SHREE VASU LOGISTICS LIMITED

CIN: L51109CT2007PLC020232
Registered Office: Unit-6, New Office Building, Near Ring Road No. 04
Tendua IID, Dharsiwa, Raipur-492099, C.G.
Phone: 7000681501, **E-mail:** cs@logisticpark.biz
Website: www.shreevasulogistics.com

Date: November 05, 2026

To,
The Manager
The Listing Compliance Department,
National Stock Exchange of India Limited ("NSE")
Exchange Plaza, Plot No. C/1,
G Block, Bandra Kurla Complex,
Bandra (East), Mumbai- 400051

Stock Symbol: SVLL
ISIN: INE00CE01017

To,
The Manager,
The Listing Department
BSE Limited ("BSE")
Phiroze Jeejeebhoy Towers, Dalal Street,
Fort Mumbai- 400001

Scrip Code: 544997
ISIN: INE00CE01017

Sub: Investor Presentation for H1FY27

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation of the Company for H1 FY27.

The aforesaid Investor presentation will also be available on the Company's website at: www.shreevasulogistics.com

Thanking You,

Yours Faithfully,
For Shree Vasu Logistics Limited

MONALI MAKHIJA
Digitally signed by MONALI MAKHIJA
Date: 2026.11.05 13:03:27 +05'30'

Monali Makhija
Company Secretary and Compliance Officer
Membership No. A71644
Place: Raipur

Encl: As above

SHREE VASU LOGISTICS LIMITED

GET CARRIED AWAY

Q2 FY27 EARNINGS

Investor Presentation

BSE:544997 | NSE:SVLL | ISIN INE00CE01017 | CIN L51109CT2007PLC020232 | Raipur, Chhattisgarh

October 2026

IMPORTANT INFORMATION

Forward-looking statements & disclaimer

This document has been prepared for information purposes only and is not an offer or invitation or recommendation to buy or sell any securities of Shree Vasu Logistics Limited (“SVLL”, "Company“), nor shall part, or all, of this document form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities of the Company. This document is strictly confidential and may not be copied, published, distributed or transmitted to any person, in whole or in part, by any medium or in any form for any purpose. The information in this document is being provided by the Company and is subject to change without notice. The Company relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness. This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements. You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

OUR BUSINESS

Business Overview

SVLL operates an integrated logistics platform across three revenue streams



Third-Party Logistics (3PL)

Outsourced supply chain management

- C&F and distribution centre operations

Client-dedicated facilities where we handle storage, inventory management, order processing and dispatch under multi-year contracts with customization as per customer requirement.



Road Transportation

FTL · PTL · Milk-run movement

- Full truck load (FTL) long-haul movement
- Part truck load (PTL) consolidated freight
- Milk-run pick-up and delivery circuits

Hybrid model i.e. Use of owned vehicle fl as well as outsourced fleet vendors, mov inbound raw material and outbound finish goods on scheduled routes.



Warehouse Leasing

Rental of warehouses

- Owned and leased warehousing space
- Long-tenure lease and rental contracts
- Built-to-suit development for anchor clients

Rent-only model of owned as well leased land and sheds — annuity-style income with low operating intensity and consistent margin visibility.

Services-led 3PL and transportation drive scale and client stickiness, while warehouse leasing adds annuity income and asset backing for owned warehouses.

SERVICE LINE | C&F AND DEPOT OPERATIONS

Carrying & Forwarding and Depot Operations

01 The Depot Operating Cycle

Stock enters, is held, is ordered against and leaves — all under SVLL control

01 Inbound & Receipt

- Unloading of primary freight at the depot
- GRN, count and quality verification
- Short-supply and damage reporting

02 Storage & Stock Control

- Binning by SKU, batch and expiry
- FIFO / FEFO rotation discipline
- Cycle counts and stock reconciliation

03 Order Processing

- Orders received from the principal's system
- Picking, packing and invoicing
- Scheme, pricing and credit application

04 Dispatch & Delivery

- Route-wise load planning
- Vehicle placement and loading
- Delivery to distributors and retail

05 Reporting & Compliance

- Daily stock and sales statements
- Statutory records, registers and audits
- PODs, claims and reconciliation

02 What the C&F Mandate Covers

The principal contracts an outcome, not a list of inputs

Depot Infrastructure

Warehouse space, racking, material handling equipment and safety set-up, ready to operate.

Manpower & Supervision

Trained depot staff, loaders and a dedicated supervisor working to the principal's SOP.

