Redington Limited
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+91 44 42243111
investors@redingtongroup.com
CIN : L52599TN1961PLC028758
www.redingtongroup.com

November 04, 2026

The National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai – 400051

Symbol: REDINGTON

BSE Limited
Floor 25, Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai — 400 001

Scrip: 532805

Sir/Madam,

Sub: Q2 & H1 FY 2026-27 Earnings Conference Call - Presentation

This is further to our announcement dated October 30, 2026 on the Earnings Conference call to be held today, November 04, 2026, we enclose herewith a copy of the earnings and corporate presentation.

The same will also be uploaded on the website of the Company at https://redingtongroup.com/financial-reports/.

We request you to kindly take the above information on record.

Thank you

For Redington Limited
VIJAYSHYAM ACHARYA KUNJIBETTU
Digitally signed by VIJAYSHYAM ACHARYA KUNJIBETTU
Date: 2026.11.04 13:46:33 +05'30'
K Vijayshyam Acharya
Company Secretary
Encl: a/a



EARNINGS PRESENTATION

Q2FY27

Redington

Disclaimer

This presentation contains "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Redington Limited's future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Redington Limited undertakes no obligation to periodically revise any forward looking statements to reflect future / likely events or circumstances.

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Financial Highlights

✓ *Highest Ever Revenue achieved in any Quarter*

✓ *Highest Ever PAT achieved in any Quarter*

✓ *PAT growth faster than revenue growth*

- **Q2FY27** – YoY growth
  - **Global excl. Arena** - Revenue grew by **54%**, EBITDA grew by **58%** and PAT grew by **55%**
  - **Global incl. Arena** - Revenue grew by **48%**, EBITDA grew by **41%** and PAT grew by **50%**
  - **SISA** – Revenue grew by **66%**, EBITDA grew by **64%** and PAT grew by **66%**
  - **ROW excl. Arena** – Revenue grew by **38%**, EBITDA grew by **49%** and PAT grew by **41%**
  - **ROW incl. Arena**– Revenue grew by **27%**, EBITDA grew by **9%** and PAT grew by **25%**
- **H1FY27** – YoY growth
  - **Global excl. Arena** - Revenue grew by **48%**, EBITDA grew by **56%** and PAT grew by **59%**
  - **Global incl. Arena** - Revenue grew by **41%**, EBITDA grew by **52%** and PAT grew by **61%**
  - **SISA** – Revenue grew by **64%**, EBITDA grew by **57%** and PAT grew by **61%**
  - **ROW excl. Arena** – Revenue grew by **27%**, EBITDA grew by **55%** and PAT grew by **55%**
  - **ROW incl. Arena**– Revenue grew by **17%**, EBITDA grew by **43%** and PAT grew by **61%**

SISA : Singapore, India & South Asia
ROW : Rest of the World

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Financial Highlights

- **Key Metrics – Global (Q2FY27)**
  - **WC days** is **35** days, increased by 4 Days on YoY basis
  - TSG grew by **91%**, MSG grew by **40% ,** SSG grew by **39%** and ESG grew **38%** on YoY basis
  - Debt to Equity was at **0.55x**
  - ROCE was at **22.7%** and ROE was at **21.6%**

SISA : Singapore, India & South Asia
ROW : Rest of the World

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Financial Highlights – Q2FY27

✓ *India demonstrated exceptional revenue & PAT growth momentum*

SISA BUSINESS

- YoY Revenue grew by **66%**, EBITDA grew by **64%** and PAT grew by **66%**
- ROCE was at **28.8%** and ROE at **29.5%**
- WC days stood at **31** days, increased by 5 days on YoY basis.
- YoY Strong growth across all BUs - **TSG** grew by **115%**, **MSG** grew by **70%**, **ESG** grew by **42%** and **SSG** grew by **37%**
- **India Distribution:** YoY Revenue grew by **67%**, EBITDA grew by **74%** and PAT grew by **77%**

SISA : Singapore, India & South Asia
ROW : Rest of the World

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Financial Highlights – Q2FY27

✓ *ROW demonstrated good performance despite ongoing geo-political challenges*

ROW BUSINESS Incl. Arena

- Revenue grew by **27%**, EBITDA grew by **9%** and PAT grew by **25%**
- WC days stood at **39** days, increased by 5 days on YoY basis
- YoY Strong growth in **TSG** by **42%, SSG** by **41%** and in **ESG** by **34%**

ROW BUSINESS Excl. Arena

- Revenue grew by **38%**, EBITDA grew by **49%** and PAT by **41%**
- YoY Strong growth in **SSG by 45% , TSG** by **41%, ESG** by **37%** and **MSG** by **34%**

SISA : Singapore, India & South Asia
ROW : Rest of the World

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Financial Highlights

✓ *ProConnect achieved all-time high quarterly revenues*

PROCONNECT GLOBAL

Q2FY27

- Revenue grew at **38%,** EBITDA grew at **31%**
- EBITDA margin at **11%** and PAT at **2%**
- Captive business at **27%**

H1FY27

- Revenue grew at **38%,** EBITDA grew at **24%**
- EBITDA margin at **10%** and PAT at **2%**
- Captive business at **28%**

SISA : Singapore, India & South Asia
ROW : Rest of the World

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Arena performance and impairment of investment

- Arena business performance during Q2FY27 : Revenue decreased by **37% YoY** due to exit from Turkish Lira denominated businesses resulting in loss in this quarter.

- The Company's wholly owned subsidiary, **Redington Gulf FZE (RGF)** carried out an impairment exercise of its investment in its subsidiary at **Turkey, Arena Bilgisayar Sanayi Ve Ticaret A.S (Arena)**.

- Due to the challenging economic conditions in Turkey and revised future projections, an impairment of intangibles of **₹ 80.3 Crores (₹ 39.7 Cr *is Redington Share of Loss*)** has been recognized and disclosed as an exceptional item in the financial results.

- Overall value of intangible was $25.6 Mn, of which $17.2 Mn has been impaired during the Q4FY26 and the remaining $8.4 Mn impaired during the current quarter.

- Company's consolidated PAT for Q2FY27 is **₹ 541 Crores.** In this presentation we have presented profitability excluding the impact of this exceptional impairment viz **₹ 581 Crores.**

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Q2FY27 Performance Snapshot

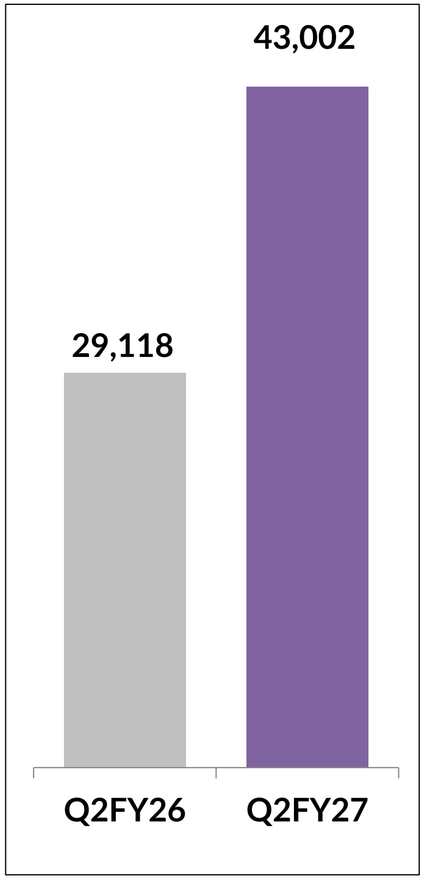


Redington

Q2FY27 Redington Global Performance

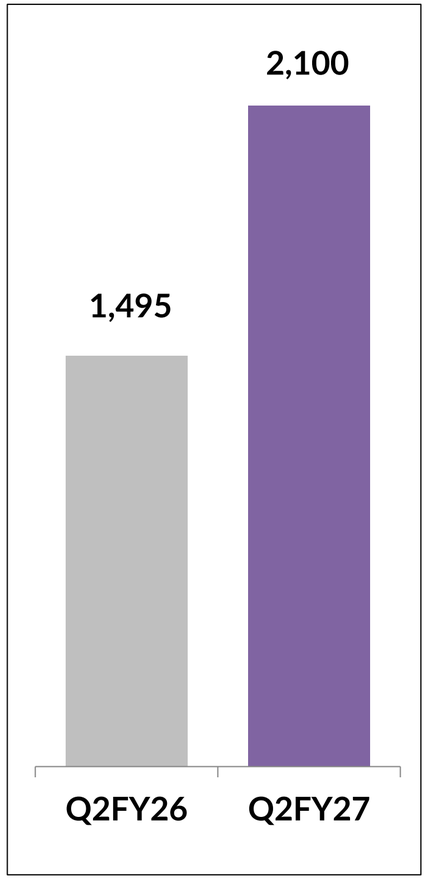
REVENUE

48%



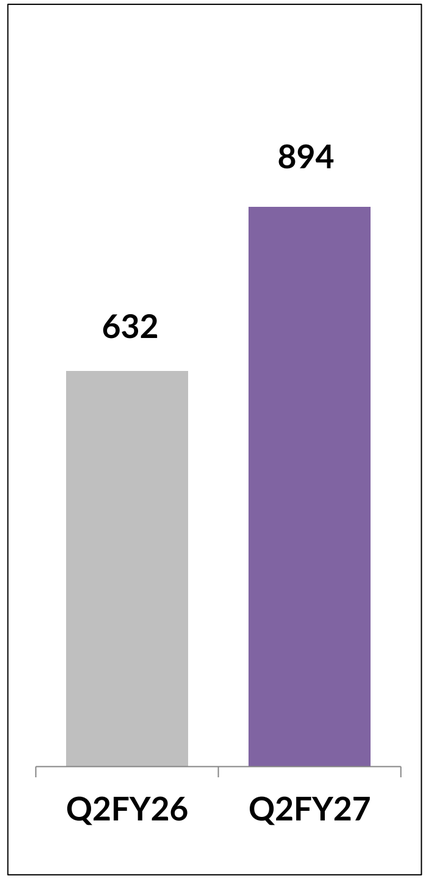
GM

41%



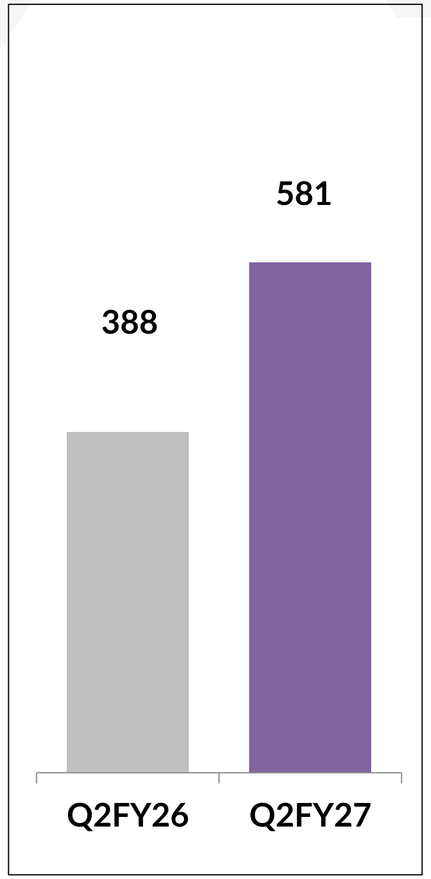
EBITDA

41%



PAT

50%



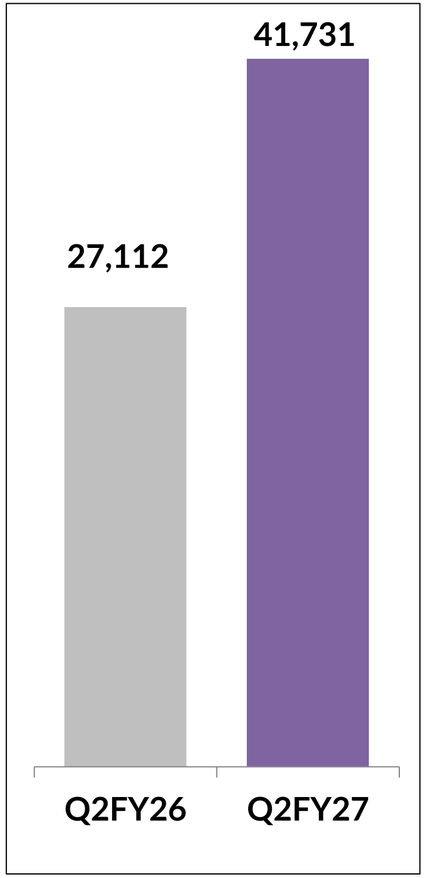
₹ in Cr

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Q2FY27 Redington Global Excl. Arena Performance

