Date: November 04, 2026

SEC/SE/2026-27/44

BSE Limited
Floor 25, Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai – 400 001
Scrip Code: 544479

National Stock Exchange India Ltd.
Exchange Plaza, C-1, Block-G,
Bandra Kurla Complex, Bandra (East),
Mumbai-400051
Stock Code: ALLTIME

Sub.: Investor Presentation to be made to Analysts/Investors

Dear Sirs/ Madam,

Please find enclosed herewith the Investor Presentation to be made to Analysts/Investors on the Financial Results of the Company for the quarter ended September 30, 2026.

This presentation is being submitted in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and records.

Thanking you,

Yours faithfully,

For All Time Plastics Limited

ALAPAT ANTONY PIUS

Digitally signed by ALAPAT ANTONY PIUS
Date: 2026.11.04 23:13:41 +05'30'

Antony Alapat
(Company Secretary)
ICSI M.No.A34946

Encl: As above

alltime

Investor Presentation

November 2026

All Time Plastics Limited

always reliable,
always evolving



PREP TIME | MEAL TIME | CONTAINERS | ORGANISERS | HANGERS | BATH TIME
CLEANING | JUNIOR | HYDRATION | STATIONERY | SILICONE

Safe Harbor

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Q2 & H1 FY27 Highlights

Management Commentary



Mr. Kailesh Punamchand Shah

Chairman and Managing Director

Q2FY27 was among the most challenging quarters in our history. The West Asia conflict escalated further, pushing average prices across our key polymers up by 40–45%, while container shortages held back our export shipments in September. Even so, revenue grew 18% year-on-year and 8% sequentially to Rs. 174 crore, with volumes processed up over 9% sequentially. Profitability, however, came under pressure. The low-cost inventory that cushioned Q1 was fully consumed and this fresh wave of input inflation arrived after orders had already been priced. Export prices are fixed per order and can be revised only on new orders. We have consciously absorbed part of this increase to protect long-standing customer relationships rather than cede business to Asian competitors. Our fixed costs have also risen compared with H1FY26 due to labour and staff costs at our new Khatalwada and bamboo facilities. These costs will be spread over higher volumes as utilisation rises.

The rise in working capital is temporary. Outbound shipping delays roughly doubled our finished-goods stock in September, and we deliberately held higher raw material buffers. Shipments resumed in October and the backlog is clearing quickly. Receivables rose largely because two key customers changed their banking arrangements, and those collections are now coming in. Our partnerships continue to deepen: we are more than doubling our business with one of our US customers, where several products from our stationery category are now part of their core assortment.

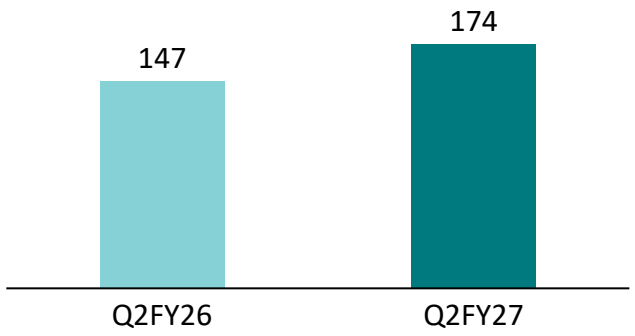
Domestic revenue for the quarter grew about 36% sequentially and 27% year-on-year, raising its share to 19.5%. We added 36 new domestic customers in H1, launched a new Hydration range of bottles and piloted a D2C online channel in October.

We continue to invest for the future. We initiated SCADA (Supervisory Control and Data Acquisition) based real-time machine monitoring at Khatalwada. We also added blow-moulding capability for bottles, jars and containers of various capacities. Our 14 new machines, adding about 1,500 tons, are expected to be installed in December 2026 and our Guwahati bamboo facility will begin commercial production in mid-November 2026, with sales commencing in Q4FY27. We expect revenue of Rs. 25–30 crore from this facility in calendar year 2027. Early customer response to our bamboo range has been encouraging, which gives us confidence in this sustainable new category.

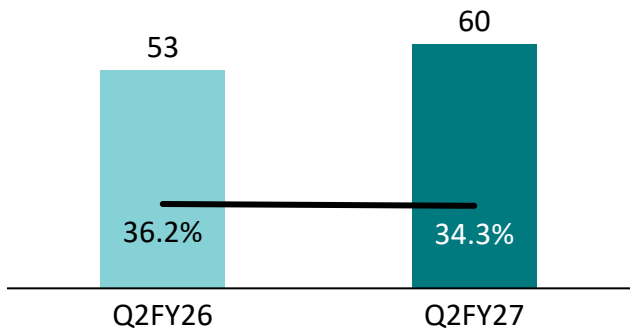
In the near term, our priorities are resetting prices across customers, accelerating domestic growth and bringing new capacity and categories to full contribution. Further capex will be calibrated to demand. We remain confident in the fundamental strength of our business.

Q2FY27 Financial Highlights (Standalone)

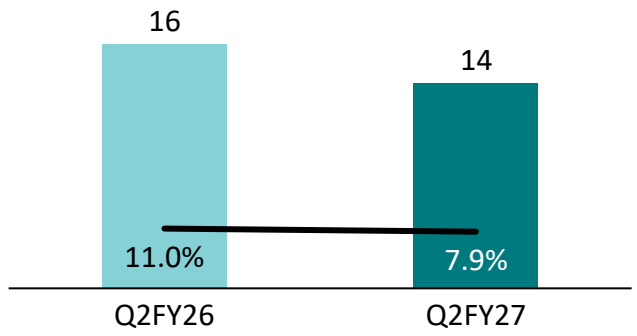
Revenue from operations (Rs. Cr)



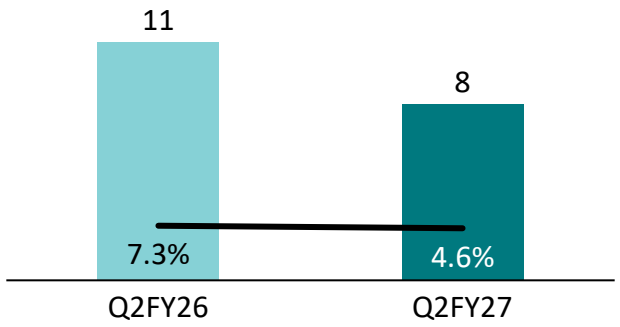
Gross Profit (Rs. Cr) & Margin (%)



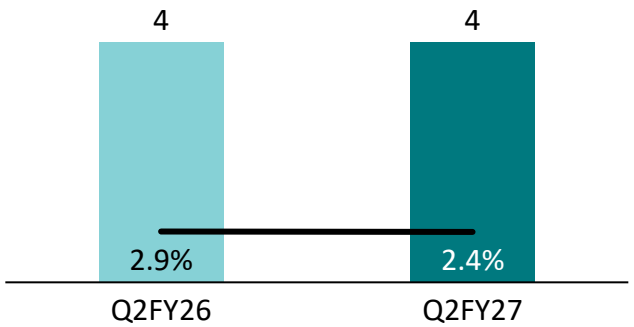
EBITDA (Rs. Cr) & Margin (%)



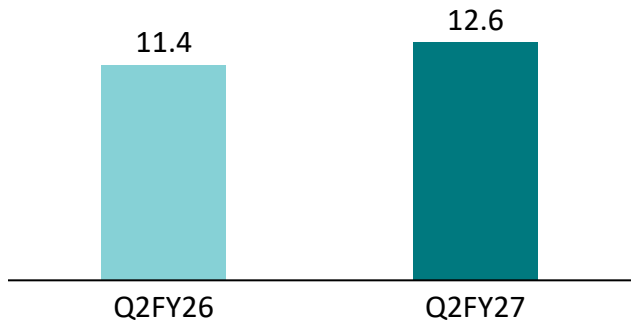
EBIT (Rs. Cr) & Margin (%)



PAT (Rs. Cr) & Margin (%)



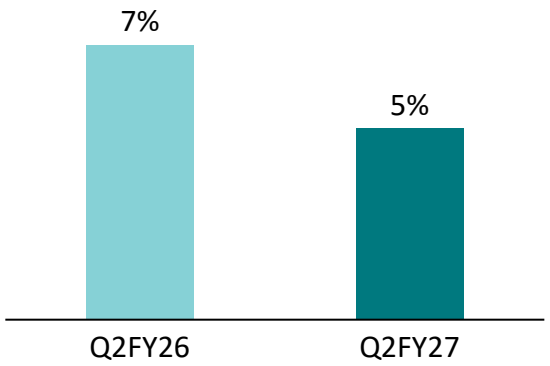
Cash PAT (Rs. Cr)



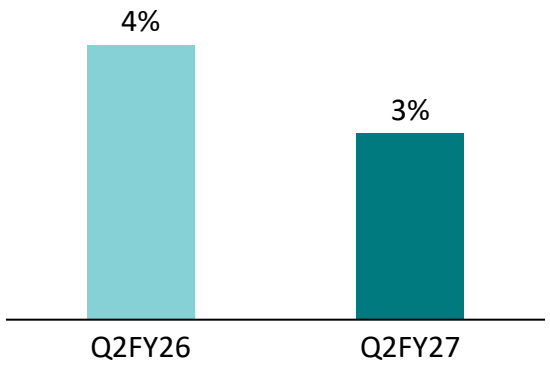
Note: EBITDA margins reflect a transition phase driven by capacity additions, with normalization expected as utilization improves and operating leverage strengthens

Q2FY27 Financial Highlights (Standalone)

