BRPL®
Bansal
Structuring Dreams from Steel

Bansal Roofing Products Ltd.

NSIC-CRISIL Rated Company, An ISO 9001-2015 Company

Registered Office : (Unit II) 274/2, Samlaya-sherpura Road, Village : Pratapnagar, Taluka: Savli. District : Vadodara-391520, Gujarat-India.
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CIN No. L25206GJ2008PLC053761, Website : www.bansalroofing.com

BRPL/SEC/2026/16
August 10, 2026

To,
The General Manager,
Corporate Relationship Department,
BSE Limited, P.J. Towers,
Dalal Street, Fort,
Mumbai-400001

Subject: Investor Presentation
Scrip Code:538546

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), this is to inform you that **"Bansal Roofing Products Limited-Investor Presentation Q1 FY 2026-27"** is hereby enclosed.

The above presentation is also uploaded on the website of the Company at https://bansalroofing.com/investor-presentation/

You are requested to take the above on record.

Thanking You,
For, Bansal Roofing Products Limited

Ritu Kailash Bansal
Company Secretary and Compliance Officer

Bansal Roofing Products Ltd.

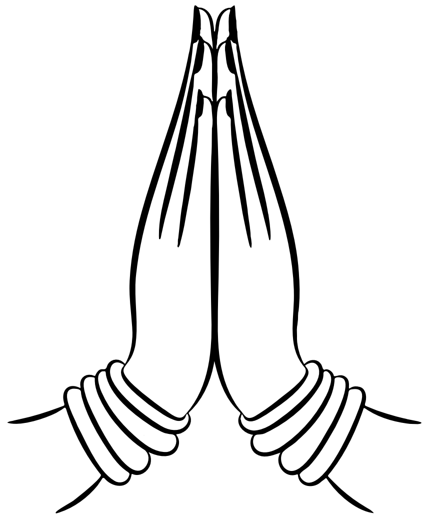
BRPL

Bansal Roofing Products Ltd.

Structuring Dreams from Steel

INVESTOR PRESENTATION

Q1 FY27



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COMPANY OVERVIEW

Bansal Roofing Products Ltd. (BRPL) is a leading publicly listed company specializing in the design, manufacturing, and installation of Pre-Engineered Building (PEB) structures, roofing and cladding systems, and related components. Established in 2011, the company has steadily grown to become a trusted name in the Indian metal building solutions industry.

With a strong commitment to quality, innovation, and sustainability, we have served a wide range of industries — including warehousing, manufacturing, chemical, pharma, engineering, showrooms and game zones.

We are known for:

- End-to-end PEB solutions with designing, fabrication, and installation capabilities.
- Use of premium-grade raw materials and stringent quality control systems.
- Focus on timely execution and customer-centric approach.

MANAGEMENT PERSONNEL

Mr. Kaushalkumar S. Gupta
(Chairman & Managing Director)

Mr. Kaushalkumar S. Gupta, Aged 56 years, is the Chairman & Managing Director of our Company. He holds a Bachelor's Degree in Industrial Engineering from Saurashtra University. He is one of the founder promoters of our Company and our Director since incorporation. He has more than 34 years of experience in various business activities ranging from Trading, Distribution, Manufacturing and Consulting. He has been associated with various companies and worked in different departments viz. Civil, Projects before branching out on his own since 1995. His main role in the Company is to strategize new business plans with industry trends and consumer preference in mind. He has also led us for all the technical advancements made by our Company in its products and method of manufacturing.

Mr. Kailash K. Bansal
(Whole-time Director)

Mr. Kailash K. Gupta, aged 28 Years, is a holder of Master degree in Business Administration from ICFAI Business School (IBS), Mumbai and Bachelor Degree in Mechanical Engineering from Gujarat Technological University, Gandhinagar, Gujarat. He Gain the experience from Urban Online Services Private Limited during his internship (20-21) and was responsible for offline market and Vendor Development programme. He joined Bansal Roofing Products Limited as Whole-time Director and is responsible for Operations and Business Development. He was originally appointed as Additional Director on the board of the Company and was appointed as Whole-Time Director on the Board of the Company by shareholders on 30th September, 2020.

MANAGEMENT PERSONNEL

Mrs. Sangeeta K. Gupta
(Non-Executive Director)

Mrs. Sangeeta K. Gupta, is also one of the founder promoters of the Company. She holds a Master degree in Arts (English Entire) from The Maharaja Sayajirao University of Baroda. On the incorporation of the company, she was appointed as the director of the company and later on she was re-appointed as Whole Time Director of the company. Thereafter, her post was redesignated to Non-Executive Director w.e.f April 01, 2024. Her role is crucial in promoting transparency, accountability and good governance within organizations.

Mrs. Ritu Bansal
(Company Secretary & Compliance Officer)

Mrs. Ritu Bansal, 29, a dedicated Company Secretary and Compliance Officer, brings astute governance and legal expertise to our team. With a Bachelor's in Commerce and a CS qualification, she navigates regulatory landscapes with precision. Her proactive approach ensures seamless adherence to statutory requirements, mitigating risks effectively. Ritu's meticulous attention to detail and commitment to ethical practices enhance our corporate governance framework. Beyond her professional acumen, she fosters collaborative relationships, contributing significantly to our organizational culture. Ritu embodies integrity, diligence, and a relentless pursuit of excellence in her role, ensuring our company operates with transparency and integrity.

MANAGEMENT PERSONNEL

Mr. Jignesh Bansal
(Finance Head)

Mr. Jignesh Bansal, Chartered Accountant, age 27 yrs , is Finance Head of the Company, responsible for overseeing the company's financial strategy, planning, and compliance. He manages budgeting, forecasting, financial reporting, cash flow, and risk management, while ensuring adherence to statutory and regulatory requirements. With strong analytical and leadership skills, the Finance Head supports business growth by providing strategic financial insights and maintaining the overall financial health of the organization.

Mr. Chirag Rana
(Chief Financial Officer)

Mr. Chirag Rana, Chief Finance Officer, leads the company's finance function, overseeing financial planning, reporting, risk management, and compliance. As a member of the senior leadership team, the CFO plays a key role in driving sustainable growth, operational efficiency, and long-term value creation.

Mr. Amiya Koley
(General Manager-Production)

Mr. Amiya Koley, aged 57 yrs is Production General Manager in a PEB manufacturing setup is a senior operations leader responsible for planning, directing, and coordinating all activities related to the production of pre-engineered building components. His core goal is to ensure efficient, safe, high-quality production while meeting delivery timelines and cost targets.

OUR PRODUCTS RANGE

PRE ENGINEERED BUILDING

STRUCTURE
- COLUMNS
- BEAMS
- RAFTERS
- BRACINGS /SAG RODS
- FOUNDATION BOLT

PURLINS
- "Z"
- "C"
- SIGMA
- BOX

ROOFING SHEETS
- COLOURCOATED (PPGI/PPGL/BARE)
- STAINLESS STEEL
- ALUMINIUM
- UPVC / PVC
- CEMENT SHEET

ROOFING ACCESSORIES
- RIDGE FLASHING
- GABBLE FLASHING
- WATER CHANNEL (GUTTER)
- DRAIN PIPE
- DRIP FLASHING
- EAVES FLASHING
- APRON FLASHING
- REVERSE FLASHING
- CORNER FLASHING
- NLC - NORTHLIGHT CURVE
- PERFORATED SHEET

INSULATION
- PUF (PUR / PIR)
- ROCKWOOL
- GLASSWOOL
- XLPE / CCPE
- BUBBLE

SOLAR STRUCTURE
- VERTICAL COLUMN
- RAFTER
- BRACING CONNECTOR
- FRONT BRACING
- REAR BRACING
- STAY BRACING
- HAT PURLIN