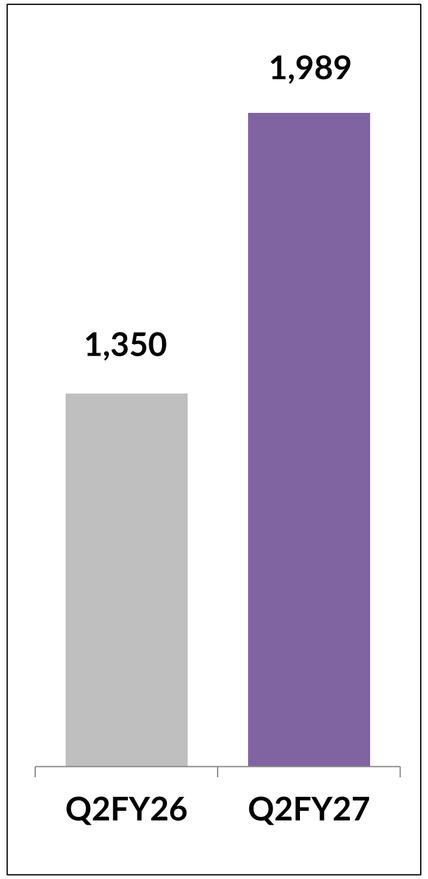
REVENUE

54%



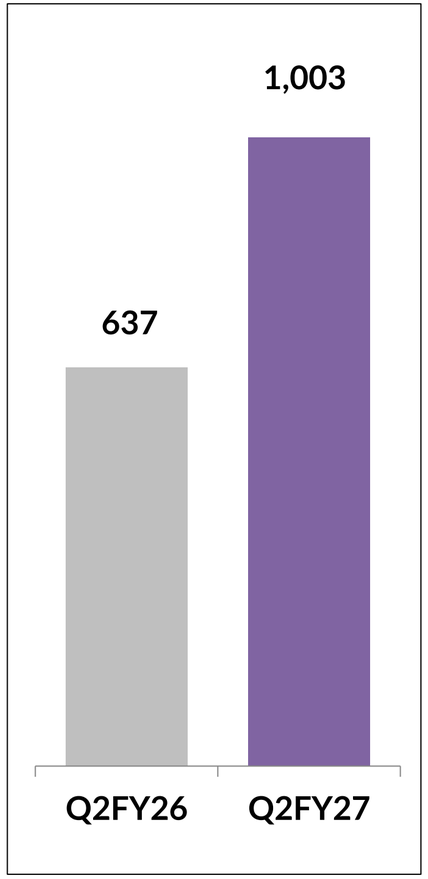
GM

47%



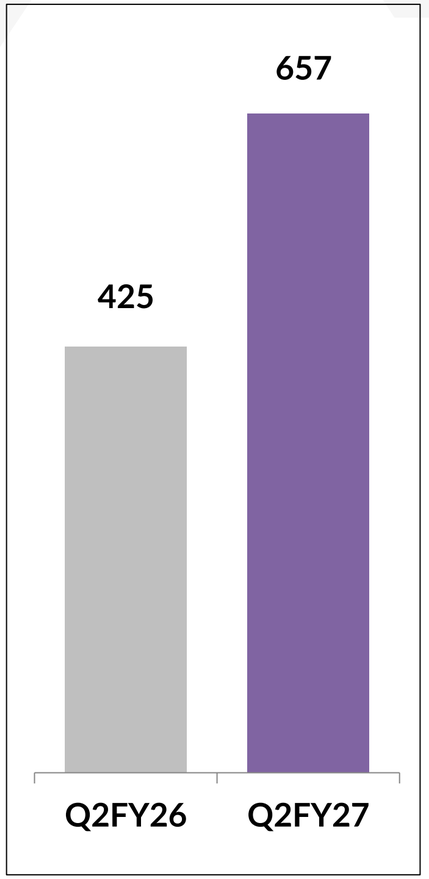
EBITDA

58%



PAT

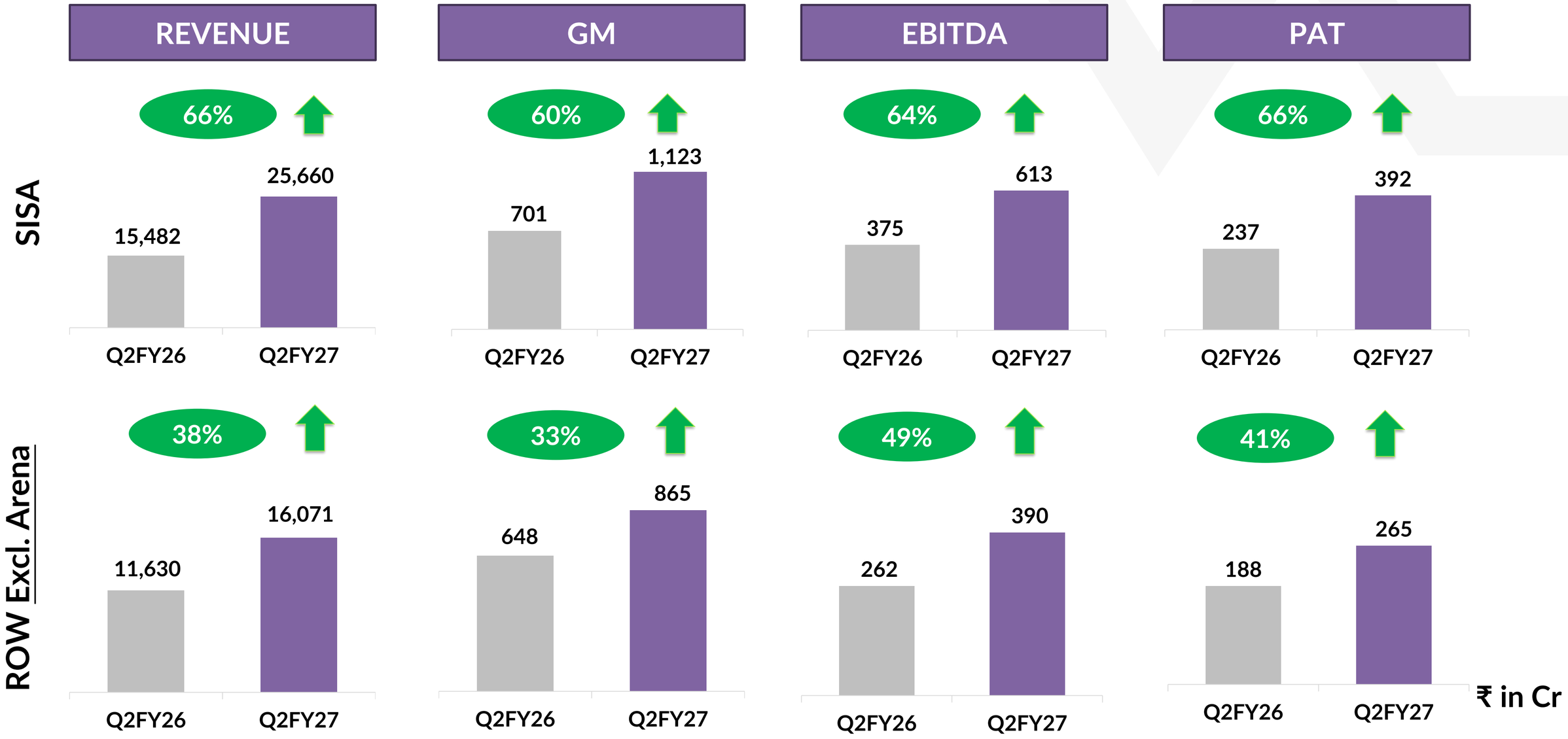
55%



₹ in Cr

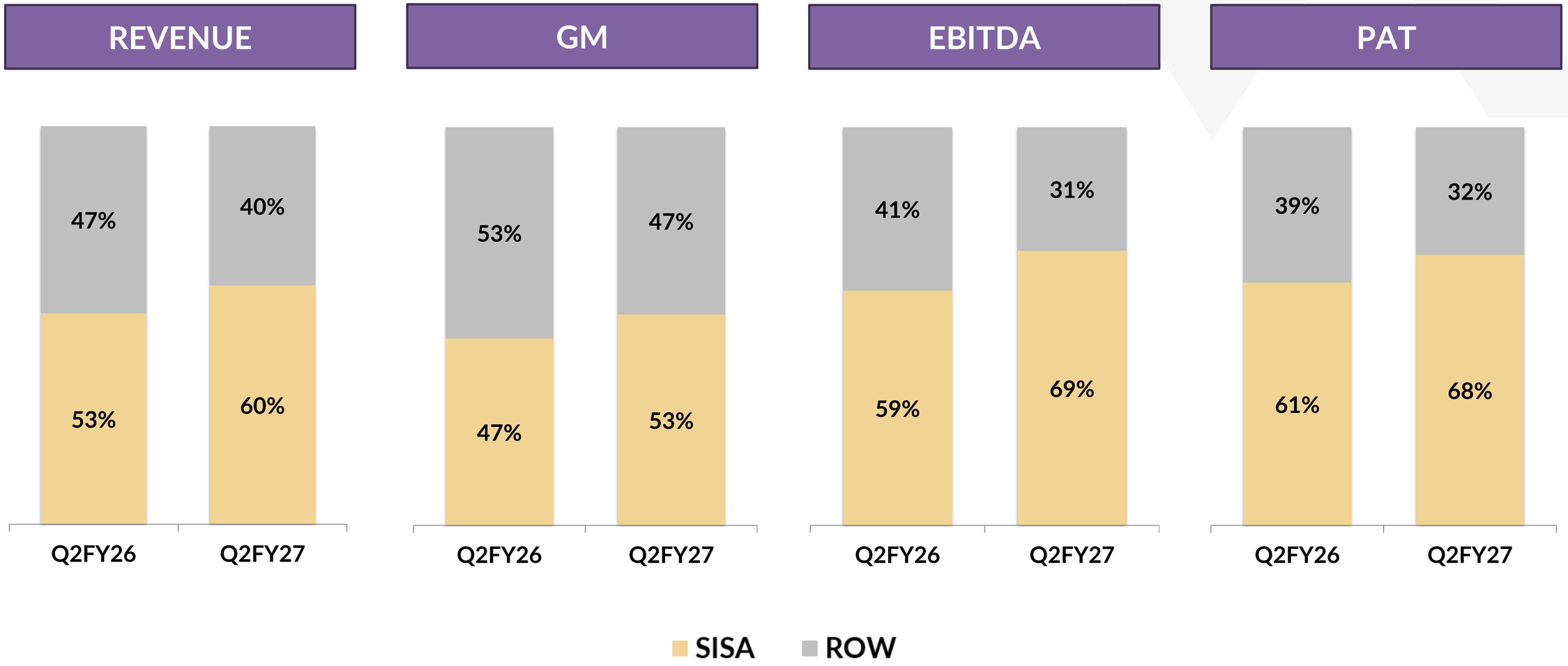
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Q2FY27 Performance by Market