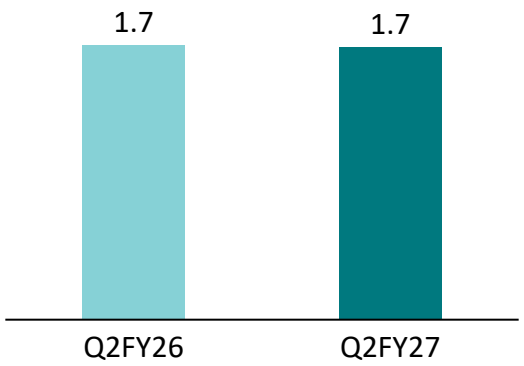
ROCE



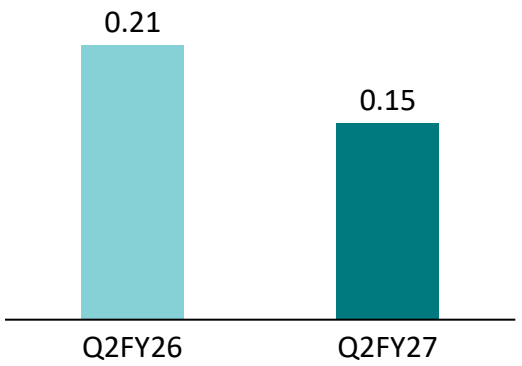
ROE



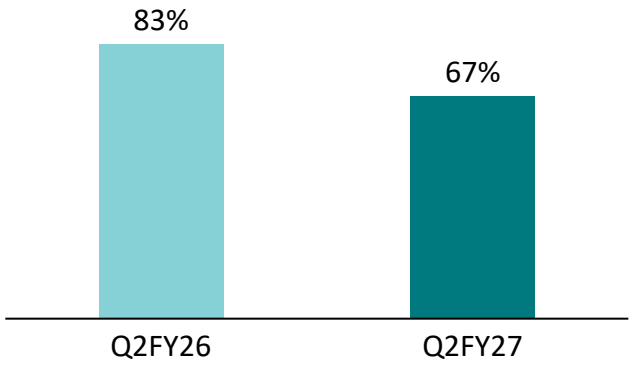
Fixed Asset Turnover**



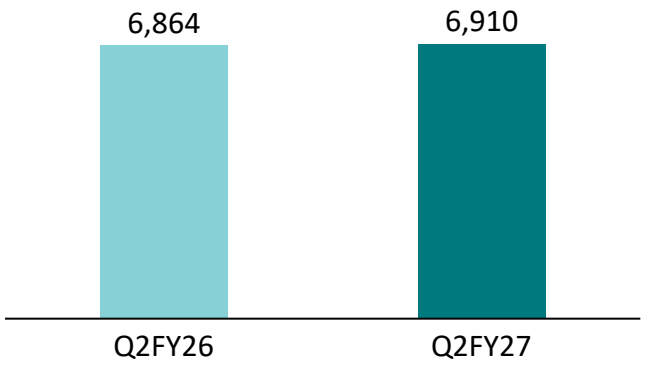
Debt to Equity



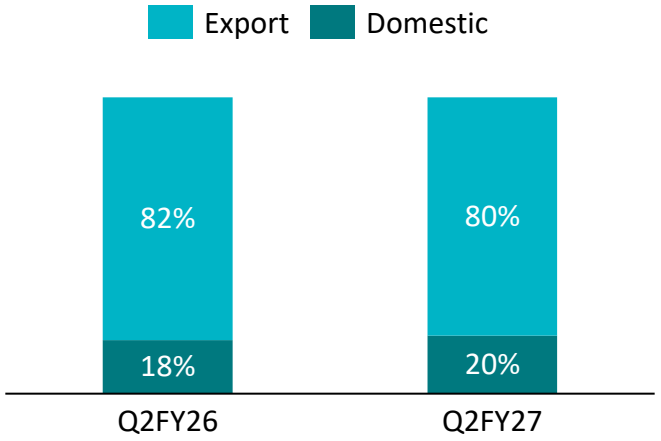
Capacity Utilization across plants (%)



Volume of Polymers Processed (MT)



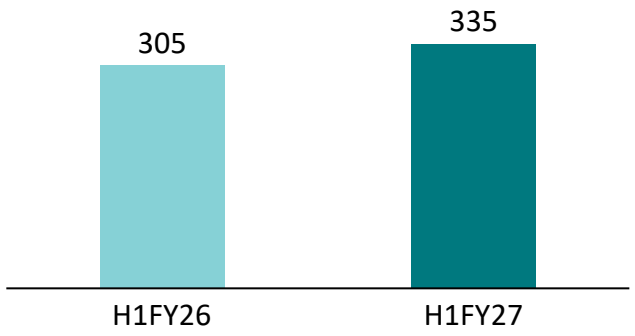
Revenue Break-up



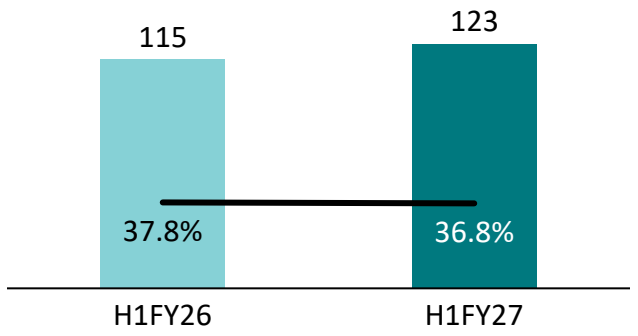
Note: ROCE, ROE and Fixed Asset Turnover are annualized

H1FY27 Financial Highlights (Standalone)

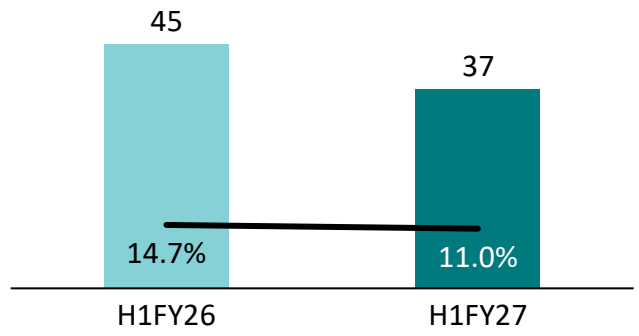
Revenue from operations (Rs. Cr)



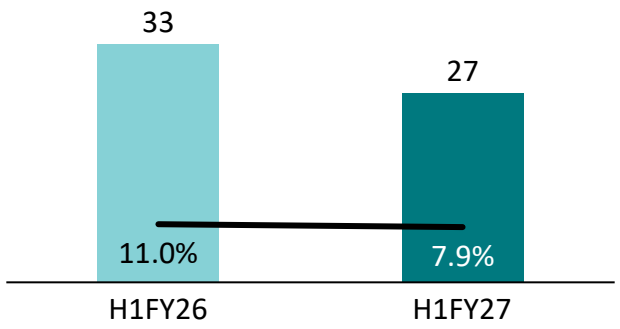
Gross Profit (Rs. Cr) & Margin (%)



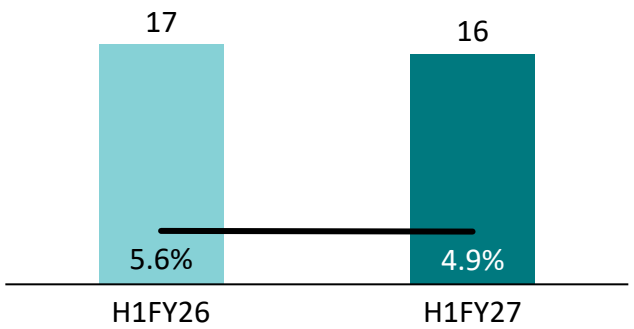
EBITDA (Rs. Cr) & Margin (%)



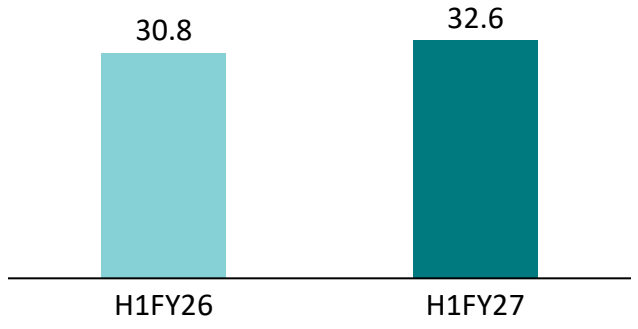
EBIT (Rs. Cr) & Margin (%)



PAT (Rs. Cr) & Margin (%)



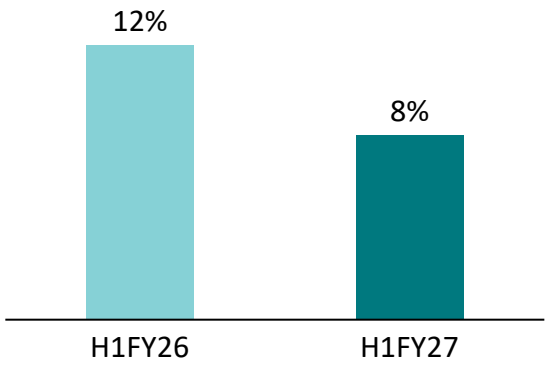
Cash PAT (Rs. Cr)



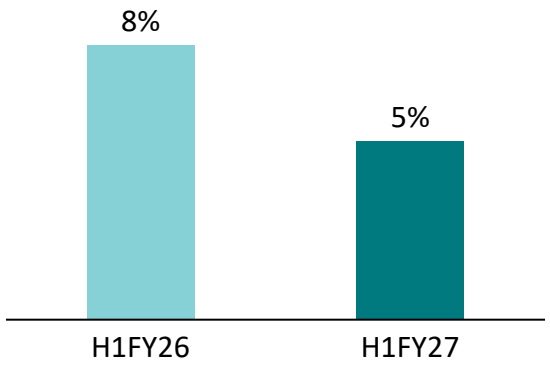
Note: EBITDA margins reflect a transition phase driven by capacity additions, with normalization expected as utilization improves and operating leverage strengthens

H1FY27 Financial Highlights (Standalone)

