

September 18, 2026

To The Corporate Relations Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Code: 540222	To The Listing Department National Stock Exchange of India Ltd., Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Code: LAURUSLABS
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Subject: Investor Presentation

Dear Sir / Madam,

Please find enclosed investor presentation and the same is also being uploaded on the website of the Company i.e., www.lauruslabs.com.

We request you to please take the same on record.

Thanking You,

Yours faithfully,
For **Laurus Labs Limited**

G. Venkateswar Reddy
Company Secretary & Compliance Officer

Encl: A/a

Registered Office

Laurus Labs Limited

Laurus Enclave, Plot Office 01, E, Bonangi Village,
Parawada Mandal, Anakapalli District - 531021, Andhra Pradesh, India.

T +91 891 682 1101, 1102, **F** +91 891 682 1103

E info@lauruslabs.com, **W** lauruslabs.com

Corporate Office

Plot No. 103, Road No 1, Jubilee Hills,
Hyderabad, Telangana - 500 033, India.

T +91 40 6659 4333

F +91 40 6659 4320

CIN : L24239AP2005PLC047518

Investor Presentation

September 2026



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These factors include, but not limited to: 1) Change in the General market and macro-economic conditions for key global markets where we operate, 2) Governmental and regulatory trends, 3) Allocations of funds by the Governments in our key global markets, 4) Successful implementation of our strategy, R&D efforts, growth & expansion plans and technological changes, 5) Movements in currency exchange and interest rates, 6) Increase in the competitive pressures and Technological developments, 7) Changes in the financial conditions of third parties dealing with us, 8) Changes in laws and regulations that apply to our customers, suppliers and Pharmaceutical industry.

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Strong execution, Leading Platform & Investing for long term growth

Strong Operational performance track record



Revenue FY26
₹6,813 Cr ▲ 23%
CAGR FY20-26 ▲16%

EBITDA FY26
₹1,826 Cr
▲ 64%

EBITDA Margin FY26
26.8%
Guiding **>30%** from FY27+

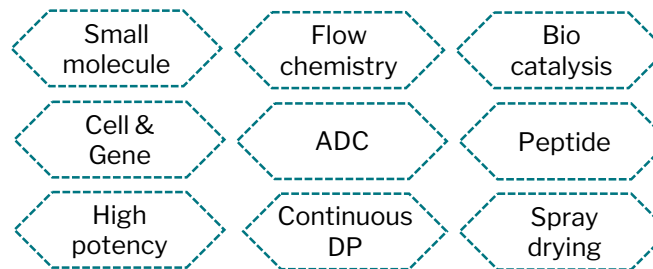
Employees **8,470**



Net debt / EBITDA **1.3x**



Leading Manufacturing and Technology platform



Scientist **1,570+**



Integrated solution API to Formulations at Scale with global regulatory approvals

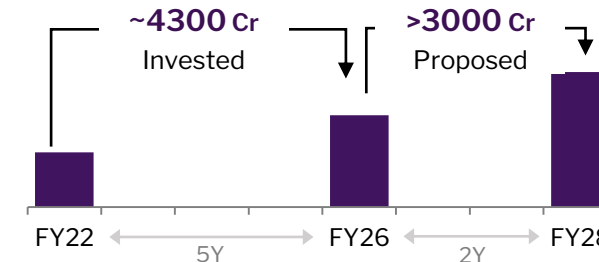
15 Manufacturing sites

6 R&D center

1425+ Quality audits & Inspections

0 Critical findings

Accelerated CAPEX to meet growing Demand, Scale and Future growth



85% Growth Capex



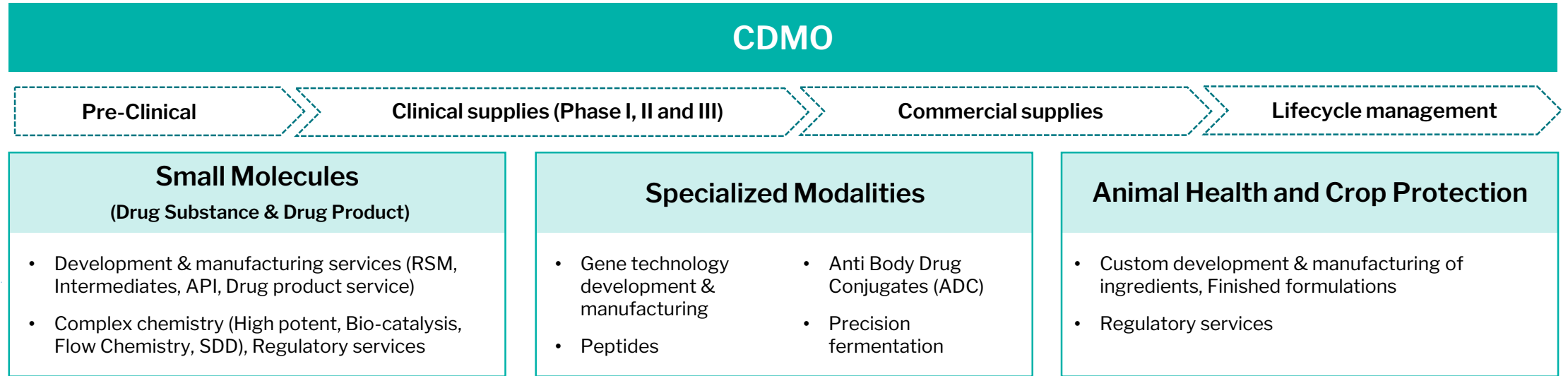
Multiple large Growth projects (API + Peptides + FDF + Fermentation + CGT + ADC)