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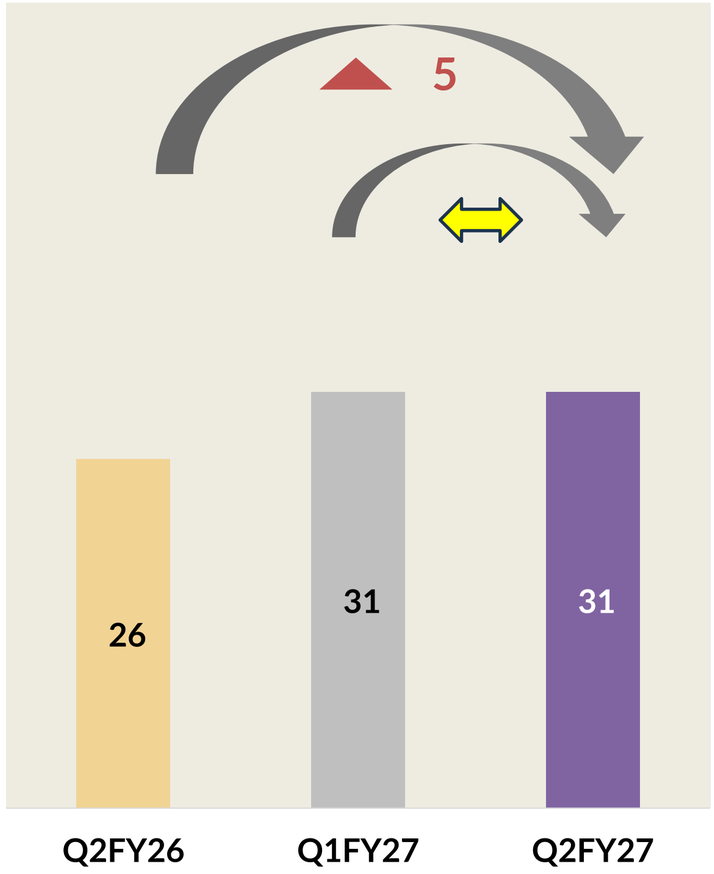
Q2FY27 Contribution by Market



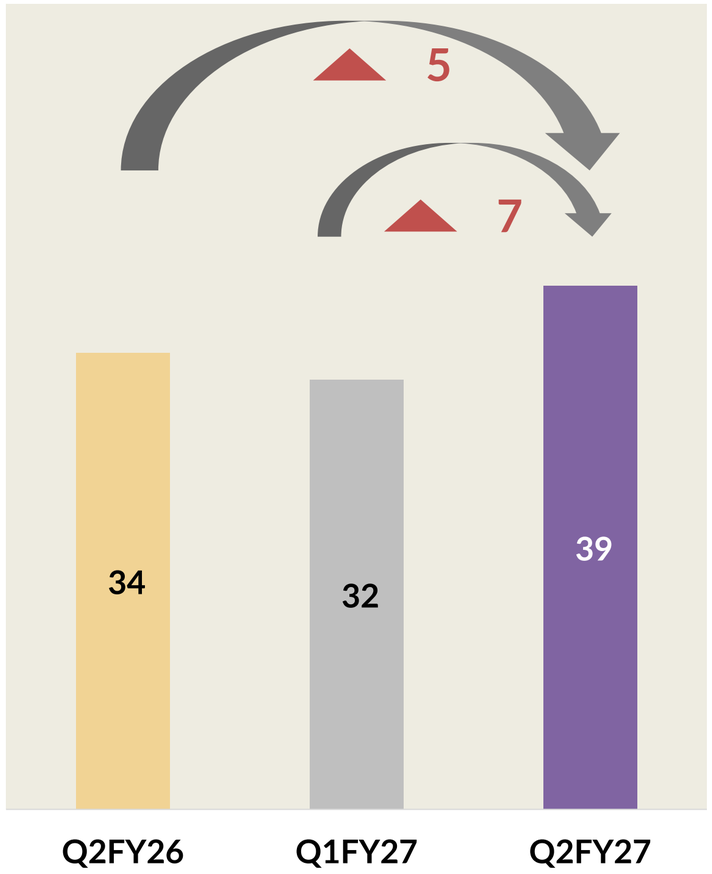
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Q2FY27 Working Capital Days

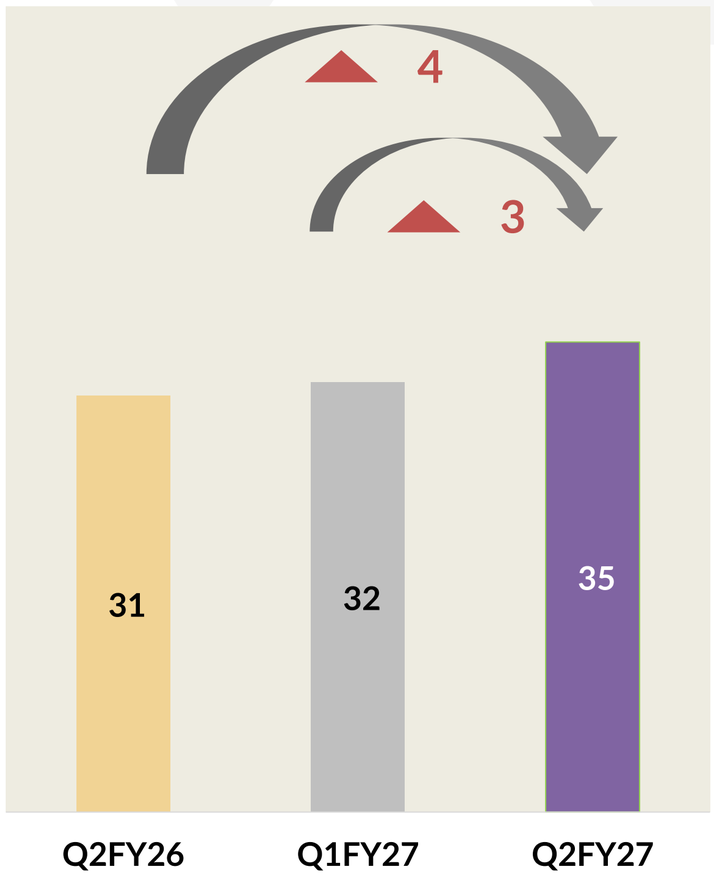
SISA



ROW

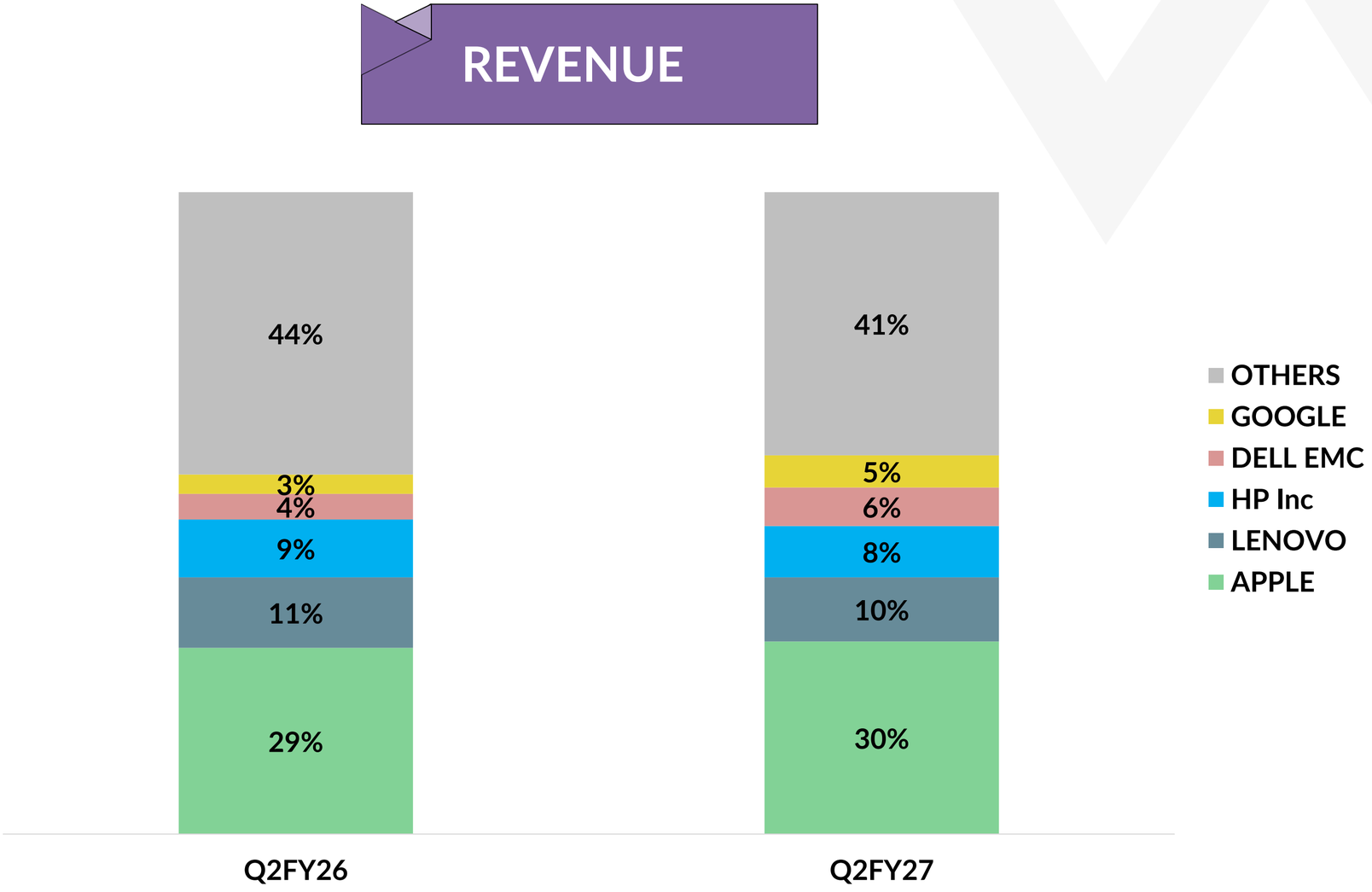


GLOBAL



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Q2FY27 Top 5 Vendors



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Q2FY27 Verticals Revenue

Verticals	SISA			ROW			GLOBAL		
	Q2FY26	Q2FY27	YoY	Q2FY26	Q2FY27	YoY	Q2FY26	Q2FY27	YoY
ESG	4,892	6,945	42%	4,502	6,056	34%	9,394	13,000	38%
TSG	3,041	6,553	115%	1,507	2,139	42%	4,548	8,691	91%
SSG	2,126	2,906	37%	2,478	3,504	41%	4,603	6,409	39%
MSG	5,283	8,998	70%	5,019	5,462	9%	10,302	14,461	40%
Renewable energy	15	104	578%	2	6	240%	17	111	541%
Logistics	170	211	25%	103	161	57%	272	372	37%
Other Services	21	22	2%	51	56	11%	72	78	8%

Logistics & Other Services Revenue includes captive revenue
Amounts may not add due to intercompany eliminations, rounding

Glossary:

Name	Description	Products / Services
ESG	End Point Solutions Group	Consumer & Commercial PCs, Print & Supplies
TSG	Technology Solutions Group	Networking, Server & Storage, Power & Collab
MSG	Mobility Solutions Group	Smart Phones & Feature Phones
SSG	Software Solutions Group	Cloud and Professional Services, Software Licensing & Subscription, Enterprise Security Solutions
Renewable energy	Solar	Solar Panels & Inverters
Logistics	ProConnect Supply Chain Solutions	Logistics, Warehousing, Transportation & VAS
Other Services	Ensure & RGS	Ensure : IT Services, RGS : Shared Services

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Q2FY27 Free Cash Flow Statement