Secondary Transportation

Timely delivery of stock to the client's distributors at their respective locations, within the prescribed lead time .

Statutory & Compliance

Licences, registers, GST records and audit-ready documentation maintained by SVLL.

Systems & Visibility

Depot App, WMS and live stock reporting feeding the principal's own review cycle.

One C&F contract covers the space, the people, the compliance and the reporting — the principal only tracks stock and service levels.

TECHNOLOGY | PROPRIETARY 3PL IT STACK — PART 1 OF 2

Zero Phone Call" operation for all clients.
Built in-house | Live in daily operations.

IT Ecosystem for Seamless 3PL Operations

01 Field & Frontline Apps

Mobile-first tools in daily use by dealers, depot staff, drivers and partners



Dealer Engagement Portal

Tracking, claims and acknowledgements



HR App

Attendance, leave and salary slips



Depot App

Loading, depot open-close, POD upload



Security App

Visitor and vehicle IN / OUT, gate pass



Logistic Partner Solutions

Trip progress, bidding, delivery proof



Total Fleet Coverage

Own, hired and contract vehicles in one view

02 Core Logistics Platform

ERP-integrated backbone — one data spine across depot, warehouse and fleet

- **ERP-Integrated Logistics**
  Workflow automation and real-time decision-making
- **Enterprise Warehouse Management**
  Precise stock handling with live inventory sync
- **Smart Depot Management**
  Bulk picklist assignment, vehicle movement, PODs
- **Automated Distribution Centres**
  Unloading, stock updates and arrival logs
- **Integrated GPS & Route Optimisation**
  Live fleet tracking with geo-fencing and analytics
- **Fleet Performance & Maintenance**
  Predictive servicing that cuts vehicle downtime

One integrated stack — the same data spine powers the ground apps, the depot, the fleet and the client's own portal.

All platforms are developed, owned and operated by Shree Vasu Logistics Ltd. and are in live daily use across depots, fleet, warehouses and client accounts.

Built in-house | Live in daily operations.

Control Towers and the Edge They Create

03 Control Towers & Governance

Dashboards that turn daily operations into measured, owned actions

01 — Company Standard Process Portal
Single source for SOPs across every department

02 — Live Scores Dashboard
Department-wise KRA scoring, reviewed weekly

03 — Depot Work Master
Daily depot work status and open-issue tracking

04 — Delivery Feedback System
Trip-level delivery and customer feedback capture

05 — Flow Monitoring System
Proactive issue resolution with clear accountability

06 — Enterprise Project Tracker
Task alignment, reporting and progress tracking

04 Where the Stack Wins

What competing 3PL players cannot replicate quickly

Built in-house, not licensed

Every module is owned by SVLL, so client-specific workflows go live in days instead of vendor procurement cycles.

One stack, end to end

Depot, fleet, warehouse, security and partner systems share a single data spine — nothing stitched across third-party tools.

Client-facing transparency

Customers see consignment status, PODs and claims live in their own portal rather than waiting on reports.

Accountability by design

KRA-driven live scoring converts every exception into an assigned action with an owner and a deadline.

Technology is a moat for SVLL, not an overhead — built in-house, operated daily, and visible to the client.

All platforms are developed, owned and operated by Shree Vasu Logistics Ltd. and are in live daily use across depots, fleet, warehouses and client accounts.

OUR JOURNEY | 1987 – 2030

The SVLL Growth Journey

1987
Founded in Raipur

Sri Bhushan Garg begins FMCG distribution for P&G, Gillette and Emami.

1990
First CFA Mandate

CFA operations launched with Gillette, P&G, Geep and TTK.

1998
National Contracts

CFA for Kodak and Godfrey Phillips; pay-channel media distribution added; onboarded Dabur, Colgate under CFA Operations.

2007
SVLL Incorporated

Group firms merged; ERP and Oracle rolled out across operations.

2014
Land Bank Secured

80 acres acquired in Raipur for long-term warehouse expansion.

2018
Listed on NSE SME

First warehouse inaugurated at the new Raipur site.

2021
NSE Main Board

Pidilite's first racking facility; Auto Pilot enables zero phone-call operations.

2026
Crossed Rs 200 Cr Turnover

CFA extended to four new states; Operation expanded across India, with presence in 43 cities; Listed on BSE Main Board .

2025 – 31

- Roadmap to Cross Rs 1500 Cr turnover by March 31, 2031
- Presence across 50+ cities
- Warehousing scaled to 50 mn sq ft
- Nationwide 3PL with automation

Selected milestones only. Forward-looking targets are management estimates, not guarantees.