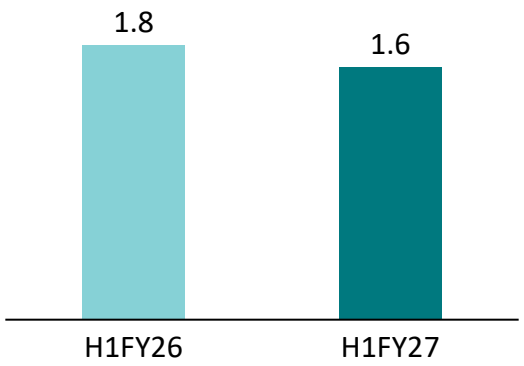
ROCE



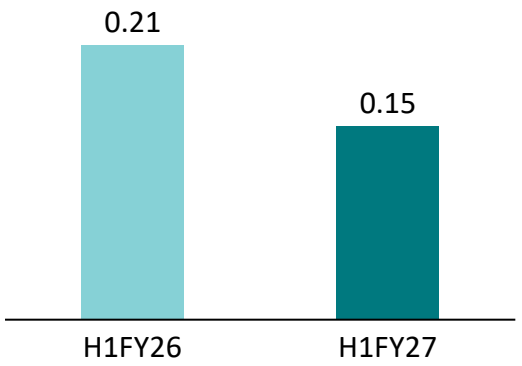
ROE



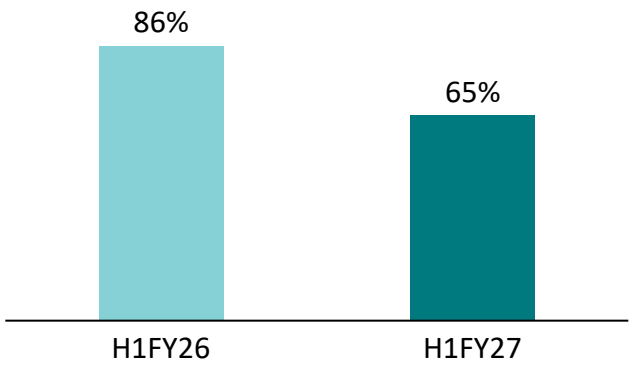
Fixed Asset Turnover**



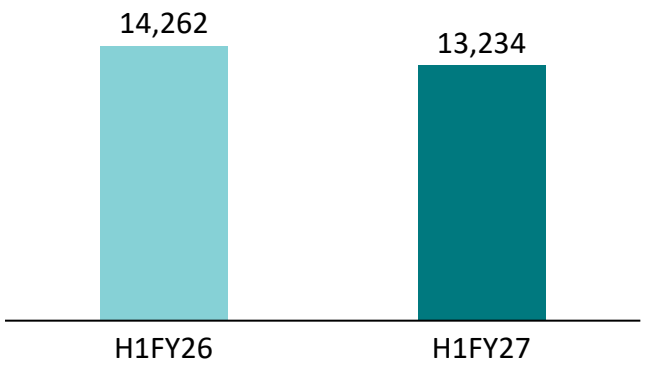
Debt to Equity



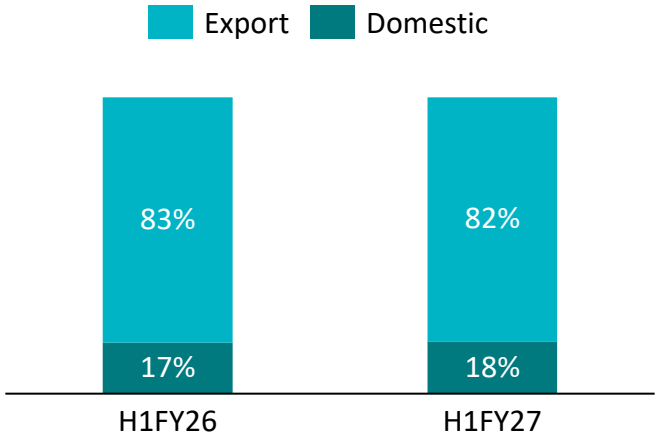
Capacity Utilization across plants (%)



Volume of Polymers Processed (MT)



Revenue Break-up



Note: ROCE, ROE and Fixed Asset Turnover are annualized; **Fixed Asset Turnover Ratio decrease is due to major Capex incurred at Khatalwada plant

Q2 & H1 FY27 Profit & Loss Statement

Particulars (Rs. Cr)	Q2FY27*
Revenues	**174.1**
Raw Material	114.3
Gross Profit	**59.8**
Gross Profit Margin	**34.3%**
Employee Cost	17.9
Other Expenses	28.3
EBITDA	**13.6**
EBITDA Margin	**7.8%**
Other Income	2.7
Depreciation	8.7
EBIT	**7.6**
EBIT Margin	**4.4%**
Finance Cost	2.6
Profit before Tax	**5.0**
Profit before Tax Margin	**2.9%**
Tax	1.4
PAT	**3.6**
PAT Margin	**2.1%**

Q2FY27	Q2FY26	YoY	H1FY27	H1FY26	YoY
174.0	**147.4**	**18.0%**	**335.1**	**305.4**	**9.7%**
114.3	94.1		211.8	190.0	
59.7	**53.3**	**12.0%**	**123.3**	**115.4**	**6.8%**
34.3%	**36.2%**		**36.8%**	**37.8%**	
17.9	14.4		34.9	28.2	
28.1	22.7		51.6	42.2	
13.7	**16.3**	**-15.8%**	**36.7**	**45.0**	**-18.4%**
7.9%	**11.0%**		**11.0%**	**14.7%**	
2.6	1.6		6.1	2.2	
8.3	7.2		16.3	13.8	
8.0	**10.7**	**-25.4%**	**26.6**	**33.5**	**-20.6%**
4.6%	**7.3%**		**7.9%**	**11.0%**	
2.4	5.0		4.6	10.5	
5.6	**5.7**	**-1.7%**	**22.0**	**22.9**	**-4.1%**
3.2%	**3.9%**		**6.6%**	**7.5%**	
1.4	1.5		5.7	5.9	
4.2	**4.2**	**0.0%**	**16.3**	**17.0**	**-4.1%**
2.4%	**2.9%**		**4.9%**	**5.6%**	

Note: EBITDA margins reflect a transition phase driven by capacity additions, with normalization expected as utilization improves and operating leverage strengthens

*Consolidated

Balance Sheet

Particulars (Rs. Cr)	H1FY27*	H1FY27	FY26
ASSETS			
Non-current assets			
Property, plant and equipment	423.0	422.7	402.8
Right of use Assets	18.0	7.0	5.6
Capital work-in-progress	55.3	46.3	41.6
Intangible assets	1.0	1.0	1.1
Financial assets			
i) Investments		5.5	5.5
ii) Other financial assets	8.9	8.5	6.9
Income-tax assets (net)	1.2	1.2	2.2
Deferred tax assets (net)	0.1	-	-
Other non-current assets	10.9	10.6	15.9
Sub-total - Non-Current Assets	**518.4**	**502.8**	**481.5**
Current assets			
Inventories	120.2	120.2	68.6
Financial assets			
i) Investments		-	19.8
ii) Trade receivables	99.5	100.1	74.9
iii) Cash and cash equivalents	47.4	46.0	86.5
iv) Bank balances other than Cash & Cash equivalents	36.7	36.7	13.9
v) Loans	0.0	0.0	15.1
vi) Other financial assets	2.2	2.2	2.8
Other current assets	32.2	34.8	19.8
Sub-total - Current Assets	**338.3**	**340.2**	**301.4**
TOTAL - ASSETS	**856.8**	**843.0**	**782.9**

Particulars (Rs. Cr)	H1FY27*	H1FY27	FY26
Equity			
Equity Share capital	13.1	13.1	13.1
Other equity	615.8	616.4	600.4
Sub-total - Shareholders' funds	**628.9**	**629.5**	**613.5**
LIABILITIES			
Non-current liabilities			
Financial liabilities			
Borrowings	47.6	45.3	55.9
Lease Liabilities	14.8	5.1	4.4
Deferred tax liabilities (net)	26.7	26.7	25.4
Sub-total - Non-current liabilities	**89.2**	**77.1**	**85.6**
Current liabilities			
Financial liabilities			
Borrowings	49.8	49.3	24.4
Lease Liabilities	3.9	2.4	1.7
Trade payables	63.3	63.1	30.5
Other financial liabilities	13.6	13.7	20.0
Provisions	6.8	6.8	5.7
Other current liabilities	1.2	1.2	1.3
Current tax liabilities (net)	0.1	-	-
Sub-total - Current liabilities	**138.7**	**136.4**	**83.8**
TOTAL - EQUITY AND LIABILITIES	**856.8**	**843.0**	**782.9**

*Consolidated

Cashflow Statement

Particulars (Rs. Cr)	H1FY27*	H1FY27	H1FY26
Profit before tax	**21.3**	**22.0**	**23.0**
Operating profit before working capital changes	39.3	39.0	45.6
Changes in working capital	-57.9	-60.8	16.8
Cash generated from operations	**-18.7**	**-21.9**	**62.4**
Direct taxes paid (net of refund)	3.2	3.2	9.0
Net Cash from Operating Activities	**-21.9**	**-25.1**	**53.4**
Net Cash from Investing Activities	**-31.2**	**-24.3**	**-151.8**
Net Cash from Financing Activities	**11.1**	**8.9**	**226.1**
Net Change in cash and cash equivalents	**-42.0**	**-40.4**	**127.7**
Cash and cash equivalents at the beginning of the year	89.4	86.5	8.4
Cash and cash equivalents at the end of the period	**47.4**	**46.0**	**136.1**

*Consolidated

New Product Category: Hydration

BLOW MOULDING: NEW CAPABILITY ADDED

Blow moulding lets us make hollow, seamless products: bottles, jars and containers. We run PP, PET, PETg and Tritan on the line, and can ramp up capacity as demand grows. The line sits within our existing plants and uses the same quality systems and compliance standards as everything else we make.





