



Veefin Solutions Limited

CIN: L72900MH2020PLC347893

Date: August 13, 2026

To,
BSE Limited
The Corporate Relationship Department
Phiroze Jeejeebhoy Towers,
1st Floor, Dalal Street, Mumbai – 400 001

Ref: Scrip Code: 543931

ISIN: INE0Q0M01015

Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

Dear Sir/ Ma'am,

Please find attached the Investor Presentation in accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This presentation highlights the financial results of the Company for the quarter ended June 30, 2026.

Kindly take the above information on record.

The information in the above notice is also available on the website of the Company www.veefin.com.

Thanking you,

FOR VEEFIN SOLUTIONS LIMITED

**GAUTAM VIJAY UDANI
WHOLE-TIME DIRECTOR
DIN- 03081749**

Q1 FY27 Earnings Presentation

Building a Global Multi-Product BFSI Technology Platform

Think Banking Transformation. Think VeeFin.

Q1 FY27



Supply Chain
Finance



Trade
Finance



Cash
Management



Internet
Banking



Risk & Fraud
Management



Collections



LMS / LOS

Q1 FY27 at a Glance

Standalone product economics remained strong; consolidated results reflect the wider group perimeter.

STANDALONE — LISTED ENTITY



CONSOLIDATED — STATUTORY GROUP



THIRD-PARTY RECOGNITION

#1 — IBSi Sales League Table

Wholesale Transaction Banking

Industry Leader — IBSi SCF Spectrum

Repeat placement across two consecutive editions

Euromoney Awards 2025

World's Most Innovative Software Provider for Supply Chain Finance

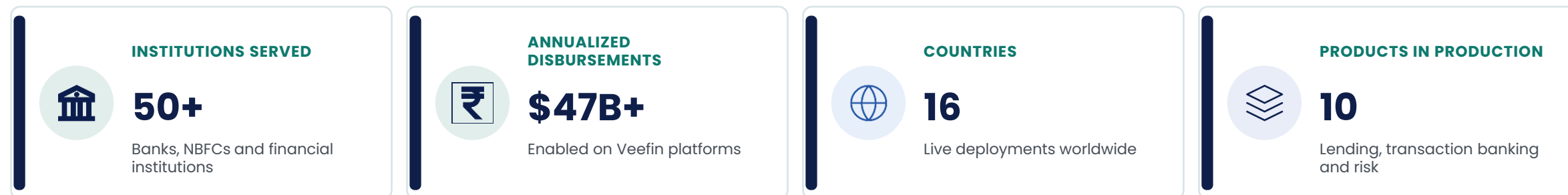


Use standalone results to judge product economics; use consolidated results to understand the full statutory perimeter and shareholder attribution.

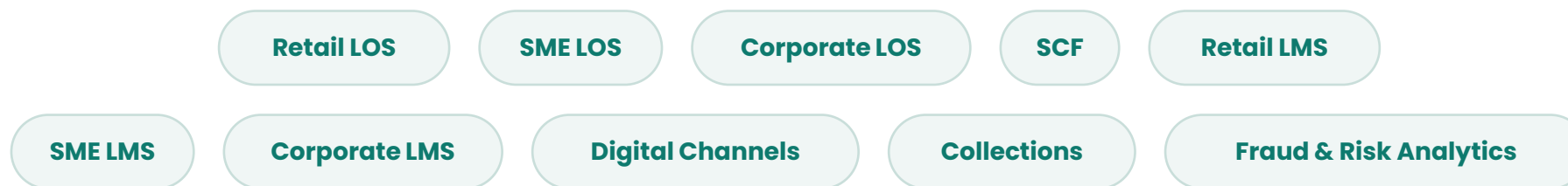
Veefin at Scale



The installed base behind Q1 FY27 — production deployments across the platform.



PRODUCTS IN PRODUCTION

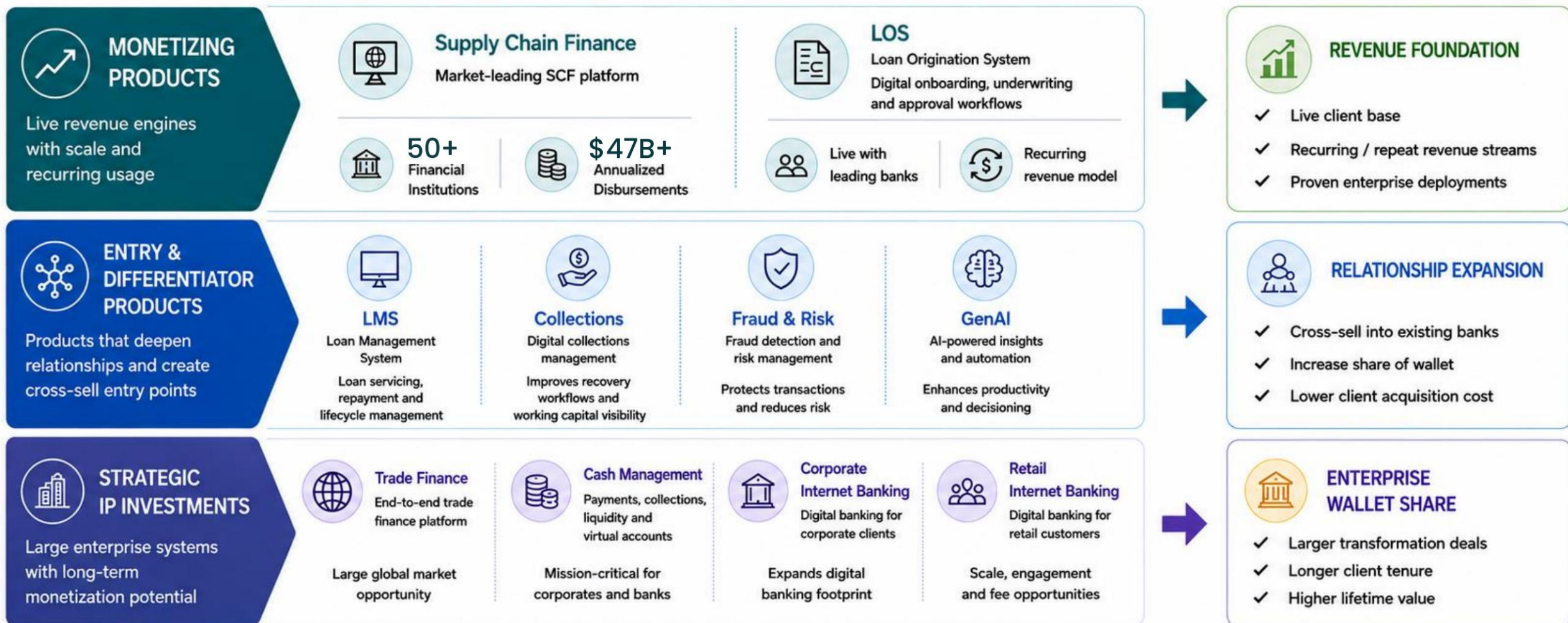


Every product runs on the shared Veefin 4.0 chassis — one architecture, one integration layer, one operational core.

