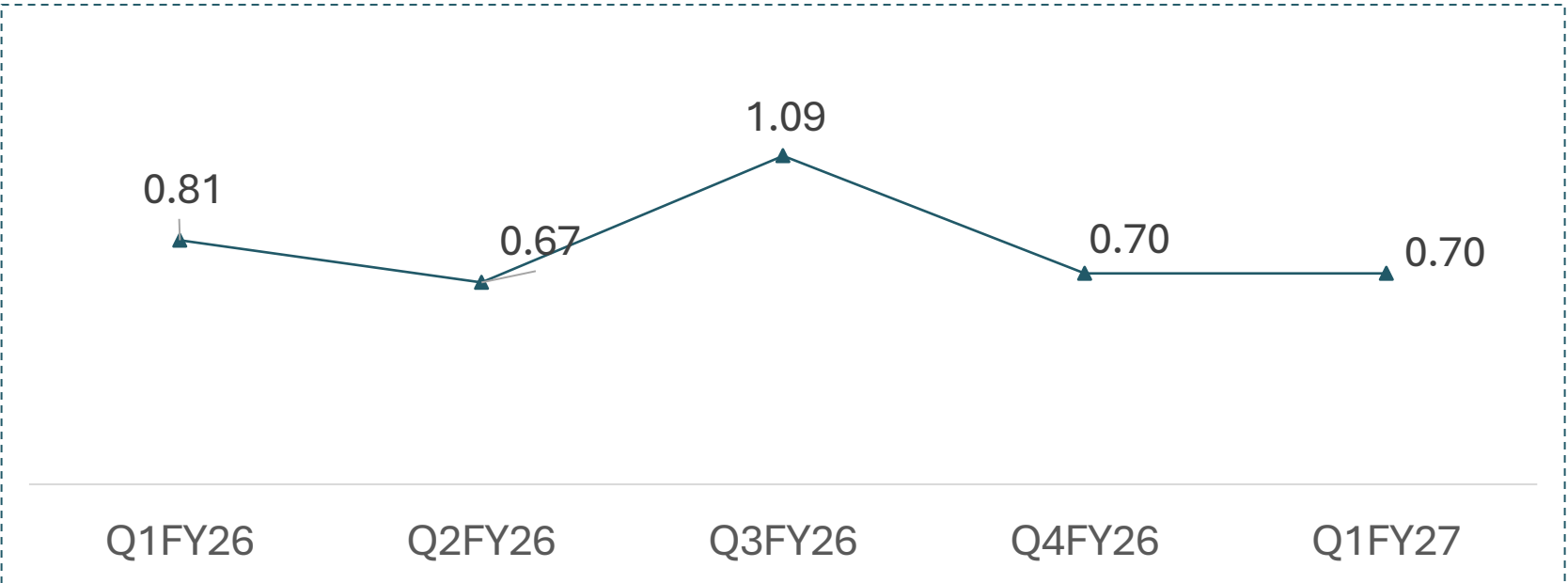
1+ DPD (%)



30+ DPD (%)



Slippage Ratio (%)



Credit Cost to Average AUM (%)



Computed as increase in GNPA + write offs for the quarter as a % of quarter opening Standard assets (not annualised)