20 years of deep commitment with Customer & Integrated solution as top priority



Integrated CDMO & CMO platform, delivering Customer value through 2 Core business divisions

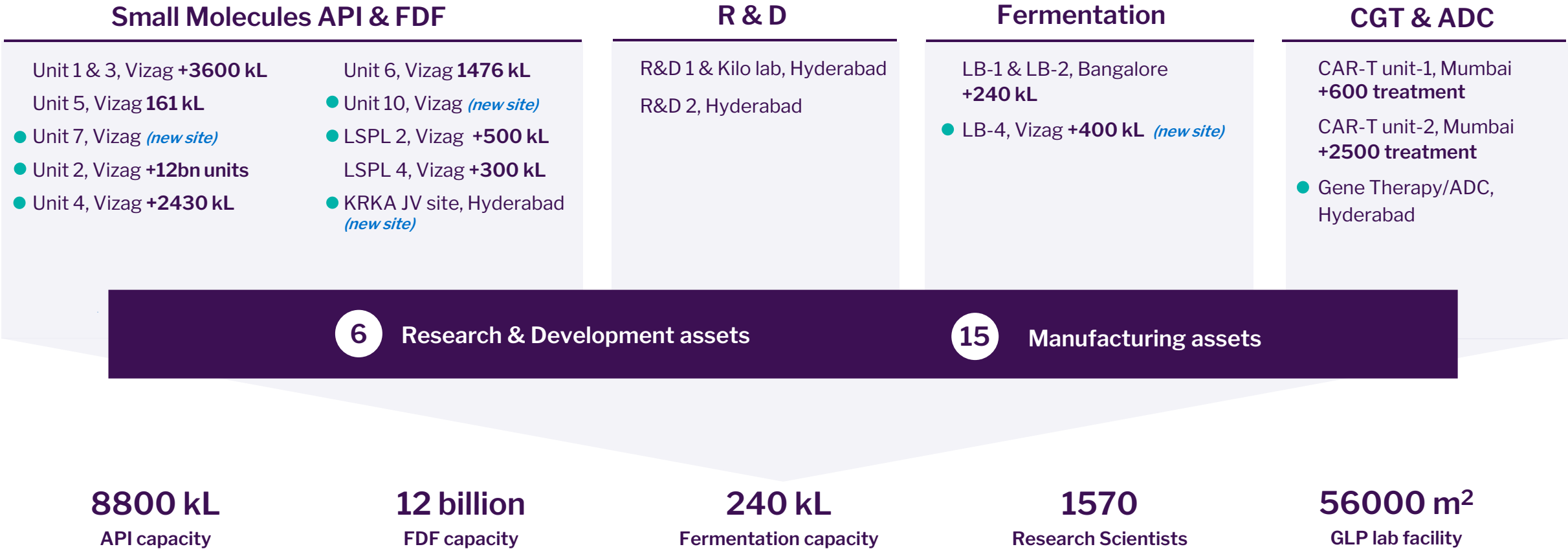
1



2



Strengthening Development & Manufacturing Capabilities to meet Customer demand



● Site under expansion or construction

Multiple Sites - One Quality Standard



Acceleration in Growth CAPEX projects across portfolio and technologies

> ₹ 3,000 Cr Cumulative CAPEX over FY27 and FY28. Q1 CAPEX reached 19% of Revenue

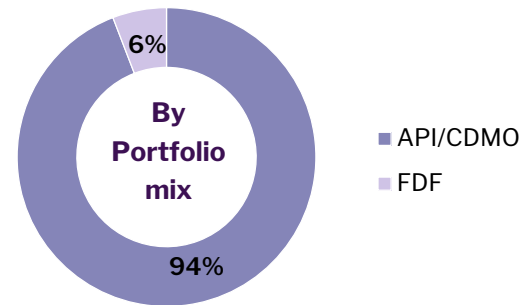
>85% Growth CAPEX

Key projects in API, Formulations, Peptides, Fermentation, Gene Therapy and Antibody Drug Conjugates

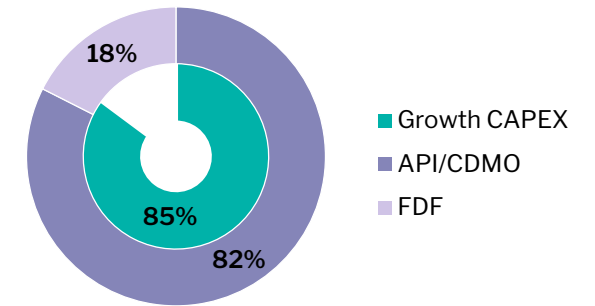
Healthy order book, internal pipeline and key Customers