 **50+ institutions across 16 countries run Veefin in production — the installed base that each quarter's new wins layer onto.**

Veefin Product Suite: Built for Multi-Product Monetization

A balanced BFSI technology portfolio across live revenue engines, entry products and strategic enterprise IP investments.



One shared architecture.

Reusable services.

Common APIs.

Cross-sell into the same banking client base.

Q1 FY27 Wins & Multi-Product Traction

Some of the flagship wins signed in Q1 FY27 · Client names withheld under confidentiality



FLAGSHIP WIN · GCC

6 PRODUCTS

One of the largest digital banks in the GCC

LOS

LMS

Collections

Trade Finance

Supply Chain Finance

Limits Microservice

One relationship spanning lending, transaction banking and limits infrastructure.



MIDDLE EAST

3 PRODUCTS

A non-banking finance company in the Middle East

LOS

LMS

Collections

Full lending stack adopted by a non-bank lender.



PAN-AFRICA SCF WIN

5 COUNTRIES

Supply Chain Finance across five African markets

Supply Chain Finance

LOS

5-country implementation

SCF and LOS on one platform across five countries.

Q1 FY27 TRACTION SCOREBOARD

NEW CLIENTS



5

Signed in Q1 FY27

LARGEST SINGLE WIN



6 products

One digital bank, one contract

WINS CONVERTED



USD 15.27 Mn

From qualified pipeline

NEW MARKET DEPTH



5 countries

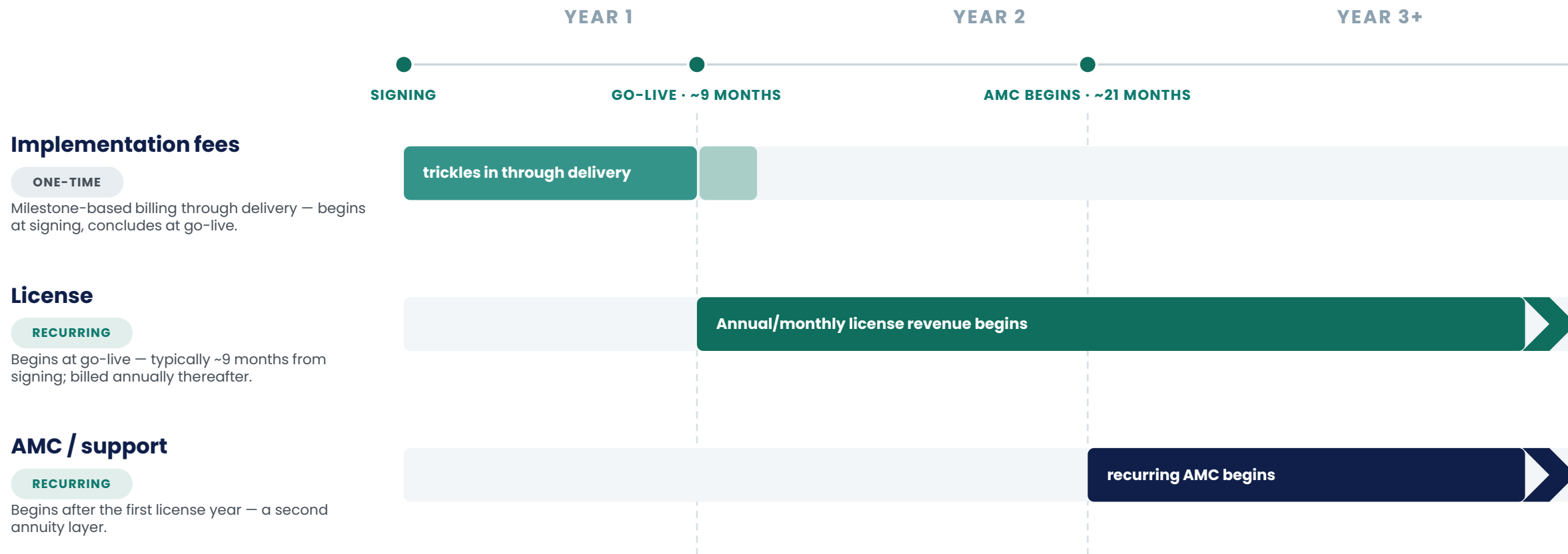
Single SCF rollout in Africa



This quarter's flagship wins span multi-product and multi-country deals — Veefin is increasingly bought as a platform, not a single product.

From Signing to Revenue: How Wins Convert

Typical enterprise deal · Indicative timelines — actual phasing varies by deal scope and milestones.



Why reported revenue lags signings: a win converts to revenue over ~21 months — implementation first, license at go-live (~9 months), AMC a year later.

 **Each cohort of wins layers new recurring revenue on top of the last — today's signings build the annuity base of the next two financial years.**

How to Read Veefin's Numbers

Three reporting lenses answer three different investor questions.



MANAGEMENT VIEW

What management is building

- **Integrated BFSI product platform**
- Product roadmap and common chassis
- Execution across group entities



STANDALONE NUMBERS

What the listed product entity delivers

- **Veefin Solutions Ltd.**
- Product revenue and profitability
- Core operating economics



CONSOLIDATED NUMBERS

What the statutory group reports

- **Subsidiaries and controlled entities**
- Different business models and margins
- PAT split between owners and NCI



Use standalone results to judge product economics; use consolidated results to understand the full statutory perimeter and shareholder attribution.

Q1 FY27 Standalone Financial Performance

Standalone Q1 FY27 performance compared with Q1 FY26.