Particulars (₹ in Cr)	Q2FY26	Q1FY27	Q2FY27
Profit Before Taxation	460	611	624
Non-cash items	62	92	361
Finance Cost	116	89	128
Changes in Working Capital	1,096	(1,825)	(2,568)
Direct Tax Paid	(134)	147	(231)
Net Cash Flow from Operations	**1,600**	**(885)**	**(1,686)**
Capex	(2)	(36)	(72)
Outflow of Finance Cost	(75)	(74)	(113)
Free Cash Flow	**1,523**	**(995)**	**(1,871)**

FCF = NCFO – Capex – Finance cost

Amounts may not add due to rounding

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H1FY27 Performance Snapshot

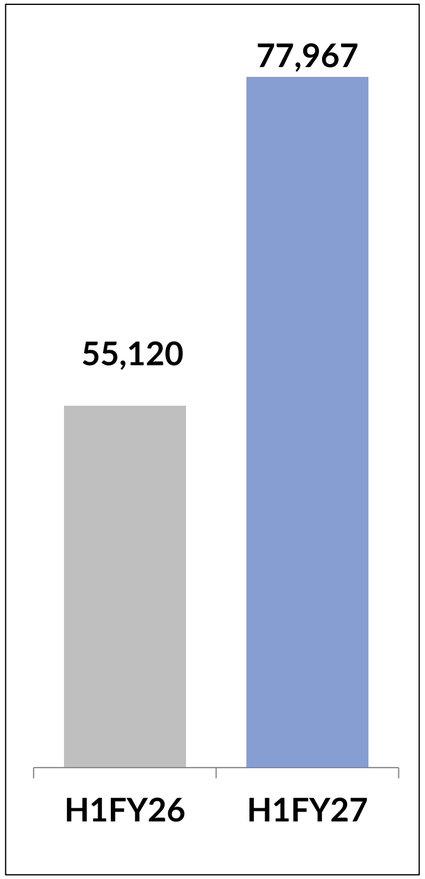


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H1FY27 Redington Global Performance

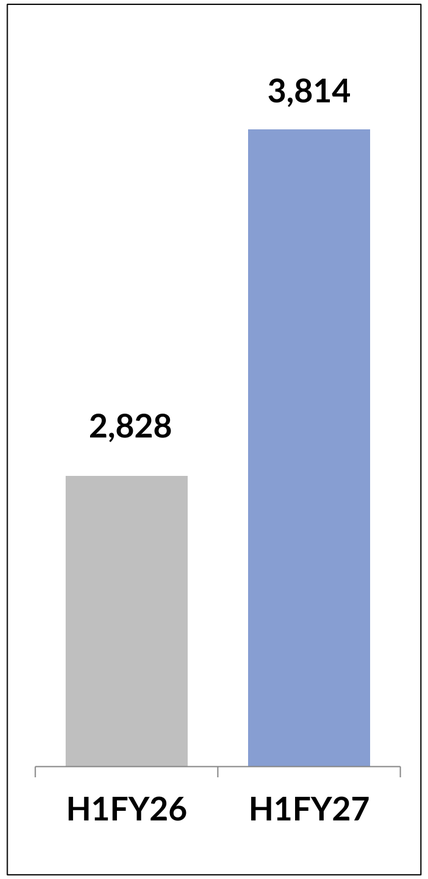
REVENUE

41%



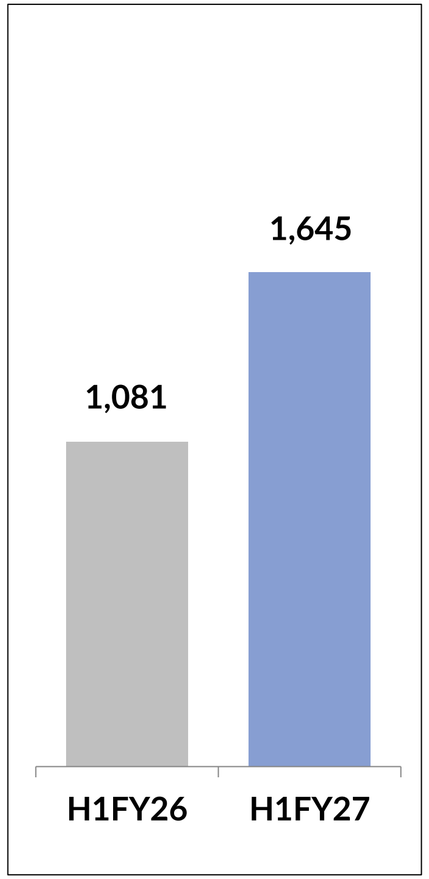
GM

35%



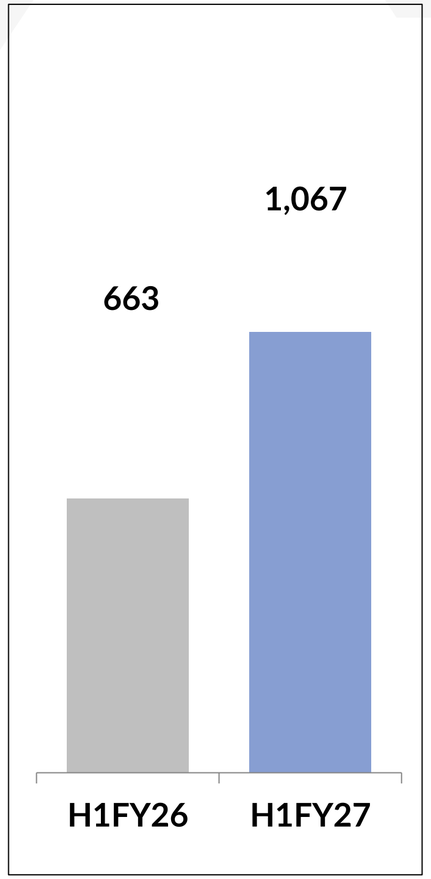
EBITDA

52%



PAT

61%



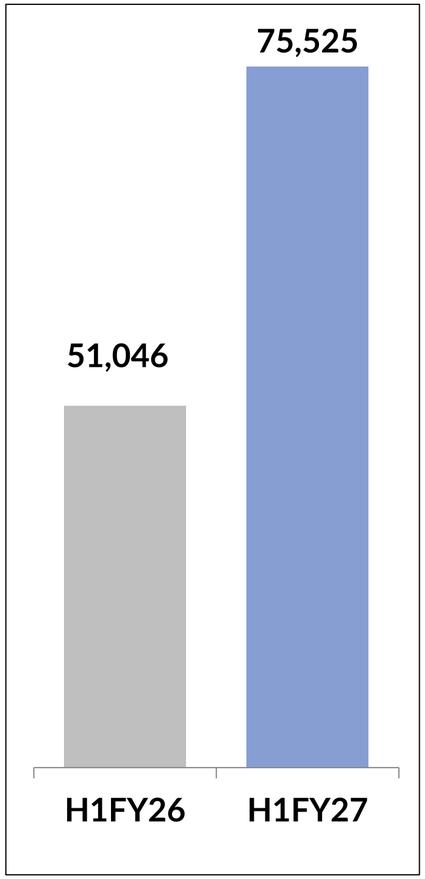
₹ in Cr

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H1FY27 Redington Global Excl. Arena Performance