ATR improving in medium-term in-line with 6 year Long term average

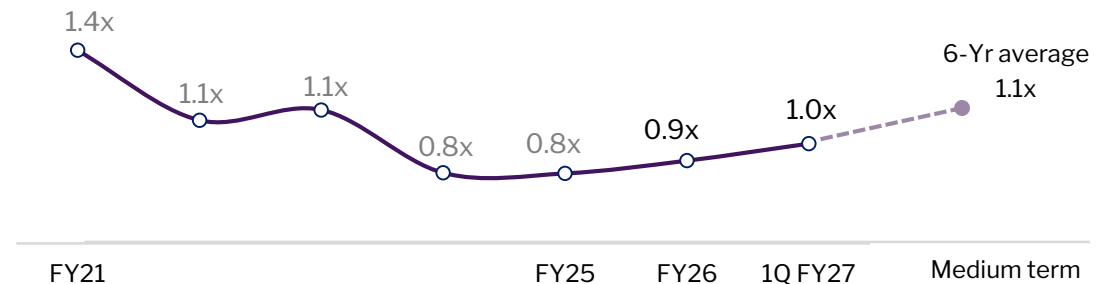
1QFY27 CAPEX : ₹394 Cr
(19% of Revenue)



FY22-26 CAPEX : ₹4300 Cr
(15% of Revenue)



Asset turnover progress (ATR)



From FY22 to FY26, Laurus invested ₹ 4300 Cr building diversified portfolio across technologies and We are further strengthening our Manufacturing network, based on Customer needs

Selected CAPEX projects highlights – Enhancing broadest capability offering

Unit 7 Large-scale API facility



- Multiple API blocks, Flexible manufacturing
- Large-scale API capacity
- Future expansion
- Phase 1 starts in 2027

Commercial Gene & ADC platform with fill-finish



- One-stop Service platform for complete ADC programs (Payload-linker, Conjugation, Fill-finish)
- Commercial-scale capacity
- Qualification by mid-2027

Enzyme Fermentation plant boosting biocatalysis capacity

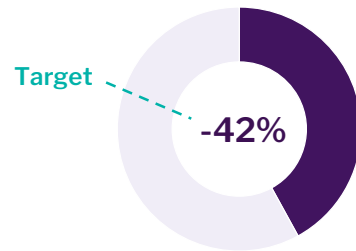


- Commercial scale manufacturing and Future expansion scope
- Precision fermentation and strain engineering
- On-line by 2026 end

Confirming SBTi targets and consistent ESG recognition

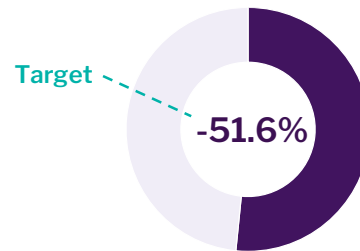
SBTi roadmap towards GHG reduction target 2031

Scope 1 + 2



Absolute reduction by 42% until FY31 (vs. FY25)

Scope 3



Intensity reduction per ₹ by 51.6% until FY31 (vs. FY25)



- >50% electricity from renewable source (Wind+Solar) by 2031 via PPA for all sites
- Near term GHG reduction target validated by SBTi
- Sustainable Procurement code inline with ISO 20400:2017 principles established

Key recognitions for our ESG programs



S&P Global ESG Score

81/100

Data Availability: ■ Very High

Last updated: November 05, 2025



Laurus operates in leading technology platform in a Fast growing CDMO market

CDMO small molecule market	
Global size # & Growth (2025-34)	
~ \$ 85 bn >7% CAGR *	- Leading pipeline modality - Rising complexity - Integrated supplies
Indian market size & Growth (2025-34)	
~ \$ 2 bn >14% CAGR *	- Service capability advancement (complex APIs) - Reliability - Increased outsourcing

Laurus	
Key Technology platform	Integrated D & M solution
Small molecule	Preclinical/Phase 1
Fermentation/Bio-catalysis	Phase 2
Drug Product Service	Phase 3
Peptides	Commercial (DS/DP)
Hi-Potent (OEB 4/5)	Life cycle management
Anti-body Drug Conjugates	>1,570 Scientists
Cell & Gene + +	

* Industry, Expected annual growth rate, # including Peptides

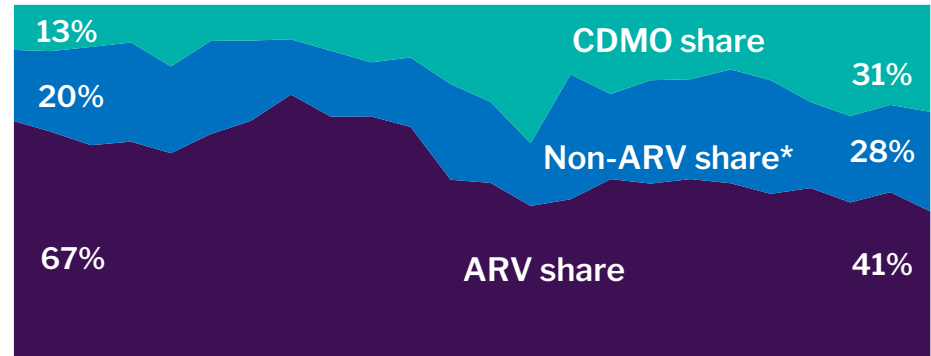
Business Division: Strong diversified growth, underpin by integrated model