REVENUE

Q1 FY27

Q1 FY26

₹23.14 Cr

₹10.14 Cr

↑ +128.2% YoY



REPORTED EBITDA

Q1 FY27

Q1 FY26

₹12.83 Cr

₹5.49 Cr

↑ +133.7% YoY



REPORTED EBITDA MARGIN

Q1 FY27

Q1 FY26

55.4%

54.1%

↑ +130 bps YoY



REPORTED PAT

Q1 FY27

Q1 FY26

₹6.74 Cr

₹2.68 Cr

↑ +151.4% YoY



PAT GROWTH

Q1 FY27

Q1 FY26

+151.4%

BASE

↑ Q1-on-Q1 uplift



REPORTED PAT MARGIN

Q1 FY27

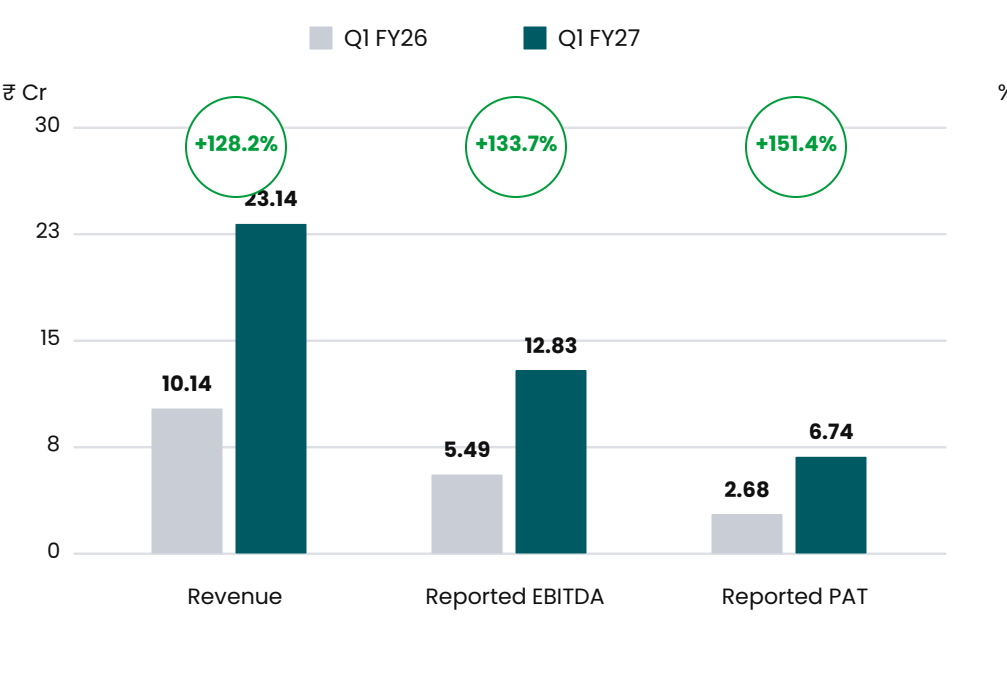
Q1 FY26

29.1%

26.4%

↑ +269 bps YoY

FINANCIAL PERFORMANCE (STANDALONE)
(₹ Cr)



Metric	Q1 FY26 (₹ Cr)	Q1 FY27 (₹ Cr)	YoY Change (%)
Revenue	10.14	23.14	+128.2%
Reported EBITDA	5.49	12.83	+133.7%
Reported PAT	2.68	6.74	+151.4%



More Than Double the Scale

Standalone revenue and EBITDA increased 128.2% and 133.7% respectively YoY.



Stronger Profit Conversion

PAT increased 151.4% YoY, ahead of the growth in revenue.



Margin Expansion

EBITDA margin expanded 130 bps and PAT margin expanded 269 bps YoY.



Q1 FY27 standalone revenue, EBITDA and PAT more than doubled versus Q1 FY26, with both margins expanding.

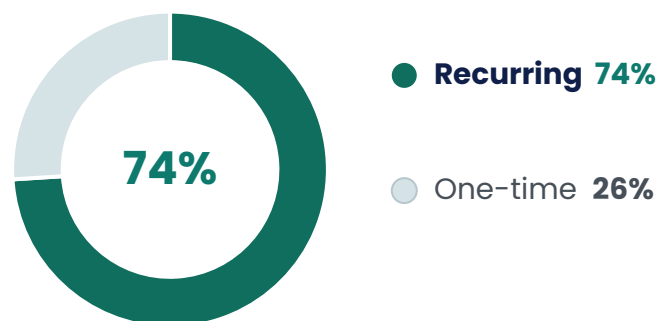


Note: Q1 FY26 figures are management comparatives from the supplied working file.

Standalone Revenue Quality

Q1 FY27 revenue composition (₹23.14 Cr)

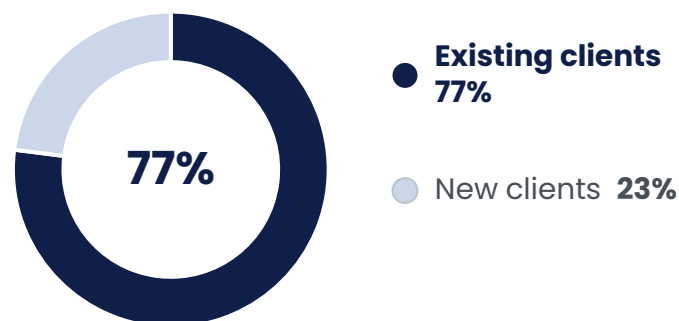
REVENUE MODEL



₹17.13 Cr recurring · ₹6.00 Cr one-time

Recurring majority supports earnings visibility.

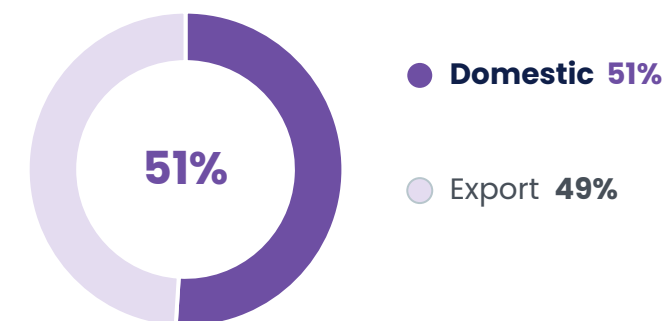
CLIENT MIX



₹17.90 Cr existing · ₹5.24 Cr new

5 new clients added — future cross-sell potential.

GEOGRAPHY



₹11.84 Cr domestic · ₹11.30 Cr export

Near-balanced domestic / export mix.