FOOTPRINT & OPERATING SCALE

A 16-states and 1 Union Territories network run on 2.6 mn sq ft of warehousing and 350+ vehicles

NETWORK FOOTPRINT

17

16 States & 1 Union Territories

43

Cities of operation

8,500

Serviceable pin codes

Anchored in Central & Eastern India, expanding into West, South and North markets.



2.6 mn sq ft

Warehousing capacity



100+

Vehicle fleet



10,363

Trained employees



25.5 mn

Cases handled p.a.



276k

Tonnage handled p.a.



185k+

SKUs managed



136+

Enterprise clients

Source: Company disclosures; geographical footprint coverage through 2025, operating metrics FY26.

LEADERSHIP TEAM

Our Leadership



Atul Garg
Managing Director



Preeti Garg
Managing Director



Nitish Agrawal
Executive Director
International & E-com Business



Vashisth Agrawal
AGM – Finance



Akhilesh Rao
Chief Executive Officer



Bhavik Parikh
Vice President – Operations

OUR CORPORATE OFFICE



SHREE VASU LOGISTICS LIMITED
GET CARRIED AWAY

LEADERSHIP TEAM

Our Leadership: Business & Functional Heads



Rahul Khade

AVP – North & North East Operations



Altaf Ahmed

AVP – E-commerce



Syeda Praveen

GM – International Business & Sales



Sachin Mistry

GM – Operations & Sales (West Region)



Prasanna

GM – Operations (South)



Vikash Kumar Singh

AGM – Transport (Pan India)



Nitesh Porwal

AGM – SLP (Pan India)



Shailja Khetan

AGM – New Business Development



Captain Dutta

AGM – Operations (East)

FINANCIAL HIGHLIGHTS

FY26 revenue rose 53% to ₹224 Cr; Q2 FY27 profit after tax rose 325% YoY

	Revenue from operations	EBITDA	Profit after tax	Earnings per share
FY26 Full year vs FY25	**₹224.0 Cr** ▲ 53% YoY	**₹56.9 Cr** 25.4% margin	**₹5.8 Cr** ▲ 158% YoY	**₹5.03** vs ₹1.90 in FY25
Q1 FY27 Apr–Jun 2026 vs Q1 FY26	**₹64.8 Cr** ▲ 30% YoY	**₹16.7 Cr** ▲ 34% YoY · 25.8% margin	**₹3.3 Cr** ▲ 74% YoY	**₹2.83** vs ₹1.62 in Q1 FY26
Q2 FY27 Jul–Sep 2026 vs Q2 FY26	**₹80.2 Cr** ▲ 43.2% YoY	**₹20.5 Cr** ▲ 50.7% YoY · 25.6% margin	**₹5.1 Cr** ▲ 325% YoY	**₹4.42** vs ₹1.06 in Q2 FY26

Source: Audited and limited reviewed standalone financials.

ANNUAL PERFORMANCE · FY25 vs FY26

FY26 revenue grew 53% to ₹224 Cr and profit after tax rose 2.6x to ₹5.8 Cr

₹ Cr (standalone)	FY25	FY26	YoY
Revenue from operations	**146.1**	**224.0**	**+53%**
Operating expenses	108.2	167.1	+54%
EBITDA	**37.9**	**56.9**	**+50%**
EBITDA margin	26.0%	25.4%	-60 bps
Other income	1.3	3.6	+177%
Finance costs	12.2	17.7	+45%
Depreciation	24.3	35.8	+48%
Profit before tax	**2.8**	**7.0**	**+149%**
Profit after tax	**2.2**	**5.8**	**+164%**
PAT margin	1.5%	2.6%	+110 bps
EPS (₹)	1.91	5.03	**+164%**

WHAT DROVE FY26

- Revenue added **₹78 Cr** in one year, more than the ₹61 Cr added over FY22–FY25 combined.
- EBITDA margin held near **25%** while revenue scaled 1.5x.
- Depreciation and finance costs rose **₹17 Cr** with the capacity build-out; profit before tax still rose 2.5x.