Strong diversified performance

Divisions	CAGR % FY 20-26	FY 26 Growth	FY26 Revenue mix
CDMO ¹	+33%	+36%	31%
Affordable medicines (GENERICS) ²	+12%	+18%	69%

ARV de-risking continues

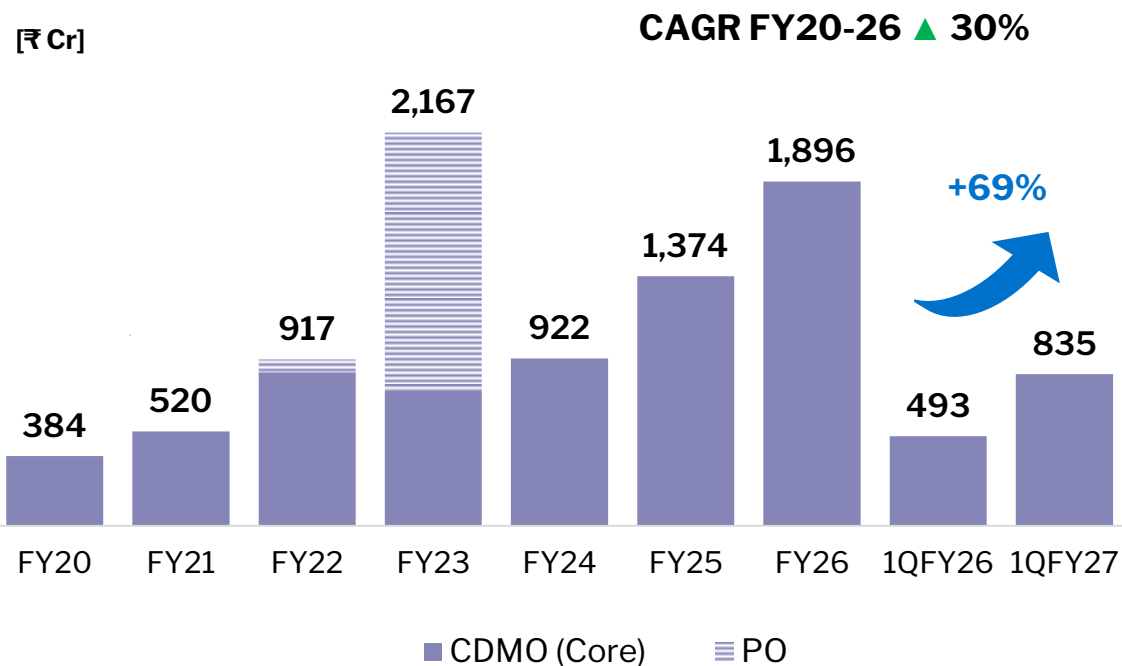
Transformation continues with consistent rise in CDMO revenue share and continued decline in ARV share



¹ includes Small Molecules & Bio business performance, ² includes FDF and API business performance, * Oncology, Cardiovascular, Diabetes, Gastro and Asthma

CDMO – Small molecule: Recognized Industry Player, Continuous capacity expansion

Revenue Growth



> 125* Strong Pipeline, well diversified across technology, indications and customer type

* Based on data as on March 2026

Priorities

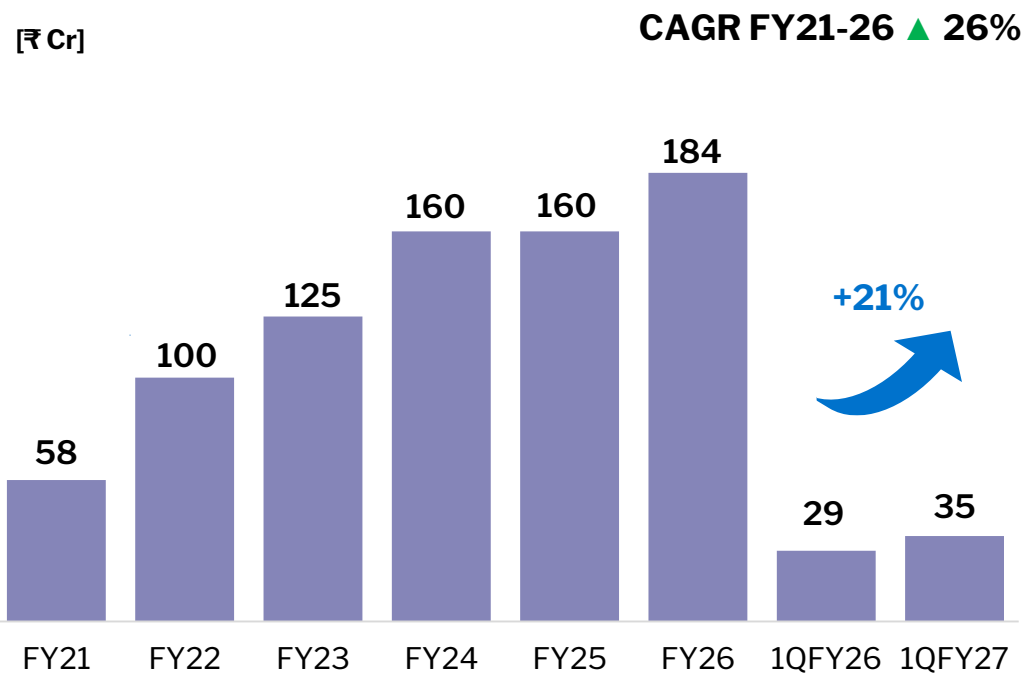
- Demand led capacity creation & Invest in enviable technologies
- Commercial execution of pipeline opportunities
- End-to-end execution excellence (Integrated projects)