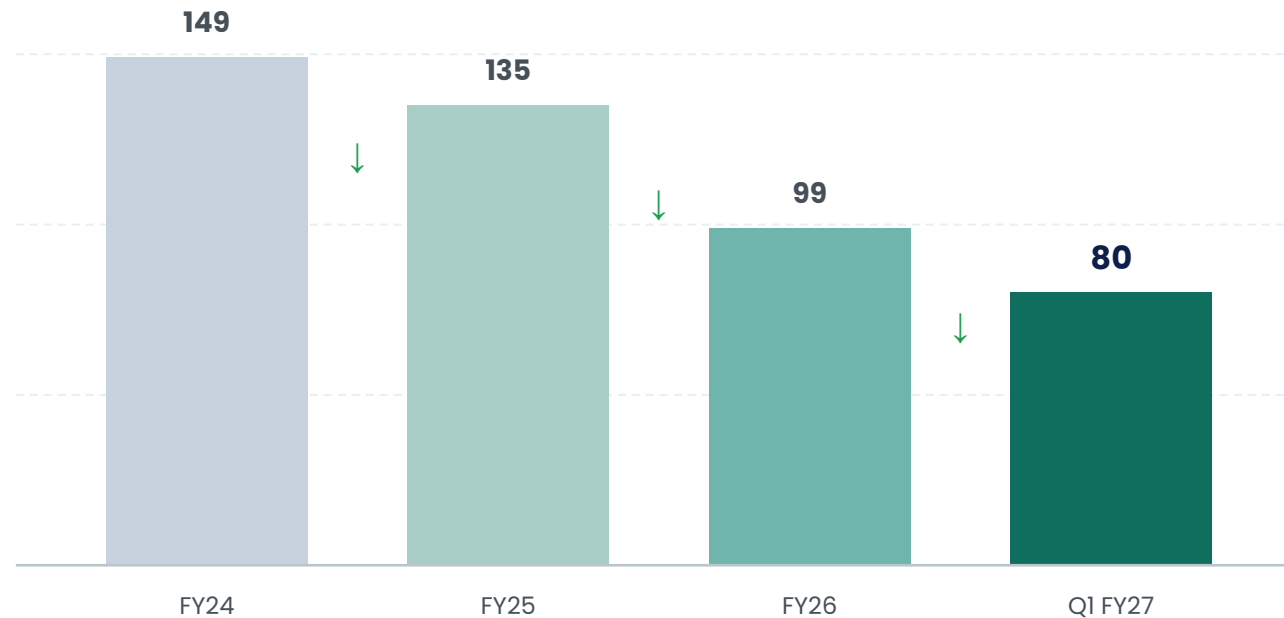


Recurring revenue remains the majority of standalone revenue, with a near-balanced domestic / export mix.

Receivables Discipline: Collections Keeping Pace with Growth

Standalone Days Sales Outstanding (DSO) — how quickly billed revenue converts to cash.

STANDALONE DSO TREND (DAYS — LOWER IS BETTER)



Note: DSO figures are annualized.

DSO — Q1 FY27

80 days

↓ 19 days better than FY26

IMPROVEMENT SINCE FY24

– 69 days

↓ From 149 days in FY24

WHY IT MATTERS

Lower DSO means billed revenue converts to cash sooner — collections are tightening even as revenue scales. Detailed operating cash-flow disclosure follows with the statutory statements.



Standalone DSO has improved from 149 days in FY24 to 80 days in Q1 FY27 — growth is converting to collections, not to a receivables build-up.

Q1 FY27 Standalone Financial Performance



Standalone results reflect Veeфин Solutions Ltd., excluding subsidiaries and controlled investee entities.

REVENUE
Q1 FY27
₹23.14 Cr
↓ (4.2%) QoQ
Q4 FY26
₹24.17 Cr

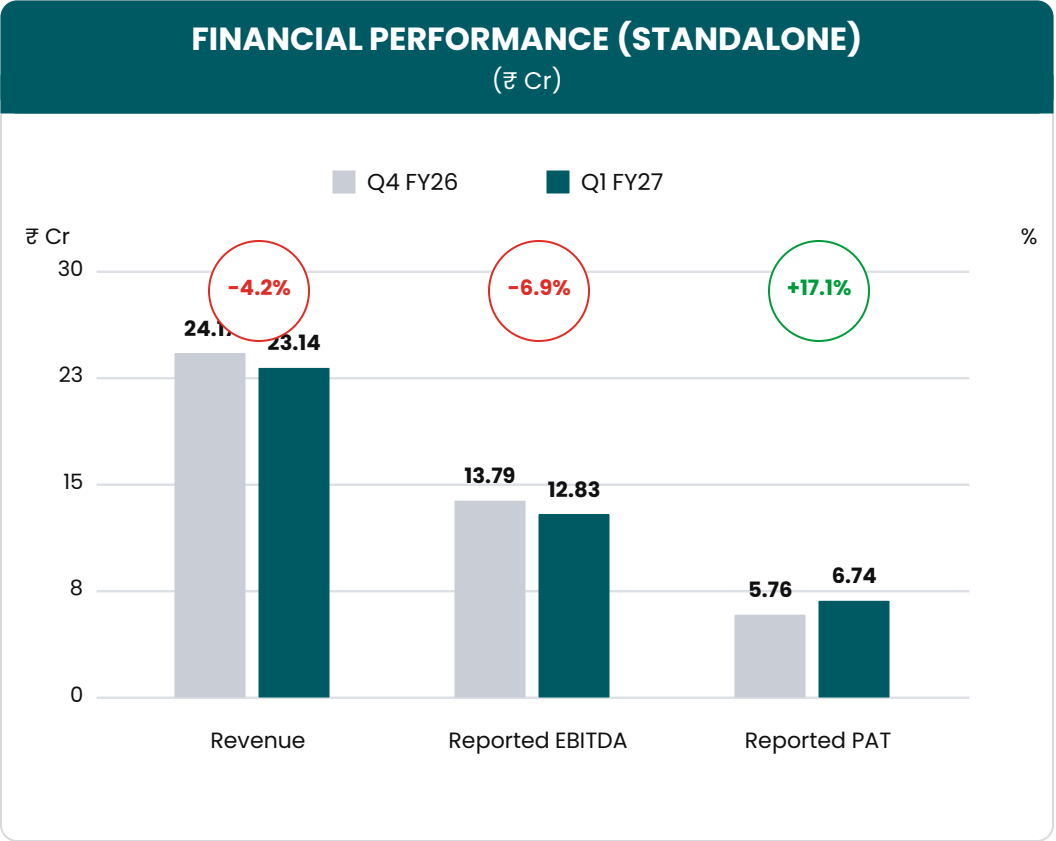
REPORTED EBITDA
Q1 FY27
₹12.83 Cr
↓ (6.9%) QoQ
Q4 FY26
₹13.79 Cr

REPORTED EBITDA MARGIN
Q1 FY27
55.4%
↓ (1.6 pp) QoQ
Q4 FY26
57.1%

REPORTED PAT
Q1 FY27
₹6.74 Cr
↑ +17.1% QoQ
Q4 FY26
₹5.76 Cr

DILUTED EPS
Q1 FY27
₹2.49
↑ +21.5% QoQ
Q4 FY26
₹2.05

REPORTED PAT MARGIN
Q1 FY27
29.1%
↑ +5.3 pp QoQ
Q4 FY26
23.8%



Stable Operating Base
Revenue and EBITDA remained close to Q4, which represented the prior-quarter peak.