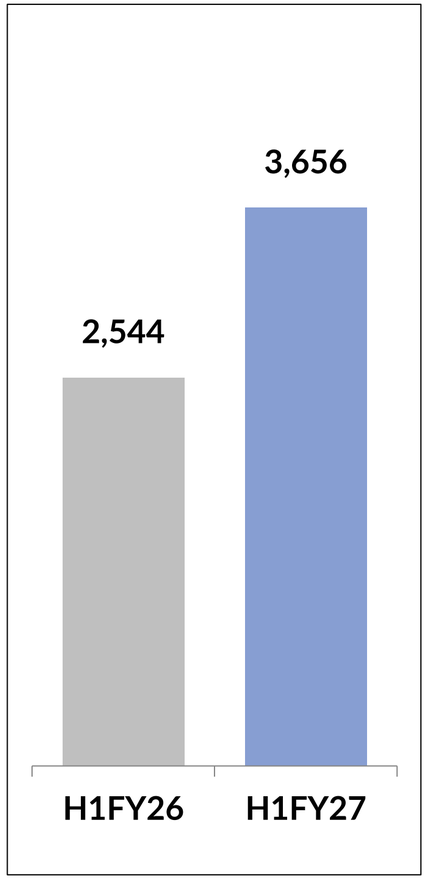
REVENUE

48%



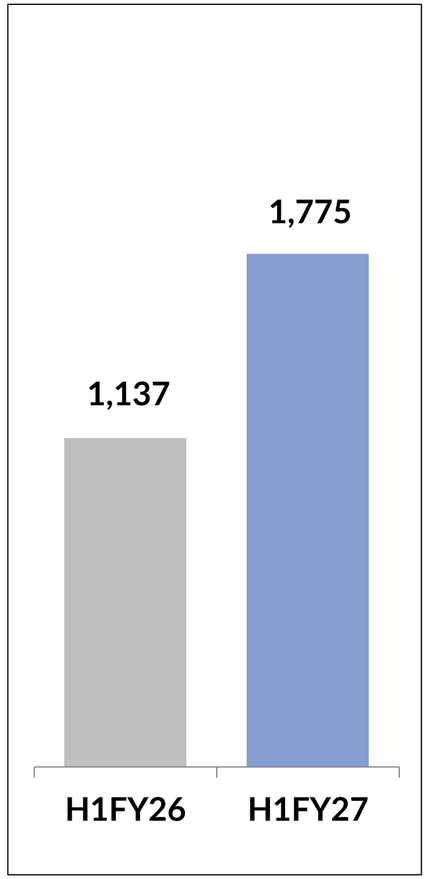
GM

44%



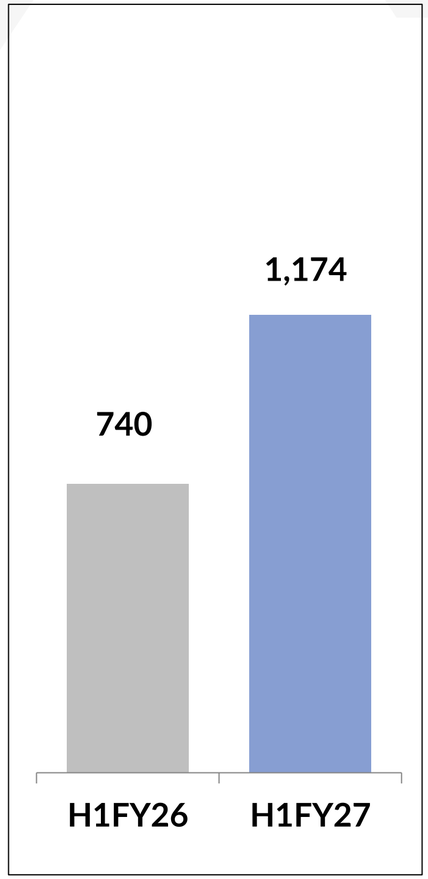
EBITDA

56%



PAT

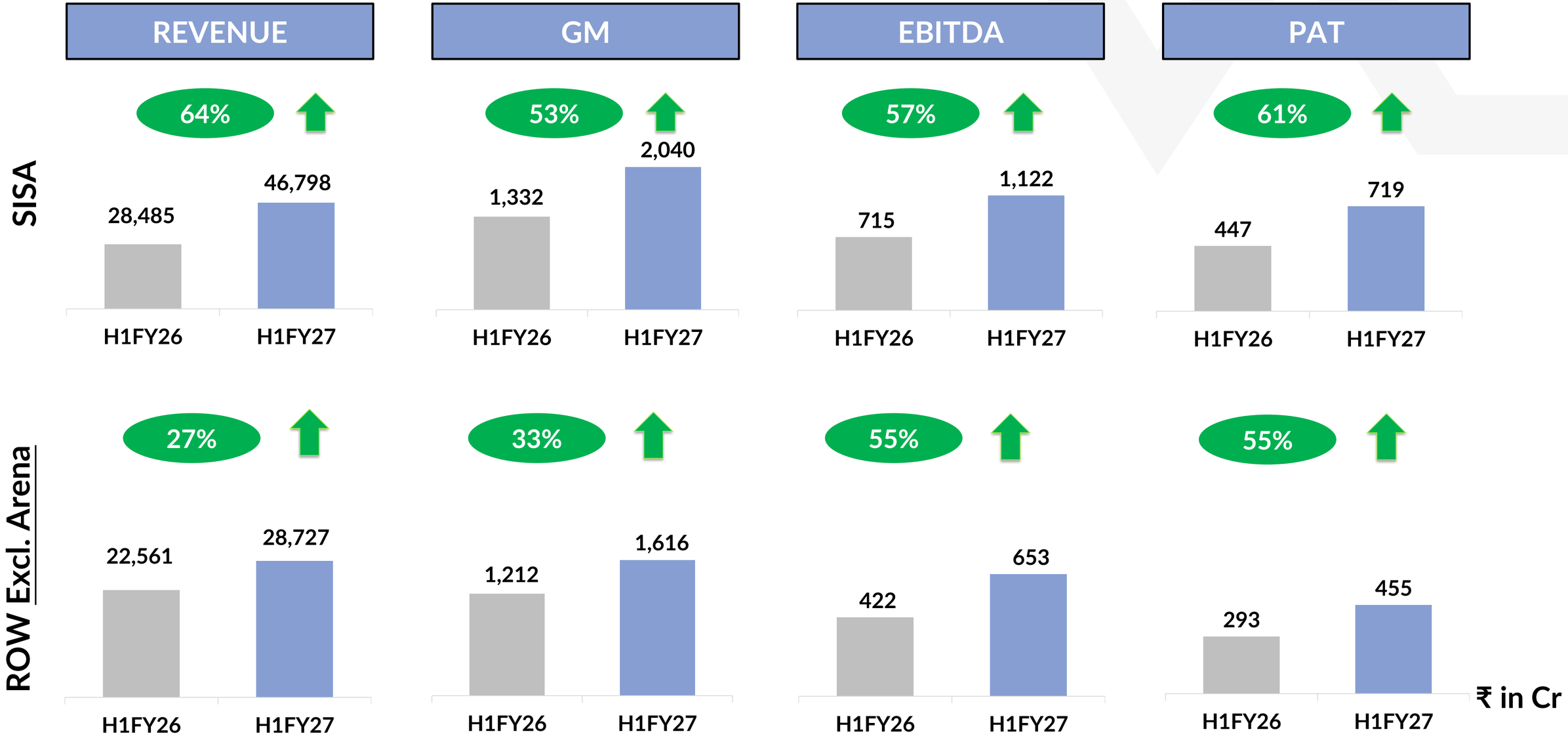
59%



₹ in Cr

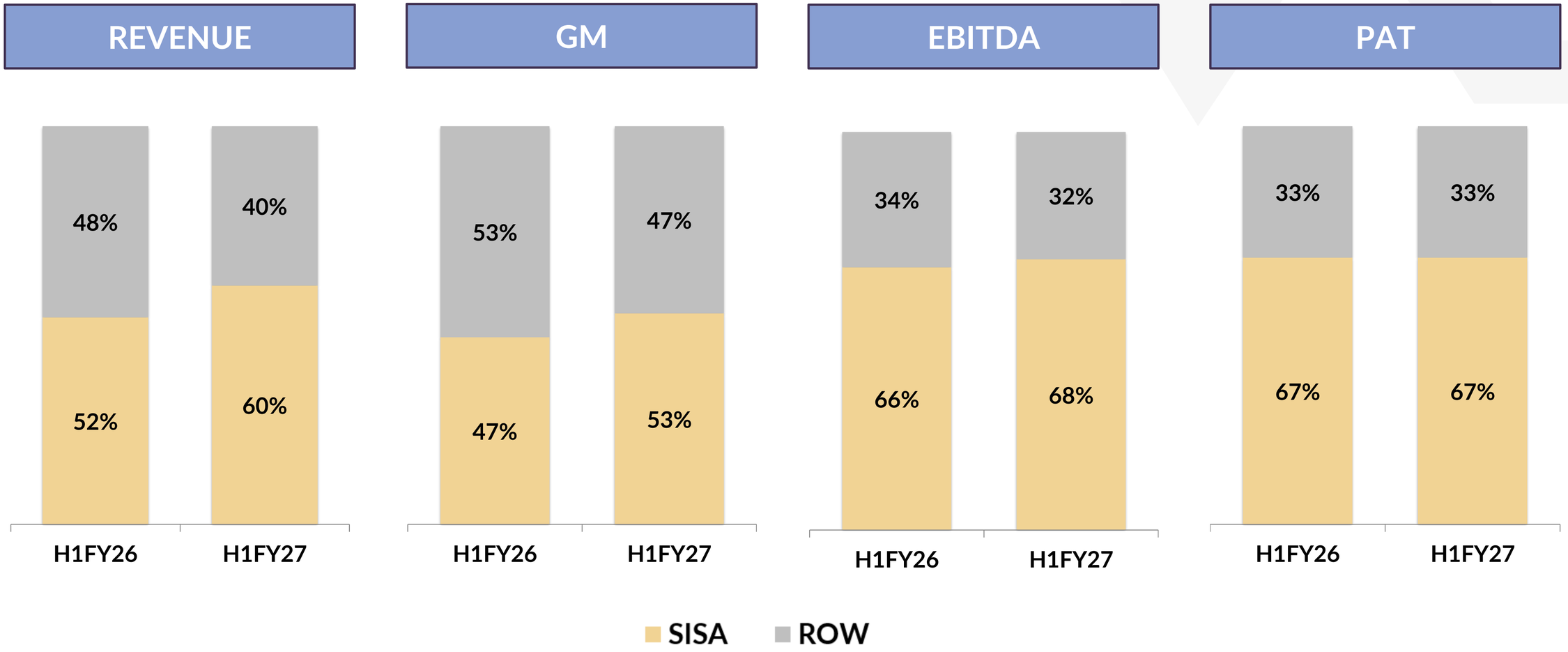
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H1FY27 Performance by Market



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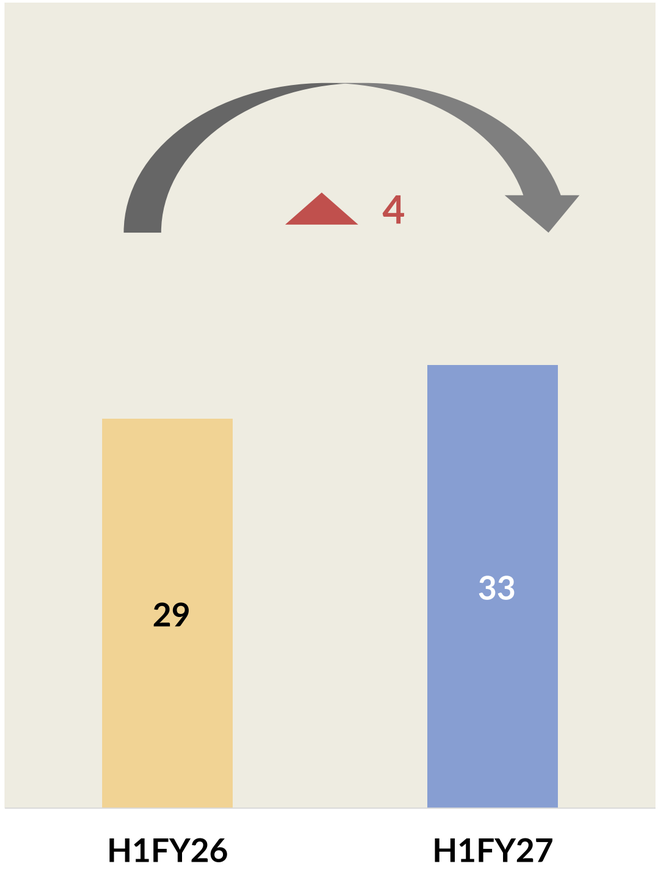
H1FY27 Contribution by Market



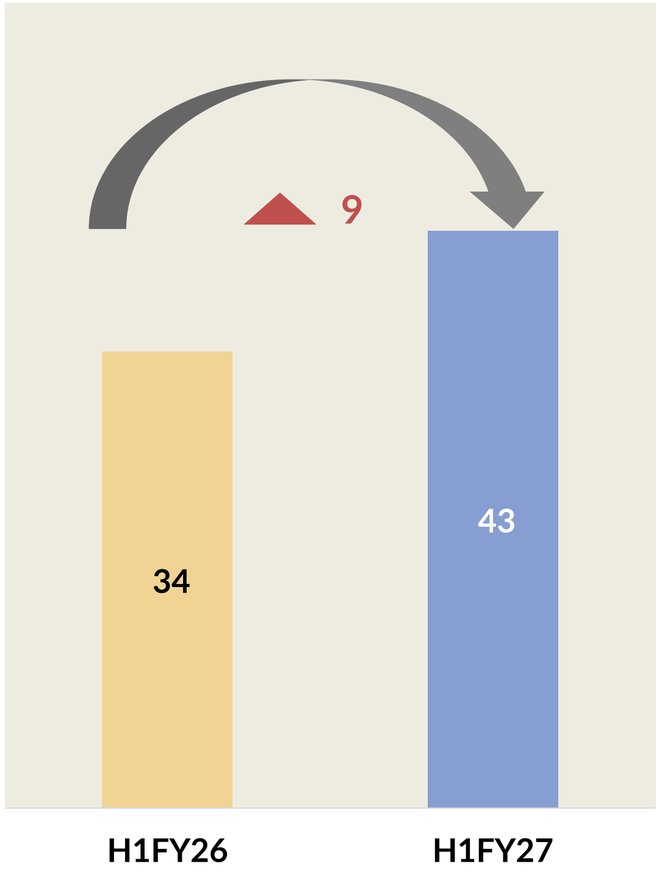
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H1FY27 Working Capital Days