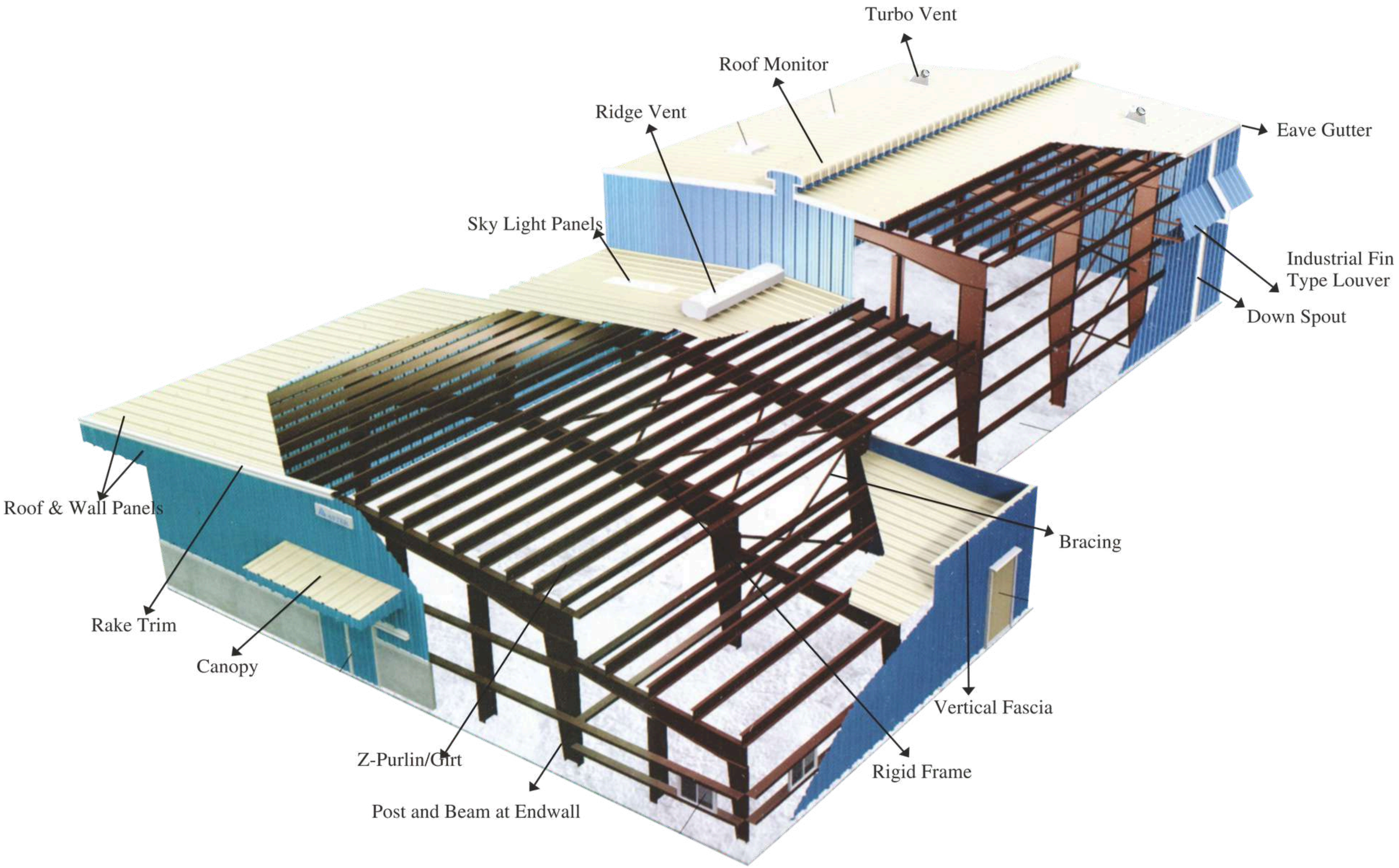
SKYLIGHT
- POLYCARBONATE
- FIBRE REINFORCED PLASTIC (FRP)

MEZZANINE FLOOR
- DECK SLAB
- CHEQUERED PLATE

VENTILATION
- SELF DRIVEN TURBO VENTILATOR
- LOUVERS
- PERFORATED SHEETS

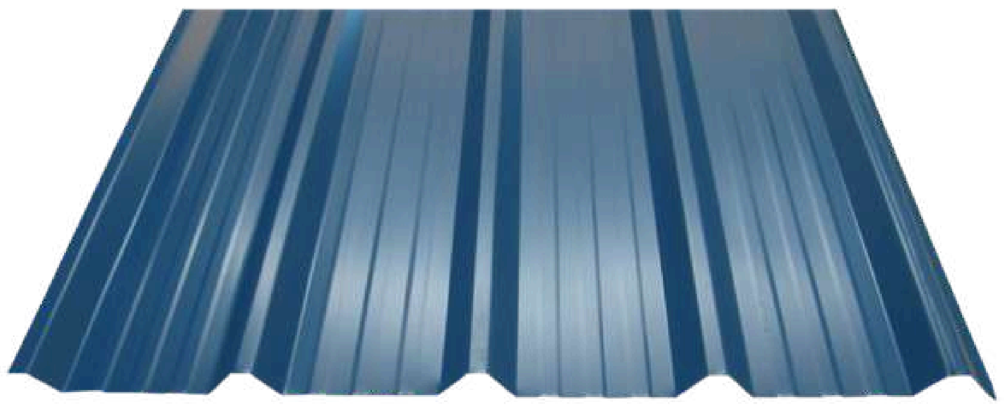
PRODUCTS RANGE

Pre-Engineered Buildings



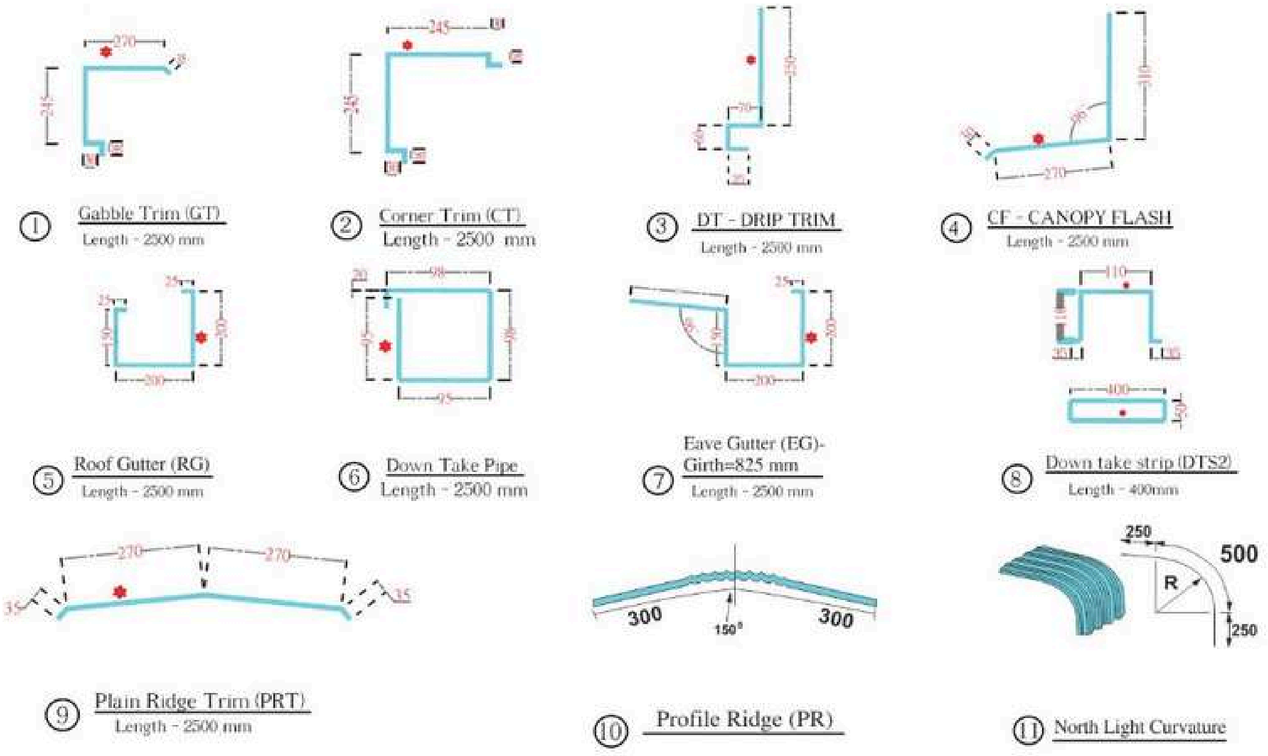
PRODUCTS RANGE

Bansal 1000 Profile (Hicover)



Bansal 980 Profile (Histrength)