New Product Launches – H1 FY27

Containers



Meal Time



Cleaning Time



New Product Launches – H1 FY27

Organisation



Bath Time



Hydration



New Product Launches – H1 FY27

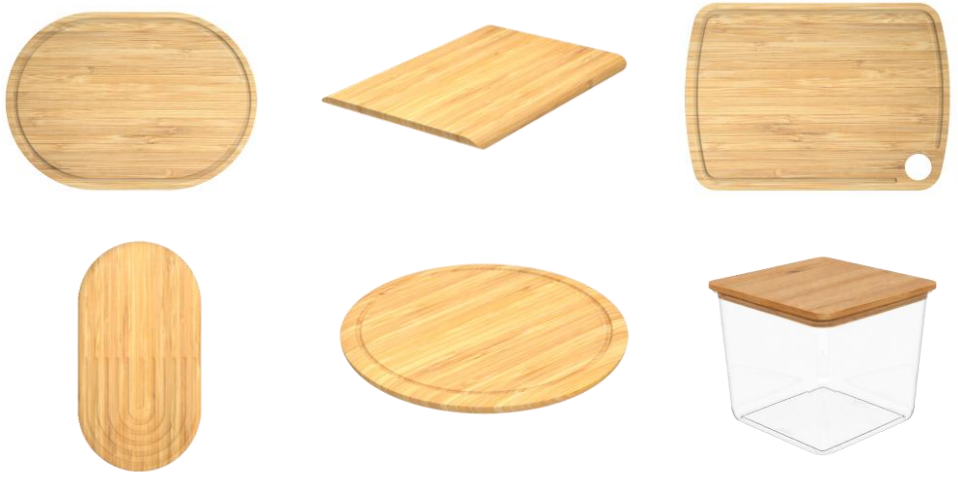
Stationery



Prep Time



Bamboo





Company Overview

Company Snapshot

01 **Established in 1971**, All Time Plastics Limited is engaged in the manufacture of **injection-moulded plastic consumerware products**

02 Recognized as the **largest exporter of plastic houseware and plastic furniture** from India (Plexconcil India)

03 Export footprint across **29 countries**, including the **European Union, the United Kingdom and the United States**

04 **Four** manufacturing facilities - **three plastic units** at **Daman, Silvassa and Khatalwada (Gujarat)** and **Bamboo facility** at **Madanpur, Guwahati**

05 Manufacturing operations are **highly automated**, supported by **all-electric machinery**, with **energy-neutral facilities** since 2022

06 Engaged in **white-label manufacturing** for domestic and international customers and also markets products under the ***"All Time"*** brand in India

Operating History	Design Experience	Active Workforce
50+ years	20+ years	2,500+

Evolution of ATPL's Operating Platform

1971

- Set up small factory for manufacturing plastic articles in Mumbai under the name "Chhaya Plastics"

1995

- Set up "Pyramid Plastics" in Dadra & Nagar Haveli & Daman & Diu, to manufacture a wide range of plastic materials

2001

- Incorporation of our Company

2011-15

- Establishment of a **100% EOU plastic product manufacturing plant at Silvassa** & commencement of operations
- Purchase of the business undertaking from Pyramid Plastics
- Expansion of Silvassa plant

2017-21

- Further expansion of the Silvassa plant by installation of new machinery
- Establishment of a **new fully automated ASRS warehouse system** at the Silvassa plant

2024

- Crossed INR 500 crore in Revenue
- **2nd 100% EOU plastic product manufacturing facility** set up in **Khatalwada (Gujarat)**
- Incorporation of All Time Plastics Pte. Ltd., our wholly-owned subsidiary

2025

- All Time Plastics Limited **got listed on the Stock Exchanges (BSE and NSE)**
- **All Time Bamboo Private Limited** incorporated as wholly owned subsidiary to operate business relating to bamboo consumerware

2026

- New technique - **blow moulding capabilities** added (used to manufacture bottles, PET jars, etc.)
- Bamboo manufacturing facility being set up at **Guwahati (board manufacturing) & Khatalwada (FG)**



Business Model & Competitive Advantage

Our Business Model & Value Proposition

ATPL operates predominantly as a **B2B white-label manufacturing partner** for global retailers, supplying customised plastic consumerware products across kitchen, storage, cleaning, bath, organisation and junior categories.

Products are designed and manufactured in-house, enabling customers to shorten product development cycles while maintaining cost competitiveness and quality consistency.



The Company's **value proposition** rests on **three core pillars:**

- **Design-to-delivery integration**, supported by robust in-house product design team
- **High-volume, automated manufacturing**, enabling competitive pricing and operating leverage
- **Sticky customer relationships**, driven by long product lifecycles, repeated SKU refreshes and embedded supply chains

This model results in **repeat orders, long customer tenures and limited price-led competition**, particularly in export markets

Core Competitive Advantages

Wide and growing range of plastic consumerware products, with **in-house product design and mould design** team of 16 employees

Long-standing relationships with global retailers and Indian retailers

Strategically located and **integrated manufacturing facilities** enabling **high volume, low-cost and high-quality** plastic consumerware production

Demonstrated focus on **sustainable practices** and **environmental responsibility**

Experienced Promoters with deep expertise in plastic consumerware manufacturing

Strong financial performance and **financial metrics**



Strategic Manufacturing Footprint – Plastic Division

Proximity to petrochemical plants ensures timely access to essential inputs like commodity plastics, engineering compounds and recycled polymers, enhancing its logistical and operational advantages

Close proximity to ICD Tumb provides convenient inland container depot services for efficient transportation

Vicinity to major ports: Hazira ~150 Km + Nhava Sheva ~200 Km aids in exporting of products and for procurement of raw materials)

Daman facility focuses on **domestic & export markets**, while both *Silvassa & *Khatalwada facilities are **100% Export Oriented Unit (EOU)***



All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Footprint & Capacity

3
manufacturing facilities

41,000
Tonnes annual installed capacity

64.6%
Capacity utilization

168
Injection moulding machines

Higg, EcoVadis and Amfori
Third-party compliance audit approved

★ ★ ★
Three-star export house certificate holder issued by DGFT-MOCI

770+ Employees &
1800+ Contract labourers

60%
Women workforce

Note: Data as on 30th September 2026; Maps not to scale.

Our Manufacturing Facilities – Plastic Division

Our manufacturing facilities are designed to operate seamlessly with all-electric machines, complemented by robotics and automatic warehousing systems



Daman Facility: Manufactures multiple component assembly parts and short run parts for plastic consumer ware
Installed Capacity: 9,500 TPA

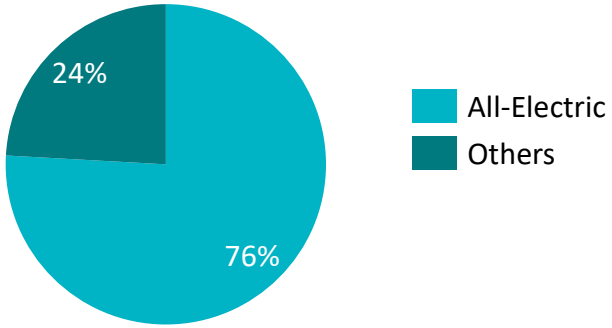


Silvassa Facility: Manufactures high volume single shot parts for plastic consumerware
Installed Capacity: 19,500 TPA



Khatalwada Facility, Gujarat: Manufactures all types of injection moulded plastic consumerware
Installed Capacity: 12,000 TPA

Total injection moulding machines



Benefits of All-Electric machines



Power consumption savings



Increased output



Higher uptime



Lesser noise



Faster cycle times

Note: Data as on 30th September 2026

Expansion into Bamboo-Based Products


Production facility at Madanpur, Guwahati

Measured expansion into engineered bamboo products

- Aligned with long-term focus on material diversification, sustainability and responsible sourcing
- Bamboo is a renewable, fast-growing, and environmentally sustainable material
- Applications are expanding beyond traditional uses to value-added products

Pilot bamboo-based products facility established at Guwahati

- Leverages existing strengths in product design, engineering, quality control, export-oriented execution and market access capabilities
- Enables evaluation of product-market fit, manufacturing process viability and certification requirements
- Structured, pilot-led approach to risk management before we proceed for large-scale commercial deployment

Manufacturing Unit Scaled-up

- Our 100% subsidiary 'All Time Bamboo Private Limited' has signed a lease agreement for a **brand new 70,000 square feet** facility at Madanpur, Guwahati — effective **May 2026** — which will serve as our dedicated bamboo board manufacturing unit, with an **installed capacity of 3,000 cubic meters per annum** in the **first phase**.
- The facility meets the same quality and infrastructure standards as our existing plastic manufacturing operations.

Strategic adjacency approach to the initiative

- Complements ATPL's core plastic consumerware business
- A split-processing model, with upstream engineered bamboo boards produced at Guwahati and downstream value-added carpentry and finishing undertaken at Khatalwada (Gujarat), optimising sourcing proximity and manufacturing efficiency
- Margin accretive, maintains capital discipline and operational focus

Sustainability as an Operational Enabler

Energy Efficiency Measures

- **100% Energy neutral** manufacturing facilities since 2022
- **>25% of plastics products** manufactured out of **recycled plastics in FY26**
- **Zero landfill wastes** from operations
- **2.188 MWp of solar power** installed at our manufacturing facilities in FY26 (combined)
- **76% all-electric** injection moulding machines as of March 31, 2026

Certifications

- ISO 9001:2015
- ISO 14001:2015
- ISO 45001:2018
- SEDEX-SMETA P4
- Amfori BSCI
- EcoVadis
- AEO-T2
- SCAN
- ISO 50001:2018
- Amfori BEPI
- HIGG-FEM 4.0
- CDP
- GRS
- ISCC Plus
- RecyClass

Sustainability Initiatives

8,000 KWH energy saved/year

Rainwater harvesting undertaken at manufacturing facilities

Recycled materials such as **recycled polypropylene, recycled ABS-PC blends** & **recycled polyethylene terephthalate** used at manufacturing facilities

Water used in facilities solely for **cooling moulds & machines**, any loss occurred via evaporation only

1,812 MWh of energy produced via solar panels installed at the roofs of Daman & Silvassa Facilities

Recycled, ISCC PLUS Certificate for Silvassa plant & **FSC certified paper** exclusively utilized for all packaging material

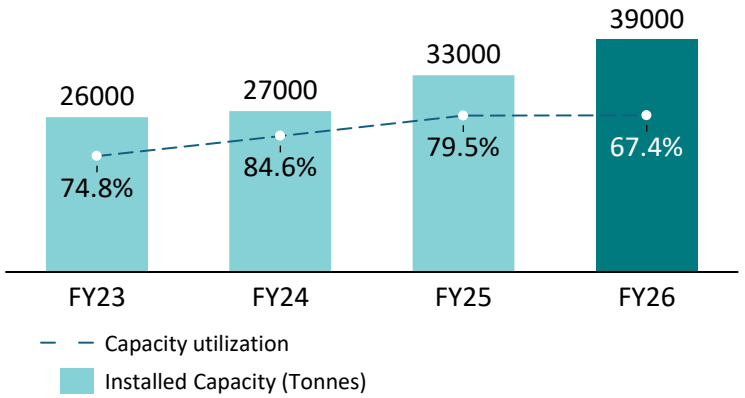


Growth Framework

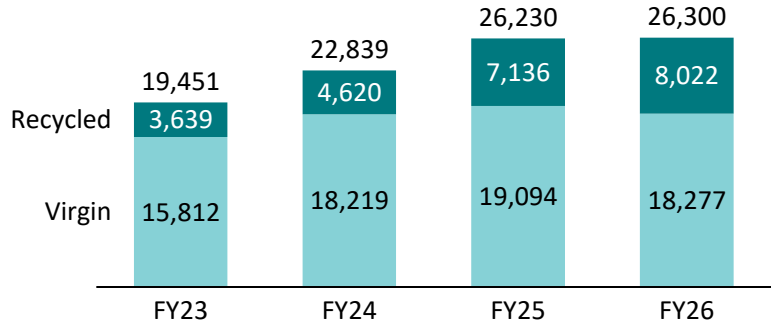
Predictable Revenue Supported by Capacity, Customers