Source: Audited standalone financials

ANNUAL TREND · FY22–FY26

Revenue compounded 28% a year since FY21; FY26 was the fastest year at +53%

Revenue from operations



EBITDA and EBITDA margin



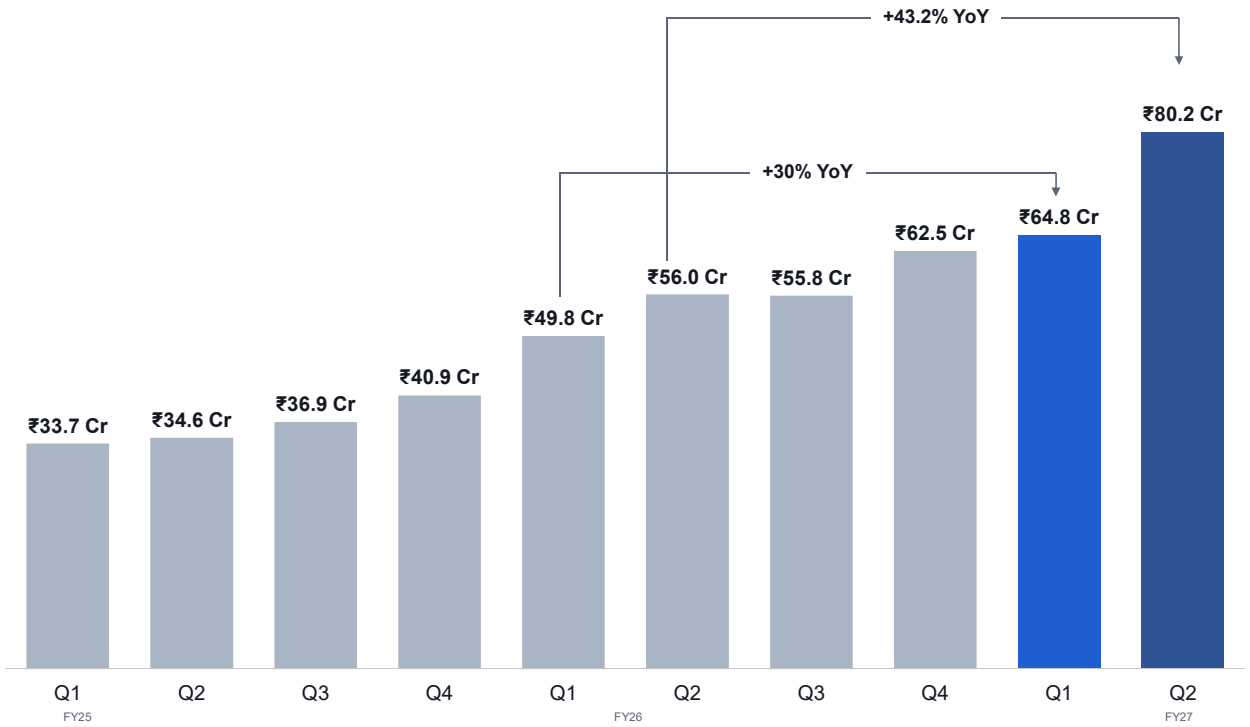
EBITDA margin: 21% · 26% · 27% · 26% · 25% (FY22–FY26)

Source: Audited standalone financials,. 5-year CAGR measured FY21 (₹66 Cr) to FY26.

QUARTERLY TRAJECTORY

Quarterly Revenue Crosses ₹80.2 Cr, Recording 43.2% YoY Growth in Q2 FY27

Quarterly revenue from operations



Source: Limited reviewed standalone quarterly results

LATEST QUARTER

₹80.2 Cr

Q2 FY27 revenue, ▲ 43.2% YoY

▲ 23.8%

Sequential growth over Q1 FY27 (₹64.8 Cr)

SHREE VASU LOGISTICS LIMITED

Q1 PERFORMANCE · Q1 FY26 vs Q1 FY27

Q1 FY27 revenue rose 30% and profit after tax 75% over Q1 FY26

₹ Cr (standalone)	Q1 FY26	Q1 FY27	YoY
Revenue from operations	**49.8**	**64.8**	**+30%**
Operating expenses	37.3	48.1	+29%
EBITDA	**12.4**	**16.7**	**+34%**
EBITDA margin	25.0%	25.8%	+80 bps
Other income	1.4	1.6	+14%
Finance costs	4.1	4.5	+10%
Depreciation	7.3	9.5	+31%
Profit before tax	**2.4**	**4.2**	**+75%**
Profit after tax	**1.9**	**3.3**	**+74%**
PAT margin	3.8%	5.0%	+120 bps
EPS (₹)	1.62	2.83	+75%

Source: limited reviewed standalone quarterly results.