Color Coated Roofing Sheets



Roofing Accessories

Decking Sheet

PRODUCTS RANGE

Purlins

Z Purlin

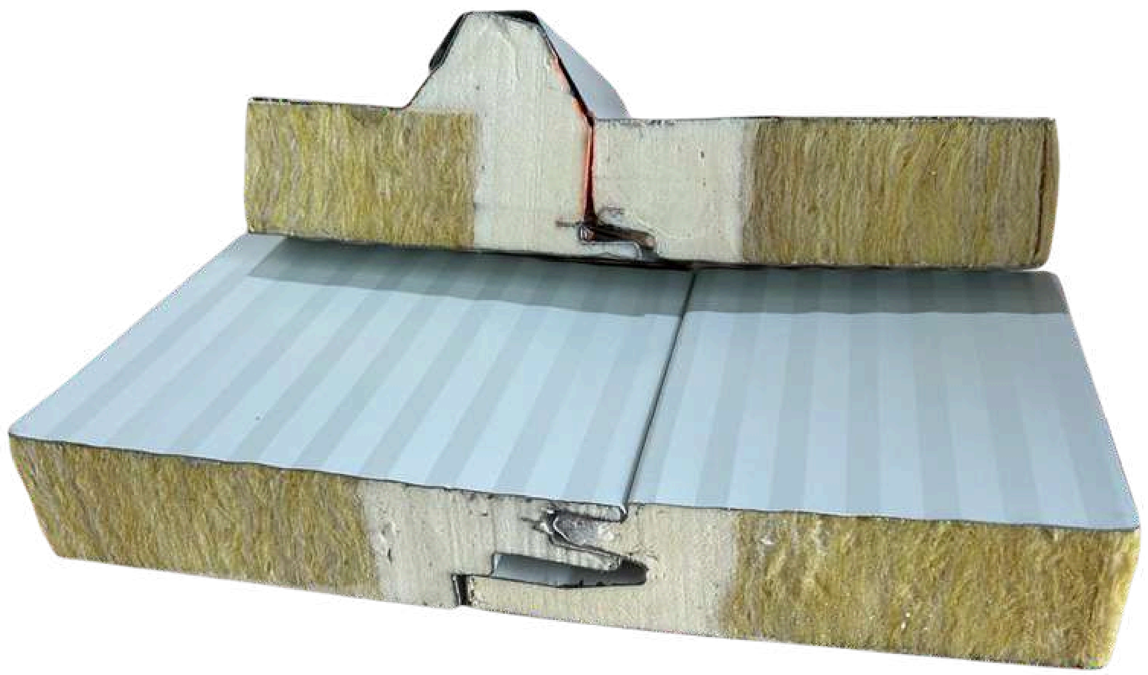
C Purlin

Sigma Purlin

PRODUCTS RANGE

PUF Insulated Sheets

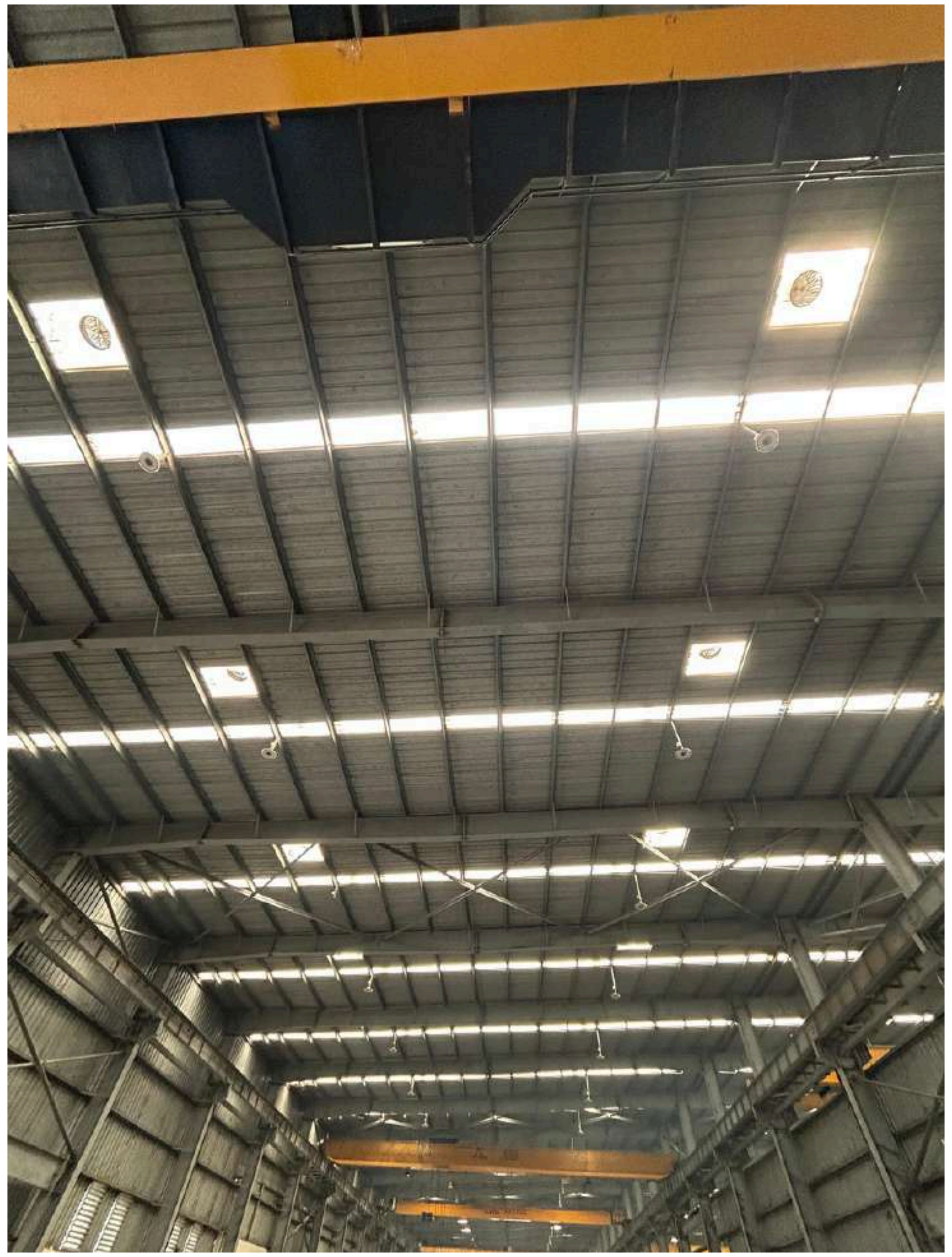
Rockwool Insulated Sheets

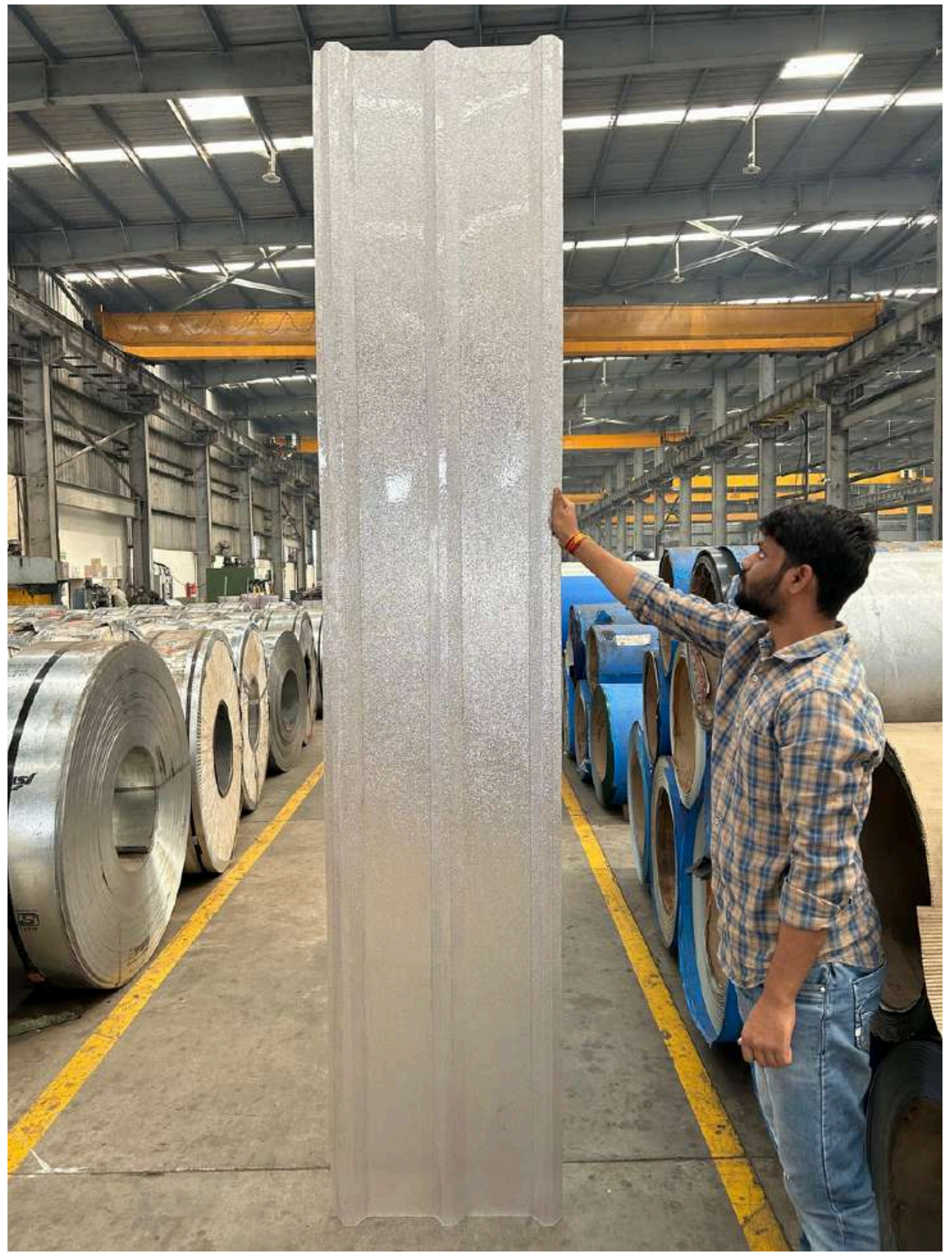


CCPE / XLPE
Insulated Sheets

PRODUCTS RANGE

Polycarbonate Sheets





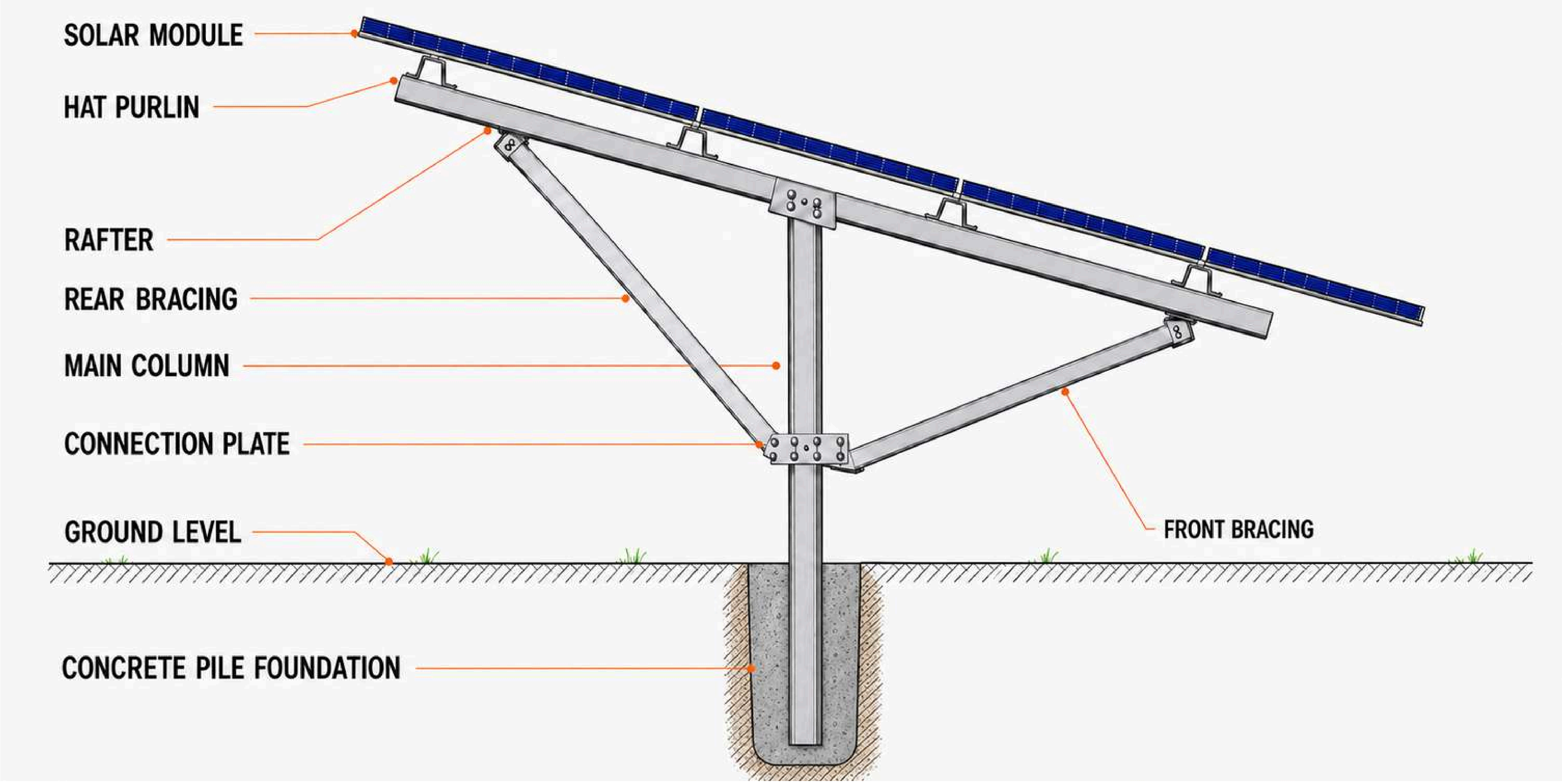
Our transparent polycarbonate sheets allow natural light to easily pass through which provides sufficient illumination in dark areas and can significantly save lighting costs. Their high thermal resistance blocks the heat from the outside and helps in maintaining a naturally cool atmosphere inside the area, thus reducing air conditioning costs. We also provide an opaque form for usage in places where light is to be blocked.