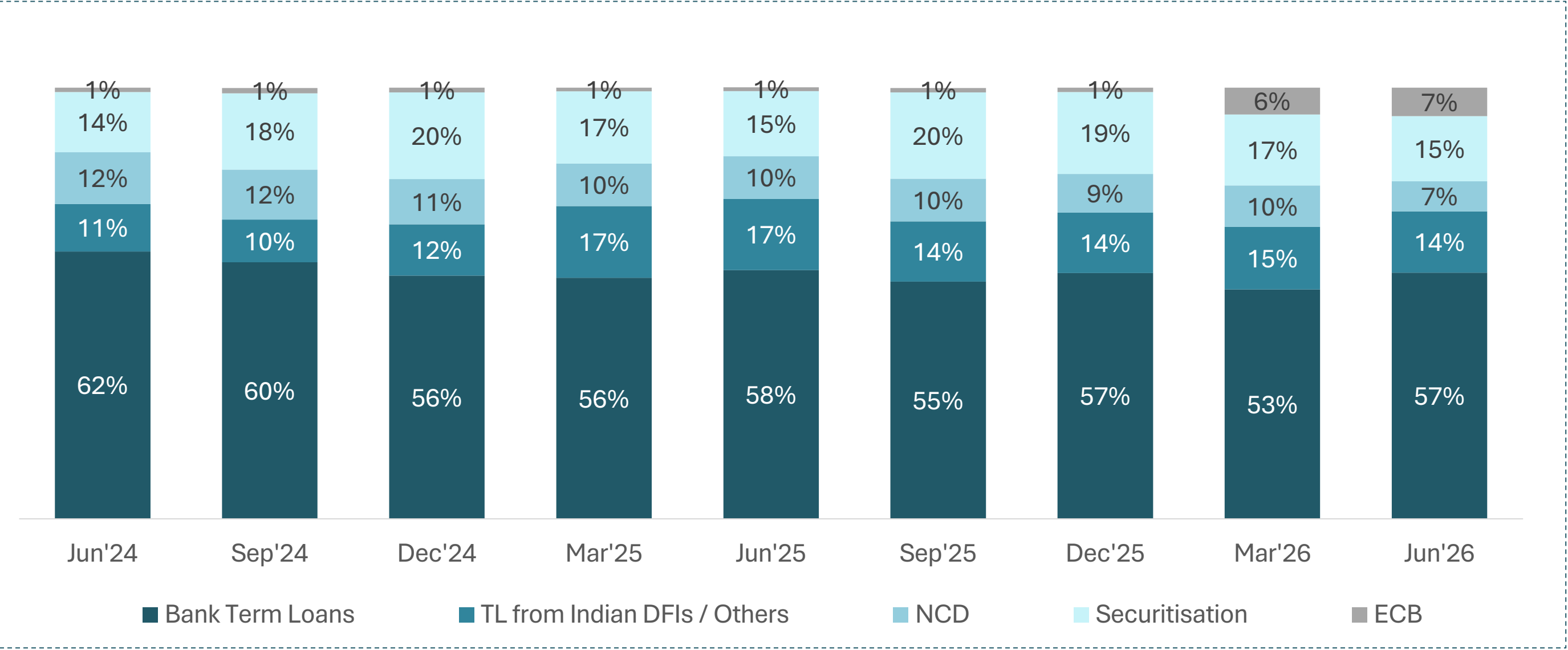
# ECL Provisioning

| As of June 30, 2026 (₹Mn) | Stage 1  | Stage 2 | Stage 3 | Total    |
|---------------------------|----------|---------|---------|----------|
| Loans Outstanding (Gross) | 1,20,223 | 12,243  | 4,752   | 1,37,218 |
| ECL Provision             | 162      | 373     | 1,907   | 2,443    |
| Loans Outstanding (Net)   | 1,20,061 | 11,870  | 2,845   | 1,34,776 |
| ECL Provision %           | 0.14%    | 3.05%   | 40.14%  | 1.78%    |

| As of Mar 31, 2026 (₹Mn)  | Stage 1 | Stage 2 | Stage 3 | Total   |
|---------------------------|---------|---------|---------|---------|
| Loans Outstanding (Gross) | 115,468 | 12,317  | 4,461   | 132,246 |
| ECL Provision             | 158     | 427     | 1,847   | 2,432   |
| Loans Outstanding (Net)   | 115,310 | 11,890  | 2,614   | 129,814 |
| ECL Provision %           | 0.14%   | 3.46%   | 41.40%  | 1.84%   |

| As of June 30, 2025 (₹Mn) | Stage 1 | Stage 2 | Stage 3 | Total   |
|---------------------------|---------|---------|---------|---------|
| Loans Outstanding (Gross) | 110,487 | 11,021  | 3,070   | 124,578 |
| ECL Provision             | 319     | 557     | 1,536   | 2,411   |
| Loans Outstanding (Net)   | 110,168 | 10,464  | 1,535   | 122,167 |
| ECL Provision %           | 0.29%   | 5.05%   | 50.02%  | 1.94%   |