Stronger Profit Conversion
PAT grew 17.1% and diluted EPS increased 21.5% sequentially.

Core Product Economics
Standalone EBITDA margin remained strong at 55.4% in Q1 FY27.

Q1 FY27 sustains a high standalone operating base while PAT and EPS improve sequentially.

Note: Standalone financials as per IGAAP. Q1 FY27 compared with Q4 FY26.

Q1 FY27 Consolidated Financial Performance



Consolidated Q1 FY27 performance compared with Q1 FY26.

REVENUE
Q1 FY27
₹113.97 Cr
↑ **+230.8% YoY**
Q1 FY26
₹34.46 Cr

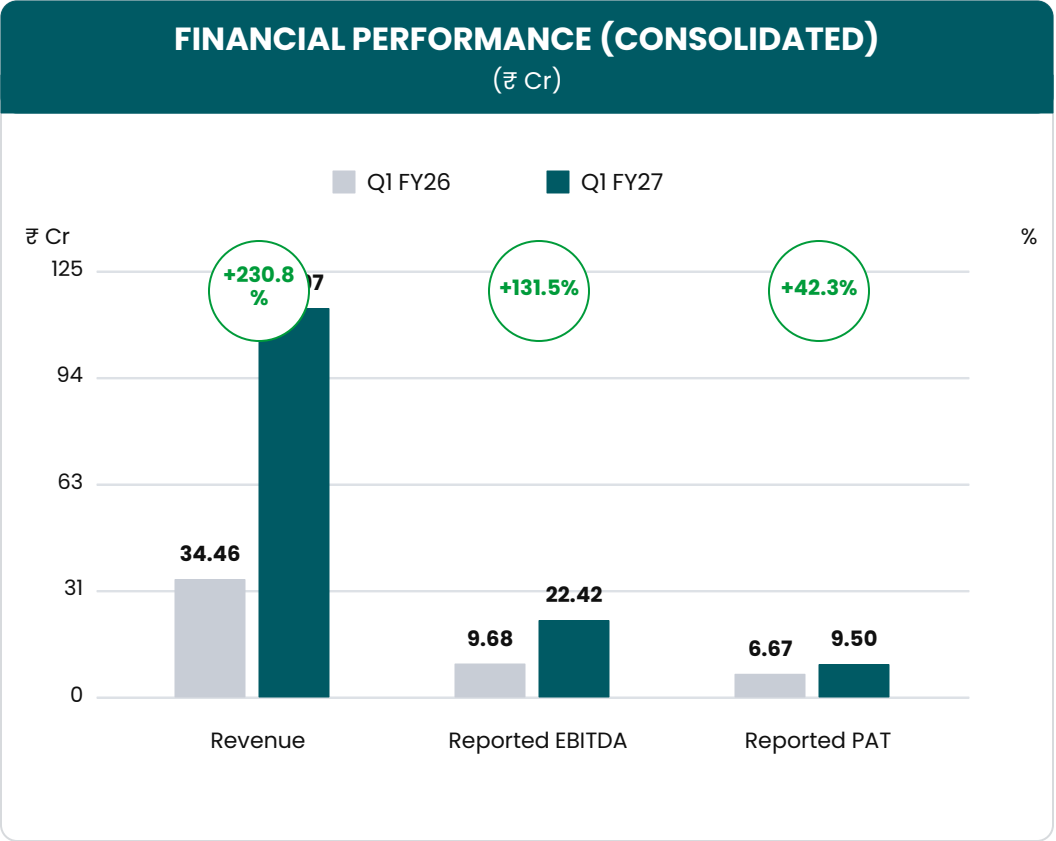
REPORTED EBITDA
Q1 FY27
₹22.42 Cr
↑ **+131.5% YoY**
Q1 FY26
₹9.68 Cr

REPORTED EBITDA MARGIN
Q1 FY27
19.7%
↓ **(843 bps) YoY**
Q1 FY26
28.1%

REPORTED PAT
Q1 FY27
₹9.50 Cr
↑ **+42.3% YoY**
Q1 FY26
₹6.67 Cr

PAT GROWTH
Q1 FY27
+42.3%
↑ **Q1-on-Q1 uplift**
Q1 FY26
BASE

REPORTED PAT MARGIN
Q1 FY27
8.3%
↓ **(1,102 bps) YoY**
Q1 FY26
19.4%



Revenue More Than Tripled
Consolidated revenue increased 230.8% YoY to ₹113.97 Cr.

Absolute Profit Growth
EBITDA increased 131.5% and PAT increased 42.3% YoY.

Read the Two Lenses
Consolidated margin movement reflects the wider group business mix.

Q1 FY27 consolidated revenue, EBITDA and PAT grew strongly versus Q1 FY26; margins reflect the wider group mix.

Note: Consolidated PAT is before NCI. Q1 FY26 figures are management comparatives.

Q1 FY27 Consolidated Financial Performance



Consolidated results reflect the wider Veefin Group reporting perimeter.