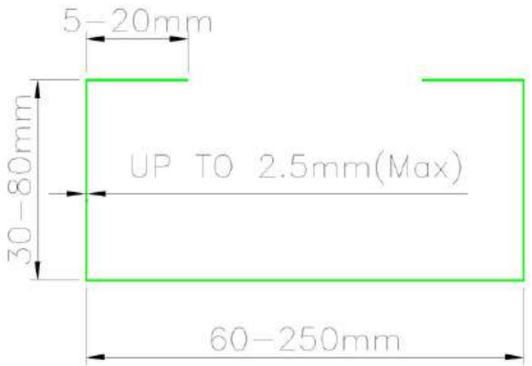
PRODUCTS RANGE

Louvers

OUR NEWLY INTRODUCED PRODUCT

Ground Mounted Solar Structures





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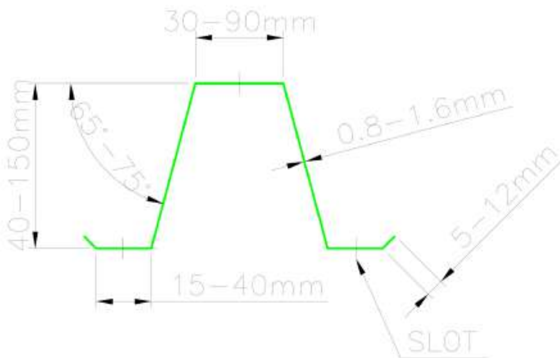
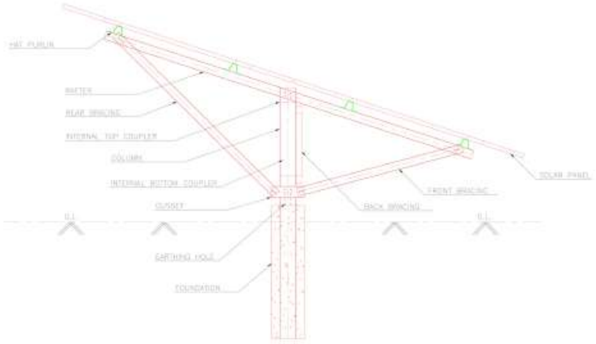


HAT PURLIN



GROUND MOUNT SOLAR STRUCTURE

COMPANY HISTORY & GROWTH JOURNEY

2008

Company was incorporated

2011

Commencement of Commercial Production of Roofing Sheets & Accessories

2014

Brought IPO and raised Rs 204 Lakhs and got Listed on BSE SME Platform

2016

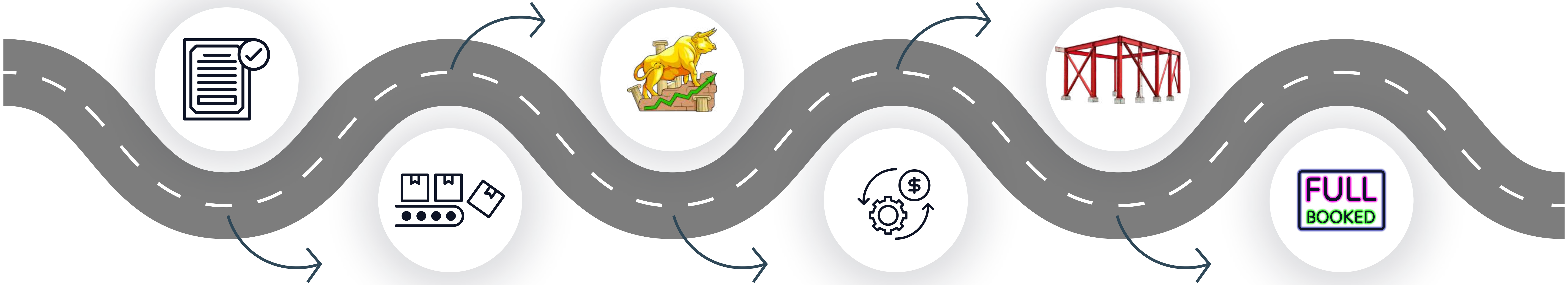
Company brought Right issue and further raised Rs 329.58 Lakhs