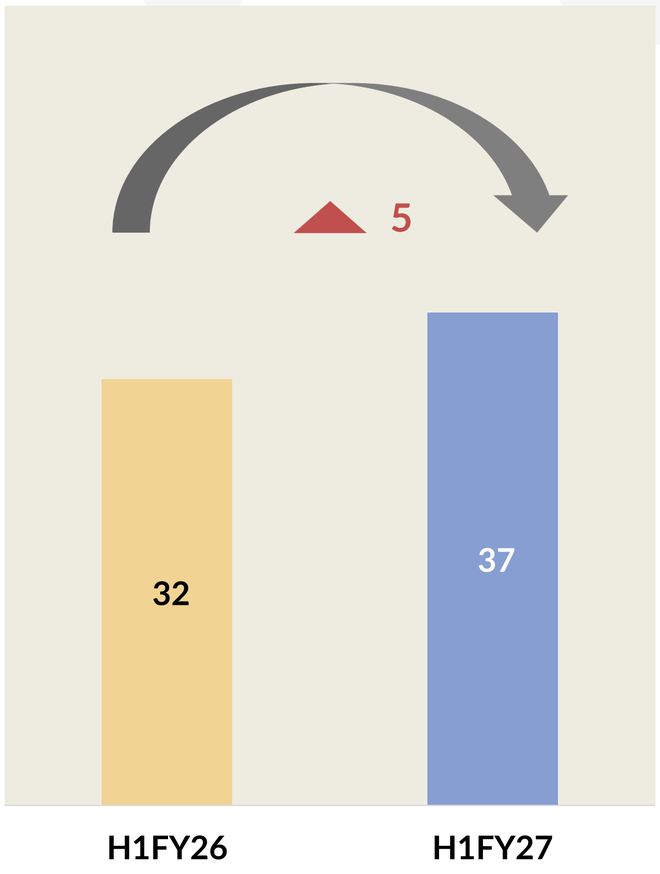
SISA



ROW

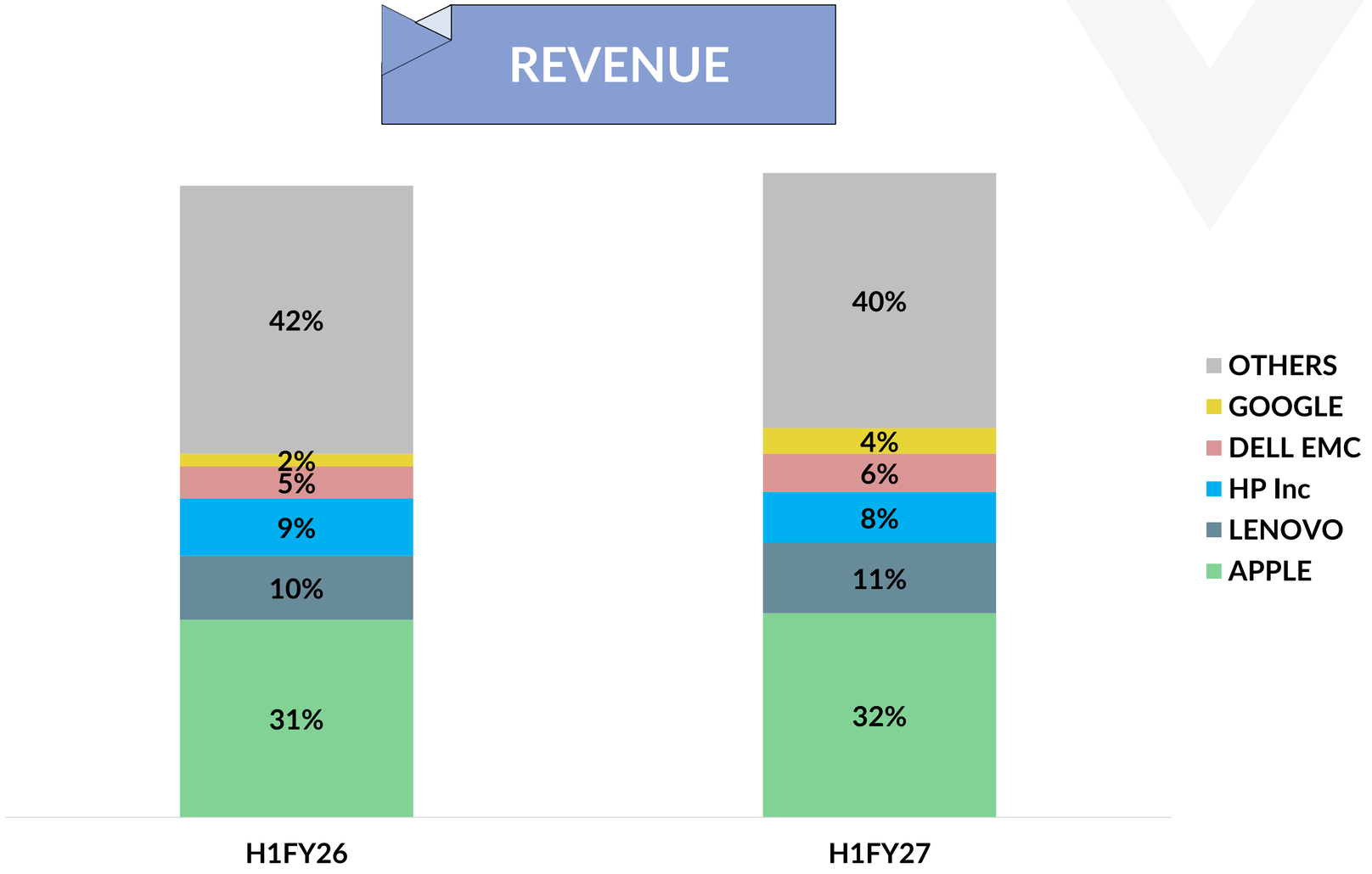


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H1FY27 Top 5 Vendors



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H1FY27 Verticals Revenue

Verticals	SISA			ROW			GLOBAL		
	H1FY26	H1FY27	YoY	H1FY26	H1FY27	YoY	H1FY26	H1FY27	YoY
ESG	8,929	12,951	45%	8,034	10,274	28%	16,963	23,225	37%
TSG	5,592	10,556	89%	3,044	4,231	39%	8,636	14,787	71%
SSG	3,997	5,572	39%	4,501	6,799	51%	8,498	12,371	46%
MSG	9,670	17,248	78%	10,807	9,521	-12%	20,477	26,769	31%
Renewable energy	52	168	224%	4	13	273%	56	182	227%
Logistics	327	413	26%	196	302	54%	523	714	37%
Other Services	41	43	4%	101	114	13%	142	157	10%

Logistics & Other Services Revenue includes captive revenue
Amounts may not add due to intercompany eliminations, rounding

Glossary:

Name	Description	Products / Services
ESG	End Point Solutions Group	Consumer & Commercial PCs, Print & Supplies
TSG	Technology Solutions Group	Networking, Server & Storage, Power & Collab
MSG	Mobility Solutions Group	Smart Phones & Feature Phones
SSG	Software Solutions Group	Cloud and Professional Services, Software Licensing & Subscription, Enterprise Security Solutions
Renewable energy	Solar	Solar Panels & Inverters
Logistics	ProConnect Supply Chain Solutions	Logistics, Warehousing, Transportation & VAS
Other Services	Ensure, Paynet & RGS	Ensure : IT Services, RGS : Shared Services

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H1FY27 Free Cash Flow Statement

Particulars (₹ in Cr)	H1FY27	H1FY26
Profit Before Taxation	764	1,235
Non-cash items	199	454
Finance Cost	208	217
Changes in Working Capital	(227)	(4,392)
Direct Tax Paid	(207)	(85)
Net Cash Flow from Operations	**737**	**(2,571)**
Capex	(33)	(108)
Outflow of Finance Cost	(121)	(187)
Free Cash Flow	**583**	**(2,866)**

FCF = NCFO – Capex – Finance cost
Amounts may not add due to rounding

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Investor Contacts

Vijayshyam Acharya K
Compliance Officer

Palak Agrawal
Head – Investor Relations

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Puzhuthivakkam,
Chennai - 600 091

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CIN - L52599TN1961PLC028758

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Thank You



Redington



CORPORATE PRESENTATION

Q2FY27

Redington

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03 Our Strategy and Growth Vectors

04 ESG & CSR

05 Financials

06 Recognitions

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This presentation contains “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Redington Limited’s future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

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Redington Limited undertakes no obligation to periodically revise any forward-looking statements to reflect future / likely events or circumstances.

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Redington

ABOUT US

~5,600

Redingtonians creating a culture of inclusion, creativity, and innovation

76,000+

Channel Partners

~460

Brands

175

Warehouses

71

Sales Offices

Products , Service & Solutions Company

- An Emerging Markets Multinational with presence across 40 markets
- Distributing entire gamut of IT products namely Smartphone, PCs, server, storage, networking, solar, 3D printing, etc.
- Software & solutions, Cloud, Security, XaaS, Professional services

Professionally managed, Board-governed

- A listed entity with no promoter, Chairman is Non-executive Director
- AA+/Stable long-term rating by ICRA/CRISIL
- Experienced executive Leadership team with stable middle management
- ‘A’ ESG Rating from MSCI

Outstanding Financial Performance

- $13.5bn+ company with a strong double digit-CAGR for 19 years
- Amongst the Top 10 IT distribution company in the world
- ROE at 16.8%* and ROCE at 19.7% in FY26

** Excluding Arena investment impairment impact*

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The Making of Redington

1993 - 98

- Commenced IT distribution in India with HP Contract.
- Consolidated top 4 brands – HP, Epson, Seagate & Intel.
- Started **Redington Services**, the backbone of Solutions Business

1999 - 02

- Implementation of ERP System by JBA.
- Started the PC & Server Division for HP, Compaq, IBM & Microsoft.
- Signed-up with IBM to start Enterprise software Vertical followed by McAfee & Cisco
- **Started operations in Dubai, followed by KSA and other countries in the region.**
- CRISIL upgraded ratings as P1+ (Degree of safety is very strong) for short-term debt.

2007 - 10

- Listed in NSE and BSE of India.
- First ADC established in Chennai
- Strengthened the Mobility portfolio with BlackBerry Smartphones in India and Nokia in the Gulf Region.
- #1 Distributor in India award 2008 by DataQuest.
- Signup with Apple for MAC business.

2003 - 06

- Strategic investment by Synnex with 36% equity.
- **Investment by PE Fund Chrys Capital with 11% equity.**
- Forayed into the Mobility Business with Motorola.
- Commenced Operations in Africa – Nigeria & Kenya.
- Redington joins the $1Bn Club.
- Started HP Indigo Business.

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2011 - 14

- Bought 49% stake in Arena – Turkey in 2012.
- ADC started in MEA.
- Spread across Africa with Operations in more than 18 countries.
- Standard Chartered Equity invests 11% stake.
- Started Supply Chain Business with ProConnect, a fully owned subsidiary.
- Microsoft Cloud portfolio imbibed – setup platform for future cloud business with AWS, Cisco and others.
- Signed up for Apple iPhone business.

2015 - 18

- Launch of Cloud Portal, our first e-commerce platform for all cloud products.
- Evolved from a promoter led to a board-governed and professionally managed organization.
- Acquisition of 70% stake in Turkey based Linkplus.
- Crossed the $5Bn revenue mark.

2019 - 22

- Classified by SEBI as a "LISTED ENTITY" with no promoters.
- Acquisition of Brightstar in Turkey.
- Incorporation of RedServe (Captive BPO)
- Launch of E-Commerce platform: redingtononline.com
- Expansion of Mobility Portfolio into Android with Google Pixel, Motorola and Nothing.
- New Corporate & Registered office Inauguration.
- Achieved the $1Bn market cap.

2023 - 26

- India's No 1 Distributor by VAR India.
- ISO 27001 Certification.
- Most Preferred Workplace 2023
- Awarded LinkedIn Top Companies in India 2024.
- Redington Offices in Chennai (Platinum) & Gurgaon (Gold) gets LEEDS certified.
- India's Most Sustainable Companies by Business World
- Divested Paynet, Arena's home-grown Fintech step-down subsidiary
- Divestment of Vodafone Contract by Arena
- Software & Solutions business crossed $2bn mark
- Launched our first AI COE in Singapore

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Core Values



- Being open, honest and direct in our dealings
- Being transparent with our communications and actions

Uncompromising Integrity



- Fostering a culture of inclusion
- Ensuring fairness and dignity for all

Respect & Trust



- Best customer experience for the customer
- Keeping customer as the center of our business's philosophy, operations, or ideas

Customer Centricity



- High levels of ownership and commitment
- Innovative, flexible and open to new ideas

Strive for Excellence



- Individual contribution key to our success
- Ensure effective collaboration

Results through Teamwork

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Portfolio



End Point Solutions Group

PCs, Laptops, Desktops, All-in-Ones, Printers, Consumables & Accessories



Technology Solutions Group

Networking, Server, and Storage, Power & Collab



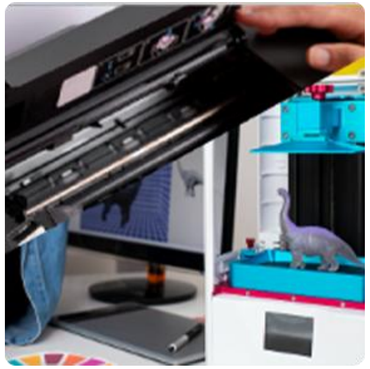
Mobility Solutions Group

Smartphones



Software Solutions Group

Cloud and Professional Services, Software Licensing & Subscription, Enterprise Security Solutions