# Liability Franchise



## Long Term Credit Rating

ICRA AA - Stable  
CARE AA - Positive  
India Ratings AA - Positive

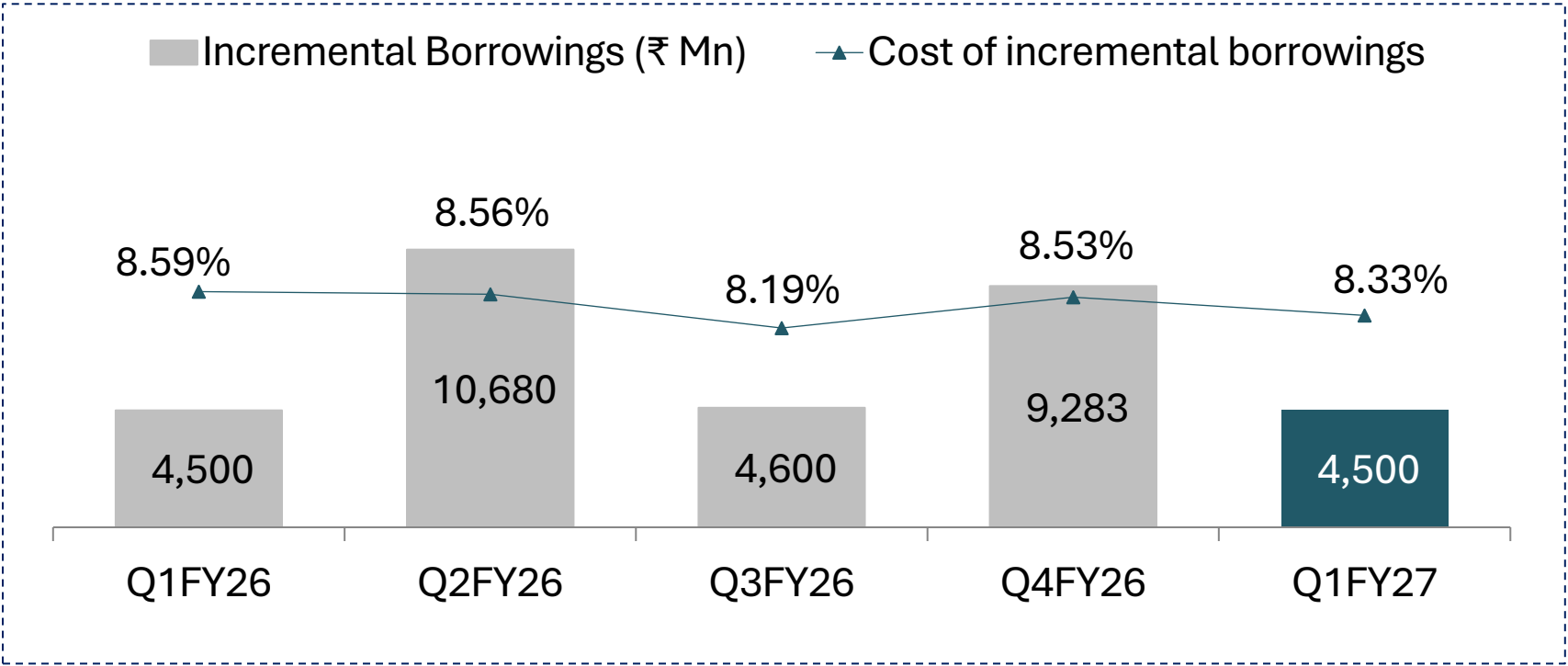
## Short Term Credit Rating

CARE A1+

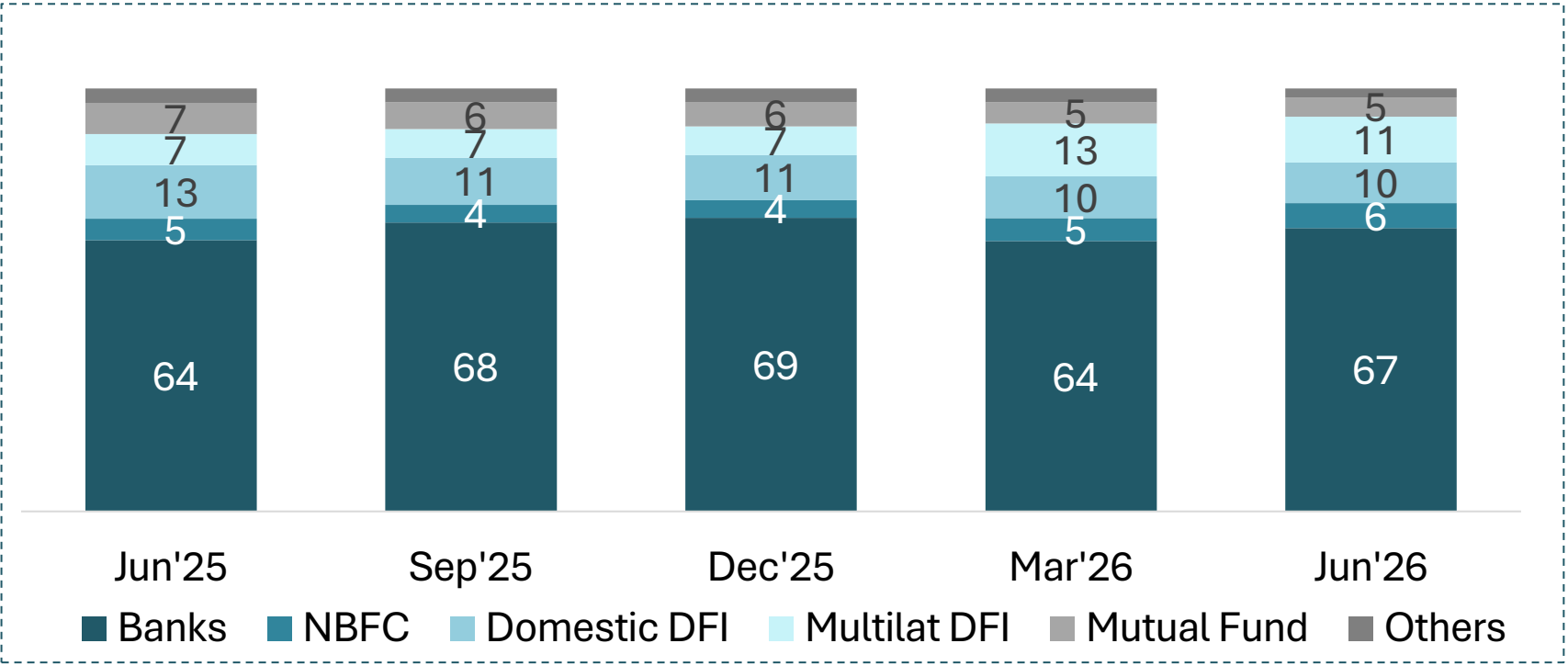
|                    |                                                                                                |                             |                                                                                                                                                                      |                           |                                                                                                                                                                                                        |
|--------------------|------------------------------------------------------------------------------------------------|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Select PSU lenders | State Bank of India   Bank of Baroda   Union Bank of India   Indian Bank   Bank of Maharashtra | Select Private bank lenders | Kotak Mahindra Bank   IndusInd Bank   DBS Bank   Axis Bank   Deutsche Bank   ICICI Bank   HSBC   Yes Bank   Bandhan Bank   Federal Bank   CSB Bank   JP Morgan Chase | Select Other Institutions | International Finance Corporation   Asian Development Bank   Swedfund   NABARD   SIDBI   Kotak MF   Nippon MF   HDFC MF   HSBC MF   Royal Sundaram GI   Bajaj Finance   Sundaram Finance   L&T Finance |
|                    |                                                                                                |                             |                                                                                                                                                                      |                           |                                                                                                                                                                                                        |