2016

Commencement of Commercial Production of Pre-Engineered Building

2020

Company reached its full production capacity of 100 MT of PEB per month at its Unit 1



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EXPANSION JOURNEY 2020 ONWARDS

2020

BRPL Bought New Land measuring 3 lakhs sq ft, 10 times bigger than its existing unit

2021

BRPL Migrated to Main Board of BSE

2022

Phase 1 Construction Completed
Production Capacity increased to
1500 MT of Roll Forming Products
300 MT of PEB

2023

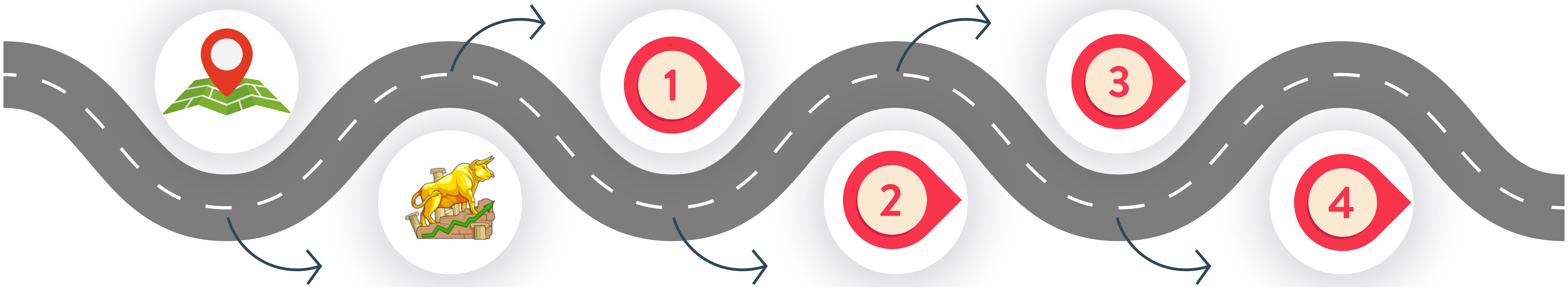
Phase 2 Construction Completed
Production Capacity increased to
500 MT of PEB

Aug 2024

Phase 3 Construction Completed
Production Capacity increased to
800 MT of PEB

Dec 2024

Phase 4 Construction Completed
Production Capacity increased to
1000 MT of PEB



PHASE 5 & PHASE 6 EXPANSION UPDATE

- Phase 5 and Phase 6 expansion projects are currently under construction and are expected to be completed by mid-September 2026. Approximately half of the Phase 6 shed has already been operationalised, enabling partial commencement of light fabrication activities. Upon full completion, the expansions are expected to improve production efficiency, strengthen execution capabilities and support future business growth.
- Upon commencement, Phase 6 is expected to generate additional production capacity of approximately 200 MT per month of light fabrication PEB structures.
- These expansions are aimed at improving production efficiency, enhancing execution capability, and supporting future business growth.

Phase 6

Phase 5

CAPEX & CAPACITY EXPANSION – Q1 FY 2026–27

1. During Q1 FY 2026–27, the Company undertook a machinery capex of approximately ₹5 crore to strengthen manufacturing capabilities, improve automation and support future growth.
2. Key machinery added includes:
    - C & Z Purlin Roll-Forming Machine
    - High-Speed C / U Purlin Roll-Forming Machine
    - High-Speed HAT Purlin Roll-Forming Machine
    - Roofing Sheet Roll-Forming Machine
    - CNC Plasma Cutting Machine
3. The new machinery is expected to enhance production capacity, improve operating efficiency and enable faster project execution across the Company's PEB, roofing and Solar Module Mounting Structure (MMS) product segments.
4. The investment will also reduce dependency on third-party job work, strengthen in-house manufacturing and quality control, and support better margin retention and future revenue growth.

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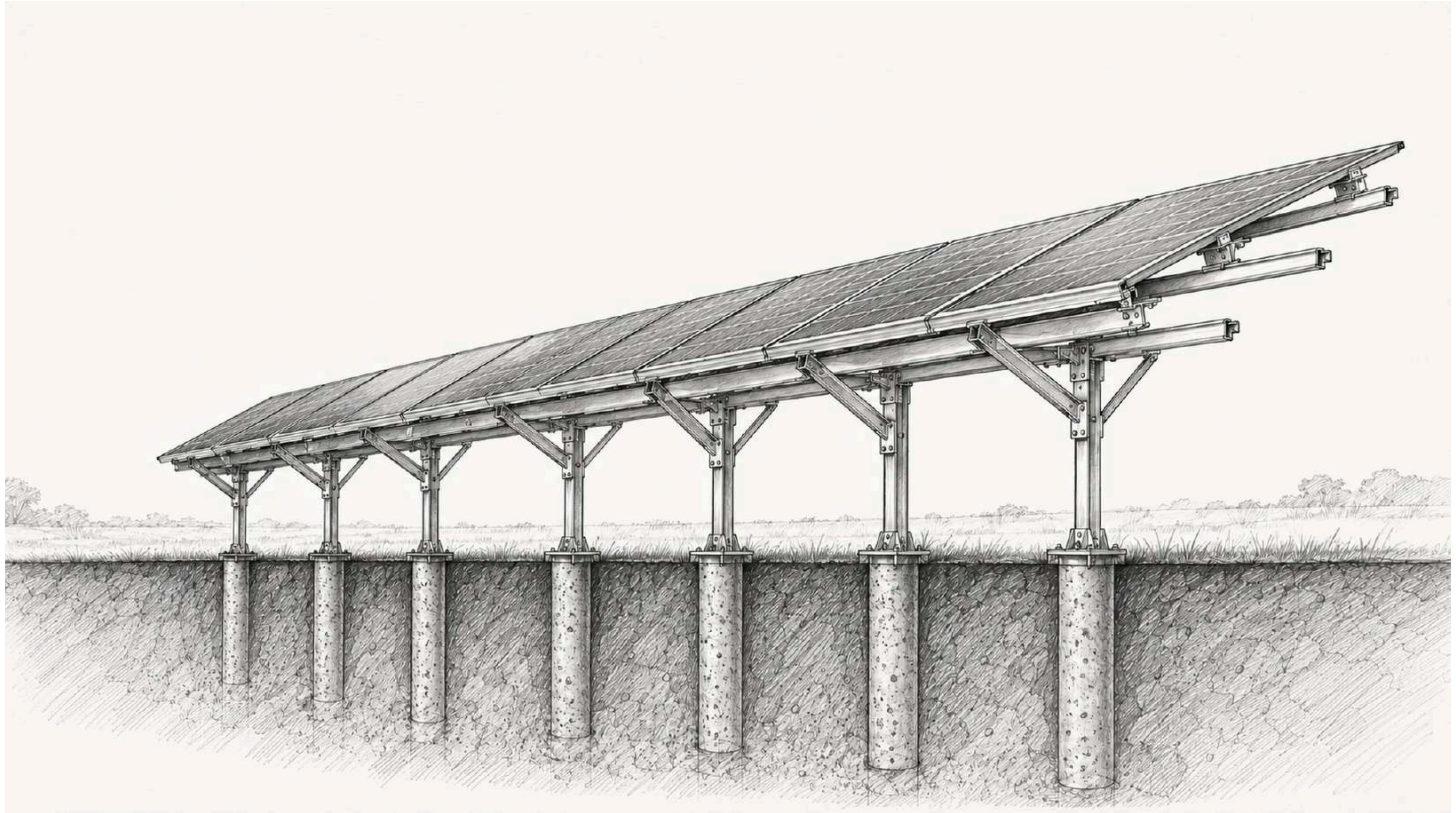
NEWLY ADDED MACHINERIES

NEW PRODUCT SEGMENT - SOLAR STRUCTURES



- The advanced high-speed roll-forming machinery for manufacturing Solar Module Mounting Structures (MMS) was successfully installed and made operational during Q1 FY 2026–27, marking BRPL's strategic entry into the renewable energy infrastructure sector.
- The company has commenced recruitment of dedicated marketing personnel, confirmed participation in industry exhibitions and launched a dedicated website www.bansalsolarstructures.com to promote its new product line and strengthen its market presence.
- This new business vertical is expected to diversify the company's product portfolio, expand its addressable market and support long-term revenue scalability.