Capacity expansion, ongoing product innovation, low claims incidence and a stable customer base underpin predictable and sustainable revenue generation

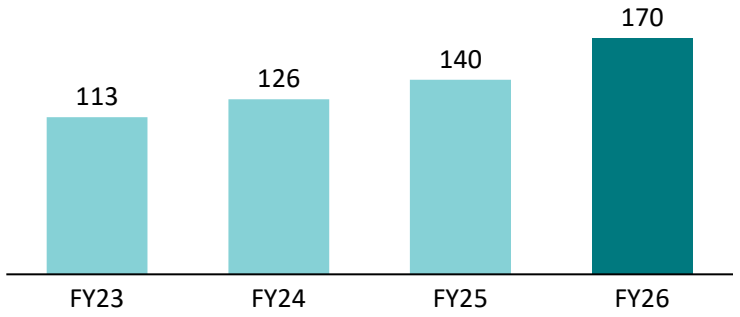
Installed Capacity and Utilization*



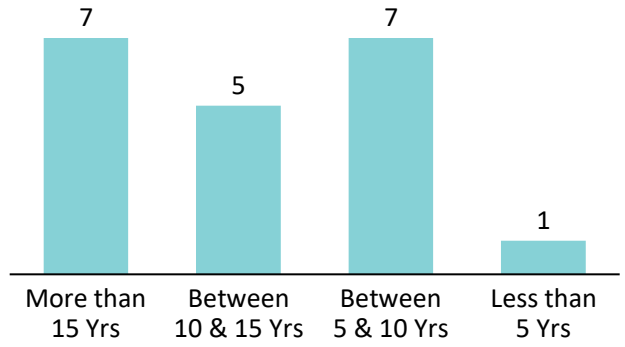
Volume of Polymers Processed (MT)



Number of Machines



Relationship with Top 20 Customers (years)^



^As on FY26

Key Growth Drivers

Design-Led Product Innovation
A high design-led portfolio supports regular product launches aligned with retailer refresh cycles, driving mix optimisation and sustained capacity utilisation.

Capacity Ramp-Up and Operating Leverage
Capacity additions at the Khatalwada (Gujarat) facility provide a clear growth runway, with utilisation-led operating leverage expected to support margin and return normalisation.



Wallet Share Expansion via Categories
Growth is driven by increasing wallet share with existing customers through incremental SKUs, category extensions and repeat programs, enabling scalable growth with low incremental acquisition costs.

Export Tailwinds from Trade Agreements
EU–India, the evolving US–India trade framework and China+1 strategy are expected to improve competitiveness, enhance India's sourcing attractiveness and support incremental export growth.

Deep, Long-Standing Global Customer Relationships
Positioned as a strategic supplier to global retailers through a holistic, end-to-end solution, underpinned by consistent performance across key procurement KPIs — quality, delivery, innovation, cost, compliance and material sustainability — resulting in high switching costs and ensuring revenue visibility.

Selective Domestic and Adjacent Category Expansion
Measured scaling of domestic branded products and sustainability-aligned adjacencies, such as bamboo consumerware, provides incremental growth avenues.

Structured Entry into Engineered Bamboo Ecosystem

Memorandum of Understanding

ATPL entered into an **MoU** with **NECBDC**, a statutory body under **MDoNER, GoI**

Product and Market Development Partner

ATPL is empanelled as a **Product and Market Development Partner (PMDP)** for engineered bamboo initiatives

Structured Entry

The MoU provides ATPL with a **structured, policy-supported entry** into the **engineered bamboo ecosystem**, initially anchored in **Assam and Nagaland**

Ecosystem-Level Interventions

Engagement focuses on **ecosystem-level interventions** across **product development**, **process standardization** and **market linkage**

Non-Exclusive Framework

The framework is **non-exclusive and non-binding**; future commercial engagement will be pursued through separate agreements

Scope of Engagement under the MoU

- Product development and prototyping of engineered bamboo boards and panels
- Manufacturing process inputs and quality standardisation
- Sustainability and certification readiness (including FSC and other standards)
- Domestic and export market linkage for value-added bamboo products

Strategic Significance for ATPL

- Access to an emerging, policy-supported sustainable materials ecosystem
- Ability to apply ATPL's design-to-market expertise to a new material category
- Maintains full commercial flexibility and capital discipline
- Reinforces ATPL's long-term sustainability and responsible sourcing agenda

Diversified Product Portfolio Across Consumerware Categories

Prep Time



Containers



Organization



Hangers



Meal-Time



Cleaning Time



Bath Time



Junior



Hydration



Stationery



Silicone



Board of Directors & Governance Oversight



Late Punamchand Hansraj Shah
(Founder)

- Set up a small factory in Mumbai for manufacturing plastic articles under the name "Chhaya Plastics" in 1971



Kailesh Shah
(Chairman & Managing Director)

- 40+ years of experience
- Responsible for manufacturing operations, finance & purchase verticals



Bhupesh Shah
(Whole-time Director)

- 40+ years of experience
- Responsible for general administration and logistics operations



Nilesh Shah
(Whole-time Director)

- 40+ years of experience
- Responsible for sales, IT, marketing and strategy



Belur Krishna Murthy Sethuram
(Independent Director)

- 38+ years of experience in chemical and allied industries
- MBA - Sasin Graduate Institute of Business Administration
- Bachelor's degree IIT Madras



Lakshmi Nadkarni
(Independent Director)

- 30+ years of experience in research education and human resources
- Doctor of philosophy in sociology from the University of Pune



Shrinivas Joshi
(Independent Director)

- 30+ years of experience in accountancy, banking and financial management
- Member of Institute of Chartered Accountants of India

Supported by Experienced Senior Management Team



Manish Gattani
(Chief Financial Officer)

- 20+ years of experience in fields of finance and accounts
- Involved in the financial functions and operations
- Associate member of Institute of Chartered Accountants of India



Amit Kulkarni
(VP – International Business)

- Involved in international business department
- Bachelor's degree in engineering from Maharashtra Institute of Technology, Pune



Antony Pius Alapat
(Company Secretary and Compliance Officer)

- 8+ years of experience
- Associate of Institute of Company Secretaries of India
- Bachelor's degree in management and law from University of Mumbai



Tarun Kumar Lad
(Deputy General Manager)

- Several years of experience in the field of production management
- Diploma in mechanical engineering from Technical Examinations Board Gujarat State



Girish Shete
(VP - Operations)

- Involved in operations
- Bachelor's degree in engineering (mechanical engineering) from University of Poona and a master's degree in business administration from University of Pune



Pragnesh Shah
(General Manager – Modern Trade and E-commerce)

- Several years of experience in the field of management
- Bachelor's degree in business administration and Master's degree in business administration from Gujarat University



Milind Kulkarni
(Deputy General Manager)

- Several years of experience in the field of procurement
- Bachelor's degree in engineering from Dr. Babasaheb Ambedkar Marathwada University



Amitrajit Ghosh
(Chief Human Resource Officer)

- 25 years of experience in Talent Strategy, Organizational Development, Employee relations and Global HR Management
- He was also awarded Top 10 HR Leaders in India by 'CEO Insights' Magazine in 2020



Rahul Vohra
(General Manager – Operations, Bamboo Division)

- Involved in operations
- Bachelor's degree in law from Mahatma Jyotiba Phule Rohilkhand University



Akshay Shah
(Head - Supply Chain)

- With the Company since 2014; 10+ years of experience in supply chain, AI initiatives, and business operations.
- B.Com. (University of Mumbai); PG in Family Managed Business (S P Jain School of Global Management).



Dhvanit Shah
(Strategic Business Head)

- Associated with the Company since 2016, with 10+ years of experience in business strategy and operations.
- Holds a BBA from the Foundation for Liberal and Management Education, Pune.

Key Award & Recognition - 2026





We received an award from **ET Now Excellence in Compliance & Sustainability Award**

Team All Time is very grateful and motivated to keep up the good work

Customer Recognition & Industry Awards



Best Supplier 2009
Awarded by IKEA as Best Supplier TASA, Price Development



Merit Award 2013
Merit Award from HyperCity for achieving targeted sales growth



ELDP Award 2015
ELDP Award, George Home — Everyday Low Price Supplier



Partner Award of Excellence 2016
Awarded by Tesco



Overall Logistics Development FY 2016
IKEA Award — Logistics Development, South Asia Purchase Operations



Export Award 2015-16
Export Award (Houseware), Plastics Export Promotion Council



Export Award 2016-17
Export Award (Houseware), Plastics Export Promotion Council



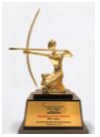
Silver Trophy Award 2018
Plasticon Technologies Award — Outstanding Export of Finished Plastic Goods



The Economic Times Polymers Awards 2018
Excellence in Houseware & Kitchenware (Food Prep 8-Piece Set)



India's Greatest Brands 2018-19
Asiaone Award - In the manufacturing industry (category plastic homeware)



The Economic Times Polymers Awards 2020
Excellence in Kitchenware (Preppers set of 17)



The Economic Times Promising Plants Award 2021
ET Promising Plant Award — Manufacturing Excellence



Rusta Simplicity Award 2023
Rusta Simplicity Award — Excellence in Communication & Operations



Certificate of Appreciation 2024
Target Owned Brand Partner Award — Responsible Innovation & Differentiation



Plexconcil Top Exporter Award
Houseware excluding insulated ware; received for 4 consecutive years FY 21-22, 22-23, 23-24 & 24-25