# Liability Franchise

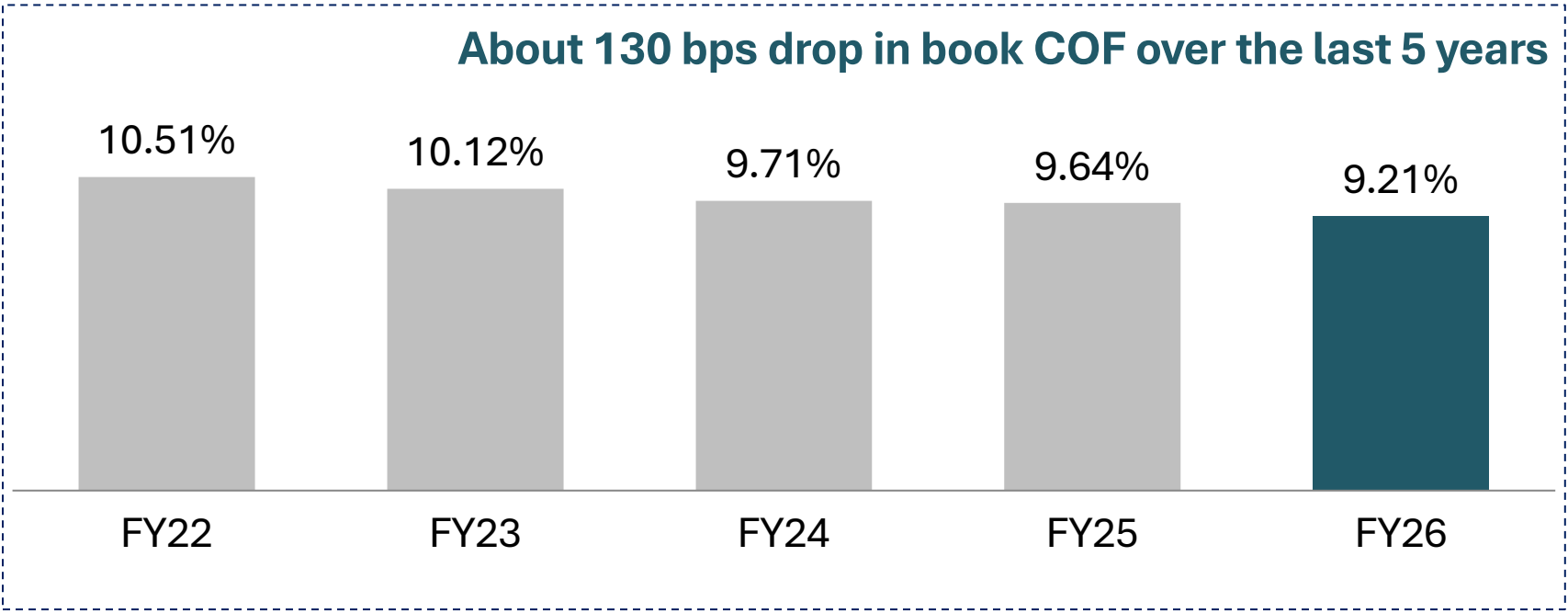
## Cost of incremental borrowing



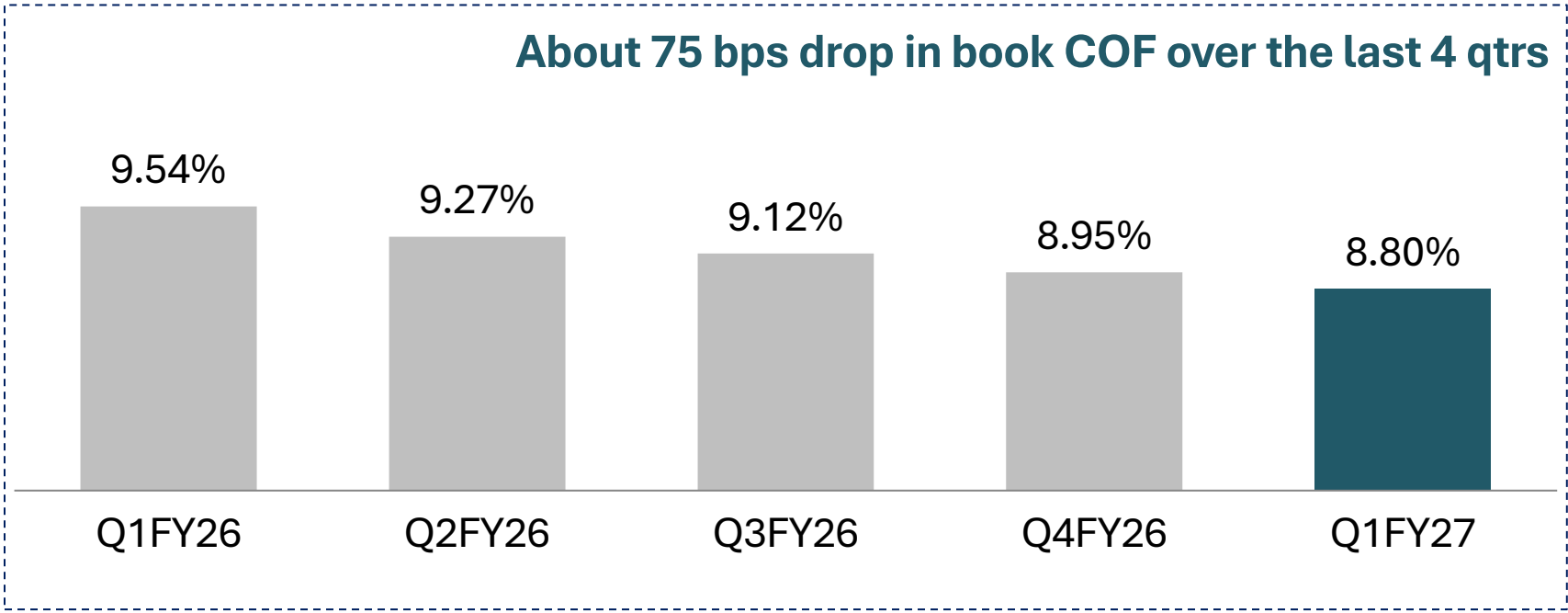
## Lender type (% of borrowing o/s)