REVENUE
Q1 FY27
₹113.97 Cr
↓ (13.2%) QoQ
Q4 FY26
₹131.35 Cr

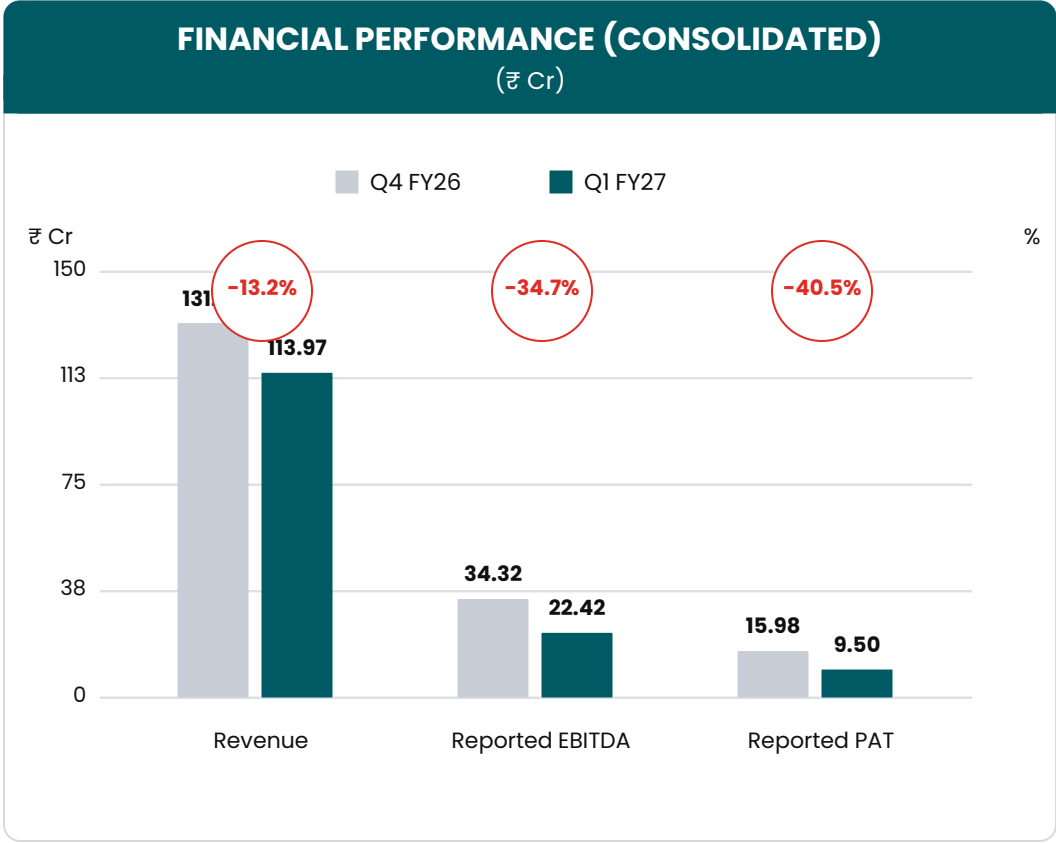
REPORTED EBITDA
Q1 FY27
₹22.42 Cr
↓ (34.7%) QoQ
Q4 FY26
₹34.32 Cr

REPORTED EBITDA MARGIN
Q1 FY27
19.7%
↓ (6.5 pp) QoQ
Q4 FY26
26.1%

REPORTED PAT
Q1 FY27
₹9.50 Cr
↓ (40.5%) QoQ
Q4 FY26
₹15.98 Cr

DILUTED EPS
Q1 FY27
₹2.48
↓ (20.0%) QoQ
Q4 FY26
₹3.10

REPORTED PAT MARGIN
Q1 FY27
8.3%
↓ (3.8 pp) QoQ
Q4 FY26
12.2%



High Consolidated Scale
Q1 revenue remained ₹113.97 Cr across the wider group reporting perimeter.

Normalisation From Q4 Peak
Revenue, EBITDA and PAT moderated sequentially from the Q4 high base.

Read the Two Lenses
Consolidated results include the wider group perimeter; standalone is the core product lens.

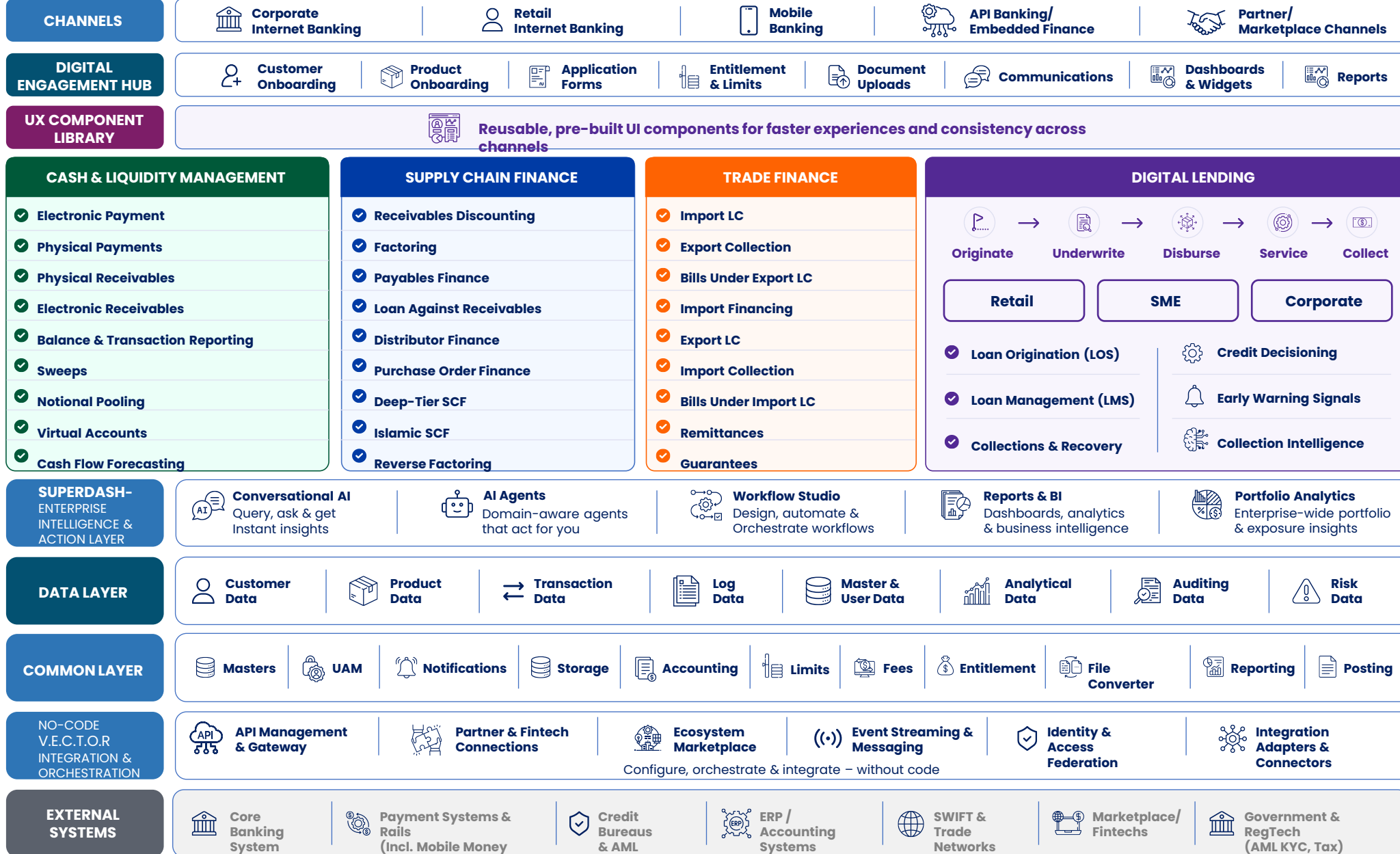
Q1 FY27 consolidated results sustain scale, while profitability normalises from the Q4 peak.