Recent Highlights

- Strong visibility on late-stage projects & commercial API supplies
- Large scale Peptides manufacturing facility build on track
- Expanding Pipeline, based on trust, capabilities, scale and delivery
- Deepening client engagement on complex modalities and fully integrated projects (Pre-clinical to Drug product service)
- Continuing CAPEX in large-scale API & fermentation capacity

BIO – Delivering Full service Precision Fermentation technology

Revenue Growth



Priorities

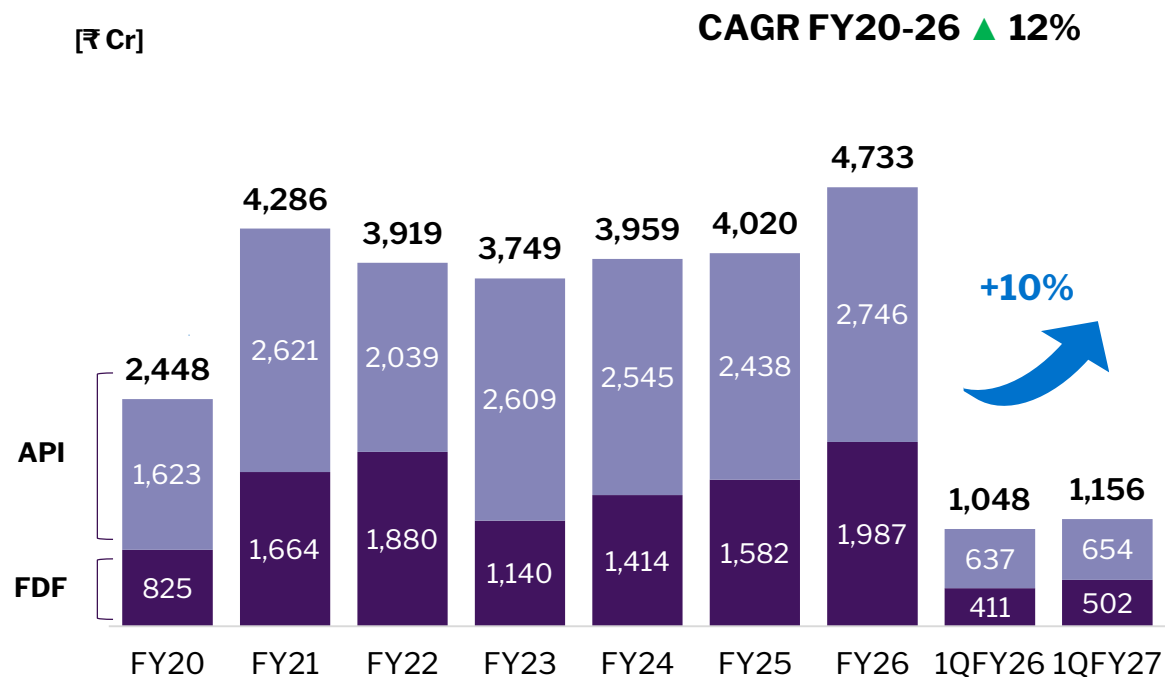
- Accelerate Enzymatic and bio-catalysis application
- Increase product development throughput
- Commercial scale Capacity creation

Recent Highlights

- Diversified growth & pipeline progress on larger Global accounts
- Improving product mix and customers mix within CDMO and AOF
- Traction in the enzymatic technology application across small molecule clinical and commercial API projects
- Large-scale Fermentation manufacturing site (Vizag) build up on track – commissioning expected by Dec 2026

Affordable Medicines – Integrated approach, Portfolio expansion to drive growth

Revenue Growth



Priorities

- Creation and allocation of Capacities, Cost efficiency
- Long term CMO tie-ups, New launches, Integrated supplies

Recent Highlights

- Healthy market dynamics across portfolio supporting orderbook. Maintain ARV global leadership
- Consistent deliveries track record amidst supply chain challenges
- Ongoing capacity creation/allocation, new launch ramp-up/integrated CMO and expanding footprint across DM/EM
- KRKA JV FDF site progress fully on track. Phase-I to be opened in mid-2027 focusing on High Potent and General OSD capability
- Portfolio of 92 DMFs and 96 Dossiers filed across US/EU/Canada

Advanced Biologics – Gene / ADC platform building continues

Gene Therapy & Anti body Drug Conjugates (ADC)