OUR INFRA

Unit 1 – Initial Facility (Currently Leased Out)

(PLOT NO. 6, RAJ INDUSTRIAL ESTATE, JAROD–SAMLAYA ROAD, VILLAGE: VADADALA, TALUKA: SAVLI, DIST. VADODARA – 391520)

Built-up Area: Approx. 18,000 sq. ft.

Current Use: This unit is presently leased out on a monthly rental basis. It was the company's first manufacturing base and played a pivotal role in our early growth.

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OUR INFRA

UNIT II -PRIMARY MANUFACTURING FACILITY (OPERATIONAL)
(SURVEY NO. 274/2, SAMLAYA–SHERPURA ROAD, VILLAGE: PRATAPNAGAR, TALUKA: SAVLI, DIST. VADODARA – 391520)

Built-up Area: Approx. 300,000 sq. ft. across (7 acres)

This is our fully integrated operational facility housing production, storage, administrative, and dispatch functions. The unit supports high-volume fabrication and delivery commitments across India.

OUR INFRA: UNIT II - PRIMARY MANUFACTURING FACILITY

STATE-OF-THE-ART MANUFACTURING ARSENAL

Our Unit 2 facility is equipped with advanced and diversified machinery, including:

- CNC Plasma Cutting Machine
- H-Beam Welding Machine
- Various Roll Forming Machines (Roof, Decking, Purlin)
- MIG & Arc Welding Machines
- Crimping Machine
- Slitting Machine
- Grinding Machines
- Shearing & Bending Machines (in multiple capacities)
- Shot Blasting Machines
- Painting Machines
- EOT Cranes
- Mobile Crane
- Power Presses
- Threading Machines

Bansal
Structuring Dreams from Steel

MARKETING & BRANDING INITIATIVES

At Bansal Roofing Products Ltd., our marketing approach integrates digital outreach, industry engagement, thought leadership, and strategic visibility to position BRPL as a trusted and forward-looking brand in the Steel building industry.

🌐 Digital Presence & Outreach

- Active presence across major B2B platforms such as Indiamart (Premium Listing), JustDial, GEM Portal, ensuring wide customer visibility.
- Hired a professional digital marketing agency that manages our social media handles: X (formerly Twitter), Facebook, Instagram, LinkedIn & Google Business
- Website is SEO-optimized for high visibility on search engines; we also run targeted Google Ads.
- Regular posting of festival creatives, project updates, product explainers, and milestone achievements across platforms.

🏢 Offline Branding & Industry Participation

- Active participation in district, state, and national-level exhibitions like Steel Construction Expo Mumbai 2025.
- Annual flagship event: "Let Us Discuss Steel Buildings" Seminar Series
  - Conducted 2 editions in Vadodara and 1 in Bharuch
  - Engages architects, consultants, EPC contractors, and structural engineers
  - Features participation from leading PEB suppliers
  - Strengthens BRPL’s image as a technical, reliable, and industry-focused PEB manufacturer

🗞️ Thought Leadership & Media Visibility

- Articles published in leading construction industry magazines such as **“Steel Structure and Metal Buildings (SSMB)”**
- Our Managing Director is a speaker at reputed forums and conferences.
- Regular ads in print media and industrial directories
- Participation and sponsorships in events, conferences, and business conclaves to maintain brand visibility across the ecosystem

CERTIFICATIONS & ACCREDITATIONS

At Bansal Roofing Products Ltd., we are committed to maintaining the highest standards of quality, sustainability, and operational excellence. Our certifications reflect our dedication to compliance, trust, and industry leadership.

Certifications Held

- CRISIL SME 1 Grading - Indicates the highest level of creditworthiness among SMEs
- ISO 9001:2015 – Quality Management System - Demonstrates robust quality control across processes and customer satisfaction
- ISO 14001 – Environmental Management System - For environmentally sustainable operations
- ISO 45001 – Occupational Health & Safety Management - Ensures safe working conditions and health protocols
- MSME ZED Gold Certification - Zero Defect, Zero Effect rating by Govt. of India for quality & environmental responsibility
- “BRPL” won IPF Fastest Growing Manufacturing Company Award (small SME) for the consecutive Year 2021.
- “BRPL” has been awarded “GUJARAT’s MOST PROMISING BRAND “.

👷 A MOTIVATED & WELL-CARED WORKFORCE

At Bansal Roofing Products Ltd., we believe our people are our strongest asset. We are committed to building a safe, inclusive, and performance-driven work environment that motivates and retains talent across all levels.

We have taken several initiatives to ensure employee satisfaction, engagement, and long-term loyalty:

- 🏠 **Labour Quarters:** We have built dedicated accommodation facilities to house around 120 migrant workers comfortably within factory premises.
- 🍽️ **Subsidized Canteen:** Quality meals are provided to all employees, visitors, and transport drivers at 50% subsidized rates through our in-house canteen.
- 🚐 **Transport Facilities:** To ease shift transitions (2-shift operations), daily pickup and drop transport is arranged for staff and workers.
- 👕 **Uniforms:** Uniforms are provided to all workers and staff to ensure equality, discipline, and workplace safety.
- 💉 **Medical & Insurance Support:**
  - Regular health checkups are organized for all employees.
  - We have introduced medical and life insurance schemes for our staff to enhance retention and provide social security.
- 🎯 **Performance-Linked Incentives:**
  - Attendance-based incentives for workers and target-based incentives for staff are in place to reward consistency and results.
- 📚 Training & Upskilling: Employees are routinely trained in technical and soft skills to support continuous growth and multi-skill adaptability.
- 📈 **Fair Staffing & Workload Management:** Each department is staffed appropriately to avoid overburdening and ensure work-life balance.
- 👨‍💼 **Transparent Appraisal Process:** Employee performance is regularly reviewed by top management to ensure deserving candidates are identified for promotions and salary appraisals.
- 🎉 **Culture & Bonding Activities:**
  - Annual leisure trips and staff dinners are organized to promote bonding and morale.
  - Festivals and religious celebrations are observed at the workplace, reinforcing a positive and culturally inclusive environment.

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OPTIMISED & EFFICIENT OPERATIONS

At Bansal Roofing Products Ltd., operational efficiency is a continuous journey, not a one-time initiative. We ensure our processes are aligned with cost-effectiveness, quality output, and sustainability goals, all driven by top-level strategic involvement.

🏭 Shift-Based Production for Higher Throughput

- We operate on a 2-shift model to maximize asset utilization and reduce turnaround times for project deliveries.

🛠️ Machinery Upgrades & Resource Optimization

- Continuous investments are made in upgraded and high-efficiency machines to improve output speed, precision, and safety.
- We engage multiple labour contractors to ensure workforce availability without dependency delays.

♻️ Waste Minimization & Scrap Control

- Emphasis is placed on scrap control and material utilization efficiency, resulting in reduced wastage and better margin protection.
- Internal tracking mechanisms ensure scrap generation is monitored and reused or sold responsibly.

🌱 Sustainable Operations with Renewable Energy

- We are consciously shifting towards renewable energy sources, including increased reliance on solar energy for plant operations.
- During Q1 FY 2026–27, the Company **added 100 kW of rooftop solar capacity**, increasing its total installed solar capacity to **300 kW.**
- With this expansion, **approximately 45% of the Company's electricity consumption** is now met through solar energy, reducing dependence on conventional power and supporting lower carbon emissions and more sustainable operations.