## Book COF – Last 5 years



## Book COF – Last 5 quarters



Proportion of borrowings from banks based on holdings as of the respective quarter-end



# Strong Liquidity & ALM

| Amount in ₹ Mn                                 |        |        |        |        |
|------------------------------------------------|--------|--------|--------|--------|
| Liquidity buffer as of June 2026               |        |        |        |        |
| Unencumbered cash & cash equivalents           | 18,472 |        |        |        |
| Unavailed sanction from banks / FIs            | 4,500  |        |        |        |
| Total Liquidity                                | 22,972 |        |        |        |
| Projected Cashflow Schedule (₹Mn)              | Q2FY27 | Q3FY27 | Q4FY27 | Q1FY28 |
| Opening Liquidity                              | 22,972 | 23,934 | 23,080 | 24,780 |
| Add: Principal collections & internal accruals | 6,862  | 6,786  | 7,341  | 7,505  |
| Less: Debt repayments                          | 5,901  | 7,640  | 5,641  | 6,731  |
| Closing Liquidity                              | 23,934 | 23,080 | 24,780 | 25,554 |

| Particulars (₹Mn)            | Up to 1M | 1-2 M  | 2-3 M  | 3-6 M  | 6M – 1Y | 1-3 Y  | 3-5 Y  | >5 Y   |
|------------------------------|----------|--------|--------|--------|---------|--------|--------|--------|
| Opening Liquidity            | 19,892   | 18,059 | 18,377 | 17,263 | 15,149  | 14,798 | 25,235 | 57,185 |
| Add: Inflows from advances   | 1,654    | 1,711  | 1,715  | 5,473  | 12,080  | 47,742 | 45,577 | 19,357 |
| Less: Outflows on borrowings | 1,791    | 1,381  | 2,729  | 7,640  | 12,372  | 36,903 | 13,642 | 1,871  |
| Add: Other inflows           | 81       | 74     | 92     | 246    | 116     | 271    | 187    | 5,279  |
| Less: Other outflows         | 1,777    | 87     | 193    | 193    | 176     | 672    | 172    | 79,949 |
| Cumulative mismatch          | 18,059   | 18,377 | 17,263 | 15,149 | 14,798  | 25,235 | 57,185 | -      |

No Cumulative mismatch in any of the time buckets



**Financial Statements**





# Balance Sheet

| Particulars (₹ Mn)                               | Q1FY2027       | Q4FY2026       | Q1FY2026       |
|--------------------------------------------------|----------------|----------------|----------------|
| <b>Assets</b>                                    |                |                |                |
| Cash & Cash equivalents                          | 15,965         | 16,179         | 14,726         |
| Bank balances other than cash & cash equivalents | 935            | 5,311          | 4,439          |
| <b>Loans</b>                                     | <b>134,809</b> | <b>129,848</b> | <b>122,198</b> |
| - Loan portfolio                                 | 137,218        | 132,246        | 124,578        |
| - Inter-Corporate Deposits                       | 33             | 33             | 31             |
| - Expected Credit Loss                           | (2,443)        | (2,432)        | (2,411)        |
| Investments                                      | 2,311          | 2,271          | 2,159          |
| Other financial assets                           | 1,342          | 1,408          | 872            |
| Non-Financial Assets                             | 2,948          | 2,882          | 2,902          |
| <b>Total Assets</b>                              | <b>158,309</b> | <b>157,898</b> | <b>147,296</b> |
| <b>Liabilities &amp; Equity</b>                  |                |                |                |
| Trade Payables                                   | 383            | 318            | 273            |
| Debt Securities                                  | 5,539          | 7,832          | 7,763          |
| Borrowings other than Debt Securities            | 73,121         | 74,172         | 70,955         |
| Other Financial Liabilities                      | 1,622          | 1,059          | 1,484          |
| Non-Financial Liabilities                        | 1,110          | 715            | 1,079          |
| Total Equity                                     | 76,534         | 73,802         | 65,742         |
| <b>Total Liabilities &amp; Equity</b>            | <b>158,309</b> | <b>157,898</b> | <b>147,296</b> |