Digital Printing

2D & 3D Printing



Solar

Solar Green Energy Products & Services



ProConnect

Logistics, Warehousing, VAS & Transportation



Ensure Services

Warranty services, Infrastructure Managed Services

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Brand Collaboration

Enviable Partnerships with

~460 brands



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Presence

Global Footprint

#1 - #2

Across Most Markets

40

Markets Served

33

In Country Presence



- Turkey, Africa, Egypt, CIS (TAEC)
- India & Middle East
- South Asia and South-East Asia

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

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Route to Market

Channel partners



Commercial/Enterprise IT

- System Integrators
- Corporate Resellers
- Service Providers (MSPs, MSSPs, CSPs)
- Value added Resellers
- ISVs
- Cloud Digital Platform/ Marketplace

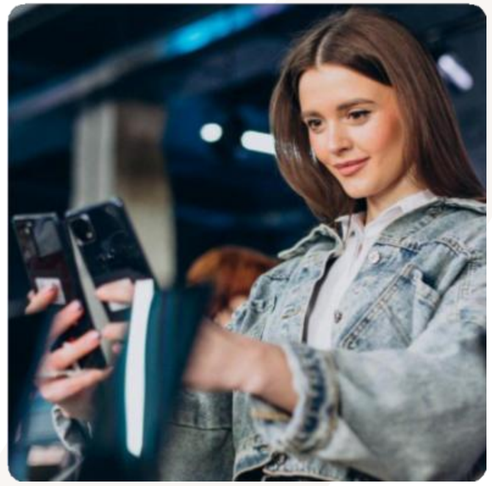
TSG, SSG, ESG



Consumer IT

- Large Format Retailers
- Hypermarkets
- E-tailers/ Marketplace
- Mono Brand Stores
- Consumer Electronics Stores
- Independent Retailers
- Digital Platform

ESG & MSG



Mobility

- Large Format Retailers
- Hypermarkets
- E-tailers/ Marketplace
- Mono Brand Stores
- Telecom Channel
- Independent Retailers
- Digital Platform

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Enabling Technology Adoption : Our DNA & value added

- Supply Chain Management
- Inventory management
- Credit/Financing solutions

- Product Solutioning
- Product configuration
- Pre-sales support

- Omni channel approach
- Unique Routes to Market
- Inside sales/Demand Gen.

BRANDS

Hardware & Physical Solution

Asset – IP in the Business model – People – Process - Technology



CUSTOMERS

Non-physical solutions : Software, Cloud, Security, XAAS

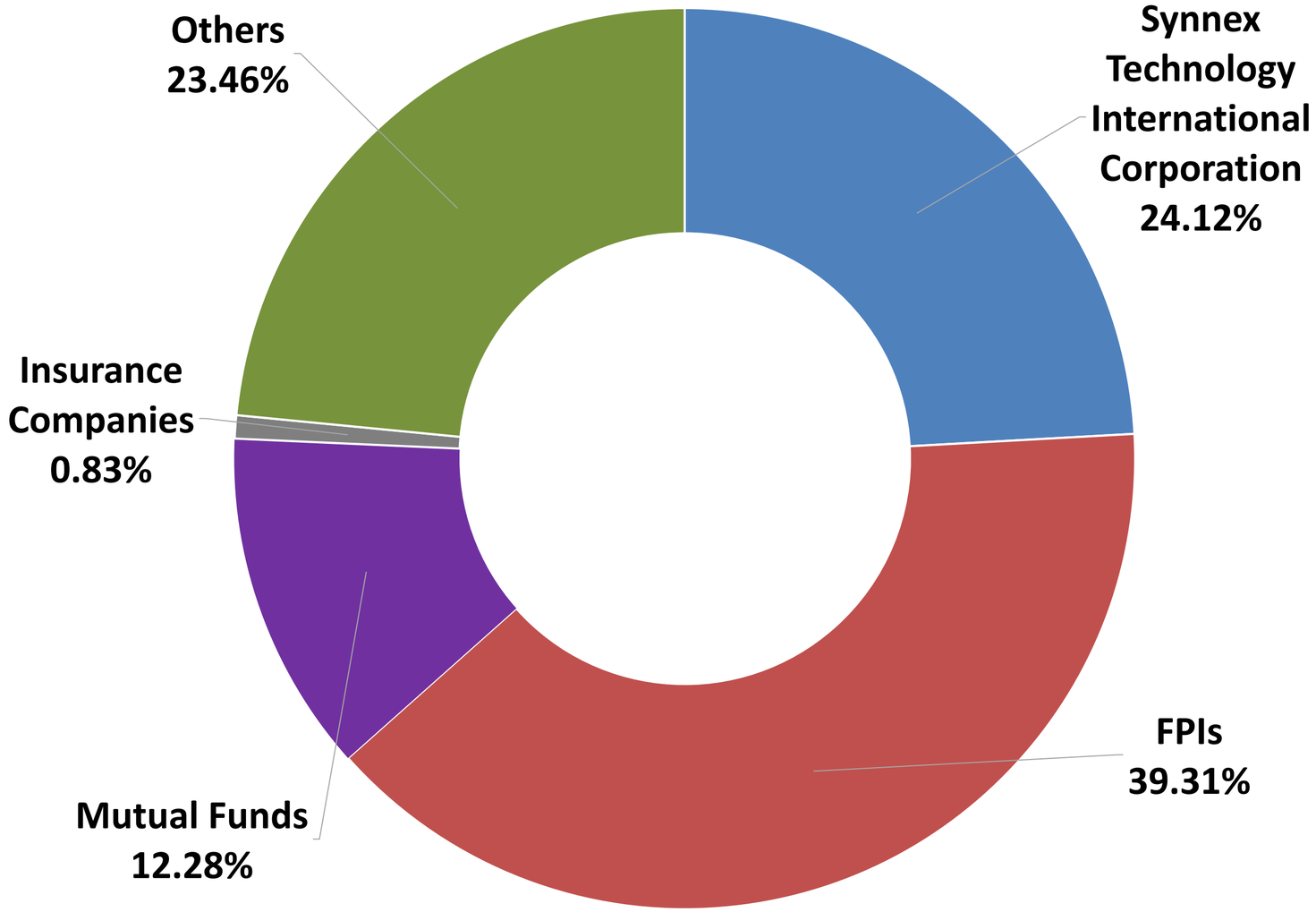
- Channel Orchestration
- Cloud IT
- Credit/financing solution

- Pre-sales support
- Customer Analytics
- Life cycle management
- Drive consumption

- Cloud Quarks Platform
- Market Place ISVs, CSP, MSP
- Prof./Managed Services

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Shareholders



Shareholding date:
30 September 2026

Note: Others Includes Indian Public, Clearing members, NRIs, Central Govt/ State Govt/ President of India

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Board of Directors



Professor J. Ramachandran
Chairman & Non Executive Director



V S Hariharan
Managing Director & Group CEO



Anita P Belani
Independent Director



B. Ramaratnam
Independent Director



Tu, Shu-Chyuan
Non Executive Director



S.V. Krishnan
Finance Director



Sudip Nandy
Independent Director



Ajay Rotti Jayathirtha
Independent Director



Chen, Yi-Ju
Non Executive Director

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Leadership

Leadership Team
Experienced & Diverse

Middle Management
Long Tenure & Domain expertise



V S Hariharan
Managing Director & Group CEO



S V Krishnan
Finance Director



Ramesh Natarajan
CEO, India & Middle East



Serkan Çelik
CEO, Turkey, Africa, Egypt & CIS



Cem Borhan
CEO, Southeast & South Asia



Sayantan Dev
CEO, Software Solution Group



Serkan Kutlu
Global Chief Strategy Officer



Deepak Puligadda
Global Chief Technology Officer



Puneet Chadha
Global Chief Marketing Officer



R Venkatesh
Global Chief Sustainability Officer



Vijay Raghavan
CEO, ProConnect



Srinivasababu Vellanki
CEO, Redserv Global

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Corporate Strategy

Re-investing profits for future, build best customer access RTMs, efficient tech platforms, and adapting to evolving business models.

Sustainable Profitable Core

Maintaining leadership position across geographies, while sustaining healthy business returns via operational efficiency and focused investment to profitable spaces.

Accelerate Business Growth

Faster adoption of subscription and consumption business, enhanced by professional services.

Localized approach for expansion in growth geographies.

Route to market Transformation

Segmented approach that enables high-touch coverage for large partners serving enterprise, mid-market and consumer.

Ensuring efficient reach to long tail partners through low-touch and digital platforms.

Power of “One Redington”

Engaging our ecosystem by co-creating distinctive initiatives and leveraging them globally as our best practices.

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Key Technology Trend

Technology Trends	GROWTH CAGR% 2026-29		What it means for Redington	
Hybrid Cloud	**INDIA** 28%	**MEA** 19%	Building a diverse IaaS and SaaS portfolio catering to hybrid cloud requirements	Investing on outcome-based customer approach to enhance hybrid cloud utilization
Artificial Intelligence	**INDIA** 27%	**MEA** 28%	Forging alliances with AI technology providers to deliver cutting-edge solutions to customers	Building AI Experience Centers and Specialized Teams to enable the ecosystem with Industry best practices
Cyber Security	**INDIA** 12%	**MEA** 10%	Partnering with leading cybersecurity vendors to deliver integrated security solutions	Scaling up the Cybersecurity Services (Professional & Managed)
Software	**INDIA** 18%	**MEA** 13%	Software contribution in ICT Distribution Industry grew steadily.	Re-aligning org & ops model for Software led business growth. *Ambition to grow software segment in Redington to 20%*
Sustainability Tech	**INDIA** 21%	**MEA** 19%	Expanding product catalog to include sustainable tech solutions	Establishing partnerships for responsible disposal and e-recycling

Source: Grand View Research, Mordor, IMARC Group, MarketsandMarkets, Gartner, Information Security, Verdantix Sustainability

2026

Global IT spend growth
10.8% $6 Tn

India
10.6% $176 Bn

MEA
8.9% $253 Bn

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Biz Model Trends

Business Model Trends	What it means for Redington
Subscription Model Product to Services	• Focusing on life-cycle management and expand service offerings for long-term customer success • Leveraging on technology to embrace recurring revenue models: invest in new cloud platform, build an ISV ecosystem enabling the cloud marketplace
Ecosystem Orchestration Owning the connective tissue	• Aggregate ISVs, hyperscaler services, and channel partners into a unified procurement, provisioning, billing and support layer • Embedded finance and data orchestration
Circular Economy Circulate Products and Material	• Implementing reverse logistics for efficient product return and recycling • Promoting reuse and refurbishment to minimize environmental footprint • Managing disposition of e-waste & support EPR* policies for OEMs
AI based Biz Models AI-as-a-Service	• Outcome-based AI Reselling that lets you charge per task / per resolved ticket / per qualified lead • Vertical AI solution stacks that bundles AI apps, infra, services into pre-packaged solutions for specific verticals – “Redington AI for BFSI” • Service Delivery Automation through AI is reducing number of Sis and disrupting the ecosystem. Redington plays a role by providing a readymade set of scripts to aid automation that complement SIs
Software Distribution through Marketplaces Distribution Evolution	• Redington creates a marketplace to integrate with local ISVs and provides direct integration with hyperscalers

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Approach towards ESG

ESG Key Highlights

Environment 01

100 MW
Solar Capacity created in India

30 MT
E-waste successfully diverted from landfills through responsible collection and recycling efforts

3%
Renewable energy mix

LEED Certification
LEED Platinum certification for the Corporate Office and LEED Gold certification for the Gurgaon facility.