COMPLETED PROJECTS DURING THE QUARTER

COMPLETED PROJECTS DURING THE QUARTER

QUARTERLY FINANCIAL PERFORMANCE

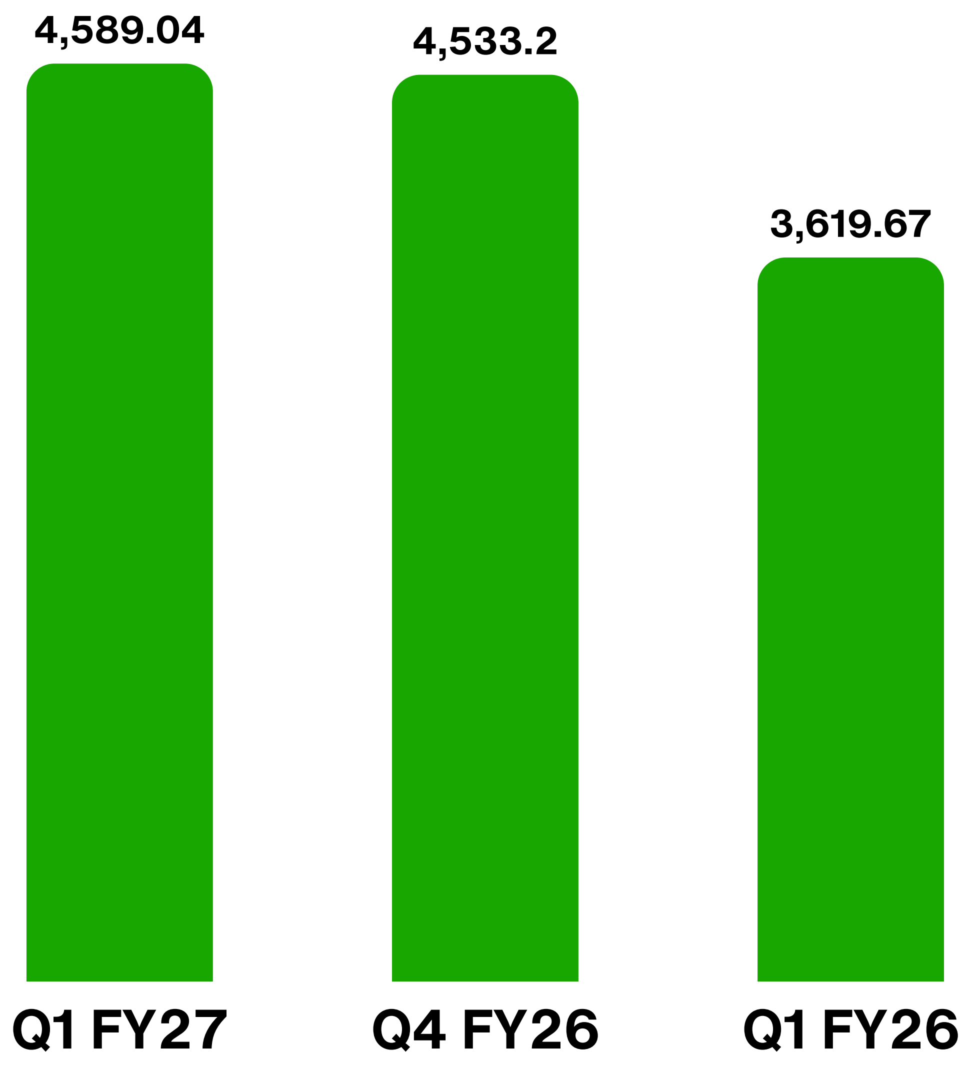
(Rs in Lakhs) except EPS

Particulars	Financial Year 2026-27				
	Q1 FY2026-27	Q4 FY2025-26	% QoQ	Q1 FY2025-26	% YoY
Revenue from Operations	**4,589.04**	**4,533.20**	**↑1.23%**	**3,619.67**	**↑ 26.78%**
Other Income	7.23	1.77	-	1.25	-
EBITDA	**412.43**	**505.93**	**↓18.48%**	**305.46**	**↑ 35.02%**
EBITDA Margin	8.97%	11.16%	(219 bps)	8.44%	53 bps
PAT	**266.47**	**349.1**	**↓23.67%**	**201.98**	**↑ 31.93%**
PAT Margin	5.80%	7.70%	(190 bps)	5.58%	22 bps
EPS	2.02	2.65	↓23.77%	1.53	↑ 32.03%

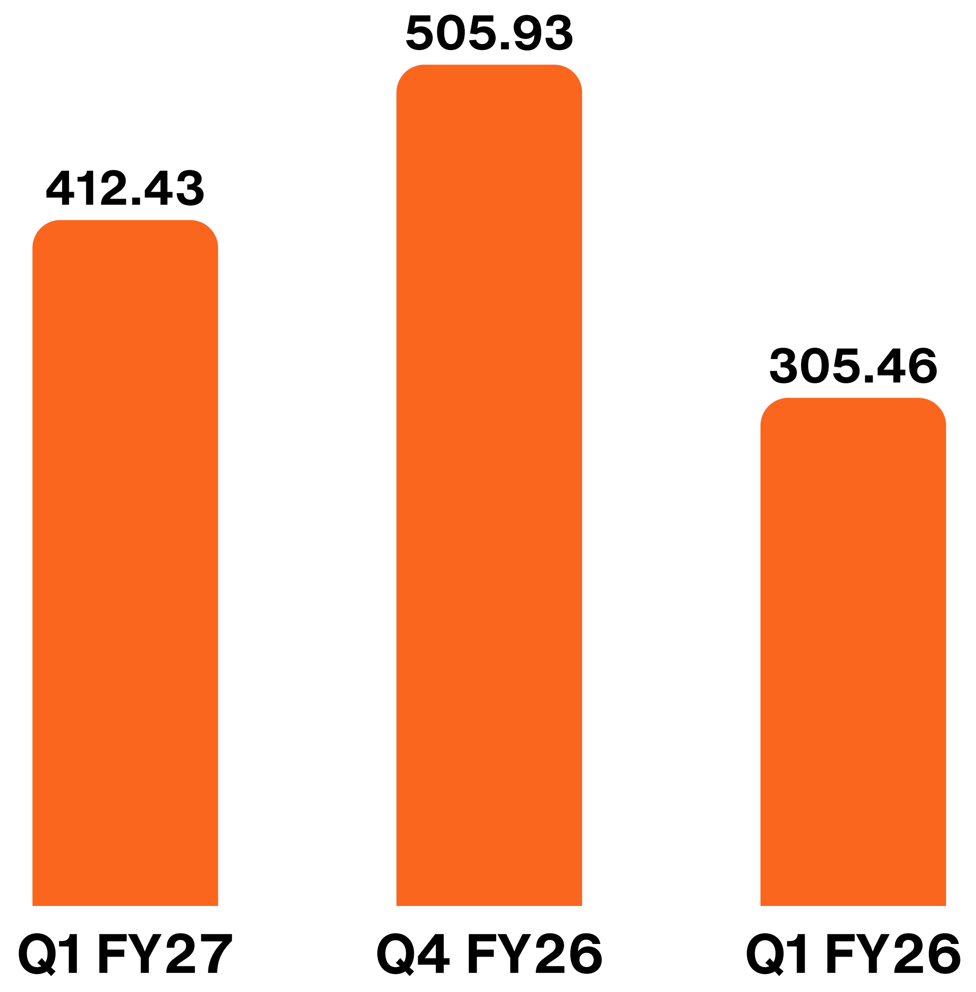
QUARTERLY FINANCIAL PERFORMANCE

(INR in Lakhs)