# Profit and Loss Statement

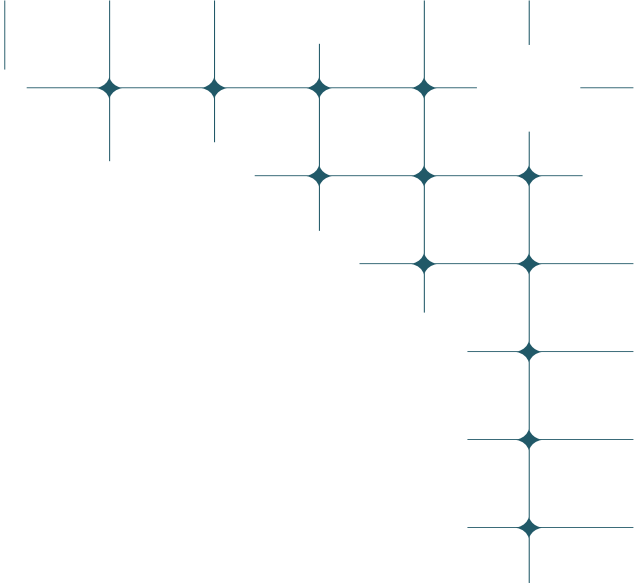
| Particulars (₹ Mn)                             | Q1FY2027     | Q4FY2026     | Q1FY2026     | Y-o-Y       | Q-o-Q     | FY2026        | FY2025        | Y-o-Y       |
|------------------------------------------------|--------------|--------------|--------------|-------------|-----------|---------------|---------------|-------------|
| Loan Portfolio                                 | 137,218      | 132,246      | 124,578      | 10%         | 4%        | 132,246       | 118,770       | 11%         |
| <b>Interest Income (1)</b>                     | <b>8,096</b> | <b>7,975</b> | <b>7,655</b> | <b>6%</b>   | <b>2%</b> | <b>31,347</b> | <b>27,674</b> | <b>13%</b>  |
| - Interest on loan portfolio                   | 7,539        | 7,369        | 7,137        | 6%          | 2%        | 29,243        | 25,871        | 12%         |
| - Income other than interest on loan portfolio | 557          | 606          | 518          | 8%          | -8%       | 2,103         | 1,803         | 17%         |
| <b>Net Gain on Fair value changes (2)</b>      | <b>78</b>    | <b>74</b>    | <b>124</b>   | <b>-37%</b> | <b>5%</b> | <b>425</b>    | <b>494</b>    | <b>-14%</b> |
| <b>Fee &amp; Other income (3)</b>              | <b>213</b>   | <b>212</b>   | <b>133</b>   | <b>60%</b>  | <b>0%</b> | <b>688</b>    | <b>492</b>    | <b>40%</b>  |
| <b>Total Income (1+2+3)</b>                    | <b>8,387</b> | <b>8,261</b> | <b>7,912</b> | <b>6%</b>   | <b>2%</b> | <b>32,460</b> | <b>28,660</b> | <b>13%</b>  |
| Interest Expenses                              | 1,715        | 1,814        | 1,873        | -8%         | -5%       | 7,372         | 6,680         | 10%         |
| <b>Net Interest Income</b>                     | <b>6,672</b> | <b>6,447</b> | <b>6,039</b> | <b>10%</b>  | <b>3%</b> | <b>25,088</b> | <b>21,980</b> | <b>14%</b>  |
| Operating Expenses                             | 2,435        | 2,271        | 2,011        | 21%         | 7%        | 8,297         | 6,785         | 22%         |
| <b>Pre-provision Operating Profit (PPOP)</b>   | <b>4,237</b> | <b>4,176</b> | <b>4,028</b> | <b>5%</b>   | <b>1%</b> | <b>16,791</b> | <b>15,195</b> | <b>10%</b>  |
| Credit Cost                                    | 618          | 604          | 478          | 29%         | 2%        | 2,163         | 890           | 143%        |
| <b>Profit before Tax (PBT)</b>                 | <b>3,620</b> | <b>3,571</b> | <b>3,550</b> | <b>2%</b>   | <b>1%</b> | <b>14,628</b> | <b>14,306</b> | <b>2%</b>   |
| <b>Profit after Tax (PAT)</b>                  | <b>2,714</b> | <b>2,693</b> | <b>2,663</b> | <b>2%</b>   | <b>1%</b> | <b>10,988</b> | <b>10,725</b> | <b>2%</b>   |
| Earnings Per Share (Basic)                     | 9.19         | 9.14         | 9.04         |             |           | 37.31         | 36.61         |             |
| Earnings Per Share (Diluted)                   | 9.18         | 9.16         | 9.02         |             |           | 37.25         | 36.50         |             |
| Book value per Share                           | 256.14       | 249.89       | 219.93       |             |           |               |               |             |

Income other than interest on loan portfolio includes penal charges, interest on deposits and other investments, processing fee and other fee income