ISO 14001
ProConnect was awarded ISO 14001 certification

Social 02

25%
Women representation on Board

25.08%
Women representation in workforce

38%
Independent Directors on the Board

ISO 45001
ProConnect was awarded ISO 45001 certification

81%
Global Employee Engagement Score

Governance 03

100%
Oversight of ESG risks and implementation plan through ESG Committee

ISO 27001
Redington, ProConnect and Redington Gulf FZE achieved ISO 27001:2022 certification

ISO 27701
Redington India achieved ISO 27701 certification

Ranked 61st
Among 200 Most Sustainable Companies in the Business World IMSC Universe

ESG Cleantech Summit
Recognized with the "Great Indian ESG Digital Transformation Leader Award

Lenovo 360 Circle
Received the Outstanding Partner Excellence Award - AP

Redington elevated to Lenovo Learn to LEAD Partner

Value Chain ESG Assessment
ESG screening of 66% of the non-trade vendors

*FY 2025-26 marks a significant milestone in Redington's sustainability journey with the successful publication of its Business Responsibility & Sustainability Report (BRSR) supported by **"independent Reasonable Assurance"**, reinforcing the credibility, accuracy and transparency of ESG disclosures.*

Our ESG Credentials



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Approach towards CSR

REDINGTON FOUNDATION

Key Anchors

Aligned to Business

Leverage business processes, key partnerships and business expertise to create maximum value in focus areas

Social Cause

Solve specific problems with the thematic areas such as education, environment and health care basis the most critical needs

Stakeholder

Develop strategy anchored on target segments such as youth, women, children

Geography

Determine strategy based on geographic needs or in alignment with needs in priority states

Our Portfolio with Breadth and Depth of Programmers



Skill to Employ

Skilling programmes in logistics & supply chain management, IT/ITeS/Emerging Technology training programmes, Solar Skill Training programs, AI Learning Centers



Educate to Empower

Digital inclusion through education programmes, School Infrastrucute upgrade-WASH facilities & Scholarship



Community Development

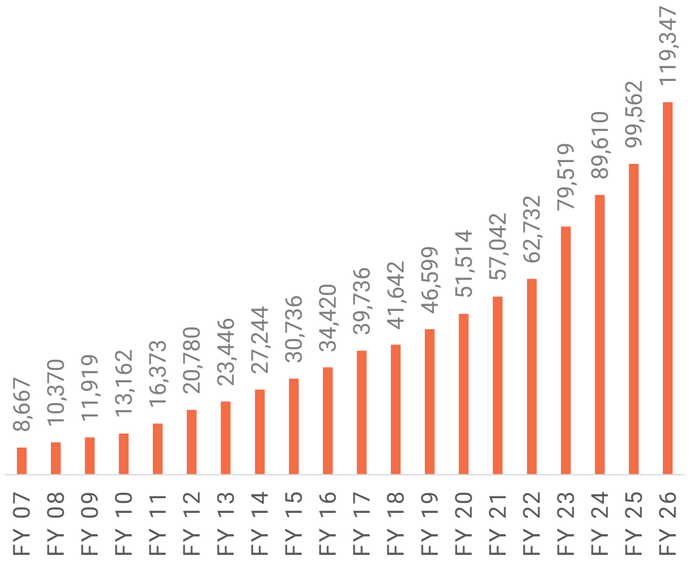
Social progress through environmental programmes, preventive healthcare interventions, integrated village development programmes,
need-based interventions aligned to disaster relief, etc.

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Performance Since listing

Revenue

CAGR 15%

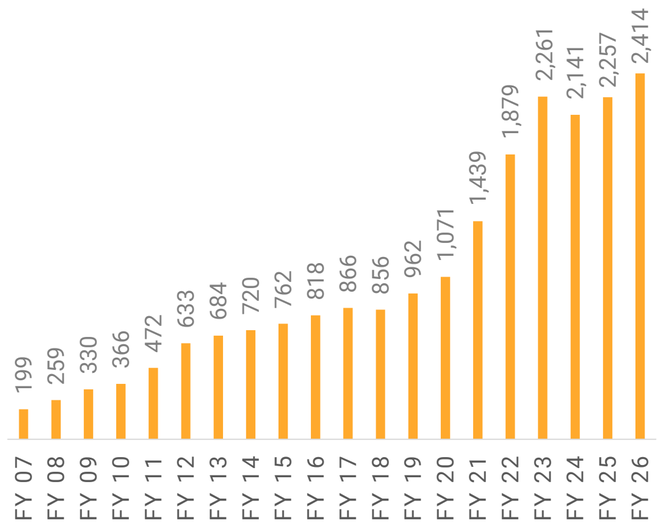


₹ in Cr.

FY26 Revenue $13.5 Bn

EBITDA

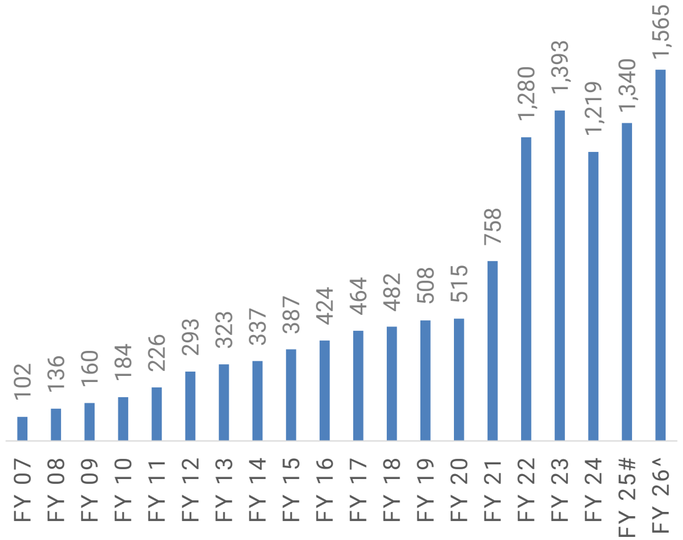
CAGR 14%



₹ in Cr.

PAT*

CAGR 15%



₹ in Cr.

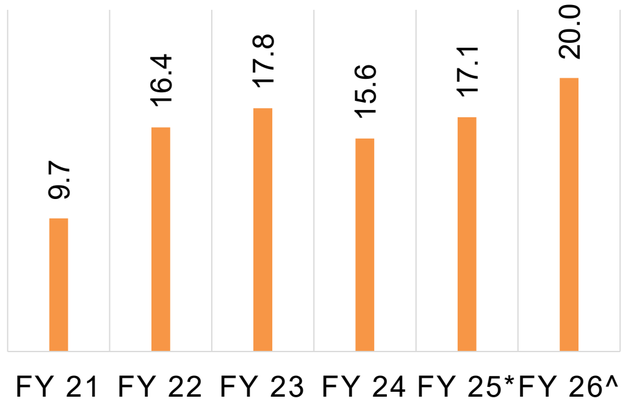
* after minority interest
# Excluding profits from divestment of step-down subsidiary, Paynet
^ Excluding Arena investment impairment impact

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Shareholder Value Creation

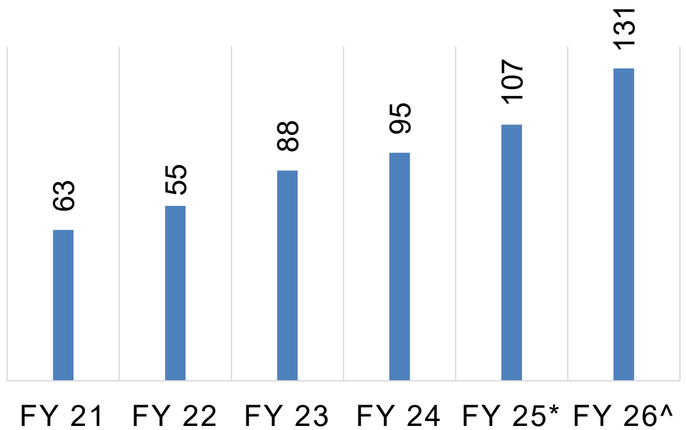
EPS

CAGR 16%



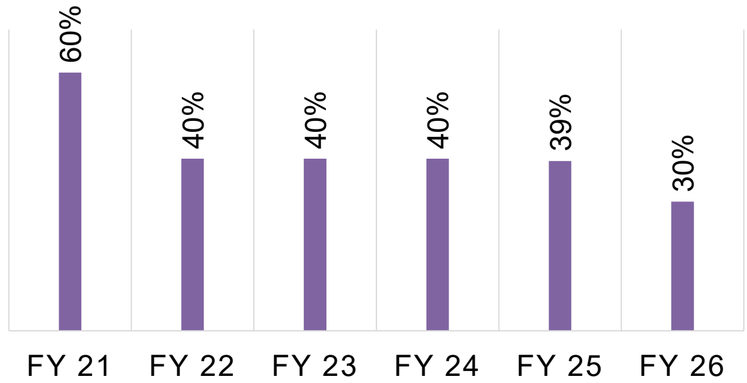
Book Value/Share

CAGR 16%

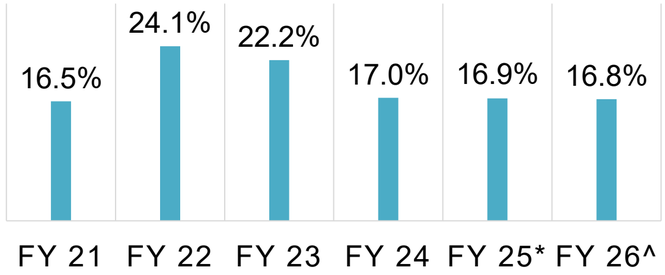


Shareholder Payout

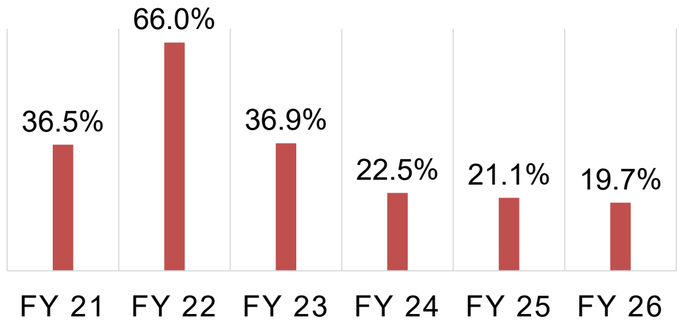
~42% of profit earned



ROE



ROCE



* Excluding profits from divestment of step-down subsidiary, Paynet

^ Excluding Arena investment impairment impact

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Q2FY27 Global Performance Snapshot

Revenue 48%

Q2 FY27	₹43,002 Cr.
Q2 FY26	₹29,118 Cr.

EBITDA 41%

Q2 FY27	₹894 Cr.
Q2 FY26	₹632 Cr.

PAT 50%

Q2 FY27	₹581 Cr.
Q2 FY26	₹388 Cr.

Debt - Equity

Q2 FY27	0.55x
Q2 FY26	0.26x

ROE

Q2 FY27	21.6%
Q2 FY26	17.2%

ROCE

Q2 FY27	22.7%
Q2 FY26	20.8%

Excluding Arena Performance

Revenue 54%

Q2 FY27	₹41,731 Cr.
Q2 FY26	₹27,112 Cr.

EBITDA 58%

Q2 FY27	₹1,003 Cr.
Q2 FY26	₹637 Cr.

PAT 55%

Q2 FY27	₹657 Cr.
Q2 FY26	₹425 Cr.

Debt - Equity

Q2 FY27	0.45x
Q2 FY26	0.17x

ROE

Q2 FY27	24.4%
Q2 FY26	18.7%

ROCE

Q2 FY27	28.0%
Q2 FY26	24.4%

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Global Next Event



CONNECTED People & Possibilities

INSPIRED Ideas & Innovation

ACTIVATED Partnerships & Programs

ACCELERATING Business Opportunities



Who attended

372 External Delegates

292 Organizations

18 Countries

25 Partner Stories

01 | INSPIRE

Immersive experiences that spark new ideas and bigger ambitions.



02 | ENGAGE the ECOSYSTEM

Meaningful interactions with technology leaders, partners and peers.



03 | EXPERIENCE the NEXT

See innovation in action at the AI Cloud (AIC) and across solution showcases



04 | CONTINUE the CONVERSATION

Thought leadership, customer stories and ongoing engagement through Technograms.



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Awards

Great Place To Work. Certified MEA































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Thank You



Redington

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