Plexconcil Top Exporter Award Plastic Furniture
received for 2 consecutive years FY 23-24 & 24-25



ET Now Excellence in Compliance & Sustainability Award 2026
For Compliance & Sustainability



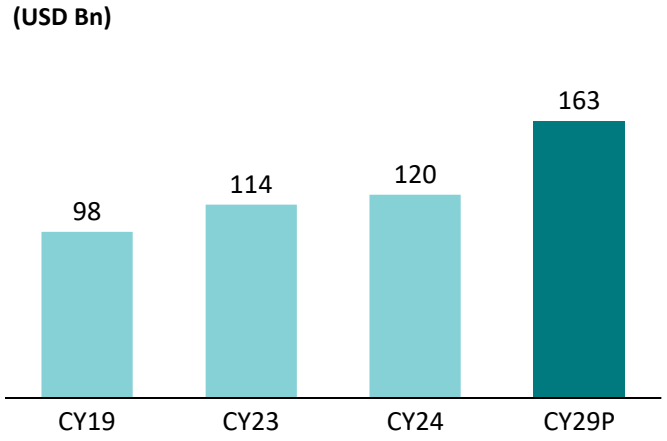
Certificate of Appreciation 2025
Target Owned Brand Partner Award Summit India



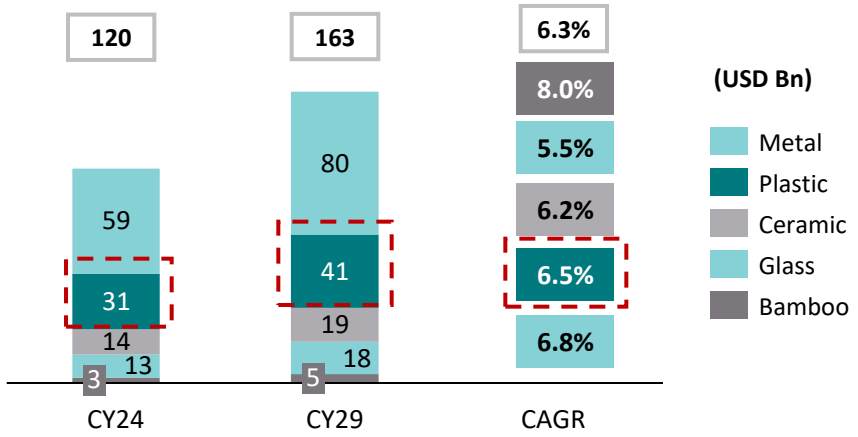
Industry Overview

Global Consumerware Industry – Structural Trends

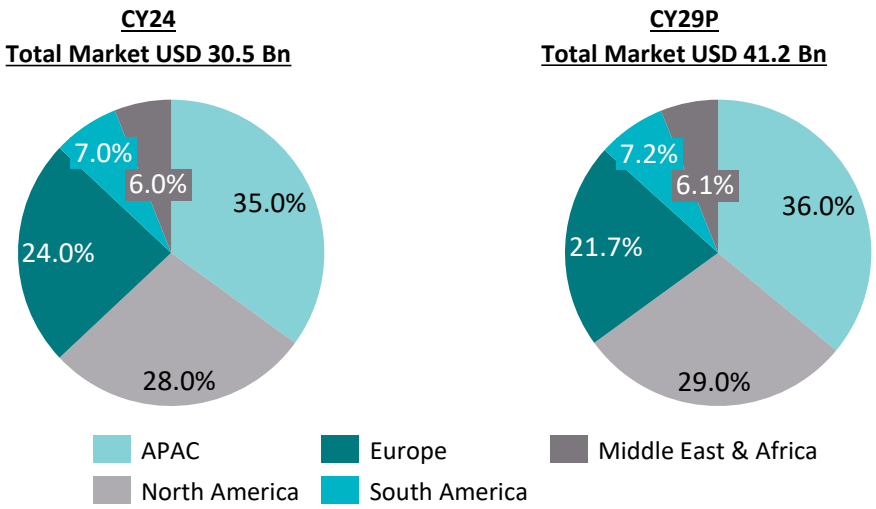
Global Consumerware Market to Grow at 6.3% CAGR between CY24 and CY29



By Material Type (by value)



Global Plastic Houseware Key Geographies Market Share



The global plastic consumerware and houseware industry benefits from stable, non-discretionary demand driven by everyday household usage and replacement cycles.

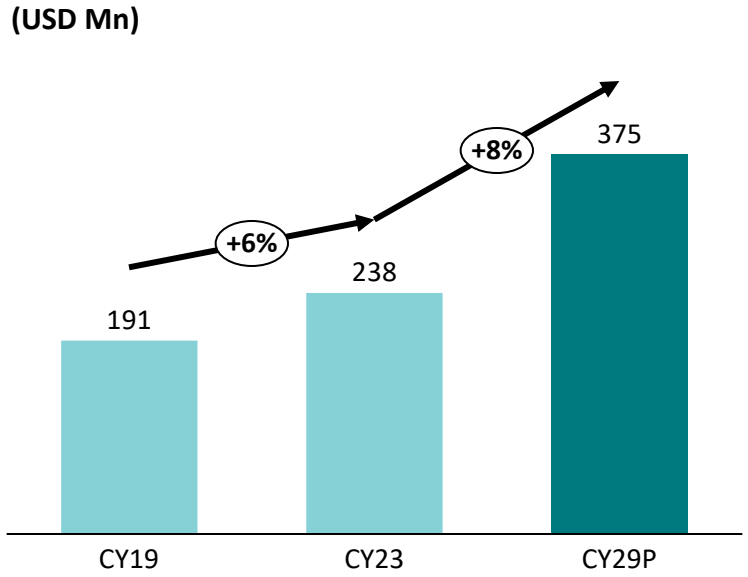
Structural shifts — including rising private-label penetration, supplier consolidation by retailers and increasing SKU complexity — have reduced fragmentation and elevated the importance of scale, execution reliability and integrated design-to-delivery capabilities.

As a result, growth is increasingly captured by manufacturers that operate as strategic supply partners rather than commodity vendors

Source: Technopak Report

India as a Global Sourcing Hub for Consumerware

Plastic Houseware Exports from India – By Value



Global retailers are actively diversifying sourcing footprints to improve resilience, compliance and cost efficiency

India has emerged as a preferred manufacturing base due to:

- Competitive operating costs and improving automation
- Availability of skilled labour and tooling ecosystem
- Increasing compliance with global ESG and audit standards

Trade Agreement Tailwinds

Ongoing and proposed trade arrangements such as the EU–India FTA and the evolving US–India trade framework are expected to further enhance India's export competitiveness through improved tariff alignment and market access.

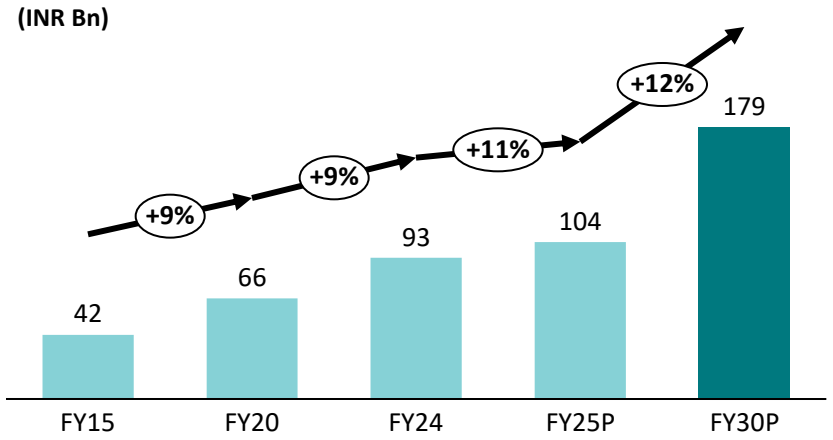
Industry Implication for Export-Oriented Manufacturers

Manufacturers with established export capabilities, long-standing customer relationships and compliant, scalable operations are best positioned to benefit from these structural shifts.

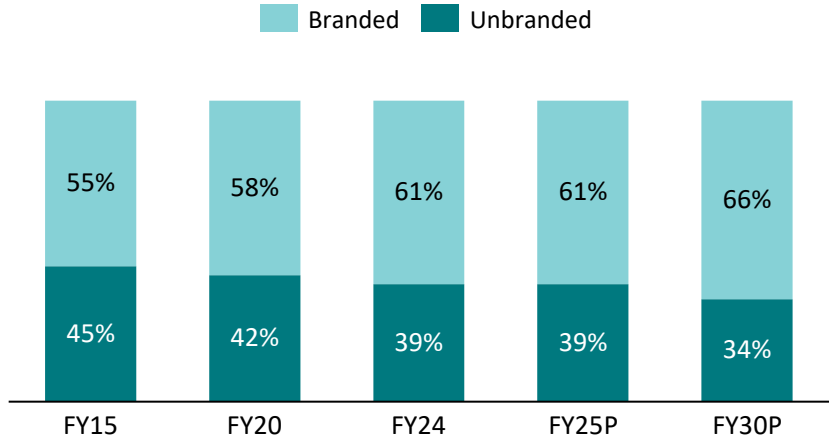
Source: Technopak Report

Indian Domestic Consumer Plastic Houseware Market

Market Size of the Indian Consumer Plastic Houseware Market



Market share segregation basis Branded & Unbranded Consumer Plastic Houseware



Source: Technopak Report

India's plastic houseware market is set for strong, replacement-led growth, driven by premiumisation and rising dominance of branded, organised players

Replacement-Led Demand

Frequent usage and wear-and-tear drive consistent demand for plastic houseware

Shift to Branded Products

Urbanisation and rising incomes favor branded items with better quality and design

Growth of Organised Players

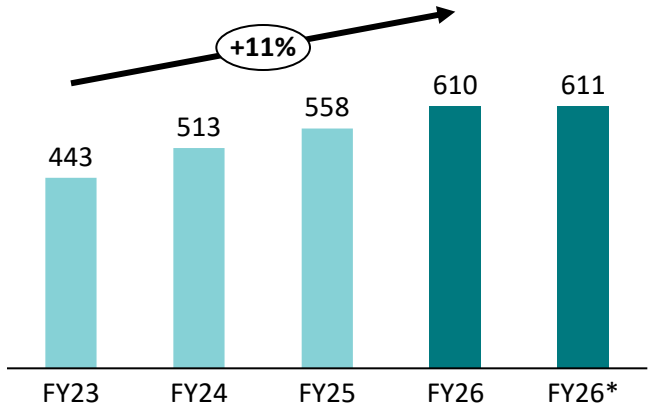
Scale efficiencies and stronger distribution help branded players gain market share