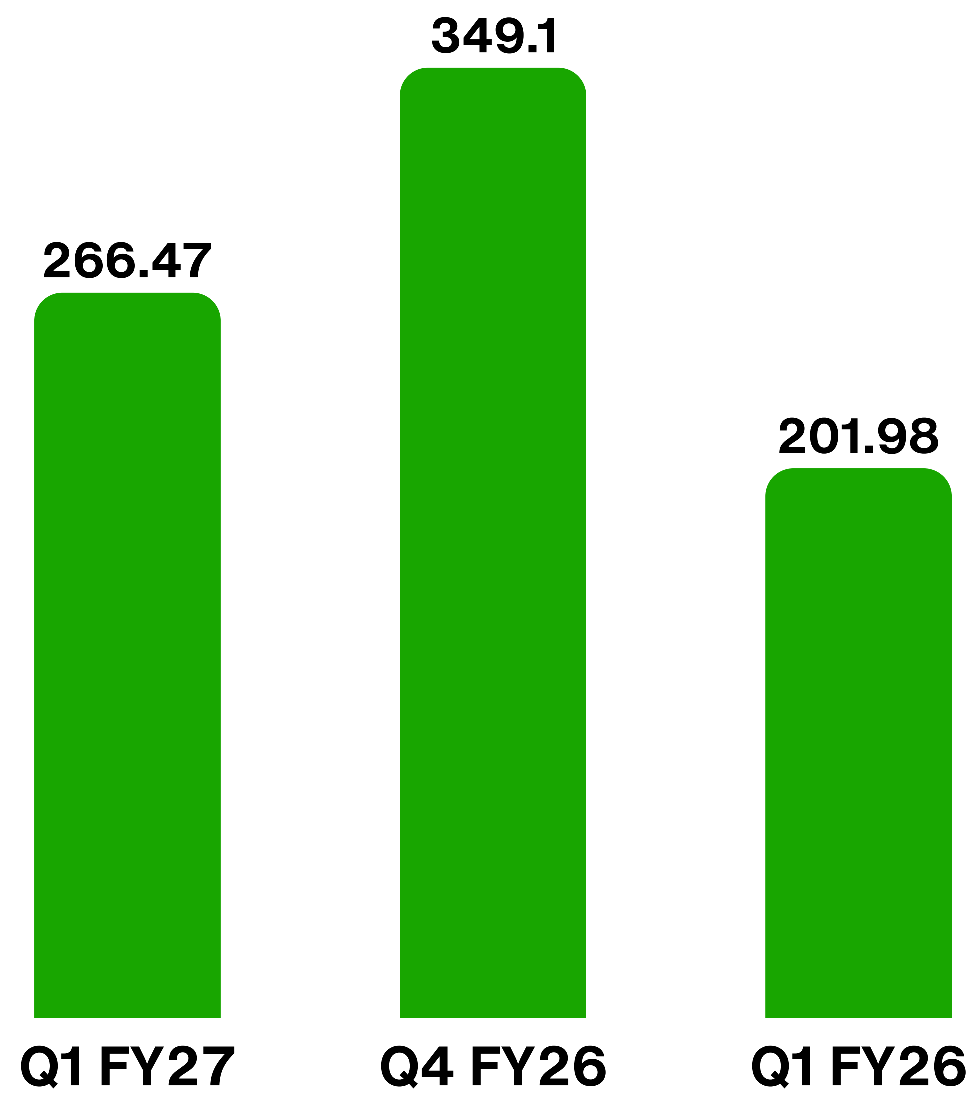
Revenue from Operations



EBITDA



PAT



HISTORICAL FINANCIAL PERFORMANCE

(Rs in Lakhs) except EPS

Particulars	Financial Year						4 Year CAGR	5 Year CAGR
	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26		
Revenue from Operations	4,173.09	7,258.55	9,325.25	10,558.40	9,662.53	15,429.57	*20.75%*	*29.89%*
EBITDA	349.37	589.43	708.07	665.86	930.4	1595.7	*28.27%*	*35.50%*
PAT	223.5	393.86	417.06	354.57	553.81	1038.54	*27.43%*	*35.97%*
EPS	₹ 1.70	₹ 2.99	₹ 3.16	₹ 2.69	₹ 4.20	₹8.00	*27.90%*	*36.31%*
Networth	1,627.31	1,988.21	2,405.27	2,760.50	3,313.66	4,220.38	*20.70%*	*21.00%*
Outstanding Debt	205.38	591.66	650.73	426.22	224	227.6	N.A	N.A

HISTORICAL FINANCIAL RATIOS

Particulars	Financial Year					
	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Trade Receivables Turnover Ratio	15.97	29.04	36.29	43.41	40.17	51.87
Trade Payables Turnover Ratio	28.26	31.29	31.72	31.58	20.23	22.82
Inventory Turnover Ratio	4.99	7.02	8.83	13.81	7.27	7.27
Interest Coverage Ratio	38.29	39.84	12.67	11.43	23.48	78.53
Debt Service Coverage Ratio	27.15	4.88	3.04	2.36	3.06	10.07
Current Ratio	3.26	1.55	1.57	1.16	1.24	1.57
Debt Equity Ratio	0.13	0.3	0.27	0.15	0.07	0.05
Net Capital Turnover Ratio	4.59	10.37	18.7	37.25	33.82	21.18
EBITDA Margin	8.48%	8.12%	7.59%	6.31%	9.63%	10.34%
EBIT / Operating Profit Margin	7.56%	7.49%	6.58%	5.09%	8.10%	9.26%
Profit After Tax Margin	5.39%	5.43%	4.47%	3.36%	5.73%	6.73%
Return on Equity (RoE)	14.60%	21.79%	18.99%	13.73%	18.23%	27.57%
Return on Capital Employed (RoCE)	18.86%	24.23%	21.36%	16.80%	22.58%	34.70%

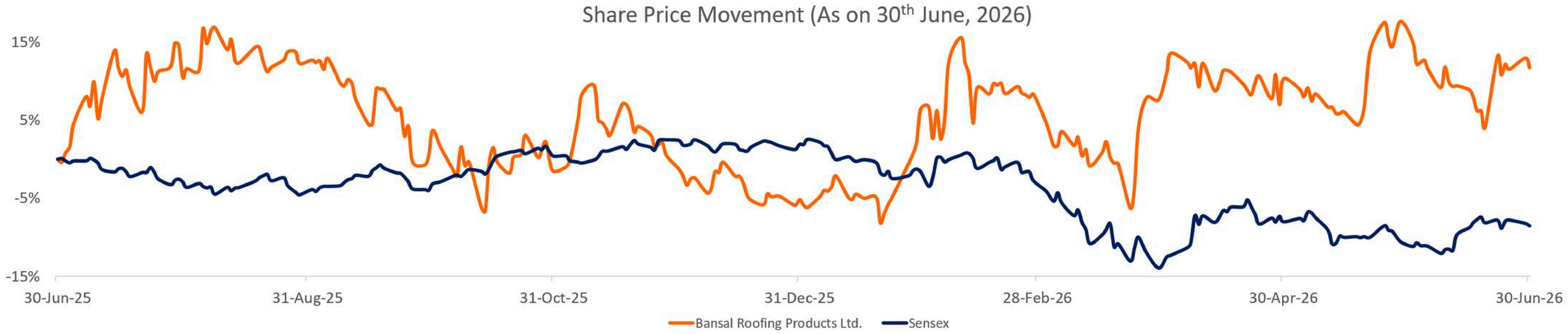
GEOGRAPHIC SALES MIX

Particulars	FY 2023-24	FY 2024-25	FY 2025-26	Q1 FY 2026-27
Within Gujarat	81.24%	85.41%	86.88%	**87.10%**
SEZ Area	8.89%	1.06%	0.74%	**1.28%**
Outside Gujarat	9.87%	13.53%	12.38%	**11.62%**

PRODUCT WISE SALES MIX (QUANTITY)

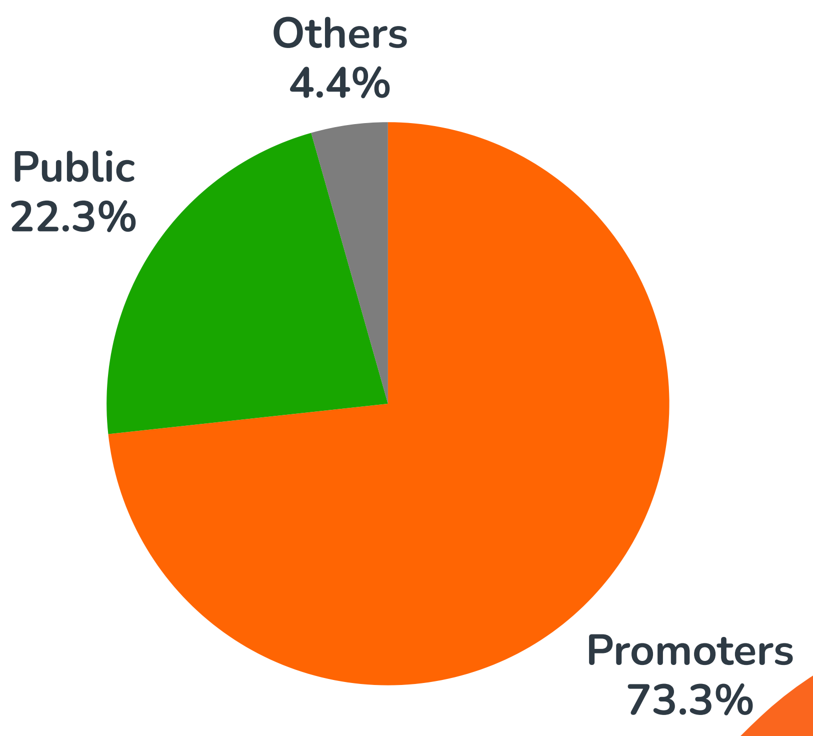
Particulars	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	Q1 FY 2026-27
Roll Forming Products	6149 MT	6151 MT	5491 MT	6901 MT	**2310 MT**
PEB	2867 MT	3362 MT	3862 MT	7763 MT	**2344 MT**

CAPITAL MARKET DATA



Share Price Data	INR
Face Value	10
Market Price	123.4
52 Week (H/L)	129.95/101.4
Equity Shares Outstanding (Cr)	1.32
Market Cap (INR Cr)	162.6

Shareholding pattern



Thank you

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Bansal

Structuring Dreams from Steel

Bansal Roofing Products Ltd.