Note: Consolidated PAT is before NCI. Q1 FY27 compared with Q4 FY26.

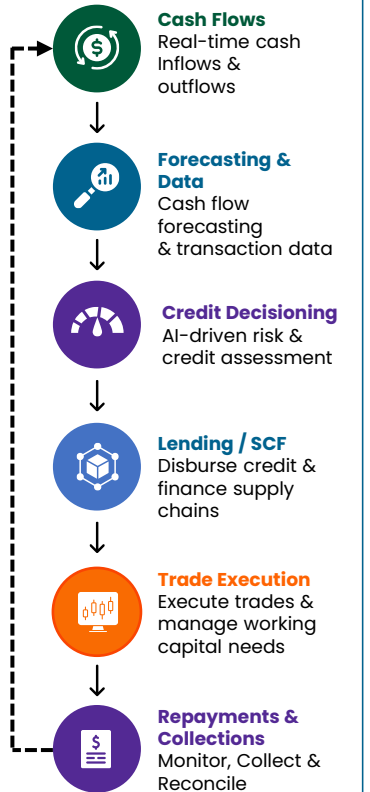
One Shared Chassis Across the Product Platform



A shared microservices chassis lets Veefin add products, cross-sell modules and reuse common services without rebuilding the core stack.



CONTINUOUS FINANCIAL FLOW



Every transaction generates data.

Every data point improves credit

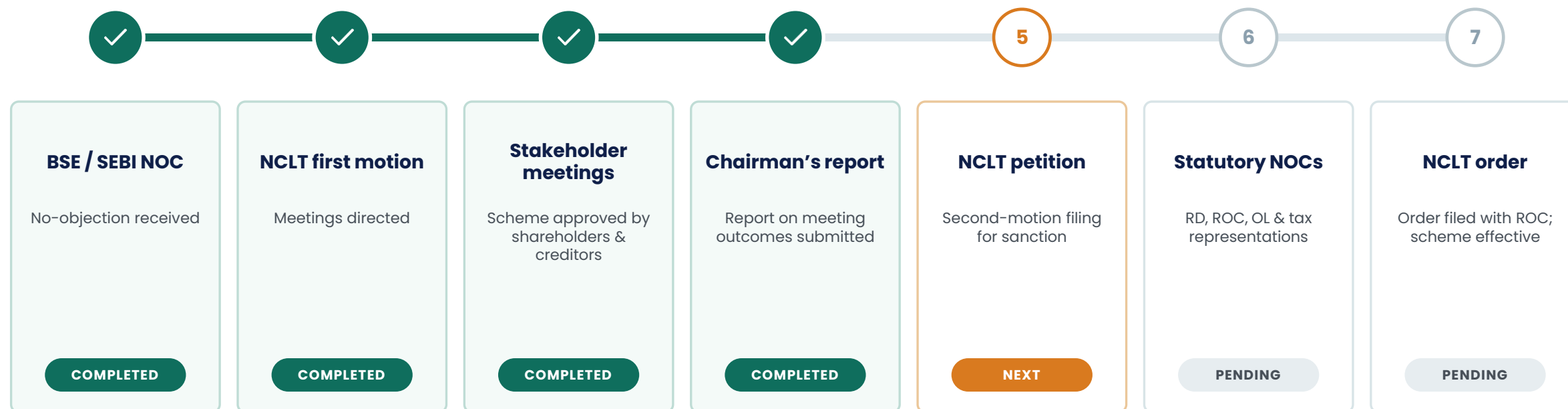
Every credit decision Drives growth

Amalgamation Update

Structural simplification remains directed towards one listed product-company perimeter.

APPOINTED DATE **1 April 2026**

4 of 7 statutory stages complete



Stakeholder approvals are secured and the Chairman's report is submitted; the scheme now moves to NCLT petition filing, statutory NOCs and the final order.

PSB Xchange: Moving from Platform Build-Out to Operating Throughput

Lender integrations, sourcing partner connectivity and corporate deal activity are building the operating base for scale.