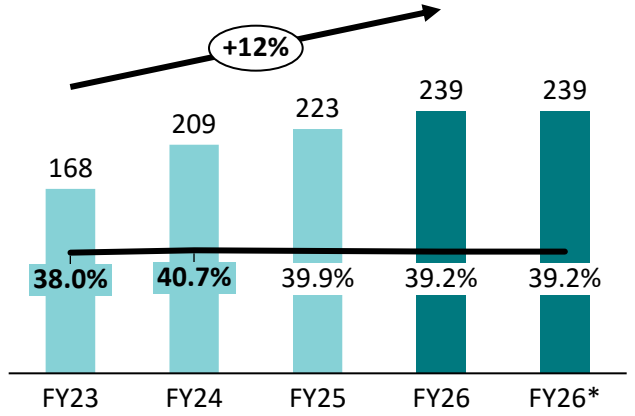
Historical Financial Highlights

Historical Financial Highlights

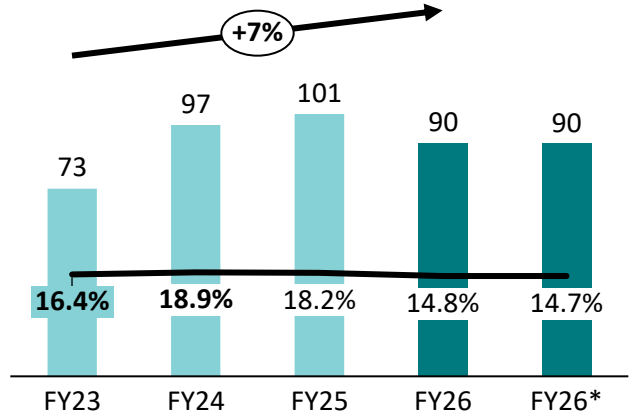
Revenue from operations (Rs. Cr)



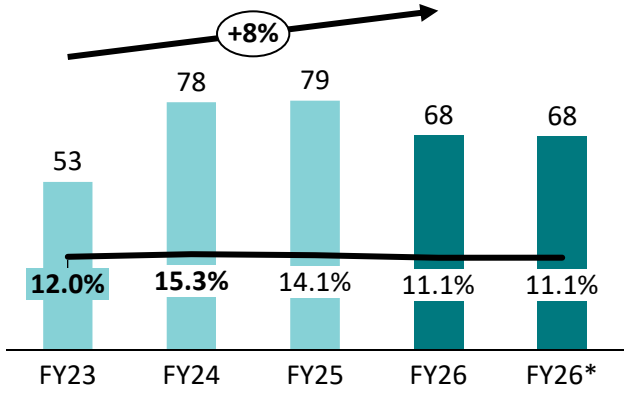
Gross Profit (Rs. Cr) & Margin (%)



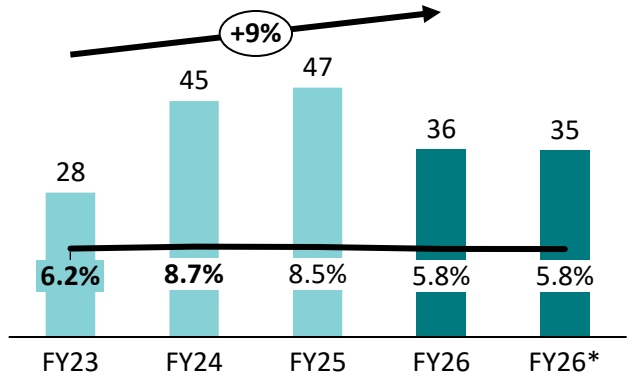
EBITDA (Rs. Cr) & Margin (%)



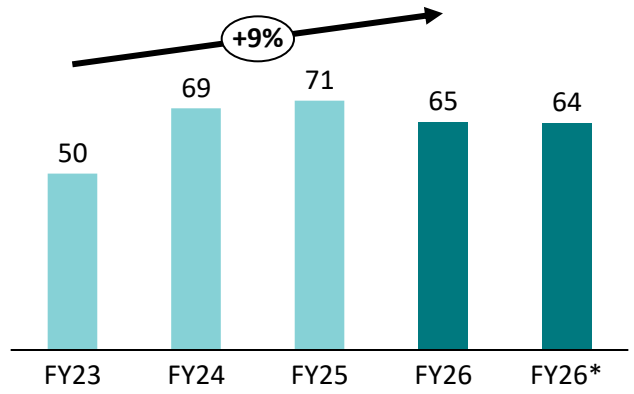
EBIT (Rs. Cr) & Margin (%)



PAT (Rs. Cr) & Margin (%)



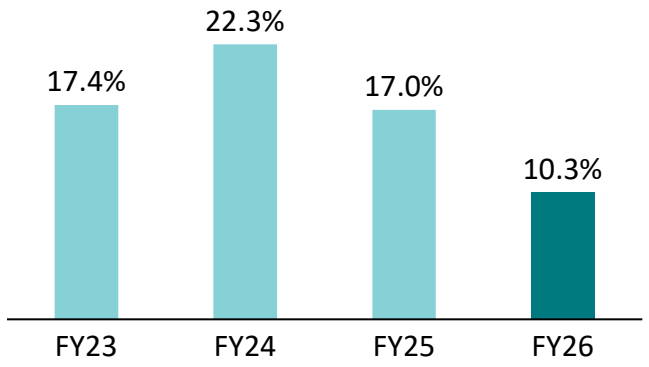
Cash PAT (Rs. Cr)