- In-licensed two ADC assets from Aarvik Therapeutics for development and commercialization for India markets
- PD team more than doubled in last 6 months & continue to grow
- Manufacturing facility build up on track with focus on Integrated offering (PD, bioconjugation and finished ADCs capabilities)
- Gram to Multi-Kg scale to support clinical & commercial supplies

Facility under construction –
Qualification expected by end 2027



Cell Therapy

- Continued uptake in volumes >660 infusions as on Jun 2026
- 2nd GMP production facility in Navi Mumbai operationalized in March 2026, with capacity to produce +2,500 treatment
- BCMA Ph-1 trails ongoing for r/r Multiple Myeloma
- Cipla partnership for South Africa market progressing well



ImmunoACT presenting CAR-T cell therapy platform at Bharat Innovates 2026, France

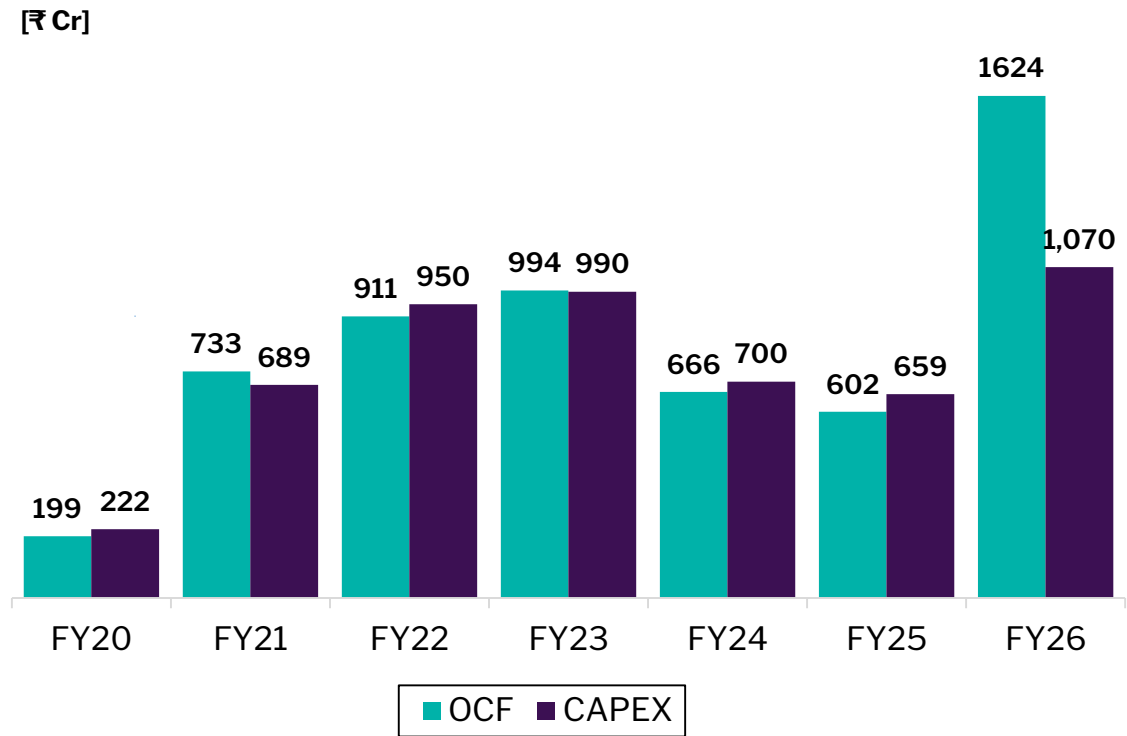
Strategic priorities

- Accelerate NexCar19 clinical adoption
- Portfolio expansion
- Global partnerships & Licensing opportunities

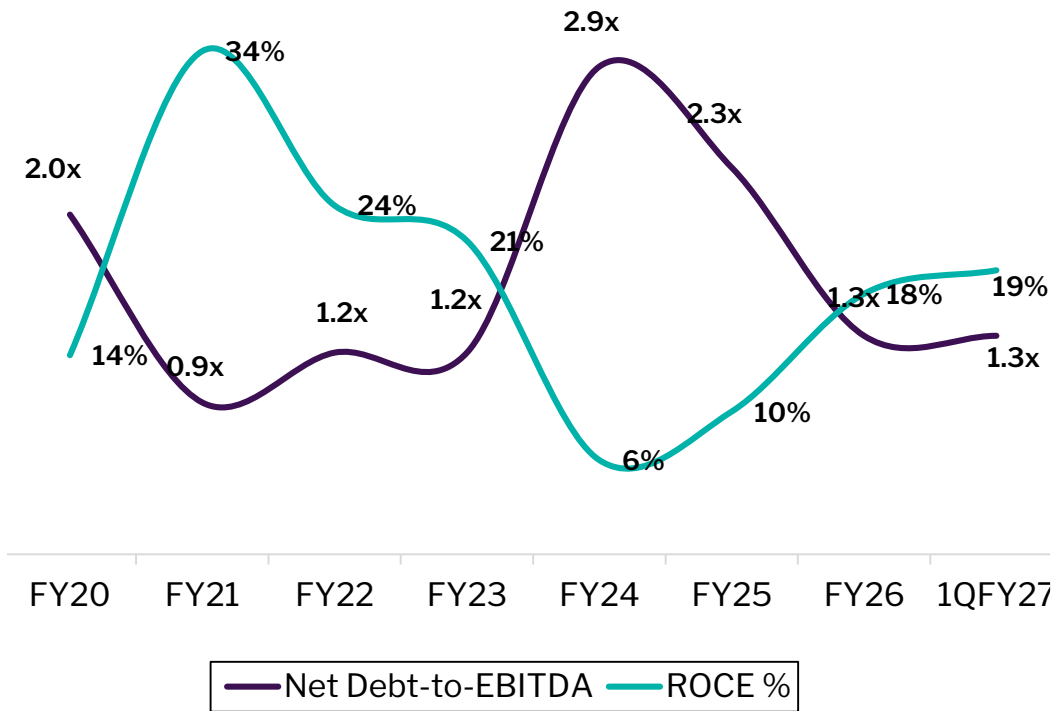
Healthy OCF and Accelerating CAPEX to drive future growth