LENDER NETWORK

32 Total Lender Integrations Tracked



● Live and actively exchanging

● 7 Integrations In-progress

● Planned for upcoming phases



SOURCING PARTNER NETWORK

42 Total Sourcing Partner Integrations Tracked



● Live and actively exchanging

● Integrations In-progress

● Planned for upcoming phases

PLATFORM THROUGHPUT



94 Corporate Deals Active on Platform



₹26,000 Cr
Cumulative Requirements



₹5,800 Cr
Approved Limits

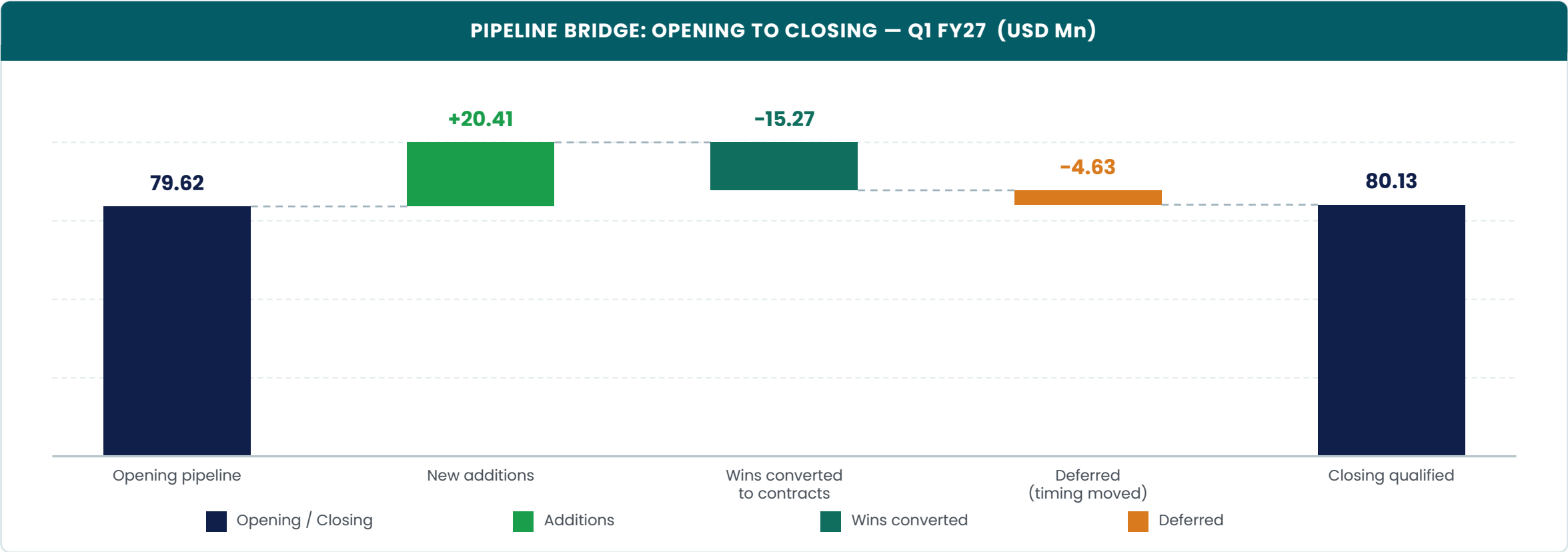


The PSB Xchange operating base is expanding across lenders, sourcing partners and live corporate financing activity.



Qualified Pipeline Movement

USD Mn · Q1 FY27



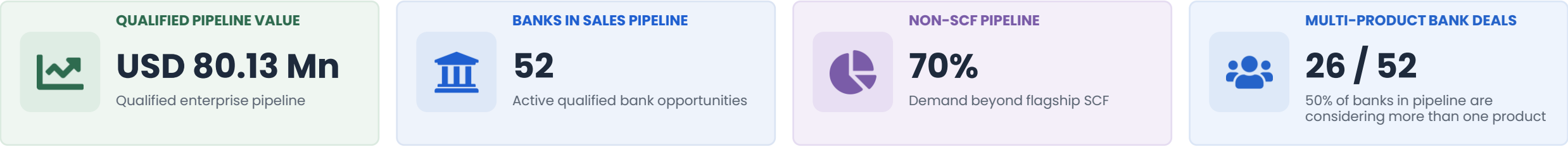
Wins are removed from the pipeline when converted to contracts; deferred opportunities remain outside the closing qualified pipeline until timing requalifies.



The qualified pipeline closed at USD 80.13 Mn, above the USD 79.62 Mn opening, after USD 15.27 Mn of contract conversions and USD 4.63 Mn of deferrals.

Qualified Pipeline: Product, Geography & Multi-Product Momentum

Qualified pipeline reflects Veefin’s shift from single-product selling to broader enterprise platform conversations across products and geographies.



FY27 Execution Priorities

Execution is centred on monetising the broader platform while preserving standalone product economics.

01



Convert pipeline

Turn qualified opportunities into contracts and implementation milestones.

02



Expand multi-product wins

Cross-sell Cash, Trade, CIB, Lending and Collections on the common chassis.

03



Scale PSB Xchange

Move lender integrations and corporate demand toward repeat operating throughput.

04



Complete simplification

Advance amalgamation steps and improve reporting clarity for investors.



The FY27 agenda is monetisation-led: pipeline conversion, cross-sell, platform throughput and structural simplification.



Think **Banking** Transformation.
Think **Veefin**.

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Annexure

Statutory financial statements · Q1 FY27

Q1 FY27 Consolidated Financial Performance

Consolidated Statement of Profit and Loss of the Veefin Group

₹ Cr, except EPS and margins

	Particulars	Q1 FY27	Q4 FY26	Q-o-Q
	INCOME			
	Revenue from Operations	113.97	131.35	(13.2%)
	Other Income	0.62	5.26	(88.2%)
	Total Income	114.59	136.61	(16.1%)
	EXPENDITURE			
	Operating Expenses	91.55	97.03	(5.6%)
	EBITDA	22.42	34.32	(34.7%)
	<i>EBITDA Margin (%)</i>	<i>19.7%</i>	<i>26.1%</i>	<i>(6.5) pp</i>
	Depreciation	5.91	6.40	(7.7%)
	Finance Cost	4.70	3.97	18.3%
	PROFITABILITY			
	Profit Before Tax	12.43	29.21	(57.4%)
	Tax	2.93	13.23	(77.9%)
	PAT (total; before NCI)	9.50	15.98	(40.5%)
	<i>PAT Margin (%)</i>	<i>8.3%</i>	<i>12.2%</i>	<i>(3.8) pp</i>
	Diluted EPS (attributable) (₹)	2.48	3.10	(20.0%)

Note: Q1 FY27 consolidated PAT of ₹9.50 Cr comprises ₹6.71 Cr attributable to Veefin shareholders and ₹2.79 Cr to non-controlling interests. Quarterly EPS are not annualized.

Q1 FY27 Standalone Financial Performance

Standalone Statement of Profit and Loss of Veefin Solutions Ltd.

₹ Cr, except EPS and margins

	Particulars	Q1 FY27	Q4 FY26	Q-o-Q
	INCOME			
	Revenue from Operations	23.14	24.17	(4.2%)
	Other Income	1.57	1.49	5.3%
	Total Income	24.71	25.66	(3.7%)
	EXPENDITURE			
	Operating Expenses	10.31	10.38	(0.7%)
	EBITDA	12.83	13.79	(6.9%)
	<i>EBITDA Margin (%)</i>	<i>55.4%</i>	<i>57.1%</i>	<i>(1.6) pp</i>
	Depreciation	3.57	4.00	(10.9%)
	Finance Cost	1.87	2.07	(9.8%)
	PROFITABILITY			
	Profit Before Tax	8.97	9.21	(2.6%)
	Tax	2.23	3.45	(35.4%)
	Profit After Tax	6.74	5.76	17.1%
	<i>PAT Margin (%)</i>	<i>29.1%</i>	<i>23.8%</i>	<i>5.3 pp</i>
	Diluted EPS (₹)	2.49	2.05	21.5%

Note: Quarterly EPS are not annualized. PAT growth of 17.1% Q-o-Q was supported by lower depreciation, finance cost and tax.