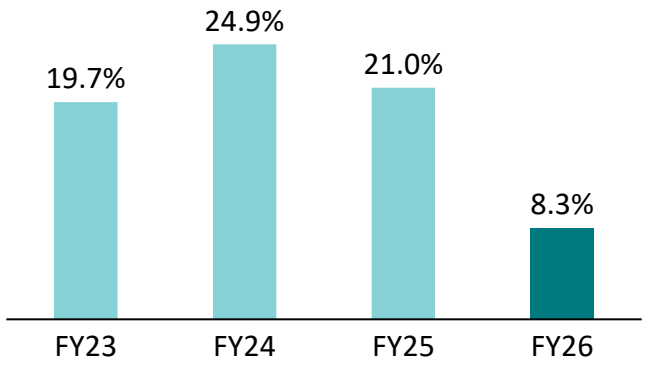
*Consolidated

Historical Financial Highlights

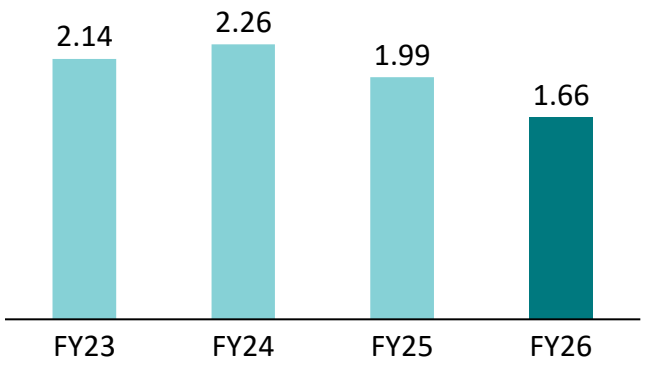
ROCE



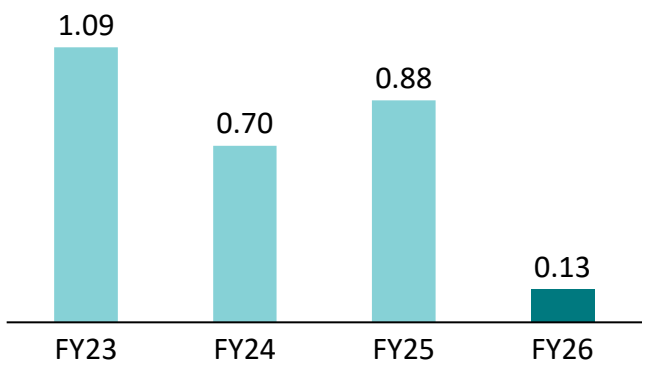
ROE



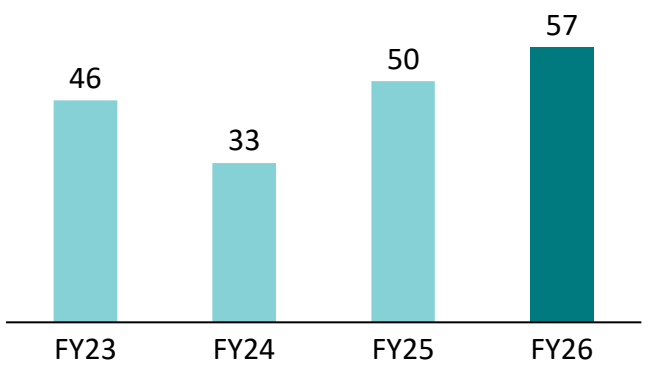
Fixed Asset Turnover



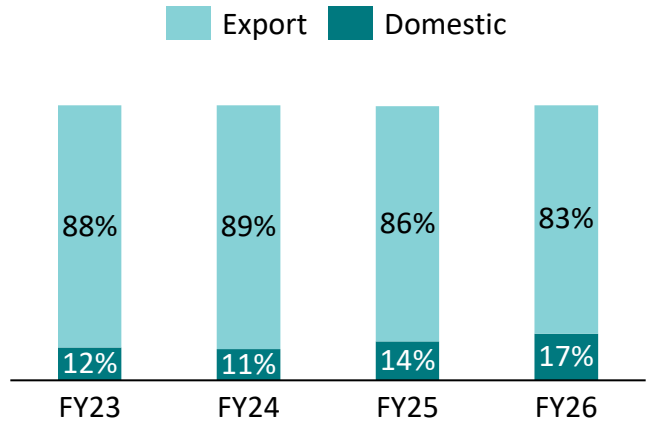
Debt to Equity



Net Working Capital Days

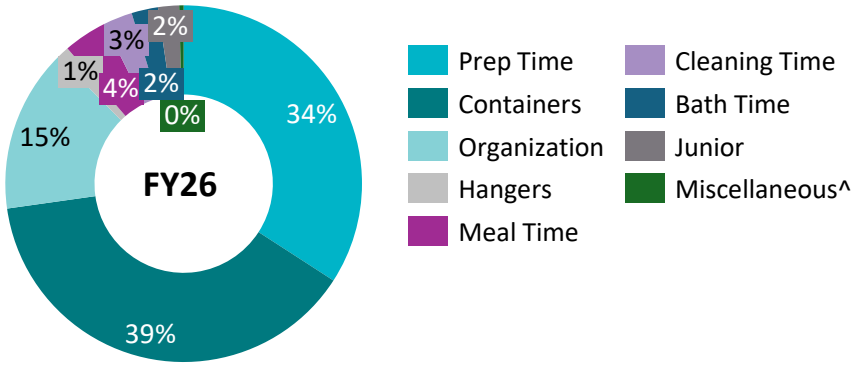


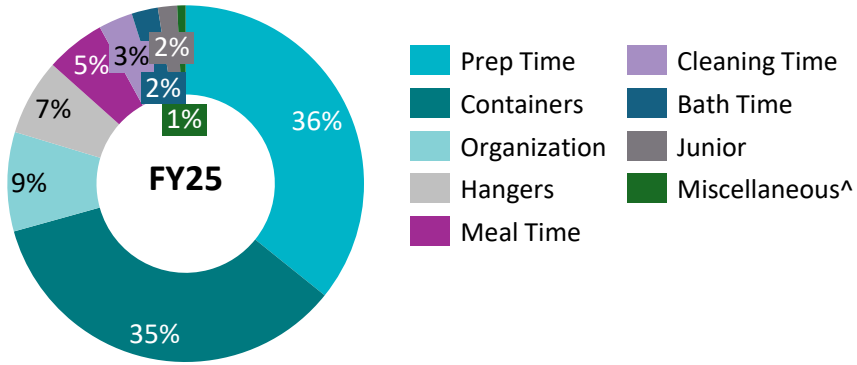
Revenue Break-up



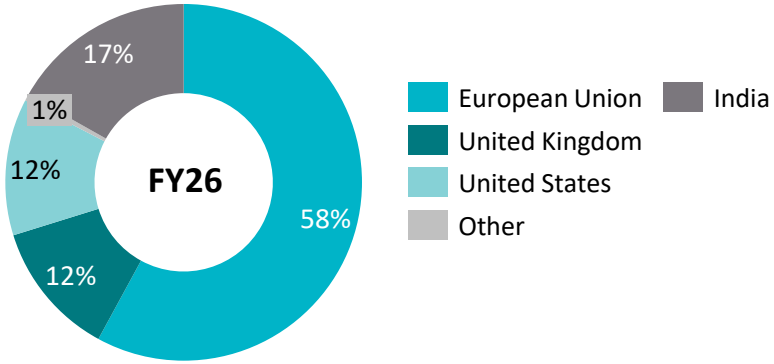
Revenue Mix (Consolidated)

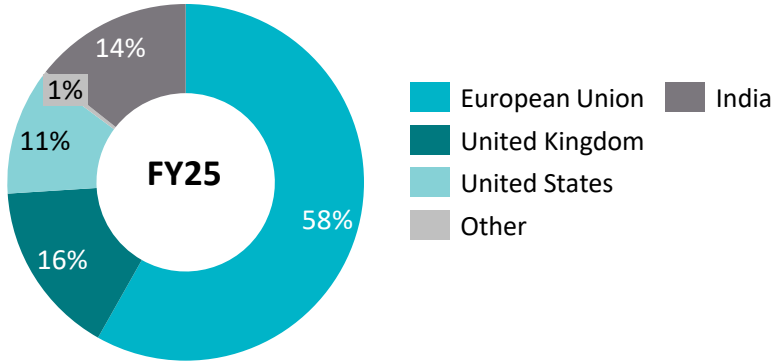
Revenue split by Product Categories





Revenue split by Geography





^Miscellaneous figure includes sales of raw material, scrap and packaging material

Historical Profit & Loss Statement

Particulars (Rs. Cr)	FY26*	FY26	FY25	FY24	FY23
Revenues	**610.5**	**610.4**	**558.2**	**512.9**	**443.5**
Raw Material	371.2	371.2	335.2	304.3	275.0
Gross Profit	**239.4**	**239.3**	**222.9**	**208.6**	**168.5**
Gross Profit Margin	**39.2%**	**39.2%**	**39.9%**	**40.7%**	**38.0%**
Employee Cost	58.7	58.7	47.3	40.5	35.0
Other Expenses	90.7	90.5	74.3	71.0	60.1
EBITDA	**89.9**	**90.1**	**101.3**	**97.1**	**73.4**
EBITDA Margin	**14.7%**	**14.8%**	**18.2%**	**18.9%**	**16.6%**
Other Income	6.8	6.8	1.1	3.0	0.3
Depreciation	29.0	29.0	23.5	21.7	19.7
EBIT	**67.7**	**67.8**	**78.9**	**78.4**	**54.0**
EBIT Margin	**11.1%**	**11.1%**	**14.1%**	**15.3%**	**12.2%**
Finance Cost	15.3	15.2	14.7	18.1	16.3
Exceptional Items	4.4	4.4	0.0	0.0	0.0
Profit before Tax	**48.0**	**48.2**	**64.2**	**60.3**	**37.7**
Profit before Tax Margin	**7.9%**	**7.9%**	**11.5%**	**11.8%**	**8.5%**
Tax	12.6	12.6	16.9	15.5	9.5
PAT	**35.4**	**35.6**	**47.3**	**44.8**	**28.3**
PAT Margin	**5.8%**	**5.8%**	**8.5%**	**8.7%**	**6.4%**

*Consolidated

Historical Balance Sheet

Particulars (Rs. Cr)	FY26*	FY26	FY25	FY24	FY23
ASSETS					
Non-current assets					
Property, plant and equipment	402.8	402.8	332.4	228.4	223.7
Right of use Assets	5.6	5.6	4.3	4.0	6.7
Capital work-in-progress	41.6	41.6	21.9	33.8	4.6
Intangible assets	1.1	1.1	1.4	1.3	1.9
Financial assets					
i) Investments	-	5.5	-	-	-
ii) Other financial assets	7.4	6.9	3.0	3.3	3.2
Income-tax assets (net)	2.2	2.2	1.1	0.0	0.0
Other non-current assets	16.0	15.9	6.9	2.0	8.6
Sub-total - Non-Current Assets	**476.6**	**481.5**	**371.0**	**272.7**	**248.8**
Current assets					
Inventories	68.6	68.6	73.3	52.1	62.2
Financial assets					
i) Investments	19.8	19.8	-	0.1	0.1
ii) Trade receivables	74.9	74.9	86.6	48.3	42.8
iii) Cash and cash equivalents	89.4	86.5	8.4	10.7	15.9
iv) Bank balances other than Cash & Cash equivalents	16.9	13.9	0.9	0.7	0.4
v) Loans	15.1	15.1	0.1	0.2	0.1
vi) Other financial assets	2.8	2.8	1.2	0.6	0.2
Other current assets	19.7	19.8	20.8	30.1	30.0
Sub-total - Current Assets	**307.3**	**301.4**	**191.3**	**142.7**	**151.7**
TOTAL - ASSETS	**783.9**	**782.9**	**562.3**	**415.5**	**400.5**

Particulars (Rs. Cr)	FY26*	FY26	FY25	FY24	FY23
Equity					
Equity Share capital	13.1	13.1	10.5	1.1	1.1
Other equity	600.6	600.4	238.3	200.9	156.6
Sub-total - Shareholders' funds	**613.7**	**613.5**	**248.8**	**201.9**	**157.6**
LIABILITIES					
Non-current liabilities					
Financial liabilities					
Borrowings	55.9	55.9	101.8	75.2	93.4
Lease Liabilities	4.4	4.4	3.3	1.1	3.4
Deferred tax liabilities (net)	25.4	25.4	22.1	18.5	16.5
Other non-current liabilities	-	-	-	0.1	0.1
Sub-total - Non-current liabilities	**85.6**	**85.6**	**127.2**	**94.9**	**113.4**
Current liabilities					
Financial liabilities					
Borrowings	24.4	24.4	116.8	67.2	78.3
Lease Liabilities	1.7	1.7	1.1	3.6	4.4
Trade payables	30.6	30.5	37.5	30.4	35.0
Other financial liabilities	20.0	20.0	24.7	8.3	6.3
Provisions	5.7	5.7	4.8	4.1	3.2
Other current liabilities	2.1	1.3	1.5	2.2	1.9
Current tax liabilities (net)	-	-	-	3.0	0.4
Sub-total - Current liabilities	**84.6**	**83.8**	**186.3**	**118.7**	**129.5**
TOTAL - EQUITY AND LIABILITIES	**783.9**	**782.9**	**562.3**	**415.5**	**400.5**

*Consolidated

Historical Cashflow Statement

Particulars (Rs. Cr)	FY26*	FY26	FY25	FY24	FY23
Profit before tax	**48.0**	**48.2**	**64.2**	**60.3**	**37.7**
Operating profit before working capital changes	86.8	87.0	99.9	100.0	71.9
Changes in working capital	10.2	9.8	-43.3	1.9	0.9
Cash generated from operations	**97.0**	**96.8**	**56.6**	**101.9**	**72.8**
Direct taxes paid (net of refund)	10.5	10.5	17.1	11.1	6.3
Net Cash from Operating Activities	**86.5**	**86.3**	**39.4**	**90.8**	**66.5**
Net Cash from Investing Activities	**-181.1**	**-183.5**	**-101.1**	**-46.0**	**-46.2**
Net Cash from Financing Activities	**175.7**	**175.3**	**59.4**	**-50.0**	**-10.1**
Net Change in cash and cash equivalents	**81.1**	**78.1**	**-2.3**	**-5.2**	**10.2**
Cash and cash equivalents at the beginning of the year	8.4	8.4	10.7	15.9	5.7
Cash and cash equivalents at the end of the period	**89.4**	**86.5**	**8.4**	**10.7**	**15.9**

*Consolidated

Thank You

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