Operating Cash flows and CAPEX investments

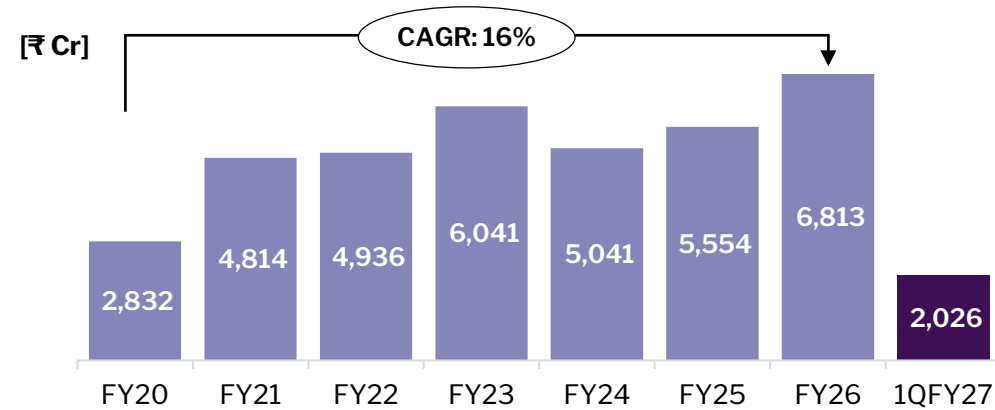


Leverage profile

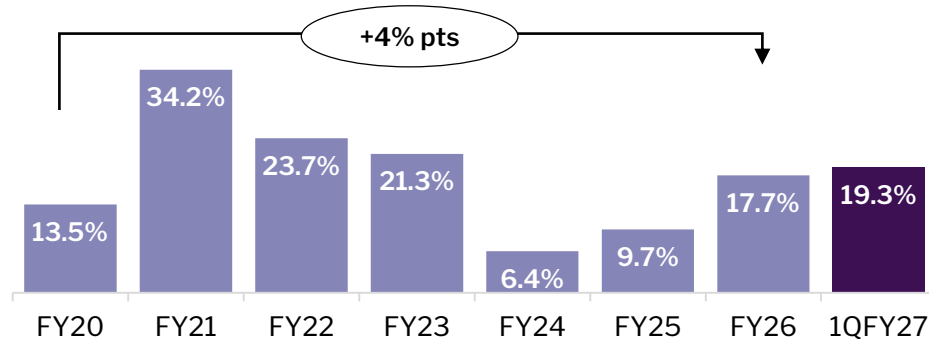


Financial Highlights FY 2020-26

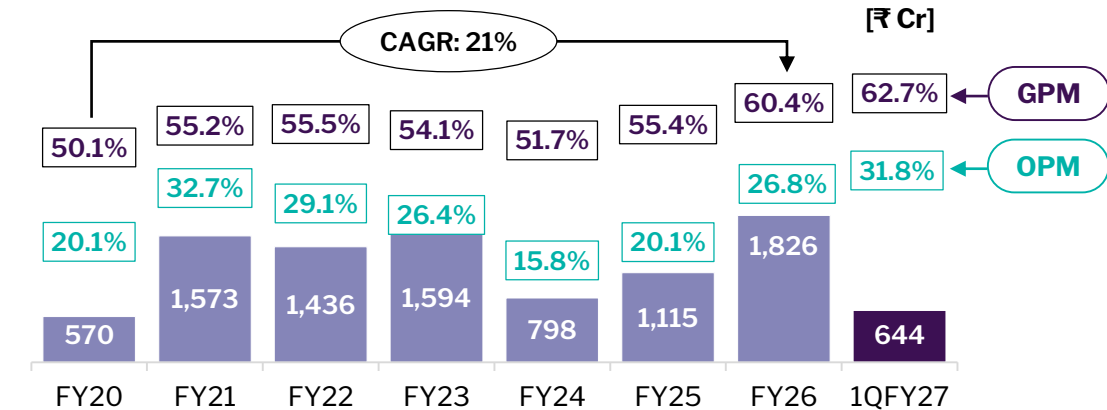
Revenue



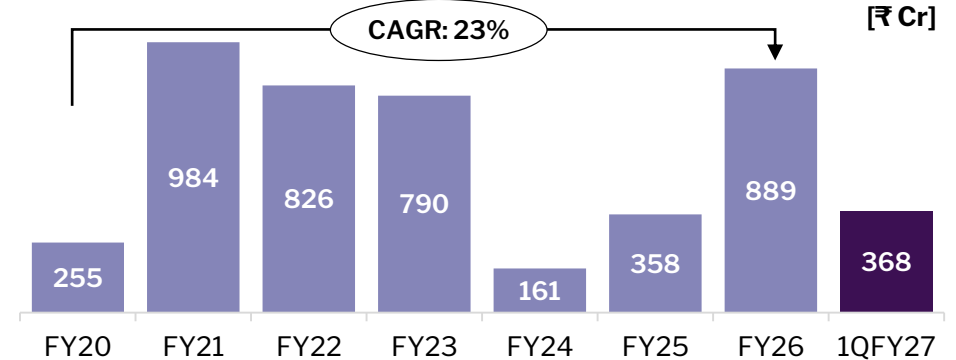
RoCE



EBITDA & Gross Profit Margins



Net Profit



Appendix

1Q FY27: Executive Summary

- Continued strong Q1 performance ; ₹ 2,026 Cr Revenue with 29% growth
- Strong growth in CDMO revenue driven by commercial projects supplies and steady momentum in Affordable Medicines segment
- ₹ 644 Cr EBITDA with margins of 31.8%, increased by 7.0% pts, contributed by enhanced CDMO revenue and operational leverage
- Gross margins expansion of over 3.3% pts to 62.7% on healthy business segment mix
- Continued investment into manufacturing network expansion and niche capabilities with overall CAPEX at 19% of sales



1Q FY27: Financial Summary - Highest Revenue, EBITDA and Profit momentum

1Q FY27 Financial Summary

[₹ Crore]	4Q FY26	1Q FY27	1Q FY26	Y-o-Y	Q-o-Q
Revenue	1,812	2,026	1,570	29%	12%
Gross Margins	61.4%	62.7%	59.4%	+3.3%	+1.3%
EBITDA	523	644	389	66%	23%
% to Revenue	28.9%	31.8%	24.8%	+7.0%	+2.9%
Net Profit	279	368	163	+126%	+32%
% to Revenue	15.4%	18.2%	10.4%	+7.8%	+2.8%
EPS (₹)	5.2	6.8	3.0	+127%	+31%

Comments

- Revenue : ₹ 2,026 Cr, increased 29% primarily driven by robust CDMO growth supported by sustained Affordable Medicine business (led by FDF)
- Gross Margins : 62.7%, increased by 330 bps on better divisional mix
- R & D spends reported at ₹ 118 Cr* (5.8% of Revenue), increased by 74% due to development efforts toward building Advanced Biologics infrastructure
- EBITDA : ₹ 644 Cr, increased by 66% Y/Y
- EBITDA Margins : 31.8%, increased 700 bps Y/Y, due to favorable product mix and improving operational leverage
- Net Profit : ₹ 368 Cr, increased 126% Y/Y

* Including Capex R&D spends of ₹ 35 Cr towards Advanced Biologics (Gene therapy and ADC)