WHAT DROVE Q1 FY27

- Finance costs rose **10%** against 30% revenue growth, so operating gains reached the bottom line.
- EBITDA margin widened **80 bps** to 25.8%.
- Sequentially, revenue rose **4%** over Q4 FY26; EBITDA margin eased from 29.0% in Q4 FY26.

Q2 PERFORMANCE · Q2 FY26 vs Q2 FY27

Q2 FY27 revenue of ₹80.2 Cr, 43.2% above ₹56.0 Cr in Q2 FY26

₹ Cr (standalone)	Q2 FY26	Q2 FY27	YoY
Revenue from operations	**56.0**	**80.2**	**+43.2%**
Operating expenses	42.4	59.7	+40.8%
EBITDA	**13.6**	**20.5**	**+50.7%**
EBITDA margin	24.3%	25.6%	+130bps
Other income	0.4	0.9	+125%
Finance costs	4.0	3.9	-2.5%
Depreciation	8.5	11.2	+31.7%
Profit before tax	**1.5**	**6.3**	**+320%**
Profit after tax	**1.2**	**5.1**	**+325%**
PAT margin	2.2%	6.4%	+420bps
EPS (₹)	1.06	4.42	+317%

Q2 FY 27 PERFORMANCE HIGHLIGHTS

- Revenue increased 43.2% YoY to 80.2 Cr, reflecting sustained business momentum.
- EBITDA grew 50.7% YoY to ₹20.5 Cr, with EBITDA margin improving by 130 bps to 25.6%
- PAT increased 325% YoY to ₹5.2 Cr, with PAT margin expanding to 6.4%
- Finance costs declined 2.5% YoY despite significant business expansion.

Source: limited reviewed standalone quarterly results.

HALF-YEAR PERFORMANCE · H1 FY26 vs H1 FY27

H1 FY27 revenue of ₹145 Cr against ₹105.7 Cr in H1 FY26

₹ Cr (standalone)	H1 FY26	Q1 FY27	Q2 FY27	H1 FY27	YoY (H1)
Revenue from operations	**105.7**	**64.8**	**80.2**	**145**	**+37.2%**
Operating expenses	79.7	48.1	59.7	107.8	+35.3%
EBITDA	**26.0**	**16.7**	**20.5**	**37.2**	**+43%**
EBITDA margin	24.6%	25.8%	25.6%	25.7%	+110 bps
Other income	1.8	1.6	0.9	2.5	+38.9%
Finance costs	8.1	4.5	3.9	8.4	+3.7%
Depreciation	15.8	9.5	11.2	20.7	+31%
Profit before tax	**3.9**	**4.2**	**6.3**	**10.5**	**+169.2%**
Profit after tax	**3.1**	**3.3**	**5.1**	**8.4**	**+171%**
PAT margin	2.9%	5.0%	6.4%	5.8%	+290 bps
EPS (₹)	2.68	2.83	4.42	7.25	+171%

Q1 FY27 alone delivered ₹3.3 Cr profit after tax, already above the ₹3.1 Cr earned across all of H1 FY26.

Source: Limited reviewed half yearly results..

BALANCE SHEET & RETURNS

Return on equity rose to 15.6% in FY26 from 6.6% in FY25

₹ Cr (standalone, 31 March)	FY25	FY26
EQUITY & LIABILITIES		
Equity capital	11	11
Reserves	23	29
Net worth	**34**	**40**
Borrowings	67	95
Other liabilities	80	126
ASSETS		
Fixed assets (net block)	117	169
Capital work in progress	2	2
Other assets	62	90
Total assets	**181**	**261**

Return on equity

FY25	FY26
6.6%	15.6%

Return on capital employed

FY25	FY26
16.6%	14.4%

Book value per share

FY25	FY26
₹29.8	₹34.7

Source: Audited standalone balance sheet.

GROWTH STRATEGY & INVESTMENT CASE

New mandates and a 50 mn sq ft FY31 roadmap extend the growth runway

WHY INVEST

01 Structural growth
28% five-year revenue CAGR; 53% in FY26

02 High-margin platform
~25% operating margin, ahead of sector norms

03 Marquee, diversified clients
65+ blue-chip clients across 8 industries

04 Owned capacity moat
4.5 mn sq ft of tech-enabled warehousing

05 Returns set to improve
ROCE gains as new capacity reaches full use

06 Aligned ownership
73.6% promoter holding, nil pledge

Thank you

Q&A — we welcome your questions

INVESTOR RELATIONS

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REGISTERED OFFICE

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LISTING

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