Operating Expenses is the sum of Employee Benefits Expenses, Depreciation and Amortization, Interest on lease liability and other expenses for the relevant period



# Financial Ratios



| Particulars                                                       | Q1FY2027      | Q4FY2026      | Q1FY2026      | FY2026        | FY2025        |
|-------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Interest Income (as a % of average loan portfolio)                | 22.46%        | 22.58%        | 23.51%        | 23.10%        | 24.03%        |
| Interest Expenses (as a % of average borrowings)                  | 8.80%         | 8.95%         | 9.54%         | 9.21%         | 9.64%         |
| <b>Net Interest Income %</b>                                      | <b>13.66%</b> | <b>13.63%</b> | <b>13.97%</b> | <b>13.89%</b> | <b>14.39%</b> |
| Total Income (as a % of average loan portfolio)                   | 25.06%        | 25.67%        | 26.14%        | 25.64%        | 26.63%        |
| Interest Expense (as a % of average loan portfolio)               | 5.09%         | 5.59%         | 6.14%         | 5.78%         | 6.16%         |
| <b>Net Interest Margin %</b>                                      | <b>19.97%</b> | <b>20.07%</b> | <b>19.99%</b> | <b>19.86%</b> | <b>20.46%</b> |
| Operating Expenses (as a % of average loan portfolio)             | 7.31%         | 7.10%         | 6.69%         | 6.60%         | 6.34%         |
| Loan losses & Provisions (as a % of average loan portfolio)       | 1.85%         | 1.88%         | 1.58%         | 1.71%         | 0.83%         |
| <b>Profit before Tax (PBT) %</b>                                  | <b>10.82%</b> | <b>11.09%</b> | <b>11.73%</b> | <b>11.55%</b> | <b>13.29%</b> |
| Tax %                                                             | 2.71%         | 2.72%         | 2.93%         | 2.87%         | 3.33%         |
| <b>Profit after Tax (PAT) or Return on average loan portfolio</b> | <b>8.11%</b>  | <b>8.37%</b>  | <b>8.80%</b>  | <b>8.68%</b>  | <b>9.96%</b>  |
| Debt / Equity                                                     | 1.03          | 1.11          | 1.20          | 1.11          | 1.26          |
| Leverage (Total assets / Net worth)                               | 2.07          | 2.14          | 2.24          | 2.14          | 2.29          |
| <b>Return on Equity</b>                                           | <b>14.46%</b> | <b>15.09%</b> | <b>16.57%</b> | <b>16.06%</b> | <b>18.68%</b> |
| Operating cost to income ratio                                    | 36.62%        | 35.36%        | 33.45%        | 33.21%        | 31.01%        |
| Credit cost to income ratio                                       | 9.24%         | 9.35%         | 7.92%         | 8.60%         | 4.04%         |
| <b>Total Cost to income ratio</b>                                 | <b>45.86%</b> | <b>44.71%</b> | <b>41.34%</b> | <b>41.82%</b> | <b>35.05%</b> |

| Terms                            | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Loan Portfolio or AUM            | Loan Portfolio or AUM (Assets Under Management) represents the aggregate of current principal outstanding and overdue principal outstanding, if any, for all loan assets under management which includes loan assets held or securitised by the Company as of the last day of the relevant year or Period                                                                                                                                                                                                                                                                                  |
| NIM / Net Interest Margin        | Net Interest Income / Average AUM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Net Interest Income              | Net Interest Income represents interest income on term loans minus Interest on borrowings, Interest on debt securities and other interest expense for the relevant year or Period                                                                                                                                                                                                                                                                                                                                                                                                          |
| Average AUM                      | Represents the monthly average of AUM for the relevant year or Period                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Gross NPA / Gross Stage 3 Assets | Gross NPA or Gross Stage 3 assets represents loans which are more than 90 days past due (till the quarter ended Sep 2022); for the quarters post Sep 2022, this has been computed as per guidelines stipulated by RBI vide their circulars on Prudential Norms on Income recognition and Asset classification dated Nov 12, 2021 and Feb 15, 2022 (wherein implementation of upgradation norms were deferred to October 1, 2022) i.e loans that have crossed 90 days past due any time since October 1, 2022 and not cleared their arrears fully. This is expressed as a percentage of AUM |
| Net NPA / Net Stage 3 Assets     | Gross Stage 3 assets reduced by Stage 3 ECL as a percentage of AUM reduced by Stage 3 ECL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |



For further information, you may please contact:

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# Thank You