Additional Information

Laurus Labs is a research-driven pharmaceutical and biotechnology company committed to improving global health. It holds a leadership position in developing and manufacturing select Active Pharmaceutical Ingredients (APIs) and Finished Dosage Forms (FDF) across anti-retroviral, oncology, cardiovascular, and gastro therapeutics. With strong backward integration and stringent quality standards, Laurus has built a solid reputation for high-quality, innovative solutions. The company offers end-to-end Contract Development and Manufacturing Organization (CDMO) services, supporting innovators from early-stage development to commercial production. Laurus employs over 8,126 people, including 3,134+ scientists, and operates 15 facilities approved by global regulators like the USFDA, WHO, EMA, and more. Its “Smart and Green” chemistry approach drives sustainable manufacturing and operational excellence.

Laurus Labs generated ₹6,813 crore in revenue in FY2026 and is listed on the BSE and NSE. The company is a certified Great Place to Work and holds a “BBB” MSCI ESG rating, reflecting its commitment to transparency, integrity, and ESG principles. It is widely recognized for upholding environmental stewardship and ethical business practices. Expanding beyond small molecules, Laurus is enhancing its capabilities in biotechnology, large molecules, cell, and gene therapies. Its diversified offerings span human and animal health APIs, intermediates, crop science, and specialty ingredients for nutrition and cosmetics. Guided by the principle “Chemistry for Better Living,” Laurus remains dedicated to advancing science for better global health outcomes. Corporate Identification No: L24239AP2005PLC047518.

Investor relations

Vivek Kumar

T: +914066594366

E: investorrelations@lauruslabs.com

E: vivek.k@lauruslabs.com

For more information

Please visit our website www.lauruslabs.com



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